Treet Battery Limited

Corporate Briefing Session

2025-26



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History

The history of Ali Group dates back to pre-independence days, when the highly dynamic personality of Sir Syed Maratib Ali envisioned the importance of trade and industry in the sub-continent. He expanded his agricultural business into trading and industrial partnerships. Soon after the independence of Pakistan in 1947, business activities were further developed as an industrial conglomerate know as Treet Corporation and its associated companies.



Syed Maratib Ali



Syed Wajid Ali



Syed Shahid Ali



Syed Sheharyar Ali

DECADES-LONG JOURNEY

1949
Only assembler of FORD Cars in South Asia

1950
Khopra Oil Mills.

1951
Wazir Ali Industries (Vegetable Ghee Production)

1954
TCL started manufacturing of Carbon Steel Blades at HYD Plant

1984
Commenced Production of Stainless Steel Blades at LHR Plant

1986
Started Manufacturing Disposable Shaving Razors

1996
Began Exporting Blades and Razors

1996
Launched Bathing Soaps

1997
Counted among first 10 recepients in achieving ISO certification in Pakistan

2000
Launched Industrial Blades

2005
Incorporation of Modaraba (FTMM)

2006
Manufacturing Corrugated Packaging (Packsol)

2008
Started assembling 3/2 wheeler bikes

2008
Launched Disposable Barber Razor (Ustra)

2017
TCL acquired shares in RPL entering pharmaceutical Industry

2018
Started manufacturing Car and UPS Battries (Daewoo Battery)

2023
Incorporation of Treet Trading LLC Dubai,UAE

2025
Inauguration of Renacon Faisalabad Plant

2025
Launched two premium grooming brands: Genesis and Estela

Corporate Social Responsibility

Contribution in: Diversity & Inclusion and Sustainability

A commitment that lasts

A long-standing commitment to providing meaningful employment for individuals with special physical and intellectual needs, an initiative that has spanned decades, fostering an inclusive and equitable workplace.



Environmental Responsibility

Maintaining a vital ‘urban lung’ in the heart of a bustling industrial estate. Through tree plantations and sustainable practices, Treet actively works to reduce its environmental impact.



Empowerment at the grassroots

Approximately 20% of the manufacturing workforce are women, primarily on the factory floor, enhancing economic participation and supporting financial independence through stable employment.



Sustainable Energy

At Treet, we utilise renewable energy through solar panels and conducting regular tree plantation initiatives across our locations, we actively contribute to a cleaner world and the preservation of precious natural resources for future generations.



Corporate Social Responsibility

Contribution in: Social Impact

Oxford University Partnership

We proudly support the prestigious Oxford Pakistan Programme, fostering strong ties and empowering talented Pakistanis to pursue education at Oxford University. This initiative reflects our commitment to building bridges and nurturing future leaders.

Expanding Healthcare Access

Our dedication to healthcare is reflected in our collaboration with Liaquat National Hospital, a leading tertiary care facility with over 700 beds, working together to provide accessible, reliable medical care and improve lives.



Investing in the next generation

Supporting educational initiatives at leading institutions like NUST and Beaconhouse, providing resources and opportunities to nurture future leaders and innovators.



Community Support

Treet's CSR initiatives include funding and maintaining a bus stop near our office, enhancing public transportation accessibility and supporting the well-being of our local community.



FY 2026 Macroeconomic Dashboard

Nreet Battery

1. Growth & Output

Steady acceleration driven by broad-based sectoral recovery.

3.70%

Real GDP Growth (Up from 3.18% in FY25)

1

Agriculture

2.89% growth. Major resilience post-floods (Sugarcane +6.2%, Wheat +4.3%).

2

Industry

3.51% growth. Large-Scale Manufacturing (LSM) spiked by 6.1%.

3

Services

4.09% growth. Driven by robust IT/Telecom expansion (+7.52%).

4

Investment & Income

Investment-to-GDP stabilized at 14.38%. Per capita income rose to $1,901.

FY 2026 Macroeconomic Dashboard

Nreet Battery

2. Monetary & External

Enhanced buffers, though Middle East conflict triggered Q4 inflation spikes.

$21.8B

FX Reserves (Multi-year high)

1

Current Account

Surplus of $72M (Jul-Mar), a major pivot from historic deficits.

2

Remittances

Increased by 8.2% to $30.3B, acting as the primary external stabilizer.

3

Inflation (CPI)

Averaged 6.2% (Jul-Apr), but spiked to 10.9% in April 2026 due to global energy shocks.

4

Policy & Currency

SBP Policy Rate tightened to 11.5%. Exchange rate remarkably stable at ~280.65 Rs/USD.

FY 2026 Macroeconomic Dashboard

3. Fiscal Health & Risk Vectors

Historic fiscal discipline offsetting massive systemic shocks.

3.2% of GDP

Primary Surplus (Up from 3.0%)

1

Fiscal Deficit

Narrowed sharply to 0.7% of GDP (Jul-Mar) via strong tax/non-tax revenue and mark-up reductions.

2

Headwind 1: 2025 Floods

Rs 822 Billion in total damages (77% in Punjab). hit cotton/rice crops and destroyed 229k+ homes.

3

Headwind 2: Geopolitics

Feb 2026, middle East Crisis disrupted strait of Hormuz, Inflating Brent/LNG prices and Global freight costs.

Treet Battery Limited

Financial Performance

Batteries & Energy Storage



About Us

Founded in 2018, Treet Battery Limited symbolizes reliability and growth in premium automotive and UPS batteries.

Treet Battery Limited, a subsidiary of Treet Corporation Limited, is a leading manufacturer of Lead-Acid batteries in Pakistan and operates a well-reputed brand called Daewoo Battery. We offer a wide range of 100% Maintenance-Free Automotive Batteries and Deep-Cycle Batteries for UPS and Solar Systems, designed to perform in Pakistan's unique environment.

Our state-of-the-art plant in Faisalabad, Pakistan, uses cutting-edge Korean technology and is directly supervised by Korean experts, ensuring top-quality products. As a pioneer of maintenance-free batteries in Pakistan, we are the OEM manufacturer's top choice. Listed on the stock exchange, Treet Battery is known for innovation, quality, and reliability. Our Faisalabad facility is ISO 9001 and 14001 certified, and our strategic partnerships with Korean technology companies highlight our commitment to excellence.



TBL Product Portfolio

Lead Acid | Daewoo Battery



Maintenance Free Automotive Batteries for Vehicles

21 SKUs



Energy Storage / Backup Batteries

14 SKUs

Capacity range from 38Ah to 220Ah | Full portfolio at www.daewoobattery.com

Key Initiatives During the Fiscal Year: Lithion ESS & CNTE

Lithium | Lithion Neopower & CNTE

LITHION ESS PORTFOLIO



Residential ESS Series

Home energy storage systems

3 SKUs



Lead Acid Replacement Series

Lithium replacements for lead acid batteries

1 SKU



Inverter

Coming Soon

1 SKU

PARTNERSHIP WITH CATL / CNTE



MoU strategic cooperation signing ceremony, Fuzhou, China

- MOU for distribution of CATL / CNTE energy storage solutions in Pakistan
- Residential ESS (16kWh) built on CATL cells
- Covered by Business Recorder, 2 June 2026

Full portfolio at www.lithion-ess.com

TBL OEM Partners

The OEM manufacturer's top choice for maintenance free batteries in Pakistan

Treet Battery has supplied major automotive companies through OEM collaboration and is the OEM manufacturer's top choice for maintenance free batteries in Pakistan.

















TBL Executive Summary

TBL actual FY 2026 vs FY 2025

NET REVENUE (RS MN)

6,859

FY25

-22%

GROSS PROFIT (RS MN)

1,411

FY25

-20%

OPERATING PROFIT (RS MN)

578

FY25

-39%

NET PROFIT (RS MN)

42

FY25

+5%

GROSS PROFIT MARGIN

20.6%

FY25 +60 bp

OPERATING PROFIT MARGIN

8.4%

FY25 -230 bp

NET PROFIT MARGIN

0.6%

FY25 +20 bp

TBL Profit & Loss Statement

Actual vs Last Year

FY 2025-26

RS MN	2026	2025	VAR %
PROFIT AND LOSS (RS MN)			
Revenue, net	6,859	8,844	-22.4%
Cost of Goods Sold	(5,448)	(7,078)	-23.0%
Gross profit	**1,411**	**1,765**	-20.1%
Operating expenses (admin, selling, other)	(833)	(818)	1.9%
Operating profit	**578**	**947**	-39.0%
Finance cost	(527)	(921)	-42.8%
Other income	89	134	-33.9%
Profit before tax and levy	**140**	**161**	-13.2%
Levy	(97)	(120)	-19.2%
Taxation	-	-	-
Profit after tax	**42**	**40**	4.5%

Var % colour shows impact on profit: green favourable, red unfavourable. Arrows show direction; costs that fall are favourable. Income tax is nil in both years.

TBL Balance Sheet

2026 vs 2025

RS MN	2026	2025	VAR %
ASSETS			
Non-current assets	6,454	6,355	1.6%
Stock in trade	1,654	1,004	64.8%
Trade debtors	771	454	69.8%
Advances & others	882	1,590	-44.5%
Total current assets	3,307	3,048	8.5%
TOTAL ASSETS	**9,761**	**9,403**	3.8%
EQUITY & LIABILITIES			
Total equity	**2,216**	**2,174**	1.9%
Short-term borrowings	5,707	5,546	2.9%
Trade payables & others	1,738	1,683	3.3%
Total current liabilities	7,445	7,229	3.0%
Non-current liabilities	100	-	n/a
TOTAL EQUITY & LIABILITIES	**9,761**	**9,403**	3.8%

Total equity comprises issued share capital 10,826, demerger reserve (8,201) and accumulated loss (409) [2025: (452)].

Var % shows the change against 2025: green for an increase, red for a decrease.

TBL Profitability Ratios

%, No. of Times

Current Ratio

+5.2% vs 2025

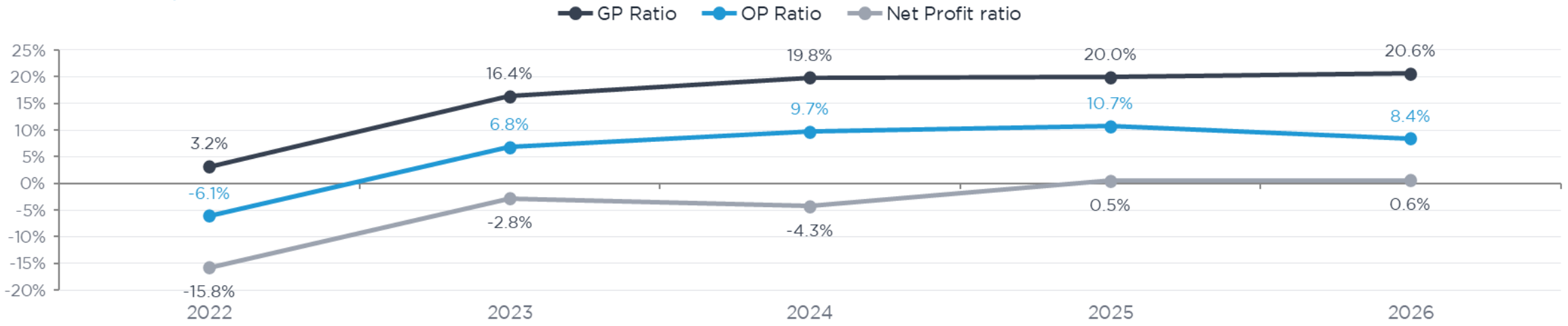


Quick Ratio

-21.5% vs 2025



TBL Profitability Ratios



TBL FY26 Wrap-up

Finance-cost relief preserved a marginal profit despite lower volumes.

Profitable Year

2nd consecutive year of net profit (Rs 42M vs Rs 40M), but room to significantly improve.

Lithium Battery Launched

Lithium battery successfully launched, a key milestone for the year.

Return on Equity on Improving Trend

ROE is still low at 1.88%, but improving with the reduction in average borrowing.

Cash Conversion Cycle Better Than Industry

However, inventories need to be optimized to release cash for the business.

FY27 Outlook

Stronger Balance Sheet

Proposed conversion of Rs 2bn intragroup borrowings to equity; leverage 4.40x → 2.32x.

Margin Focus

Further cost efficiency and strong volume growth needed to realize the potential of TBL.

Q&A

Scan the QR Code to access the Q&A Form

https://forms.clickup.com/42031903/f/182prz-38478/LE8EE78AUHUF5FFUNI



Thank You