Reliance Weaving Mills Limited Corporate Briefing Session (CBS)

NOV 26, 2026

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1- Company Brief

1990

Incorporated on April 07, 1990

Listed on Pakistan Stock Exchange

1 The Company was incorporated on April 07, 1990 with its Registered Office at 2nd Floor, Trust Plaza, L.M.Q. Road, Multan and is listed on Pakistan Stock Exchange.

2 The Company is engaged in the production and sale of Yarns and Fabrics. The production units are located at Fazalpur Khanewal Road, Multan (Multan Unit) and Mukhtarabad, Chak Beli Khan Road, Rawat, Rawalpindi (Rawat Unit).

3 The Head Office of the Company is situated at E-110, Khayaban-e-Jinnah, Lahore Cantt.

2- Board of Directors

Director	Designation
Mr. Fawad Ahmed Mukhtar	Chairman
Mr. Faisal Ahmed	CEO/ Executive Director
Mr. Abbas Mukhtar	Non-Executive Director
Mr. Muhammad Mukhtar Shiekh	Executive Director
Mr. Muhammad Fazeel Mukhtar	Executive Director
Mrs. Fatima Fazal	Non-Executive Director
Mr. Imran Bashir	Independent Director
Mr. Shoaib Ahmad Khan	Independent Director

3-
Financial Highlights

Financial Highlights

Particulars	2026	2025	Increase/ (Decrease)
Sales - Net (PKR in Millions)	**41,612**	**40,220**	**3%**
Gross Profit (PKR in Millions)	5,476	4,703	773
Gross Profit %	13.16%	11.69%	16%
EBITDA (PKR in Millions)	**5,195**	**4,350**	**844**
EBITDA %	12.48%	10.82%	19%
Net Profit (PKR in Millions)	**813**	**257**	**556**
Net Profit %	1.95%	0.64%	216%
EPS - PKR	26.37	8.34	18.03
Dividend %	0%	0%	0%

41,612
Sales - Net, PKR M

813
Net Profit, PKR M

26.37
EPS, PKR

4-
Statement of Profit or Loss
June 30, 2026

Statement of Profit or Loss - June 30, 2026

Description	2026 (PKR in Millions)	2025 (PKR in Millions)	% Increase / (Decrease)
Sales-net	41,612	40,220	3%
Cost of Sales	(36,136)	(35,517)	2%
Gross Profit	**5,476**	**4,703**	**16%**
Distribution expenses	(516)	(480)	8%
Administrative expenses	(523)	(550)	-5%
Other income	73	24	201%
Other Expenses	(137)	(118)	17%
Profit from Operations	**4,372**	**3,580**	**22%**
Finance cost	(2,738)	(2,895)	-5%
Profit before taxation	**1,634**	**686**	**138%**
Taxation	(822)	(429)	92%
Profit after taxation	**813**	**257**	**216%**
Earnings per share	26.37	8.34	216%

Ratio Analysis & Financial Highlights







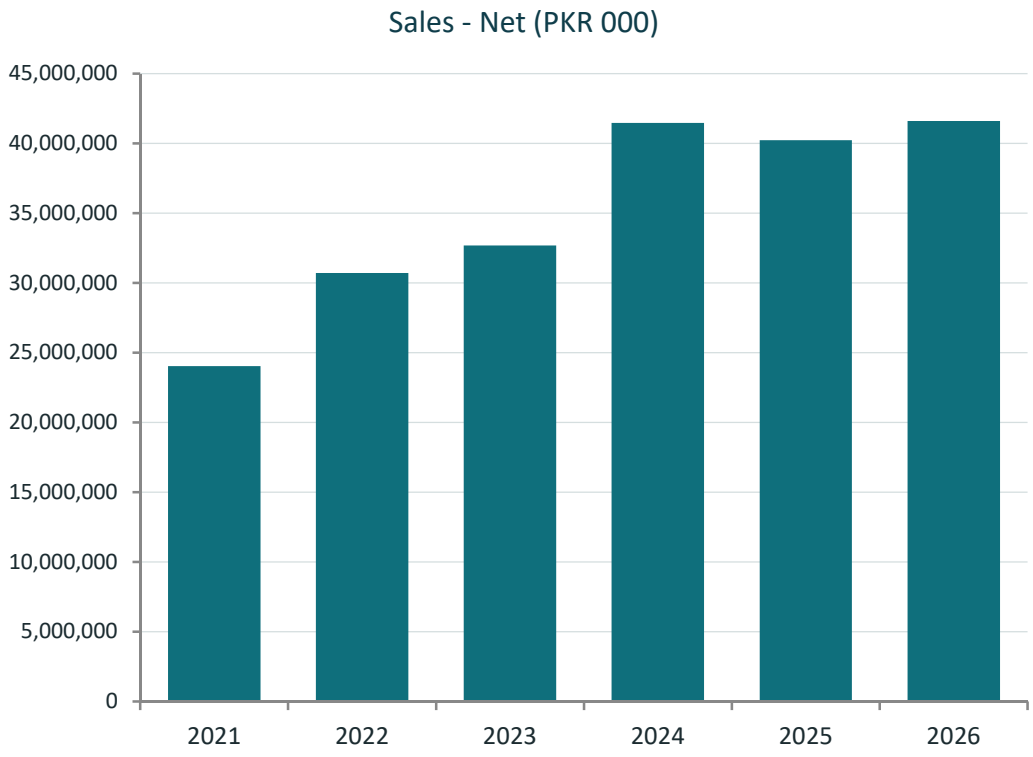


Ratio Analysis - For the period ended 30th June, 2026

Description	UOM	30th June, 2026	30th June, 2025
Gross Profit Margin	%	13.16%	11.69%
Net Profit Margin	%	1.95%	0.64%
ROCE	%	4.05%	1.40%
EBITDA	PKR(Million)	5,195	4,350
EBITDA to Sales	%	12.48%	10.82%
Interest Cover Ratio	:	1.60	1.24
Debt Servicing Ratio	:	1.16	1.14
Current Ratio	:	0.97	0.94
Earnings per Share	PKR	26.37	8.34

5- Six Years Turnover (PKR)

Year	Sales-Net (000)
2026	41,611,927
2025	40,219,998
2024	41,461,459
2023	32,682,288
2022	30,703,659
2021	24,030,100



6- Six Years Profit or Loss at Glance

PKR in Million

Year	Gross Profit	Net Profit	EBITDA	EBITDA To Sale %
2026	5,476	813	5,195	12.48%
2025	4,703	257	4,350	10.82%
2024	4,842	120	4,754	11.47%
2023	3,616	203	3,349	10.25%
2022	5,441	2,639	4,767	15.53%
2021	3,510	1,733	3,245	13.50%

7- Six Years Investor's Information - PKR

Year	Book Value Per Share	Market Value Per Share	EPS
2026	391.87	164.62	26.37
2025	334.61	132.04	8.34
2024	327.31	81.38	3.88
2023	328.21	77.35	6.59
2022	297.31	66.50	85.67
2021	196.99	72.41	56.24

8- Comparative Statement of Financial Position

PKR in Millions

Particulars	2026	2025	% Inc/ (Dec)
Non current assets	20,604	19,585	5.20%
Current assets	19,837	19,685	0.77%
Total assets	**40,440**	**39,270**	**2.98%**
Equity	12,074	10,310	17.11%
Non-Current Liabilities	7,992	8,014	-0.28%
Current Liabilities	20,374	20,946	-2.73%
Total Liabilities	**28,366**	**28,961**	**-2.05%**
Total Equity and Liabilities	**40,440**	**39,270**	**2.98%**

9-Key Achievements

Sr. #	Description	PKR
1	*UGDC Benefit*	*170,953,237*
2	*Wooden Fuel Benefit*	*107,181,800*
3	*Solar Benefit - net*	*809,747,802*
4	***Short term*** *Mark up Benefit*	*230,370,475*
5	*Income Tax - Previous Years*	*175,500,000*
	Total Benefit for the Year	***1,493,753,315***

10-
Brief of Operations

Spinning

Unit R3 (Rawat Islamabad)

17,760	32	4,783 Tons
Spindles	Ring Frames	Capacity

Unit R4 (Multan)

48,576	42	15,004 Tons
Spindles	Ring Frames	Capacity

Unit R6 (Multan)

29,568	18	10,046 Tons
Spindles	Ring Frames	Capacity

Total Spinning

95,904	92	29,833 Tons
Spindles	Ring Frames	Capacity

Weaving

Unit 2

166	45.376 M (Meters)
Looms	Capacity

Unit 5

310	76.001 M (Meters)
Looms	Capacity

Total Weaving

476	121.377 M (Meters)
Looms	Capacity

11- Future Outlook

Cost-Saving Initiatives and Future Plans: the Company is undertaking the following initiatives to reduce costs and strengthen its long-term profitability.

1 Renewable solar energy

The Company has installed a 22.420 MW solar system, and a further 4.5 MW is under implementation. Once complete, the total capacity of 26.92 MW is expected to generate approximately 38 million units annually, about 30% of the Company's total electricity requirement. This is expected to yield financial savings of approximately Rs. 1,216 million annually.

2 Business diversification

The Company intends to diversify into the home textile segment through the installation of 250 machines, which is expected to be a major contributor to future growth.

3 Battery storage and additional solar capacity

In the coming years, the Company plans to install a 25 MW Battery Energy Storage System (BESS) and an additional 15 MW of solar capacity, which are expected to reduce costs by approximately Rs. 800 million.

4 Expansion of weaving capacity

The Company also plans to install 14 looms in the coming years, which are expected to contribute approximately Rs. 25 million profit annually.

12- Key Challenges

Energy Shortages and High Costs

- Frequent power outages and high energy costs disrupt production schedules and increase operational expenses.
- Dependence on costly fuels and inconsistent power supply limit efficiency.

Raw Material Supply Issues

- Inconsistent quality and availability of raw materials like cotton affect the production cycle.
- Fluctuations in cotton prices create financial uncertainty.

Financial Constraints

- Limited access to affordable financing restricts expansion and modernization efforts.
- High interest rates and strict banking regulations pose challenges.

Compliance and Environmental Regulations

- Increasing pressure to meet international environmental and labor standards requires substantial investment.

Global Competition and Market Access

- Competition from countries with lower production costs and better infrastructure affects exports.
- Tariff and non-tariff barriers in international markets reduce competitiveness.

Question & Answer Session

THANK YOU