STYLERS

Corporate Briefing Session

For the year ended June 30, 2026

Thursday, November 26, 2026

10:00 AM with Q/A to follow



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STYLERS at a Glance

Our Story

At **STYLERS** (a public listed company) our story doesn't just begin with textiles; it begins with a belief that success only shines its brightest when it is shared. For us, doing well has always meant **doing good**, for our customers, our community, our environment, and our shareholders. Sustainability isn't just a practice here; it is our promise. It is how we give back, and it is why we are here to shine.

Why STYLERS?

Our innovative approach ensures we are never just keeping pace but always moving a step ahead. Our **adaptive and faster lead times** allow us to meet the world's ever-accelerating fashion clock without compromise. Our **craftsmanship and premium quality products** make every creation a testament to our artisans' skill and pride. And our **efficient operating cost structure** enables us to offer a flexible pricing model that adapts to the diverse needs of our global clientele.



At STYLERS

Our people are our greatest strength. We take pride in managing one of the industry's largest workforces with precision and care. By mastering the balance between **scale and efficiency,** we have transformed size into a competitive strength, ensuring maximum productivity without compromising on quality.

But what truly sets **STYLERS** apart is our **adaptability to our customers' evolving needs**. Fashion never stands still, and neither do we. We keep a keen pulse on global trends while understanding that no two customers are the same. Our flexibility allows us to create solutions tailored for each brand's identity, because we believe we understand our customers' ever-changing needs better than anyone.

Doing well by giving back

Beyond textiles and trends, **STYLERS** is powered by purpose. A **significant part of our earnings is dedicated to CSR projects across the country**, uplifting communities and creating opportunities where they are needed most.



Crafting Denim Excellence

Among Pakistan's Top 10 Producers

11 Million

Units of Denim Garments per Annum

6,781

Dedicated Employees

147,583

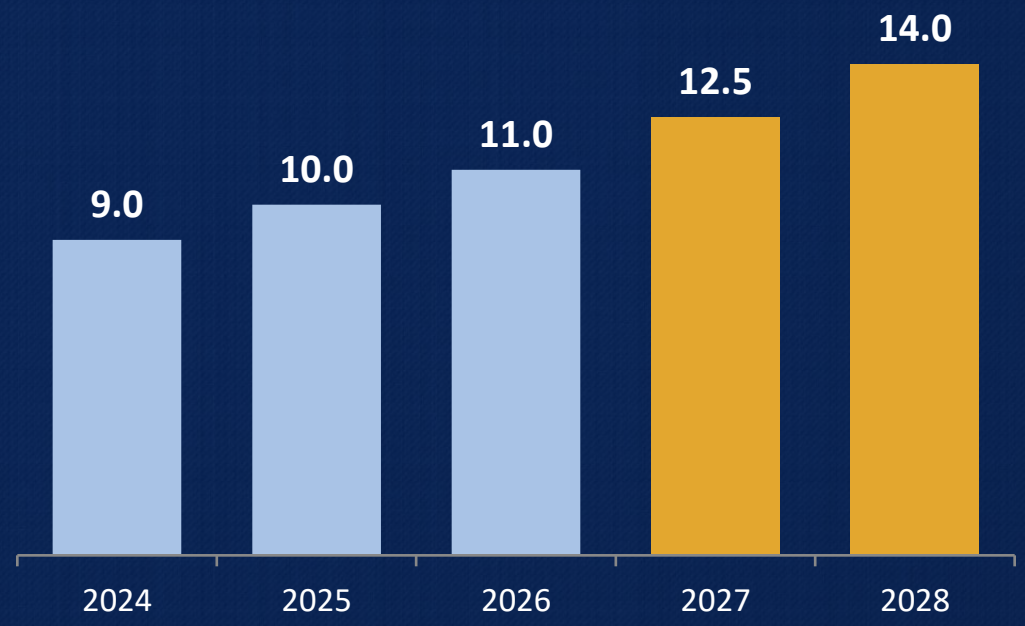
Square Meters of Land Area

2.3 MW

of Solar Energy Generation

Growth Outlook

Million pieces per year



STYLERS

Unit-2
Project Sunshine



Project Sunshine

Project Sunshine, Unit 2 of **STYLERS**, is a **LEED-platinum**, state-of-the-art facility built to expand our commitment to responsible manufacturing. **Spanning 37 acres** of land, with **50,000 square meters** of covered area, this modern unit enhances both our production capacity and sustainability efforts.

The unit strengthens our ability to meet global demand by adding **6 million garments** to our annual output. A dedicated team works exclusively at Project Sunshine, driving efficiency, fostering innovation and advancing sustainable growth while upholding our ethical and eco-conscious values.

Project Sunshine plays a key role in clean energy generation, producing **1.2 MW** of the company's total **2.3 MW** output.



Project Sunshine in Numbers

Investment

40M

USD

Land Area

37

Acres

Mill Building Covered Area

50k

sq. m.

Miyawaki Forest

36,500

sq. ft.

Production Capacity

6M

Garments per Annum

Customers

KIABI la mode à petits prix

NEW YORKER

LA HALLE

JACK&JONES

Stradivarius

CORTEFIEL

GUESS

s.Oliver

Certifications & Accreditations



Elevating Industry Standards

STYLERS

Financial Highlights

Year ended June 30, 2026 | Quarter ended September 30, 2026



Ratio Analysis

Ratio	Unit	FY2026	FY2025	FY2024	FY2023	FY2022
Profitability Ratios						
Gross Profit to Sales	Percentage	**18.8%**	18.4%	20.6%	23.4%	14.1%
Operating Profit to Sales	Percentage	**11.2%**	11.0%	12.0%	18.1%	5.6%
Net Profit to Sales	Percentage	**5.9%**	6.1%	10.2%	16.6%	4.6%
EBITDA	Percentage	**14.6%**	13.4%	15.7%	21.1%	8.4%
Dividend per Share	Rs.	**1.50**	1.00	1.75	-	-
Earnings per Share	Rs.	**2.26**	2.61	3.37	5.85	1.51
Liquidity Ratios						
Current Ratio	Times	**1.60**	1.67	1.06	1.62	1.67
Quick / Acid Test Ratio	Times	**1.11**	1.24	0.68	1.22	1.10

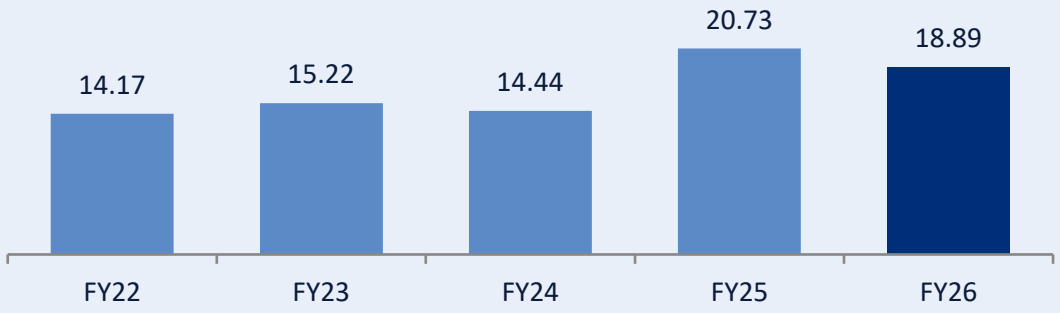
FY = financial year ended June 30. FY2026 margins computed from the audited results published on PSX.

Statement of Profit or Loss

Annual | PKR billion

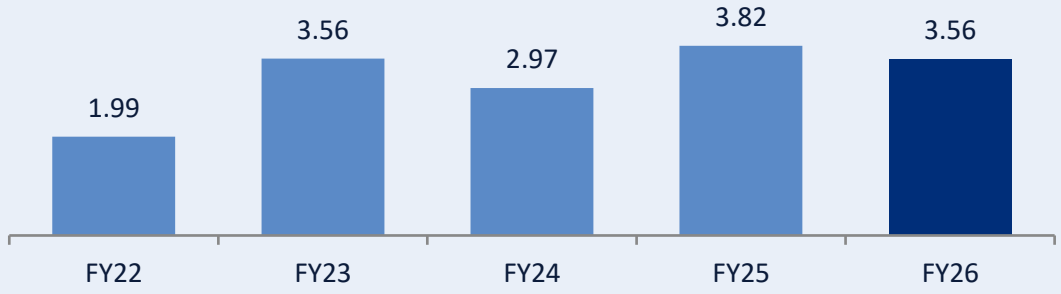
Revenue

CAGR 7.5%



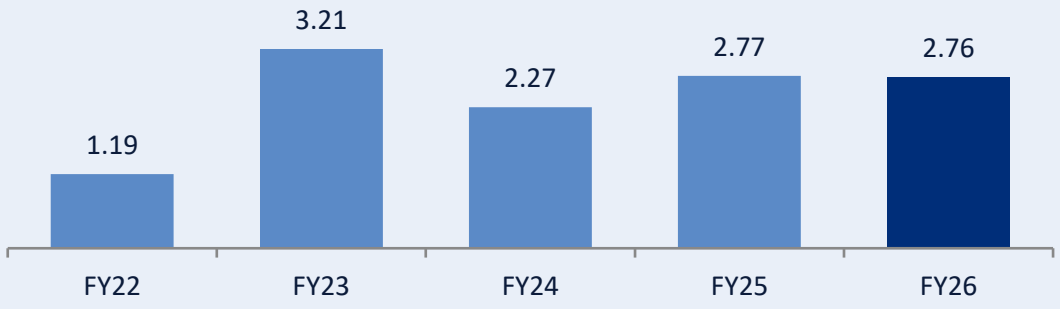
Gross Profit

CAGR 15.6%



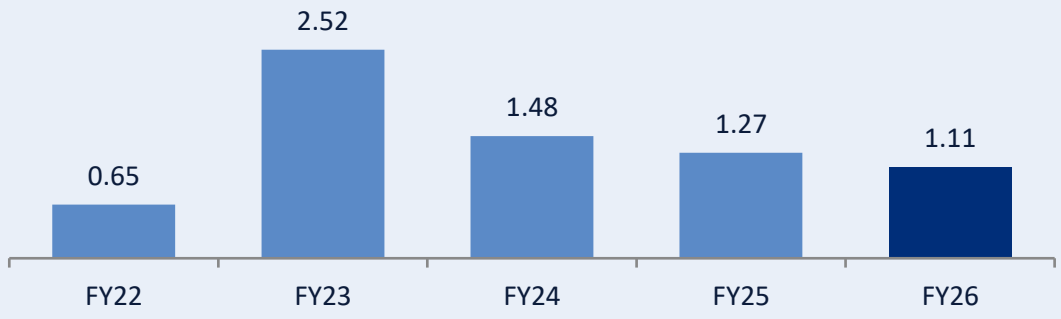
EBITDA

CAGR 23.3%



Net Profit

CAGR 14.2%

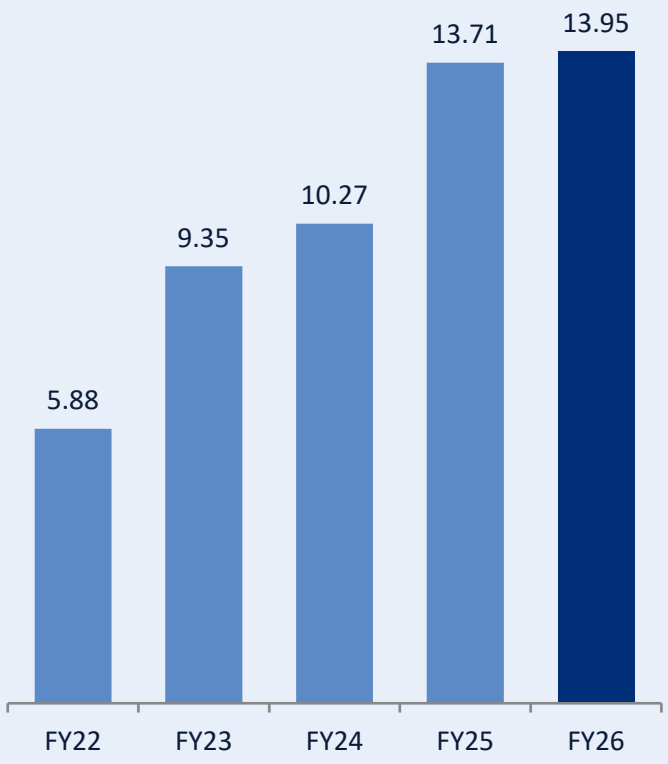


Statement of Financial Position

As at June 30 | PKR billion

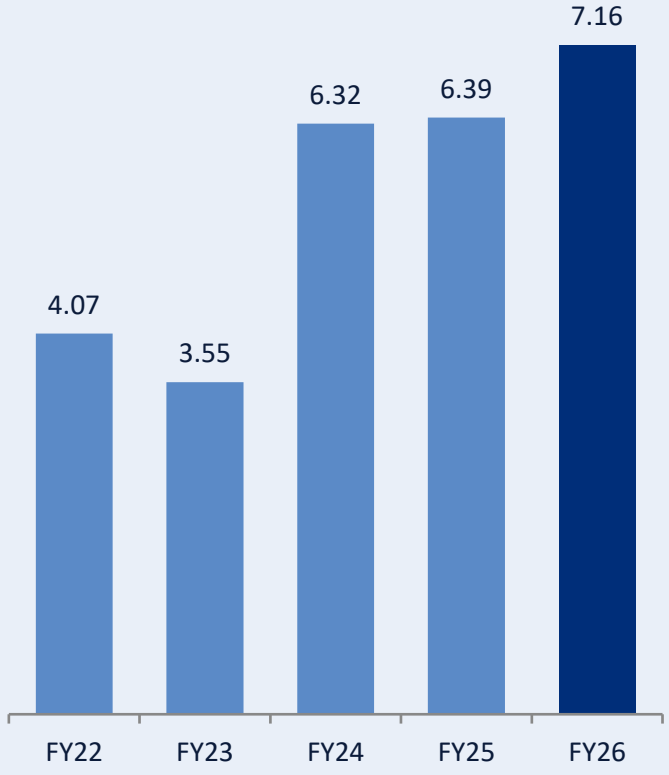
Total Equity

CAGR 24.1%



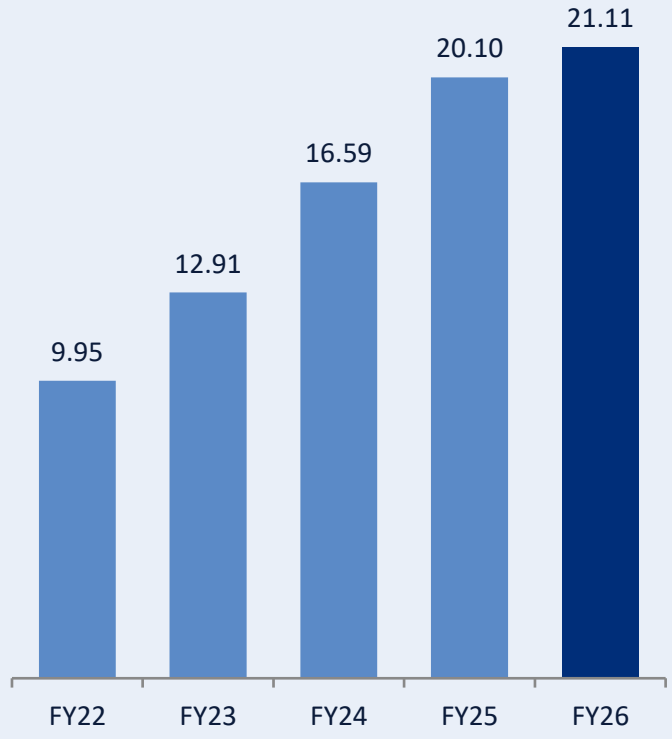
Total Liabilities

CAGR 15.1%



Total Assets

CAGR 20.7%



STYLERS

Our Impact



Proof that “Less can be More”

Less Fossil Energy, More Clean Power

87%
less fossil fuel

83%
carbon-free energy

Less Carbon, More Renewable Fuel

14,398 tons
of net CO_2e saved

34,867 tons
of steam generated on biomass

Less Water, More Responsibility

15 liters
saved per garment

21%
reduction per piece

Less Waste, More Recovery

19%
less landfill waste

1,477 tons
recycled

Less Chemical Usage, More Safety

Aligned with industry standards

REACH
Substances Of Very High Concern (SVHC)
Assessment Certificate

ZDHC

Clean Technology

VAV Laser Machines



Precision finishing with minimal water and chemicals

Jeanologia G2 Ozone Machines



Waterless bleaching, zero discharge

Tonello Washing Machines



Eco-wash systems cutting water and chemical use

Triveneta Dryers



Energy-efficient drying for reduced footprint

Eco-Conscious Fabrics



Cotton with a Conscience

100% BCI cotton

Organic cotton (chemical & pesticide-free)



Recycled Solutions

- Recycled yarn
- Post-consumer waste yarn
- Post-industrial waste yarn



Next-Gen Fibers

- Wood-based fibers (Lenzing)
- Alternative fibers

Future Outlook

Directors' commentary

Capacity-led growth. The capacity expansion approved by the Board in February 2026 has been in production since July 2026. On the back of it, the Company expects higher revenue and profitability in FY 2026-27.

Early evidence. First-quarter revenue rose 36.81% to PKR 6.345 billion, gross margin improved to 17.71% from 16.61% on a better customer and product mix, and profit after tax rose 88.5% to PKR 434 million.

Balanced view. Geopolitical uncertainty, changing customer orders, dollar devaluation and rising fuel costs remain major challenges, while proposed tax relief and the new export rebate scheme may further support performance.

Value-added exports are growing | Q1 FY2027 vs Q1 FY2026

USD 5.03 bn +5.27%
Pakistan textile exports

USD 1.22 bn +15.70%
Ready-made garment exports

Challenges we are managing

- Geopolitical uncertainty
- Market Competitiveness'
- Dollar devaluation
- Rising fuel costs

Policy support on the horizon

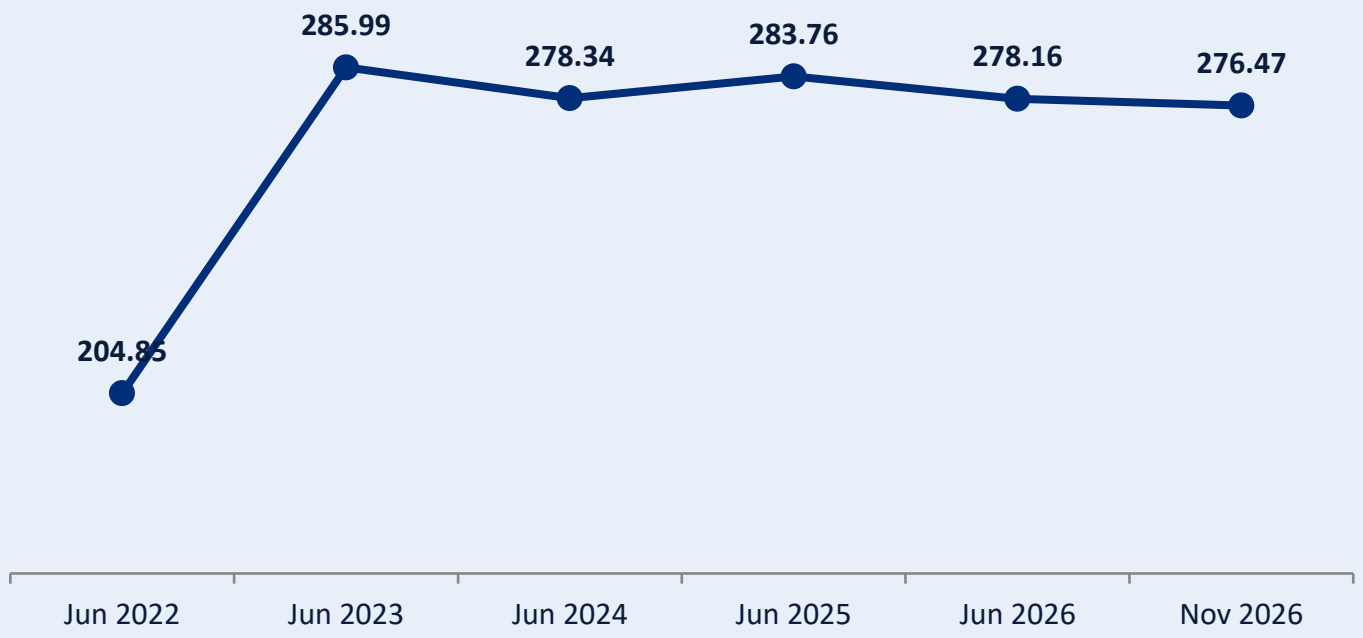
- Proposed tax relief
- New export rebate scheme

Source: Directors' Report, quarter ended September 30, 2026

USD to PKR Parity

Interbank closing rate | PKR per USD

Yearly parity at fiscal year end



Dollar devaluation

-2.0%
FY2026
283.76 to 278.16

-0.6%
FY2027 to date
278.16 to 276.47

A weaker dollar converts each dollar of export proceeds into fewer rupees.

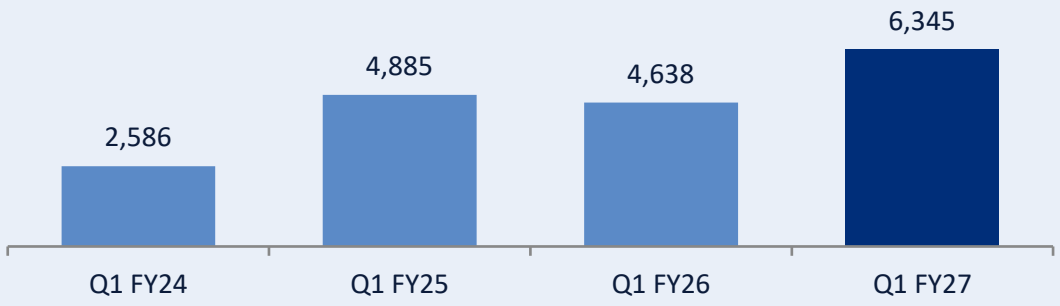
Fiscal year-end interbank closing rates; latest point is November 24, 2026. Sources: Business Recorder, Mettis Global, ProPakistani.

Profit or Loss: First Quarter

Quarter ended Sep 30 | PKR million

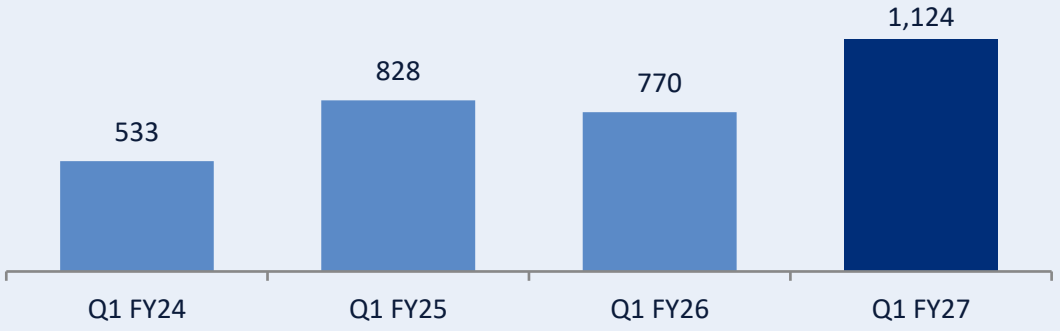
Revenue

CAGR 34.9%



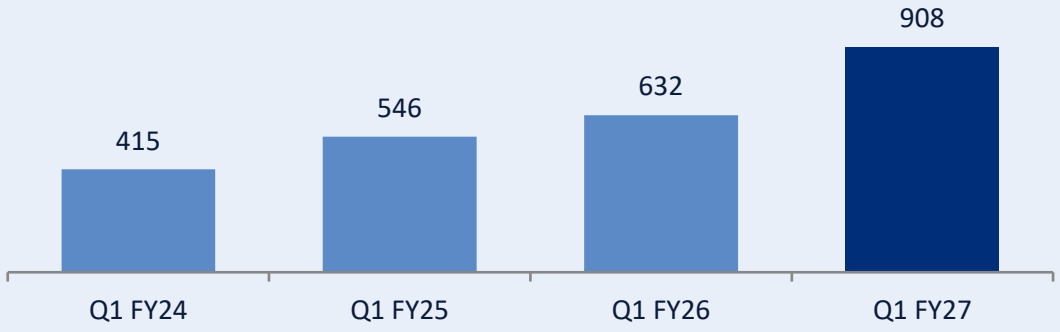
Gross Profit

CAGR 28.3%



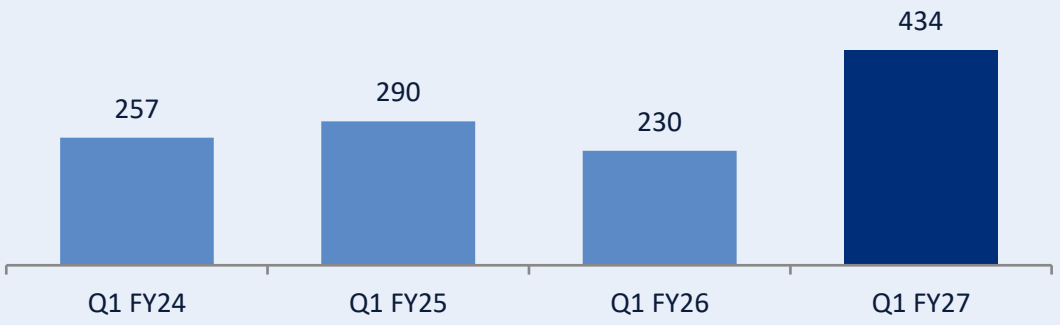
EBITDA

CAGR 29.9%



Net Profit

CAGR 19.1%



STYLERS

Q&A

SESSION

STYLERS

A public listed company on the Pakistan Stock Exchange.

STYLERS Unit-1
20 KM Ferozepur Road, Glaxo Town, Lahore, Punjab, Pakistan

STYLERS Unit-2 (Sunshine)
3 KM Off Raiwind Manga Road, Lahore 55150, Pakistan

Phone | Fax
+92 42-583 2773, +92 42-586 7708 | +92 42-582 2771

Email
info@stylersintl.com

LinkedIn | Instagram | Facebook: @stylersintl

