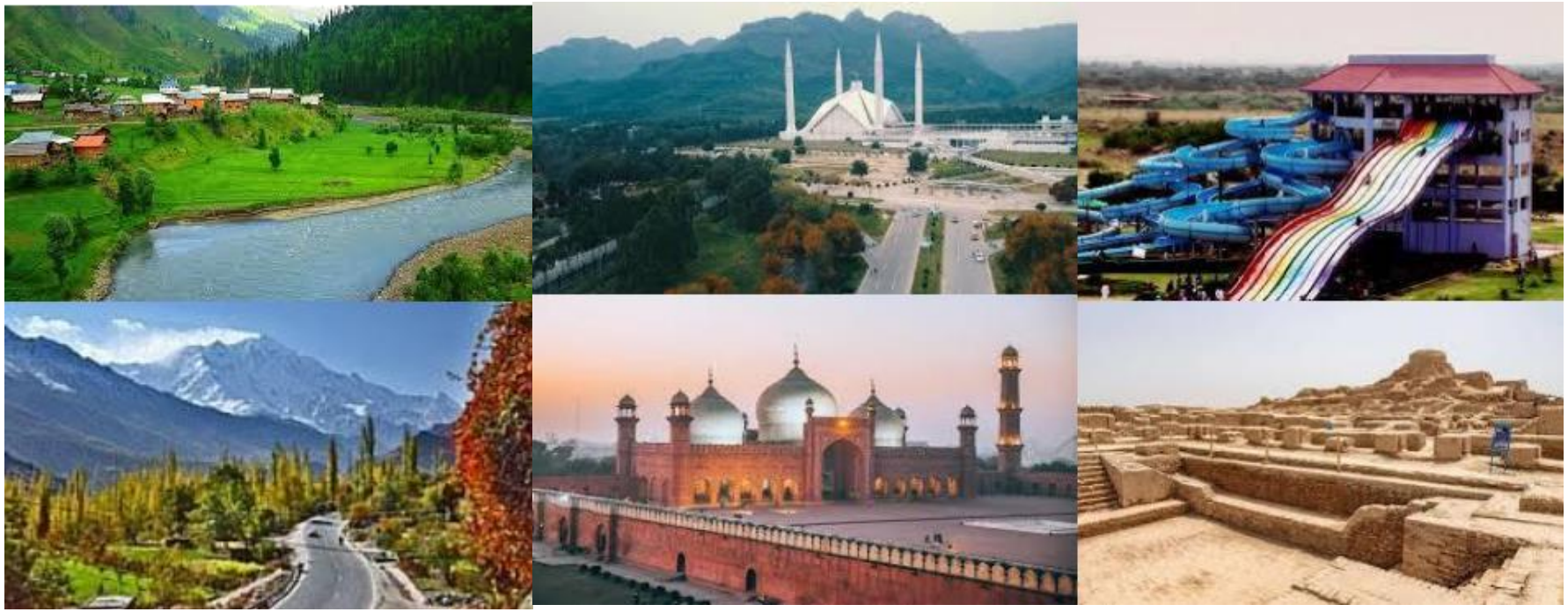
AKD Hospitality Ltd.

Corporate Briefing Session



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AKD Hospitality Ltd - Agenda

A. Corporate History

B. Vision & Mission

C. Governance

D. Capital & Shareholding

E. Financial Overview of the year

F. Comparison of Results with Last Year

G. Last Five Years Comparison – P & L

H. Last Five Years Comparison - BS

I. Future Outlook

J. Strategy

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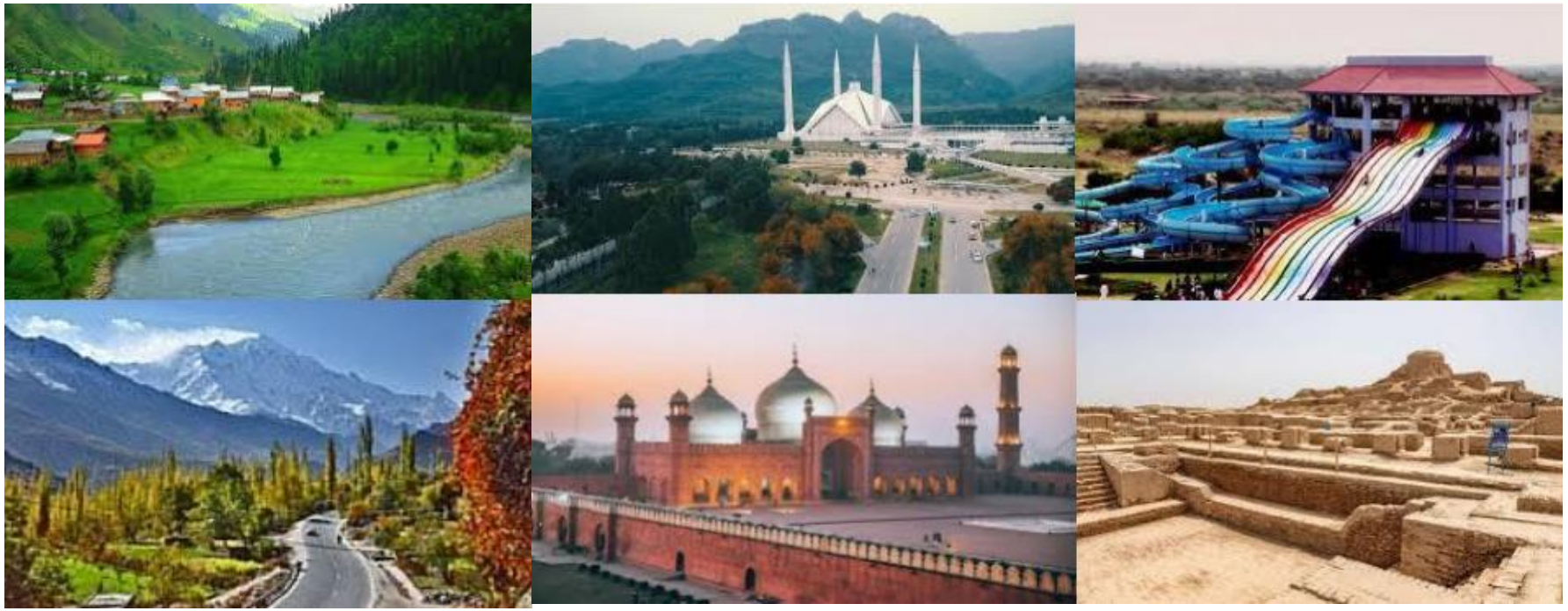
Corporate History



AKD Hospitality Ltd.

AKD Hospitality Ltd was incorporated as a Public Limited Company in the Year 1936.

The principal line of business of the company shall be to carry on the tourism business including hospitality business, motels, destination management services, developing & building tourism attractions and to undertake all ancillary business activities to provide end to end service solutions.

AKD Hospitality Ltd.

About AKD Group

Starting in 1947 with interests in real estate, followed by stock-broking, late Haji Abdul Karim Dhedhi (may he rest in peace) laid the foundation of what today is the AKD Group, one of the premier business enterprises in Pakistan.

Mr. Aqeel Karim Dhedhi, son of (late) Haji Abdul Karim Dhedhi, is the Chairman of the Group. Led by the Chairman's vision, the group has evolved into a vibrant set of business enterprises operating in key sectors of Pakistan's economy, including financial services, telecom, infrastructure, manufacturing and natural resources.

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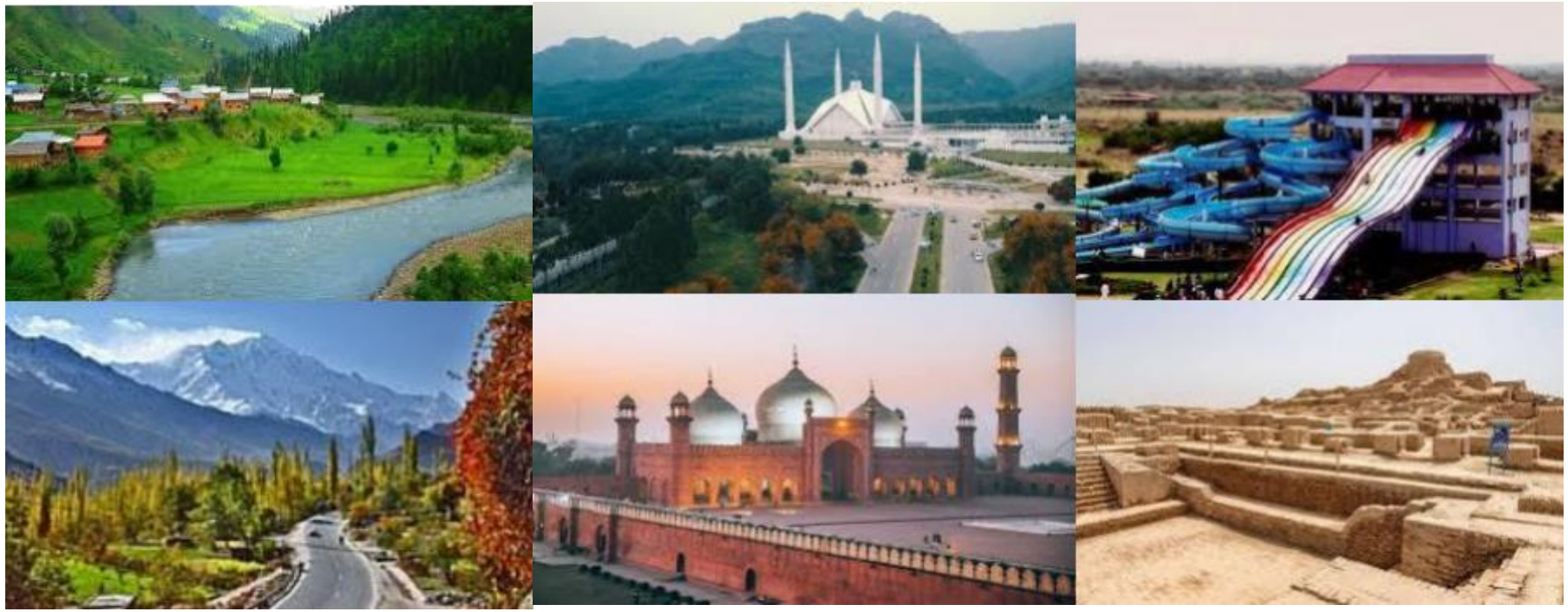
Vision & Mission



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Vision Statement

To be the most competitive, focused, quality driven and growth-oriented company in Pakistan.

Mission Statement

Quality and Profitability with an emphasis on minimizing risk in order to optimize return to Shareholder.

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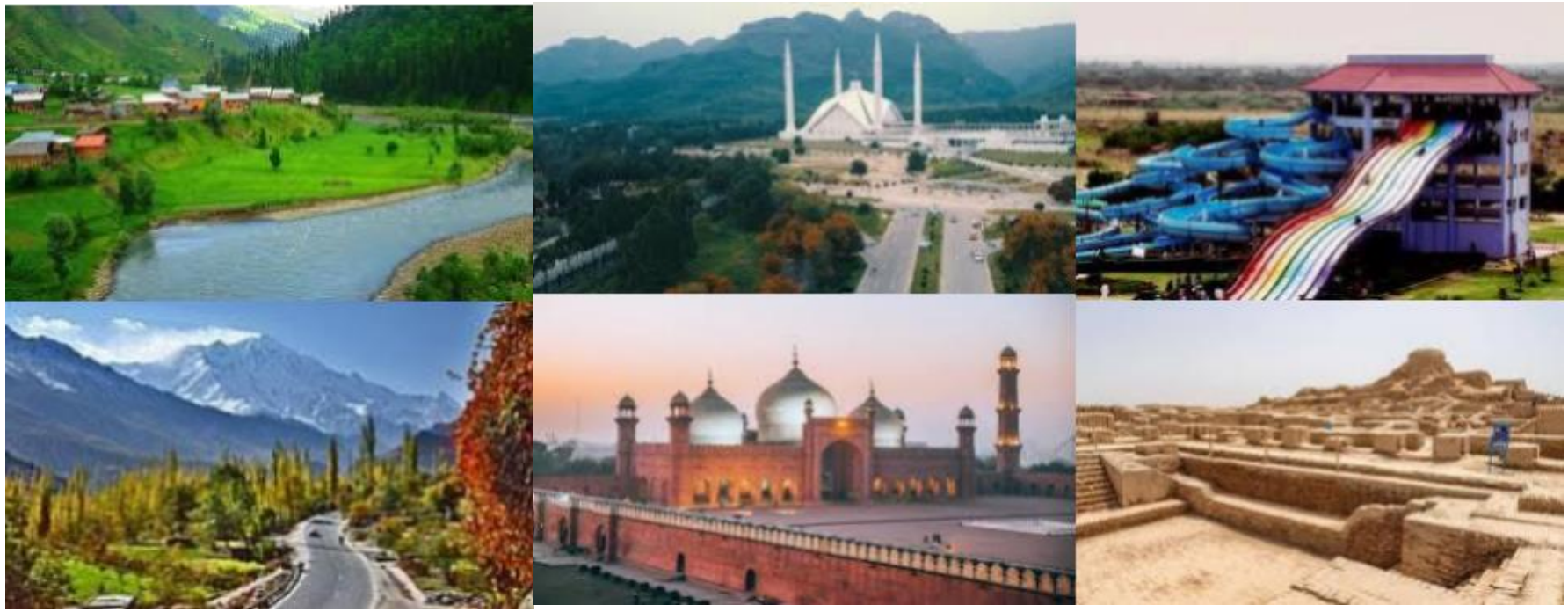
Governance



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Governance

- Board of Directors
- Audit Committee
- Human Resource Remuneration and D&El Committee
- Risk Management and Sustainability Committee

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Board of Directors & Committees

Board of Directors

Mr. Nadeem Saulat Siddiqui
Ms. Huma Khurram Rashid Paracha
Mr. Kanwar Adeel Zaman
Mr. Aamir Nazir Dhedhi
Mr. Muhammad Qasim
Mr. Mian Asif Maqbool Sukhera
Ms.Uzma Piracha

- Risk Management and Sustainability Committee
- Audit Committee
- Human Resource & Remuneration Committee

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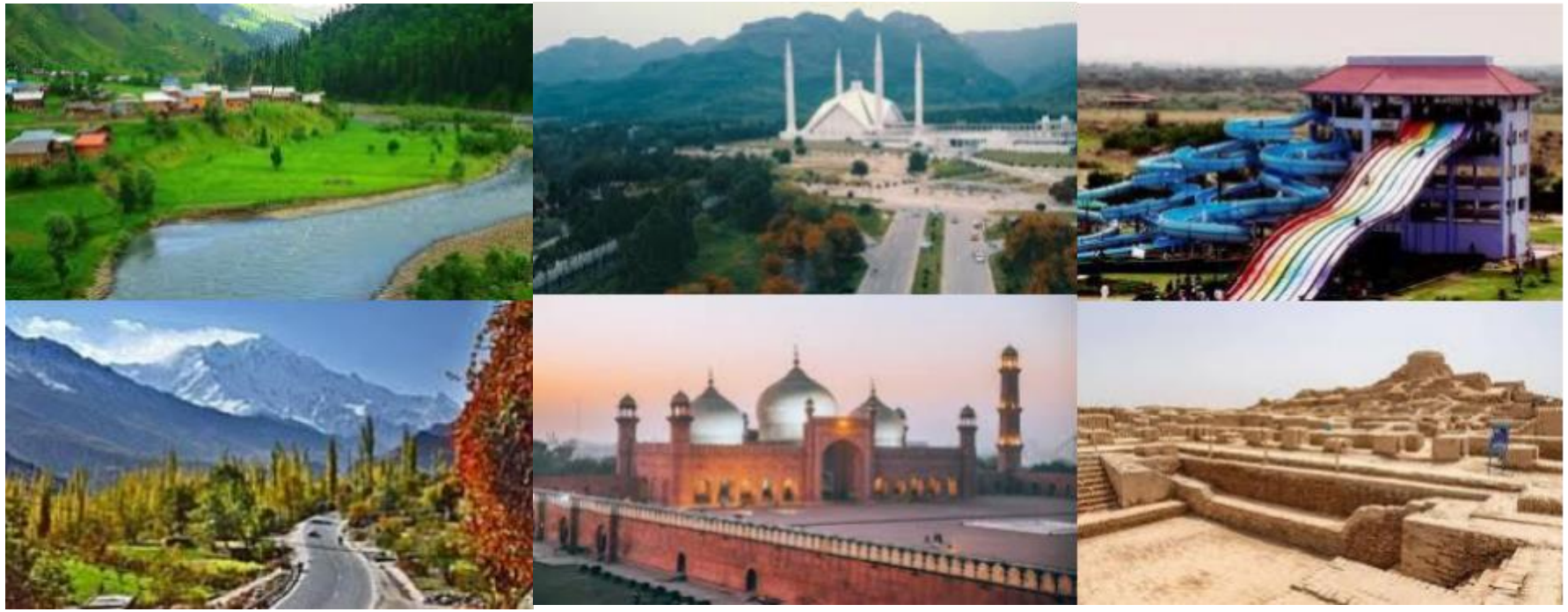
Capital and Shareholding



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Capital and Share

- Authorized Capital : Rs. 1000 Million
- Paid up Capital: Rs. 25.072 Million

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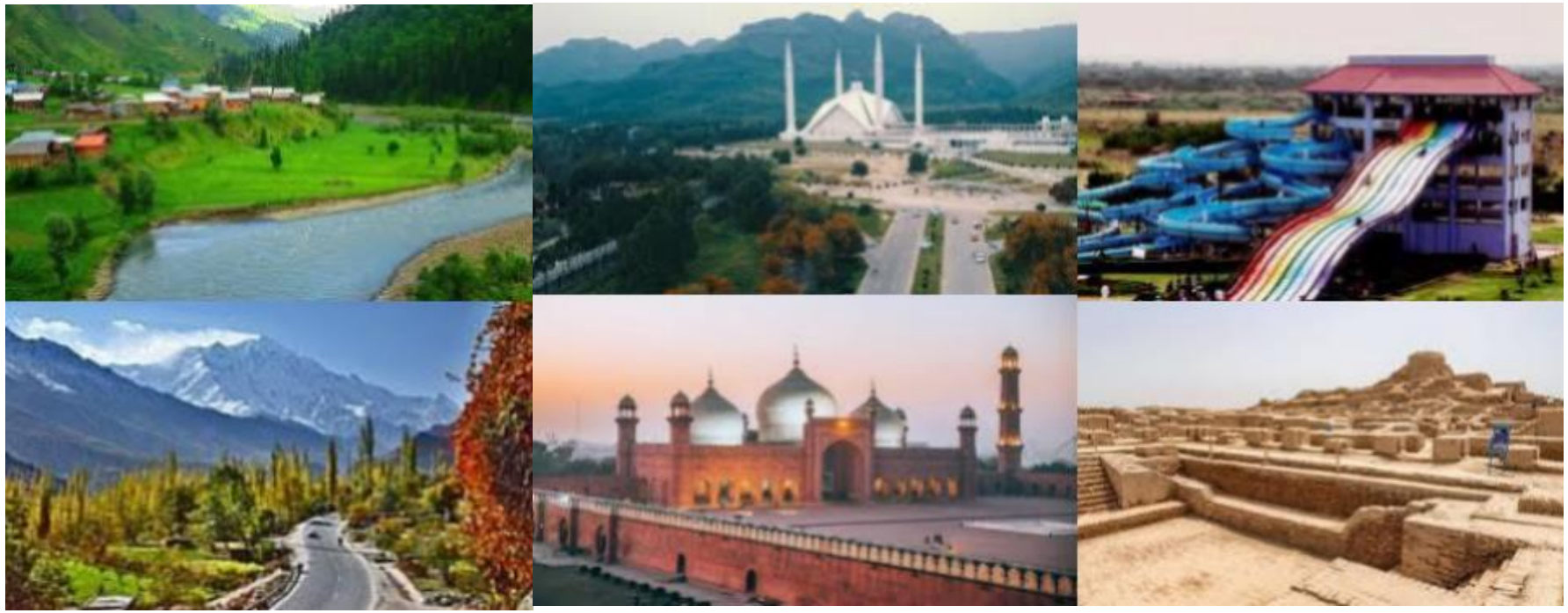
Financials Overview



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Financial Overview

Equity: Rs. 43.430 Million

NET PROFIT BEFORE LEVY & TAX	RS. 2,461,689
NET PROFIT AFTER LEVY & TAX	1,680,696
TOTAL COMPREHENSIVE INCOME	18,411,653
EARNING / (LOSS) PER SHARE – BASIC & DILUTED	0.67

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Operating Results

Comparison of audited results with corresponding period

	Year Ending			
	Jun-26	Jun-25	Change	
Net profit before LEVY & tax	**2,461,689**	1,394,494	**77%**	⬆
Net profit after LEVY & tax	**1,680,696**	1,266,304	**33%**	⬆
Total comprehensive income	**18,411,653**	13,730,304	**34%**	⬆
Earning / (loss) per share – Basic & Diluted	**0.67**	0.51		

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Last Five Years Data – P & L

	2026	2025	2024	2023	2022
		----------Rupees '000----------			
Operating Income	7,102	6,000	6,000	3,600	2,500
Operating Expenses	-4,590	-4,577	-4,220	-8,385	-5,359
Operating Profit / (Loss)	2,512	1,423	9,481	-4,785	-2,859
Taxation / Levy	-781	-157	-1,120	-176	42
Net Profit / (Loss)	1,681	1,266	8,360	-4,961	-2,817
Other Comprehensive (Loss) / Profit	16,731	12,464	3,838	-9,500	-16,624
Total Comprehensive (Loss) / Profit	18,412	13,730	12,198	-14,461	-19,441
(Loss) / Earning per Share	0.67	0.51	3.33	-1.98	-1.12

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Last Five Years Data – BS

	2026	2025	2024	2023	2022
		----------Rupees '000----------			
Capital and Reserves	55,967	37,861	25,398	21,559	31,059
Capital Contribution	950	12,950	12,950	9,750	
Accumulated (Loss) / Profit	-13,487	-13,793	-15,060	-23,420	-18,459
Long Term Liabilities	1,307	143	156	169	185
Current Liabilities	7,695	7,878	8,684	8,859	14,352
Total Equity & Liability	52,432	45,039	32,128	16,917	27,137
Operating Fixed Assets	685	768	863	969	1,092
Long term Assets	44,947	27,317	14,773	10,910	20,647
Current Assets	6,801	16,954	16,492	5,038	5,399
Total Assets	52,432	45,039	32,128	16,917	27,138

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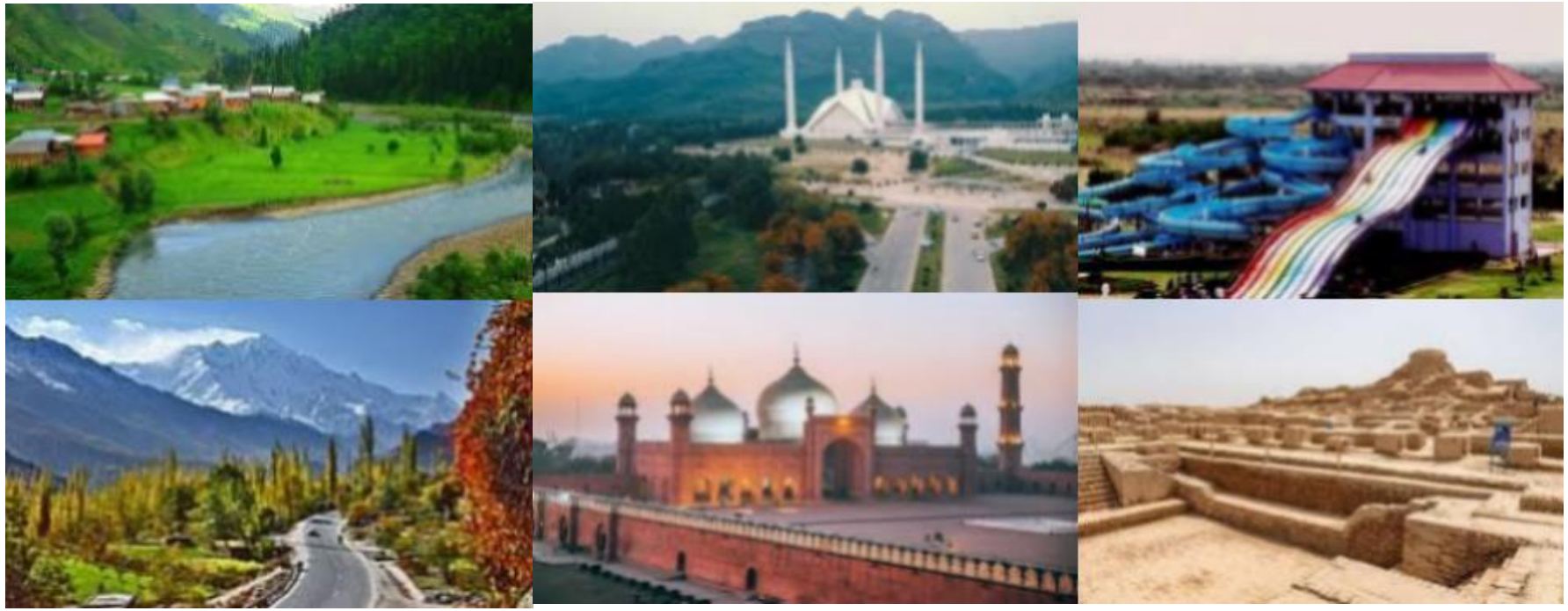
Future Outlook & Challenges



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Future Outlook:

- Pakistan is an emerging tourist destination having rich and colorful customs and traditions of people across all over the country. It also has historical, and beautiful natural sights all over the country. Pakistan has very diverse geographical region having beautiful sea shores, plains, plateaus, mountains, valleys, large rivers, high peaks, hot deserts and cold deserts. All these areas offer unique natural beauties and memorable experiences to the visitors.

Challenges:

- Climate Change, Political Uncertainties and Trained staff, Road Infrastructure, Communication Facilities.

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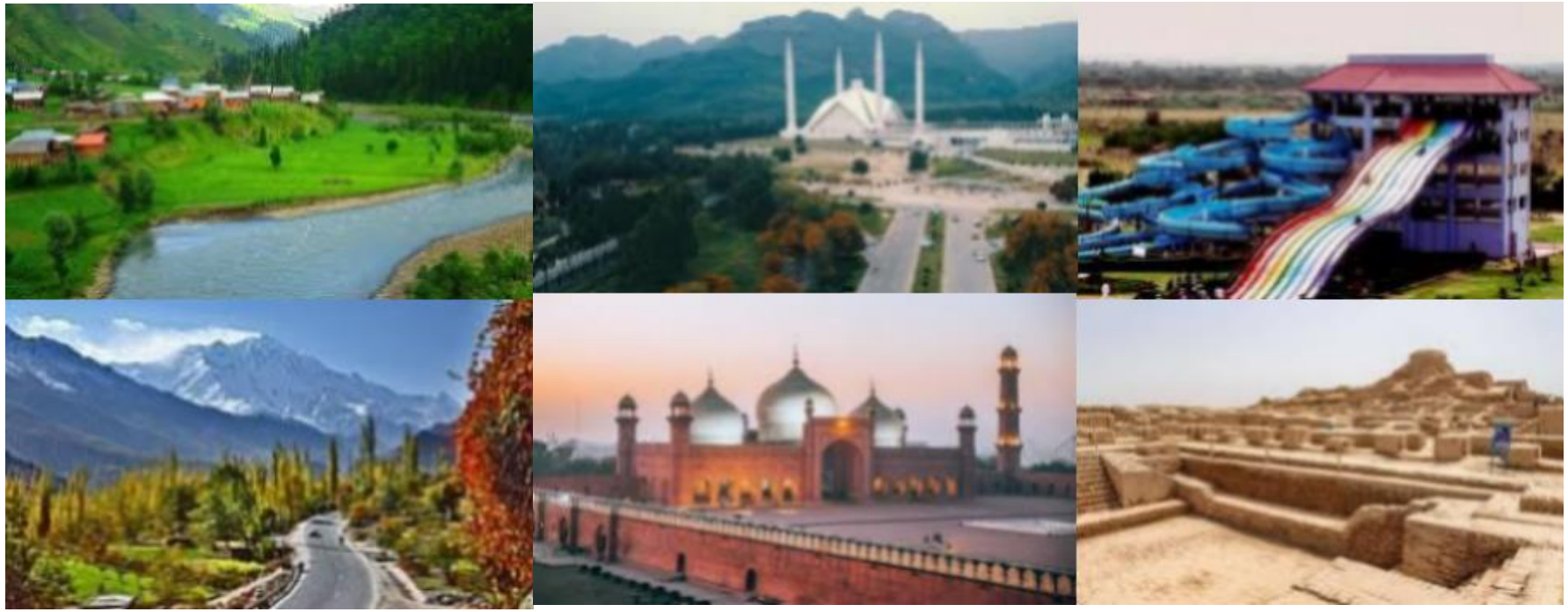
Strategy



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Strategy

- Enhance Customers' Experience
- Expand Market Presence
- Sustainability Initiatives
- Leverage Technology

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Market Analysis

We have carried out detailed Market Analysis, highlighting potentially demanding segments

Tourists Category: We have identified different categories of tourists on the basis of their age, gender, expenditure budgets, aesthetics, length of stay etc.

Types of Accommodations: We have identified different types of accommodations on the basis of locations, customer categories to identify those segments of markets which generate more profits while meeting the requirements and expectations of the target customers.

Recreational Facilities and Activities: We have identified different recreational facilities and activities to be offered to different categories of customers at different locations.

We are currently focusing in Southern Region of Pakistan to Develop New Tourism and Recreational activities.

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Feasibilities

We are developing feasibilities for different market segments like:

Hotels;
Resorts;
Extended Stay Hotels;
Inns;
Motels;
Business Hotels;
Lodges;
Aparthotels;
Tented Camps;
Farm Houses.

Considering the opportunities in different cities, areas and region including unique locations and opportunities of adventure and activities.

Identifying those opportunities which provide maximum return on shareholders' investment over long term.

THANKS

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