

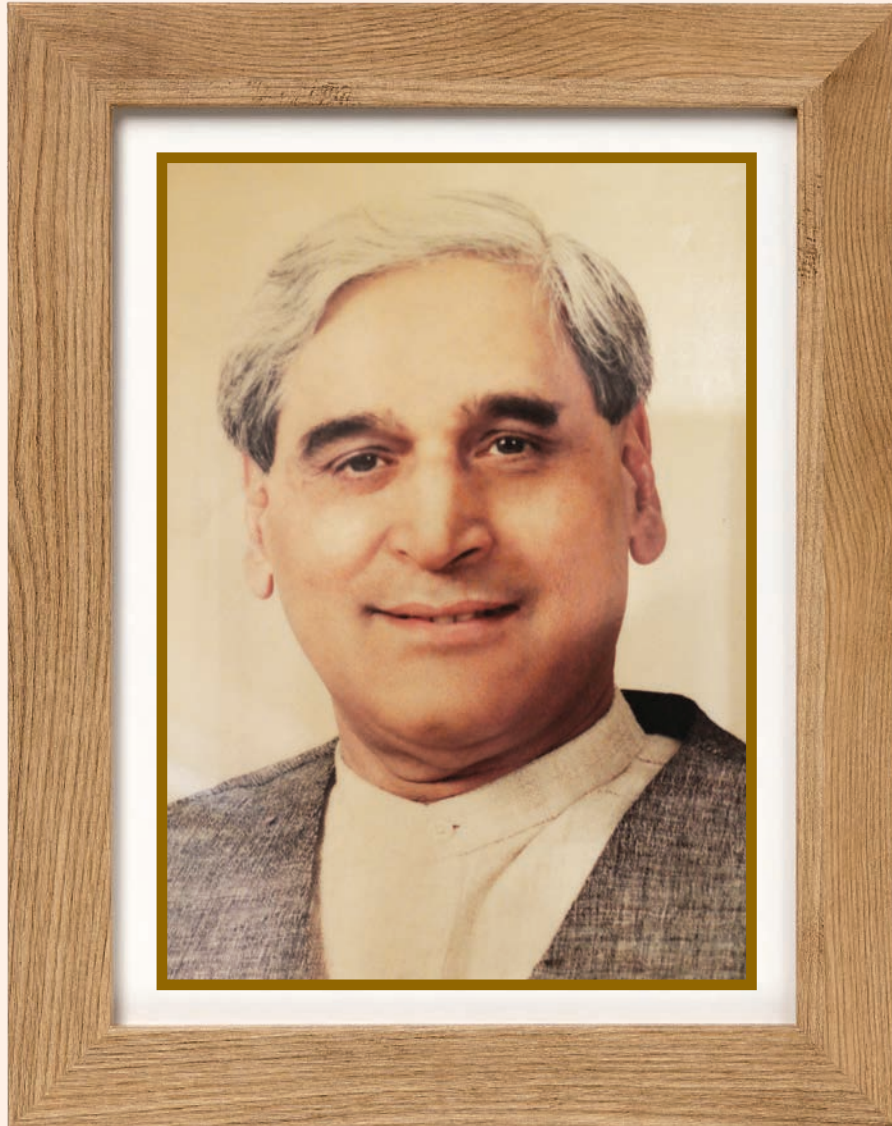


# ANNUAL REPORT 2020

**SALFI TEXTILE  
MILLS LIMITED**

[www.tatapakistan.com](http://www.tatapakistan.com)





Mr. Anwar Ahmed Tata, the Founder and Chairman of Tata Pakistan, passed away peacefully at the age of 84 on 9th July 2020.

Mr. Tata will not only be remembered for having embarked on a journey to start his own Textile Mill but also for his honest work ethics.

Mr. Tata was a visionary. He will always be remembered as a strong, successful businessman who carried Tata Group of Companies forward to tremendous heights. Mr. Tata came from humble beginnings and started his long term relationship with the textile sector in 1969 with a small embroidery unit. He sustained his business with hard work, integrity, entrepreneurship, leadership and motivated many around him. He was not only an industrialist but also a philanthropist.

Mr. Tata not only wanted to see his own industry/business grow but also strived for the betterment of the society and industry as a whole. He touched the lives of many and left behind extraordinary memories.

At Tata Pakistan, we will continue to follow in his footsteps and draw inspiration from his vision and his principles.



# CONTENTS

## INTRODUCTION

- 02 Company Profile & Business at a Glance
- 03 Group Information
- 04 Company Information
- 05 Profile of Directors
- 08 Organizational Chart

## BUSINESS

- 09 Vision, Mission, Culture & Values
- 10 Strategic Objectives & Our Values
- 11 Geographical Spread
- 13 Our Road to Success
- 15 SWOT Analysis
- 16 STEEPLES Analysis
- 17 Calendar of Corporate Events
- 18 Objectives and Key Performance Indicators
- 19 Stakeholder Engagement
- 20 Risk & Opportunity Report
- 24 Code of Conduct

## REPORTS

- 28 Chairman's Review
- 30 Directors' Report to the members

## GOVERNANCE

- 36 Report of the Audit Committee on adherence to the Code of Corporate Governance
- 46 Report of the Audit Committee
- 49 Statement of Compliance with Listed Companies

## FINANCIAL HIGHLIGHTS

- 51 Key Operating and Financial Data
- 52 Comments on six years analysis on the performance of the company
- 54 Analysis of the Financial Position
- 55 Analysis of the Profit or Loss
- 56 Analysis of the Cash Flows
- 57 DuPont Analysis
- 58 Graphs

## STAKEHOLDERS INFORMATION

- 67 Pattern of Shareholding
- 69 Notice of Annual General Meeting

## FINANCIAL STATEMENTS

- 73 Independent Auditor's Review Report to the Members of Salfi Textile Mills Limited
- 74 Independent Auditor's Report to the Members of Salfi Textile Mills Limited
- 80 Statement of Financial Position
- 81 Statement of Profit or Loss and other Comprehensive Income
- 82 Statement of Cash Flows
- 84 Statement of Changes in Equity
- 85 Notes to the Financial Statements

## OTHERS

- 127 Chairman's Review (Urdu)
- 130 Directors' Report (Urdu)
- 131 Form of Proxy
- 132 Form of Proxy (Urdu)

## COMPANY PROFILE & BUSINESS AT A GLANCE

Salafi Textile Mills Limited (STML) is one of the three premier textile spinning Companies of TATA PAKISTAN Textile Group. STML was incorporated in Pakistan in 1968 and is quoted on the Pakistan Stock Exchange, has an equity base of Rs 4 Billion and turnover of approximately 6 Billion. It is set up with 36,708 spindles and has capacity to process around 53 million pounds of cotton to produce 44 million pounds of different counts catering to both domestic and international customers in 19 countries.

STML is a proud recipient of numerous accolades including 5th Employer of the Year Award by Employer's Federation of Pakistan (EFP) and Corporate Philanthropy Award by Pakistan Center for Philanthropy (PCP).

With a keen focus on health, safety & environment, STML is a reputable corporate social responsible company. In late 1990's the Company developed a Quality Management System based on ISO-9001 standard and has since been maintaining it as base Management System across the company integrating the requirement of other international and national standards on Occupational Health and Safety, Environment Management and Energy Management Systems. STML also maintains certification on "OEKO Tex Standard 100"; Global Organic Textile Standard (GOTS) and Organic Content Standard (OCS) and gearing up to acquire certification on Global Recycled Standard (GRS) and Recycled Claim Standard (RCS) to manufacture its products according to the standards our customers expect.

STML is self-reliant as far as energy is concerned and continuously utilizes a mix of energy sources to have the most cost effective energy mix.

STML ensures reliable and trustworthy partners in its supply chain hence maintaining membership with world renowned names in textile like International Cotton Association (ICA), Cotton USA (CA) and Better Cotton Initiative (BCI).

STML has the capability to produce the following type of yarns

- 100% COTTON CARDED WEAVING YARNS
- 100% COTTON CARDED COMPACT WEAVING YARNS
- 100% COTTON CARDED WEAVING SIRO YARNS
- 100 % COTTON CARDED SLUB YARNS
- 100% COTTON CARDED WEAVING SIRO SLUB YARNS

For further information please visit our website [www.tatapakistan.com](http://www.tatapakistan.com)

## GROUP INFORMATION

### TATA GROUP

Tata Group is a large well respected conglomerate in Pakistan with diversified interests in textiles, food and power generation. The group's activities started in 1968 and since then has expanded into textile spinning business and has established it's self as a premier brand. In recent years it has expanded into Food business and Energy businesses. Tata group has sizable exports and contributes valuable foreign exchange to the national exchequer.

### ISLAND TEXTILE MILLS LIMITED (ITML)

ITML is a public limited company incorporated in 1970 and listed on Pakistan Stock Exchange. Tata Group took over the management of this running spinning unit in Kotri – Sindh in 1981 which quickly established a name in spinning of cotton yarns. ITML office located at Textile Plaza, Karachi and its manufacturing facilities are located at Kotri Industrial Estate in the Province of Sindh. In view of emergent business needs, a strategic expansion plan was made and executed in 2014 with the ground breaking of its 2nd unit. Finally in 2015, after rigorous and restless day and night efforts of our team of professionals, the facility commencement got completed and TATA PAKISTAN management proudly inaugurated the 2nd unit of ISLAND TEXTILE MILLS LTD. which is the only latest state-of-the-art Reiter spinning mill of Pakistan. This plant is completely automated from Blow room to winding.

### TATA TEXTILE MILLS LIMITED (TTML)

TTML is a public limited company incorporated in 1987 and listed on Pakistan Stock Exchange and is a modern spinning unit consisting of 44,400 Spindles setup for the manufacturing of Cotton Yarn. The TATA Brand quickly became the standard for the yarn market. TTML main office is located in Textile Plaza Karachi and its manufacturing facility is located in Muzaffargarh which is close to Multan. Management is continuously striving to diversify its product line and lately has added dual, slub and Lycra range of yarns. Management is taking further initiative with "Green Compact" to enhance the production. To conserve energy consumption management is introducing high fuel efficient Gas generators and is exploring the implementing a 1 MW solar project of to further control the increasing cost of Power.

### TATA ENERGY LIMITED (TEL)

TEL was incorporated in 1994 as a Public Company Limited. The principal activity of the company is generation and supply of electric power. The office of the Company is situated at Textile Plaza, Karachi. TEL's power generation capacity is installed at two locations in the years 1995 and 1998 respectively. The first one is situated at Landhi Industrial Area supplying electrical power to Salfi Textiles Mills Limited. The second one is situated at Kotri Industrial Area supplying Electrical power to Island Textiles Mills Limited. The overall annual power generation capacity at both locations is more than 10 megawatts which will meet the growing needs of expansion of future years, through non-interrupted supply of power with fuel efficient and reliable operation through latest cutting edged technologies.

### TATA BEST FOODS LIMITED (TBFL)

After three decades of performing exceptionally well in Textile domain, the company decided to diversify and branch out in Food and Energy business. TBFL's principal activity is processing of meat at its internationally approved facility located at Landhi, Karachi to prepare, process, preserve, pack and market meat and related products for export and local sale to restaurants, hotel chains and grocery stores. TBFL is a manufacturer-cum-exporter and playing a vital role in the modernization of the meat industry in Pakistan besides contributing valuable foreign exchange to the economy.

## COMPANY INFORMATION

### BOARD OF DIRECTORS

Mr. Mazhar Valjee - Chairman  
Mr. Adeel Shahid Tata - Chief Executive  
Mr. Shahid Anwar Tata - Executive Director  
Mr. Bilal Shahid Tata - Non Executive Director  
Miss Samar Shahid Tata - Non Executive Director  
Mr. Farooq Advani - Independent Director  
Mr. Muhammad Jawaid Iqbal - Independent Director

### AUDIT COMMITTEE

Mr. Farooq Advani - Chairman  
Mr. Bilal Shahid Tata - Member  
Miss Samar Shahid Tata - Member  
Mr. Ghazanfer Yaseen - Secretary

### HR & REMUNERATION COMMITTEE

Mr. Farooq Advani - Chairman  
Mr. Shahid Anwar Tata - Member  
Mr. Bilal Shahid Tata - Member  
Miss Samar Shahid Tata - Member  
Mr. Farooq Kasam - Secretary

### CHIEF FINANCIAL OFFICER

Mr. Haseeb Hafeezuddeen

### COMPANY SECRETARY

Mr. Muhammad Hussain

### INTERNAL AUDITOR

Mr. Ghazanfer Yaseen

### AUDITORS

M/s. Deloitte Yousuf Adil  
Chartered Accountants

### BANKERS

Allied Bank Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Bank Islami Pakistan Limited  
Dubai Islamic Bank (Pakistan) Limited  
JS Bank Limited  
MCB Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
Soneri Bank Limited  
Samba Bank Limited  
The Bank of Punjab

### LEGAL ADVISOR

Ameen Bandukda & Co. Advocates

### REGISTERED OFFICE

6th Floor Textile Plaza,  
M.A Jinnah Road Karachi.  
Tel# 32412955-3 Lines 32426761-2-4  
Fax# 32417710  
Email: stm.corporate@tatapakistan.com

### FACTORY LOCATION

HX-1, Landhi Industrial Area  
Landhi, Karachi

### SHARE REGISTRAR

CDC Share Registrar Services Limited  
CDC House, 99-B  
Block 'B', S.M.C.H.S.,  
Main Shahra-e-Faisal Karachi  
Tel# (Toll Free) 0800-CDCPL (23275)  
Fax: (92-21) 34326053

### WEB

[www.tatapakistan.com](http://www.tatapakistan.com)



## PROFILE OF DIRECTORS

### Mazhar Valjee

Chairman

Mazhar Valjee retired as CEO of Thal Limited in July 2019 after having served over two decades on the Board of (the formerly) Thal Jute Mills Limited and the present Thal Limited as Executive Director, CEO and non-executive Director. He has also served as CEO of Indus Motor Company Limited, Pakistan Jute and Synthetics Limited, Habib Metro Pakistan (Pvt.) Limited, Makro Habib Pakistan Limited and has headed several other businesses of the House of Habib (HOH). Outside HOH, he has served as CEO of Schneider Electric Pakistan (former Areva T&D Pakistan).

Mazhar Valjee has been an active member of advisory and professional bodies that include the Indigenization Committee of the Engineering Development Board, Energy committee of the OICCI, the Pakistan Jute Mills Association, the Pakistan German Business Forum, Pakistan France Business Alliance, AIESEC, Young Presidents Organization and of Deaf Reach.

He acquired business education from the IBA, Karachi and executive education from the Stanford-NUS program and the Yale School of Management.



### Shahid Anwar Tata

Director

Mr. Shahid Anwar Tata holds a Bachelor's degree in Commerce and has been with the family textile spinning business since Graduation. He is serving as Director and CEO for Tata Pakistan Group which comprises of three independent publically listed spinning mills, a power producing company and a food processing business. He is also serving as a Board Member of Textile Institute of Pakistan (TIP) and as a Vice Chairman of National Textile Foundation, Pakistan.

With over 30 years of experience and in-depth knowledge of textile business Mr. Shahid Anwar Tata is constantly striving and inspiring his team of professionals to embrace modern technology for greater efficiency, produce quality products while maintaining a fair and equitable treatment towards staff and workers.

He has a strong desire to contribute back to the society and is actively involved in philanthropy and supports many institutions in health and education sectors such as, Bait-UI-Sukoon Cancer Hospital, Indus Hospital, The Citizen Foundation, Pakistan and as an independent director at Karam Ceramics Ltd.



### **Adeel Shahid Tata**

Chief Executive

Mr. Adeel Shahid Tata is Finance graduate from Bentley College U.S.A. and has spent more than 10 years managing the textile business. He provides a new style of management to the group. He is dynamic and passionate about his work and brings freshness to the style of business. Further he has also done number of professional courses in supply chain, cotton management, risk management, creative thinking and maintains several professional memberships like APTMA, YPO, etc. to stay current with ways of working and technology.



### **Bilal Shahid Tata**

Director

Mr. Bilal Shahid Tata holds a Master's Degree in Business Administration from Cardiff University, UK. He has more than 10 years of experience in Business Management and is well versed in finance and strategy. He is also serving as a CEO of Tata Best Foods Limited which is a state of the art Meat Processing unit setup in Karachi for the purpose of processing meat for Export and Domestic markets supplying high quality hygienic meat products. He has been instrumental in conceptualizing and setting up of this business and has been leading it from day one.



## Farooq Advani

Director

Mr. Farooq Advani brings with him over 45 years' of experience of business and financial management in the Textile manufacturing, Power and Food businesses. He is a Fellow Member of Institute of Chartered Accountant of Pakistan (ICAP).

He worked for thirty years with Tata Pakistan in the areas of Accounts, Corporate Affairs, Sales Tax, Income Tax, HR, IT, Cost & Budget and Insurance. He has also served as the Director on the Board of Listed & unlisted Companies, Company Secretary, Chief Financial Officer, Head of Cost & Budget, Head of Information Technology and Project director of ERP Implementation.

He has Core Competencies in Financial Analysis, Audit Compliance, Internal Control, Operating & Working Capital Management, Cash-flow Management and Modeling, Business Valuation, Cross Functional Team Leadership, Decision Making & Risk Analysis.



## Samar Shahid Tata

Director

Ms. Samar Shahid Tata is the new face of Tata Group. She holds a Master Degree Developmental Psychology from Columbia University New York. She has considerable experience to the field of education and has worked on several projects and served with the following organizations Haque Academy, Karachi, Pakistan, Social and Emotional Development, Teachers College, Columbia University, Chase Lab, Teachers College, Columbia University, Karachi American School Alumni Production Association, Karachi, Pakistan, Brandeis Child and Adolescent Development Lab, Brandeis University, Waltham, MA, Karwan-e-Hayat, Institute for Mental Health, Karachi, Pakistan, War Against Rape, Karachi, Global Brigades- Public Health, Tegucigalpa, Honduras and Citizens' Archive of Pakistan, Karachi.



## Muhammad Jawaid Iqbal

Director

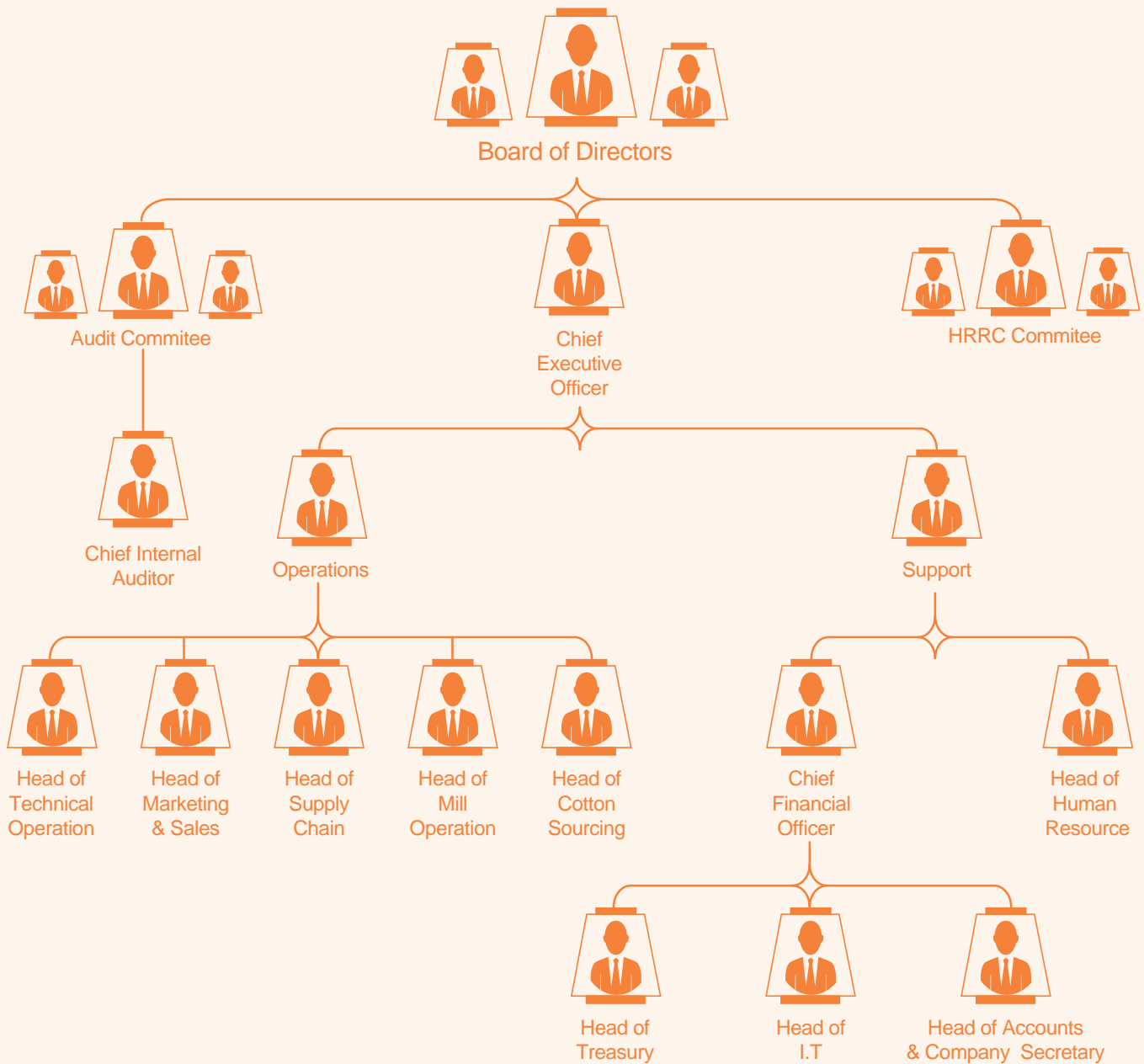
Mr. Jawaid Iqbal was a senior corporate banker and worked at major banks in Pakistan for about two decades before retiring from banking and starting his own business. Currently he is the Chief Executive Officer of Providus Capital (Pvt.) Ltd., which makes investments in Pakistan's public and private markets.

He has served on boards of many companies including Hub Power, Fatima Fertilizer, Atlas Power, Allied Asset Management and Cyan Limited. He has also served as the President of the CFA Society of Pakistan from 2009 to 2013.

Mr. Jawaid is a CFA charter holder and has a Master's degree in Business Administration. He completed the Associate Management Program of Harvard Business School in 2013.



## ORGANIZATIONAL CHART



## VISION STATEMENT

We envision our credibility as one of the World's leading companies known for its values, principally honest business practices and optimum quality standards in diversified product range with sustained growth.

## MISSION STATEMENT

We shall remain committed to exceeding the highest expectations of our customers. We strive for the production of best quality yarns for high value products.

## CULTURE

We are one team that is encouraging and supportive which is committed to the success of our clients. We pursue excellence through continuous improvement and effective, efficient execution. We are accountable for decisions we make are responsive and collaborate to achieve the best result. We communicate honestly creating an open, transparent, and trust-based environment. We care and have respect for our people, our clients and our community and we all lead by example, every day.

## VALUES

A Commitment to

- Ethical Practices
- Produce with Efficient Technology
- Build Strong Communities
- Innovative and Quality Products
- Help Those Less Fortunate
- Respect People and Laws

MISSION 

VISION 

VALUES 

## STRATEGIC OBJECTIVES

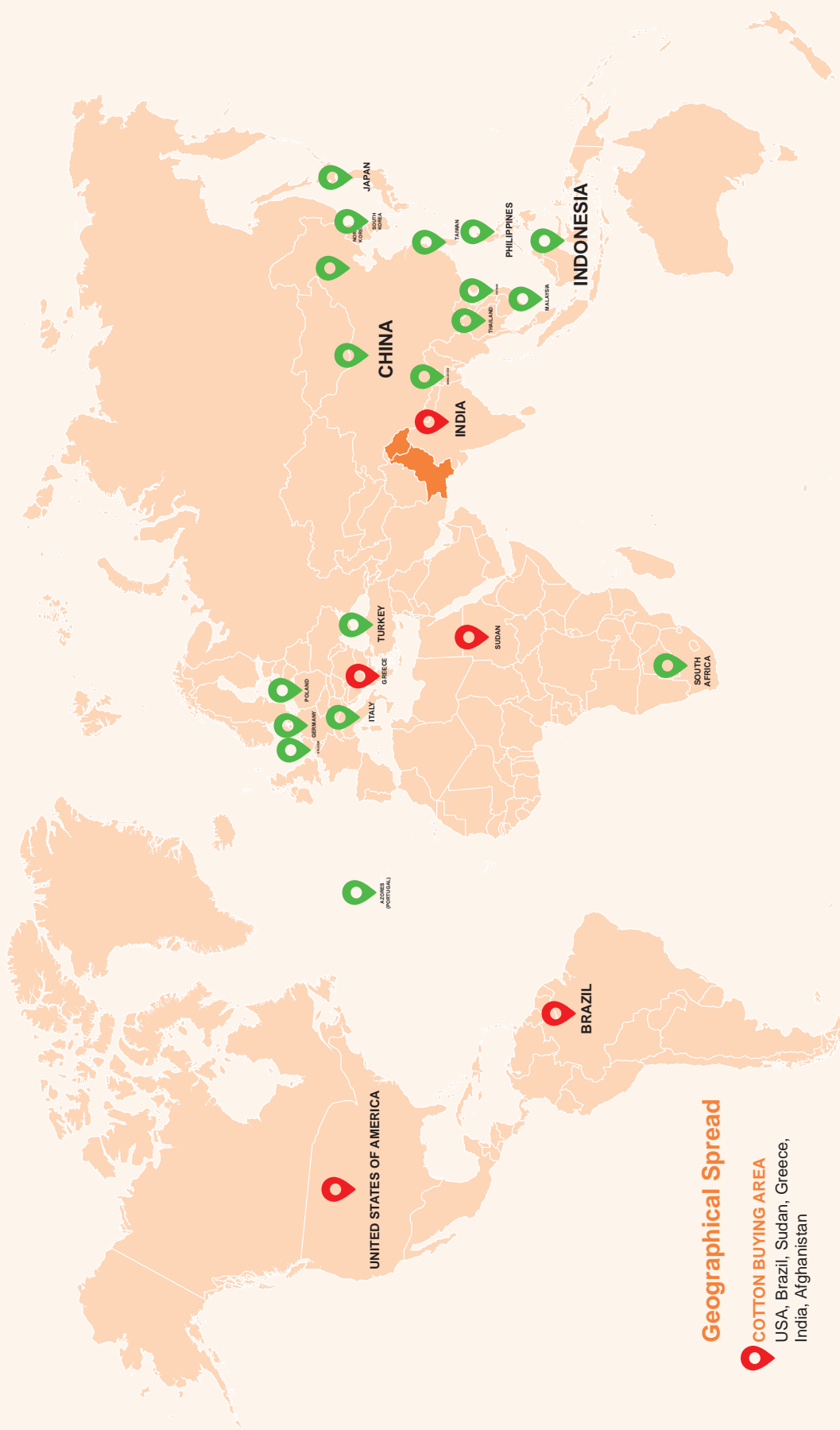
- To remain an ethical Company.
- Ensure a fair return to shareholders.
- Retain our reputation as the quality leader in our markets.
- To enhance sales with local large groups while capitalizing on export opportunities and leverage them to take advantage of economies of scale.
- To acquire and invest in modern technology to increase productivity and operational excellence while reducing costs to competitive with international markets.
- Maintain focus on CSR, Environmental and Safety to provide a good work place and be a good corporate citizen & employer.
- Provide training and development to staff aligned to the strategic needs of the company.

## OUR VALUES

- We take pride in uncompromising integrity through each individual's effort towards quality product for our customers and sizable contributions to the National Exchequer.
- We are honest and ethical in our dealings at all times through compliance with the applicable laws & regulations.
- We endeavor to meet and exceed the expectation of all stakeholders.
- We encourage our employees to be creative and seek innovative solutions.
- We value the self-esteem of all stakeholders be our employees, suppliers, customers or shareholders.
- We believe in fairness to all stakeholders.
- We are committed to promote coherent culture, diversity, effective team work, open communication, feedback and performance evaluation, sustain equity and transparency of employees which, supplements mutual trust and respect among employees and with management.
- We have established ourself as quality product supplier



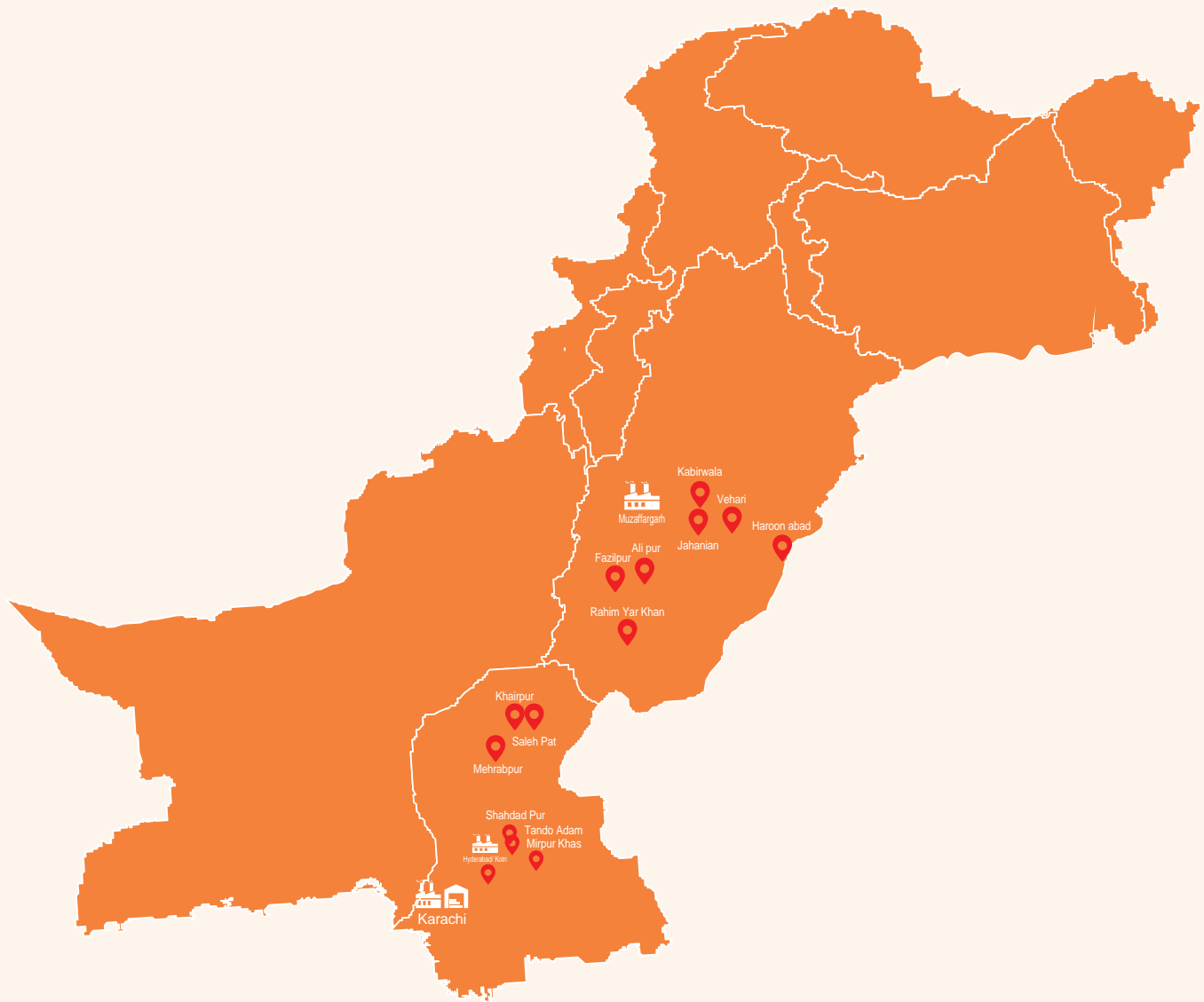
# CORE VALUES



**Geographical Spread**

**COTTON BUYING AREA**  
USA, Brazil, Sudan, Greece, India, Afghanistan

**YARN SALES**  
China, Japan, Hong Kong, Korea, Taiwan, Bangladesh, Thailand, Philippines, Vietnam, Portugal, Poland, Belgium, Indonesia, Malaysia, Italy, South Africa, Germany, Amsterdam, Turkey.




**COTTON BUYING AREA**


**PUNJAB:** Ali Pur, Kabirwala, Khanewal, Fazilpur, Haroonabad, Jahania, Lodhran, Vehari, R.Y.Khan

**SINDH:** Tandoadam, Sanghar, Khairpur, Mehrabpur, Salehpat, Kotri, Mirpurkhas, Shahdadpur

**HEAD OFFICE:**

 Karachi, Pakistan

**MANUFACTURING LOCATIONS**

 Landhi Industrial Area, Karachi  
 Kotri Industrial Area, Jamshoro  
 Khanpur, Muzaffargarh





## OUR ROAD TO SUCCESS

The sponsors of the company started off with a humble embroidery unit, called Naveena Industries in late 1960's and now five decades later it has grown into a multi-unit yarn spinner under the umbrella of TATA PAKISTAN which enjoys considerable market position and repute. After steadily growing in the domestic market, we expanded into the international market and quickly became a supplier of choice for leading textile manufacturers. We have climbed the ladder of success by setting higher targets and achieving our goals with patience and consistency.

**2020**

In Salfi-01, we have installed new 4 Savio winders and also install the bobbin sorting machines with Murata Q-Pro machines. In Salfi-02 we are planning to replace old ring frames with new ones link winder, so we will save the energy, man power and also improve the product quality

**2019**

2019 is the year of Artificial Intelligence, Uster Sentinel (End down Monitoring) installed in Tata and Salfi Textile Mills. Pinter Caipo Slub and Slub-Lycra attachments are installed in Tata Textile Mills which is one of the specialized yarn of TATA group. New Savio Auto Winder is inducted in Tata Textile Mills to improve the quality of core yarns. Bobbin sorting machines and new cards are inducted in Island Textile Mills which is one step forward toward automation.

**2018**

Japanese HFO 6MW power plant installed in Tata Textile Mills as a backup of WAPDA. As we are a big producer of Slub yarn, hence slub modification installed in Salfi Textile Mills. Also installed Bar Code System for Packing in Salfi Textile Mills. Recive 5th employer of the year award from Employer Federation of Pakistan.

**2017**

Construction of new residential colony for worker at Salfi Textile Mills. Purchase of 15 kanal land for 132KV grid station at Tata Textile Mills. Dual core attachments are installed in Tata Textile Mill which also one of the crtical quality yarn that we are producing. Installation of 4 Italian Roving frames in Tata textile Mills. Latest Uster Tester-6 instrument is installed in Island Textile Mills for quality analysis.

**2016**

As compact yarn demand is increases day by day, Suessen Compact system is installed on 9072 spindles in Tata Textile Mills. Latest 3 Spanish Roving frames Electro Jet installed in Salfi Textile Mills and replace the old ones.

**2015**

Inauguration of 2nd unit of Island Textile Mills Limited, Consisting of 26784 Spindles is the only state of the art Reiter Spinning Mill of Pakistan.

**2014**

The ground breaking of the 2nd unit of Island Textile Mills Ltd. held as a strategic expansion plan. Salfi Textile Mills Ltd. achieved OEKO TEX Standard 100 Certification and Tata Textile Mills Ltd. successfully passed the Corporate Social Responsibility Audit by SGS Pakistan.

**2013**

Became a Member of "Better Cotton Initiative (BCI)". Tata Best Foods achieved certification on "Global Standard for Food Safety" (BRC) and "Halal Food Management System" by Bureau Veritas Pakistan and SGS Pakistan respectively. All the Legacy System based Operations at Tata Pakistan got completely upgraded to ERP Systems.

**2012**

Tata Best Food Ltd. started business operations. Machinery Upgradation – Installed latest Uster Quantum 3 clearers and Trutzschler Securomat. Now Tata Textile Mills Ltd. has become the only company in Pakistan with this technology.

**2011**

The state of the art Tata Pakistan Corporate Office at 6th Floor of Textile Plaza, Karachi became functional after its renovation.

**2009**

Tata Textile Mills Limited achieved OEKO TEX Standard 100 Certification. Tata Best Food Ltd. Initiated commercial business of Halal Meat Trading with U.A.E.

2008

Ground Breaking of Tata Best Foods Ltd processing facility held in Karachi.

2007

The production capacity of Salfi Textile Mills Limited got enhanced by 100%.

2005

Tata Textile Mills Ltd. became the first Usterized Textile Mills in Pakistan. Achieved Supima Certifications. Completed renovation of Salfi Textile Mills Karachi having 36,324 Spindles with latest machinery.

2004

Tata Textile Mills Limited, Unit 2 with 25,200 Spindles & producing 100% US Cotton yarns started production.

1999

All the Associated Companies of Tata Pakistan Group received Corporate ISO-9002 Certification and is complying and maintaining its Management System based on ISO-9001.

1997

Tata Textile Mills Limited received ISO-9002 Certification being the first Spinning Mill in Pakistan to get this certification.

1991

Tata Textile Mills Limited, Muzaffargarh a most modern Spinning Unit, Consisting of 19,200 Spindles, is setup for the manufacturing of cotton yarn. Its "Tata Brand" quickly became the standard for the yarn in the spinning industry.

1983

Acquired a large spinning unit i.e. Salfi Textile Mills Limited, Karachi – Sindh. With its acquisition, the company gained a foothold in the synthetic yarn market.

1981

The company took over the management of a running spinning unit i.e. Island Textile Mills limited, Kotri, Sindh and quickly established a name in the spinning of cotton yarns.

1973

Dada Enterprises, a tannery business was acquired in Pakistan . At present, it's a leading exporter of Leather and Leather Garments.

1969

Naveena Industries an embroidery unit was acquired in Pakistan.

## SWOT ANALYSIS

S

### STRENGTHS

- Strong controls environment and corporate governance
- 5 decades of business and spinning experience and strong market repute for quality products
- Ethical business practices
- Self-power generation capability
- Excellent relationships with banks and business community
- Experienced technical staff
- State-of-the-art production facilities
- Merger will allow economies of scale and synergy

W

### WEAKNESSES

- Size of spinning capacity smaller compared to Chinese rivals
- Labor intensive operations
- Access to financing
- Lower level of manufacturing automation
- Commodity which is affected by business cyclicity
- Major portion of cost of sales can be impacted by cotton volatility
- Lack of vertical integration
- Dependence on few particular countries for sales

O

### OPPORTUNITIES

- Devaluation of Rupee makes us more competitive in international markets.
- Cheaper financing for new projects and BMR Vertical integration into weaving and garments
- Expand into untapped markets with value added innovative products
- Develop innovative product range utilizing experienced technical staff
- Greater MIS & manufacturing automation for efficiencies and faster decision making.

T

### THREATS

- Higher cost of doing business (energy, taxes, inflation)
- Slow and stuck up tax refunds curtails on liquidity.
- Speculative cotton trade
- Cotton crop yield low due to natural disasters
- Supreme Court's decision to make Industry pay for GIDC
- Trade wars leading to uncertainty over export orders
- Curtailed liquidity due to higher local sales.
- Fluctuating exchange rates

## STEEPLES ANALYSIS

We believe following Social, Technological, Environmental, Economic, Political, Ethical and Seasonality factors impact Tata's business environment.

### SOCIAL

- High population growth rate
- Reducing per capita income
- Growing middle class
- Increasing demand for cotton clothing

### TECHNOLOGICAL

- Need to invest in new technology to keep cost of production competitive with industry.
- Seed R&D slow in Pakistan resulting in cotton crop being 30% lower than demand.

### ENVIRONMENTAL

- Cotton is totally recyclable
- Adverse climatic conditions affecting cotton crop.
- Scarcity of water

### ETHICAL

- Tax evasion & questionable business activities in Pakistan
- Inaccurate declarations of imports & under invoicing in Pakistan
- Bribe and 'connection' culture in Pakistan

### POLITICAL

- Uncertainty about government policies
- Lack of implementation and very slow progress of tax reforms in Pakistan
- Govt. announces tax refunds however, FBR very slow to refund.
- Improvement in law and order situation in Pakistan
- Growing Chinese influence
- Harsh economic circumstances due to IMF package have increased cost of living

### LEGAL

- Import barriers in international market
- Anti-dumping rules in international market & intensified international trade measures
- Inadequate tariff protection and incentives to promote exports
- Slow court procedures in Pakistan holds up tax refunds
- Constant legal battle to keep Govt. at bay – GIDC ruling does not apply to all industries across the board.

### ECONOMIC

- Reduction in interest rates to benefit Corporates.
- Low cost financing for green field projects and BMR
- Sharp and sudden devaluation impacts input cost of raw materials.
- Harsh economic measures have slowed economy and reduced GDP
- Slowdown in China shifting production to Pakistan
- Increasing tariff barriers in export markets
- Regional exchange rate fluctuation
- Increasing minimum wage and labor costs
- Volatile commodity prices

### SEASONALITY

- Purchase of cotton crop August to Dec puts high demand on working capital
- Exports slow down during Chinese new year holidays
- Not able to full benefit of devaluation as foreign buyers expects discounts



## Calendar Of Corporate Events

<b>Notable Events For The Financial Year</b>	
BOD Meeting for approval of Annual Budget – 2019-20	July 10, 2019
BOD Meeting for Yearly Accounts - 2019	October 22, 2019
BOD Meeting for first quarter ended September 30, 2019	October 29, 2019
Annual General Meeting – 2019	November 21, 2019
BOD Meeting for Half year ended December 31, 2019	February 27, 2020
BOD Meeting for approval of Scheme of arrangement of Merger	April 1, 2020
BOD Meeting for third quarter ended March 31, 2020	April 30, 2020

<b>Tentative Dates for Next Financial Year</b>	
BOD Meeting for approval of Annual Budget	September 2, 2020
BOD Meeting for Yearly Accounts – 2020	September 29, 2020
Annual General Meeting - 2020	October 26, 2020
BOD Meeting for first quarter ended September 30, 2020	October 29, 2020
BOD Meeting for Half year ended December 31, 2020	February 26, 2021
BOD Meeting for third quarter ended March 31, 2021	April 29, 2021

## OBJECTIVES AND KEY PERFORMANCE INDICATORS

The Company constantly strives to set and achieve its objectives by implementing strategies which focus on ethics, quality, being fair, being competitive, maintaining good relationships, sustainability, technology improvements, product diversity and seeking growth.

	OBJECTIVES	STRATEGY AND KEY PERFORMANCE INDICATORS
1	Keeping true to providing best corporate governance and ethical way of doing business	<ul style="list-style-type: none"> <li>• Circulation of ethical practice policies among staff and reinforcement of ethical practices across the organization</li> <li>• Abide by the Code of Corporate Governance and new CCG initiatives of SECP.</li> <li>• Ensuring that SOP's, work instructions &amp; job descriptions are aligned with appropriate policies</li> <li>• Zero tolerance towards fraudulent actions</li> </ul>
2	Maintaining a focus on existing core businesses	<ul style="list-style-type: none"> <li>• Making right product available</li> <li>• Price competitiveness</li> <li>• Brand equity &amp; strength</li> <li>• High quality, low cost raw material by utilizing diversified supplier base</li> </ul>
3	Maintain quality of yarn and ensure best quality for customers	<ul style="list-style-type: none"> <li>• Keep International and national Certifications current.</li> <li>• Quality Control &amp; quality assurance</li> <li>• Manufacture according to customer expectations</li> <li>• Ensure worker training and management seminars for latest quality initiatives.</li> <li>• Maintain effective contact with customers and obtain feedback on quality</li> </ul>
4	Maximize sales and identify new markets	<ul style="list-style-type: none"> <li>• Review &amp; monitor relationships with agents/brokers</li> <li>• Constantly reviewing pricing to ensure competitiveness and selling opportunity and shifts in buying patterns</li> <li>• Develop new yarn counts</li> </ul>
5	Maximize sales and identify new markets	<ul style="list-style-type: none"> <li>• Development of new products</li> <li>• Investment in new technologies where needed</li> <li>• Developing plans for vertical integration</li> <li>• Assuring availability of appropriate resources (HR, CAPEX, management time etc.)</li> </ul>
6	Maintain and increase manufacturing effectiveness	<ul style="list-style-type: none"> <li>• Identify opportunities for cost reduction</li> <li>• Invest in new technologies to achieve labor, cost and energy efficiencies.</li> </ul>
7	Ensure improvement in all areas of operations be it sales, administration, finance or information technology	<ul style="list-style-type: none"> <li>• Identify automation opportunities</li> <li>• Ensure availability of resources capex, financing, staffing, time etc. to achieve efficiency projects.</li> </ul>
8	Maximize returns to shareholders through the efficient and effective use of financial resources	<ul style="list-style-type: none"> <li>• Make timely sales and collections</li> <li>• Procure fit for purpose, lower cost quality raw materials while keeping holding periods to a minimum.</li> <li>• Efficient use of finances to minimize interest cost.</li> <li>• Earnings per Share</li> <li>• Return on Equity</li> </ul>
9	Suitable human capital management through proper hiring, training, appraisals and counseling	<ul style="list-style-type: none"> <li>• Timely appraisals and performance feedbacks</li> <li>• Develop appropriate training for all staff levels</li> <li>• Reduce safety incidents</li> <li>• Appropriate succession planning for key positions</li> </ul>



## STAKEHOLDER ENGAGEMENT

Good relationships are maintained with all the stakeholders through effective and timely communication besides having a customer-centric approach.

Stakeholders	Why they are Important	Nature of Engagement	Frequency
Shareholders	<ol style="list-style-type: none"> <li>1. They Own the Company</li> <li>2. They expect a return on their investment</li> <li>3. Decisions are made that increase shareholder value</li> </ol>	<ol style="list-style-type: none"> <li>1. AGM</li> <li>2. EOGM's</li> <li>3. Interim Reports</li> <li>4. Annual Reports</li> <li>5. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. Annually</li> <li>2. If/when needed</li> <li>3. Quarterly</li> <li>4. Annually</li> <li>5. Continuously available</li> </ol>
Customers	<ol style="list-style-type: none"> <li>1. They buy our products which drives our revenues</li> <li>2. They expect quality and drive demand for our products</li> <li>3. They are our business partners</li> </ol>	<ol style="list-style-type: none"> <li>1. Direct relationships</li> <li>2. Customer gatherings</li> <li>3. Satisfaction surveys</li> <li>4. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. Continuous</li> <li>2. Regularly</li> <li>3. Annually</li> <li>4. Continuously available</li> </ol>
Employees	They deliver Company's success and Company could not function without them.	<ol style="list-style-type: none"> <li>1. Interaction with management</li> <li>2. Appraisals</li> <li>3. Employees events</li> <li>4. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. Daily</li> <li>2. Annual/semi-annual</li> <li>3. Regularly</li> <li>4. Continuously available</li> </ol>
Suppliers	Reliable and reasonable provision of raw materials determines our ability to supply finished goods	<ol style="list-style-type: none"> <li>1. Direct relationships</li> <li>2. Meetings</li> <li>3. Trade shows</li> <li>4. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. Daily</li> <li>2. Regularly</li> <li>3. Regularly</li> <li>4. Continuously available</li> </ol>
Government Bodies	Determine trade policies that could positively or negatively impact Tata	<ol style="list-style-type: none"> <li>1. Issue specific meetings / discussion / correspondence</li> <li>2. Submission of statutory returns and reports</li> <li>3. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. As required</li> <li>2. As required</li> <li>3. Continuously available</li> </ol>
Conditions affects our operations	<ol style="list-style-type: none"> <li>1. Provide manpower for our operations</li> <li>2. Their living</li> <li>3. Our CSR initiatives are also aimed towards them</li> </ol>	<ol style="list-style-type: none"> <li>1. Schooling facility</li> <li>2. Health facility</li> <li>3. Mosque</li> <li>4. Website</li> </ol>	<ol style="list-style-type: none"> <li>1. Continuous</li> <li>2. Continuous</li> <li>3. Continuous</li> <li>4. Continuously available</li> </ol>
Banks	Provision of finance and trade facilities	<ol style="list-style-type: none"> <li>1. Direct relationships</li> <li>2. Meetings</li> <li>3. Financial reporting</li> <li>4. Websites</li> </ol>	<ol style="list-style-type: none"> <li>1. Regular</li> <li>2. As needed</li> <li>3. Periodic</li> <li>4. Continuously available</li> </ol>

## RISK & OPPORTUNITY REPORT

Risk / Opportunity Category	Major Business Risk / Opportunity	Sensitivity	Source of Risk/ Opportunity	Mitigating Factors / Steps to create value
<b>Financial Risk</b>	Devaluation of PKR against foreign currencies may negatively impact Company's financial performance	High	External	<ul style="list-style-type: none"> <li>• Ensuring a balanced ratio between export &amp; domestic sales as needed</li> <li>• Appropriate hedging instruments such as forward cover &amp; currency options if/when needed</li> <li>• Sourcing a greater share of raw cotton locally within the country</li> <li>• The Company mainly meets its working capital requirements through short-term financing facilities. In order to mitigate the risk of rising interest rates, management minimizes working capital requirements, negotiates prevailing market rates and maintains an efficient portfolio of sources of funds</li> </ul>
	Payment defaults by customers	Low	External	Credit worthiness is assessed for each customer and credit limits are assigned according to our credit policy
<b>Financial Opportunity</b>	Devaluation of PKR could make exports more competitive in international markets & provide opportunities for inventory gain	High	External	Maintaining an opportunistic position and supply flexibility to take advantage of devaluing PKR to increase exports to certain export markets





Risk / Opportunity Category	Major Business Risk / Opportunity	Sensitivity	Source of Risk/ Opportunity	Mitigating Factors / Steps to create value
<b>Operational Risk</b>	Employee turnover amongst senior management positions	Medium-Low	Internal	Strong succession planning & HR policies, employee engagement initiatives, workplace satisfaction surveys, training/development, rotational policies and compensation audits are in place.
	Volatility in the international/Local price of Cotton	High	External	Well versed and dedicated procurement department, buying experience along with a diversified supplier base and large volumes keep the company relatively insulated from volatility in cotton prices.
	Energy shortage in Pakistan	High	External	The Company has its own power generation capability. Management utilizes all energy sources to keep the energy mix cost at lowest level.
	Work place incidents injuries & safety	Medium	Internal	The Company has formulated and implemented a 'safety and security policy' throughout its manufacturing and administrative facilities. Moreover, all assets are insured through reputable institutions in order to safeguard assets against any unforeseen event of damage, fire, the , act of terrorism etc.
<b>Commercial Risk</b>	Increased competition between local and international suppliers of the product.	Medium	External	The Company believes that its years of experience, quality, research and development, brand image and customer loyalty are success factors to sustain it even in this fast shifting global economic scenario.

Risk / Opportunity Category	Major Business Risk / Opportunity	Sensitivity	Source of Risk/ Opportunity	Mitigating Factors / Steps to create value
<b>Strategic Risk</b>	Economic and Political stability of the country	High	External	The Company believes in an open and transparent relationship with the Government, regulator and other political stakeholders. As part of the larger industry, Company through its representatives, provide valuable suggestions to the regulator, particularly during the budgetary process through APTMA. We regularly monitor economic and legal impacts of Government policies and political actions on the Company as well as the textile industry.
	Shift in production technologies may make Company's processes obsolete and its product and prices non-competitive in local and/or international markets	Medium	External	The Company strongly believes in introducing new technologies to achieve production efficiencies and reduce cost and stay aligned to the international market.

## Risk Management

The management of the company follow the rigorous approach to risk management which is essential to running a successful and sustainable business. The Board of directors of the company are closely connected to effective risk management. Risk assessment, reporting and control help to enhance governance and control policies, to keep company aligned with its objectives. Our board member have diversified skills, knowledge and experience which enable them to identify and manage the key risks that are likely to arise. They also steer the culture of an organization which promotes an appropriate balance between risk and opportunities.



### Potential Opportunities

Pakistan is one of those countries where upper middle class and middle class population forms majority. This factor opens up the opportunity to sell knitted wear and garments to the local mainstream population of the country. The ever so competitive local and international market has made it difficult for companies to sustain. This provides our Company the opportunity to acquire smaller players of the market and increase its market share and economic efficiencies.

### Key sources of uncertainty

- Adverse impact of policies formed by the regulators
- Natural catastrophes such as heavy rains and floods that could destroy local cotton crop
- Adverse interest rate and exchange rate movements

### Political Instability

The political conditions have been unstable due to change in government and change in policies drive forward better governance

Stable political situation in the country improves the overall business performance, investor confidence and also encourages foreigners to deal with some of the prestigious companies in the country, which may have impact on Company's share price.

### Exchange Rate

Salfi has to import the cotton from various countries and its direct export has constrained to 50%, through which the entity is exposed to exchange rate risk. Any favorable or unfavorable movement in exchange rates might affect the company's profitability and hence, affect the share price. The company has also adopted effective strategies to minimize the risk of exchange rates.

### Interest Rate

The Company's Finance Cost is 5.90% percent of the turnover. Any adverse interest rate movement might affect the company's profitability and hence, affect the share price.

### Availability of Raw Material

The Company's performance is largely dependent upon the availability of raw material, which is highly sensitive to seasonal fluctuations. Thus, any negative or positive change in the crop yield will dampen the Company's performance and influence the share price.

## CODE OF CONDUCT

The Code of Conduct is equally applicable on employees as well as the Board of Directors of the Company. The Company constantly endeavors to do the following.

### 1. HONEST AND ETHICAL CONDUCT

- a. The company expect all the employees, Officers and Directors to act in accordance with the highest standards of personal and professional integrity, honesty and ethical conduct, while working at the Company's premises, at offsite locations, at Company's sponsored business and social events, and/or at any other place where the Directors/Officers represent the Company. We consider honest conduct to be conduct that is free from fraud and/or deception. We consider ethical conduct to be conduct conforming to the accepted professional standards of conduct. Ethical conduct includes ethical handling of actual or apparent conflicts of interest as specified below between personal and professional relationships.

### 2. CONFLICTS OF INTEREST

- a. Every employee should conduct his/her personal and business affairs in a manner such that neither a conflict, nor the appearance of a conflict, arises between those interests and the interests of the company.
- b. An employee should avoid any situation in which he or she, or a family member, might profit personally either (directly or indirectly), from the company's facilities, its products, or company's relationships with its vendors or customers.
- c. An employee should not permit himself/herself (or members of his / her family) to be obligated (other than in the course of normal business relationships) to any organization or individual with whom the company has a business relationship.
- d. In case an employee is offered or receives something of value which he/she believes may be impermissible under this Code, he / she should disclose the matter.
- e. All employees shall avoid any kind of bribery, extortion and all other forms of corruption.
- f. Conflict of interest shall be avoided and promptly disclosed where they exist and guidance should be sought from superiors.

### 3. COMPLIANCE WITH APPLICABLE LAWS, RULES AND REGULATIONS

- a. All employees, officers and Directors must comply with all applicable governmental laws, rules and regulations. Directors/Officers must acquire appropriate knowledge of the legal requirements relating to their duties sufficient to enable them to recognize potential dangers, and to know when to seek advice from the Finance and/or Legal Advisor /Legal Counsel. Violations of applicable governmental laws, rules and regulations may subject Directors/Officers to individual criminal and/or civil liability. Such individual violations may also subject the Company to civil and/or criminal liability and/ or the loss of business.

### 4. MISCELLANEOUS

- a. All employee shall maintain the confidentiality of confidential information of the Company or that of

any customer, supplier or business associate of the Company to which Company has a duty to maintain confidentiality, except when disclosure is authorized or legally mandated.

- b. All employee shall deal fairly with customers, suppliers and competitors. They should not take unfair advantage of anyone through manipulation, concealment, abuse of confidential, proprietary or trade secret information, misrepresentation of material facts, or any other unfair dealing-practices.
- c. All employee should protect Company's assets and property and ensure its efficient use. Theft, carelessness, and waste of the Company's assets and property have a direct impact on the Company's profitability. Company's assets should be used only for legitimate business purposes.
- d. Any question or interpretation under this Code of Ethics and Business Conduct will be handled by the Board or any person /committee authorized by the Board of the Company. The Board of Directors or any designated person/committee has the authority to waive compliance with this Code of business conduct. The person-seeking waiver of this Code shall make full disclosure of the particular circumstances to the Board or the designated person/ committee.
- e. This Code of conduct is not intended to and does not create any rights for any employee, customer, client, supplier, competitor, shareholder or any other person or entity.
- f. If any employee or Directors who knows of or suspects of a violation of applicable laws, rules or regulations or Code of conduct, he/she must immediately report the same to the Board of Directors or any designated person/committee thereof. Such person should as far as possible provide the details of suspected violations with all known particulars relating to the issue.
- g. Violations of Code of Ethics will result in disciplinary action, which may even include termination of services of the officer and disqualification from being a Board Member. The Company's Board or any Committee/person designated by the Board for this purpose shall determine appropriate action in response to violations.





## CHAIRMAN'S REVIEW

### Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present the annual results of the company for the year ended June 30, 2020.

It was a sad year for the Tata Group as during the year our beloved Chairman, Mr. Anwar Ahmed Tata, passed away marking the end of an era. Mr Anwar Tata (late) had played a prominent role in the development and progress of the textile industry in Pakistan. He is appreciated for his efforts to grow and develop the Tata Industrial Group, which has provided employment opportunities in the country. We have lost a real jewel whose services will be always remembered. While the dynamism and vision of the Chairman is irreplaceable, however the CEO and the Directors of the Company remain committed to growing it profitably.

I would like to take this opportunity to appreciate the Federal and Provincial Governments, the State bank of Pakistan and the private sector banking institutions for adapting pragmatic fiscal and monetary policies that provided much needed relief to the private sector during the lockdown. The pandemic had added to the woes of the recent slowdown in the economy. The management of the company is however resolved in taking measures to take on the challenges to bring about improvements.

### Financial Results

The tough economic condition in the year resulted in a Pre-Tax Loss of Rs. 292.59 Million (2019 Pre-Tax Loss of Rs. 95.67 Million). Factors that contributed to the loss were the US-China Trade dispute that affected yarn and cotton prices adversely; the forced lockdown and ceasing of operations in March due to the COVID -19 Pandemic that caused the sales of the company to plummet.. The frequent unexpected devaluation of Pak Rupee affecting the cost of imported cotton, the harsh measures taken by Government to control economy by escalating interest rates. All of the above was compounded by higher borrowing by the company to support higher inventories and higher receivable days.

### Outlook

The COVID Pandemic related relief measures introduced by the Government and State Bank of Pakistan which include reduction in mark up rates, deferral of payment of long term loans and loans to pay salaries for a period of 6 months will greatly help to improve liquidity and will help to lower borrowing cost in the next fiscal year. The textile industry has rebounded with production running at full capacity on the back of improved orders being received from the downstream sectors. At the same time the selling prices have improved while stability is expected in the international prices of raw material.

Profitability is expected to improve due to expected reduction in borrowing costs as the company shifts its focus towards local procurement of cotton, reduced holding periods of raw material, lower interest rates and relatively stable exchange rates.

The Company has filed a merger petition with the High Court of Sindh to allow to merge its other group companies namely Island Textile Mills Ltd and Tata Energy Ltd into Tata Textile Mills Ltd that will transform the Company into one with an asset and turnover base of Rs. 26 Billion and Rs. 25 Billion respectively. This larger size of balance sheet will give Tata Group greater visibility and allow it better operational and cost synergies.



## Board performance and effectiveness

An annual evaluation of the Board performance was conducted in compliance with the requirement of the Code of Corporate Governance and the Companies Act, 2017. The purpose of this evaluation is to ensure that the Board performance is measured in the context of overall corporate objectives and governance structure of the Company. The Board, during the year, played a pivotal role in steering the Company forward in a progressively challenging landscape. Through the commitment and effective oversight of the Directors, your Company ensured transparency of corporate governance and compliance.

The sad demise of Mr. Anwar Ahmed Tata in July 2020 left a void that will be hard to fill. I am honored to be invited to join the Board as an independent non-executive Director and to step into the shoes of an industry pioneer, to Chair the Board of the Company as of July 24th, 2020 and July 28th, 2020 respectively.

I along with the Board acknowledge the valuable contributions made by the outgoing Directors and on behalf of the Board, I wish to acknowledge the contribution of all our employees in the success of the Company. I also wish to thank our shareholders, customers, suppliers, bankers and other stakeholders for their continued confidence and support.



**MAZHAR VALJEE**  
**CHAIRMAN**

**Karachi:**

**Date: September 29, 2020**

## DIRECTORS' REPORT TO THE MEMBERS

The Directors' of the Company are pleased to present the 53<sup>rd</sup> Annual report of the company and the audited Financial Statements of the Company for the year ended June 30, 2020.

### BUSINESS ENVIRONMENT

The business environment was extremely challenging throughout the year. The government and SBP led domestic containment policies, resulting currency devaluations and increase in policy rate had an impact to reduce demand and increase input costs. This was followed by US-China trade conflict and recessionary pressures in China which had a negative impact on cotton prices and consequently on yarn selling prices. The outbreak of Covid Pandemic in March 2020 significantly stalled business activity resulting from cancelled and deferred orders from importing countries which impacted our downstream sales/collections and production was stalled for a month resulting in underutilization of spindle capacity.

### PAKISTAN'S ECONOMY

The provisional GDP growth rate for FY 2019-20 is estimated at -0.38% against 1.9% during the preceding year. The manufacturing sector was particularly affected, with growth in Large Scale Manufacturing (LSM) contracting by 10.17%. Before the onset of the Coronavirus pandemic, a large-scale industry had been struggling to pass on the cumulative gas price increase and PKR depreciation that it had been subject to during the preceding years. Furthermore, the high cost of capital, reduction in PSDP and condition of CNIC disclosure on purchases of Rs. 50,000 and above resulted in a severe contraction in demand from end users at the same time. The stringent post-IMF policy measures implemented by the government had started to reflect in better macroeconomic indicators at the beginning of Q3, including falling current account and fiscal deficits, however, the added burden of the lockdown in late Q3 have brought a new set of economic challenges. Nonetheless the government and SBP's timely initiatives to protect the livelihoods of people and businesses were welcomed. The Rs. 1.24 trillion fiscal stimulus package, construction package, reduction in policy rate, refinance scheme for payment of wages and salaries at subsidized rates and loan deferral were timely decisions and the need of the hour.

With Coronavirus infection rates largely in decline, we are hopeful that despite the tough conditions the government will continue to pursue sustainable policies. Documentation of the economy and enhancing the tax base continue to be painful undertakings, however, the country as a whole and the organized sector in particular stand to benefit from such measures in the long run. Furthermore, the reduction in duties on imported raw materials announced in Budget 2020- 21 is positive for the industry and will allow for the conservation of cash flow and capital formation in the year ahead. The Government's revised GDP growth target of 2.1% for FY 2020-21 will be a formidable challenge for all stakeholders, however, we remain hopeful that falling Coronavirus case rates and vigilance with regards to SOP's will set us on the right trajectory. Initiatives such as the construction package, LTFF financing for green field projects and BMR and other water and energy distribution projects announced by the government shall also provide avenues for growth ahead.

On the economic front on account of short fall in tax revenues fiscal deficit is likely to be higher. Current account has contracted significantly to USD 2.9 Billion driven by reduction in imports and modest growth in worker remittances. Assistance from IMF and other multilateral agencies have provided much needed relief



and as a result State Bank of Pakistan (SBP) reserves have improved to almost US\$ 19 Billion. Inflation is down to 10.74% and is lower than the level in March and together with impact of Covid helped to convince SBP to lower the discount rate to help businesses stimulate economic growth.

## TEXTILE INDUSTRY CHALLENGES

Although the Government of Pakistan and the State Bank of Pakistan have been very responsive to the plight of businesses faced with the downturn caused by the Covid Pandemic by offering to deferring loan repayments and reducing interest rates however, government has been very slow to respond to most of the other long standing issues being faced by the industry which relate to refund of taxes, removal of zero rating for textile sector, increase in power cost, threat of Gas Infrastructure Development Cess (GIDC) payment and lack of development efforts to attend to the rapidly declining yield and quality of cotton crops in Pakistan. Collectively, all these factors are damaging the textile sector's ability to grow and its ability to earn valuable foreign exchange.

### Raw Material

While Pakistan is among the leading cotton producing countries (ranked 5th in the world behind India, USA, China and Brazil) its production is falling year on year. Pakistan's 2014/2015 crop size was 14.81 million bales which reduced to 9.7 million bales in 2015/2016 and over the years reduced further to 8.5 million bales in 2019/2020. Now, if the weather situation remains normal, it is estimated Pakistan crop size to be around 9 million bales in 2020/2021. Pakistan is therefore forced to depend on imported cotton to meet its needs of approximately 14 million bales for its textile mills'. The Government of Pakistan and the Textile Ministry needs to invest heavily in seed technology and work closely with farmers to bring them up to date with modern farming techniques to enhance the output of major cash crop across the cotton growing areas of the country, which will in turn immensely boost the economy of Pakistan.

There is a serious reduction in availability of raw material in the country as the local cotton crop production numbers are not looking good. However, international cotton prices are expected to remain relatively stable given China-US trade conflict and Covid impacted demand therefore during this period of uncertainty the Company will for one do its utmost to place reliance on local cotton and remain cautious and operate efficiently with minimum raw material and finished goods inventory.

### Taxes

Government and FBR tend to refund the newest refunds but are extremely slow to clear the refund back log from prior years which are funded with borrowed funds and this affects the liquidity of businesses. Similarly, Textile Industry pleaded with the Government to reinstate last year's withdrawal of zero rating enjoyed by the textile sector and resulting imposition of 17 percent Sales Tax which has disruptive effect on local yarn sales and sucks out scarce liquidity from the industry.

### Cost of Energy

The cost of energy in Pakistan is higher as compared to the regional countries making us uncompetitive. The Government's recent decision to increase cost of electricity from 7.5 cents to 9.0 cents will increase our un-competiveness. At a time when the industry is still recovering from the Covid pandemic, the Government

and the Supreme Court have decided to make Industries pay for the GIDC which will further increase costs of the Textile industry. Our Industry is different from others as it did not collect any Cess unlike Fertilizer and CNG which collected Cess but did not pass it on to the Government, hence the Textile Industry has decided to file a review petition in the Supreme Court and contest this and based on legal advice we are confident of a positive outcome.

## COMPANY RESULTS

The Company posted net sales of Rs. 6,298 million, with a decrease of 6.99% over last year, earning a Gross Profit of Rs. 528 million. Your Company had posted a Loss before Tax of Rs. 293 million due to multiple factors including Covid Pandemic which resulted in loss of sales, forced shut down of operations, US-China Trade dispute affecting yarn and cotton prices, devaluations of Pak Rupee during the year which affected the cost of imported cotton and increase in interest expense due to higher rate and higher borrowing increased financial charges by 7.83% to Rs. 372 Million (2019 Rs. 345 Million). Further due to unfair tax laws, the Company is liable to pay minimum tax on turn over and consequently, the Company had posted a Loss after Tax of Rs. 326 million. Loss per share was Rs. 97.49. The operating profit decreased by Rs. 172 million as compared to last year.

Cost of goods sold for the year was Rs. 5,770 million was 8% lower due to lower sales volume however in real term cost has increase as higher priced cotton accumulated during the buying season was impacted first by US-China Trade dispute and then later by the Covid Pandemic which lowered demand for cotton and which resulted in loss of sales, forced shut down of operations, affecting yarn and cotton prices.

Selling, distribution and Administration expenses were increased by Rs. 35.02 million with last year's as sales remain almost constant.

Other Operating charges were Rs 206 million (2019: Rs 39 million) due to exchange losses on imported cotton incurred due to sudden devaluations and unallocated Plant shut down costs becoming period costs. The Company had decided to place reliance on imported cotton which were purchased at higher prices and were 1st impacted by reducing prices due to trade conflicts and corona virus and secondly due to Rupee devaluation

Financial charges were Rs. 372 Million up 7.83% over last year's level due to consecutive hikes in policy rate and higher borrowing to support working capital as collections stalled due to Covid Pandemic.

### Performance of the Company's Business

Volumes	June-2020	June-2019	Variation
	Rupees in million		%
Sales	6,298	6,771	(6.99)
Cost of Sales	(5,770)	(6,263)	(7.87)
Gross Profit	528	508	3.94
Distribution, Admin & other	(469)	(267)	75.66
Finance Cost	(372)	(345)	7.83
Loss before taxation	(293)	(95)	208.42
Loss after Taxation	(326)	(86)	279.07
Loss Per Share	(97.49)	(26.00)	274.96

## Capital Structure

Debt to equity ratio on June 30, 2020 was 50:50 compared to 49:51 as on June 30, 2019. The Increase was mainly to support temporary increase in Working Capital requirement and deferral of long term loans under the Covid incentives offered by SBP.

## Dividends

The Board of Directors in its meeting held on September 29, 2020 has not recommended a dividend for the year ended June 30, 2020 given the financial results and liquidity shortage.

## PACRA RATING

Based on the latest available PACRA ratings review conducted the Company achieved a rating of A3 for Short Term and BBB for Long Term.

## AUDITORS

The present auditors M/s Deloitte Yousuf Adil, Chartered Accountants retire and offer themselves for re-appointment. They have confirmed achieving satisfactory QCR rating from Institute of Chartered Accountants of Pakistan (ICAP) and compliance with the Guidelines on the Code of Ethics of International Federation of Accountants (IFAC) as adopted by ICAP. The Board of Directors has recommended their re-appointment as auditors of the company for the year ending June 30, 2021, at a fee to be mutually agreed.

## PATTERN OF SHAREHOLDING

Information on the pattern of holding is annexed.

## HUMAN RESOURCES

### Industrial Relations

We recognize our employees as our most valuable assets. The management therefore ensures a harmonious working relationship with employees and strives to provide a congenial working environment both at head office and in the factories. Importance is placed on maintaining a good work-life balance. The management also ensures compliance with all employment laws and labor legislations. In turn, employees work hard towards the achievement of their targets without disputes.

### Long Service Awards

Long service awards are provided to recognize and reward devotion and loyalty of employees who have a long tenure with the company.

### Gratuity

The company provides terminal benefit to employees in the form of non-contributory defined-benefit gratuity scheme. The value of the Gratuity liability at the end of the year was Rs. 111.98 million.

## Training

Training is essential for improving the competencies of employees so that they are able to help the company achieve its objectives. Keeping this in view, various technical and soft-skills training programs were conducted during FY 2019-20 which include Industrial Electrician, General Fitter and Instrumentation and Automation Electrician course conducted by UNDP for technical staff at the mills. Training for communication skills, negotiation skills, emotional intelligence, anti-harassment and stress management were provided to various employees at the Corporate Office and Mills. Diploma on Cotton Grading and Classification by Karachi Cotton Association was completed by members of our cotton sourcing team.

## Health Safety & Environment

The Company endeavors to keep its work force, infrastructure & operations safe and secure and encourages healthy work environment and practices. During the year awareness sessions & drills are carried out consistently to remain abreast with latest development in HSE, ensure compliance with legal requirements and manage HSE challenges. In addition to this, regular performance reviews are convened at appropriate levels covering following items: Use of Personal Protective Equipment (PPE's), Regular Drills, Awareness & Training Sessions, HSE Monitoring / Audit Reports, Results of Environmental Test Reports, Incident/Accident Reporting and Confirmation of Regulatory Compliance and HSE Performance Report to Executive Management on Quarterly basis by Head of Technical Operations department.

## Corporate Social Responsibility

The Company realizes its responsibility towards the society and strives to contribute in various areas by improving the economic conditions of the people, protecting the environment through our initiatives and friendly policies and contributing in the well-being of the humanity in general. In this regard, the Company has consistently shown commitment to make education more easily available and to provide financial support for students. Another goal is make health care more accessible without any discrimination, to all patients regardless of their ability to pay. In addition to the above, the Company has been and is constantly engaged in number of philanthropic activities in areas of Education and Sports, Health Care Services and General Financial Aid.

As COVID-19 is a big health and safety issue during the year, the management took various measures to mitigate the risk. These included regular awareness sessions, provision of hand sanitizers at different areas within the premises, temperature monitoring at entrances, regular disinfection of the premises and instruction to staff to wear mask at all times as well as practice social distancing.

## Financial data and Graphs

Highlights of the operating/financial data and graphs are presented in the financial highlight section.

## Corporate Governance Matters

All matters pertaining to the Policy, Board and Governance are addressed in the Corporate Governance

Section and considered to be part of the Directors' Report.

### Chairman's Review

The Directors of the Company endorse the contents of the Chairman's review, which is deemed to be a part of the Directors' report.

### Acknowledgement

We would like to extend our sincere gratitude to healthcare workers, essential service providers and the entire Tata team for managing and controlling the spread of COVID-19 during the year. With one of the toughest years on record coming to a close, it is important here to look back and reflect. During FY 2019-20, we have witnessed, raw material price volatility due to trade conflicts and raw material price increases due to impact of rupee devaluation, shrinking domestic GDP and lastly falling sales due to COVID-19 pandemic. The Company has incurred a significant loss after many years due to many factors occurring all together however, we ensured that our values were not violated, and we dealt with the challenges in a compassionate manner. During the lockdown period, we refrained from laying off staff and the Tata Team has worked tirelessly towards financial security of the Company despite the difficult financial climate that the country is facing. Finally, we thank all other stakeholders including our esteemed customers, suppliers and bankers for their commitment to the Company and look forward to sharing more successes with them in the coming years.

### FOR AND ON BEHALF OF THE BOARD OF DIRECTORS



**ADEEL SHAHID TATA**  
CHIEF EXECUTIVE



**SHAHID ANWAR TATA**  
DIRECTOR

**Karachi:**

**Date: September 29, 2020**

## CORPORATE GOVERNANCE

### Governance Framework

The main philosophy of business followed by the sponsors of Tata Pakistan for the last 30 years has been to create value for all stakeholders through fair and sound business practices, which translates into policies approved by the Board and implemented throughout the company to enhance the economic and social values of all stakeholders of the company. Our Governance strategy is to ensure that the Company follows the direction defined by its Core Values, current regulatory framework and industry best practices. The Board, discharges its responsibilities as defined by the “Code of Corporate Governance” (CCG), listing requirements of Pakistan Stock Exchange Limited (PSX) and the Corporate Financial Reporting Framework of Securities & Exchange Commission of Pakistan (SECP). Our approach towards corporate governance ensures ethical behavior, transparency, accountability in all that we do and to attaining a fair value for the shareholders.

### Compliance Statement

Living up to its standards, the Board of Directors has, throughout the year 2019-20, complied with the Code of Corporate Governance, the listing requirements of the Pakistan Stock Exchange Limited and the Financial Reporting framework of Securities & Exchange Commission of Pakistan (SECP). The Directors confirm that the following has been complied with:

- a) The financial statements for the year ended June 30, 2020 present fairly its state of affairs,, the results of its operations, cash flows and changes in equity;
- b) Proper books of accounts of the company have been maintained;
- c) Appropriate accounting policies have been consistently applied in preparation of financial statements for the year ended June 30, 2020 and accounting estimates are based on reasonable and prudent judgment;
- d) International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in preparation of financial statements and any departures therefrom have been disclosed and explained;
- e) The systems of internal control are sound in design and has been effectively implemented and monitored. The Internal Audit function is based on a combined system led by the Chief Internal Auditor supported by in-house staff as well as M/s BDO Pakistan, Chartered Accountants;
- f) There are no doubts about the Company’s ability to continue as a going concern;
- g) There has been no material departure from the best practices of corporate governance as per regulations.

### The Board of Directors

The Board of Directors consists of qualified individuals possessing knowledge, experience and skills in various professions, with the leadership and vision to provide oversight to the company. The Board was headed by Chairman Mr. Anwar Tata (Late), a Non- Executive Director and out of 7 directors, 2 are independent directors. The current Board composition reflects a good mix of experience, backgrounds, skills and qualifications. All directors have many years of experience, and are fully aware of their duties and





responsibilities under the Code of Corporate Governance. At present, four (4) Directors have acquired the formal Directors Training Certificates, while two (2) directors got exemptions from SECP on meeting criteria, all directors possess sufficient skills and experience of Board as described in the Code of Corporate Governance. To further its role of providing oversight and strategic guidelines to the company, the Board has formulated role and responsibilities of Chairman and Chief Executive Officer. The Board has constituted two Sub Committees, namely Board Audit Committee (BAC) and Human Resources & Remuneration Committee (HR&RC). The composition, role and responsibilities of the Committees are clearly defined in their respective Terms of References.

All the Board members are given appropriate documents in advance of each meeting which normally includes a detailed analysis of business and matters, where the Board will be required to make a decision or give its approval. During the year 2019-20, the Board had six (6) meetings during this year.. The average attendance of the directors in Board meetings during the year was 74%.

The Board of Directors has complied with the Code of Corporate Governance, the listing requirements of Pakistan Stock Exchange Limited and the Financial Reporting framework of Securities & Exchange Commission of Pakistan.

### Board Evaluation

As required by the Listed Companies (Code of Corporate Governance) Regulations 2019 the Board has developed a mechanism for evaluation of performance of the Board of Directors. During the year a comprehensive questioner was circulated among all members of the Board for evaluation of performance of the Board of Directors.

The Board Performance Evaluation will be considered the following process:

- Each Board Member will be asked to complete the Evaluation Questioners Form by selecting the appropriate rating that most closely reflects his performance and the Board's as a whole related to each practice
- The Human Resource and Remuneration Committee (consist of director, detail is below) will review the performance of each Director and a Board as whole.
- In addition to Board Members completing the form as a self-evaluation, Human Resource and Remuneration Committee may ask individuals who interact with the Board Members to provide feedback.
- The result of all Board Members will be consolidated into a summarized document for discussion and review by the Board of Directors.
- The Performance of Board will be reviewed twice in a year and the result will be compiled for year as whole.

### Changes in the Board

During the year, Elections of directors were carried out and majority of directors remain the same except one director i.e. Mr. Muhammad Waris Magoon was elected in place of Mr. Muhammad Naseem.

Subsequent to year end, two casual vacancy occurred in the Board which were filled within 90 days with the appointment of Mr. Mazhar Valjee as an independent Director in place of Mr. Anwar Ahmed Tata (who passed away) and Mr. Muhammad Jawaid Iqbal in place of Mr. Muhammad Waris Magoon (who resigned).

### Composition of Board

The Board of Directors consists of qualified individuals possessing knowledge, experience and skills in various professions, with the leadership and vision to provide oversight to the company. The current Board composition reflects a good mix of experience, diversity in backgrounds, skills and qualifications. All directors have many years of experience, and are fully aware of their duties and responsibilities under the Code of Corporate Governance. The composition of the Board is in compliance with the requirements of the Code of Corporate Governance regulations, 2019 applicable on listed entities which is given below:

Total number of Directors

- |           |   |
|-----------|---|
| a) Male   | 6 |
| b) Female | 1 |

Composition:

- |                             |   |
|-----------------------------|---|
| i. Independent Directors    | 2 |
| ii. Executive Directors     | 2 |
| iii. Non-Executive Director | 3 |

The names of the directors as at June 30, 2020 are as follows

- |                               |                                    |
|-------------------------------|------------------------------------|
| 1) Mr. Anwar Ahmed Tata(Late) | Director / Chairman                |
| 2) Mr. Adeel Shahid Tata      | Director / Chief Executive Officer |
| 3) Mr. Shahid Anwar Tata      | Director                           |
| 4) Mr. Bilal Shahid Tata      | Director                           |
| 5) Mr. Farooq Advani          | Director                           |
| 6) Ms. Samar Shahid Tata      | Director                           |
| 7) Mr. Muhammad Waris Magoon  | Director                           |

### Committees of the Board

The Board has constituted two sub committees namely Audit Committee and Human Resource & Remuneration Committee. The role and responsibilities of the Committees are clearly defined in their respective Terms of Reference. The composition of both these committees are disclosed as follows:

#### Audit Committee

Mr. Farooq Advani	Chairman
Mr. Bilal Shahid Tata	Member
Miss Samar Shahid Tata	Member



### Human Recourse and Remuneration Committee

Mr. Farooq Advani	Chairman
Mr. Shahid Anwar Tata	Member
Mr. Bilal Shahid Tata	Member
Miss Samar Shahid Tata	Member

### Detail of Board and its Committee Meetings

During the year under review, six Board of Directors Meetings, five Audit Committee Meetings and three Human Resource & Remuneration committee meeting were held. The attendance of the directors is as follow:

Name of Director	Number of Meeting Attended		
	Board Meeting	Audit Committee	Human Resource & Remuneration Committee
Mr. Anwar Ahmed Tata(Late)	-	N/A	N/A
Mr. Shahid Anwar Tata	6	N/A	3
Mr. Adeel Shahid Tata	5	5	N/A
Mr. Bilal Shahid Tata	6	1	3
Mr. Muhammad Naseem*	2	2	N/A
Mr. Farooq Advani	6	5	3
Miss Samar Shahid	5	2	2
Mr. Muhammad Waris Magoon **	1	N/A	N/A

*(Leave of absence was granted to the Directors who could not attend the Meetings due to their pre-occupations)*

\* Term Expire

\*\* Newly Elected

### Directors' Remuneration

Through the Articles of the Company, the Board of Directors is authorized to fix remuneration of the Directors. In this regard, the Board of Directors have developed a comprehensive Remuneration policy for Non-executive and Independent Directors of the Company in accordance with the Companies Act 2017 and the Listed Companies (Code of Corporate Governance) Regulations 2019. Non-executive directors including the independent director are entitled only for fee for attending the meetings.

### Directors' Training

The Directors of the Company are adequately trained to perform their duties and are aware of their powers and responsibilities under the Companies Act, 2017 and the Regulations of PSX Rule book.

### Detail of Share Trading

Apart from the following transactions, Directors, Chief Financial Officer, Company Secretary, Head of Internal Audit, other Executives and their spouse(s) and minor children did not carry out any transaction in the shares of the company during the year.

SN	Name of Director	Opening July-19	Specie Dividend	Purchase / Gift	Sale / Gift	Closing June-20
1	Mr. Anwar Ahmed Tata (Late)	1,308,532	98,715	-	(1,406,747)	500
2	Mr. Shahid Anwar Tata	1,304,831	136,810	1,413,631	-	2,855,272
3	Mr. Adeel Shahid Tata	8,720	2,525	-	-	11,245
4	Mr. Bilal Shahid Tata	2,505	1,831	-	-	4,336
5	Mr. Muhammad Waris Magoon	-	73	100	-	173
6	Mr. Farooq Advani	100	73	-	-	173
7	Miss Samar Shahid Tata	100	73	-	-	173

### Role and Responsibilities of the Chairman and CEO

The Board of Directors provides the overall direction for the Company operations and provides oversight for various policies and monitors the management in the light of operational and financial plans. The roles of Board and the Chief Executive Officer have been clearly defined where the Board is responsible for strategic guidance and providing directions for sustainable business. The Chairman and the Chief Executive have separate and distinct roles. The Chairman has all the powers vested in him under the Code of Corporate Governance and presides over all Board meetings. The Chief Executive performs his duties under the powers vested by the law and the Board and recommends and implements the business plans and is responsible for overall control and operation of the Company.

### Chief Financial Officer (CFO), Company Secretary and the Head of Internal Audit

The Chief Financial Officer (CFO) and the Head of Internal Audit possess the requisite qualification and experience as prescribed in the Code of Corporate Governance. The Company Secretary possesses the requisite qualification and experience as prescribed in the Companies Act, 2017. The appointment, remuneration and terms and conditions of employment of CFO, the Company Secretary and the Head of Internal Audit were determined by the Board of Directors. The removal of CFO and Company Secretary whenever applicable is made with the approval of Board of Directors.

### Business Philosophy & Best Corporate Practice

We believe in ethical practices, sustainable manufacturing processes, transparent reporting to the shareholders and in the best practices of Corporate Governance to ensure success and better results for all stakeholders. The Board members actively participate in the meetings to provide guidance concerning the company's business activities, operational plans, review corporate operations and formulate and review all significant policies. The Board firmly adheres to the best ethical practices and fully recognizes its responsibilities for protection and efficient utilization of company assets for legitimate business objectives and compliance with laws and regulations. The Chairman ensures that the discussions held during the Board meetings and the consequent decisions arising are duly recorded and circulated to all the directors within 14 days. The CFO and the Company Secretary attended all the meetings of the Board as required by the Code of Corporate Governance. All periodic financial statements and other working papers for the consideration of the

Board/ Committees are circulated to the directors well before the meetings so as to give sufficient time to the directors to make decisions on an informed basis. This year the Board has held six meetings, agendas of which were duly circulated at least a week before the meetings.

### Timely Communication of Financial results

The quarterly un-audited financial statements and the half-yearly financial statements (reviewed by the Auditors) were duly circulated within thirty (30) days and sixty (60) days respectively along with the Directors' Report. Annual financial statements, Auditors' Report and other statutory statements and information are being circulated for consideration and approval by the shareholders within the time limit as defined in Companies Act 2017. Periodic financial statements of the Company are circulated to Directors duly endorsed by the CEO and the CFO. Half-yearly and annual accounts are initialed by the external auditors before presenting it to the Audit Committee and the Board of Directors for approval.

### Risk & Opportunity Management

Risk management is crucial to any business, which includes identification and assessment of various risks followed by coordinated application of resources, to economically minimize, monitor and control the impact of such risks and maximize the realization of opportunities. Management periodically reviews major financial and operating risks faced by the business. The Audit Committee is responsible for the Risk Management. Despite the facts that the Company's financial performance during the year was not encouraging as compared to last year and yet some uncertainties remain resulting from level of cotton production in the country, local and international cotton pricing, international yarn pricing, impact of trade wars between US and China and exchange rate fluctuations may have an impact on the future financial results of the Company. For more details on risk & opportunity management, refer risk & opportunity report on page number 20.

### Internal Control Framework

The Company maintains an established control framework comprising clear structures, authority limits, and accountabilities, well understood policies and procedures and budgeting for review processes. All policies and control procedures are documented in manuals.

The Board Audit Committee has been entrusted with the main responsibility of Internal Controls. The Audit Committee receives the Audit reports by the Internal and External auditors, and after detailed deliberations, and suggesting improvements, periodic reports are submitted to the Board of Directors. The Company places a high value on transparency, both internally and externally, in its corporate management. It focuses consistently on the implementation of efficient management practices for the purpose of achieving clear and quantifiable commitments. The Company has posted a qualified employee as Head of Internal Audit, who is being assisted by in-house executives to carry out the Internal Control functions.

The management has placed an explicit internal control framework with clear structures, authority limits, and accountabilities, well defined policies and detailed procedures, enabling the Audit

Committee and the Board to have clear understanding of risk areas and to place effective controls to mitigate these risks.

### **Whistleblowing & Speak-up Policy**

The Company is committed to do business in ethical and compliance manner. For the purpose, Company has implemented whistle blower policy to encourage the employees and other parties (customers and vendors etc.) to report without any fear of retaliation, an unethical behaviors, malpractices, wrongful conduct, fraud, violation of the company's policies & values, violation of law by any employee.

### **Corporate Social Responsibility**

The Company is committed to achieving tangible, sustainable fulfillment of its corporate social responsibility. During the year under review the Company contributed Rs.1.2 million in Health Sector by collaborating with Baitul Sukoon Hospital, for health and well-being of the poor people of the country.

Our role as a corporate citizen is as important to us as satisfaction of our customers and earning a fair return for our shareholders. We are committed to work for the betterment and prosperity of our stakeholders. Management has endeavored to provide a safe and healthy work atmosphere by adopting practices and creating working conditions which are safe and healthy for our employees, vendors, contractors, suppliers and customers.

### **Sustainability Measures**

All aspects of sustainability including efficient operational procedures, effective internal controls, ethical behavior, and energy conservation are an integral part of our business model. We also believe that employees are most critical in the progress, growth and sustainability of any organization.

### **Engaging Stakeholders & Transparency**

Development of stakeholders' relationship is of significant importance for the company. Building "stakeholder's engagement", compliance with regulatory requirements and terms and conditions are one of the main business principles by which we abide. To bring an accurate understanding of the company's management policies and business activities to all its stakeholders, it strives to make full disclosure of all material information to all stakeholders by various announcements on its website, to the Stock Exchange and other sources available to help investors to make informed decisions. It encourages full participation of the members in the Annual General Meetings by sending corporate results and sufficient information following the prescribed timeline so as to enable the shareholders to participate on an informed basis. While increasing management transparency, it aims to strengthen its relationships and trust with shareholders and investors. Our stakeholders include but are not limited to customers, employees, government, shareholders, suppliers, local communities and bankers.

### Policy for Investor Grievances

The Company has an “Investor Relation Policy” that sets out principles for providing shareholders and prospective investors with necessary information to allow them to make well informed investment decisions and ensure a level playing field.

Investor grievances and complaints are very important and are properly reviewed to minimize the recurrence of similar issues in future. The following principles are adhered to with regards to investor grievances:

- a) Investors are treated fairly at all times.
- b) Complaints raised are dealt with in a courteous and timely manner.
- c) Various modes of communication like email, telephone, meetings and raising matters at the Annual General Meeting are available to investors to raise grievances.
- d) Queries and complaints are treated fairly and efficiently.
- e) Employees work in good faith and without prejudice towards the interest of the creditors.
- f) Detailed company information regarding financial highlights, investor information, and other requisite information specified under the relevant regulations has been placed on the corporate website of the company which is updated on regular basis.

### Issues Raised at Last AGM

While general clarifications were sought by shareholders on company published financial statements during the 52<sup>nd</sup> Annual General Meeting of the Company held on November 21, 2019, no significant issues were raised.

### Pattern of Shareholding

A statement on the pattern of shareholding along with categories of shareholders, where disclosure is required under the reporting framework and the statement of shares held by the directors and executives as on June 30, 2020 is annexed.

### Mechanism for Providing Information and Recommendation to the Board

#### Formal Reporting Line

The current organization/structure of the Company consists of various departments/divisions, each of which is led by a divisional head. These divisional heads are responsible for their respective divisions and the Board can then have access to them.

#### Employees

Employees are encouraged to express their views and forward their suggestions. We follow an open door policy and employees are free to send emails, phone or even talk directly to the CEO. The employees can give suggestions, grievances and concerns or raise any matter related to the Company. In case the matter is of significant nature, the same is addressed in the meetings of the

Managing Committee, the Board of Directors or the relevant Board Committees. The Company also has a speak-up policy to enable employees to raise serious concerns to the management regarding the business or Company without fear and repercussions. The CEO also meets the all departmental and divisional heads on frequent basis through which they are provided an opportunity to express their concerns and suggestions directly to the CEO. These meeting are aimed at capturing free and first hand suggestions.

### Shareholders

Every year the Annual General Meeting of shareholders is held in accordance with the requirements of the Companies' Act 2017 which is attended by the Board, CEO, Company Secretary, CFO and the senior management of the Company. The interactive session with the shareholders allows the shareholders to ask questions on financial, economic, social and other issues and also give suggestions and recommendations. The CEO/Chairman responds to all questions. The Company has also provided contact details of all relevant personals for general and specific queries on its website.

### Managing Conflict of Interest

As per the Code of Corporate Governance, the Company circulates the Code of Conduct to all employees and Directors. Further, the Directors and key employees are reminded of insider trading and to avoid dealing in shares during closed period. Every Director is required to bring to the attention of the Board complete details regarding any material transaction which has a conflict of interest for prior approval of the Board. The interested Directors neither participate in discussions nor vote on such matters. The complete details of all transactions with related parties are provided to the Board for approval. These transactions are also fully disclosed in the annual financial statement of the Company.

### Safety of company records

The Company has a proper "Document & Record Control Policy" for retaining, maintaining and retrieving administrative control of all documents and data that relate to the Company and has taken the following concrete measures to ensure safety/security of the records. All important documents such as, minutes and proceedings of the Board & its sub-committees, annual general meetings, statutory certificates, title documents of the company's property and all other important communications and records are kept in a secure safe. All other important accounting records are outsourced with a record management company.

### Human Resources (HR) Management

A comprehensive set of policies has been implemented to cover all aspects related to HR. The main focus of the policies is to train, motivate and retain valuable human assets for the future growth of the Company. In order to maintain continuity of the business operations, particularly at senior management and key managerial levels, a Well-defined Succession Policy is in practice.





### Information Technology (I.T) Policy

A well-defined Information Technology Policy is place to help achieve efficient and effective use of I.T resources for the company so as to establish priorities, strategy delivery, increase productivity and deliver right services to users. The I.T Steering Committee comprising of CEO, COO, CFO and Head of Departments who are responsible for taking major I.T decisions. The I.T Head is responsible for ensuring communication of I.T security policies to all users of Group Companies. Further, Internal Audit is responsible for monitoring compliance of I.T policies. The Policy on Information Technology is focused upon information security, human resource security, access control, information system acquisition development and maintenance, business continuity management, incident management, website and ERP.

## Report of the Audit Committee on adherence to the Code of Corporate Governance

The Board Audit Committee has concluded its annual review of the conduct and operations of the company for the year ended June 30, 2020 and reports that:

The company has adhered in full, without any material departure, with both the mandatory and voluntary provisions of the listing regulations of the Pakistan Stock Exchange, Code of Corporate Governance, Company's Code of Conduct and Values and the international best practices of governance throughout the year.

The company has issued a "Statement of Compliance with the Code of Corporate Governance" which has also been reviewed and certified by the auditors of the company.

Appropriate accounting policies have been consistently applied except those disclosed in financial statements. Applicable accounting standards were followed in preparation of the financial statements of the company on a going concern basis for the financial year ended June 30, 2020, which present fairly the state of affairs, results of operations, profits, cash flows and changes in equity of the company for the year under review.

The Chief Executive Officer and the Chief Financial Officer have reviewed the financial statements, Chairman Review and Board of Directors Report of the company. They acknowledge their responsibility for true and fair presentation of the financial statements, accuracy of reporting, compliance with regulations and applicable accounting standards and establishment and maintenance of internal controls and systems of the company.

Accounting estimates are based on reasonable and prudent judgment. Proper, accurate and adequate accounting records have been maintained by the company in accordance with the Companies Act 2017.

The financial statements comply with the requirements of the Fourth Schedule requirement of the Companies Act 2017 and applicable International Accounting Standards and International Financial Reporting Standards notified by the SECP.

All direct and indirect trading in and holdings of the company's shares by Directors and executives or their spouses were notified in writing to the Company Secretary along with the price, number of shares, form of share certificates and nature of transaction. All such transactions have been disclosed.

### INTERNAL AUDIT FUNCTION

The internal control framework was effectively implemented by appointing Head of Internal Audit in compliance of the Code of Corporate Governance. The Head of internal audit functionally reports to the Chairman of the Board Audit Committee and administratively to the Chief executive officer.

The company's system of internal control is sound in design and has been continually evaluated for effectiveness and control.

The Board Audit Committee has ensured the achievement of operational, compliance and financial reporting objectives, safeguarding of the assets of the company and the shareholders wealth through effective financial, operational and compliance controls and risk management at all levels within the company.

Coordination between the external and internal auditors was facilitated to ensure efficiency and contribution to the company's objectives, including a reliable financial reporting system and compliance with laws and regulations.

### EXTERNAL AUDITORS

The statutory auditors of the company, Deloitte Yousuf Adil, Chartered Accountants, have completed their audit of the company's financial statements and the Statement of Compliance with the Code of Corporate Governance for the financial year ended June 30, 2020 and shall retire on the conclusion of the 53<sup>rd</sup> Annual General Meeting for the year 2020.

The final Management Letter is required to be submitted within 45 days of the date of the Auditors' Report on the financial statements under the listing regulations and shall therefore accordingly be discussed in the next Board Audit Committee meeting.

The Audit firm has been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP) and the firm is fully compliant with the International Federation of Accountants (IFAC) Guidelines on Code of Ethics, as adopted by ICAP. The auditors have indicated their willingness to continue as auditors.

Being eligible for re-appointment under the listing regulations, the Board Audit Committee recommends their reappointment for the financial year ending June 30, 2021 on terms & remuneration negotiated by the Chief Executive Officer.



**Farooq Advani**  
**Chairman**  
**Board Audit Committee**

**Karachi**

**Dated: September 29, 2020**



Investment  
Value at Year  
end

339 970  
56 969  
817  
58

373 967  
804 029  
1 296 731  
1 859 317  
2 499 808  
3 227 076  
4 050 935  
R 28 331

Start a  
Com

## Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

**Name of Company:** Salfi Textile Mills Limited.  
**Year ended:** June 30, 2020

The Company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are Seven as per the following
  - a. Male: 6
  - b. Female: 1
2. The composition of board is as follow:

Category	Names
Independent Director	Mr. Muhammad Waris Magoon
	Mr. Farooq Advani
Executive Director	Mr. Shahid Anwar Tata
	Mr. Adeel Shahid Tata (CEO)
Non-Executive Directors	Mr. Anwar Ahmed Tata (Chairman) (Late)
	Mr. Bilal Shahid Tata
	Miss Samar Shahid Tata

To restrict total number of directors to 7 as fixed by the board, non-executive directors are rounded up and independent directors are rounded down. Two independent directors were appointed and fraction of 0.33 was not rounded up to ensure compliance of appointment of female directors and restriction with reference to executive director is not breached.

3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
4. The Company has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of significant policies along with their dates of approval or updating is maintained by the company.
6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board / Shareholders as empowered by the relevant provisions of the Act and these Regulations.
7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
8. The Board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
9. During the year SECP issued exemption certificate to Mr. Anwar Ahmed Tata (Late) and Mr. Shahid Anwar Tata.

10. The Board has approved appointment of Head of Internal Audit, including his remuneration and terms and conditions of employment.
11. Chief Financial Officer and Chief Executive Officer duly endorse the financial statements before approval of the Board.
12. The Board has formed committees comprising of members given below:
  - a. Audit Committee
    - i. Mr. Farooq Advani - Chairman
    - ii. Mr. Bilal Shahid Tata - Member
    - iii. Miss Samar Shahid - Member
  - b. HR and Remuneration Committee
    - i. Mr. Farooq Advani - Chairman
    - ii. Mr. Shahid Anwar Tata - Member
    - iii. Mr. Bilal Shahid Tata - Member
    - iv. Miss Samar Shahid Tata - Member
13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
14. The frequency of meetings of the committee were as following:
  - a. Audit Committee - Quarterly
  - b. HR and Remuneration Committee - Annual
15. The Board has set up an effective internal audit function supervised by a qualified Head of Internal Audit who is considering suitably experienced for the purpose and is conversant with the policies and procedures of the company. During the year some of the internal audit activities were outsourced to professional firm who provided the services under supervision of Head of Internal Audit.
16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or director of the Company.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all other requirements of the Regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the regulations have been complied with.

**ON BEHALF OF THE BOARD OF DIRECTORS**



**MAZHAR VALJEE  
CHAIRMAN**



**ADEEL SHAHID TATA  
CHIEF EXECUTIVE**

**Karachi**

**Dated: September 29, 2020**

## KEY OPERATING AND FINANCIAL DATA

		2020	2019	2018	2017	2016	2015
<b>PROFITABILITY RATIOS</b>							
Gross Profit Ratio	%	8.38	7.49	11.30	7.42	0.37	6.05
Net (Loss) / Profit to Sales	%	(4.67)	(1.41)	5.00	1.81	(7.63)	(2.32)
EBITDA Margin to sales	%	9.48	5.94	11.24	7.88	(1.24)	3.50
Operating leverage ratio	%	9.80	(3.85)	7.32	36.92	(50.90)	21.47
Return on Equity	%	(8.11)	(2.01)	7.19	1.68	(17.89)	(5.74)
Return on capital employed	%	1.64	5.65	10.49	5.41	(7.28)	(1.28)
<b>LIQUIDITY RATIOS</b>							
Current Ratio	Times	0.81	0.83	0.84	0.81	0.78	0.98
Quick/Acid test Ratio	Times	0.27	0.23	0.39	0.30	0.37	0.40
Cash on current liabilities	Times	-	-	-	0.01	0.02	0.02
Cash flow from operations to sales	Times	0.05	0.06	0.12	0.08	(0.01)	0.04
<b>INVESTMENT / MARKET RATIOS</b>							
(Loss) / Earning per Share	Rs.	(97.49)	(26.00)	70.14	10.97	(114.95)	(43.60)
Price/Earning ratio	Times	(0.72)	(5.07)	2.35	10.75	(1.05)	(2.68)
Price to Book ratio	%	11.20	10.21	16.92	18.05	18.87	15.39
Dividend Yield ratio	%	-	-	1.21	-	-	-
Dividend Payout ratio	%	-	-	2.85	-	-	-
Dividend Cover ratio	Times	-	-	35.07	-	-	-
Cash Dividend per Share	Rs.	-	-	2.00	-	-	-
Book Value per Share as at June 30th	Rs.	1,205.04	1,290.55	975.20	653.59	642.48	758.86
Market Value per Share as at June 30th	Rs.	135.00	131.77	165.00	118.00	121.21	116.77
<b>CAPITAL STRUCTURE RATIOS</b>							
Financial Leverage ratio	Times	0.83	0.77	0.78	1.36	0.95	0.78
Weighted average cost of debt	%	9.88	11.06	8.31	7.12	8.58	9.65
Debt to equity ratio	%	50:50	49:51	49:51	61:39	57:43	50:50
Interest Cover / Time Interest earned ratio	Times	0.21	0.72	2.31	1.54	(1.25)	0.29
<b>ACTIVITY / TURNOVER RATIOS</b>							
Total Assets Turnover ratio	Times	0.78	0.80	0.93	0.94	1.00	0.88
Fixed Assets Turnover ratio	Times	1.16	1.27	1.41	1.56	1.44	1.32
No. of days in Inventory	Days	109	129	77	103	54	84
No. of days in Receivables	Days	29	22	37	28	22	30
No. of days in Payables	Days	26	25	13	20	43	31
Operating cycle	Days	111	126	97	112	29	81
Inventory Turnover Ratio	Times	3.00	3.00	5.00	4.00	7.00	4.00
Debtors Turnover Ratio	Times	12.45	16.18	9.86	12.64	16.63	11.86
Return on assets	%	(4.02)	(1.03)	3.66	0.65	(7.72)	(2.88)

## COMMENTS ON SIX YEARS ANALYSIS ON THE PERFORMANCE OF THE COMPANY

### ECONOMIC SLOW DOWN AND COVID 19

Pakistan's economy has been in decline due to fiscal and economic measures taken by the Government and State bank of Pakistan during the past two years and the textile spinning industry has been impacted by the US-China trade conflict December 2019 onwards and Covid pandemic March 2020 onwards combined effect of these have had a myriad impacts including high interest cost, recession and resulting reduced demand, shift from exporting to more local sales to identify a few. As a result, an analysis of ratio's over the period under review makes the current year quite incomparable

### STATEMENT OF FINANCIAL POSITION

Over six years, the asset base of the Company elevated mainly due to investment in property, plant and equipment, stock-in-trade and trade debtors which is aligned with upward movement of exchange rates to put up with growing demand and change in the pattern of the business i.e. more local sales vs exports. .

The shareholder's equity consists of share capital, reserves and revaluation surplus, pursuant to a change as per Companies Act, 2017. Equity which was increasing over the past five years on the back of earnings and revaluation surplus suffered a small decline in the current year due to highly abnormal conditions arising from high interest rates, Covid pandemic and changes in demand and supply patterns.

The non-current liabilities of the Company have geared-up in the past six years, principally due to the long-term loans obtained for BMR in order to remain competitive and repayment deferrals obtained in current year based on Covid related incentives offered by the SBP. Current liabilities have increased compared to average of last five years mainly to fund working capital requirements on account of stuck up income/sales tax refunds, higher stocks and receivables which have increased on the back of devaluation, higher local sales and Covid related impact.

### STATEMENT OF COMPREHENSIVE INCOME

In 2020, the Company turnover in absolute stood at Rs 6.298 billion achieving a growth of 42% over the past six years on back of exchange devaluation and improved pricing but current year saw a decline of 7% as volumes declined due to economic challenges, demand reduction and production shut downs resulting from Covid pandemic. Cost of Sales was simultaneously impacted by the sudden exchange devaluations which impacted the cost of raw materials consequently gross margin was impacted.

Administrative, selling and distribution expenses have increased by 15% over last year mainly due to export sales and salary and wage increases.

Finance cost increased by 8% mainly on account of consistent hikes in the Policy rate by SBP which was part of several other unprecedented measures being taken by the Government over the past two years to manage the economy under direction of IMF. Also, higher short-term running finance contributed to higher finance cost which was required to support higher working capital resulting from higher local sales and carrying cost of a higher level of unsold stocks during the Covid pandemic partially offset by efforts to keep raw material stocks to a minimum during the year.



Other operating expenses increased significantly due to unallocated expenses resulting from forced plant shut down during the pandemic and exchange losses on import of raw materials on back of sudden rupee devaluations.

The impact of the afore-stated, together with taxes resulted into a significant loss for the current year.

### **CASHFLOW ANALYSIS**

The Company's fixed assets are financed from long-term borrowings and working capital requirement is fulfilled through short term running finance from reputable banks. The Company generated funds from its operating activities mainly due to significant and efficient management of raw material stocks however, this benefit was partially offset by higher finished stocks and receivables during covid pandemic. . Cash from operations was also impacted by lower profitability, higher interest cost and higher taxes paid. The cash used in investing activities comprises mainly of investment in capital expenditure for BMR purposes which was financed by external borrowing. The financing activities of the Company comprises mainly of scheduled long-term and short term loans repayments and long term loan obtained to fund BMR.

### **RATIO ANALYSIS**

#### **PROFITABILITY RATIOS**

The Company exhibited healthy gross profit of Rs. 529 million up 4% despite a 7% reduction in sales due to Covid impact, plant shutdown and escalation in raw material costs to achieve an improved gross profit ratio in current year. However, Net Profit was impacted due to higher finance cost, exchange losses on import of raw materials, unallocated plant costs and impact of turn over tax.

#### **INVESTMENT / MARKET RATIOS**

The loss per share is Rs. 97.49 has been the lowest in the last six years as the bottom line was severely impacted by abnormal conditions that existed during the year including reduced sales, raw material cost escalations, inventory write downs due to reduced demand and plant shut downs resulting from Covid pandemic and higher financing cost.

#### **LIQUIDITY RATIOS**

The current ratio was lower than last year mainly due to efficient reduction in raw material stocks and despite reduction in short term borrowing to fund working capital requirements.

#### **CAPITAL STRUCTURE RATIOS**

The gearing level of the Company increased marginally to additional long term loan acquired for BMR despite reduced short term borrowing to fund working capital requirements.

#### **ACTIVITY/ TURNOVER RATIOS**

The operating cycle was higher than average of last six years by lower than last year by 15 days mainly due to reduction in raw material stocks partially offset by higher debtor days which is usually managed efficiently but impacted by reduced receipts during Covid pandemic. Payable days were slightly higher but in line with past trend and practice.

## Analysis of the Financial Position

	2020	2019	2018	2017	2016	2015
----- Ruppes in million -----						
Property, plant and equipment	5,433	5,331	4,221	3,388	3,455	3,360
Other non current assets	5	19	3	2	3	4
Current assets	2,669	3,123	2,175	2,238	1,517	1,700
<b>Total assets</b>	<b>8,107</b>	<b>8,473</b>	<b>6,398</b>	<b>5,628</b>	<b>4,975</b>	<b>5,064</b>
Shareholders' equity	4,028	4,314	3,260	2,185	2,148	2,537
Non current liabilities	793	418	542	667	872	790
Current portioin of long term financing	39	129	241	209	167	132
Short term borrowings	2,643	2,966	1,951	2,185	1,080	1,110
Other current liabilities	604	646	404	382	708	495
<b>Total equity &amp; liabilities</b>	<b>8,107</b>	<b>8,473</b>	<b>6,398</b>	<b>5,628</b>	<b>4,975</b>	<b>5,064</b>
<b>Vertical Analysis</b>	<b>Percentage</b>					
Property, plant and equipment	67.02	62.92	65.97	60.20	69.45	66.35
Other non current assets	0.06	0.22	0.04	0.04	0.06	0.08
Current assets	32.92	36.86	33.99	39.77	30.49	33.57
<b>Total assets</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
Shareholders' equity	49.69	50.91	50.95	38.82	43.18	50.10
Non current liabilities	9.78	4.93	8.47	11.85	17.53	15.60
Current portioin of long term financing	0.48	1.52	3.77	3.71	3.36	2.61
Short term borrowings	32.60	35.01	30.49	38.82	21.71	21.92
Other current liabilities	7.45	7.63	6.32	6.80	14.22	9.77
<b>Total equity &amp; liabilities</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
<b>Horizontal Analysis</b>	<b>Percentage</b>					
Property, plant and equipment	1.92	26.30	24.59	(1.94)	2.83	33.28
Other non current assets	(73.44)	533.3	50.00	(33.33)	(25.00)	(33.33)
Current assets	(14.53)	43.7	(2.86)	47.53	(10.76)	28.59
<b>Total assets</b>	<b>(4.32)</b>	<b>32.43</b>	<b>13.68</b>	<b>13.13</b>	<b>(1.76)</b>	<b>31.57</b>
Shareholders' equity	(6.63)	32.33	49.20	1.72	(15.33)	15.79
Non current liabilities	89.71	(22.88)	(18.74)	(23.51)	10.38	33.22
Current portioin of long term financing	(69.77)	(46.47)	15.31	25.15	26.52	8.20
Short term borrowings	(10.89)	52.02	(10.71)	102.31	(2.70)	122.00
Other current liabilities	(6.50)	59.90	5.76	(46.05)	43.03	11.74
<b>Total equity &amp; liabilities</b>	<b>(4.32)</b>	<b>32.43</b>	<b>13.68</b>	<b>13.13</b>	<b>(1.76)</b>	<b>31.57</b>

## Analysis of the Profit or Loss

	2020	2019	2018	2017	2016	2015
----- Ruppes in million -----						
Revenue from contract with customers - net	6,298	6,771	5,958	5,284	4,976	4,448
Cost of sales	(5,770)	(6,263)	(5,285)	(4,892)	(4,957)	(4,179)
<b>Gross profit</b>	<b>528</b>	<b>508</b>	<b>673</b>	<b>392</b>	<b>19</b>	<b>269</b>
Administration, selling and distribution expenses	(263)	(228)	(189)	(200)	(228)	(219)
Other operating expenses	(206)	(39)	(22)	(7)	(9)	(16)
Other operating income	19	9	64	87	8	8
<b>Operating profit/(loss) before financing cost</b>	<b>78</b>	<b>250</b>	<b>526</b>	<b>272</b>	<b>(210)</b>	<b>42</b>
Finance cost	(372)	(345)	(228)	(176)	(169)	(145)
<b>(Loss) / Profit before taxation</b>	<b>(294)</b>	<b>(95)</b>	<b>298</b>	<b>96</b>	<b>(379)</b>	<b>(103)</b>
Taxation	(33)	9	(63)	(59)	(4)	(42)
<b>(Loss)/Profit after taxation</b>	<b>(327)</b>	<b>(86)</b>	<b>235</b>	<b>37</b>	<b>(383)</b>	<b>(145)</b>

### Vertical Analysis

	Percentage					
Revenue from contract with customers - net	100.00	100.00	100.00	100.00	100.00	100.00
Cost of sales	(91.62)	(92.50)	(88.70)	(92.60)	(99.60)	(94.00)
<b>Gross profit</b>	<b>8.38</b>	<b>7.50</b>	<b>11.30</b>	<b>7.40</b>	<b>0.40</b>	<b>6.10</b>
Administration, selling and distribution expenses	(4.18)	(3.40)	(3.20)	(3.80)	(4.60)	(4.90)
Other operating expenses	(3.27)	(0.60)	(0.40)	(0.10)	(0.20)	(0.40)
Other operating income	0.31	0.10	1.10	1.70	0.20	0.20
<b>Operating profit/(loss) before financing cost</b>	<b>1.24</b>	<b>3.70</b>	<b>8.80</b>	<b>5.20</b>	<b>(4.20)</b>	<b>0.90</b>
Finance cost	(5.91)	(5.10)	(3.80)	(3.30)	(3.40)	(3.30)
<b>(Loss)/Profit before taxation</b>	<b>(4.67)</b>	<b>(1.40)</b>	<b>5.00</b>	<b>1.80</b>	<b>(7.60)</b>	<b>(2.30)</b>
Taxation	(0.52)	0.10	(1.10)	(1.10)	(0.10)	(0.90)
<b>(Loss)/Profit after taxation</b>	<b>(5.19)</b>	<b>(1.30)</b>	<b>3.90</b>	<b>0.70</b>	<b>(7.70)</b>	<b>(3.30)</b>

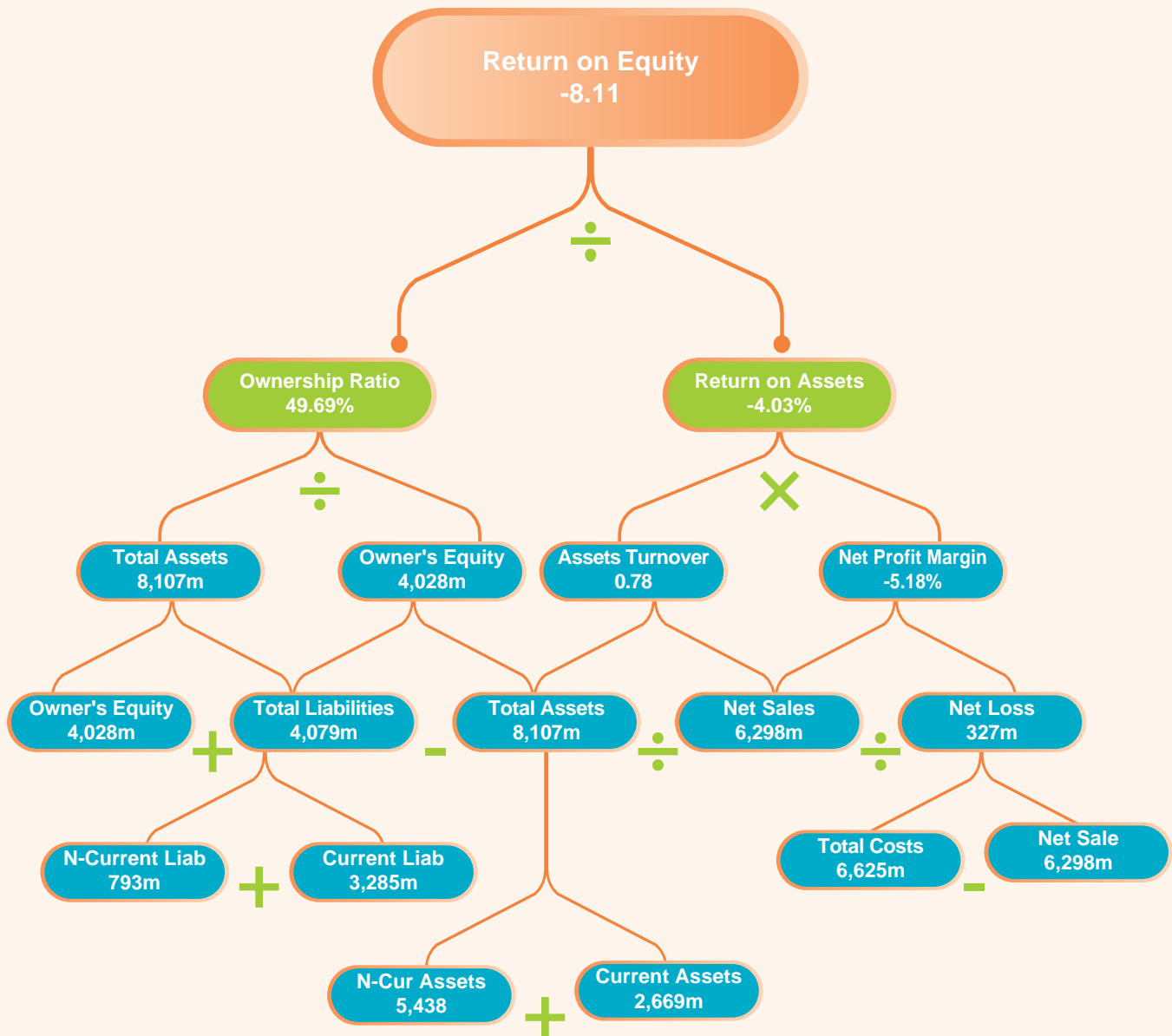
### Horizontal Analysis

	Percentage					
Revenue from contract with customers - net	(6.99)	13.70	12.80	6.20	11.90	(3.60)
Cost of sales	(7.87)	18.50	8.00	(1.30)	18.60	(0.90)
<b>Gross profit</b>	<b>3.94</b>	<b>(24.50)</b>	<b>71.70</b>	<b>1,963.20</b>	<b>(92.90)</b>	<b>(32.10)</b>
Administration, selling and distribution expenses	15.35	20.60	(5.50)	(12.30)	4.10	(4.00)
Other operating expenses	428.21	77.30	214.30	(22.20)	(43.80)	(40.70)
Other operating income	111.11	(85.90)	(26.40)	987.50	-	(78.40)
<b>Operating (Loss)/profit before financing cost</b>	<b>(68.76)</b>	<b>(52.50)</b>	<b>93.40</b>	<b>(229.50)</b>	<b>(600.00)</b>	<b>(76.40)</b>
Finance cost	7.83	51.30	29.60	4.10	16.60	(19.40)
<b>(Loss)/Profit before taxation</b>	<b>(209.47)</b>	<b>(131.90)</b>	<b>210.40</b>	<b>(125.30)</b>	<b>268.00</b>	<b>5,050.00</b>
Taxation	(466.67)	(114.30)	6.80	1,375.00	(90.50)	(216.70)
<b>(Loss)/Profit after taxation</b>	<b>(280.23)</b>	<b>(136.60)</b>	<b>535.10</b>	<b>(109.70)</b>	<b>164.10</b>	<b>(526.50)</b>

## Analysis of the Cash Flows

	2020	2019	2018	2017	2016	2015
	----- Rupees in million -----					
Net cash generated from/(used in) operating activities	251	(710)	467	(886)	166	(341)
Net cash outflows from investing activities	(273)	(60)	(32)	(76)	(241)	(457)
Net cash inflows/(outflows) from financing activities	34	545	(514)	27	214	304
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>12</b>	<b>(225)</b>	<b>(79)</b>	<b>(935)</b>	<b>139</b>	<b>(494)</b>
<b>Vertical Analysis</b>			<b>Percentage</b>			
Net cash generated from/(used in) operating activities	2,142.75	315.56	(591.14)	94.76	119.42	69.03
Net cash (outflows)/inflows from investing activities	(2,330.95)	26.66	40.51	8.13	(173.38)	92.51
Net cash inflows/(outflows) from financing activities	288.20	(242.22)	650.63	(2.89)	153.96	(61.54)
<b>Net increase in cash and cash equivalents</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
<b>Horizontal Analysis</b>			<b>Percentage</b>			
Net cash (used in) operating activities	(135.35)	(252.03)	(152.71)	(633.73)	(148.68)	(189.03)
Net cash inflows/(outflows) from investing activities	355.08	87.50	(57.89)	(68.46)	(47.26)	71.16
Net cash (outflows)/inflows from financing activities	(93.81)	(206.03)	(2,003.70)	(87.38)	(29.61)	38.18
<b>Net (decrease)/increase/ in cash and cash equivalents</b>	<b>(105.21)</b>	<b>184.81</b>	<b>(91.55)</b>	<b>(772.66)</b>	<b>(128.14)</b>	<b>(247.02)</b>

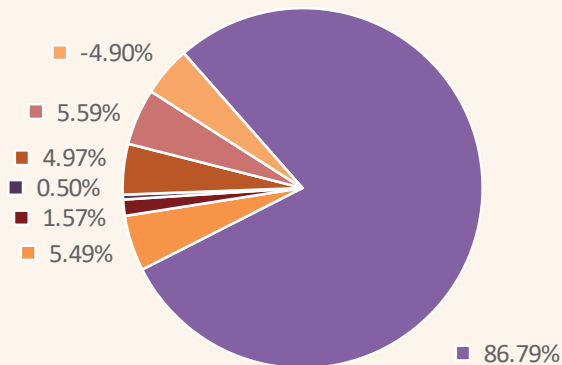
## DuPont Analysis



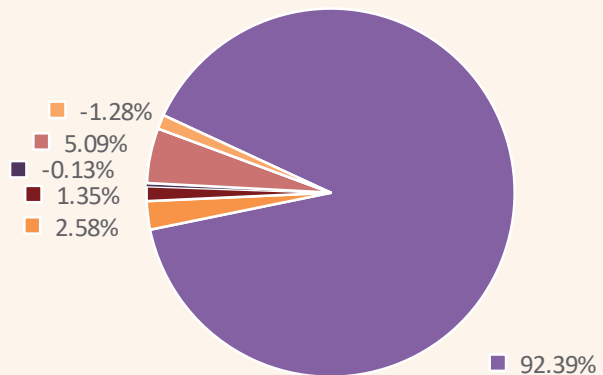
## Statement of Value Additions and its Distribution

	2020		2019	
	Rs. In '000'	%	Rs. In '000'	%
<b>Wealth generated</b>				
Sales including sales tax	6,628,730	99.71%	6,770,629	99.87%
Other operating income	19,497	0.29%	8,923	0.13%
	<b>6,648,227</b>	<b>100.00%</b>	<b>6,779,552</b>	<b>100.00%</b>
<b>Wealth distribution</b>				
Cost of sales	5,769,924	86.79%	6,263,344	92.39%
Administrative, distribution and others	364,720	5.49%	174,751	2.58%
Employees	104,202	1.57%	91,770	1.35%
Income tax	33,274	0.50%	(8,752)	-0.13%
Sales tax	330,277	4.97%	-	0.00%
Financial charges	371,694	5.59%	345,353	5.09%
Distribution within business	(325,864)	-4.90%	(86,915)	-1.28%
	<b>6,648,227</b>	<b>100.00%</b>	<b>6,779,552</b>	<b>100.00%</b>

2020



2019



■ Cost of sales

■ Administrative, distribution and others

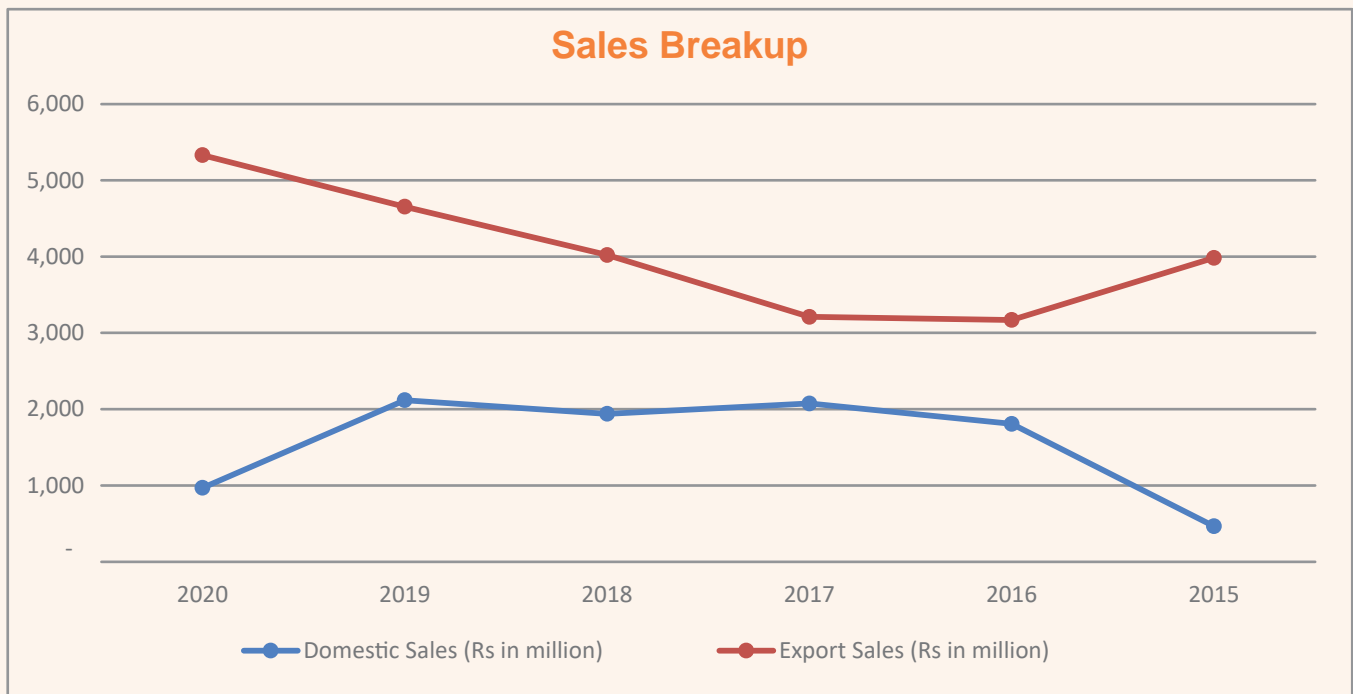
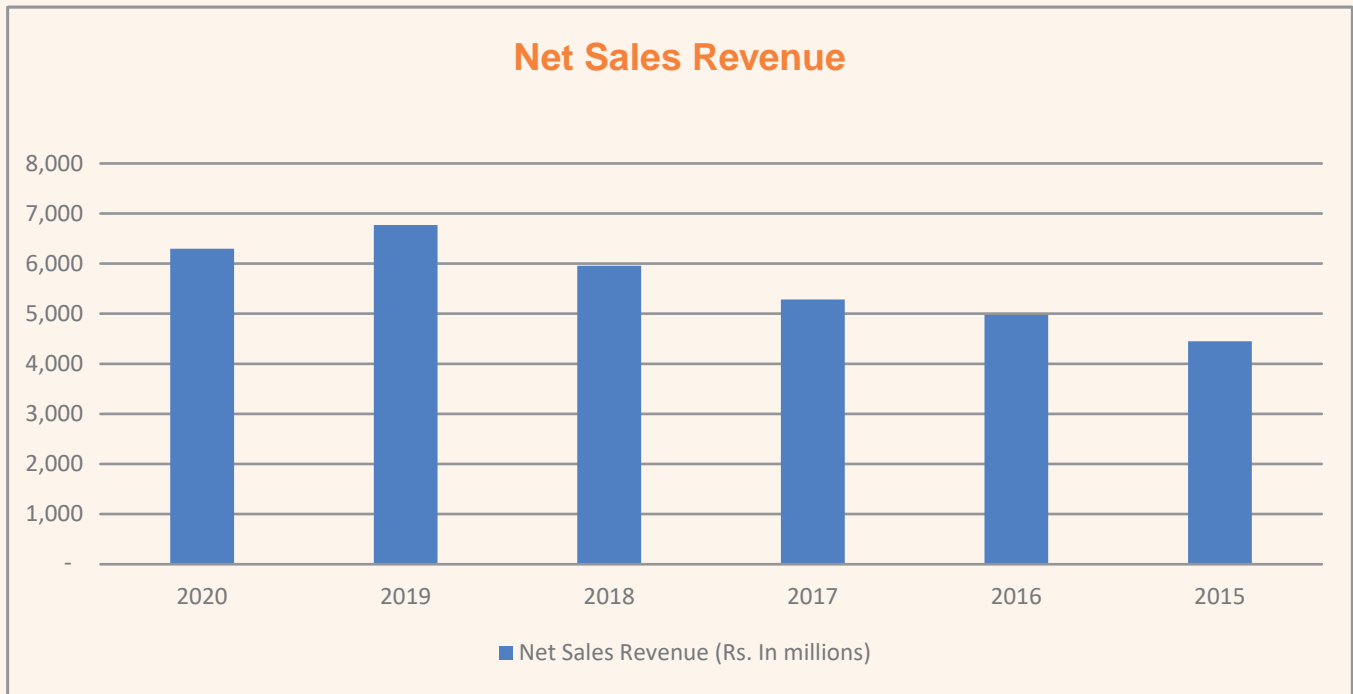
■ Employees

■ Income tax

■ Sales tax

■ Financial charges

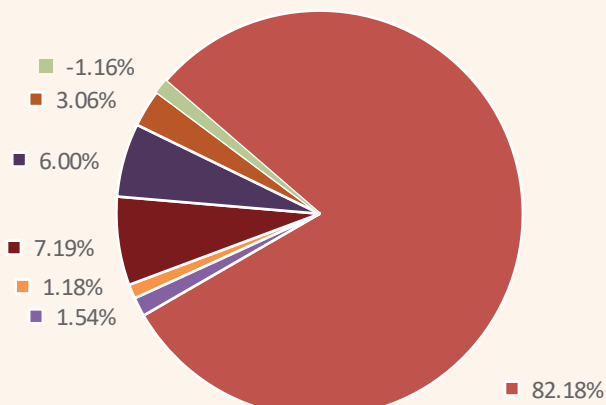
■ Distribution within business



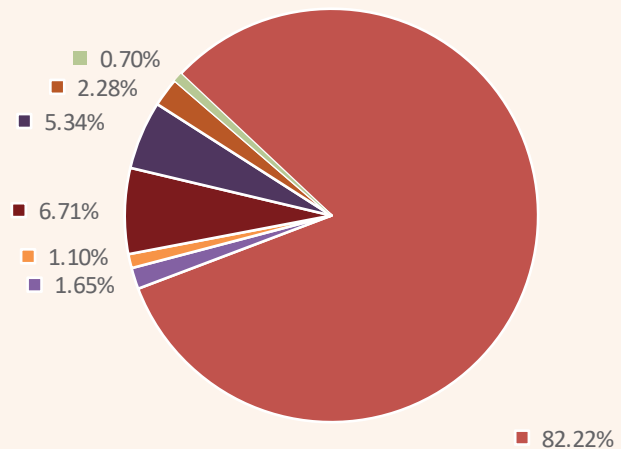
## Analysis of Costs

	2020		2019	
	Rs. In '000'	%	Rs. In '000'	%
Raw Material Consumed	5,023,170	82.18%	5,309,996	82.22%
Stores and Spares	94,120	1.54%	106,620	1.65%
Packing Material	71,941	1.18%	71,358	1.10%
Power and Fuel	439,670	7.19%	433,191	6.71%
Salaries, wages and benefits	366,948	6.00%	344,707	5.34%
Depreciation	187,324	3.06%	147,261	2.28%
Others	(70,858)	-1.16%	45,035	0.70%
<b>Total</b>	<b>6,112,314</b>	<b>100.00%</b>	<b>6,458,168</b>	<b>100.00%</b>

2020



2019



Raw Material Consumed  
Stores and Spares  
Packing Material  
Power and Fuel

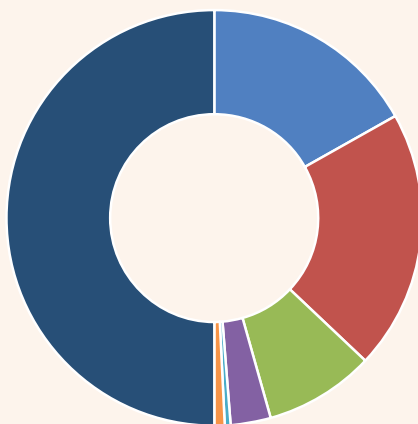
Salaries, wages and benefits  
Depreciation  
Others



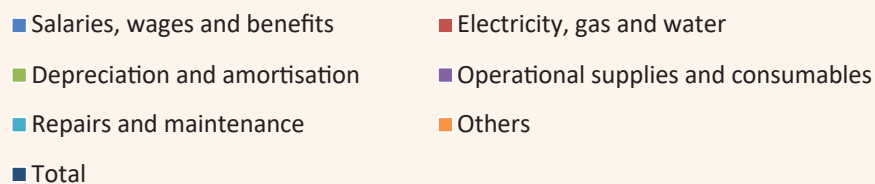
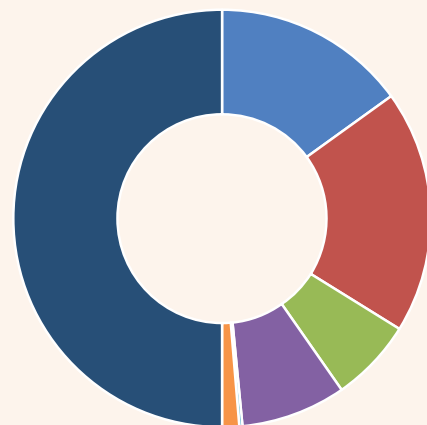
## CONVERSION COST

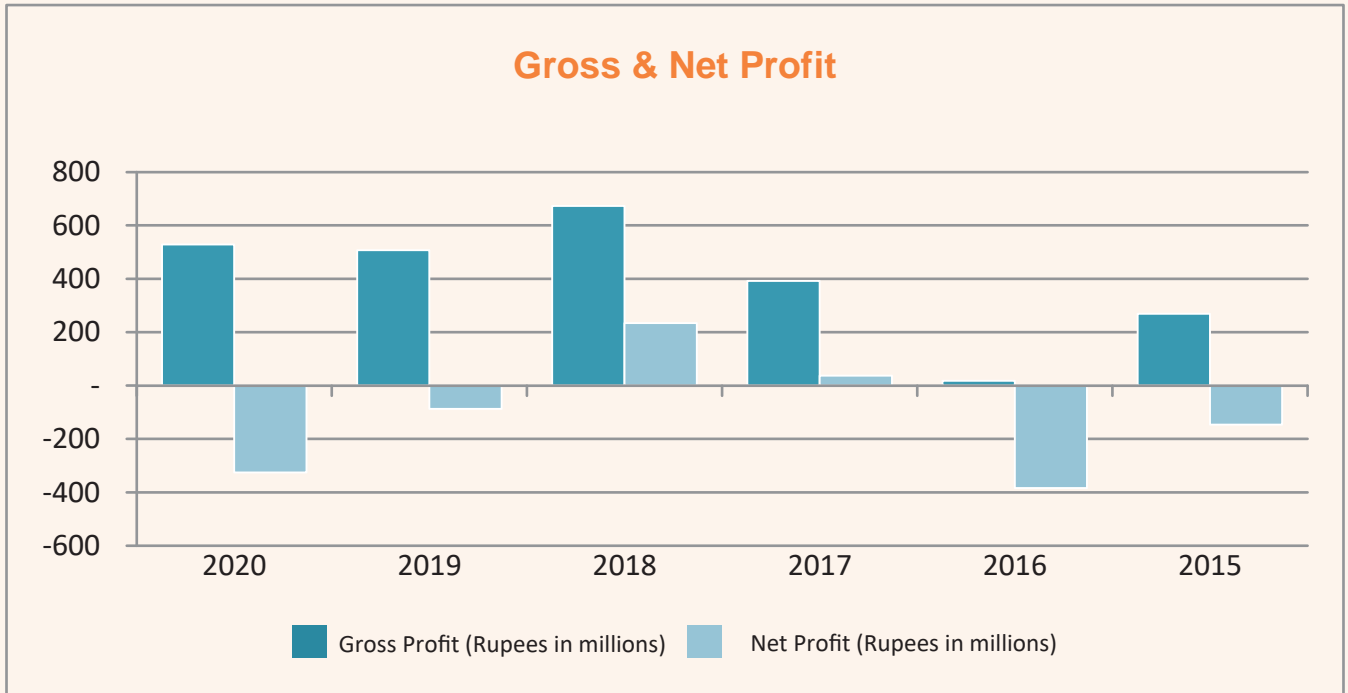
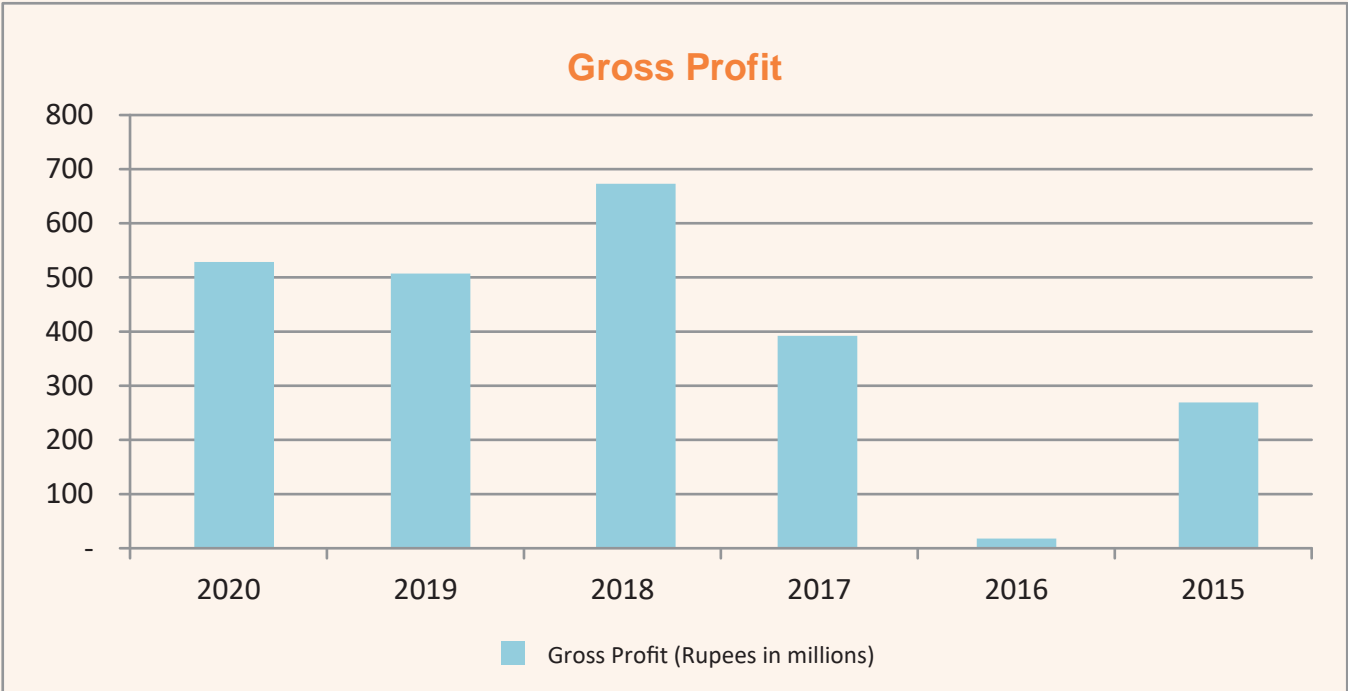
	2020	2019
	...Rs in Million ...	...Rs in Million ...
Salaries, wages and benefits	367	345
Electricity, gas and water	440	433
Depreciation and amortisation	188	147
Operational supplies and consumables	68	187
Repairs and maintenance	10	6
Others	18	30
<b>Total</b>	<b>1,089</b>	<b>1,148</b>

2020 ...Rs in Million ...

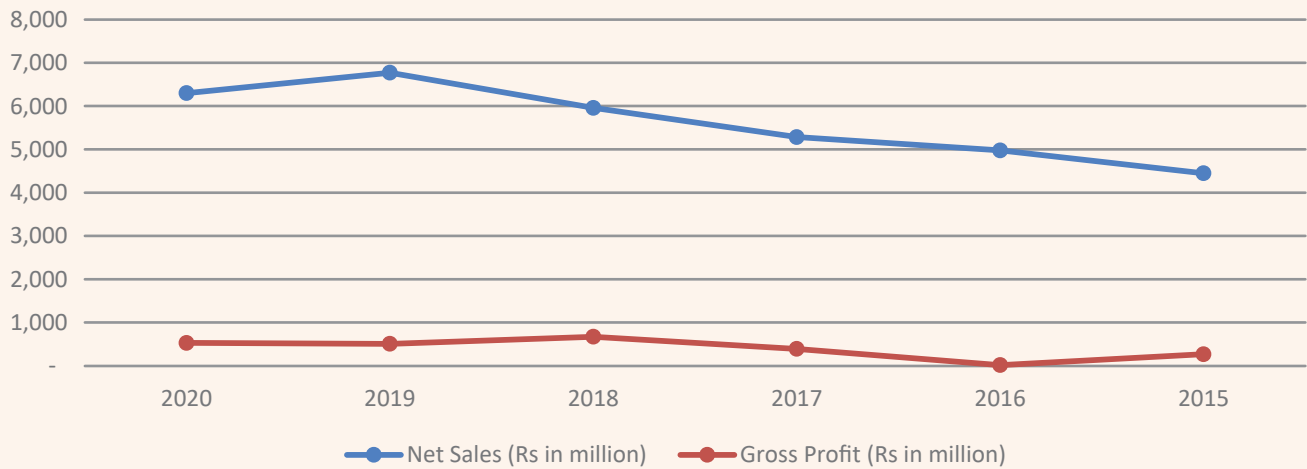


2019 ...Rs in Million ...

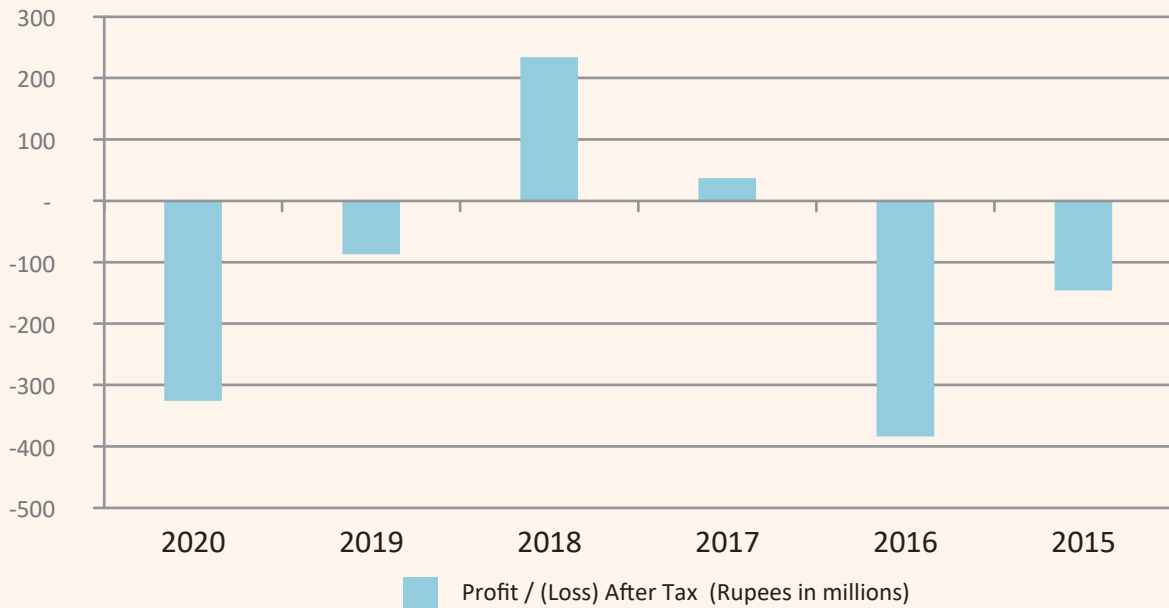


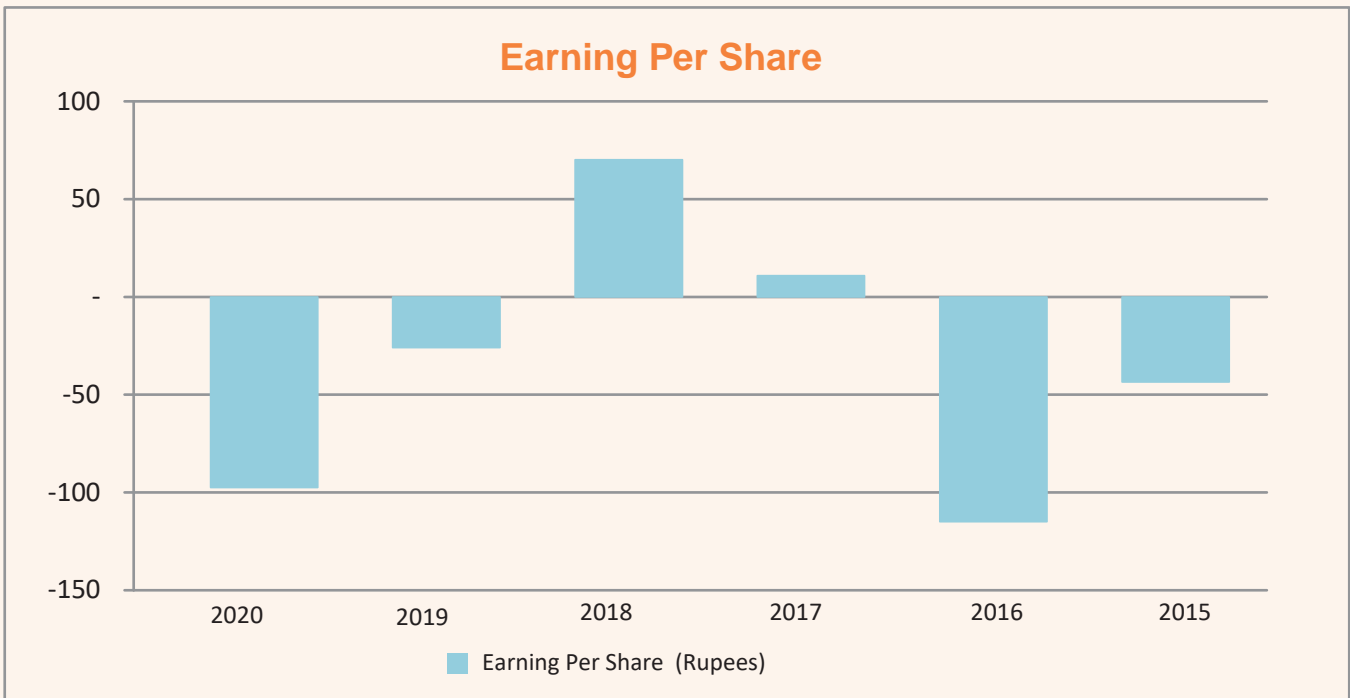
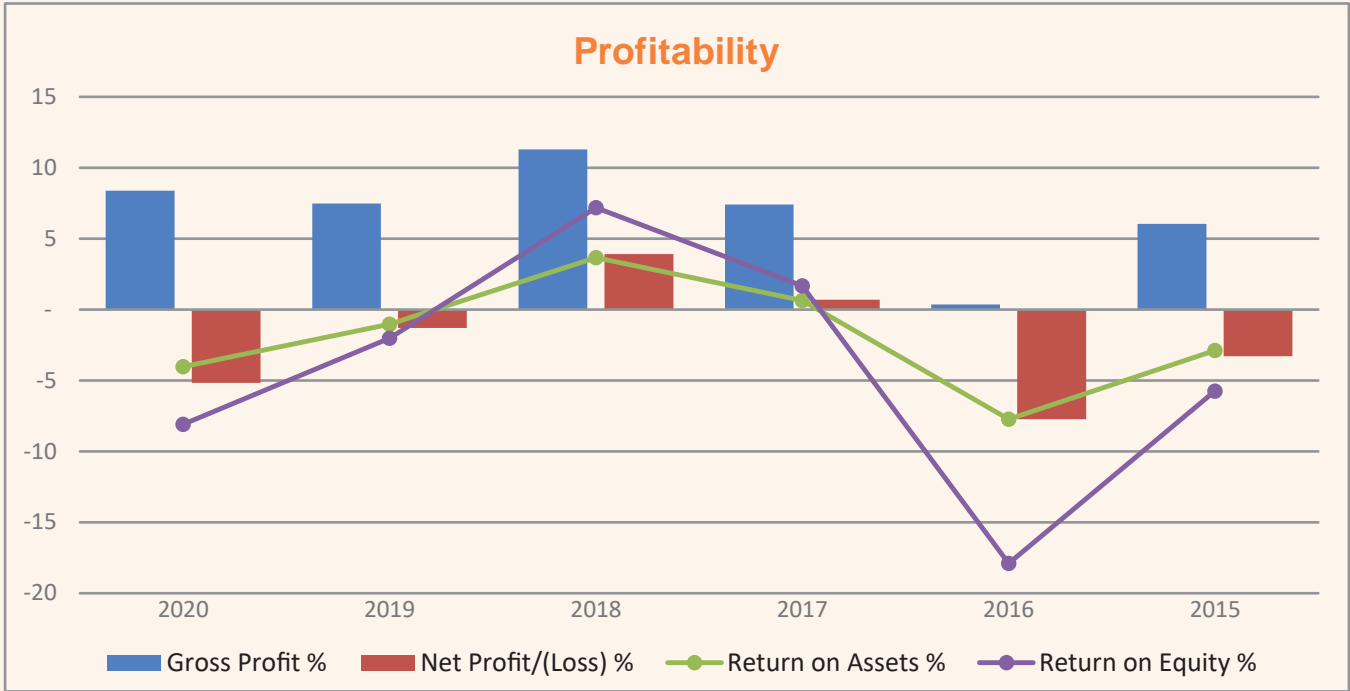


### Net Sales and Gross Profit

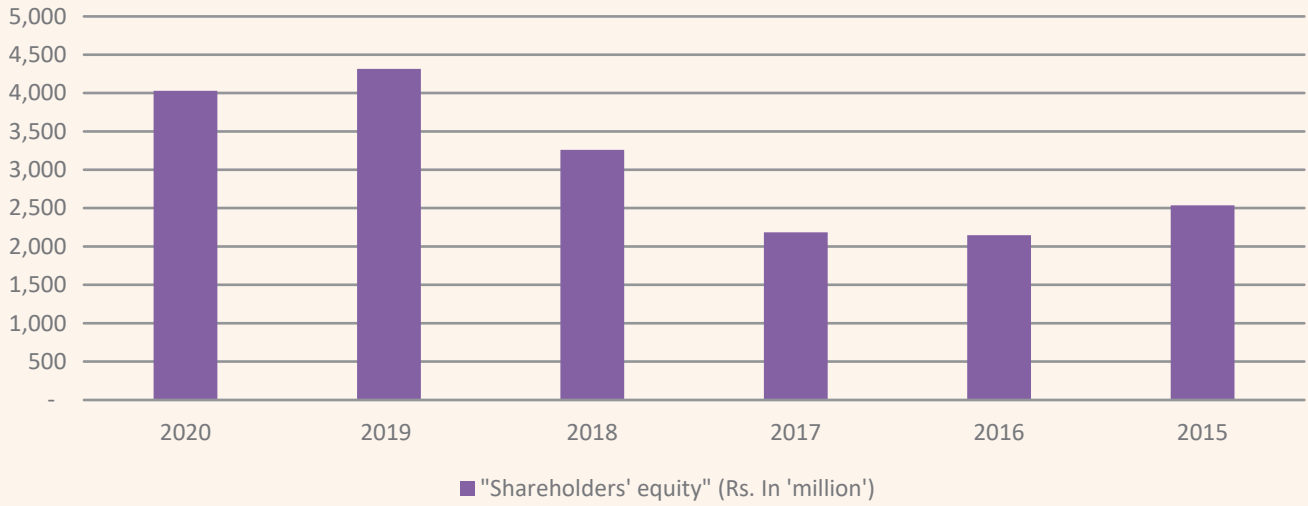


### Profit / (Loss) After Tax

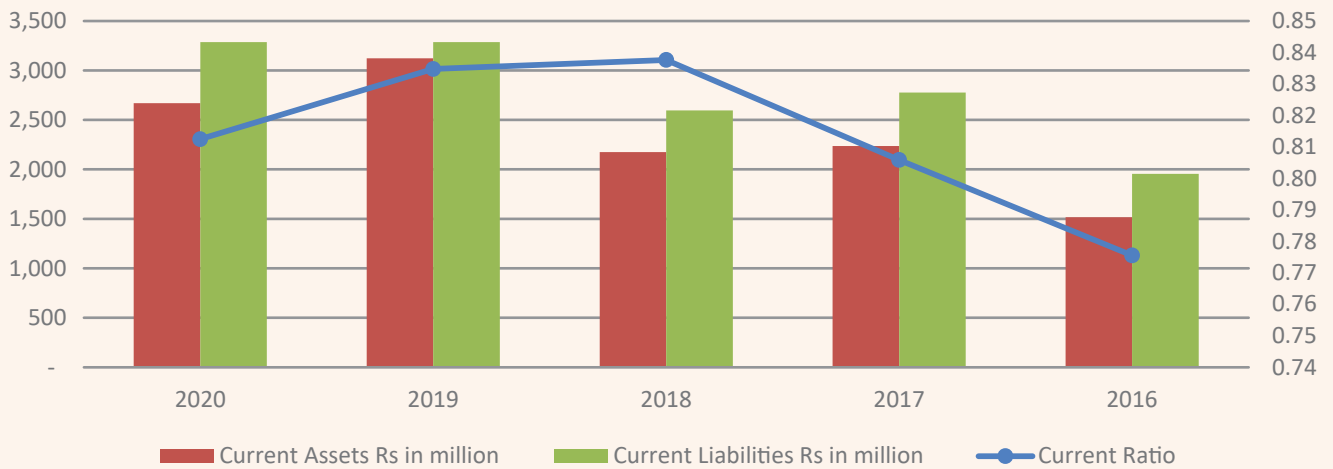




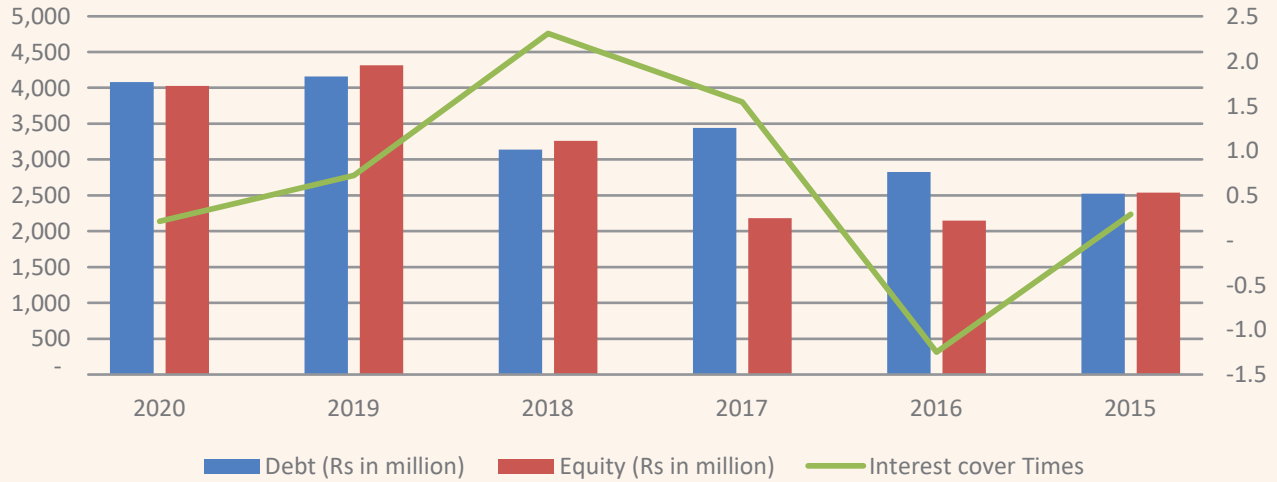
### Shareholders equity / Book Value Per Share



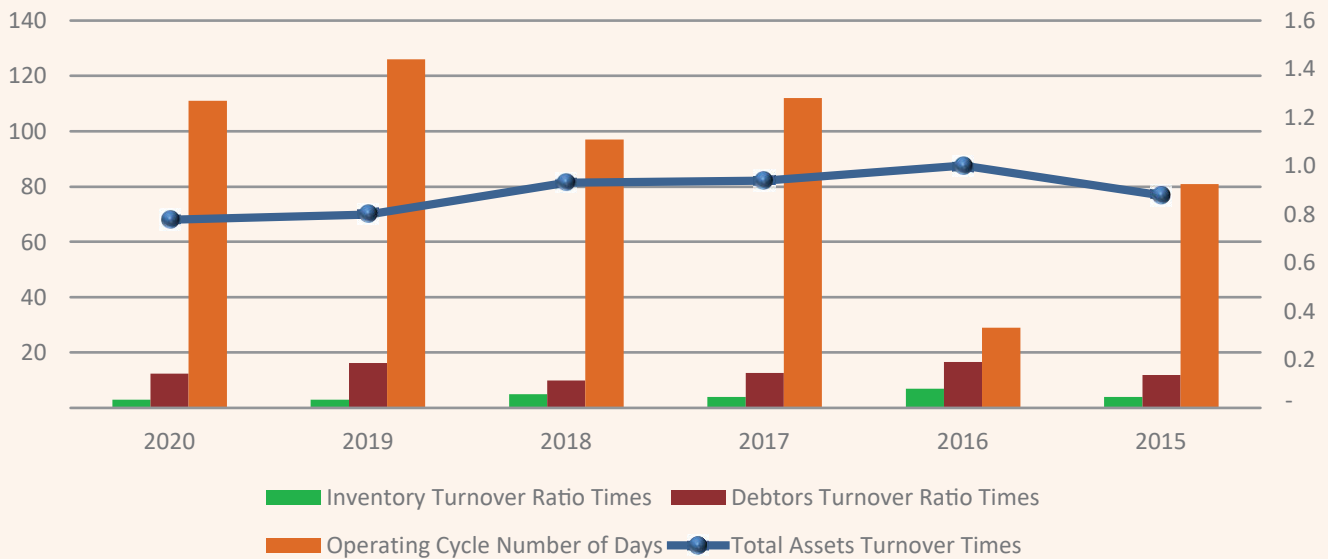
### Current Assets, Current Liabilities & Current Ratio



### Debt Management & Interest Cover Ratio



### Asset Management Ratio



## PATTERN OF SHAREHOLDING

AS AT JUNE 30, 2020

NO. OF SHAREHOLDERS	SHARE-HOLDING FROM	TO	TOTAL SHARES HELD
1063	1	100	41,839
175	101	500	38,009
39	501	1000	30,092
25	1001	5000	48,795
3	5001	10000	21,027
3	10001	15000	35,645
1	15001	20000	16,750
1	20001	25000	25,000
3	25001	30000	85,347
1	40001	45000	40,149
1	100001	105000	104,645
1	2855001	2860000	2,855,272
<b>1316</b>			<b>3,342,570</b>

### CATEGORIES OF SHAREHOLDERS

CATEGORIES OF SHAREHOLDERS	NUMBER OF SHAREHOLDER	SHARES HELD	PERCENTAGE
Directors, their Spouse(s) and Minor Children	12	2,917,481	87.28
Public Sector Companies & Corporations	3	17,958	0.54
Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarbas and pension funds	2	10,127	0.30
Mutual Funds	3	159,992	4.79
Others	10	12,245	0.37
General Public	1286	224,767	6.72
	<b>1316</b>	<b>3,342,570</b>	<b>100.00</b>

### Detail Categories of Shareholders

	No. of Shareholders	Shares Held
<b>DIRECTORS, THEIR SPOUSE(S) &amp; MINOR CHILDREN</b>		
Mr. Anwar Ahmed Tata (Late) ( Chairman/Director )	1	500
Mr. Shahid Anwar Tata ( Director )	1	2,855,272
Mr. Adeel Shahid Tata ( Chief Executive )	1	11,245
Mr. Bilal Shahid Tata ( Director )	1	4,336
Mr. Muhammad Waris Magoon( Director )	2	173
Mr. Farooq Advani ( Director )	2	173
Miss Samar Shahid ( Director )	2	173
Mrs. Parveen Anwar (W/o Mr. Anwar Ahmed Tata)	1	40,149
Mrs. Saiqa Shahid (W/o Mr. Shahid Anwar Tata)	1	5,460
	<b>12</b>	<b>2,917,481</b>

### Detail Categories of Shareholders

	No. of Shareholders	Shares Held
<b>PUBLIC SECTOR COMPANIES AND CORPORATIONS</b>		
M/S Investment Corporation of Pakistan	1	16,750
IDBL (ICP Unit)	1	1,150
National Bank of Pakistan	1	58
	<b>3</b>	<b>17,958</b>
<b>BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARBAS AND PENSION FUNDS</b>		
Central Insurance Company Ltd.	1	560
Trustee National Bank of Pakistan Employee Pension Fund	1	9,567
	<b>2</b>	<b>10,127</b>
<b>MUTUAL FUNDS</b>		
CDC - Trustee National Investment (Unit) Trust	1	25,604
CDC - Trustee National Investment (Unit) Trust	1	104,645
CDC - Trustee Golden Arrow Stock Fund	1	29,743
	<b>3</b>	<b>159,992</b>
<b>OTHERS</b>		
Naseer Shahid Ltd.	1	20
The Administrator Abandoned Properties	1	50
B.R.R. Investments (Pvt) Limited	1	4,620
Fateh Textile Mills Ltd.	1	55
Trustee National Bank Of Pakistan Emp Benevolent Fund Trust	1	336
Maple Leaf Capital Limited	1	1
Asset Care (Pvt.) Limited	1	6,000
Yasir Mahmood Securities (Pvt) Ltd.	1	200
Fikrees (Private) Limited	1	745
Everfresh Farms (Pvt.) Limited	1	218
	<b>10</b>	<b>12,245</b>
<b>GENERAL PUBLIC</b>		
Local	<b>1,286</b>	<b>224,767</b>
<b>Grand Total</b>	<b>1,316</b>	<b>3,342,570</b>

### Shareholders Holding 5% or more

	Shares Held	Percentage
Mr. Shahid Anwar Tata	2,855,272	85.42



## Notice of Annual General Meeting

Notice is hereby given that the 53rd Annual General Meeting of the Shareholders of Island Textile Mills Limited will be held on Monday, the October 26, 2020 at 3:30 p.m. at 5th Floor, Textile Plaza, M. A. Jinnah Road, Karachi to transact the following businesses:

### ORDINARY BUSINESS

1. To confirm the minutes of the last Extra Ordinary General Meeting held on September 24, 2020.
2. To receive, consider and adopt the Annual Audited Financial Statements of the Company for the year ended June 30, 2020 together with the Directors' and Auditors' Report thereon.
3. To appoint Auditors and fix their remuneration for the year ending June 30, 2021. The present auditors, M/s. Deloitte Yousuf Adil, Chartered Accountants, retiring and being eligible, have offered themselves for reappointment.

### SPECIAL BUSINESS

#### Ordinary Resolution

4. To consider and pass the following ordinary resolutions:
  - a) "RESOLVED that the transactions carried out in normal course of business with associated companies as disclosed in Note No. 38 of the audited financial statements for the year ended June 30, 2020 be and are hereby ratified and approved."
  - b) "RESOLVED that the Chief Executive Officer of the Company be and is hereby authorized to approve all the transactions carried out and to be carried out in normal course of business with associated companies during the ensuing year ending June 30, 2021 and in this connection the Chief Executive Officer be and is hereby also authorized to take any and all necessary actions and sign/execute any and all such documents/indentures as may be required in this regard on behalf of the Company."
5. To transact any other ordinary business or businesses with the permission of the Chairman.

Statement under section 134(3) of the Companies Act, 2017 pertaining to the Special Business is being annexed.

By Order of the Board of Directors



**Muhammad Hussain**  
Company Secretary

**Karachi:**  
**Dated: October 05, 2020**

## Notes:

### 1. Closure of Share Transfer Books

The Share Transfer Books of the Company will remain closed from October 19, 2020 to October 26, 2020 (both days inclusive). Transfer received in order at the office of Share Register, M/s CDC Share Registrar Service Limited, CDC, House, 99-B, Block S.M.C.H.S., Main Shakra-e-Faisal, Karachi by the close of business on October 16, 2020 will be considered in time to attend and vote at the meeting.

### 2. Participation in the Annual General Meeting electronically and appointing proxies

- i. Due to Covid-19 situation, members are encouraged to attend the AGM through Video link or by consolidating their attendance through proxies. The shareholders who wish to attend the AGM through video link are requested to get themselves registered by sending their particulars (Name, Folio Number, Cell Number and e-mail address) at the designated e-mail address (stm.corporate@tatapakistan.com). Video link and login credentials will be shared with only those members whose emails, containing all the required particulars, are received at least 48 hours before the time of AGM.
- ii. Members entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend, speak and vote on his/her behalf. Proxies in order, must be received at the Company's Registered Office duly stamped and signed not later than 48 hours before the time of the meeting.
- iii. Any individual Beneficial Owner of CDC, entitled to attend and vote at this meeting, must bring his/her Original CNIC or Passport to prove identity and in case of proxy must enclose additionally an attested copy of his/her CNIC or Passport. Representatives of corporate members should bring the Board of Directors' resolution/power of attorney with specimen signature of the nominee.

### 3. Change of Address and other (if any)

Members are requested to notify their change of address, Zakat declaration (CZ-50) and tax exemption certificate (if any) immediately to Company's Share Registrar M/s CDC Share Registrar Service Limited.

### 4. Payment of Cash Dividend Electronically (Mandatory)

Members are requested to provide their International Banking Account Number (IBAN) together with a copy of the Computerized National Identity Card (CNIC) to update our records. In case of non-submission, all future dividend payments may be withheld.

5. **CNIC / NTN** Pursuant to the directive of the Securities Exchange Commission of Pakistan (SECP), CNIC of members are mandatorily required to be mentioned on Tax/ Zakat certificate. Members are therefore requested to submit a copy of their valid CNIC (if not already provided) to Company's Share Registrar M/s CDC Share Registrar Service Limited.

6. **Unclaimed Dividends and Bonus Shares** Shareholders, who by any reason, could not claim their dividend or bonus shares or did not collect their physical shares, are advised to contact Company's Share Registrar M/s CDC Share Registrar Services Limited to collect/ enquire about their unclaimed dividend or pending shares, if any. Please note that in compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all dividends unclaimed for a period of three (3) years from the date due and payable shall be deposited to the credit of the Federal Government and in case of shares, shall be delivered to the Securities & Exchange Commission of Pakistan.
7. **E-Voting** Members can exercise their right to demand a poll subject to meeting requirements of Section 143 -145 of Companies Act, 2017 and applicable clauses of Companies (Postal Ballot) Regulations 2018.
8. **Video Conference** Pursuant to SECP Circular No 10 of 2014 dated May 21, 2014, if the Company receives consent from members holding in aggregate 10% or more shareholding residing in a geographical location to participate in the meeting through video conference at least 7 days prior to the date of Annual General Meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city. To avail this facility please provide the information to the Share Registrar Office of the Company i.e. Messrs. CDC Share Registrar Services Limited, CDC House, 99-B, Shakrahe- Faisal, Karachi PABX No. (+9221) 111-111-500 and email info@cdcpak.com
9. **Circulation of Annual Audited Accounts via Email/CD/SUB/DVD or any other Media** SECP through its SRO 470(1)2016, dated May 31, 2016, has allowed companies to circulate the Annual Reports to its member through CD/DVD/USB at their registered addresses. Any member requiring printed copy of Annual Report 2020 may send a request

Pursuant to SECP SRO 787(I)/2014 dated September 08, 2014 and under section 223(6) of the Companies Act 2017, circulation of Annual Report and Notice of AGM has been allowed in electronic format through email.

In compliance with the above shareholders are requested to give their consent to our Shares Registrar, M/s CDC Share Registrar Services Limited at CDC House, 99-B, Block-B, S.M.C.H.S, Shakrah-e-Faisal, Karachi to update our record.

#### 10. **Placement of Financial Accounts on Website**

Pursuant to the notification of the SECP S.R.O. 1196(I)/2019 dated October 03, 2019, the financial statements of the Company have been placed on the Company's website at [www.tatapakistan.com](http://www.tatapakistan.com).

#### **Statement under Section 134(3)(B) of the Companies Act, 2017**

This statement is annexed to the notice of Annual General Meeting of the members of Salfi Textile Mills Ltd. to be held on October 26, 2020 and sets out the material facts concerning the following Special Business to be transacted at the meeting for approval of members.

### Ordinary Resolution

1. Agenda Item No. 4(a) of the Notice – Transactions carried out with associated companies during the year ended June 30, 2020 to be passed as an Ordinary Resolution.

The transactions carried out in normal course of business with associated companies (Related parties) were being approved by the Board as recommended by the Audit Committee on quarterly basis pursuant to clause 15 of Listed Companies Code of Corporate Governance Regulations 2019.

During the Board meeting it was pointed out by the Directors that as the majority of Company Directors were interested in these transactions due to their common directorship and holding of shares in the associated companies, the quorum of directors could not be formed for approval some of these transactions specifically, therefore, these transactions have to be approved by the shareholders in the General Meeting.

In view of the above, the transactions carried out during the financial year ended June 30, 2020 with associated companies shown in note No. 38 of the financial statements are being placed before the shareholders for their consideration and approval/ratification.

The Directors are interested in the resolution to the extent of their common directorships and their shareholding in the associated companies.

2. Agenda Item No. 4(b) of the Notice – Authorization to the Chief Executive Officer for the transactions carried out and to be carried out with associated companies during the ensuing year ending June 30, 2021 to be passed as an Ordinary Resolution.

The Company is expected to be conducting transactions with associated companies in the normal course of business. The majority of Directors are interested in these transactions due to their common directorship and shareholding in the associated companies. Therefore, such transactions with associated companies have to be approved by the shareholders.

In order to comply with the provisions of clause 15 of Listed Companies Code of Corporate Governance Regulations 2019, the shareholders may authorize the Chief Executive Officer to approve transactions carried out and to be carried out in normal course of business with associated companies during the ensuing year ending June 30, 2021.

The Directors are interested in the resolution to the extent of their common directorships and their shareholding in the associated companies.

## INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF SALFI TEXTILE MILLS LIMITED Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of **Salfi Textile Mills Limited** (the Company) for the year ended June 30, 2020 in accordance with the requirements of Regulation 36 of the Regulations.

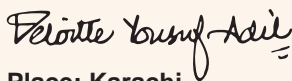
The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2020.

### Chartered Accountants



Place: Karachi

Date: September 29, 2020

Member of  
Deloitte Touche Tohmatsu Limited

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SALFI TEXTILE MILLS LIMITED

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed financial statements of **SALFI Textile Mills Limited** (the Company), which comprise the statement of financial position as at June 30, 2020, and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2020 and of the loss and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter

We draw attention to Note 1.2 of the financial statements, which describes the amalgamation of Salfi Textile Mills Limited (the Company), Island Textile Mills Limited (ILMT) and Tata Energy Limited (TEL) into Tata Textile Mills Limited (TATM). Our opinion is not modified in respect of this matter.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Deloitte.

Following are the key audit matters:

Key audit matter	How our audit addressed the key audit matter
<b>1. Revenue Recognition</b>	
<p>The Company is engaged in manufacturing and sale of yarn. Revenue recognition policy has been explained in notes 4.18, and the related amounts of revenue recognized during the year are disclosed in note 25 to the financial statements.</p> <p>The Company generates revenue from sale of goods to domestic as well as export customers.</p> <p>Revenue from the local (including indirect exports) and export sales is recognized when control of goods is transferred to the customer.</p> <p>We identified revenue recognition as key audit matter since it is one of the key performance indicators of the Company and because of the potential risk that revenue transactions may not have been recognized on point in time basis i.e. When control of goods is transferred to the customer, in line with the accounting policy adopted and may not have been recognized in the appropriate period.</p>	<p>Our audit procedures to assess the recognition of revenue, amongst others, included the following:</p> <ul style="list-style-type: none"> <li>• obtained understanding and evaluate design and implementation of controls designed to ensure that revenue is recognized in the appropriate accounting period and based on transfer of control of goods to the customer;</li> <li>• assessed appropriateness of the Company's accounting policies for revenue recognition in light of applicable accounting and reporting standards;</li> <li>• checked on a sample basis whether the recorded local and export sales transactions were based on actual transfer of control of goods to the customer;</li> <li>• tested timeliness of revenue recognition by comparing individual sales transactions before and after the year end to underlying documents.</li> </ul>
<b>2. Valuation of stock in trade</b>	
<p>Stock-in-trade has been valued following an accounting policy as stated in note 4.4 and the related value of stock-in-trade is disclosed in note 9 to the financial statements. Stock-in-trade forms material part of the Company's assets comprising of around 21% of total assets.</p> <p>The valuation of finished goods within stock-in-trade at cost has different components, which includes judgment in relation to the allocation of overheads costs, which are incurred in bringing the finished goods to its present location and condition. Judgments are also involved in determining the net realizable value (estimated selling price in the ordinary course of business less estimated cost of completion and estimated costs necessary to make the sale) of stock-in-trade items in line with accounting policy.</p>	<p>Our audit procedures to address the valuation of stock-in-trade, included the following:</p> <ul style="list-style-type: none"> <li>• obtained an understanding of mechanism of recording purchases and valuation of stock-in-trade;</li> <li>• tested on a sample basis purchases with underlying supporting documents;</li> <li>• verified on test basis, the weighted average calculations of raw material stock as per accounting policy;</li> <li>• Ensured that the fixed overheads have been appropriately embedded in the cost of goods manufactured and any unallocated fixed overheads have been reflected as other operating expense in the statement of profit or loss;</li> <li>• verified the calculations of the actual overhead cost and checked allocation of labor and overhead cost to the finished goods and work in process;</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p>Due to the above factors, we have considered the valuation of stock in trade as key audit matter.</p>	<ul style="list-style-type: none"> <li>• Obtained an understanding of management’s process for determining the net realizable value and checked:</li> <li>• future selling prices by performing a review of sales close to and subsequent to the year-end; and</li> <li>• determination of cost necessary to make the sales; and</li> <li>• checked the calculations of net realizable value of itemized list of stock-in-trade, on selected sample and compared the net realizable value with the cost to ensure that valuation of stock-in-trade is in line with the accounting policy.</li> </ul>
<h3>3. Impact of COVID-19</h3>	
<p>The global political and economic uncertainties resulting from the COVID-19 pandemic along with the government’s guidelines and decision to prevent the further spread of the hazardous out-break has resulted in significant volatility and business disruption at global level. The Company, being no exception, was also affected by the pandemic due to which the Company was forced to curtail the operations in the last quarter.</p> <p>The Company has taken various measures to absorb the impact and revive the operations level which have been disclosed in note 2.3 to the financial statements.</p> <p>We have identified the impact of COVID-19 as key audit matter due to the significance of its effects on the Company’s operations and financing.</p>	<p>Our audit procedures to assess the identified key audit matter included the following:</p> <ul style="list-style-type: none"> <li>• Re-performing and assessing the impairment testing of current assets (including Stock-in-trade, Stores and spares, trade receivable and other receivables) carried out by managements as at year end;</li> <li>• Reviewing correspondence relating to the salary loan obtained under SBP’s Refinance scheme and assessment of recognition criteria adopted by the management in comparison with the requirements of IAS-20: Deferred Grants and ICAP’s circular addressing the recognition and accounting for the salary loans issued by SBP to cope with the impact of COVID-19 through-out the country. Further, we also ensured that related covenants have been breached during the year.</li> <li>• Reviewing the correspondence related to the deferments of loans allowed by the designated banks.</li> <li>• We have performed recalculation of the salaries for the months of May 2020 and June 2020 to check the impact of pay cut on salaries of the employees and also reviewed the Board approval for the same.</li> <li>• Subsequently checked the sales for the months of July 2020 and August 2020 to validate the management’s forward looking modulations for appropriately forecasting the sales for the subsequent months.</li> </ul>





# Deloitte.

## Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. When we read the annual report, if we conclude that there is a material misstatement of therein, we are required to communicate the matter to those charged with governance and take necessary actions as required under law. We have nothing to report in this regard.

## Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based

Member of  
Deloitte Touche Tohmatsu Limited

# Deloitte.

on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows statement together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source by the company under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Hena Sadiq.



**Chartered Accountants**

**Date: September 29, 2020**

**Place: Karachi**

Member of  
Deloitte Touche Tohmatsu Limited



*Financial Statements*  
*for the year ended June 30, 2020*



## STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020

ASSETS	Note	2020	2019
NON CURRENT ASSETS		Rupees	
Property, plant and equipment	5	5,432,755,324	5,330,656,869
Intangible assets	6	2,666,254	901,797
Long-term investments	7	714,100	16,901,973
Long-term deposits		1,369,709	1,023,209
		<b>5,437,505,387</b>	5,349,483,848
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools	8	44,534,073	47,698,458
Stock-in-trade	9	1,719,749,607	2,211,910,712
Trade debts	10	505,975,000	418,505,701
Loans and advances	11	264,510,672	310,329,976
Short-term prepayments		1,707,340	1,535,290
Other receivables	12	4,108,922	15,263,620
Other financial assets	13	27,540,448	24,740,448
Sales tax refundable		92,125,414	85,659,008
Cash and bank balances	14	9,046,798	6,962,725
		<b>2,669,298,274</b>	3,122,605,938
<b>TOTAL ASSETS</b>		<b>8,106,803,661</b>	8,472,089,786
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Share capital	15	33,425,700	33,425,700
Reserves	16	505,996,360	505,996,360
Unappropriated profit		124,681,094	386,081,755
Surplus on revaluation of property, plant and equipment	17	3,363,815,797	3,388,247,967
		<b>4,027,918,951</b>	4,313,751,782
<b>NON CURRENT LIABILITIES</b>			
Long-term finances	18	649,108,290	216,844,298
Deferred liabilities	19	142,030,826	200,727,689
Deferred government grant	20	2,247,584	-
		<b>793,386,700</b>	417,571,987
<b>CURRENT LIABILITIES</b>			
Trade and other payables	21	464,613,454	467,397,886
Interest / mark-up accrued on borrowings	22	67,090,518	105,821,317
Short-term borrowings	23	2,643,114,097	2,965,649,300
Current portion of long-term finances	18	38,756,506	129,306,393
Current portion of deferred government grant	20	3,092,140	-
Unclaimed dividend		1,227,159	1,270,551
Provision for income tax		67,604,136	71,320,570
		<b>3,285,498,010</b>	3,740,766,017
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>8,106,803,661</b>	8,472,089,786

### CONTINGENCIES AND COMMITMENTS

24

The annexed notes from 1 to 44 form an integral part of these financial statements.



ADEEL SHAHID TATA  
CHIEF EXECUTIVE



HASEEB HAFEEZUDEEN  
CHIEF FINANCIAL OFFICER





SHAHID ANWAR TATA  
DIRECTOR

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2020

	2020	2019
Note	Rupees	
Revenue from contract with customers - net	25 <b>6,298,452,685</b>	6,770,628,949
Cost of goods sold	26 <b>(5,769,924,269)</b>	(6,263,343,896)
Gross profit	<b>528,528,416</b>	507,285,053
Distribution cost	27 <b>(131,146,890)</b>	(105,024,987)
Administrative expenses	28 <b>(131,490,526)</b>	(122,593,909)
Other operating expenses	29 <b>(206,284,354)</b>	(38,902,423)
Finance cost	30 <b>(371,693,903)</b>	(345,352,741)
	<b>(840,615,673)</b>	(611,874,060)
	<b>(312,087,257)</b>	(104,589,007)
Other income	31 <b>19,497,443</b>	8,922,709
Loss before taxation	<b>(292,589,814)</b>	(95,666,298)
Taxation	32 <b>(33,273,944)</b>	8,751,541
Loss for the year	<b>(325,863,758)</b>	(86,914,757)
<b>Other comprehensive income for the year</b>		
<b>Item that will not be reclassified subsequently to profit or loss</b>		
Remeasurement of defined benefit plan	19.1.3 <b>2,525,653</b>	302,637
Less: deferred tax thereon	<b>(189,929)</b>	(29,460)
Adjustment of surplus on revaluation of property, plant and equipment due to change in tax rate	<b>37,695,203</b>	1,402,321
Surplus of revaluation on land, buildings on leasehold land and plant and machinery	<b>-</b>	1,218,258,478
Less: deferred tax thereon	<b>-</b>	(72,252,608)
	<b>40,030,927</b>	1,147,681,368
Total comprehensive (loss) / income for the year	<b>(285,832,831)</b>	1,060,766,611
Loss per share	33 <b>(97.49)</b>	(26.00)

The annexed notes from 1 to 44 form an integral part of these financial statements.

  
ADEEL SHAHID TATA  
CHIEF EXECUTIVE

  
HASEEB HAFEEZUDEEN  
CHIEF FINANCIAL OFFICER

  
SHAHID ANWAR TATA  
DIRECTOR

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020	2019
		Rupees	
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Loss before taxation</b>		<b>(292,589,814)</b>	(95,666,298)
<b>Adjustments for:</b>			
Depreciation	5.2	191,798,580	152,275,626
Amortisation	6	329,189	248,221
Provision for staff gratuity		33,189,174	30,232,770
Provision for compensated absences		6,095,042	6,070,487
Provision for stores and spares		3,900,000	-
Finance cost	30	371,693,903	345,352,741
Gain on disposal of property, plant and equipment	31	(6,891,615)	(880,752)
Unrealised (gain) / loss on long term investments		(212,127)	197,497
<b>Operating cash flows before changes in working capital</b>		<b>307,312,332</b>	437,830,292
<b>Decrease / (increase) in current assets</b>			
Stores, spares and loose tools		(735,615)	(1,212,419)
Stock-in-trade		492,161,105	(1,100,833,742)
Trade debts		(87,469,299)	185,628,566
Loans and advances		(23,475,242)	(28,944,503)
Short-term prepayments		(172,050)	327,929
Other receivables		11,154,698	58,062,410
Other financial assets		(2,800,000)	-
Sales tax refundable		(6,466,406)	(17,662,909)
<b>(Decrease) / increase in current liabilities</b>			
Trade and other payables		(2,784,432)	187,346,501
<b>Net cash generated from / (used in) operations</b>		<b>686,725,091</b>	(279,457,875)
Finance cost paid		(410,424,703)	(299,388,509)
Income taxes paid		(1,650,179)	(108,141,115)
Staff gratuity paid		(18,874,866)	(16,534,065)
Staff compensated absences paid		(5,120,938)	(6,126,295)
<b>Net cash generated from / (used in) operating activities</b>		<b>250,654,405</b>	(709,647,859)
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of property, plant and equipment		(301,963,614)	(47,923,985)
Proceeds from disposal of property, plant and equipment	5.4	14,958,194	4,833,712
Purchase of Intangible assets		(2,093,646)	(545,711)
Long-term investment		16,400,000	(16,400,000)
Long-term deposits		(346,500)	206,175
<b>Net cash used in investing activities</b>		<b>(273,045,566)</b>	(59,829,809)


Note 2020 2019  
----- Rupees -----

**C. CASH FLOWS FROM FINANCING ACTIVITIES**

Long-term finance obtained	466,464,573	-
Repayments of long-term finance	(119,410,744)	(241,351,745)
Short-term borrowings (paid off) / obtained - net	(313,250,938)	793,241,671
Dividend paid	(43,392)	(6,535,490)
<b>Net cash generated from financing activities</b>	<b>33,759,499</b>	<b>545,354,436</b>
<b>Net decrease in cash and cash equivalents (A+B+C)</b>	<b>11,368,338</b>	<b>(224,123,232)</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>(1,556,606,048)</b>	<b>(1,332,482,816)</b>
<b>Cash and cash equivalents at end of the year</b>	<b>(1,545,237,710)</b>	<b>(1,556,606,048)</b>

34

The annexed notes from 1 to 44 form an integral part of these financial statements.



ADEEL SHAHID TATA  
CHIEF EXECUTIVE



HASEEB HAFEEZUDEEN  
CHIEF FINANCIAL OFFICER





SHAHID ANWAR TATA  
DIRECTOR

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2020

	Share capital	Revenue Reserves			Capital Reserve		Total
		General reserve	Other reserve (See 15 Note)	Unrealised loss on investment available-for- sale	Unappropriated profit	Revaluation Surplus	
Note	----- Rupees -----						
<b>Balance at June 30, 2018</b>	<b>33,425,700</b>	<b>500,000,000</b>	<b>5,996,360</b>	<b>(107,720)</b>	<b>431,386,450</b>	<b>2,288,969,521</b>	<b>3,259,670,311</b>
Impact of IFRS-09	-	-	-	107,720	(107,720)	-	-
Transaction with owners:							
Final cash dividend for the year ended June 30, 2018 @ Re. 2 per share	-	-	-	-	(6,685,140)	-	(6,685,140)
Loss for the year:	-	-	-	-	(86,914,757)	-	(86,914,757)
Other comprehensive income:							
Surplus on revaluation of land, buildings, electric installations and plant and machinery - net of tax	-	-	-	-	-	1,147,408,191	1,147,408,191
Gain on remeasurement of defined benefit plan - net of tax	-	-	-	-	273,177	-	273,177
	-	-	-	-	273,177	1,147,408,191	1,147,681,368
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(86,641,580)</b>	<b>1,147,408,191</b>	<b>1,060,766,611</b>
<i>Transfer from surplus on revaluation of property, plant and equipment on account of:</i>							
-incremental depreciation	17	-	-	-	47,197,880	(47,197,880)	-
-disposal of property, plant and equipment	17	-	-	-	931,865	(931,865)	-
	-	-	-	-	48,129,745	(48,129,745)	-
<b>Balance at June 30, 2019</b>	<b>33,425,700</b>	<b>500,000,000</b>	<b>5,996,360</b>	<b>-</b>	<b>386,081,755</b>	<b>3,388,247,967</b>	<b>4,313,751,782</b>
<b>Total comprehensive income for the year</b>							
Loss for the year	-	-	-	-	(325,863,758)	-	(325,863,758)
Other comprehensive income:							
Gain on remeasurement of defined benefit plan - net of tax	-	-	-	-	2,335,724	-	2,335,724
Adjustment of surplus on revaluation of property plant and equipment due to change in tax rate	-	-	-	-	-	37,695,203	37,695,203
	-	-	-	-	2,335,724	37,695,203	40,030,927
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(323,528,034)</b>	<b>37,695,203</b>	<b>(285,832,831)</b>
<i>Transfer from surplus on revaluation of property, plant and equipment on account of:</i>							
-incremental depreciation	17	-	-	-	82,171,381	(82,171,381)	-
-disposal of property, plant and equipment	17	-	-	-	(20,044,008)	20,044,008	-
	-	-	-	-	62,127,373	(62,127,373)	-
<b>Balance at June 30, 2020</b>	<b>33,425,700</b>	<b>500,000,000</b>	<b>5,996,360</b>	<b>-</b>	<b>124,681,094</b>	<b>3,363,815,797</b>	<b>4,027,918,951</b>

The annexed notes from 1 to 44 form an integral part of these financial statements.

  
ADEEL SHAHID TATA  
CHIEF EXECUTIVE

  
HASEEB HAFEEZUDEEN  
CHIEF FINANCIAL OFFICER

  
SHAHID ANWAR TATA  
DIRECTOR



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

### 1. LEGAL STATUS AND NATURE OF BUSINESS

#### 1.1 The Company and its operations

Salfi Textile Mills Limited (the Company) is a public limited company incorporated in Pakistan on January 05, 1968 under the Companies Act, 1913 (repealed by The Companies' Act 2017) and listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at 6th floor Textile Plaza, M.A. Jinnah Road, Karachi in the province of Sindh. The principal activity of the Company is manufacturing and sale of yarn. The Company's manufacturing facilities are located at Landhi Industrial Estate, Karachi in the Province of Sindh.

#### 1.2 Amalgamation of Salfi Textile Mills Limited (the Company), Island Textile Mills Limited (ILTM) and Tata Energy Limited (TEL) into Tata Textile Mills Limited (TATM)

The Company, along with Island Textile Mills Limited (ILTM), Tata Textile Mills Limited (TATM) and Tata Energy Limited (TEL), have decided to amalgamate under the Sections 279 to 283 and 285 of the Companies Act, 2017. A scheme of arrangement has been approved by the Boards of the respective entities. The Company, subsequent to the year, has filed for the approval to the High Court of Sindh and same is expected to be obtained for implementation in financial year 2020-2021.

The terms of the Scheme of Arrangement will result in immediate dissolution without winding up of the Company, ILTM and TEL and all three will be removed from the register of companies maintained by the Securities and Exchange Commission of Pakistan (SECP). All the assets and liabilities along with all other contracts, share certificates, bonds, documents, correspondences, records, agreements and instruments of any nature whatsoever in relation to the Company, ILTM and TEL will be transferred in the name of Tata Textile Mills Limited (TATM) and TATM will maintain its legal form as a result of amalgamation.

Further, in consideration for the transfer of the entire undertaking of the Company, ILTM and TEL, TATM will issue to all the shareholders of the Company, ILTM and TEL its fully paid-up ordinary shares. The swap ratio calculated based on the financial statement for the period ended December 31, 2019 is in the ratio of 5.2, 30.2 and 6 shares of TATM against each share in the Company, ILTM and TEL respectively. As a result TATM will be transferring a total of 15,100,000, 17,381,364 and 6,187,500 fully paid up ordinary shares of Rs. 10 to the shareholders of the Company, ILTM and TEL respectively. Subsequent to the year end a general meeting of creditors and an Extra Ordinary General Meeting of shareholders is planned on September 23, 2020 and September 24, 2020 respectively for approval of the Scheme of Merger. These are expected to be the last statutory annual financial statement of the company. All the assets and liabilities of the Company will be amalgamated at their carrying amount.

### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for:

- property, plant and equipment measured at revalued amounts less accumulated depreciation thereon; and
- recognition of certain staff retirement benefits at present value.
- certain financial instruments measured at fair value.

### 2.3 Impact of COVID-19

These financial statements have been prepared on a going concern basis. Giving the global political and economic uncertainties resulting from the COVID-19 pandemic, the Company have seen significant volatility and business disruption reducing its expected performance in current year. The Company has already felt the impact of the government's guidelines on lockdown, with its production and sales patterns.

The government's anti-covid measures to prevent the further spread of the disease has also resulted in a significant decline in sales during the last quarter of the current year as follows:

- i. Local sales have been decreased by a monthly average of 26% in the last quarter as compared to first three quarters; and
- ii. Export sales have been decreased by a monthly average of 62% in the last quarter as compared to first three quarters.

The Company has taken various measures to address the sudden decline in sales by reducing its production during the months of April to June 2020. However, the Company has carried out various forward looking modulations to appropriately forecast the sales for upcoming months. The actual sales for the months of July 2020 and August 2020 as a percentage of production for the respective months as follows:

#### Percentage of average monthly production:

- |                                  |      |
|----------------------------------|------|
| i. For the month of July 2020    | 92%  |
| ii. For the month of August 2020 | 128% |

The Company was forced to shut down production for 36 days due to lock down restrictions enforced by the government but production was restarted and it took various measures to address the sudden decline in sales by cutting expenses and making arrangements with Banks to pledge its unsold stock to generate necessary working capital. Fortunately, after the initial slow month of April sales started returning in May and June and now the emphasis is on clearing the unsold stocks. Based on customer and market response the Company has estimated its sales for upcoming months.

The company has regained its sales level from July onward where sales were 100% of the production for the month. It is expected that the sales for the Company are expected to be higher than production from August to December to clear out accumulated yarn stocks.

Further, the exceptional circumstances, distancing restrictions and lock down has resulted in delayed collection of receipts from outstanding debtors during the last quarter. In order to manage its current cash flow deficits and working capital requirements, the Company has taken the following steps:

- i. The Company has made applications to its designated banks for the deferment of its short-term maturing loans (Exclusive of markup) under Government of Pakistan's COVID-19 Support Programme. The requested deferrals of Rs. 980 million have been approved for a period of 6 months starting from June 30, 2020.
- ii. The Company has also made such application against its Long-Term Finance Facilities (LTFFs). These LTFFs are funded by State Bank of Pakistan. The requested deferrals of Rs. 299.03 million have been approved for a period of 1 - 2 years starting from June 30, 2020 .
- iii. The Company has also obtained salary loans under Government of Pakistan's COVID-19 Support Programme to pay off the salaries for the months of April, May and June 2020. The loan obtained under this scheme amounts to Rs. 55.029 million and these are repayable from January 01, 2022 over 1 year onwards.
- iv. The Company has also obtained yarn pledge facilities within its existing facilities as sub limits from various banks.
- v. The Company has announced a pay cut ranging from 10% to 30% which have saved approximately Rs. 3.41 million during the months of May 2020 and June 2020. Further, austerity measures have been taken by the management to reduce non-essential expenses.

As a result, the Company believes that it is well placed to manage its financing and other significant risks satisfactorily and that the Company will be able to operate within the level of its facilities for the foreseeable future. For this reason, the Company considers it appropriate to adopt the going concern basis in its financial statements.

#### 2.4 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is Company's functional and presentation currency.

#### 2.5 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make estimates, assumptions and use judgment that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses.

Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision. Areas where judgments and estimates made by the management that may have a significant effect on the amounts recognised in the financial statements are included in the following notes:

- Revaluation of certain items of property, plant and equipment (note 4.1)
- Useful lives of property, plant and equipment (note 4.1)
- Useful lives of intangible assets (note 4.2)
- Valuation of stores and spares and stock-in-trade (note 4.3 and 4.4)
- Impairment of financial and non-financial assets (note 4.5 and 4.6.1 C)
- Staff retirement benefit - gratuity scheme (note 4.12)
- Taxation (note 4.17)

### 3. Adoption of new and revised accounting standards

#### 3.1 New accounting standards / amendments and IFRS interpretations that are effective for the year ended June 30, 2020

The following standards, amendments and interpretations are effective for the year ended June 30, 2020. These standards, interpretations and the amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

Standards / Amendments / Interpretation	Effective from accounting period beginning on or after:
IFRS 16 Leases	January 01, 2019
IFRS 14 – Regulatory Deferral Accounts	July 01, 2019
Amendments to IFRS 9 'Financial Instruments' - prepayment features with negative compensation	January 01, 2019
Amendments to IAS 28 'Investments in Associates and Joint Ventures' - Long-term interests in associates and joint ventures	January 01, 2019
Amendments to IAS 19 'Employee Benefits' - Plan amendment, curtailment or settlement	January 01, 2019
IFRIC 23 'Uncertainty over Income Tax Treatments'	January 01, 2019

*(Certain annual improvements have also been made to a number of IFRSs)*

### 3.2 New accounting standards, amendments and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

	<b>Effective from accounting period beginning on or after:</b>
Amendments to the conceptual framework for financial reporting, including amendments to references to the conceptual framework in IFRS	January 01, 2020
Amendments to IFRS 3 'Business Combinations' - Definition of a business	January 01, 2020
<b>Effective from accounting period beginning on or after:</b>	
Amendments to IAS 1 'Presentation of Financial Statements' and IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Definition of material	January 01, 2020
Amendments to IFRS 9 'Financial Instruments', IAS 39 'Financial Instruments: Recognition and Measurement' and IFRS 7 'Financial Instruments: Disclosures' - Interest rate benchmark reform	January 01, 2020
Amendment to IFRS 16 'Leases' - Covid-19 related rent concessions	January 01, 2020
Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current	January 01, 2023
Amendments to IFRS 3 'Business Combinations' - Reference to the conceptual framework	January 01, 2022
Amendments to IAS 16 'Property, Plant and Equipment' - Proceeds before intended use	January 01, 2022
Amendments to IAS 37 'Provisions, Contingent Liabilities and Contingent Assets' - Onerous Contracts — cost of fulfilling a contract	January 01, 2022

*(Certain annual improvements have also been made to a number of IFRSs)*

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan (SECP):

- IFRS 1 – First Time Adoption of International Financial Reporting Standards
- IFRS 17 – Insurance Contracts

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These have been consistently applied to all the years presented, unless otherwise stated.



#### 4.1 Property, plant and equipment

##### *Accounting policy*

Property, plant and equipment except leasehold land, buildings on leasehold land, plant and machinery and electric installations are stated at cost less accumulated depreciation and impairment, if any. While leasehold land, building, plant and machinery and electric installations are stated at revalued amount being the fair value at the date of revaluation, less subsequent accumulated depreciation and impairment losses, if any. Revaluations are performed with sufficient regularity so that the fair value and carrying value do not differ materially at the reporting date.

##### *Subsequent expenditures*

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to statement of profit or loss during the year in which these are incurred.

##### *Depreciation method*

Depreciation is charged to statement of profit or loss applying the reducing balance method at the rates specified in note 4 of these financial statements. Depreciation on all additions in fixed assets is charged from the month in which the asset is available for use and on disposals upto the month preceding the month of disposal. The residual values, depreciation method and assets' useful lives are reviewed and adjusted, if appropriate, at each reporting date.

##### *Gains and losses on disposals*

Gains and losses on disposal of assets are taken to the statement of profit or loss, and the related surplus on revaluation of property, plant and equipment is recorded in other comprehensive income.

#### **Capital work-in-progress (CWIP)**

Capital work-in-progress (CWIP) is stated at cost less any impairment loss, if any. All expenditures connected to specific assets incurred during installation and construction period are carried under CWIP.

#### 4.2 Intangible assets

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the Company and the cost of such asset can be measured reliably.

Costs associated with developing or maintaining computer software programs are generally recognised as an expense as incurred. However, costs that are directly associated with identifiable software and have probable economic benefits exceeding one year, are recognised as an intangible asset. Direct costs include the purchase cost of software and related overheads. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses, if any, thereon.

Intangible assets with a definite useful life are amortised on a straight line basis over its useful life. Amortisation on all additions in intangible assets is charged from the month in which the asset is available for use and on disposals upto the month of disposal. Amortisation charge is recognised in the statement of profit or loss account. The rates of amortisation are disclosed in note 6.

#### 4.3 Stores, spares and loose tools

These are valued at cost. The cost is determined on moving average basis less allowance for obsolete and slow moving items. Stores and spares in transit are stated at invoice values plus other charges incurred thereon upto the reporting date.

#### 4.4 Stock-in-trade

Stock in trade is stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average cost method. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

#### 4.5 Impairment of non-financial assets

The Company assesses at each reporting date whether there is any indication that assets except deferred tax asset and stock in trade may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognised in profit and loss account. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

An impairment loss is reversed if there is a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. A reversal of an impairment loss is recognised immediately in profit and loss account, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as an increase in revaluation surplus.

#### 4.6 Financial instruments

Financial assets and financial liabilities are recognised in the Company's statement of financial position when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

##### 4.6.1 Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial

##### A. Trade and other receivables

Trade receivables are recorded initially at transaction price and subsequently measured at amortised cost. This results in their recognition at nominal value less an allowance for any doubtful debts. The allowance for doubtful debts is recognised based on management's expectation of losses without regard to whether an impairment trigger happened or not (an "expected credit loss" model).

##### B. Derecognition of financial assets

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the entity has transferred substantially all risks and rewards of ownership.

**C. Impairment of Financial assets**

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

**D. Derecognition of Financial assets**

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the entity has transferred substantially all risks and rewards of ownership.

**4.6.2 Financial liabilities**

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are recognised initially at fair value less any directly attributable transaction cost. Subsequent to initial recognition, these are measured at amortised cost using the effective yield method.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the statement of profit or loss account.

**A. Bank borrowings**

Interest-bearing bank loans and overdrafts are initially recorded at fair value, which equals the proceeds received, net of direct issue costs. They are subsequently held at amortised cost. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are accounted for using an effective interest rate method and are added to or deducted from the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

**B. SBP - Refinance scheme for salary payments**

Loan obtained under the State Bank of Pakistan (SBP) Refinance Scheme for Payment of Wages and Salaries to the Workers and Employees was initially recognized at its fair value, which is the present value of future cash outflows discounted using the prevailing market interest rate of a similar instrument. The differential between the loan proceeds and fair value is recorded as government grant under IAS 20 "Government Grant" as disclosed in note 4.13.

In subsequent periods, the loan amount would be accreted using the effective interest method. The accreditation would increase the carrying value of the loan with a corresponding effect on the interest expense for the period.

**C. Trade and other payables**

Trade and other payables are recorded initially at fair value and subsequently measured at amortised cost. Generally, this results in their recognition at their nominal value.

**D. Derecognition of financial liability**

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expired.

#### 4.6.3 Derivatives

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair values. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the statement of profit or loss.

#### 4.7 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount reported in the statement of financial position, if the Company has a legal enforceable right to set off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 4.8 Cash and cash equivalents

For the purpose of statement of cash flows, cash and cash equivalents consist of cash in hand, balances with banks, highly liquid short-term investments that are convertible to known amount of cash and are subject to insignificant risk of change in value, and short-term running finances. Running finances under mark-up arrangements are shown with short-term borrowings in current liabilities on the statement of financial position.

#### 4.9 Share capital

Ordinary shares are classified as equity and are recorded at their face value.

#### 4.10 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the financial statements in the period in which the dividends are approved for distribution to shareholders.

#### 4.11 Surplus on revaluation of fixed assets

Increases in the carrying amounts arising on revaluation of leasehold land, buildings on leasehold land and plant and machinery are recognised, net of tax, in other comprehensive income and accumulated in reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in statement of profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss. Each year, the difference between depreciation based on the revalued carrying amount of the asset charged to profit or loss and depreciation based on the asset's original cost, net of tax, is reclassified from the revaluation surplus to retained earnings.

#### 4.12 Staff retirement benefits

The Company manages two unfunded schemes for its workmen and non-workmen categories, the details of which are as follows:

*i. Defined benefit plan - Workmen*

The Company operates a gratuity scheme for all its employees under workmen category who have completed the minimum qualifying period of service as defined under the respective schemes. Provisions are made to cover the obligations under the scheme on the basis of actuarial valuation and charged to other comprehensive income. All actuarial gains and losses are recognised in 'other comprehensive income' as they occur. The most recent valuation was carried out as at June 30, 2020 using 'Projected Unit Credit Method'. The amount recognised in the statement of financial position represents the present value of defined benefit obligation.



ii. *Defined benefit plan - Non workmen*

The Company also maintains an unfunded contributory gratuity scheme for its employees under non-workmen category. Under this scheme, every eligible employee is entitled to receive benefit of one month salary based on last month of each year's service. The Company accounts for liability of each employee at year end and such liability is treated as full and final with respect to that year. In future years, the liability amount is not revised for any increase or decrease in salary.

iii. *Compensated absences*

The Company provides for compensated absences of its employees on unavailed balance of leave in the period in which the leave is earned based on one gross salary of the employee. Under the policy, leaves of 10 and 14 days for non-workmen and workmen category respectively can be accumulated and carried forward.

#### 4.13 Deferred grant

The benefit of interest rate lower than market rate on borrowings obtained under State Bank of Pakistan (SBP) under Refinance Scheme for Payment of Wages and Salaries to the Workers and Employees of the entity, is accounted for as a government grant which is the difference between loan received and the fair value of the loan. The differential amount is recognised and presented in statement of financial position as deferred government grant.

In subsequent periods, the grant shall be amortised over the period of loan and amortisation shall be recognised and presented as reduction of related interest expense.

#### 4.14 Ijarah contracts

Ijarah agreements irrespective of whether significant portion of risks and rewards relating to ownership of the asset are retained by the lessor are classified as operating leases. Payments made under these agreements are recognized in the statement of profit or loss on straight-line basis over the period of the agreement.

#### 4.15 Borrowings

Borrowing costs are recognised as an expense in the period in which these are incurred except where such costs are directly attributable to the acquisition, construction or production of a qualifying asset in which case such costs are capitalised as part of the cost of that asset. Borrowing costs eligible for capitalisation are determined using effective interest rate method.

#### 4.16 Provisions

Provisions are recognised when the Company has a present, legal or constructive obligation as a result of the past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### 4.17 Taxation

i. *Current*

Provision for current taxation is based on taxable income at the current tax rates after taking into account tax credits and rebates available, if any or on turnover at the specified rates or Alternate Corporate Tax as defined in section 113C of the Income Tax Ordinance, 2001, whichever is higher. The charge for current tax also includes adjustments, where necessary, relating to prior years which arise due to assessment framed / finalised during the year.

ii. *Deferred*

Deferred tax is provided using the liability method for all temporary differences at the reporting date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes, after considering, the effects on deferred taxation on the portion of income subject to final tax regime.

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax asset is recognised for all deductible temporary differences and carried forward unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date. In this regard, the effects on deferred taxation of the portion of income expected to be subject to final tax regime is adjusted in accordance with the requirement of Accounting Technical Release - 27 of the Institute of Chartered Accountants of Pakistan.

#### **4.18 Revenue recognition**

Revenue from contracts with customers is recognised at the point in time when the performance obligation is satisfied i.e. control of goods is transferred to the customer at an amount that reflects the consideration to which the company expects to be entitled to in exchange for those goods.

Interest income is recognised on time proportionate basis using the effective rate of return.

#### **4.19 Earnings per share**

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### **4.20 Segment reporting**

Segment information is presented on the same basis as that used for internal reporting purposes by the Chief Operating Decision Maker (CODM). The Company considers Chief Executive as its CODM who is responsible for allocating resources and assessing performance of the operating segments. On the basis of its internal reporting structure, the Company considers itself to be a single reportable segment.

#### **4.21 Foreign currency transactions and translation**

Foreign currency transactions are translated into Pakistan Rupees (functional currency) using the exchange rate prevailing at the dates of transactions. Monetary assets and liabilities in foreign currencies are translated at year end into Pakistan Rupees using the exchange rate at the reporting date. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translations of monetary assets and liabilities denominated in foreign currencies at reporting date are included in statement of profit or loss.

2020 2019  
Rupees

5. PROPERTY, PLANT AND EQUIPMENT

Operating assets	5.1	5,422,185,734	5,287,733,452
Capital work in progress	5.7	10,569,590	42,923,417
		5,432,755,324	5,330,656,869

5.1 Operating assets

Particulars	Cost / revalued amount at July 01, 2019	Revaluation				Cost / revalued amount at June 30, 2020	Accumulated depreciation at July 01, 2019	Depreciation for the year	Accumulated depreciation on disposals	Adjustment of Revaluation	Accumulated depreciation at June 30, 2020	Carrying value at June 30, 2020	Rate
		Adjustment of Accumulated Depreciation	Revaluation Surplus	Disposals	Disposals								
Leasehold land	1,816,000,000	-	-	-	1,816,000,000	-	-	-	-	-	1,816,000,000	-	
Buildings on leasehold land													
- Godown	337,323,132	-	-	-	337,323,132	-	45,710,119	-	-	45,710,119	291,613,013	5	
- Mills	864,386,142	44,860,699	-	-	929,276,841	-	16,866,157	-	-	16,866,157	912,412,684	5	
- Others	1,898,618	-	-	-	1,898,618	147,518	86,574	-	-	236,092	1,662,526	10	
Office premises	450,000	-	-	-	450,000	428,215	2,178	-	-	430,393	19,607	10	
Plant and machinery	2,171,714,982	282,876,047	8,100,000	-	2,446,493,029	-	117,250,404	(126,667)	-	117,123,737	2,329,369,292	5	
Electric installations	27,959,649	-	-	-	27,959,649	22,041,498	591,815	-	-	22,633,313	5,326,336	10	
Mill equipment	39,050,457	352,800	-	-	39,403,257	15,502,030	2,384,243	-	-	17,886,273	21,516,984	10	
Furniture and fixtures	21,724,797	3,407,539	-	-	25,132,336	12,697,540	1,089,372	-	-	13,786,912	11,345,424	10	
Office equipment	33,821,895	2,796,366	1,510,093	-	35,110,156	22,710,078	3,370,598	(1,436,739)	-	24,643,937	10,466,221	10-30	
Leasehold improvements	19,716,700	-	-	-	19,716,700	10,364,851	935,185	-	-	11,300,036	8,416,664	10	
Vehicles	55,245,430	-	45,500	-	55,199,930	37,678,620	3,509,935	(25,608)	-	41,162,947	14,036,983	20	
	5,408,303,802	334,317,441	9,655,593	-	5,733,965,650	121,570,350	191,796,580	(1,589,014)	-	311,779,916	5,422,185,734		

## For comparative period

Particulars	Cost /revalued amount at July 01, 2018	Additions	Disposals	Revaluation		Cost / revalued amount at June 30, 2019	Accumulated depreciation at July 01, 2018	Depreciation for the year	Accumulated depreciation on disposals	Adjustment of Revaluation	Accumulated depreciation at June 30, 2019	Carrying value at June 30, 2019	Rate	
				Adjustment of Accumulated Depreciation	Revaluation Surplus									
	Rupees													%
Leasehold land	1,340,000,000	-	-	-	476,000,000	1,816,000,000	-	-	-	-	-	1,816,000,000	-	
Buildings on leasehold land														
- Godown	218,654,106	1,837,367	-	(10,948,016)	127,779,675	337,323,132	-	10,948,017	-	10,948,017	-	337,323,132	5	
- Mills	548,163,843	-	-	(27,408,192)	363,642,491	884,398,142	-	27,408,192	-	27,408,192	-	884,398,142	5	
- Others	118,900	1,779,718	-	-	-	1,898,618	96,255	51,263	-	-	147,518	1,751,100	10	
Office premises	450,000	-	-	-	-	450,000	425,795	2,420	-	-	428,215	21,785	10	
Plant and machinery	2,000,921,090	22,594,310	2,200,000	(100,436,730)	250,836,312	2,171,714,962	-	100,436,730	-	100,436,730	-	2,171,714,962	5	
Electric installations	31,352,042	-	3,392,393	-	-	27,959,649	24,594,719	671,188	(3,224,409)	-	22,041,498	5,918,151	10	
Mill equipment	38,800,457	250,000	-	-	-	39,050,457	12,897,112	2,604,918	-	-	15,502,030	23,548,427	10	
Furniture and fixtures	21,059,897	664,900	-	-	-	21,724,797	11,706,940	990,600	-	-	12,697,540	9,027,257	10	
Office equipment	31,821,253	2,788,540	787,898	-	-	33,821,895	19,872,011	3,561,936	(723,869)	-	22,710,078	11,111,817	10-30	
Leasehold improvements	19,716,700	-	-	-	-	19,716,700	9,325,757	1,039,094	-	-	10,364,851	9,351,849	10	
Vehicles	60,654,120	-	5,408,690	-	-	55,245,430	37,005,094	4,561,268	(3,887,742)	-	37,678,620	17,566,810	20	
<b>June 30, 2019</b>	<b>4,311,712,408</b>	<b>29,914,835</b>	<b>11,788,981</b>	<b>(138,792,938)</b>	<b>1,218,258,478</b>	<b>5,409,303,802</b>	<b>115,923,683</b>	<b>152,275,626</b>	<b>(7,836,020)</b>	<b>138,792,939</b>	<b>121,570,350</b>	<b>5,287,733,452</b>		

**5.2 Depreciation for the year has been allocated as under:**

	Note	2020 Rupees	2019 Rupees
Cost of goods manufactured	26.1	187,323,679	147,145,788
Administrative expenses	28	4,474,901	5,129,838
		191,798,580	152,275,626

**5.3** Had there been no revaluation the related figures of leasehold land, buildings on leasehold land, plant and machinery and electric installations would have been as follows :

	2020		2019	
	Cost	Accumulated depreciation	Carrying value	Rupees
Leasehold land	29,583,387	-	29,583,387	29,583,387
Buildings on leasehold land	642,695,306	182,452,168	460,243,138	438,807,575
Plant and machinery	2,044,209,478	676,722,815	1,367,486,663	1,180,057,808
	2,716,488,171	859,174,983	1,857,313,188	1,648,448,770

Valuation of leasehold land, buildings on leasehold land-mills and others, plant and machinery and electric installations was revalued by the independent professional valuer M/S Iqbal Nanjee and Company (Private) Limited as at June 30, 2019 on the basis of market value or depreciated replacement values as applicable. In estimating the fair value of the assets, the highest and best use of the premises is its current use. Revaluation surplus has been credited to equity account to comply with the requirements of International Accounting Standards 16 "Property, Plant and Equipment".

**5.4 Disposal of property, plant and equipment**

Details of property, plant and equipment disposed off during the year are as follows:

Particulars	Cost / revalued amount	Accumulated depreciation	Write down value	Sale proceeds	Gain / (loss)	Mode of disposal & relationship	Particulars of buyers
Plant and machinery	8,100,000	126,667	7,973,333	14,879,204	6,905,871	Negotiation	Various
Computers	1,510,093	1,436,739	73,354	65,940	(7,414)	Negotiation	Various
Vehicle	45,500	25,608	19,892	13,050	(6,842)	Negotiation	Mr. Mehmood Ahmed (Flat No. E-302, Modern Complex, Norht Karachi
<b>June 30, 2020</b>	<b>9,655,593</b>	<b>1,589,014</b>	<b>8,066,579</b>	<b>14,958,194</b>	<b>6,891,615</b>		
June 30, 2019	11,788,981	7,836,020	3,952,960	4,833,712	880,752		

**5.5** Forced sales values of leasehold land, buildings on leasehold land and property, plant and machinery (including electric installations) is Rs. 1,452.8 million, Rs.977.37 million and Rs. 1,737.37 million respectively.

5.6 Particulars of immovable property (i.e. land and building) in the name of Company are as follows:

Location	Usage of immovable property	Total Area (In acres)	Covered Area (In sq.ft)
a) HX-1, Landhi Industrial Area, Karachi.	Manufacturing facility	18.80	818,928
b) W5/02 and W5/03, North Western Industrial Zone, Port Qasim Authority, Karachi.	Warehouse	10	435,600

5.7 Capital work in progress

	2020	2019
Buildings	1,877,302	38,647,400
Plant and machinery	8,180,599	328,988
Mill equipment	511,689	3,947,029
	10,569,590	42,923,417

5.7.1 Capital work in process-movement

Year ended June 30, 2020

	Building	Plant and machinery	Mill Equipment	Furniture & fixture	Total
Balance as at July 1, 2019	38,647,400	328,988	3,947,029	-	42,923,417
Additions during the year	9,211,159	290,729,658	2,636,562	3,407,540	305,984,919
Transfer to property, plant and equipment / expense	(45,981,257)	(282,878,047)	(6,071,902)	(3,407,540)	(338,338,746)
<b>Balance as at June 30, 2020</b>	<b>1,877,302</b>	<b>8,180,599</b>	<b>511,689</b>	<b>-</b>	<b>10,569,590</b>

Year ended June 30, 2019

	Building	Plant and machinery	Mill Equipment	Furniture & fixture	Total
Balance as at July 1, 2018	16,455,832	8,345,411	113,024	-	24,914,267
Additions during the year	25,808,653	14,577,887	6,872,545	664,900	47,923,985
Transfer to property, plant and equipment / expense	(3,617,085)	(22,594,310)	(3,038,540)	(664,900)	(29,914,835)
<b>Balance as at June 30, 2019</b>	<b>38,647,400</b>	<b>328,988</b>	<b>3,947,029</b>	<b>-</b>	<b>42,923,417</b>

6. INTANGIBLE ASSETS

	At July 01, 2019		At June 30, 2020		At July 01, 2019		At June 30, 2020		Rate of amortisation %
	Cost	Additions	At June 30, 2020	At July 01, 2019	Amortisation Charge for the year	At June 30, 2020	At July 01, 2019		
License fee	1,244,123	-	1,244,123	715,121	115,364	830,485	413,638	20	
ERP software	6,757,015	2,093,646	8,850,661	6,384,220	213,825	6,598,045	2,252,616	20	
<b>June 30, 2020</b>	<b>8,001,138</b>	<b>2,093,646</b>	<b>10,094,784</b>	<b>7,099,341</b>	<b>329,189</b>	<b>7,428,530</b>	<b>2,666,254</b>		
<b>For comparative period</b>	<b>Cost</b>	<b>Additions</b>	<b>At June 30, 2019</b>	<b>At July 01, 2018</b>	<b>Amortisation Charge for the year</b>	<b>At June 30, 2019</b>	<b>At July 01, 2018</b>	<b>Rate of amortisation %</b>	
License fee	1,244,123	-	1,244,123	667,816	47,305	715,121	529,002	20	
ERP software	6,211,304	545,711	6,757,015	6,183,304	200,916	6,384,220	372,795	20	
<b>June 30, 2019</b>	<b>7,455,427</b>	<b>545,711</b>	<b>8,001,138</b>	<b>6,851,120</b>	<b>248,221</b>	<b>7,099,341</b>	<b>901,797</b>		

	Note	2020 Rupees	2019
<b>6.1 Amortisation for the year has been allocated as under:</b>			
Cost of goods manufactured	26.1	268,698	115,362
Administrative expenses	28	60,491	132,859
		<b>329,189</b>	<b>248,221</b>
<b>7. LONG-TERM INVESTMENTS</b>			
<b>Fair value through profit and loss</b>			
Listed shares - Samba Bank Limited	6.1	714,100	501,973
<b>Amortised cost</b>			
Government bonds	6.2	-	16,400,000
		<b>714,100</b>	<b>16,901,973</b>
<b>7.1 Listed shares - Samba Bank Limited</b>			
As at the beginning of the year		501,973	699,470
Unrealised gain / (loss) on remeasurement at fair value	31	212,127	(197,497)
As at the end of the year		<b>714,100</b>	<b>501,973</b>

**7.2** This represented 164 government bonds having face value Rs. 100,000 received as refund against sales tax refundable which were encashed during the year.

	Note	2020 Rupees	2019
<b>8. STORES, SPARES AND LOOSE TOOLS</b>			
Stores and spares	8.1	48,366,655	47,683,770
Loose tools	8.1	67,418	14,688
		<b>48,434,073</b>	<b>47,698,458</b>
Less : Provision for slow moving stock		<b>(3,900,000)</b>	-
	8.2	<b>44,534,073</b>	<b>47,698,458</b>

**8.1** Stores, spares and loose tools include items which may result in fixed capital expenditure but are not distinguishable.

	Note	2020 Rupees	2019
<b>8.2 The movement in provision during the year is as follows:</b>			
As at the beginning of the year		-	-
Add : Provision recorded during the year		3,900,000	-
As at the end of the year		<b>3,900,000</b>	-

	Note	2020 Rupees	2019
<b>9. STOCK-IN-TRADE</b>			
Raw material	9.1 & 9.2	1,006,638,523	1,842,166,424
Work-in-process		45,019,415	48,511,950
Finished goods	9.3	658,548,476	321,093,336
Waste		9,543,193	139,002
		<b>1,719,749,607</b>	<b>2,211,910,712</b>

**9.1** It includes raw material in transit amounting to Rs. 158.56 million (2019 : 35.62 million).

**9.2** The net realisable value of the raw material was lower than its cost as at year end; which resulted in a write-off amounting to Rs. 8.63 million (2019 : Rs. Nil).

**9.3** The net realisable value of the finished goods was lower than its cost as at year end; which resulted in a write-off amounting to Rs. 30.29 million (2019 : Rs. 0.13 million).

10. TRADE DEBTS	Note	2020	2019
		----- Rupees -----	
<b>Considered good</b>			
Export - secured	10.1	106,732,726	106,055,558
Local - unsecured	10.2 & 10.3	399,242,274	312,450,143
<b>Considered doubtful</b>			
Local - unsecured	10.3	1,055,936	1,055,936
Provision for doubtful debts	10.4	(1,055,936)	(1,055,936)
		-	-
		<b>505,975,000</b>	<b>418,505,701</b>

10.1 These are secured against letters of credit in favour of the Company.

10.2 Trade debts are non-interest bearing and are generally on 7 to 45 (2019: 7 to 45) days credit term.

10.3 As at June 30, 2020, local trade debts aggregating Rs. 158.79 million (2019: Rs. 294.4 million) were past due. The aging of these past due trade debts is as follows:

10.3.1 Aging of trade debts past due but not impaired	Note	2020	2019
		----- Rupees -----	
1-30 days		74,304,674	287,234,731
31-90 days		55,351,508	7,151,418
91 & above		29,141,111	13,850
		<b>158,797,293</b>	<b>294,399,999</b>

10.4 The movement in provision for the year is as follows:

Balance at the beginning of the year	1,055,936	1,055,936
Provision for doubtful debts	-	-
Balance at the end of the year	<b>1,055,936</b>	<b>1,055,936</b>

## 11. LOANS AND ADVANCES

### Considered good

Due from employees	11.1	2,834,390	10,576,984
Advance to creditors		61,304,929	27,541,584
Advance against expenses		20,769	484,791
Advance income tax		198,702,777	267,997,323
Advance against letters of credit		1,647,807	3,729,294
		<b>264,510,672</b>	<b>310,329,976</b>

11.1 These represent short-term interest free loan to employees as per Company's policy. These are adjustable against salaries and recoverable within a period of one year.

12. OTHER RECEIVABLES	Note	2020	2019
		----- Rupees -----	
Rebate on export sales		2,735,001	10,885,811
Others	12.1	1,373,921	4,377,809
		<b>4,108,922</b>	<b>15,263,620</b>

12.1 It includes related party balances amounting to Rs. nil with Tata Best Foods Limited Rs. nil and with Island Textile Mills Limited Rs. nil (2019: Rs. 0.71 million) with Tata Best Foods Limited and Rs. 0.007 million with Island Textile Mills Limited.

13. OTHER FINANCIAL ASSETS	Note	2020	2019
		----- Rupees -----	
<b>Amortised cost</b>			
Term Deposit Receipts	13.1	27,540,448	24,740,448



**13.1** This represent investment made in term deposit receipts held for a period of six months with a markup rate ranging between 8.85% to 11.33% (2019: 5.8% to 8.9% ) per annum.

	Note	2020	2019
----- Rupees -----			
<b>14. CASH AND BANK BALANCES</b>			
<b>Cash at bank</b>			
In current accounts			
- Local currency		6,355,162	3,561,402
- Foreign currency		1,354,137	1,759,274
		<b>7,709,299</b>	5,320,676
In savings accounts	14.1	716,858	1,275,491
		<b>8,426,157</b>	6,596,167
<b>Cash in hand</b>		620,641	366,558
		<b>9,046,798</b>	6,962,725

**14.1** These carry markup rates ranging from 6.5% to 11.25% (2019: 4.5% to 10.25%) per annum.

#### 15. SHARE CAPITAL

2020	2019		2020	2019
Number of ordinary			----- Rupees -----	
		<b>Authorised capital</b>		
5,000,000	5,000,000	Ordinary shares of Rs. 10 each	50,000,000	50,000,000
		<b>Issued, subscribed and paid-up capital</b>		
		Ordinary shares of Rs. 10 each:		
2,000,000	2,000,000	- Issued for cash	20,000,000	20,000,000
1,038,700	1,038,700	- Issued against settlement of loan	10,387,000	10,387,000
303,870	303,870	- Issued as bonus shares	3,038,700	3,038,700
<b>3,342,570</b>	3,342,570		<b>33,425,700</b>	33,425,700

**15.1** The Company has one class of ordinary shares which carries no right to fixed income. The shareholders are entitled to receive dividend from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

**15.2** Following shares of the company were held by an associated company as at the reporting date:

	Note	2020	2019
"Number of ordinary shares"			
Island Textile Mills Limited	15.3	-	366,300

**15.3** These shares have been transferred to the shareholders of Island Textile Mills Limited during the year in the form of specie dividend.

**15.4** The Company has no reserved shares for issuance under options and sales contracts.

	Note	2020 ----- Rupees -----	2019
<b>16. RESERVES</b>			
General reserves		500,000,000	500,000,000
Other reserve	16.1	5,996,360	5,996,360
		<b>505,996,360</b>	<b>505,996,360</b>

**16.1** This represents remission of principal amount payable to an associated undertaking and directors in view of revival package in the year 1983.

#### 17. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT

This represents surplus over book values resulting from the revaluation of leasehold land, buildings on leasehold land, plant and machinery and electric installations (Refer note 5.1).

	Note	2020 ----- Rupees -----	2019
As at the beginning of the year		3,560,987,486	2,396,129,360
Revaluation surplus during the year		-	1,218,258,478
Transferred to unappropriated profit on account of			
- incremental depreciation		(82,171,381)	(47,197,880)
- disposal of property, plant and equipment		20,044,008	(931,865)
Related deferred tax liability		(6,778,293)	(5,270,607)
		<b>(68,905,666)</b>	<b>(53,400,352)</b>
As at the end of the year		<b>3,492,081,820</b>	<b>3,560,987,486</b>
<b>Less: Related deferred tax liability</b>			
Balance at July 01		172,739,519	107,159,839
Effect of revaluation carried out during the year		-	72,252,608
Adjustment due to change in rate on			
- income subject to final tax regime	17.1	(37,695,203)	(1,402,321)
Transferred to profit and loss on account of:			
- incremental depreciation - net of deferred tax		(8,285,602)	(5,179,937)
- disposal - net of deferred tax		1,507,309	(90,670)
Balance at June 30	19.2	<b>(128,266,023)</b>	<b>(172,739,519)</b>
		<b>3,363,815,797</b>	<b>3,388,247,967</b>

**17.1** This represents effect on opening deferred tax liability due to revision of deferred tax rate from 9.73% to 7.52% (2019: 9.87% to 9.73%) in order to incorporate the affect of change in proportion of export sales to local sales which falls under Final Tax Regime (FTR).

	Note	2020 ----- Rupees -----	2019
<b>18. LONG-TERM FINANCE</b>			
<b>From banking companies - (Secured) - At amortised cost</b>			
Term finance	18.1 & 18.4	376,739,946	345,183,833
SBP- LTFF	18.2 & 18.4	261,435,509	-
SBP - Refinance scheme for salary payments	18.3 & 18.4	49,689,341	-
Car finance		-	966,858
		<b>687,864,796</b>	<b>346,150,691</b>

	Note	2020	2019
		Rupees	
<b>Less: Current portion shown under current liabilities</b>			
Term finance		(25,000,000)	(128,443,887)
Salaries and Wages Loan		(13,756,506)	
Car finance		-	(862,506)
		<b>(38,756,506)</b>	<b>(129,306,393)</b>
		<b>649,108,290</b>	<b>216,844,298</b>

- 18.1** These facilities are obtained from a banking company which are secured against first equitable mortgage on fixed assets and first specific charge over imported machinery and are subject to mark-up rate of 3 - 6 months KIBOR plus 1 % to 1.25 % per annum (2019: 3 - 6 months KIBOR plus 1 % to 1.25 % per annum). These finances are repayable in six to twenty, half yearly and quarterly installments upto March 2023.
- 18.2** These facilities are obtained from a banking company which are secured against first equitable mortgage on fixed assets and first specific charge over imported machinery. These facilities are subject to markup at SBP rate plus bank spread i.e. (2% + 2.50% to 1.75%) per annum These are repayable in 10 half yearly installments upto September 2026.
- 18.3** These facilities are obtained from a banking company which are secured against equitable mortgage on fixed assets and are subject to mark-up rate of 2% These finances are repayable in eight quarterly installments upto October 2022.
- 18.4** The payment of principal component of these facilities, payable within next 12 months, has been deferred for 1 year as per the directions of State Bank of Pakistan via its Circular Letter No. 13 of 2020. However, the mark-up on these facilities is not deferred and payable as soon as its due to be paid. Consequently, the maturity date of these facilities have also been extended to 1 - 2 years.

**18.5 Reconciliation of liabilities arising from long term financing activities**

The table below details changes in the Company's liabilities arising from the financing activities, including both cash and non-cash changes, if any. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Company's statement of cash flows as cash flows from financing activities.

	Cash flows			Impact of deferred grant	June 30, 2020
	July 1, 2019	Obtained	Repaid		
Rupees					
Term finance	345,183,835	150,000,000	(118,443,888)	-	376,739,947
SBP - LTFF	-	261,435,509	-	-	261,435,509
Salaries and Wages Loan	-	55,029,065	-	(5,339,724)	49,689,341
Car finance	966,856	-	(966,856)	-	-
	<b>346,150,691</b>	<b>466,464,574</b>	<b>(119,410,744)</b>	<b>(5,339,724)</b>	<b>687,864,796</b>

	Note	2020	2019
		Rupees	
<b>19. DEFERRED LIABILITIES</b>			
Staff gratuity	19.1	<b>111,977,783</b>	100,189,129
Compensated absences		<b>2,760,933</b>	1,786,829
Deferred taxation	19.2	<b>27,292,110</b>	98,751,731
		<b>142,030,826</b>	<b>200,727,689</b>

## 19.1 Staff gratuity

	Note	2020	2019
		Rupees	
<b>Defined benefit scheme</b>			
Workmen	19.1.1	51,212,881	48,794,420
Non-workmen	19.1.12	60,764,902	51,394,709
		<b>111,977,783</b>	<b>100,189,129</b>

### 19.1.1 Workmen - Define benefit scheme

The details of the workmen - defined benefit scheme obligation based on actuarial valuations carried out by independent actuary as at June 30, 2020 under the Projected Unit Credit Method, are as follows:

	2020	2019
Rupees		
<b>Net liability in the statement of financial position</b>		
Present value of defined benefit obligation	51,212,881	48,794,420

### 19.1.2 Expense recognised in the statement of profit or loss

Current service cost	14,201,409	13,525,541
Interest cost	4,999,898	4,179,723
	<b>19,201,307</b>	<b>17,705,264</b>

### 19.1.3 Remeasurement gain recognised in other comprehensive income

<b>Actuarial gains on defined benefit obligation</b>		
Experience adjustments	(2,525,653)	(302,637)
	<b>(2,525,653)</b>	<b>(302,637)</b>

### 19.1.4 Movement in defined benefit obligation

As at the beginning of the year	48,794,420	42,914,393
Add : Current service cost	14,201,409	13,525,541
Add : Interest cost	4,999,898	4,179,723
Less : Actuarial loss	(2,525,653)	(302,637)
Benefits paid during the year	(14,257,193)	(11,522,600)
As at the closing of the year	<b>51,212,881</b>	<b>48,794,420</b>

### 19.1.5 Movement in net liability in the balance sheet

As at the beginning of the year	48,794,420	42,914,393
Add : Charge for the year	19,201,307	17,705,264
Less : Remeasurement loss recognised in other comprehensive income	(2,525,653)	(302,637)
Less : Payment made during the year	(14,257,193)	(11,522,600)
As at the end of the year	<b>51,212,881</b>	<b>48,794,420</b>

### 19.1.6 The principal assumptions used in the valuation of gratuity

	2020	2019
Discount rate ( % per annum )	9.25	12
Expected rate of salary increase ( % per annum )	9.25	12
Mortality rate	Adjusted SLIC 2001-05	Adjusted SLIC 2001-05
Expected withdrawal rate for actuarial assumptions	Moderate	Moderate

### 19.1.7 Sensitivity analysis

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions are:

	Impact on defined benefit obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
<b>For current year</b>			
----- Rupees -----			
Discount rate	1%	(4,741,021)	6,678,584
Expected rate of salary increase	1%	7,129,311	(5,193,216)
Mortality age	1 year	-	-
Withdrawal rates	10%	-	-
<b>For comparative period</b>			
----- Rupees -----			
Discount rate	1%	(4,705,346)	6,174,984
Expected rate of salary increase	1%	6,604,425	(5,136,187)
Mortality age	1 year	-	-
Withdrawal rates	10%	-	-

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of defined benefit obligation calculated with the Projected Unit Credit method at the end of the reporting period) has been applied as when calculating the liability for gratuity recognised within the statement of financial position.

### 19.1.8 The scheme exposes the Company to the actuarial risks such as:

#### Salary risks

The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.

#### Mortality / withdrawal risks

The risks that the actual mortality / withdrawal experience is different. The effect depends upon the beneficiaries' service / age distribution and the benefit.

### Longevity risks

The risk arises when the actual lifetime of the retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.

19.1.9 The weighted average duration of the defined benefit obligation in years is 10.463 (2019: 10.435)

19.1.10 The expected maturity analysis of undiscounted retirement benefit obligation is:

	2020	2019
	Undiscounted payments	
	-----Rupees-----	
Year 1	3,104,046	2,914,048
Year 2	4,563,759	4,672,763
Year 3	5,686,830	6,042,447
Year 4	6,622,944	7,186,381
Year 5	7,360,185	8,139,585
Year 6 to 10	43,042,957	48,640,401
Year 11 and above	152,945,868	179,203,208

19.1.11 There are no plan assets against defined benefit obligation.

### 19.1.12 Non workmen

	2020	2019
	----- Rupees -----	
Balance at July 01	51,394,709	43,878,668
Transfer During the year	-	119,000
Charge for the year	13,987,866	12,408,506
Payment during the year	(4,617,673)	(5,011,465)
Balance at June 30	<u>60,764,902</u>	<u>51,394,709</u>

### 19.2 Deferred taxation

Movement for the year ended June 30, 2020	Deferred tax recognised in:			As at the end of the year
	As at the beginning of the year	Statement of profit or loss	Other comprehensive income	
	----- Rupees -----			
Property, plant and equipment	99,059,276	(16,841,777)	-	82,217,499
Surplus on revaluation of property, plant and equipment	172,739,519	(6,778,293)	(37,695,203)	128,266,023
Trade debts	2,342,433	218,928	-	2,561,361
	<u>274,141,228</u>	<u>(23,401,142)</u>	<u>(37,695,203)</u>	<u>213,044,883</u>

*Deferred tax liabilities on taxable temporary differences arising in respect of :*

Property, plant and equipment	99,059,276	(16,841,777)	-	82,217,499
Surplus on revaluation of property, plant and equipment	172,739,519	(6,778,293)	(37,695,203)	128,266,023
Trade debts	2,342,433	218,928	-	2,561,361
	<u>274,141,228</u>	<u>(23,401,142)</u>	<u>(37,695,203)</u>	<u>213,044,883</u>

Movement for the year ended June 30, 2020	As at the beginning of the year	Deferred tax recognised in:		As at the end of the year
		Statement of profit or loss	Other comprehensive income	
----- Rupees -----				
<i>Deferred tax assets on deductible temporary differences arising in respect of :</i>				
Staff gratuity	(9,752,567)	1,146,505	189,929	(8,416,133)
Leave encashment	(173,933)	(33,576)	-	(207,509)
Provision of doubtful debts	(306,192)	-	-	(306,192)
Intangible assets	(127,014)	92,613	-	(34,401)
Unused tax losses	(165,029,791)	(11,758,747)	-	(176,788,538)
	<b>98,751,731</b>	<b>(33,954,347)</b>	<b>(37,505,274)</b>	<b>27,292,110</b>

Movement for the year ended June 30, 2019	As at the beginning of the year	Deferred tax recognised in:		As at the end of the year
		Statement of profit or loss	Other comprehensive income	
----- Rupees -----				
<i>Deferred tax liabilities on taxable temporary differences arising in respect of :</i>				
Property, plant and equipment	99,475,258	(415,982)	-	99,059,276
Surplus on revaluation of property, plant and equipment	107,159,839	(5,270,607)	70,850,287	172,739,519
Trade debts	-	2,342,433	-	2,342,433
	206,635,097	(3,344,156)	70,850,287	274,141,228

<i>Deferred tax assets on deductible temporary differences arising in respect of :</i>				
Staff gratuity	(8,562,298)	(1,219,729)	29,460	(9,752,567)
Leave encashment	(184,263)	10,330	-	(173,933)
Provision of doubtful debts	(104,200)	(201,992)	-	(306,192)
Intangible assets	(1,457)	(125,557)	-	(127,014)
Unused tax losses	(90,623,040)	(74,406,751)	-	(165,029,791)
	<b>107,159,839</b>	<b>(79,287,855)</b>	<b>70,879,747</b>	<b>98,751,731</b>

20. Deferred grant	Note	2020	2019
		----- Rupees -----	
Deferred grant against salary loans	20.1	5,339,724	-
Less: Current portion of deferred grant		(3,092,140)	-
		<b>2,247,584</b>	-

## 20.1 Movement for the year

	Note	2020 ----- Rupees -----	2019
As at the beginning of the year		-	-
Add : Deferred grant recognised during the year		5,701,083	-
		5,701,083	-
Less : Amortisation for the year		(361,359)	-
As at the end of the year	20.2	5,339,724	-

- 20.2** Deferred grant relates to the difference between the fair value and actual proceed of salary loan obtained under SBP's Refinance scheme for payment of salaries during the current year. It will be amortised over the period of next two and a half year with an amount equal to the difference between the finance cost charged to statement of profit or loss and the interest paid at SBP's defined rate as per the scheme. In subsequent periods, the grant will be amortised over the period of loan and amortization will be recognised and presented as reduction of related interest expense.

## 21. TRADE AND OTHER PAYABLES

	Note	2020 ----- Rupees -----	2019
Creditors	21.1	239,380,077	287,140,328
Accrued liabilities	21.2 & 21.3	190,600,946	161,139,417
Unrealised loss on forward contract payable		11,704,000	-
Advance from Customer		2,148,020	-
Withholding income tax		1,513,329	4,114,468
Workers' welfare fund		19,212,402	14,948,993
Other liabilities		54,680	54,680
		464,613,454	467,397,886

- 21.1** Creditors are non-interest bearing and are settled between 12 to 45 days terms.

- 21.2** This includes Rs. 133.23 million (2019: Rs. 78.768 million) payable to Tata Energy Limited in respect of power charges.

- 21.3** This includes Rs. 122.50 million (2019: Rs. 96.93 million), as provision for Sindh Development and Infrastructure Cess which was levied by the Sindh Excise and Tax Department on goods entering or leaving the province through air or sea at prescribed rate under Sindh Finance Ordinance, 2001. The levy was challenged by the Company along with other companies in the Sindh High Court (SHC). The High Court of Sindh through an interim order passed on May 31, 2011 ordered that for every consignment cleared after December 28, 2006, 50% of the value of infrastructure cess should be paid in cash and a bank guarantee for the remaining amount should be submitted until the final order is passed. The management is confident for a favorable outcome however, as a matter of prudence, the Company has paid Rs. 122.50 million (50%) of the value of infrastructure cess in cash and recorded liability for the remaining amount which is supported by a bank guarantee.

## 22. INTEREST / MARK-UP ACCRUED ON BORROWINGS

	Note	2020 ----- Rupees -----	2019
Long-term finances		13,329,131	12,504,056
Short-term borrowings		53,761,387	93,317,261
		67,090,518	105,821,317

## 23. SHORT-TERM BORROWINGS

### From banking companies - secured

	Note	2020	2019
Running / cash finances	23.1	1,554,284,508	1,563,568,773
Finance against import	23.2	784,620,800	1,328,055,527
Finance against export	23.3	304,208,789	74,025,000
	23.4	2,643,114,097	2,965,649,300



- 23.1** These are subject to mark-up at the rate of one to relevant month KIBOR plus spread ranging between 1% and 2% (2019: relevant month KIBOR plus spread ranging between 0.75% and 2.0%) per annum. These facilities are secured against pledge of stock and pari passu charge over current assets and fixed assets.
- 23.2** These facilities are secured against pledge of imported cotton, stock and trust receipts. These facilities are subject to markup at the rate of relevant KIBOR plus spread ranging between 0.75 to 1.5% (2019: mark-up at the rate of relevant KIBOR plus spread ranging between 0.75% to 1.5%) per annum.
- 23.3** These facilities are secured against against hypothecation of current and fixed assets. These facilities are subject to fixed rate ranging from 2.75% to 3.75% (2019: 3.15% to 3.25%) inclusive of LIBOR per annum.
- 23.4** Total facilities available to the Company from various commercial banks amounted to Rs. 2,770 million (2019: Rs. 3,856 million) out of which aggregate unavailed short-term facilities amounted to Rs. 127 million (2019: Rs. 890 million).
- 23.5 Reconciliation of liabilities arising from long term financing activities**

The table below details changes in the Company's liabilities arising from the financing activities, including both cash and non-cash changes, if any. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Company's statement of cash flows as cash flows from financing activities.

	As at the beginning of the year	Cash flows:		As at the End of the year
		Obtained	Repaid	
----- Rupees -----				
Finance against import	1,328,055,527	2,329,142,698	(2,872,577,425)	784,620,800
Finance against export	74,025,000	494,785,000	(264,601,211)	304,208,789
Running / cash finances	1,563,568,773	734,673,247	(743,957,512)	1,554,284,508
	<u>2,965,649,300</u>	<u>3,558,600,945</u>	<u>(3,881,136,148)</u>	<u>2,643,114,097</u>

## 24. CONTINGENCIES AND COMMITMENTS

### 24.1 Contingencies

There are no contingencies against the Company as at June 30, 2020 and June 30, 2019.

### 24.2 Commitments

	Note	2020	2019
		----- Rupees -----	
(i) Civil works		<u>1,584,249</u>	<u>1,044,926</u>
(ii) Letters of credits against			
Plant and machinery		-	267,436,275
Stores and spares		<u>2,864,798</u>	3,014,370
Raw materials		<u>330,564,868</u>	123,503,096
		<u>333,429,666</u>	<u>393,953,742</u>
(iii) Bank guarantees issued on behalf of the Company	24.2.1	<u>140,356,008</u>	<u>125,799,008</u>

		2020	2019
		----- Rupees -----	
(iv)	Bills discounted		
	Local	1,972,152	10,105,445
	Export	443,194,213	1,256,129,352
		<b>445,166,365</b>	<b>1,266,234,797</b>
(v)	Outstanding sales contract	<b>138,829,617</b>	<b>115,797,292</b>

24.2.1 This includes bank guarantee related to Sindh Development and Maintenance of Infrastructure Cess amounting to Rs. 122.50 million (2019: Rs. 96.9 million).

25. REVENUE FROM CONTRACT WITH CUSTOMERS - NET	Note	2020	2019
		----- Rupees -----	
<b>Export Sales</b>			
Yarn		4,126,834,607	3,409,971,489
Yarn (Indirect exports)		1,368,006,823	1,243,037,314
		<b>5,494,841,430</b>	<b>4,653,008,803</b>
<b>Local Sales</b>			
Yarn		1,049,962,467	2,001,056,722
Raw material		1,046,020	-
Waste		82,879,619	116,563,424
		<b>1,133,888,106</b>	<b>2,117,620,146</b>
		<b>6,628,729,536</b>	<b>6,770,628,949</b>
Less : Sales tax		<b>(330,276,851)</b>	<b>-</b>
		<b>6,298,452,685</b>	<b>6,770,628,949</b>
<b>25.1</b>	Following are the details of sales as per location:		
	Asia	6,298,452,685	6,740,034,142
	Europe	-	30,594,807
		<b>6,298,452,685</b>	<b>6,770,628,949</b>
<b>26. COST OF GOODS SOLD</b>			
Cost of goods manufactured	26.1	6,115,806,616	6,447,099,251
Finished goods (including waste stock)			
As at the beginning of the year		321,232,338	137,476,983
As at the end of the year	9	<b>(668,091,669)</b>	<b>(321,232,338)</b>
		<b>(346,859,331)</b>	<b>(183,755,355)</b>
Cost of goods sold		<b>5,768,947,285</b>	<b>6,263,343,896</b>
Cost of raw material sold		976,984	-
		<b>5,769,924,269</b>	<b>6,263,343,896</b>

	Note	2020	2019
		----- Rupees -----	
<b>26.1 Cost of goods manufactured</b>			
Raw material consumed	26.1.1	5,023,169,604	5,309,995,825
Stores and spares		94,120,002	106,619,685
Packing material		71,941,325	71,358,047
Power and fuel		439,669,953	433,191,201
Salaries, wages and benefits	26.1.2	366,947,631	344,707,076
Depreciation	5.2	187,323,679	147,145,788
Amortization	6	268,698	115,362
Insurance		9,083,650	9,081,846
Repairs and maintenance		9,537,552	5,771,109
Other overheads		17,518,411	30,182,512
Unallocated FOH	26.1.3	(107,266,424)	-
		<b>6,112,314,081</b>	6,458,168,451
Work-in-process			
As the beginning of the year		48,511,950	37,442,750
As at the end of the year	9	(45,019,415)	(48,511,950)
		<b>3,492,535</b>	(11,069,200)
		<b>6,115,806,616</b>	6,447,099,251
<b>26.1.1 Raw material consumed</b>			
As at the beginning of the year		1,842,166,424	936,157,237
Purchases - net		4,187,641,703	6,216,005,012
		<b>6,029,808,127</b>	7,152,162,249
As at the end of the year	9	(1,006,638,523)	(1,842,166,424)
		<b>5,023,169,604</b>	5,309,995,825

**26.1.2** Salaries, wages and benefits include Rs. 26.79 million (2019: Rs. 23.70 million) in respect of staff retirement benefits.

**26.1.3** These represent part of fixed factory overheads (For the months of March, April, May and June 2020) which have not been allocated to cost of goods manufactured as the production during these months was either very minimal or below the average production routine of the company. As per the provisions of IAS-02: Inventory, the apportioned fixed overheads pertaining to such production periods must be charged to other operating expenses rather than cost of goods manufactured.

	Note	2020	2019
		----- Rupees -----	
<b>27. DISTRIBUTION COST</b>			
Brokerage and commission		33,711,966	30,420,397
Staff salaries and benefits	27.1	3,980,490	2,834,610
Export expenses		52,202,500	39,283,843
Ocean freight		33,404,833	22,745,438
Local freight and handling		5,234,443	7,886,981
Local selling expenses		2,226,553	1,540,352
Bank charges		139,833	193,155
Others		246,272	120,211
		<b>131,146,890</b>	105,024,987

**27.1** Staff salaries and benefits include Rs. 1.42 million (2019 : Rs. 0.21 million) in respect of staff retirement benefits.

	Note	2020	2019
		----- Rupees -----	
<b>28. ADMINISTRATIVE EXPENSES</b>			
Staff salaries and benefits	28.1	91,123,680	80,615,717
Directors' remuneration		9,098,000	8,320,000
Rent, rates and taxes		4,090,200	4,090,200
Traveling and conveyance		1,088,608	1,276,878
Legal and professional		3,558,898	4,283,602
Fees and subscription		3,372,874	4,526,570
Depreciation	5.2	4,474,901	5,129,838
Amortization	6	60,491	132,859
Vehicles running		3,335,840	3,814,744
Repairs and maintenance		921,836	1,051,379
Printing and stationery		1,159,043	1,060,363
Postage and telephone		2,894,415	2,708,337
Utilities		1,877,095	1,859,849
Insurance		492,669	414,737
Advertisement		193,200	135,700
Provision for doubtful debts		-	-
Auditors' remuneration	28.2	1,579,726	1,223,621
Donation	28.3	1,200,000	1,000,000
Others		969,050	949,515
		<b>131,490,526</b>	<b>122,593,909</b>

**28.1** Staff salaries and benefits include Rs. 4.96 million (2019 : Rs. 6.19 million) in respect of the staff retirement benefits.

	2020	2019
	----- Rupees -----	
<b>28.2 Auditors' remuneration</b>		
Annual audit fee	840,000	840,000
Fee for review of :		
Condensed interim financial information	108,000	100,000
Statement of compliance of Code of Corporate Governance (COCG)	30,000	30,000
Certifications and other services	601,726	253,621
	<b>1,579,726</b>	<b>1,223,621</b>

**28.3** None of the directors or their spouse had any interest in the donee's fund.

	Note	2020	2019
		----- Rupees -----	
<b>29. OTHER OPERATING EXPENSES</b>			
Workers' welfare fund		4,263,409	3,722,407
Realised foreign exchange loss - net		83,050,521	34,982,519
Unrealised loss on forward contract		11,704,000	-
Unrealised loss on long term investment	7.1	-	197,497
Unallocated fixed overhead	26.1.3	107,266,424	-
		<b>206,284,354</b>	<b>38,902,423</b>

### 30. FINANCE COST

	2020	2019
	----- Rupees -----	
Interest / mark-up on:		
Long-term finances	60,192,198	44,258,430
Short-term borrowings	267,499,789	258,865,597
Workers' Profit Participation Fund	-	1,530,860
	<b>327,691,987</b>	304,654,887
Letters of credit discounting charges	37,480,185	29,254,608
Bank guarantee commission	23,115	2,343,658
Bank charges	6,498,616	9,099,588
	<b>371,693,903</b>	<b>345,352,741</b>

### 31. OTHER INCOME

Profit on term deposits receipts	2,407,516	1,441,860
Profit on savings accounts	593,036	483,618
Unrealised gain on long term investment	212,127	-
Realised gain on forward contract	6,814,000	-
License income	1,424,100	1,424,100
Rent income	600,000	600,000
Rebate on export sales	555,049	4,092,379
Gain on disposal of property, plant and equipment	6,891,615	880,752
	<b>19,497,443</b>	8,922,709
	<b>19,497,443</b>	8,922,709

### 32. TAXATION

Current taxation		
Current year	67,604,136	71,320,562
Prior year	(375,845)	(784,248)
	<b>67,228,291</b>	70,536,314
Deferred taxation	(33,954,347)	(79,287,855)
	<b>33,273,944</b>	(8,751,541)

#### 32.1 Relationship between tax expense and accounting profit

The numerical reconciliation between the average tax rate and applicable tax rate has not been presented in these financial statements as the total income of the company attracts minimum tax under section 113 of the Income tax Ordinance, 2001 and its export sales fall under final tax regime.

32.2 As per section 5A of the Income Tax Ordinance 2001, "For the tax year 2018 and onwards, a tax shall be imposed at the rate of five percent of its accounting profit before tax on every public company, other than a scheduled bank or modaraba, that derives profit for a tax year but does not distribute at least twenty percent of its after-tax profits within six months of the end of the tax year through cash."

### 33. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company which is as follows :

		2020	2019
Loss for the year	Rupees	(325,863,758)	(86,914,757)
Weighted average number of ordinary shares outstanding during the year	Shares	3,342,570	3,342,570
Loss per share	Rupees	(97.49)	(26.00)
	Note	2020	2019
		----- Rupees -----	

### 34. CASH AND CASH EQUIVALENTS

Cash and bank balances	14	9,046,798	6,962,725
Running / cash finances	23	(1,554,284,508)	(1,563,568,773)
		(1,545,237,710)	(1,556,606,048)

### 35. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amount charged in these financial statements in respect of remuneration and benefits to the Chief Executive and Executives are as follows:

	2020		2019	
	Chief Executive	Executives	Chief Executive	Executives
	----- Rupees -----			
Managerial remuneration	7,978,000	59,719,479	7,830,000	49,945,050
Bonus / Ex-gratia	670,000	3,439,615	600,000	2,986,062
Retirement benefits	770,000	5,273,559	670,000	4,288,150
Leave encashment	-	564,600	-	1,429,385
Medical	-	723,173	-	411,276
	9,418,000	69,720,426	9,100,000	59,059,923
Number of persons	1	12	1	12

35.1 The Chief Executive and certain executives are also entitled for use of Company maintained cars.

35.2 An amount of Rs. 1.12 million (2019: Rs 0.49 million) has been charged in these financial statements in respect of fee paid to Directors for attending the board meetings.

### 36. PLANT CAPACITY AND ACTUAL PRODUCTION

	2020	2019
Number of spindles installed	36,708	36,708
Number of spindles worked	33,138	36,708
Number of shifts per day	3	3
Installed capacity after conversion into 20/s count-kgs	12,435,890	12,806,181
Actual production of yarn after conversion into 20/s count-kgs	10,836,019	12,222,081

### 37. NUMBER OF EMPLOYEES

Average number of employees during the year	1,202	1,243
Number of employees as at the end of the year	1,173	1,218

### 38. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, directors, key management personnel and their relatives. The Company carries out transactions with various related parties at agreed terms. Detail of related parties (with whom the Company has transacted) along with relationship and transactions with them, other than those which have been disclosed elsewhere in these financial statements, are as follows:

#### 38.1 Name and nature of relationship

##### Associated Companies due to common directorship & common management

- Island Textile Mills Limited
- Tata Textile Mills Limited
- Tata Energy Limited
- Tata Best Foods Limited
- Textile Institute of Pakistan
- Karam Ceramics

Relationship with the party	Nature of transaction	2020	2019
		----- Rupees -----	
Associated undertakings	Purchase of power	382,250,217	424,833,872
	Purchase of assets	1,866,646	-
	Purchase of store items	-	36,363
	Share of expenses paid	5,132,049	973,656
	Share of expenses received	4,402,945	3,782,809
	License income	1,424,100	1,424,100
	Rent income	600,000	600,000
	Dividend paid	-	732,600
Directors	Rent expense	4,090,200	4,090,200
	Dividend paid	-	5,244,976

### 39. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### 39.1 Financial instrument by category

##### Financial assets as per statement of financial position

	2020	2019
	----- Rupees -----	
Amortised cost:		
Long-term deposits	1,369,709	1,023,209
Trade debts	505,975,000	418,505,701
Other financial assets	27,540,448	24,740,448
Loans to employees	2,834,390	10,576,984
Other receivables	1,373,921	4,377,809
Cash and bank balances	8,426,157	6,596,167
	<b>547,519,625</b>	465,820,318
At fair value (Through statement of profit or loss)		
Long-term investment	714,100	16,901,973
	<b>548,233,725</b>	<b>482,722,291</b>

##### Financial liabilities as per statement of financial position

At amortised cost:		
Long-term finance (Inclusive of current portion)	687,864,796	346,150,691
Trade and other payables	441,685,023	448,279,745
Unclaimed dividend	1,227,159	1,270,551
Interest / mark up accrued on borrowings	67,090,518	105,821,317
Short-term borrowings	2,643,114,097	2,965,649,300
	<b>3,840,981,593</b>	3,867,171,604

## 39.2 Financial risk management objectives and policies

### 39.2.1 Financial risk factors

#### Introduction and overview

The Company has exposure to the following risks from financial instruments:

- market risk
- credit risk
- liquidity risk

This note presents information about the Company's exposure to each of the above risks, Company's objectives, policies and processes for measuring and managing these risks.

#### Financial risk factors and risk management framework

The Company's overall risk management program focuses on having cost effective funding as well as management of financial risk to minimize earnings volatility and provide maximum return to shareholders.

The Company's objective in managing risk is the creation and protection of shareholders' value. Risk is inherent in Company's activities but it is managed through monitoring and controlling activities which are based on internal controls set on different activities of the Company by the Board of Directors. These controls reflect the business strategy and market environment of the Company as well as the level of the risk that the Company is willing to accept.

The Board along with the Company's finance and treasury department oversees the management of the financial risks reflecting changes in the market conditions and also the Company's risk taking activities providing assurance that these activities are governed by appropriate policies and procedures and that the financial risk are identified, measured and managed in accordance with the Company policies and risk appetite.

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

### 39.2.2 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates, foreign exchange rates or the equity prices due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

Under market risk the Company is exposed to currency risk, interest rate risk and other price risk (equity price risk).

#### (a) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company exports yarn to foreign customers which exposes it to currency risk. As at June 30, 2020, financial assets includes trade debts and bank accounts in foreign currency amounting to Rs. 108.086 million (2019: Rs. 107.81 million) equivalent to US\$ 0.64 million (2019: US\$ 0.66 million) and financial liabilities include foreign bills payable, foreign commission payable and finance against import and export amounting to Rs. 318.15 million (2019: Rs. 82.43 million) equivalent to US\$ 1.89 million (2019: US\$ 0.50 million). The average rate applied during the year is Rs.158.26 / US \$ (2019: Rs. 136.3 /US \$) and the spot rate as at June 30, 2020 was Rs.168.05 / US\$ (2019: Rs. 164 /US\$).



At June 30, 2020, if the Rupee had weakened / strengthened by 10% against the US Dollar with all other variables held constant, loss for the year would have been higher / lower by Rs. 21.01 million (2019: Rs. 2.41 million), mainly as a result of foreign exchange gains / losses on translation of foreign currency trade debts, US Dollar bank balance and US Dollar denominated borrowings and payables.

#### (b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company's interest rate risk arises from savings accounts with banks, other financial assets (TDRs), long term finances and short term borrowings amounting to Rs. 3,330.26 million (financial liabilities on a net basis) (2019: Rs. 3,310.52 million). These are benchmarked to variable rates which exposes the Company to cash flow interest rate risk only.

	Carrying amount	
	2020	2019
	----- Rupees -----	
<b>Variable rate instruments</b>		
Financial assets:		
Savings accounts with banks	716,858	1,275,491
Financial liabilities		
Long-term finances	687,864,796	346,150,691
Short-term borrowings	2,643,114,097	2,965,649,300
	<b>(3,330,978,893)</b>	<b>(3,311,799,991)</b>
Net financial liabilities at variable interest rates	<b>(3,330,262,035)</b>	<b>(3,310,524,500)</b>

#### Cash flow sensitivity analysis for variable rate instruments

If interest rates had been 100 basis points lower / higher and all other variables were held constant, the Company's loss for the year ended June 30, 2020 would increase / decrease by Rs. 33.30 million (2019: Rs. 33.10 million). This is mainly attributable to the Company's exposure to interest rates on its variable rate borrowings.

#### Fixed rate instruments

The Company has invested an amount of Rs 27.54 million (2019: Rs 24.74 million) at interest rate of 8.85% to 11.33% per annum (2019: 5.8% to 8.9% per annum) in Term Deposits Receipts (TDRs) and Rs. nil (2019: 16.4 million) in government bonds.

#### (c) Equity price risk

Equity price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

As at reporting date the Company is not materially exposed to equity securities price risk as it only has an investment amounting to Rs. 0.71 million (2019: Rs. 0.5 million) in the shares of Samba Bank Limited.

If equity price would have been 10% higher / lower with all others variables held constant, other comprehensive income for the year of the Company would have been higher / lower by Rs. 0.071 million (2019: Rs. 0.05)

### 39.2.3 Credit risk and concentration of credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Financial assets which are subject to credit risk amounted to Rs. 547.52 million (2019: Rs. 460.44 million).

The Company is exposed to credit risk from its operating activities (primarily balances with banks, trade debts and loans) and from its investing activities, including deposits with banks and financial institutions and other financial instruments. The credit risk on liquid funds (cash and bank balances) is limited because the counter parties are banks with a reasonably high credit rating. The names and credit rating of major banks where the Company maintains its bank balances are as follows:

Name of Bank	Credit Rating	
	Short-term	Long-term
Allied Bank Limited	A1+	AAA
Askari Bank Limited	A1+	AA+
Bank Alfalah Limited	A1+	AA+
BankIslami Pakistan Limited	A1	A+
Dubai Islamic Bank Limited	A-1+	AA
Habib Bank Limited	A-1+	AAA
Habib Metropolitan Bank Limited	A1+	AA+
JS Bank Limited	A1+	AA-
MCB Bank Limited	A1+	AAA
Meezan Bank Limited	A-1+	AA+
National Bank of Pakistan	A1+	AAA
Soneri Bank Limited	A1+	AA-
The Bank of Punjab	A1+	AA

#### Credit risk related to receivables

The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company's exposure is continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management annually.

Trade debts consist of a large number of customers, spread across geographical areas. Ongoing credit evaluation is performed on the financial condition of customers, where appropriate. The Company does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. At June 30, 2020, the Company had approximately 11 (2019: 5) major customers that owed more than Rs. 10 million each and accounted for approximately 93.35% (2019: 95.42%) of local trade debts.

#### Credit risk related to other assets

Credit risk from other assets primarily relates to Company's investment in term deposits issued by a bank (note 13). The risk is managed through ensuring that such investments are made in instruments issued by reputed banks with good credit ratings. The credit rating of the investee banks is A1+ and AA- for short term and long term respectively.

### 39.2.4 Liquidity risk

Liquidity risk reflects the Company's inability in raising funds to meet commitments. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer.

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of short term borrowings. 81% of the Company's debt will mature in less than one year at June 30, 2020 (2019: 93%) based on the carrying value of borrowings reflected in the financial statements.

#### Liquidity and interest risk table

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

#### 2020

Interest rate	Rupees				
	Less than 1 month	1 - 3 months	3 months - 1 year	1 - 5 years	More than 5 years
3 & 6 month KIBOR Plus 1 & 1.25%					
Long-term finance			38,756,506	649,108,290	-
Trade and other payables	239,380,077	202,304,946	-	-	441,685,023
Interest / mark-up accrued on borrowings	53,761,387	13,329,131	-	-	67,090,518
Short-term borrowings	-	-	2,643,114,097	-	2,643,114,097
Unclaimed dividend	1,227,159	-	-	-	1,227,159
	<b>294,368,623</b>	<b>215,634,077</b>	<b>2,681,870,603</b>	<b>649,108,290</b>	<b>3,840,981,593</b>

#### 2019

Interest rate	Rupees				
	Less than 1 month	1 - 3 months	3 months - 1 year	1 - 5 years	More than 5 years
3 & 6 month KIBOR Plus 1 & 1.25%					
Long-term finance	17,364,458	36,361,935	75,580,000	216,844,298	-
Trade and other payables	287,140,328	161,139,417	-	-	448,279,745
Interest / mark-up accrued on borrowings	93,317,261	12,504,056	-	-	105,821,317
Short-term borrowings	-	-	2,965,649,300	-	2,965,649,300
Unclaimed dividend	1,270,551	-	-	-	1,270,551
	<b>399,092,598</b>	<b>210,005,408</b>	<b>3,041,229,300</b>	<b>216,844,298</b>	<b>3,867,171,604</b>

#### 40. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value

Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

As at year end, there are no financial instruments carried at fair value which require classification in the above mentioned levels.

As at year end, long term investment comprising listed shares of Samba Bank Limited amounting to Rs. 0.714 million (2019: Rs. 0.501 million) are classified as level 1. Other than that, there are no such financial assets or liabilities which can be classified under the above levels. There have been no transfers between levels.

The Company's leasehold land, buildings on leasehold land, plant and machinery are stated at revalued amounts, being the fair value at the date of revaluation, less any subsequent depreciation and subsequent accumulated impairment losses, if any. The fair value measurements of the Company's leasehold land, building and plant and machinery as at June 30, 2019 were performed by M/s Iqbal A. Nanjee & Company (Private) Limited (valuer), independent valuer not related to the Company. The valuer is listed on panel of Pakistan Banks Association and they have appropriate qualification and experience in the fair value measurement of properties, plant and machinery. The fair value of the leasehold land was determined by ascertaining the current market value of similar land, which is being sold in the near surroundings. The fair value of the buildings on freehold land was determined by carrying out the physical inspection of building with actual measurement and have worked out covered area of each building occupation wise with specification of civil works. The fair value of the plant and machinery and electric installations was determined by comparing the values of similar plants from various machinery dealers. In estimating the fair value of the assets, the highest and best use of the premises is its current use.

Details of Company's leasehold land, buildings on leasehold land and plant and machinery and information about the fair value hierarchy as at end of 30 June 2020 and 30 June 2019 are as follows:

	June 30, 2020			Total
	Level 1	Level 2	Level 3	
	----- Rupees -----			
<b>Non-financial assets measured at fair value:</b>				
Leasehold land	-	-	1,816,000,000	1,816,000,000
Buildings on leasehold land	-	-	1,204,025,697	1,204,025,697
Plant and machinery	-	-	2,329,369,292	2,329,369,292
	-	-	5,349,394,989	5,349,394,989
<b>Financial assets measured at fair value:</b>				
Long term investment	714,100	-	-	714,100
	<b>714,100</b>	<b>-</b>	<b>5,349,394,989</b>	<b>5,350,109,089</b>

June 30, 2019

	Level 1	Level 2	Level 3	Total
	----- Rupees -----			
<b>Non-financial assets measured at fair value:</b>				
Leasehold land	-	-	1,816,000,000	1,816,000,000
Buildings on leasehold land	-	-	1,221,721,274	1,221,721,274
Plant and machinery	-	-	2,171,714,982	2,171,714,982
	-	-	5,209,436,256	5,209,436,256
<b>Financial assets measured at fair value:</b>				
Long term investment	501,973	-	-	501,973
	<b>501,973</b>	<b>-</b>	<b>5,349,394,989</b>	<b>5,209,938,229</b>

There were no transfers between levels of fair value hierarchy during the year.

#### 41. CAPITAL RISK MANAGEMENT

The objectives of the Company when managing capital are to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for stakeholders, and to maintain a strong capital base to support the sustained development of its business. The Company is not subject to any externally imposed capital requirements.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the dividend payment to the shareholders or issue new shares. The Company's overall strategy remains unchanged from previous year.

The gearing ratio at June 30, 2020 and June 30, 2019 were as follows:

	2020	2019
	----- Rupees -----	
Total debts	3,330,978,893	3,311,799,991
Less: cash and bank balances	(9,046,798)	(6,962,725)
Net debt	3,321,932,095	3,304,837,266
Total equity	4,027,918,951	4,313,751,782
Adjusted capital	7,349,851,046	7,618,589,048
Gearing ratio	0.45	0.43

#### 42. CORRESPONDING FIGURES


Corresponding figures have been re-arranged and re-classified to reflect more appropriate presentation of events and transactions for the purpose of comparison.

#### 43. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been approved by the board of directors of the Company and authorised for issue on September 29, 2020

#### 44. GENERAL

Figures have been rounded off to the nearest Rupee.

  
ADEEL SHAHID TATA  
CHIEF EXECUTIVE

  
HASEEB HAFEEZUDEEN  
CHIEF FINANCIAL OFFICER

  
SHAHID ANWAR TATA  
DIRECTOR

کی مقررہ مدت، کم شرح سود اور نسبتاً مستحکم شرح تبادلہ کے ساتھ ساتھ کمپنیوں کے موصول ہونے والے احکامات کی بنیاد پر مکمل طور پر پیداواری عمل سے معاملات میں کافی بہتری آئی ہے اور آنے والے سال میں نمایاں طور پر بہتر کارکردگی کا باعث بنے گی۔

کمپنی نے اپنی دیگر گروپ کمپنیوں سیلفی ٹیکسٹائل، آئی لینڈ ٹیکسٹائل اور ٹاٹا انرجی کوٹا ٹیکسٹائل میں ضم کرنے کیلئے ہائی کورٹ میں انضمام کی درخواست بھی دائر کر دی ہے جس کی وجہ سے اس کمپنی کو مبلغ 26 بلین اور مبلغ 25 بلین بالترتیب کی ایک اثاثہ اور ٹرن اوور بیس والی کمپنی بنایا جاسکتا ہے جو کہ ٹاٹا گروپ کو زیادہ نمایاں کرے گا اور بہتر آپریشنل اور لاگت کی ہم آہنگی کی اجازت دے گا۔

اگرچہ معاشی ماحول میں آہستہ آہستہ بہتری لانے کی توقع کی جا رہی ہے جبکہ ہماری اہم توجہ منافع بخش کیش فلو کی پیداوار پر مرکوز ہے، قیمتوں میں اضافہ اور ٹاٹا کے اداروں کا کامیاب انضمام ہماری اہم ترجیحات رہیں گی۔

### بورڈ کی کارکردگی اور تاثر:

کوڈ آف کارپوریٹ گورننس اور کمپنیز ایکٹ 2017 کے تقاضوں کی تعمیل میں بورڈ کی کارکردگی کا سالانہ تخمینہ لگایا گیا تھا۔ اس تخمینہ کا مقصد یہ یقینی بنانا ہے کہ کمپنی کے مجموعی کاروباری مقاصد اور انتظامی ڈھانچے کے تناظر میں بورڈ کی کارکردگی کی پیمائش یقینی بنائی جائے۔ بورڈ نے اس سال کے دوران کمپنی کو بالحاظ ترقی چیلنج سے بھرپور راستے پر آگے بڑھانے میں ایک اہم کردار ادا کیا۔ ڈائریکٹرز کے عزم اور موثر نگرانی کے ذریعے آپ کی کمپنی نے کارپوریٹ گورننس اور کمپلائنس کی شفافیت یقینی بنائی۔ بورڈ نے کمپنی کی مجموعی مینجمنٹ اور معاملات کی نگرانی کے لئے اپنا کردار اور ذمہ داریاں ادا کیں اور اپنی امانتی ذمہ داریوں سے بخوبی واقف رہے۔

9 جولائی 2020ء کو ہمارے ہر دلچسپ چیئرمین جناب انوار احمد ٹاٹا اس جہانی فانی سے کوچ کر گئے۔ بورڈ ان کے انتقال پر گہرے رنج و غم کے اظہار کو ریکارڈ پر رکھنا چاہتا ہے۔ انہوں نے ٹاٹا گروپ کو زمین سے اٹھا کر اونچائی تک لے جانے کیلئے سخت محنت کی تھی۔ وہ کاروباری برادری میں اپنی کاروباری صلاحیتوں اور دوسروں کی کامیابیوں میں بے لوث مدد کرنے پر مشہور تھے۔ وہ پاکستان کے ایک کامیاب فرسٹ جنریشن کے تاجر کے طور پر ہمیشہ یاد رکھے جائیں گے۔ اگرچہ ان کی جگہ لینا مشکل ہے، جناب مظہر والچی کو 24 جولائی 2020ء کو بورڈ کا ممبر اور 28 جولائی 2020ء سے ہمارا چیئرمین مقرر کیا گیا ہے۔

آخر میں بورڈ کی جانب سے میں کمپنی کی مسلسل کامیابی میں اپنے تمام ملازمین کی شراکت کا اعتراف کرنا چاہتا ہوں۔ میں اپنے شراکت داروں، صارفین، سپلائرز، بینکرز اور دوسرے اسٹیک ہولڈرز کے اعتماد اور ان کی حمایت کیلئے بھی ان کا شکریہ ادا کرنا چاہتا ہوں۔

  
مظہر والچی  
چیئرمین

کراچی مورخہ 29 ستمبر 2020ء

## چیئر مین کا جائزہ

بورڈ آف ڈائریکٹرز کی جانب سے میں 30 جون 2020ء کو ختم ہونے والے سال کیلئے کمپنی کے سالانہ مالیاتی نتائج پیش کرتے ہوئے مسرت محسوس کر رہا ہوں۔

یہ سال ٹائٹل گروپ کے لئے نہایت ہی افسوسناک سال تھا کیونکہ اس سال ہمارے چیئر مین جناب انوار احمد ٹائٹل کا انتقال ہو گیا اور ایک عہد کا خاتمہ ہو گیا۔ انہوں نے پاکستان میں ٹیکسٹائل انڈسٹری کی صنعت کی ترقی میں نمایاں کردار ادا کیا۔ ٹائٹل انڈسٹری گروپ کی ترقی، ہزاروں ورکرز کو روزگار فراہم کرنے اور پاکستان کی معاشی ترقی میں نمایاں کردار ادا کرنے پر ان کی کاوشوں کو سراہا گیا ہے۔ ہم نے ایک حقیقی زیور رکھو دیا ہے جن کی خدمات کو طویل عرصہ تک یاد رکھا جائے گا۔ اگرچہ چیئر مین کی جگہ کوئی نہیں لے سکتا، ہم ان کے کام کو مزید آگے بڑھانے اور کمپنی کو منافع بخش بنانے کے لئے پرعزم ہیں۔

میں اس موقع پر وفاقی اور صوبائی حکومتوں، اسٹیٹ بینک آف پاکستان اور نجی شعبے کے اداروں کا شکریہ ادا کرنا چاہتا ہوں جنہوں نے نہ صرف کورونا وائرس کے پھیلنے سے لاحق خطرات سے نمٹنے کیلئے جدوجہد کی بلکہ کورونا وائرس کے پھیلاؤ کے سلسلے میں اپنی فعال مالی اور مالیاتی پالیسیوں سے لاک ڈاؤن کے دوران نجی شعبے کو کافی حد تک ریلیف فراہم کیا۔ ایڈجسٹمنٹ کی مدت کے بعد معاشی سرگرمیوں میں کمی واقع ہوئی اور کورونا وائرس کے پھیلنے سے بد قسمتی سے صرف چیلنج ہی بڑھ گئے ہیں۔ تاہم، مجھے یقین ہے کہ ہمارا عزم اور تبدیلی کے مطابق ڈھلنے کی صلاحیت بالآخر آنے والے سال میں معمول کی حد تک بحال ہو جائے گی۔

### مالیاتی نتائج:

آپ کی کمپنی نے ایک انتہائی مشکل سال کا تجربہ کیا ہے جس کے نتیجے میں امریکہ اور چین کے تجارتی تنازعہ کے باعث سوت اور کپاس کی قیمتوں پر اثر انداز ہونے والے متعدد عوامل کے باعث قبل از ٹیکس مبلغ 292.59 ملین روپے (2019: قبل از ٹیکس خسارہ مبلغ 95.67 ملین روپے) کا خسارہ ہوا۔ اس کے بعد مارچ میں کورونا وائرس کے نتیجے میں فروخت میں خسارہ ہوا اور جبری طور پر آپریشن بند ہو گئے۔ دوران سال پاکستانی روپے کی قدر میں اچانک اور متواتر کمی ہوئی اور حکومت کی جانب سے معیشت پر قابو پانے اور کورونا وائرس کے دوران زیادہ انویسٹریز کی سپورٹ کیلئے زیادہ قرضے لینے اور کسٹمر کے قرضوں اور پالیسیوں کی مجموعی شرح میں اضافہ کیلئے سخت اقدامات کئے گئے جس کے باعث پاکستان میں درآمد شدہ کپاس کی لاگت نے معاشی سست روی کو متاثر کیا۔

### نظریہ اور کئے جانے والے اقدامات:

کورونا وائرس سے متعلق حکومت اور اسٹیٹ بینک آف پاکستان کی جانب سے متعارف کرائے گئے امدادی اقدامات بشمول 13.25 KIBOR فیصد سے کم ہو کر 7.50 تک ہو گیا، طویل مدتی قرضہ جات اور 6 ماہ کی مدت کیلئے تنخواہ کے قرضہ جات میں لیکوئیٹیڈ کو بہتر بنانے سے کافی مدد ملے گی اور اگلے مالی سال میں سود کی لاگت کو کم کرنے میں بھی مدد ملے گی۔ اگرچہ کمپنی نے ایک انتہائی مشکل سال کا تجربہ کیا ہے، ٹیکسٹائل کی صنعت اب تیزی کی جانب گامزن ہے کیونکہ کمپنیوں کے پیداواری شعبوں میں قیمتوں میں اضافے، بین الاقوامی خام مال کی قیمتوں میں متوقع استحکام، کپاس کی مقامی خریداری پر زیادہ توجہ دینے، خام مال

کارپوریٹ گورننس کے معاملات: آپ کے پڑھنے کی سہولت کیلئے پالیسی، بورڈ اور گورننس سے متعلق تمام معاملات کارپوریٹ گورننس سیکشن میں پیش کئے جاتے ہیں اور انہیں ڈائریکٹرز کی رپورٹ کا حصہ سمجھا جاتا ہے۔

### چیئر مین کا جائزہ:

کمپنی کے ڈائریکٹرز چیئر مین کی جائزہ رپورٹ کی توثیق کرتے ہیں جو کہ ڈائریکٹرز کی رپورٹ کا حصہ ہے۔

### اعتراف:

ہم دوران سال Covid-19 کو پھیلنے سے روکنے اور اس کو کنٹرول کرنے کیلئے ہیلتھ کیئر ورکرز، ضروری سروس فراہم کرنے والوں اور ٹائٹا کی پوری ٹیم کا مخلصانہ طور پر شکریہ ادا کرنا چاہتے ہیں۔ یہاں یہ بات قابل غور ہے کہ یہ ایک مشکل ترین سال تھا۔ مالی سال 2019-20 کے دوران ہم نے دیکھا ہے کہ تجارتی تنازعات کے باعث خام مال کی قیمت میں اتار چڑھاؤ اور روپے کی قدر میں کمی کے باعث خام مال کی قیمت میں اضافہ، گھریلو GDP میں کمی اور آخر میں کورونا وائرس کے باعث فروخت میں کمی واقع ہوئی۔ ان عوامل کے باعث ٹائٹا کو کئی سالوں بعد کافی خسارہ ہوا ہے، تاہم ہم نے اس بات کو یقینی بنایا کہ ہمارے اقدار کی خلاف ورزی نہ ہو اور ہم نے چیلنجز سے خوش اسلوبی سے نمٹنا ہے۔ لاک ڈاؤن کے دوران ہم نے عملے کو ملازمت سے خارج نہیں کیا اور ٹائٹا ٹیم نے ملک کو درپیش مشکل مالی ماحول کے باوجود کمپنی کے مالی تحفظ کیلئے انتھک محنت کی۔ آخر میں ہم کمپنی کے ساتھ وابستگی پر اپنے معزز صارفین، سپلائرز اور بینکرز سمیت دیگر تمام اسٹیک ہولڈرز کا شکریہ ادا کرتے ہیں اور آنے والے سالوں میں ان کے ساتھ مزید کامیابیاں بانٹنے کے منتظر ہیں۔

بورڈ آف ڈائریکٹرز کی جانب سے



عدیل شاہد ٹائٹا  
چیف ایگزیکٹو



شاہد انوار ٹائٹا  
ڈائریکٹر

کراچی

مورخہ 29 ستمبر 2020ء



2019-20 کے دوران تربیت کی ضرورت کے تجزیہ کے نتائج کو مد نظر رکھتے ہوئے UNDP کی جانب سے ملز کے تیکنیکی عملے کے لئے مختلف تیکنیکی اور مہارتیں جس میں انڈسٹریل ایکسپلٹیشن، جنرل فٹ اور انسٹرومنٹیشن اینڈ آپریشن ایکسپلٹیشن کورسز کے تربیتی پروگرامز کا انعقاد کیا گیا۔ کارپوریٹ آفس اور ملز میں مختلف ملازمین کو مواصلات کی مہارت، گف و شنید کی مہارت، جذباتی ذہانت، انسدادی طور پر ہراساں کرنے اور تناؤ کے انتظام کی تربیت دی گئی تھی۔ ہماری کپاس کے ذرائع کی ٹیم کو کپاس کی شناخت اور درجہ بندی کرنے کی مہارت سے آراستہ کرنے کیلئے انہیں کپاس کی گریڈنگ اور درجہ بندی پر 2 ہفتوں کا ڈپلومہ فراہم کر لیا گیا، یہ تربیت کراچی کاٹن ایسوسی ایشن نے کی۔

### صحت حفاظت اور ماحول:

کمپنی اپنے کام کی قوت، انفراسٹرکچر اور آپریشن کو محفوظ رکھنے کی کوشش کرتی ہے۔ صحت مند کام کے ماحول اور طریقوں کی حوصلہ افزائی کرتی ہے۔ دوران سال شعور، بیداری، تربیت اور مشقوں کو مستقل طور پر آگے بڑھایا گیا ہے تاکہ وہ HSE کی تازہ ترین ترقی کے ساتھ برابر رہیں۔ قانونی تقاضوں کی تعمیل کو یقینی بنانے اور تیکنیکی ترقی کی وجہ سے HSE چیلنجز کا انتظام کریں۔ HSE اقدامات، پیشرفت، ترقی اور بہتری کے مواقعوں کا جائزہ لینے کیلئے مقاصد بیان کئے گئے ہیں۔ کارکردگی کے جائزے درج ذیل تعامل کے ساتھ باقاعدہ طور پر مناسب سطح پر طلب کئے جاتے ہیں: PPE کا استعمال باقاعدہ مشقیں، آگاہی اور تربیت سیشنز، HSE مانیٹرنگ/آڈٹ رپورٹس، ماحولیاتی ٹیسٹ رپورٹس کے نتائج، واقعہ/حادثے کی رپورٹنگ اور ریگولیشنز کی تعمیل کے استحکام کی توثیق بذریعہ ٹیکنیکل آپریشنز ڈپارٹمنٹ کے ذریعہ سہ ماہی بنیاد پر ایگزیکٹو مینجمنٹ کو کارکردگی کی رپورٹ۔

### کارپوریٹ سوشل ذمہ داری:

ملک میں کارپوریٹ سیکٹر کے سرفہرست کھلاڑیوں میں شامل ہونے کے ناطے ہمیں معاشرے کیلئے اپنی ذمہ داری کا مکمل طور پر احساس ہے۔ ہماری خواہش ہے کہ معاشرے میں لوگوں کے معاشی حالات کو اٹھائیں، اپنے اقدامات اور دوستانہ پالیسیوں کے ذریعہ ماحول کی حفاظت کریں اور عام طور پر انسانیت کی فلاح و بہبود میں اپنا حصہ ڈالیں۔ اسی تناظر میں کمپنی نے تعلیم کے حصول کے خلاف رکاوٹوں کو توڑنے اور اس قوم کے مستقبل کی تعمیر کیلئے مدد کرنے کیلئے مستقل عزم کا اظہار کیا ہے۔ ہمارے ہدف میں ایک ہدف یہ بھی ہے کہ تمام مریضوں کو ان کی ادائیگی کی اہلیت سے قطع نظر بغیر کسی امتیاز کے، صحت کی دیکھ بھال کو قابل رسائی بنا کر معیاری صحت کا نظام مرتب کریں۔ مذکورہ بالا کے علاوہ کمپنی تعلیم اور کھیلوں، ہیلتھ کیئر سروسز اور جنرل فنانشل ایڈ کے شعبوں میں متعدد دیگر خدمات انجام دے رہی ہے اور مستقل طور پر مصروف عمل ہے۔

دوران سال Covid-19 کے باعث صحت اور حفاظت ایک بڑا مسئلہ رہا لہذا انتظامیہ نے اس خطرے کو کم کرنے کیلئے مختلف اقدامات کئے ہیں۔ ان میں باقاعدگی سے آگاہی سیشنز، احاطے کے اندر مختلف علاقوں میں ہینڈ سینیٹائزرز کی فراہمی، داخلی راستوں پر درجہ حرارت کی نگرانی، احاطے میں باقاعدہ طور پر جراثیم کا خاتمہ اور عملے کو ہر وقت ماسک پہننے کے ساتھ ساتھ سماجی فاصلہ کی مشق بھی شامل تھی۔

### مالیاتی ڈیٹا اور گرافس:

آپریٹنگ/مالیاتی ڈیٹا اور گراف کی تفصیلات مالی سیکشن میں پیش کی گئی ہیں۔

## PACRA ریٹنگ:

PACRA کی ریٹنگ کے تحت سلفی ٹیکسٹائل ملز نے مختصر مدتی مالیاتی ریٹنگ A3 اور طویل مدتی مالیاتی ریٹنگ BBB حاصل کی ہے۔

## آڈیٹرز:

کمپنی کے موجودہ آڈیٹرز میسرز ڈیلویٹ یوسف عادل چارٹرڈ اکاؤنٹینٹس ہیں جو کہ سبکدوش ہو رہے ہیں اور اہل ہونے کی حیثیت سے خود کو دوبارہ تقرری کے لئے پیش کرنے کے اہل ہیں۔ انہوں نے انسٹیٹیوٹ آف چارٹرڈ اکاؤنٹینٹس آف پاکستان (ICAP) سے اطمینان بخش (QCR) کی درجہ بندی حاصل کرنے اور (ICAP) کے ذریعہ بین الاقوامی فیڈریشن آف اکاؤنٹینٹس (IFAC) کے ضابطہ اخلاق کے رہنما اصولوں کی تعمیل کی تصدیق کی ہے۔ بورڈ آف ڈائریکٹرز نے باہمی اتفاق رائے کے تحت میسرز ڈیلویٹ یوسف عادل چارٹرڈ اکاؤنٹینٹس کو بطور آڈیٹرز مالیاتی سال 30 جون 2021 کیلئے انہی شرائط و ضوابط اور اجرت پر دوبارہ تقرر کرنے کیلئے سفارش پیش کی ہے۔

## شیئر ہولڈنگ کا اسلوب:

شیئر ہولڈنگ کے اسلوب کی معلومات سالانہ رپورٹ کے ساتھ منسلک ہیں۔

## ہیومن ریسورسز:

## صنعتی تعلقات:

ہم اپنے ملازمین کو اپنا قیمتی اثاثہ تسلیم کرتے ہیں۔ لہذا انتظامیہ ملازمین کے ساتھ پرامن تعلقات کو یقینی بناتی ہے اور ہیڈ آفس اور فیکٹریوں میں کام کرنے کے لئے سازگار ماحول مہیا کرنے کی کوشش کرتی ہے۔ کام اور زندگی کے درمیان توازن کو برقرار رکھنے پر اہمیت دی جاتی ہے۔ انتظامیہ روزگار کے تمام قوانین اور مزدور قانون سازی کی تعمیل کو بھی یقینی بناتی ہے۔ اس کے نتیجے میں ملازمین بغیر کسی تنازعہ کے اپنے اہداف کے حصول کیلئے سخت محنت کرتے ہیں۔

## طویل خدمات کے سلسلے میں ایوارڈز:

طویل خدمت کے ایوارڈز ان ملازمین کی عقیدت اور وفاداری کو بچھاننے اور انعام دینے کیلئے فراہم کئے جاتے ہیں جن کا کمپنی کے ساتھ طویل عرصہ ہوتا ہے۔

## گریجویٹی:

یہ کمپنی ملازمین کو غیر شراکت دار تعریفی فوائد گریجویٹی اسکیم کی شکل میں حتمی فائدہ فراہم کرتی ہے۔ سال کے آخر میں گریجویٹی واجبات کی مالیت 111.98 ملین روپے تھی۔

## تربیت:

ملازمین کی صلاحیتوں کو بہتر بنانے کیلئے تربیت ضروری ہے تاکہ وہ کمپنی کو اس کے مقاصد کے حصول میں مدد کر سکیں۔ اس بات کو مد نظر رکھتے ہوئے مالیاتی سال

دیگر آپریٹنگ چارجز مبلغ 206 ملین روپے (2019: مبلغ 39 ملین روپے) رہے جو کہ قیمتوں میں اچانک کمی اور غیر متوقع طور پر پلانٹ بند ہونے کے باعث درآمد شدہ کپاس پر ہونے والے خسارہ کی وجہ سے لاگت کے اخراجات ہیں۔ کمپنی نے درآمد شدہ کپاس پر انحصار کرنے کا فیصلہ کیا تھا جو کہ زیادہ قیمتوں پر خریدی گئی تھی اور تجارتی تنازعات اور کورونا وبا اور دوسرا روپے کی قدر میں کمی کے باعث پہلی بار متاثر ہوئی۔

مالیاتی چارجز مبلغ 372 ملین روپے رہے جو کہ گزشتہ سال کے مقابلے میں 7.83 فیصد زیادہ تھے یہ اضافہ پالیسی کی شرح میں لگاتار اضافے اور کورونا وبا کے باعث رکے ہوئے ورکنگ کیپیٹل کی اعانت کیلئے زیادہ قرضے لینے کے باعث ہوا۔

### کمپنی کے کاروبار کی کارکردگی:

تناسب فیصد میں	جون 2019 (رقم ملین میں)	جون 2020 (رقم ملین میں)	حجم
(6.99)	6,771	6,298	فروخت
(7.87)	(6,263)	(5,770)	فروخت کی قیمت
3.94	508	528	مجموعی منافع
75.66	(267)	(469)	ڈسٹری بیوشن، ایڈمن و دیگر
7.83	(345)	(372)	مالیاتی قیمت
208.42	(95)	(293)	قبل از ٹیکس خسارہ
279.07	(86)	(326)	بعد از ٹیکس خسارہ
274.96	(26.00)	(97.49)	خسارہ فی شیئر

### سرمایہ کی ساخت:

30 جون 2020 کو ڈیبٹ اکیوٹی کا تناسب 50:50 تھا جس کا موازنہ 30 جون 2019 کی اکیوٹی 49:51 سے کیا جاسکتا ہے۔ یہ اضافہ بنیادی طور پر ورکنگ کیپیٹل کی ضرورت میں عارضی اضافے اور اسٹیٹ بینک کے ذریعہ پیش کردہ Covid مراعات کے تحت طویل مدتی قرضوں کے التوا کی حمایت کے باعث ہوا۔

### ڈویڈنڈز:

بورڈ آف ڈائریکٹرز نے 29 ستمبر 2020ء کو اپنی منعقدہ میٹنگ میں مالی نتائج اور لیکویڈٹی کی قلت کے پیش نظر 30 جون 2020ء کو ختم ہونے والے سال کیلئے منافع کی سفارش نہیں کی ہے۔

ٹیکسٹائل:

حکومت اور FBR دھیرے دھیرے نئے قرضہ جات کی واپسی کر رہے ہیں لیکن گذشتہ سالوں سے قرض کی واپسی کے لاگ کو کلیئر کرنے کیلئے انتہائی سست ہیں جن کو قرض لینے والے فنڈز سے مالی مدد ملتی ہے اور اس سے کاروبار کی لیکویٹی متاثر ہوتی ہے۔ اسی طرح ٹیکسٹائل انڈسٹری نے حکومت سے گزارش کی ہے کہ ٹیکسٹائل کے شعبے میں گذشتہ سال کی صفر کی درجہ بندی سے دستبرداری بحال کی جائے اور اس کے نتیجے میں 17 فیصد سیلز ٹیکس ہٹایا جائے جس سے مقامی یارن کی فروخت پر خلل پڑتا ہے اور صنعت سے فاضل لیکویٹی خارج ہو جاتی ہے۔

توانائی کی لاگت:

ریجنل ممالک کے مقابلے میں پاکستان میں توانائی کی لاگت زیادہ ہے جس سے ہمیں مقابلہ کا سامنا نہیں کرنا پڑتا۔ حکومت کی جانب سے توانائی کی لاگت کو 7.5 سینٹس سے بڑھا کر 9.0 سینٹس کرنے کا حالیہ فیصلہ ہماری غیر مسابقت کو بڑھائے گا۔ ایسے وقت میں جب صنعت کو رونا سے ریکور ہو رہی ہے، حکومت اور سپریم کورٹ نے GIDC کے لئے صنعتوں کو ادائیگی کرنے کا فیصلہ کیا ہے جس سے ٹیکسٹائل کی صنعت کے اخراجات میں مزید اضافہ ہوگا۔ ہماری صنعت دوسروں سے مختلف ہے کیونکہ اس نے کھاد اور CNG کی مدد میں کوئی سیس جمع نہیں کیا جس نے سیس جمع کیا لیکن حکومت کو نہیں دیا۔ لہذا ٹیکسٹائل انڈسٹری نے فیصلہ کیا ہے کہ وہ سپریم کورٹ میں نظر ثانی کی درخواست دائر کرے گی اور اس کا سامنا کرے گی اور قانونی مشورے کی بنیاد پر ہمیں مثبت نتائج کی امید ہے۔

کمپنی کے نتائج:

کمپنی نے گذشتہ سال کے مقابلے میں 6.99 فیصد کمی کے ساتھ 6,298 ملین روپے کی مجموعی فروخت کی اور 528 ملین روپے کا مجموعی منافع حاصل کیا۔ دوران سال آپ کی کمپنی کو کورونا وباء سمیت متعدد عوامل کے باعث 293 ملین روپے قبل از ٹیکس خسارہ ہوا جس کے نتیجے میں فروخت میں خسارہ، آپریشنز کا جبری شٹ ڈاؤن، کپاس اور سوت کی قیمتوں پر اثر انداز ہونے والا امریکہ چین تجارتی تنازعہ، دوران سال پاکستانی روپے کی قدر میں کمی کے باعث درآمد شدہ کپاس کی لاگت متاثر ہوئی اور شرح سود اور قرض لینے کے باعث سود کے اخراجات میں اضافہ سے مالیاتی چارجز 7.83 فیصد بڑھ کر 372 ملین روپے (2019 میں 345 ملین روپے) ہو گئے۔ مزید غیر مناسب ٹیکس قوانین کے باعث کمپنی ٹرن اوور پر کم سے کم ٹیکس ادا کرنے کی ذمہ دار ہے اور اس کے نتیجے میں کمپنی کو 326 ملین روپے کا بعد از ٹیکس خسارہ ہوا۔ فی شیئر خسارہ 97.49 روپے ہوا۔ کورونا وباء سے متاثرہ فروخت میں خاطر خواہ کمی کے سبب آپریٹنگ خسارہ گذشتہ سال کے مقابلے میں 172 ملین روپے کم رہا۔

دوران سال فروخت ہونے والے سامان کی لاگت مبلغ 5,770 ملین روپے رہی جو کہ 1 فیصد زیادہ تھی کیونکہ خریداری کے سیزن میں کپاس زیادہ قیمت پر حاصل ہوئی جو کہ سب سے پہلے امریکہ اور چین کے تجارتی تنازعہ سے متاثر ہوئی اور اس کے بعد کورونا وباء نے کپاس کی طلب کو کم کیا اور اس کے نتیجے میں فروخت میں نقصان ہوا اور آپریشن کے جبری شٹ ڈاؤن کے باعث سوت اور کپاس کی قیمتوں پر اثر پڑا۔

فروخت، ڈسٹری بیوٹن اور انتظامی اخراجات کی لاگت پچھلے سال کے مقابلے میں 35.02 ملین سے بڑھ گئی۔

ٹیکس محصولات میں مختصر کمی کے باعث معاشی طور پر مالی خسارہ زیادہ ہونے کا امکان ہے۔ کریڈٹ اکاؤنٹ میں نمایاں طور پر 2.9 بلین امریکی ڈالر کا معاہدہ ہوا جس کی وجہ سے درآمدات میں کمی اور ورکر ایمپلٹس میں معمولی اضافہ ہوا۔ IMF اور دیگر متعلقہ ایجنسیوں کی امداد نے ضرورت سے زیادہ ریلیف فراہم کیا اور اس کے نتیجے میں اسٹیٹ بینک آف پاکستان (SBP) کے ذخائر بہتر ہو کر 19 بلین امریکی ڈالر ہو گئے۔ افراط زر کم ہو کر 10.74 فیصد رہ گئی جو کہ مارچ کی سطح سے کم ہے اور کورونا وائرس کے اثرات کے ساتھ اسٹیٹ بینک آف پاکستان کو ڈسکاؤنٹ ریٹ کی شرح کم کرنے پر قائل کرنے میں مدد ملی تاکہ کاروباری افراد کو معاشی نمو کو تیز کرنے میں مدد مل سکے۔

### ٹیکسٹائل انڈسٹری کے چیلنجز:

اگرچہ حکومت پاکستان اور اسٹیٹ بینک آف پاکستان قرضوں کی واپسی کو موخر کرنے اور سود کی شرح کو کم کرنے کی پیشکش کے ذریعہ کورونا کی وجہ سے پائے جانے والے بحران کے باعث پیش آنے والے کاروباری بحران کے سلسلے میں کافی فکرمند ہیں، تاہم ٹیکسوں کی واپسی، ٹیکسٹائل کے شعبے کے لئے صفر کی درجہ بندی کو ختم کرنے، بجلی کی لاگت میں اضافہ، گیس انفراسٹرکچر ڈیولپمنٹ سیس (GIDC) کی ادائیگی کا خطرہ اور پاکستان میں کپاس کی فصلوں کی تیزی سے کم ہونے والی پیداوار اور معیار کے حصول کے لئے ترقیاتی کوششوں کی کمی سے متعلق صنعتوں کو درپیش دیگر طویل المیعاد مسائل حل کرنے میں حکومت سست روی کا مظاہرہ کر رہی ہے۔ مجموعی طور پر یہ تمام عوامل ٹیکسٹائل کے شعبے کی نمو اور اس کے قیمتی زرمبادلہ حاصل کرنے کی صلاحیت کو نقصان پہنچا رہے ہیں۔

### خام مال:

اگرچہ کپاس کی پیداوار کرنے والے ممالک (انڈیا، امریکہ، چین اور برازیل) میں پاکستان پانچویں نمبر پر ہے اس کی پیداوار ہر سال کم ہو رہی ہے۔ 2014/2015 میں پاکستان کی فصلوں کی پیداوار 14.81 بلین بیلز تھیں جو سال 2015/2016 میں کم ہو کر 9.7 بلین بیلز ہو گئیں اور دوران سال 2019/2020 میں مزید کم ہو کر 8.5 بلین بیلز تک رہ گئی۔ اب اگر موسم کی صورتحال معمول کے مطابق رہتی ہے تو سال 2020/2021 میں پاکستان کی فصل کی پیداوار 9 بلین بیلز ہونے کا تخمینہ لگایا گیا ہے۔ لہذا پاکستان اپنی ٹیکسٹائل ملز کی تقریباً 14 بلین بیلز کی ضروریات پوری کرنے کیلئے درآمدی کپاس پر انحصار کرنے پر مجبور ہے۔ حکومت پاکستان اور وزارت ٹیکسٹائل کو زیادہ سے زیادہ بیج کی ٹیکنالوجی میں سرمایہ کاری کرنے اور کسانوں کے ساتھ مل کر کام کرنے کی ضرورت ہے تاکہ وہ جدید کاشتکاری کے جدید ٹیکنیکوں سے ملک میں کپاس کی کاشت کرنے والے بڑے علاقوں میں پیداوار میں اضافہ کر سکیں جس کے نتیجے میں پاکستان کی معیشت کو فروغ ملے گا۔

ملک میں خام مال کی دستیابی میں شدید کمی واقع ہوئی ہے کیونکہ مقامی کپاس کی فصل کی پیداوار اچھی نہیں ہے۔ تاہم توقع کی جا رہی ہے کہ چائنا اور امریکہ کے تجارتی تنازعہ اور کورونا وائرس کے باعث طلب پر اثر پڑا ہے جس کی وجہ سے کپاس کی بین الاقوامی قیمتیں نسبتاً مستحکم رہیں گی۔ لہذا اس غیر یقینی صورتحال کے دوران کمپنی اپنی کوشش کرے گی کہ وہ مقامی کپاس پر انحصار کرے اور محتاط رہے اور کم سے کم خام مال اور تیار سامان کی انویسٹری کے ساتھ موثر انداز میں پیداوار کرے۔

## ممبران کیلئے ڈائریکٹر کی رپورٹ

کمپنی کے ڈائریکٹر 30 جون 2020ء کو ختم ہونے والے سال کیلئے کمپنی کی 53 ویں سالانہ رپورٹ اور کمپنی کے آڈٹ شدہ مالیاتی حسابات کے ساتھ اپنی رپورٹ پیش کرتے ہوئے مسرت محسوس کر رہے ہیں۔

### کاروباری ماحول:

یہ سال کاروباری لحاظ سے انتہائی مشکل رہا۔ حکومت اور اسٹیٹ بینک نے مقامی کٹینمنٹ پالیسیز اختیار کیں جس کے نتیجے میں کرنسی کی قدر میں کمی ہوئی اور پالیسی کی شرح میں اضافے کا اثر طلب کو کم کرنے اور ان پٹ لاگت میں اضافے پر پڑا۔ امریکہ اور چین کے تجارتی تنازعات کے باعث چین کو دباؤ کا سامنا کرنا پڑا جس کا منفی اثر کپاس کی قیمتوں اور اس کے نتیجے میں سوت کی فروخت کی قیمتوں پر پڑا۔ مارچ 2020ء میں کورونا وائرس کے پھیلاؤ کے باعث درآمدی ممالک کے منسوخ اور موخر احکامات کے نتیجے میں کاروباری سرگرمیاں قفل کا شکار ہوئیں جس کے باعث ہماری فروخت / وصولیاں متاثر ہوئیں اور ایک ماہ کیلئے پیداوار میں رکاوٹ پیدا ہوئی جس کے نتیجے میں اسپنڈل صلاحیت کم ہوگئی۔

### پاکستان کی معیشت:

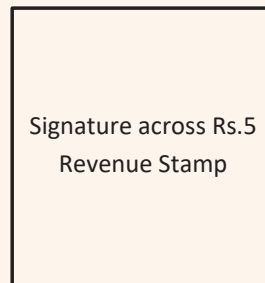
مالیاتی سال 2019-2020 میں ملکی جی ڈی پی میں 1.9 فیصد کے مقابلے میں 0.38- فیصد کا تخمینہ لگایا گیا۔ مینوفیکچرنگ (ایل ایس ایم) کے معاہدے میں بڑے پیمانے پر 10.17 فیصد اضافے سے پیداواری شعبہ خاص طور پر متاثر ہوا۔ کورونا وائرس کے آغاز سے قبل صنعت بڑے پیمانے پر گیس کی قیمت میں اضافے اور پاکستانی روپے کی قدر میں کمی کیلئے مسلسل کوششیں کر رہی تھی جو کہ گذشتہ سالوں کے دوران رہی تھی۔ مزید یہ کہ سرمایہ کی زیادہ قیمت، PSDP میں کمی اور ایک ہی وقت میں 50,000 روپے اور اس سے زائد رقم کی خریداری پر شناختی کارڈ کی شرط کے نتیجے میں صارفین کی طلب میں شدید کھنچاؤ پیدا ہوا۔ حکومت کی جانب سے IMF کے سخت اقدامات نے سہ ماہی کی شروعات میں بہتر معاشی حالات کی عکاسی کرنا شروع کر دی تھی جس میں موجودہ اکاؤنٹ اور مالی خسارے میں کمی شامل تھی، تاہم، سہ ماہی کے آخر میں لاک ڈاؤن کا اضافی بوجھ سے ایک نئے معاشی چیلنج کا سامنا کرنا پڑا۔ بہر حال لوگوں کے روزگار اور کاروبار کو بچانے کیلئے حکومت اور اسٹیٹ بینک کے بروقت اقدامات کا خیر مقدم کیا گیا۔ مبلغ 1.24 ٹریلین مالیاتی پیکیج، تعمیراتی پیکیج، پالیسی کی شرح میں کمی، اجرتوں کی ادائیگی کیلئے ری فنانس اسکیم اور سیسڈی والے نرخوں پر تنخواہ اور قرض ملتوی کرنے کے فیصلے وقت کی اہم ضرورت تھے۔

کافی حد تک کورونا وائرس کے انفیکشن میں کمی کے ساتھ ہم امید کرتے ہیں کہ سخت حالات کے باوجود حکومت مستحکم پالیسیاں جاری رکھے گی۔ معاشی دستاویزات اور ٹیکس کی بنیاد کو بڑھانا تکلیف دہ اقدام ہے۔ تاہم ملک اور خاص طور پر منظم سیکٹر مجموعی طور پر طویل عرصے میں اس طرح کے اقدامات سے مستفید ہونے کیلئے تیار ہے۔ مزید برآں بجٹ 2020-21 میں اعلان کردہ درآمد شدہ خام مال پر ڈیوٹی میں کمی اس صنعت کے لئے مثبت ہے اور اس سے اگلے سال میں کیش فلو اور سرمایہ کی تشکیل کے تحفظ کی اجازت ہوگی۔ مالیاتی سال 2020-21 کیلئے تمام اسٹیک ہولڈرز کیلئے حکومت کی نظر ثانی شدہ GDP کی شرح نمو 2.1 فیصد ایک زبردست چیلنج ہوگی۔ تاہم ہم امید کرتے ہیں کہ کورونا وائرس کیس میں کمی اور SOP's کے حوالے سے عملدرآمد ہمیں صحیح راہ پر گامزن کرے گا۔ حکومت کی طرف سے اعلان کردہ گرین فیلڈ منصوبوں کیلئے تعمیراتی پیکیج، LTFF فنانسنگ اور BMR اور پانی اور توانائی کی تقسیم کے دیگر منصوبوں جیسے اقدامات بھی مستقبل میں ترقی کے مواقع فراہم کریں گے۔

# Form of Proxy

I/We \_\_\_\_\_ of \_\_\_\_\_, being a Member of Salfi Textile Mills Limited, holder of \_\_\_\_\_, Ordinary Share(s) as per Register Folio No \_\_\_\_\_ hereby Appoint Mr. \_\_\_\_\_, having CNIC No. \_\_\_\_\_ as my/our proxy in my/our absence to attend and vote for me/us, and on my/our behalf at the Annual General Meeting of the company to be held on October 26, 2020 and at any adjournment thereof.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2020.



Witness 1 \_\_\_\_\_

Witness 2 \_\_\_\_\_

Signature \_\_\_\_\_

Signature \_\_\_\_\_

Name \_\_\_\_\_

Name \_\_\_\_\_

CNIC # \_\_\_\_\_

CNIC # \_\_\_\_\_

## NOTES:

1. This instrument appointing a proxy shall be in writing under the hand of the appointer or his attorney duly authorized in writing, or if the appointer is a corporation either under the common seal or under the hand of an official or attorney so authorized. No person shall be appointed as proxy who is not member of the company qualified to vote except that a corporation being a member may appoint a person who is not a member.
2. The instrument appointing a proxy and the power of attorney or other authority (if any), under which it is signed or a notarially certified copy of that power of authority, shall be deposited at the office of the Company not less than 48 (forty eight) hours before the time for holding the meeting at which the person named in the instrument proposes to vote, and in default the instrument of a proxy shall not be treated as valid.
3. CDC Shareholders or their Proxies should bring their original CNICs or Passport along with the Participant's ID Number and their Account Number to facilitate their identification. Detail procedure is given in Notes to the Notice of AGM.

## پراکسی فارم (مختار نامہ)

میں / ہم ..... کا / کی .....  
 بحیثیت رکن سلفی ٹیکسٹائل ملز لمیٹڈ اور حامل ..... عام حصص برطابق رجسٹرڈ فولیو نمبر .....  
 بذریعہ ہذا محترم / محترمہ ..... کمپیوٹرائزڈ قومی شناختی کارڈ نمبر .....  
 مورخہ 26 اکتوبر 2020ء

کو اپنے / ہمارے ایما پر: .....  
 منعقد ہونے والے کمپنی کے سالانہ اجلاس عام میں حق رائے دہی استعمال کرنے، تقریر اور شرکت کرنے یا کسی بھی التواء کی صورت میں اپنا / ہمارا بطور مختار نامہ (پراکسی) مقرر کرتا  
 ہوں / کرتے ہیں۔

آج بروز ..... تاریخ ..... 2020 کو میرے / ہمارے دستخط سے گواہوں کی تصدیق سے جاری ہوا۔

ممبر کے دستخط  
 ریونیو کی مہر 5 روپے

گواہان

گواہان

-2

-1

دستخط:

دستخط:

نام:

نام:

کمپیوٹرائزڈ قومی شناختی کارڈ نمبر:

کمپیوٹرائزڈ قومی شناختی کارڈ نمبر:

نوٹ:

- 1- پراکسی تقرری کے آلات تقرر کرنے والے کے دستخط یا اس کے باقاعدہ بااختیار وکیل کے تحریری اجازت نامہ، یا اگر تقرر کرنے والا کارپوریشن ہے تو عام مہر یا ایک آفیشل دستخط کے تحت یا ایسے بااختیار وکیل کے دستخط ہوں گے۔ جو کمپنی کا رکن نہیں ہے اسے پراکسی مقرر نہیں کیا جائے گا سوائے ایک کارپوریشن کے جو ووٹ ڈالنے کے لئے ایک غیر رکن شخص کو پراکسی مقرر کر سکتی ہے۔
- 2- پراکسی اور مختار نامہ یا دیگر اتھارٹی (اگر کوئی ہوں) تقرری کے آلات، جس کے تحت یہ دستخط شدہ ہو یا اس مختار نامہ کی نوٹریلی مصدقہ کاپی، کمپنی کے دفتر میں کم از کم 48 (اٹنا لیس) گھنٹے قبل اجلاس جس میں ووٹ دینے کے مقاصد کے لئے انسٹرومنٹ میں نامزد شخص کی جمع کروایا جائے گا، بصورت دیگر پراکسی کا انسٹرومنٹ کارآمد تصور نہ ہوگا۔
- 3- سی ڈی سی حصص یا فریگان یا ان کے پراکسیز کو اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ یا اصل پاسپورٹ معہ پارٹیشن (شرکت) آئی ڈی نمبر اور کاؤنٹ نمبر اپنی شناخت کی سہولت کے لئے اپنے ہمراہ لانا چاہئے۔ تفصیلی طریقہ کار آئی ڈی نمبر کے نوٹ میں دیا گیا ہے۔





**HEAD OFFICE :**

6th Floor, Textile Plaza,  
M.A. Jinnah Road, Karachi-74000  
Ph : 3241-2955-3 Lines, 3242-6761-2-4  
Fax : (92-21) 3241-7710  
E-Mail : [stm.corporate@tatapakistan.com](mailto:stm.corporate@tatapakistan.com)

**MILLS :**

HX-1, Landhi Industrial Area,  
Karachi-74000, Pakistan.

[www.tatapakistan.com](http://www.tatapakistan.com)