

ALI ASGHAR TEXTILE MILLS LIMITED
CORPORATE BRIEFING SESSION
2021

Vision Statement

To strive through excellence through Commitment, Integrity, Honesty and Team Work

Mission Statement

To invest and operate successful Logistic centers and invest in high return ventures.

BRIEF HISTORY/COMPANY PROFILE

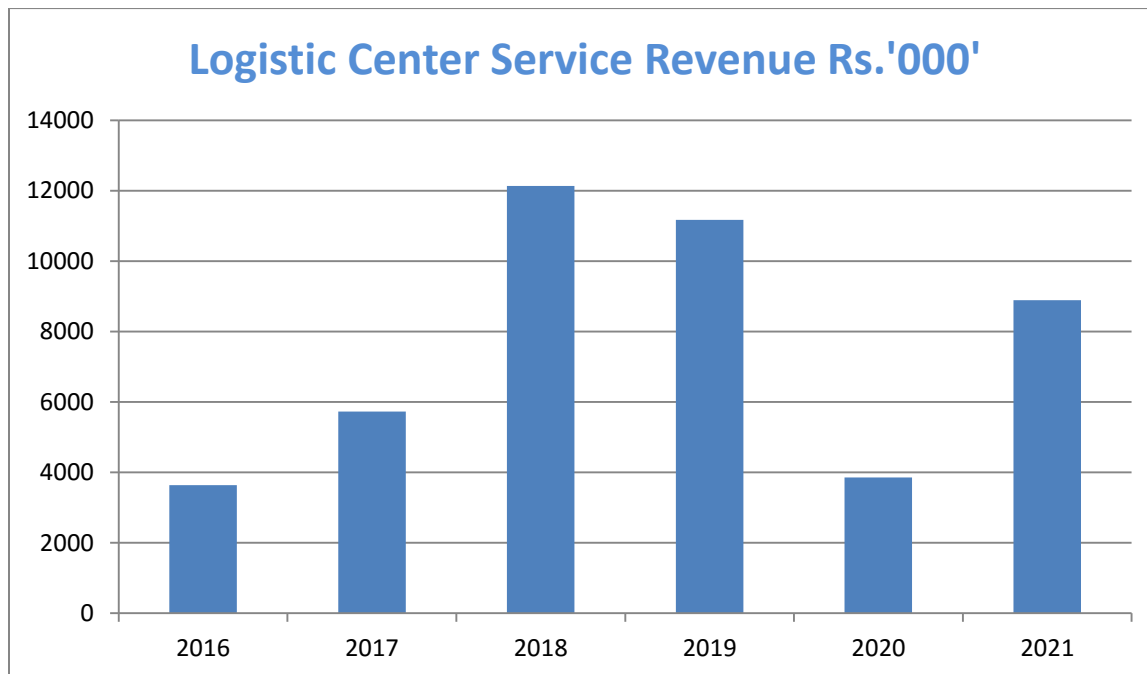
Ali Asghar Textile Mills Limited was established in 1969 as a textile spinning unit. However in 2011 a strategic decision was taken by the management to exit textile spinning unit and invest in warehousing/Logistic. As a result change in memorandum of Article of AATML was carried out to change principal line of business to logistic/warehouse.

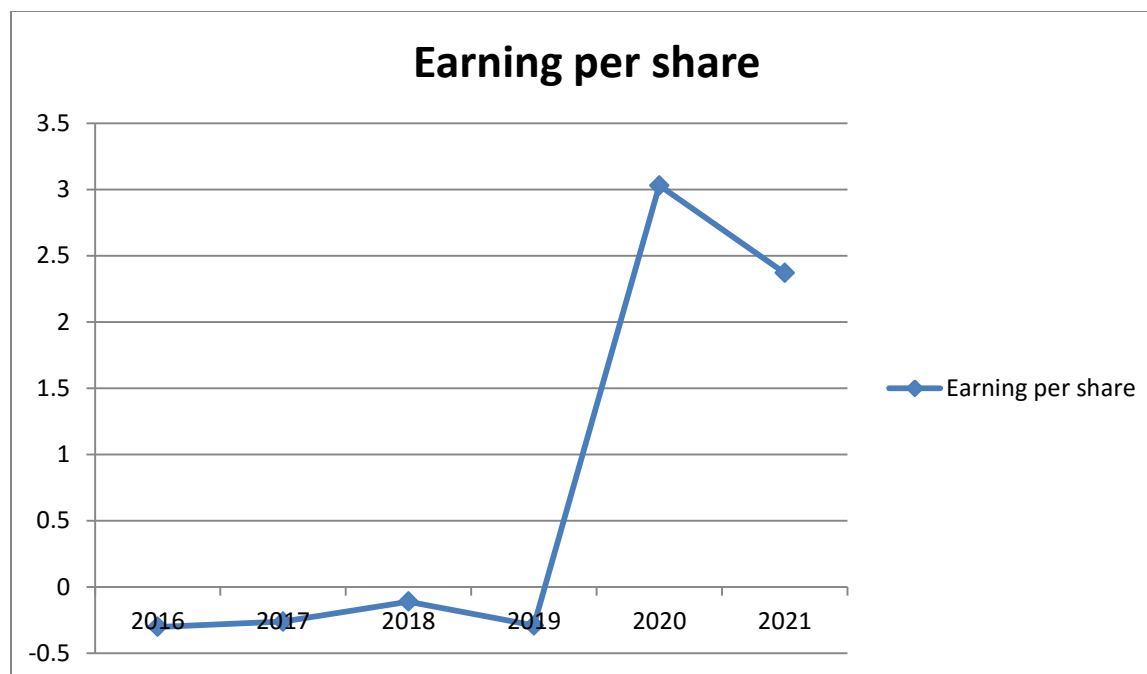
Currently to carry on business of Logistics/Warehouse construction/ rental and allied business. To enter into agreement/join venture with companies' parties to establish logistic hub/office building/warehouses/industrial Park on land of the company, on land leased out from third party, to lease out land to third party for logistic related activities. To acquire purchase exchange or otherwise any movable or unmovable property any right or privileges which the company may deem necessary for the purpose of its business.

Today the company is headed by its CEO & Director Mr. Nadeem Ellahi Shaikh states "To be successful in any business we believe that we need to provide something better than our competition.

FINANCIAL DETAILS
Historic Performance

FINANCIAL YEAR	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16
Operating Results	'000	'000	'000	'000	'000	'000
Logistic Service Revenue	8,892	3,855	11,173	12,134	5,723	3,637
Gross Profit/(Loss)	(11,650)	(17,066)	(7,558)	509	(6,161)	(8,372)
Net Profit/(Loss)	105,109	134,532	(16,541)	(4,878)	(11,362)	(13,459)
Operating Fixed Assets	839,416	768,161	357,730	353,347	369,586	373,920
Current Assets	800,169	899,279	33,652	35,674	32,382	32,016
Shareholders' Equity	1,613,523	1,453,622	319,112	317,186	255,743	268,014
Total Non-Current Assets	902,682	783,308	362,962	368,366	259,132	260,138
E.P.S	2.37	3.03	-0.29	-0.11	-0.26	-0.30
Current Ratio	28.11	5.34	1.05	0.93	0.77	0.78

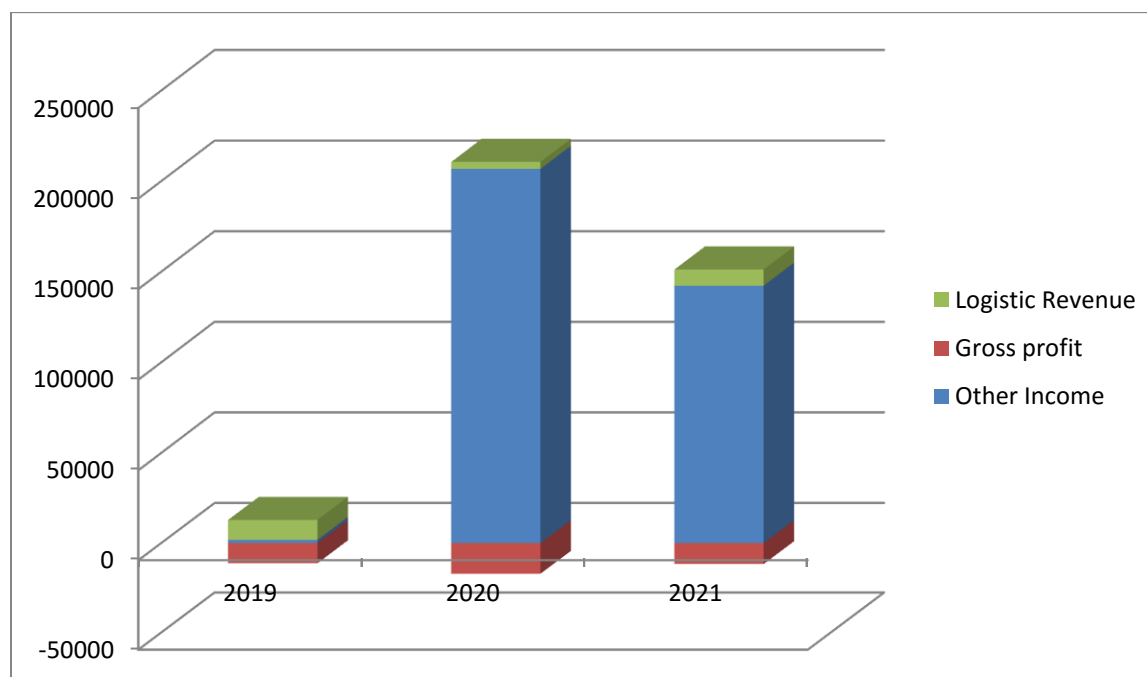




Financial Statements Year Ended 30 June 2021

Statement of Financial Position

Assets	Rupees	Equities and Liabilities	Rupees
Non-Current Assets		Share Capital and Reserves	
Operating Fixed Assets	839,416,938	Authorized Share Capital	250,000,000
Capital Work in Progress	53,659,238	Issued, subscribed Capital	222,133,470
Long term Deposits	6,392,630	Interest free loan from Directors	6,685,507
Long term loans and Advances	3,213,980	Surplus on Revaluation of Fixed Assets	682,474,489
Total Non-Current Assets	902,682,786	Un-appropriated Profit/(Loss)	665,200,814
		Un-realized gain/loss on Investment	37,029,465
Current Assets		Total Equities	1,613,523,745
Loans and Advances	53,431,170	Long term Financing	58,508,315
Investments	683,418,811	Long term Deposits	287,000
Trade deposits & prepayments	1,611,230	Deferred Liabilities	2,069,150
Other Receivables	-	Total Non-Current Liabilities	60,864,465
Tax refunds	4,681,626	Trade and Other Payables	14,741,304
Cash and bank Balance	57,026,178	Unclaimed Dividends	239,589
Total Current Assets	800,169,015	Accrued Markup	4,930,250
		Current portion of long term Borrw.	8,552,448
		Total Current Liabilities	28,463,591
Total Assets	1,702,851,801	Total Liabilities & Equities	1,702,851,801



Statement of Profit or Loss
Year Ended 30 June 2021

	2021	2020
Logistic Center Service Revenue	8,892,400	3,855,480
Logistic Center Service Charges	(20,543,173)	(20,921,655)
Gross Profit/(Loss)	(11,650,773)	(17,066,175)
Administrative Expenses	(14,100,755)	(16,250,974)
Other Expenses	-	(30,575,589)
Other Income	142,313,188	206,754,111
Profit/(Loss) from operations	116,660,660	142,861,373
Finance Cost	(138,094)	(98,729)
Profit/(Loss) before taxation	116,522,566	142,762,644
Current	(12,423,905)	(8,230,050)
Prior Year Tax	1,010,780	-
Profit/(Loss) after taxation	105,109,441	134,532,594
Earnings/(Loss) Per Share	2.37	3.03

Default segment of AATML
under clause 5.11.1 (g) of the PSX regulation

1. ***We will pay Annual listing fee (PSX) of Rs.100,000/ in next week. For the record we have no other dues at PSX.***
2. ***We have offered to CDC for settlement due to huge penalties charged us, therefore we are waiting for their response. We will be settling when our offer is accepted by CDC.***

Financial Forecast

Company is hoping that success of the flagship warehouse will lead to it to replicate the model at other sites in Pakistan.

Company will go into value added warehousing services like Pharma products refrigerated storage.

Aatml has also invested in a logistic center have a 3 years' service contract with Airlift grocers worth 160 million.

The End

Questions and Answers