



GlaxoSmithKline Consumer
Healthcare Pakistan
Limited
Sandoz Nagar, Petaro
Road, Jamshoro,
Sindh, 76100,
Pakistan

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21 October 2022

The General Manager
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi – 74000.

Subject: Financial Results for the Nine Months Ended 30 September 2022
GlaxoSmithKline Consumer Healthcare Pakistan Limited

Dear Sir,

This is to inform you that the Board of Directors of our Company in their meeting held on Friday, 21 October 2022 at 12.30 p.m., at 35 Dockyard Road, West Wharf, Karachi and via weblink, recommended the following:

(i) **CASH DIVIDEND**

NIL

AND/OR

(ii) **BONUS SHARES**

NIL

The financial results of the Company are as follows:

	<u>Nine months ended</u>		<u>Quarter ended</u>	
	<u>September 30,</u> <u>2022</u>	<u>September 30,</u> <u>2021</u>	<u>September 30,</u> <u>2022</u>	<u>September 30,</u> <u>2021</u>
	-----Rupees in '000-----			
Revenue from contracts with customers - net	20,807,868	18,002,446	6,593,614	6,079,605
Cost of sales	17,299,337	13,017,485	6,216,390	4,570,485
Gross profit	3,508,531	4,984,961	377,224	1,509,120
Selling, marketing and distribution expenses	2,621,270	2,450,055	734,266	922,171
Administrative expenses	285,854	222,236	95,244	85,679
Other operating expenses	31,701	204,400	(43,413)	47,613
Other income	(205,832)	(242,817)	(50,385)	(91,635)
	2,732,993	2,633,874	735,712	963,828
Operating profit / (loss)	775,538	2,351,087	(358,488)	545,292
Financial charges	363,048	31,328	148,849	28,580
Profit / (loss) before taxation	412,490	2,319,759	(507,337)	516,712
Taxation – net *	(480,417)	(677,138)	162,124	(152,819)
(Loss) / profit after taxation	(67,927)	1,642,621	(345,213)	363,893
(Loss) / earnings per share – Rs	(0.58)	14.03	(2.95)	3.11



* This includes super tax amounting to Rs. 283 million and Rs. 13 million for tax years 2022 and 2023 respectively. The unadjusted EPS stands at Rs. 1.95 compared to the adjusted LPS of Rs. 0.58.

Yours sincerely,
For and on behalf of
GlaxoSmithKline Consumer Healthcare Pakistan Limited



Mashal Mohammad
Company Secretary

cc: Head of Operation,
Central Depository Company of Pakistan Limited,
99-B, Block – B, S.M.C.H.S.,
Main Shakra-e-Faisal,
Karachi.

Executive Director/HOD,
Offsite-II Department, Supervision Division,
Securities and Exchange Commission of Pakistan,
NIC Building, 63 Jinnah Avenue,
Blue Area,
Islamabad.