

# QUARTERLY REPORT SEPTEMBER, 2022

# FIRST IBL MODARABA

# **MISSION STATEMENT**

Our mission is to strive for continued excellence in providing quality services to the business community as a whole, with the ultimate goal to increase the value of certificate holders.

### **VISION STATEMENT**

Our vision is to establish First IBL Modaraba as the benchmark reference for all Islamic Financia Institutions for the provision of financial services in line with increasing needs of our esteemed customers and to become the premier financial service organization that provides the highest level of quality service while remaining innovative and responsive to ever-changing customer demands.

# **CORPORATE STRATEGY**

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We, First IBL Modaraba, being a multi purposes Modaraba and an Islamic financial institution, are engaged in various Shari'ah compliant products, namely; financing through Ijarah, Murabahah and Musharakah arrangements and investments in Shari'ah compliant securities.

In order to maintain diversified business activities in different sectors of economy, we do not only focus them for Corporate and SMEs Sectors but we also facilitate proprietorship and partnership firms and the individuals in their businesses, which play an effective and important role in the markets.

Keeping in light the present micro and macro economic scenarios in the country, we maintain and apply cautious and well maintained risk management policies in extending the new business rather we target the selective/ quality clientele so as to minimize the risk of default in the repayments.

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# **Corporate Information**

| Modaraba Management Company         | IBL Modaraba Management (Pvt.) Limited  |   |  |
|-------------------------------------|---|---|--|
| Board of Directors                  | Arslan Khan Khakwani<br>Ibrahim Hassan Murad<br>Iftikhar Hameed Khan<br>Aamir Manzoor                                 | Chairman<br>Director<br>Director<br>Chief Executive |  |
| Company Secretary                   | Hassan Fareed   |   |  |
| Chief Financial Officer             | Zeeshan Ahmed   |   |  |
| Internal Auditor                    | Rana Rizwan Tariq   |   |  |
| Sharia'ah Advisor                   | Dr. Salman Ahmed Khan   |   |  |
| Legal Advisor                       | M/s. Holscott International [Legal services]  |   |  |
| Bankers                             | Habib Bank Limited – Islamic Banking<br>Meezan Bank Limited<br>MCB Islamic Bank Limited<br>The Bank of Punjab – Taqwa |   |  |
| Auditors to the Modaraba            | Crow Hussain Chaudhur<br>Chartered Accountants  | ·y  |  |
| Registrar                           | Corp Tec Associates (Pvt.) Limited<br>503 E, Johar Town, Lahore.  |   |  |
| <b>Registered/ Principal Office</b> | Office No.4-L, Main Ferozpur Road,<br>Gulberg3, Lahore.<br>Telephone No. 042-35969435 & 36                            |   |  |

# **Directors' Report**

On behalf of Board of Directors of IBL Modaraba Management (Pvt.) Ltd, the management company of First IBL Modaraba (FBLM), I am pleased to present Quarterly report with unaudited financial statements of FIBLM for the 1<sup>st</sup> quarter ended September 30, 2022.

In presence of tough economic conditions, high inflation rates, low buying power, ban on imports, lingering supply constraints and other economic scenario, your Modaraba booked gross profit before tax of Rs.3.147 million as compared to profit of Rs. 1.674 million in the preceding period.



During the reporting period the management focused on investment of funds in ijarah segment to quality clients to generate more handsome return for its valued certificate holders.



During the first quarter ended September 30, 2022 recoveries were smooth and subsequently invested in income generating segments.

Liability base highlights are as follows:



Segment wise contribution of operating income is as follows:

The primary focus of the management is on micro financing at better rate of return to enhance the profitability to give better returns to its certificate holders.

I would like to express my gratitude to the Securities & Exchange Commission of Pakistan, Registrar Modarabas, State Bank of Pakistan and NBFI & Modaraba Association of Pakistan for providing us their usual support and guidance. The board appreciates and pays gratitude to the certificate holders and customers for entrusting their confidence on us and we assure them maintenance of adequate internal controls, providing personalize services and also to maintain an ideal environment of good corporate governance in all areas of the activities.

Finally the board appreciates the dedication and hard work put in by the management of First IBL Modaraba.

for & on behalf of the Board,

Aamir Manzoor Chief Executive Officer October 27, 2022

# دائر يكثرز ريورك

میں، آئی بی ایل مضاربہ پنجمنٹ (پرائیویٹ) کمیٹڈ جو کہ فرسٹ آئی بی ایل مضاربہ کی پنجمنٹ کمپنی ہے کے بورڈ آف ڈائیر یکٹر کی طرف سے 30 تمبر 2022 کو اختیام پذیر ہو نیوالی پہلی سہ ماہی کے، غیر تصدیق شدہ مالیاتی دستاہ یزات معہڈ ائر یکٹر زر پورٹ، اپنے سڑ ٹیفیکیٹ ہولڈرکو پیش کرتے ہوئے خوشی محسوس کرتا ہوں۔ مشکل معاشی حالات، بلندا فراط زر، درآ مدات پر پابندی، رسد میں تاخیر اور دیگر عوامل کے باوجو د آ کے مضاربہ نے پچھلے سال کے 1.674 ملین رو پڑی منافع کے مقال معاشی حالات، بلندا فراط زر، درآ مدات پر پابندی، رسد میں تاخیر اور دیگر عوامل کے باوجو د آ کی مضاربہ نے پچھلے سال کے 1.674 ملین رو پے قبل از کیک منافع کے مقال مع میں 147 ملین رو پر کاقبل از کیک منافع کمایا۔



عامر منظور چف ایگز کثوآ فیس 2022 27 1

فنتظم فرسث آكى بي ايل مضاربه

#### BALANCE SHEET FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|  |      | September 30,<br>2022                   | June 30, 2022                           |
|--|------|---|---|
|  | Note | Rupees                                  | Rupees                                  |
| ASSETS   |      |   |   |
| Current Assets   |      |   |   |
| Bank balances  | Г    | 33,290,229                              | 13,599,668                              |
| Short term investments   | 3    | 2,623,125                               | 2,773,160                               |
| Ijarah rentals receivable<br>Short term Musharakah receivables       |      | 18,536<br>27,475,076                    | 1,212,881<br>27,500,000                 |
| Advances, prepayments and other receivables                          | 4    | 5,470,025                               | 5,017,505                               |
| Advance income tax   |      | 1,240,768                               | 1,317,777                               |
| Current portion of long term Musharakah receivables                  |      | 44,210,603                              | 54,413,221                              |
| Non Current Access   |      | 114,328,362                             | 105,834,212                             |
| Non-Current Assets   | _    |   |   |
| Long term Musharakah receivables                                     |      | 25,391,978                              | 25,837,812                              |
| Long term advances and deposits                                      |      | 20,500                                  | 20,500                                  |
| Investment property<br>Fixed assets under Ijarah arrangements        |      | 50,833,543<br>20,137,100                | 52,083,550<br>23,753,364                |
| Fixed assets under own use   |      | 387,808                                 | 792,809                                 |
|  | -    |   |   |
| Total Assets   | -    | 96,770,929<br>211,099,291               | 102,488,035<br>208,322,247              |
| LIABILITIES  | -    | 2                                       | 200/022/21/                             |
|  |      |   |   |
| Current Liabilities  |      |   |   |
| Creditors, accrued and other liabilities                             | 5    | 1,264,255                               | 906,227                                 |
| Musharaka finances   |      | 700,000                                 | 700,000                                 |
| Current portion of non-current liabilities                           |      | 2,811,745                               | 2,525,855                               |
| Unpresented profit warrants  | L    | 10,834,598                              | 10,834,598                              |
| Non-Current Liabilities  |      | 15,610,598                              | 14,966,680                              |
|  | г    | 0.015 (00.)                             | 0.050.000                               |
| Long term security deposits  | L    | 3,015,632                               | 3,353,880                               |
| T-A-111-101041   | -    | 3,015,632                               | 3,353,880                               |
| Total Liabilities<br>NET ASSETS                                      | -    | <u>18,626,230</u><br><b>192,473,062</b> | <u>18,320,560</u><br><b>190,001,687</b> |
| REPRESENTED BY:  | =    | <u> </u>                                | · · ·                                   |
|  |      | 214 075 000                             | 214 075 000                             |
| Certificate capital<br>Reserves                                      |      | 216,875,000<br>45,394,252               | 216,875,000<br>45,394,252               |
| Accumulated loss   |      | (72,176,415)                            | (74,820,117)                            |
|  | -    | 190,092,837                             | 187,449,135                             |
| Unrealized gain on revaluation of investments - Available for sale   |      | 2,380,224                               | 2,552,552                               |
|  | -    | 192,473,062                             | 190,001,687                             |
| Contingencies and commitments  |      |   |   |
|  |      |   |   |
| The annexed notes form an integral part of these financial statement | S.   |   |   |

#### **PROFIT AND LOSS ACCOUNT** FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|   | September 30,<br>2022 | September 30,<br>2021 |
|---|-----------------------|-----------------------|
|   | Rupees                | Rupees                |
| INCOME FROM OPERATION                                 |                       |                       |
| Income from Ijarah                                    | 2,603,244             | 532,730               |
| Profit on Musharaka investments                       | 2,627,335             | 2,480,597             |
|   | 5,230,579             | 3,013,327             |
| OTHER INCOME  |                       |                       |
| Income from investment property                       | 1,873,860             | 1,873,860             |
| Profit on deposits                                    | 490,985               | 785,028               |
| Other income  | 421,558               | 1,532                 |
|   | 2,786,403             | 2,660,420             |
| Reversal of provision on Musharakah income - net      | 361,142               | 98,090                |
| TOTAL INCOME  | 8,378,123             | 5,771,837             |
| EXPENSES  |                       |                       |
| Operating expenses                                    | (3,206,803)           | (3,644,492)           |
| Depreciation on assets under Ijarah                   | (2,024,304)           | (450,741)             |
| Other operating expenses                              | -                     | (1,981)               |
|   | (5,231,107)           | (4,097,214)           |
| Profit before Modaraba Company's management fee       | 3,147,016             | 1,674,622             |
| Modaraba company's management fee                     | (314,702)             | -                     |
| Provision for worker's welfare fund                   | (62,940)              | -                     |
| Profit before tax                                     | 2,769,374             | 1,674,622             |
| Income tax expense                                    | (125,672)             | -                     |
| Net (loss) / Profit after tax for the period          | 2,643,702             | 1,674,622             |
| Earnings per Modaraba Certificate - Basic and Diluted | 0.12                  | 0.08                  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR DIRECTOR CHIEF FINANCIAL OFFICER

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|  | September 30,<br>2022 | September 30,<br>2021 |
|--|-----------------------|-----------------------|
|  | Rupees                | Rupees                |
| Net Profit for the period                                      | 2,643,702             | 1,674,622             |
| Other comprehensive income                                     |                       |                       |
| Items that may be reclassified subsequently to profit and loss | 5                     |                       |
| Unrealized loss in value of available for sale investments     | (172,327)             | (740,432)             |
| Other comprehensive loss for the period                        | (172,327)             | (740,432)             |
| Total Comprehensive Income for the period                      | 2,471,375             | 934,190               |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR

DIRECTOR CHIEF FINANCIAL OFFICER

#### **CASH FLOW STATEMENT** FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|  | September 30,<br>2022 | September 30,<br>2021 |
|--|-----------------------|-----------------------|
| Note   | Rupees                | Rupees                |
| Profit for the period  | 2,643,702             | 1,674,622             |
| Adjustment for:  |                       |                       |
| - Depreciation on fixed assets under own use   | 107,146               | 234,396               |
| - Depreciation on investment property  | 1,250,007             | 1,250,007             |
| <ul> <li>Depreciation on fixed assets under Ijarah arrangements</li> </ul>             | 2,024,304             | 450,741               |
| <ul> <li>Provision/ (Reversal) of Musharaka profit held in suspense account</li> </ul> | (361,142)             | -                     |
| - Revaluation loss/ (gain) on investment at fair value through profit or loss          | (22,291)              | 1,981                 |
| - Provision for management fee   | 314,702               | -                     |
| - Provision for worker welfare fund  | 62,940                | -                     |
| - Gain on termination of Ijarah arrangements   | (255,190)             | (32)                  |
| - Gain on disposal of fixed assets   | (143,345)             | -                     |
| - Profit on term deposit receipts and bank deposits                                    | (490,985)             | (785,028)             |
|  | 2,486,146             | 1,152,065             |
|  |                       |                       |
| Operating profit before working capital changes  | 5,129,848             | 2,826,687             |
| Decrease / (Increase) in assets:   |                       | ()                    |
| - Advances, prepayments and other receivables  | (452,520)             | (510,515)             |
| - Ijarah rentals receivable  | 1,194,345             | 86,500                |
| - Musharaka receivables  | 10,673,292            | 3,247,252             |
| Increase/ (Decrease) in operating liabilities:   |                       |                       |
| - Long term security deposits  | (52,358)              | 34,280                |
| - Creditors, accrued and other liabilities   | 358,028               | (31,339)              |
| Net changes in working capital   | 11,720,787            | 2,826,178             |
| Cash generated from operations   | 16,850,635            | 5,652,865             |
| CASH FLOWS FROM OPERATING ACTIVITIES   |                       |                       |
| Cash generated from operations   | 16,850,635            | 5,652,865             |
| Purchase of fixed assets under Ijarah arrangements                                     | (796,300)             | (171,400)             |
| Proceeds from disposal of assets on terminating Ijarah                                 | 2,752,690             | -                     |
| Proceeds from disposal of fixed assets under own use                                   | 441,213               | -                     |
| Income taxes paid  | (48,663)              | (160,010)             |
| Net Cash generated from Operating Activities   | 2,348,940             | (331,410)             |
| CASH FLOW FROM INVESTING ACTIVITIES  |                       |                       |
| Profit on term deposit receipts and bank deposits                                      | 490,985               | 785,028               |
| Net Cash (used in) / generated from Investing Activities                               | 490,985               | 785,028               |
| CASH FLOW FROM FINANCING ACTIVITIES  |                       |                       |
| Dividends paid   | (0)                   | (49,307)              |
|  | (0)                   | (47,307)              |
| Net Cash used in Financing Activities  | (0)                   | (49,307)              |
| Net (Decrease) / Increase in Cash and Cash Equivalents                                 | 19,690,560            | 6,057,176             |
| Cash and cash equivalents at the beginning of the period                               | 13,599,668            | 52,113,573            |
| Cash and Cash Equivalents at the End of the period                                     | 33,290,229            | 58,170,750            |

The annexed notes form an integral part of these financial statements.

#### STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|   |                        | Reserves             |                  |              |
|---|------------------------|----------------------|------------------|--------------|
|   |                        | Capital              |                  |              |
| Particulars                               | Certificate<br>Capital | Statutory<br>reserve | Accumulated loss | Total Equity |
|   |                        | Ruj                  | pees             |              |
| Balance as at June 30, 2021               | 216,875,000            | 45,394,252           | (72,853,017)     | 189,416,235  |
| Comprehensive income for the year         |                        |                      |                  |              |
| Net profit for the year                   | -                      | -                    | (1,967,100)      | (1,967,100)  |
| Total comprehensive income for the year   | -                      | -                    | (1,967,100)      | (1,967,100)  |
| Balance as at June 30, 2022               | 216,875,000            | 45,394,252           | (74,820,117)     | 187,449,135  |
| Comprehensive income for the period       |                        |                      |                  |              |
| Net profit for the period                 | -                      | -                    | 2,643,702        | 2,643,702    |
| Total comprehensive income for the period | -                      | -                    | 2,643,702        | 2,643,702    |
| Balance as at September 30, 2022          | 216,875,000            | 45,394,252           | (72,176,415)     | 190,092,837  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR

DIRECTOR CHIEF FINANCIAL OFFICER

#### FIRST IBL MODARABA NOTES TO THE ACCOUNTS (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

#### Note 1

The accounting policies adopted for the preparation of these financial statements are consistent with those applied for the preparation of preceding annual publishing accounts.

#### Note 2

These unaudited financial statements have been prepared and circulated under the directives of Securities and Exchange Commission of Pakistan.

| Note 3  |                       |                      |
|---|-----------------------|----------------------|
| Chart Tarra Investments   | September 30,<br>2022 | June 30,<br>2022     |
| Short Term Investments  |                       | 2022<br>Dees"        |
|   | Note                  |                      |
| Investments in listed equity securities are classified as:  |                       |                      |
| · · · · · · · · · · · · · · · · · · ·   | 4.1 2,380,267         | 2,552,594            |
| - At fair value through profit or loss  | 4.2 242,858 2,623,125 | 220,566<br>2,773,160 |
|   | 2,023,123             | 2,773,100            |
| 3.1 Available for sale  |                       |                      |
| September 2018 June 2018 Name of entity   |                       |                      |
| No. of shares / Certificates<br>Holdings are in ordinary certificates / shares of Rupees 10 each. |                       |                      |
| 23,414 23,414 The Searle Company Limited  | 2,380,267             | 2,552,594            |
| 23,414 23,414 nie Searre company Emilieu  | 2,380,267             | 2,552,594            |
|   |                       |                      |
| 3.2 At fair value through profit or loss  |                       |                      |
| Name of entity  |                       |                      |
| No. of shares/ Certificates<br>Holdings are in ordinary certificates / shares of Rupees 10 each.  | 0/ 005                | 10.014               |
| 250 250 Attock Refinery Limited<br>262 262 IBL Healthcare Limited                                 | 36,805<br>12,053      | 43,944<br>13,622     |
| 100,000 100,000 First Punjab Modaraba   | 12,053                | 163,000              |
| 100,512 100,512   | 242,858               | 220,566              |
|   |                       |                      |
| Note 4  |                       |                      |
| Advances, Prepayments and Other Receivables   | September 30,<br>2022 | June 30,<br>2022     |
|   |                       | 2022<br>Dees"        |
|   |                       |                      |
| Advance to employees (Unsecured - Considered good)  | 30,000                | 85,401               |
| Prepayments   | 743,145               | 168,136              |
| Accrued profit:   | 773,145               | 253,537              |
| - Profit receivable on Musharaka receivables  | 7,362,037             | 7,981,247            |
| - Less: Profit held in suspense account   | (4,414,078)           | (4,775,220)          |
|   | 2,947,959             | 3,206,027            |
| Profit receivable on saving account   | 294,993               | 104,017              |
| Dividend receivable   | 3,419                 | 3,419                |
| Other receivables   | 1,450,508             | 1,450,505            |
|   | 5,470,025             | 5,017,505            |
| Note 5  |                       |                      |
| Creditors, accrued and other liabilities  |                       |                      |
|   | September 30,         | June 30,             |
|   | 2022                  | 2022                 |

|  | 2022      | 2022    |
|--|-----------|---------|
|  | Rupees    | Rupees  |
| Accrued Expenses                           | 300,375   | 321,099 |
| Payable to the Modaraba Management Company | 654,696   | 339,994 |
| Workers Welfare Fund Payable               | 205,113   | 142,173 |
| Other liabilities                          | 104,072   | 102,961 |
|  | 1,264,255 | 906,227 |

# Note 6 Related Party Transactions

6.1 Related parties comprise Management Company, major certificate holders of the Modaraba and their close family members, directors of the management company and their close family members, key management personnel of the management company and their close family members and entities with common directors or under common management.

6.2 Details of transactions with related parties and balances outstanding with them at the quarter ended are as follows:

| Transactions during th  | e year               |   | September 30,<br>2022 | June 30,<br>2022 |
|-------------------------|----------------------|---|-----------------------|------------------|
| Related party           | Relationship         | Nature of Transaction                           | Rupees                | Rupees           |
| IBL Modaraba            | Management           | Management fee accrued during the year/ quarter | 314,702               | -                |
| Management (Private)    | Company              | Management fee paid during the year/ quarter    | -                     | -                |
| University of Managemer | t Holds 14.16% of th | e Rent of library building accrued              | 1,873,860             | 7,495,440        |
| & Technology            | paid up certificate  | s Rent of library building received             | 1,873,860             | 6,246,200        |
| Provident Fund          | Employee Fund        | Provident fund paid during the period/ year     | 48,393                | 193,572          |

#### FIRST IBL MODARABA NOTES TO THE ACCOUNTS (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

| Outstanding Balance at the quarter end  | September 30,<br>2022  | June 30,<br>2022       |
|---|------------------------|------------------------|
|   | Rupees                 | Rupees                 |
| Payable to the Modaraba Management Company<br>Receivable from University of Management & Technology | (654,696)<br>1,249,240 | (339,994)<br>1,249,240 |

Transactions with related parties, except the management fee payable to the management company, are carried at an arm's length in the normal course of business.

#### Note 7

Date of authorization for issue

The financial statement were authorized for issue on October 27, 2022 by the Board of Directors of IBL Modaraba Management (Pvt.) Limited.

#### Note 8 General

Corresponding figures have been rearranged and reclassified wherever necessary for the purpose of comparison.

CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

CHIEF FINANCIAL OFFICER