

SAFE MIX CONCRETE LIMITED
CORPORATE BRIEFING SESSION -2022



December 8, 2022



STATUS AND NATURE OF BUSINESS

Safe Mix Concrete Limited was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it has been converted into Public Limited Company on 21 February 2007 in accordance with the provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984. On 16 March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete.

LOCATION

The manufacturing facility of the company is situated at the following address:

- Plot#1, Global Industry, Nusrat Bhutto Colony, North Nazimabad, Karachi, Pakistan

SAFE MIX CONCRETE LIMITED



Vision

Our Vision is to be Pakistan's Largest ready mix concrete services company, signing under the prominent projects for tomorrow's world of business, harmonizing, innovative and progressive technology with the Company's experience and excellence in the quality of work.

Mission Statement

Safe Mix once a dream has shaped into reality, through conviction and untiring efforts to see it grow into a corporate company with one of the principal market clientele.

The aim of the company is to establish a platform for the transfer of foreign technology with forming the basis for further development in Pakistan.

SAFE MIX CONCRETE LIMITED

Plant Production



Capacity m3

Utilized
in 2022
98,975

Utilized
in 2021
51,481

120,000
100,000
80,000
60,000
40,000
20,000
0

98,975

51,481

2022

Production

2021

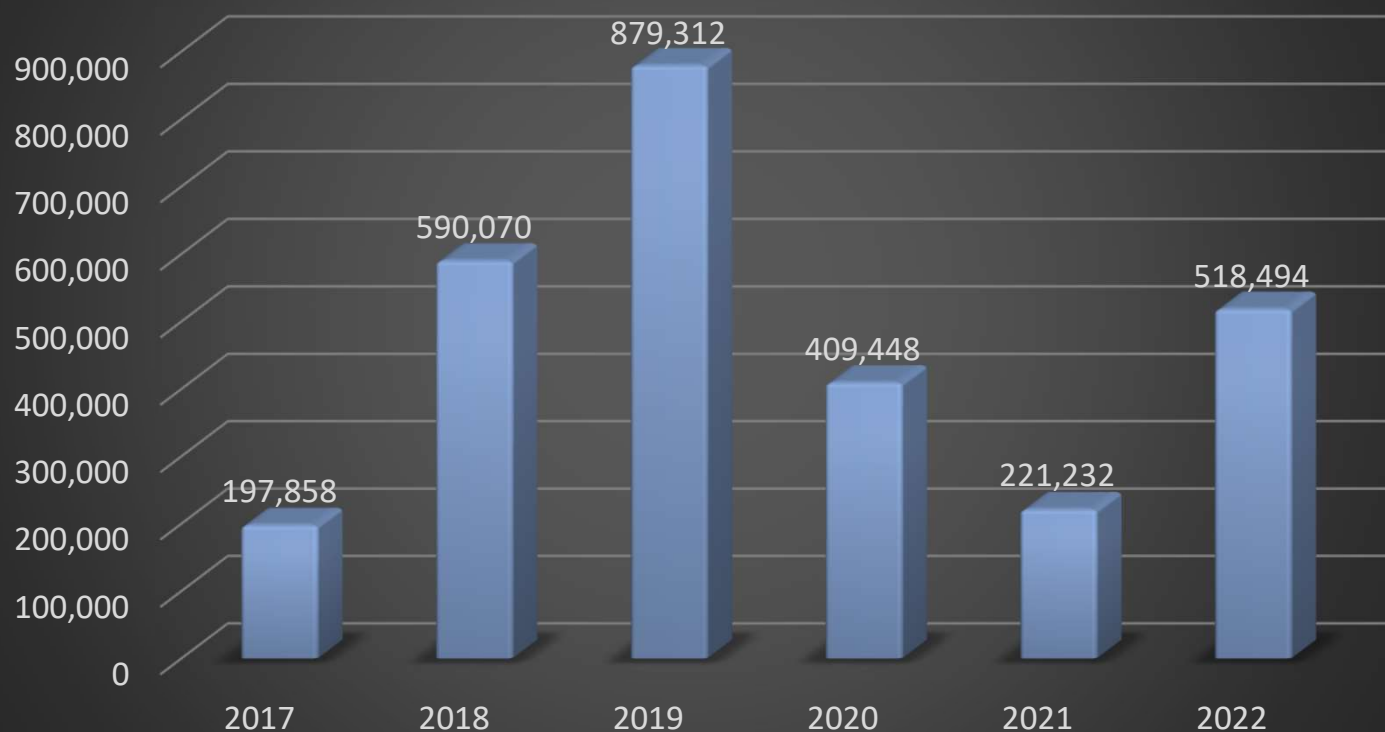
SAFE MIX CONCRETE LIMITED

Turnover - Net



Turnover - Net	
Year	Turnover - Net PKR in (000)
2017	197,858
2018	590,070
2019	879,312
2020	409,448
2021	221,232
2022	518,494

Turnover - Net PKR in (000)

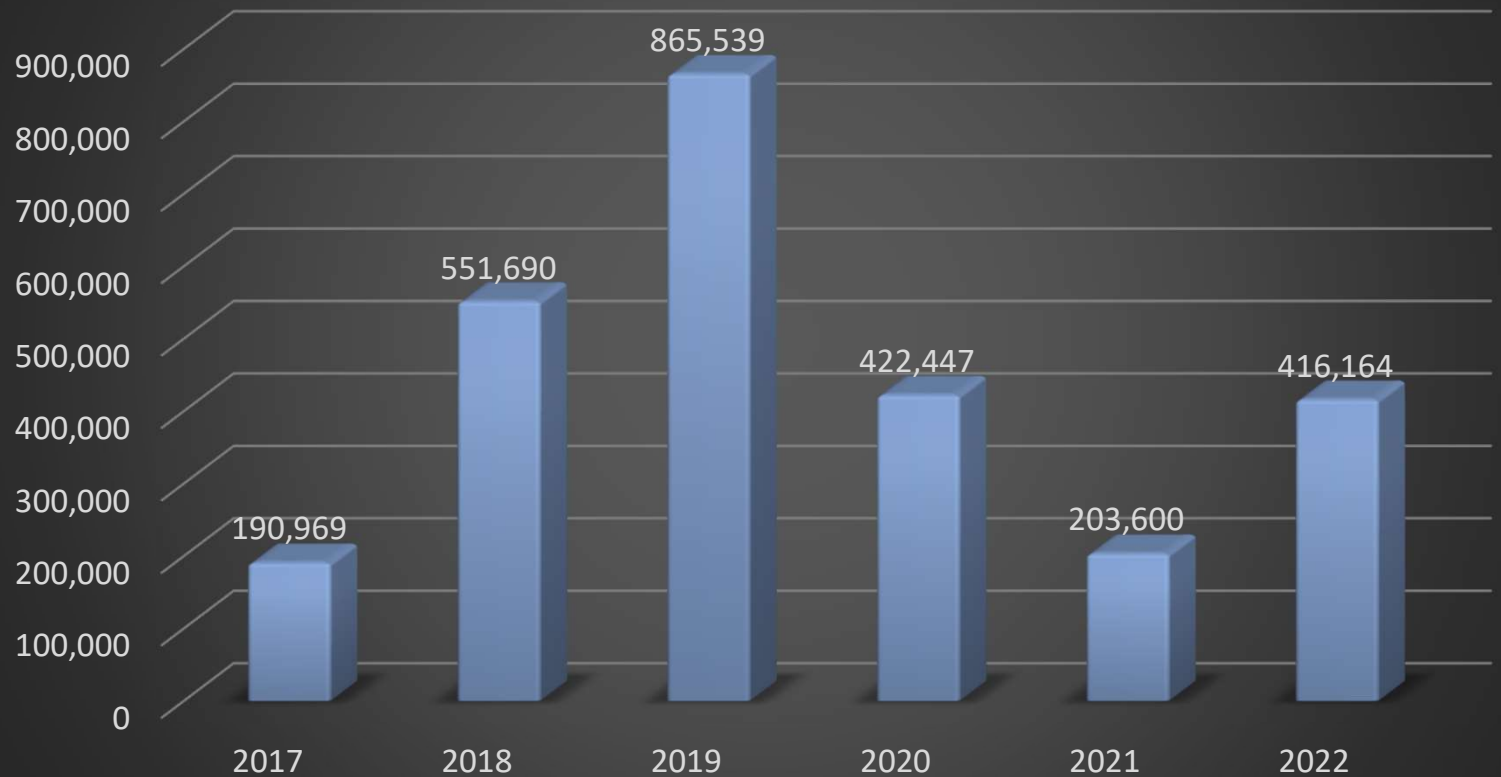


Cost of Sales



Cost of Sales	
Year	Cost of Sales PKR in (000)
2017	190,969
2018	551,690
2019	865,539
2020	422,447
2021	203,600
2022	416,164

Cost of Sales PKR in (000)

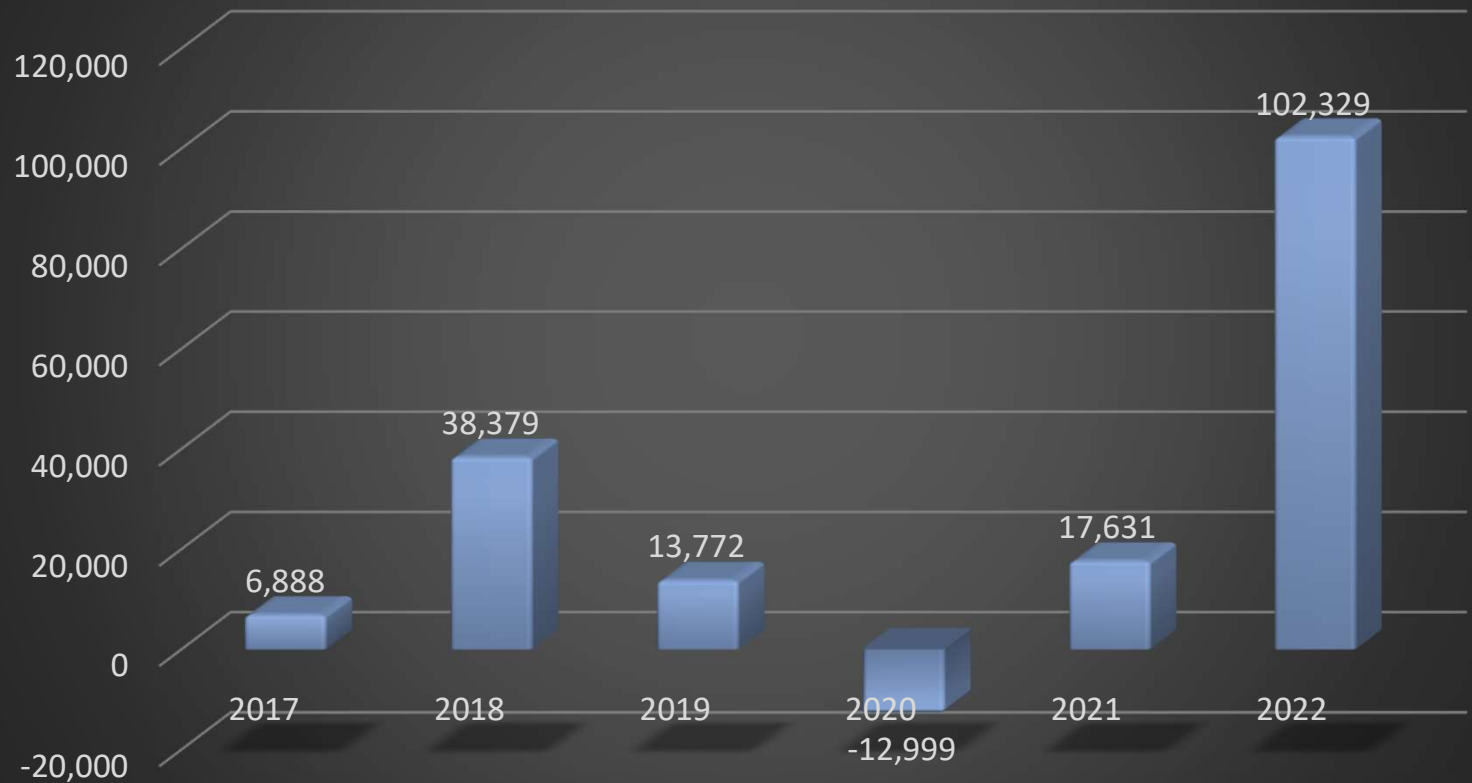


Gross Profit



Gross Profit	
Year	Gross Profit PKR in (000)
2017	6,888
2018	38,379
2019	13,772
2020	(12,999)
2021	17,631
2022	102,329

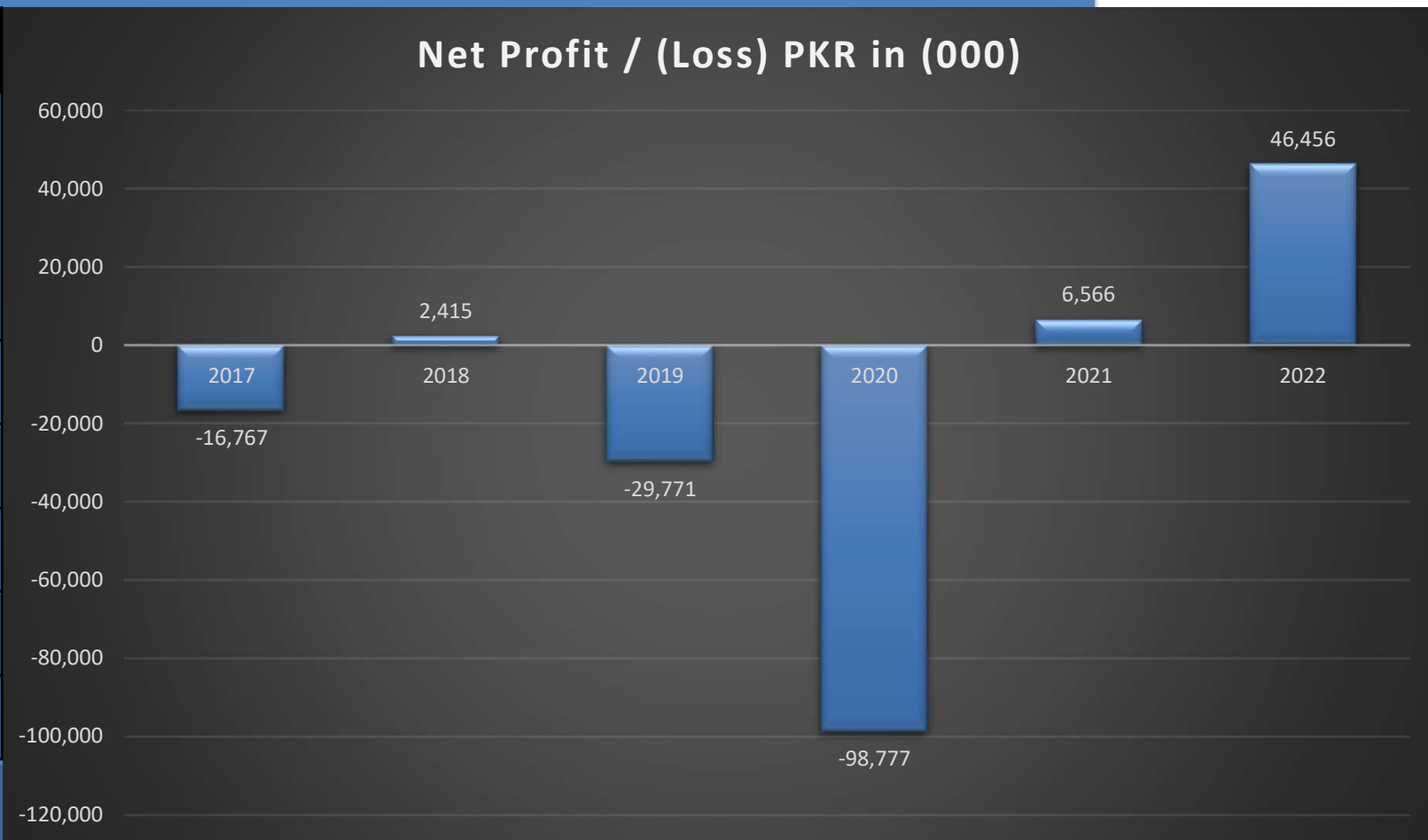
Gross Profit PKR in (000)



Net Profit / (Loss)



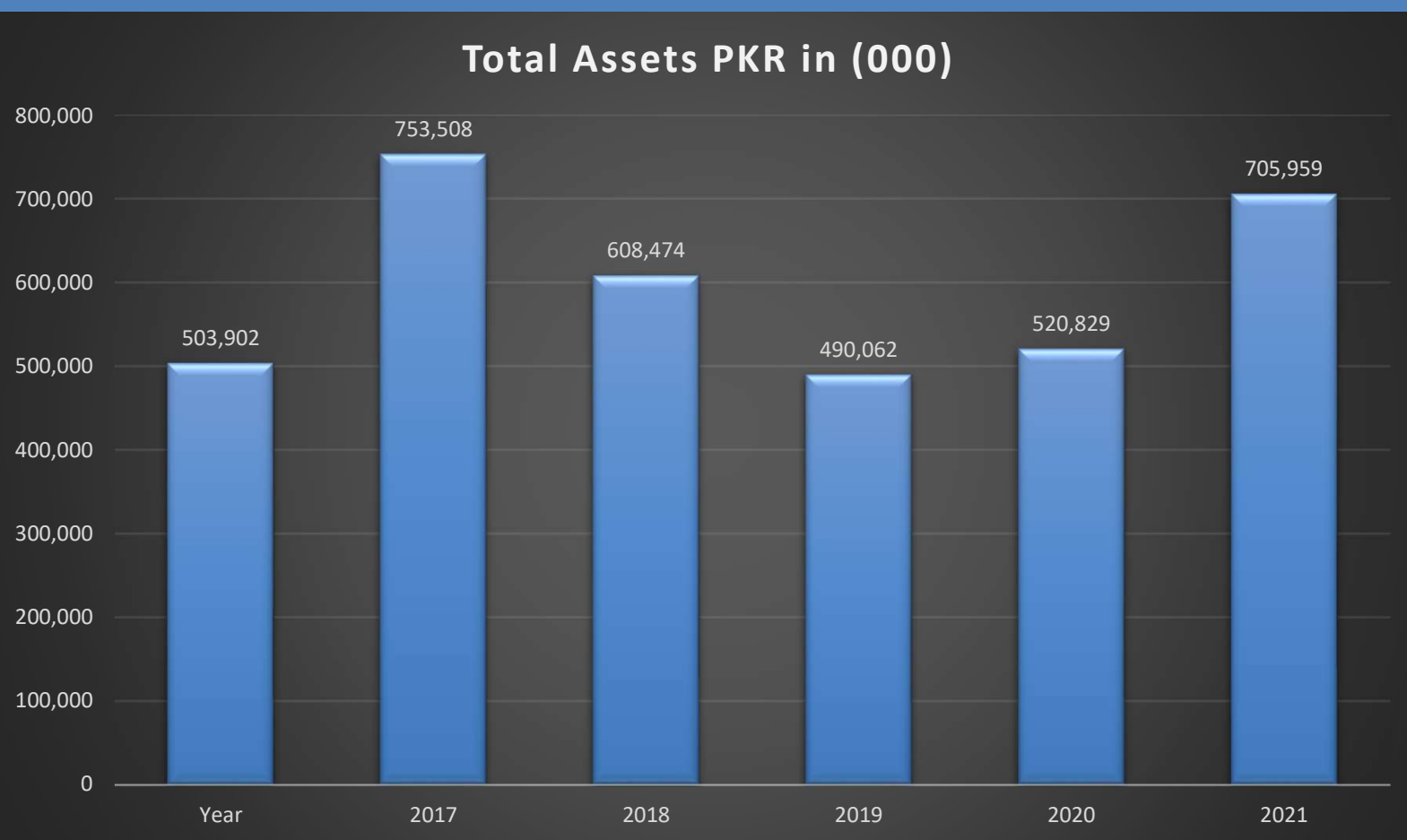
Net Profit / (Loss)	
Year	Net Profit / (Loss) PKR in (000)
2017	(16,767)
2018	2,415
2019	(29,771)
2020	(98,777)
2021	6,566
2022	46,456



Total Assets



Total Assets	
Year	Total Assets PKR in (000)
2017	503,902
2018	753,508
2019	608,474
2020	490,062
2021	520,829
2022	705,959



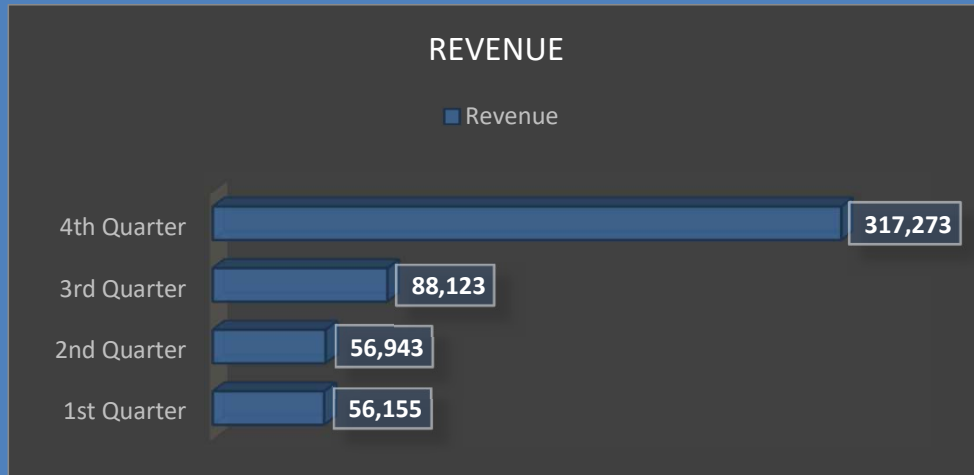
Profit & Loss Account- Quarter Wise



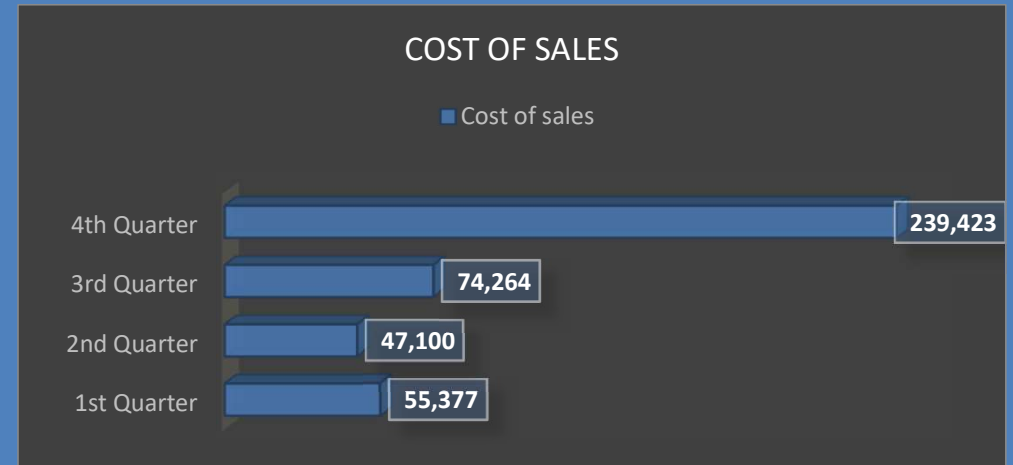
	30 th September 2021	31 st December 2021	31st March, 2022	30th June 2022
	All numbers in (000) except EPS			
Revenue	56,155	56,943	88,123	317,273
Cost of sales	(55,377)	(47,100)	(74,264)	(239,423)
Gross profit	778	9,843	13,859	77,850
Selling and distribution expenses	(3,600)	(7,203)	(7,033)	(12,471)
Operating profit / (loss)	(2,822)	2,640	6,826	65,379
Finance cost	(2,057)	(2,035)	(3,694)	(10,263)
Other operating income	690	2,853	4,233	15,523
Other Charges	-	(1,460)	-	(4,489)
Profit / (loss) before taxation	(4,189)	1,998	7,365	66,150
Provision for taxation	(702)	643	(1,102)	(23,706)
Profit / (loss) after taxation	(4,891)	2,641	6,263	42,444
Earning / (Loss) per share - basis and diluted	(0.20)	0.11	0.25	1.70

SAFE MIX CONCRETE LIMITED

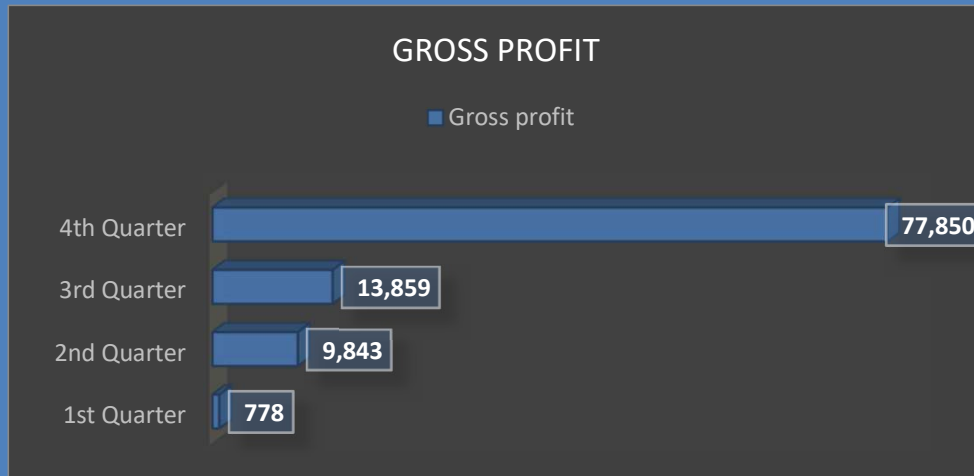
Revenue -PKR in (000)



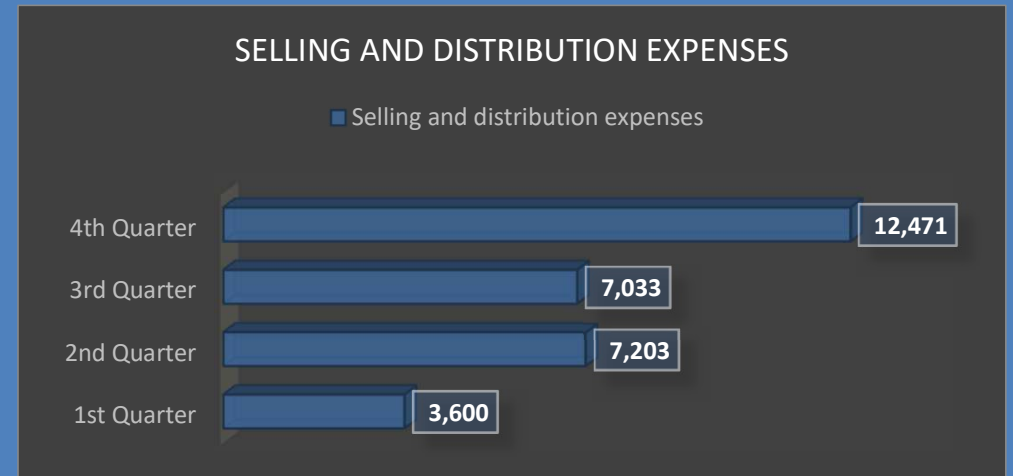
Cost of sales -PKR in (000)



Gross profit -PKR in (000)



Selling and distribution expenses -PKR in (000)



Ratio Analysis (2021-2022)

Particulars	2022	2021
Profitability Ratios		
Gross Profit to Sales %	20%	8%
Net Profit to Sales %	9%	3%
Return on Equity	20%	4%
Asset Management		
Total Asset Turnover %	73%	42%
Inventory Turnover Ratio Days	22	37
Debtors Turnover Ratio Days	113	198
Creditors Turnover Ratio Days	137	435
Liquidity Ratios		
Current Ratio	0.81	0.69
Quick Ratio	0.74	0.63
Debt Management		
Debt Equity %	98%	70%
Market Ratio		
Earning per Share-Rs	1.86	0.26

Future Outlook

Q/A Session

THANK YOU

