



YOUR SMART DEVICE PARTNER

**HALF YEARLY REPORT AS AT
DECEMBER 31, 2022**

TECHNOLOGY FOR A BRIGHTER FUTURE



Company Profile

Board of Directors

Mr. Muzaffar Hayat Piracha
Chief Executive Officer /Executive Director

Mr. Aslam Hayat Piracha
Chairman / Non-executive Director

Mrs. Rabiya Muzaffar
Non-executive Director

Mr. Syed Nafees Haider
Executive Director

Mr. Sharique Azim Siddiqui
Independent Director

Mr. Hussain Kuli Khan
Independent Director

Mr. Aqdas Faraz Tahir
Independent Director

Audit Committee

Mr. Hussain Kuli Khan
(Independent Director)-Chairman

Mr. Sharique Azim Siddiqui
(Independent Director)-Member

Ms. Rabiya Muzaffar
(Non-executive Director) -Member

Mr. Qaiser Ali
(Head of Internal Audit)-Secretary

HR Committee

Mr. Sharique Azim Siddiqui
(Independent Director)-Chairman

Mr. Aqdas Faraz Tahir
(Independent Director)-Member

Mr. Muzaffar Hayat Piracha
(Chief Executive Officer)-Member

Mr. Amer Latif
(Company Secretary & Head of Legal)-Secretary

Chief Financial Officer

Mr. Nusrat Mahmood

Company Secretary

Mr. Amer Latif

BANKS



Bank Al Habib Limited



JS Bank Limited



United Bank Limited



Askari Bank Limited



Standard Chartered Limited



The bank of Punjab Limited



The Bank of Khyber Limited



Habib Metro Limited



Bank Alfalah Limited



Dubai Islamic Bank Limited



Habib Bank Limited



Meezan Bank Limited



Bank Islami Limited



Soneri Bank Limited

Legal Advisor

Punjab Law Associates

Factory Adress

152/1 - M, Quaid-e-Azam Industrial Estate, Kot Lakh Pat Lahore, Pakistan.

Company's Registered address (Head office)

152/1 - M, Quaid-e-Azam Industrial Estate, Kot Lakh Pat Lahore, Pakistan.

External auditors

EY Ford Rhodes (Chartered Accountants) 96/B-1, 4th Floor, Pace tower, M.M. Alam Road, Gulberg 3, Lahore, 54000, Pakistan





DIRECTORS' REPORT

Directors of Air Link Communication Limited are pleased to present the Financial Statement for the half year ended December 31, 2022 along with the review report of Auditors' thereon.

The economy is facing multiple challenges including current account deficit. The political uncertainty, constant depletion of foreign exchange reserves, devaluation of Pak Rupee, higher KIBOR, rising inflation rate and high fuel prices have halted the business activities in the country. The regulatory authorities through its fiscal measures have restricted the banks to open LCs only for the prescribed essential items. Resultantly, the banks have imposed a complete ban on the import of non-essential items including raw materials, CKD and SKD of mobile phones.

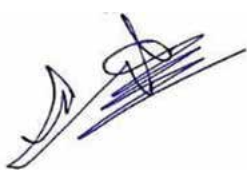
The Government has to take concrete steps to resolve these issues on most urgent basis because the delay will further deteriorate the business conditions and revival will become more difficult.

During the period under review, the sales are reported to PKR 14,059M (2021: PKR 24,002M) and consolidated sales to PKR 23,288M (2021: PKR 24, 129M) resulting decline in gross profit margin to 7.83% from 10.82% and consolidated gross profit margin to 8.75% from 10.77% for comparative period. Net Profit increased to 4.79% from 4.28% while consolidated Net Profit decreased to 3.40% from 4.25%.

However, despite of above mentioned indicators we believe and are hopeful that government and all stakeholders will take further necessary actions to restore the economic activities very soon.

The management of the company is always on the look for best possible measure to run its procedures efficiently and effectively with prevailing conditions in order to maintain the quality of all products, to achieve desire production levels and business targets.

The board would like to appreciate its staff and members of the management team for their hard work and contribution in producing best possible results.



Chief Executive



Director

اینر لنک کمیونیکیشن لمیٹڈ کے ڈائریکٹرز 31 دسمبر 2022 کو ختم ہونے والی ششماہی کے لیے کمپنی کے مالیاتی گوشواروں پر اپنی رپورٹ اور آڈیٹرز کی جائزہ رپورٹ پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

معیشت کو کرنٹ اکاؤنٹ خسارے سمیت بہت سی مشکلات کا سامنا ہے سیاسی بے یقینی، غیر ملکی زرمبادلہ ذخائر میں مسلسل کمی، پاکستانی روپیے کی قدر میں کمی، بلند KIBOR، افراط زر کی شرح میں اضافہ اور پیٹرول کی بلند قیمتوں نے ملک میں کاروباری سرگرمیوں کو روک دیا ہے ریگولیٹری حکام اپنے مالیاتی اقدامات سے بینکوں کو صرف مشروع ضروری چیزوں کے LC's کھولنے پہ محدود کرچکی ہے۔ نتیجتاً بینکوں نے غیر ضروری چیزوں کی درآمد پہ مکمل پابندی عائد کردی ہے۔ جس میں خام مال، موبائل فون کے CKD اور SKD شامل ہیں۔ حکومت کو فوری طور پر ان مسئلوں کو حل کرنے کے لئے ٹھوس اقدامات کرنے ہونگے کیونکہ تاخیر کاروباری حالات کو مزید بگاڑ دے گی اور بحالی مزید مشکل ہو جائے گی۔

زیر جائزہ مدت کے دوران فروخت 14,059M (2021: 24,002M) اور مجموعی فروخت (2021: 24,129M) 23,288M ہے نتیجتاً مجموعی منافع 10.82% سے 7.83% اور مجموعی منافع 10.77% سے 8.75% تک کم ہو گیا خالص منافع 4.28% سے بڑھ کے 4.79% ہو گیا جبکہ مجموعی خالص منافع 4.25% سے کم ہو کے 3.40% پہ آگیا

البتہ اوپر تحریر کردہ اشاریوں کے باوجود ہمیں یقین اور امید ہے کہ حکومت اور تمام متعلقین اقتصادی سرگرمیوں کو جلد از جلد بحال کرنے کے لیے مزید ضروری اقدامات کریں گے۔

کمپنی کی انتظامیہ اپنے کام کو موثر طریقے سے چلانے کے لیے اور موجودہ حالات میں تمام اشیاء کے معیار کو برقرار رکھنے اور اپنی خواہش کی پیداوار کی سطح اور کاروباری اہداف عبور کرنے کی ہمیشہ بہترین ممکنہ پیمائش کرتی ہے۔

ڈائریکٹر کمپنی کے عملے اور کارکنوں کی سخت محنت اور ممکنہ اہداف کے حصول میں خدمات کی فراہمی کو سراہتے ہیں۔

Hussain K. K.

ڈائریکٹر۔

چیف ایگزیکٹو



INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Air Link Communication Limited

Report on review of Unconsolidated Condensed Interim Financial Statements

Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of **Air Link Communication Limited** as at **31 December 2022** and the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim statement of changes in equity, unconsolidated condensed interim statement of cash flows, and notes to the unconsolidated condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "unconsolidated condensed interim financial statements"). Management is responsible for the preparation and presentation of these unconsolidated condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review. The figures of the unconsolidated condensed interim statement of profit or loss and unconsolidated condensed interim statement of comprehensive income for the three-month periods ended 31 December 2022 and 31 December 2021 along with related notes have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended 31 December 2022.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated condensed interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's report is Abdullah Fahad Masood.



EY Ford Rhodes
Chartered Accountants
Lahore: 27 February 2023
UDIN: RR202210177wph0zAX6c





FINANCIAL STATEMENT

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2022

	Note	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	591,558,243	736,588,940
Intangibles		12,463,807	15,455,020
Investment in subsidiary	6	8,173,344,301	5,000,000,000
Deferred tax asset		45,389,384	23,762,797
		8,822,755,735	5,775,806,757
CURRENT ASSETS			
Stores and spares		17,154,398	17,161,871
Stock in trade	7	2,371,687,904	3,158,551,742
Trade debts	8	1,573,565,016	3,752,501,028
Loans and advances		72,461,219	59,757,546
Trade deposits and short term prepayments		84,394,199	97,193,369
Other receivables		2,265,596,743	3,861,853,815
Tax refunds due from the Government		195,969,775	166,623,631
Short term investments	9	1,127,580,182	1,009,527,023
Cash and bank balances		969,456,458	990,297,235
		8,677,865,894	13,113,467,260
TOTAL ASSETS		17,500,621,629	18,889,274,017
EQUITY AND LIABILITIES			
EQUITY AND RESERVES			
Authorized share capital 600,000,000 (30 June 2022: 600,000,000) ordinary shares of Rs.10 each		6,000,000,000	6,000,000,000
Issued, subscribed and paid up capital	10	3,952,692,310	3,952,692,310
Share premium - capital reserve		3,556,176,808	3,556,176,808
Accumulated profit - revenue reserve		4,491,882,170	4,199,708,939
General reserves - revenue reserve		44,559,977	44,559,977
Long term loan - equity portion		-	21,372,477
		12,045,311,265	11,774,510,511
NON CURRENT LIABILITIES			
Long term loans - debt portion	11	729,014,168	876,612,295
Lease liabilities	12	185,012,263	242,066,981
Defined benefit liability		25,117,818	24,930,028
		939,144,249	1,143,609,304
CURRENT LIABILITIES			
Current portion of long term loans	11	342,404,975	426,789,550
Current maturity of lease liabilities	12	123,808,741	104,179,241
Short term borrowings	13	2,667,515,846	3,936,056,734
Accrued markup		73,916,080	121,937,580
Refund liabilities		363,577	309,084
Contract liabilities		169,682,641	152,365,597
Provision for taxation		406,833,751	743,403,372
Trade payables, accrued and other liabilities		569,153,455	390,814,817
Unpaid dividend		162,487,049	95,298,227
		4,516,166,115	5,971,154,202
TOTAL EQUITY AND LIABILITIES		17,500,621,629	18,889,274,017
CONTINGENCIES AND COMMITMENTS	14		

The annexed notes from 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Note	Six month period ended		Three month period ended	
		31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
Revenue from contracts with customers - net	15	14,059,312,186	24,002,302,672	7,230,098,589	14,565,647,106
Cost of sales	16	(12,959,098,469)	(21,404,719,465)	(6,659,672,333)	(13,004,595,100)
Gross profit		1,100,213,717	2,597,583,207	570,426,256	1,561,052,006
Administrative expenses		(320,069,773)	(469,205,267)	(223,429,831)	(137,576,910)
Selling and distribution cost		(175,536,467)	(266,680,274)	(55,646,612)	(180,292,431)
		(495,606,240)	(735,885,541)	(279,076,443)	(317,869,341)
Operating profit		604,607,477	1,861,697,666	291,349,813	1,243,182,665
Other income		51,824,554	18,603,371	32,354,240	32,486,504
Other expenses		(24,231,682)	(25,735,962)	(12,115,841)	(3,942,134)
Finance cost		(289,083,933)	(512,699,549)	(144,541,967)	(310,496,027)
Profit before taxation		343,116,416	1,341,865,526	167,046,245	961,231,008
Taxation	17	329,781,766	(315,356,313)	179,845,626	(300,448,024)
Profit for the period		672,898,182	1,026,509,213	346,891,871	660,782,984
Earnings per share					
- Basic		1.75	3.02	0.90	1.71
- Diluted		1.75	2.99	0.90	1.73

The annexed notes from 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

Note	Six month period ended		Three month period ended		
	31 December 2022	31 December 2021	31 December 2022	31 December 2021	
	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	
	(Rupees)	(Rupees)	(Rupees)	(Rupees)	
Profit for the period	A	672,898,182	1,026,509,213	346,891,871	660,782,984
Items not to be reclassified to profit or loss in subsequent periods					
Re-measurement losses on defined benefit plan		(9,617,177)	(11,332,954)	(4,808,589)	-
Related tax effect		2,788,981	3,286,557	1,394,491	-
Re-measurement losses on defined benefit plan - net of tax		(6,828,196)	(8,046,397)	(3,414,098)	-
Items to be reclassified to profit or loss in subsequent periods					
Other comprehensive loss	B	(6,828,196)	(8,046,397)	(3,414,098)	-
Total comprehensive income for the period	A+B	666,069,986	1,018,462,816	343,477,773	660,782,984

The annexed notes from 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Capital reserve		----- Revenue reserve -----		Long term loan - equity portion	Total
	Issued, subscribed and paid up capital	Share Premium	General reserves	Accumulated profit		
	----- (Rupees) -----					
Balance as at 1 July 2021 (Audited)	3,000,000,000	-	44,559,977	2,991,850,517	42,744,954	6,079,155,448
Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share	76,923,080	323,076,920	-	21,372,477	(21,372,477)	400,000,000
Issuance of shares against initial public offering	600,000,000	3,690,000,000	-	-	-	4,290,000,000
Transaction cost on issuance of ordinary shares	-	(181,130,882)	-	-	-	(181,130,882)
Final dividend for the year ended 30 June 2021 at the rate of Rs. 1.25 per share	-	-	-	(459,615,385)	-	(459,615,385)
Issue of bonus shares for the year ended 30 June 2021 at rate of 7.5%	275,769,230	(275,769,230)	-	-	-	-
Profit for the period (Un-audited)	-	-	-	1,026,509,213	-	1,026,509,213
Other comprehensive loss for the period (Un-audited)	-	-	-	(8,046,397)	-	(8,046,397)
Total comprehensive income for the period (Un-audited)	-	-	-	1,018,462,816	-	1,018,462,816
Balance as at 31 December 2021 (Un-audited)	<u>3,952,692,310</u>	<u>3,556,176,808</u>	<u>44,559,977</u>	<u>3,572,070,425</u>	<u>21,372,477</u>	<u>11,146,871,997</u>
Balance as at 1 July 2022 (Audited)	3,952,692,310	3,556,176,808	44,559,977	4,199,708,939	21,372,477	11,774,510,511
Extinguishment of equity on repayment of long-term loan	-	-	-	21,372,477	(21,372,477)	-
Final dividend for the year ended 30 June 2022 at the rate of Rs. 1 per share	-	-	-	(395,269,231)	-	(395,269,231)
Profit for the period (Un-audited)	-	-	-	672,898,182	-	672,898,182
Other comprehensive loss for the period (Un-audited)	-	-	-	(6,828,196)	-	(6,828,196)
Total comprehensive income for the period (Un-audited)	-	-	-	666,069,986	-	666,069,986
Balance as at 31 December 2022 (Un-audited)	<u>3,952,692,310</u>	<u>3,556,176,808</u>	<u>44,559,977</u>	<u>4,491,882,170</u>	<u>-</u>	<u>12,045,311,265</u>



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Note	Six month period ended	
		31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation		343,116,416	1,341,865,526
Adjustments for :			
Depreciation of property, plant and equipment		145,030,697	146,238,225
Amortization of intangible assets		4,274,416	4,197,555
Provision for net realizable value reversed	7.1	(363,577)	(11,216,176)
Allowance for expected credit loss		3,200,000	13,191,235
Provision for gratuity		9,511,184	9,365,561
Provision for WWF		7,727,615	25,735,962
Provision for WPPF		16,504,067	-
Gain on lease termination		-	(441,594)
Finance cost		289,083,933	512,699,549
Unrealized gain on financial assets	9.5	(3,215,948)	(1,923,869)
Profit on short-term investments		(48,608,606)	(16,237,908)
		<u>423,143,781</u>	<u>681,608,540</u>
Operating profit before working capital changes		766,260,197	2,023,474,066
(Increase)/decrease in current assets			
Stock in trade	7	787,227,415	(1,334,846,879)
Stores and spares		7,473	(5,458,916)
Trade debts	8	2,178,936,012	62,377,428
Loans and advances		(12,703,673)	(983,825,885)
Trade deposits and short term prepayments		12,799,170	22,674,642
Other receivables		1,596,257,072	897,929,446
Tax refunds due from the Government		(29,346,144)	(10,241,900)
		<u>4,533,177,325</u>	<u>(1,351,392,064)</u>
Increase/(decrease) in current liabilities			
Trade payables, accrued and other liabilities		178,338,638	(525,547,573)
Contract liabilities		17,317,044	(2,881,289)
		<u>5,495,093,204</u>	<u>143,653,140</u>
Finance cost paid		(337,105,433)	(501,466,452)
Gratuity paid		(18,940,571)	(18,343,183)
Income tax paid		(36,082,714)	(170,481,465)
NET CASH GENERATED FROM / (USED IN) OPERATING ACTIVITIES (A)		5,102,964,486	(546,637,960)
CASH FLOW FROM INVESTING ACTIVITIES			
Additions in operating fixed assets	5.1.1	(766,576)	(12,088,032)
Investment in subsidiary	6	(3,173,344,301)	(1,058,511,220)
Additions in intangible assets		(1,283,203)	(4,921,346)
Interest income received		26,171,395	16,237,908
Short term investments made		(265,000,000)	(348,745,436)
Short term investments disposed off		172,600,000	-
		<u>(3,241,622,685)</u>	<u>(1,408,028,126)</u>
NET CASH USED IN INVESTING ACTIVITIES (B)		(3,241,622,685)	(1,408,028,126)
CASH FLOW FROM FINANCING ACTIVITIES			
Lease liability repaid	12	(54,566,101)	(92,642,158)
Long term loans repaid	11	(230,995,180)	(45,067,084)
Long term loans obtained		-	1,128,962,063
Proceeds from issuance of shares		-	4,290,000,000
Share issuance cost		-	(181,130,882)
Dividend paid		(328,080,409)	(364,306,593)
Short term borrowings obtained		683,771,513	321,226,491
Short term borrowings repaid	13	(1,952,312,401)	(2,947,251,175)
		<u>(1,882,182,578)</u>	<u>2,109,790,662</u>
NET CASH (USED IN) / GENERATED FROM FINANCING ACTIVITIES (C)		(1,882,182,578)	2,109,790,662
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS (A+B+C)		(20,840,777)	155,124,576
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		990,297,235	832,153,312
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		969,456,458	987,277,888

The annexed notes from 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

1 THE COMPANY AND ITS OPERATIONS

1.1 The Company was incorporated in Pakistan on 02 January 2014 as a private limited company, later on converted to a public limited company on 24 April 2019, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) having registered office at 152-M Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. The Company is engaged in the business of import, export distribution, indenting, wholesale, retail of communication and IT related products and services including cellular mobile/smart phones, tablets, laptops, accessories and allied products. The Company converted to a public limited company on 24 April 2019 and got itself registered on Pakistan Stock Exchange (PSX) on 22 September 2021 as a result of completion of its Initial Public Offering (IPO).

The Company also has a facility for assembly of smart phones and feature phones located at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. Initial assembling capacity has been planned for 400,000 mobile sets per month which is expandable according to market demand.

The locations of Company's head office, assembling facility, retail outlets and flagship store are as below:

BUSINESS UNIT	ADDRESS
Head Office	152-M Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan
Assembling Facility	152-M Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan
Samsung Retail Store	Shop No. LG-19, Lucky One Mall, LA-2/B, Block 21, Opp. UBL Sports Complex, Rashid Minhas Road, Karachi, Pakistan
Air Link Flagship Store	Shop No. 1, Xinhua Mall, 24-B/2, Mian Mehmood Ali Kasoori Road, Block B2 Gulberg III, Lahore, Pakistan
Samsung Retail Store	Shop No. 27, Ground Floor, Emporium Mall, Johar Town, Lahore, Pakistan
Air Link Retail Store	Shop No. SF-7, Lucky One Mall, LA-2/B, Block 21, Opp. UBL Sports Complex, Rashid Minhas Road, Karachi, Pakistan
Air Link Retail Store	Shop No. 1080 Opposite Carrefour, Packages Mall, Walton Road, Lahore, Pakistan
Air Link Retail Store	Shop No. SF-51, Dolmen Mall Clifton, Karachi, Pakistan
Samsung Retail Store	Shop No. 1 Near Bank Alfalah, Saddar Cantt. Hyderabad, Pakistan
Air Link Retail Store	Shop No. 2, Al Kareem Plaza, Circular Road, Bahawalpur, Pakistan
Samsung Retail Store	Shop No. 5, Ground Floor, Shareef Complex, Tehsil Chowk, Multan,
Samsung Retail Store	City Centre, DC Office Chowk, Bahawalpur
Samsung Retail Store	Shop-1079, 1st Floor, Packages Mall, Walton Road, Lahore
Air Link Retail Store	Shop G-56, Ground Floor, Emporium Mall, Johar Town, Lahore
MI Retail Store	Shop No. LG-20, Lucky One Mall, LA-2/B, Block 21, Opp. UBL Sports

2 STATEMENT OF COMPLIANCE

2.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements are un-audited and are being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the Listing Regulations of Pakistan Stock Exchange Limited.

2.3 These condensed interim financial statements do not include all the information required for annual financial statements and should be read in conjunction with the annual audited financial statements as at and for the year ended June 30, 2022. Comparative condensed interim statement of financial position is stated from annual audited financial statements as of June 30, 2022, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows and related notes are extracted from condensed interim financial statements of the Company for the six month period ended December 31, 2021.

2.4 These unconsolidated condensed interim financial statements are unaudited but subject to limited scope review by the auditors and being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 and the Listing Companies (Code of Corporate Governance) Regulations, 2019.

2.5 The unconsolidated condensed interim financial statements have been prepared under the historical cost convention except for the defined benefit obligation which is measured at present value. These financial statements are prepared in Pak Rupees, which is the functional currency of the Company. Figures have been rounded off to the nearest Pak Rupees unless otherwise stated.

2.6 Provisions in respect of taxation, retirement benefit obligations, Workers' Welfare Fund (WWF) and Worker's Profit Participation Fund (WPPF) are provisional and subject to final adjustments in the annual audited financial statements.

2.7 These are unconsolidated condensed interim financial statements where the investment in subsidiary is shown at cost less any identified impairment losses; consolidated financial statements are separately presented.

3 SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2022, except as mentioned in note 3.2.
- 3.2 The Company adopted following new amendments to the approved accounting standards which became effective during the period, however these are not considered to be relevant or have any significant effect on the financial statements:

New Standards, Interpretations and Amendments

IFRS 3	Reference to conceptual framework — (Amendments)
IAS 16	Property, plant and equipment: Proceeds before intended use — (Amendments)
IAS 37	Onerous contracts - costs of fulfilling a contract — (Amendments)
AIP IFRS 1	First-time Adoption of International Financial Reporting Standards — Subsidiary
AIP IFRS 9	Fees in the '10 per cent' test for derecognition of financial liabilities

Standards, interpretation and amendments to published approved accounting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standard or Interpretation	IASB Effective date (annual periods beginning on or after)
IAS 1	Classification of liabilities as current or non-current — January 01, 2024
IAS 8	Definition of accounting estimates — (Amendments) January 01, 2023
IAS 1 and IFRS Practice Statement 2	Disclosure of accounting policies — (Amendments) January 01, 2023
IAS 12	Deferred Tax related to Assets and Liabilities arising from a Single Transaction — (Amendments) January 01, 2023
IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its associate or Joint Venture — (Amendments) Not yet finalized

The Company expects that such improvements to the standards will not have any material impact on the Company's condensed interim financial statements in the period of initial application.

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 01, 2022.

	Note	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
5	PROPERTY PLANT AND EQUIPMENT		
		376,668,154	462,819,390
		214,890,089	273,769,550
		591,558,243	736,588,940
5.1	Movement in operating fixed assets is as follows:		
		462,819,390	567,454,504
		766,576	32,412,818
		(86,917,812)	(137,047,932)
		376,668,154	462,819,390
5.1.1	Additions in operating fixed assets during the period / year are as follows:		
		-	1,307,190
		-	21,525,598
		203,582	393,167
		-	2,583,624
		562,994	6,603,239
		766,576	32,412,818
5.2	Movement in right-of-use assets is as follows:		
		273,769,550	686,445,732
		-	17,727,490
		-	(355,164,514)
		(58,879,461)	(75,239,158)
		214,890,089	273,769,550
5.2.1	Additions in right-of-use assets during the period / year are as follows:		
		-	17,727,490
6	INVESTMENT IN SUBSIDIARY		
		5,000,000,000	-
		3,173,344,301	5,000,000,000
		8,173,344,301	5,000,000,000
6.1	The Company incorporated a fully owned subsidiary in Pakistan on 13 October 2021 under the name of Select Technologies (Private) Limited. The subsidiary has set up state-of-the-art smartphone assembly plant in Lahore. The principal line of business of the subsidiary is to set up, establish and operate plants for the assembly and production of mobile phones of all sorts and description, accessories, components, attachments and bodies used for or in connection with the aforementioned mobile phones. Further investment is made during the current period to meet the working capital requirements of the subsidiary.		
7	STOCK IN TRADE		
		391,603,750	437,698,159
		716,069	8,152,105
		770,363,854	1,328,007,868
		177,564,555	146,012,883
		1,340,248,228	1,919,871,015
		(1,910,788)	(2,274,365)
		1,338,337,440	1,917,596,650
		1,033,350,464	1,240,955,092
		2,371,687,904	3,158,551,742
7.1	Movement in provision for net realizable value is as follows:		
		2,274,365	13,799,624
		(363,577)	(11,525,259)
		1,910,788	2,274,365
8	TRADE DEBTS		
		1,586,803,700	3,762,539,710
		(13,238,684)	(10,038,682)
		1,573,565,016	3,752,501,028
8.1	Movement in allowance for expected credit loss is as follows:		
		10,038,682	68,979,736
		-	(68,979,736)
		3,200,000	10,038,682
		3,200,000	(58,941,054)
		13,238,682	10,038,682

9 SHORT TERM INVESTMENTS

Financial assets at amortized cost

Term deposits	9.1	940,845,900	845,600,000
Term finance certificate	9.2	100,000,000	100,000,000
Accrued markup		38,685,175	19,093,864
		<u>1,079,531,075</u>	<u>964,693,864</u>

Financial assets at fair value through profit or loss

Investment in mutual funds	9.3	48,049,107	44,833,159
		<u>1,127,580,182</u>	<u>1,009,527,023</u>

- 9.1 This relates to term deposits (TDR's) having face value of Rs. 940.846 million (30 June 2022: Rs. 845.6 million) and carry mark up ranging from 10% to 15% (30 June 2022: 5% to 10%), having maturity period of 30 to 90 days (30 June 2022: 30 days to 90 days). These term deposits are under lien against funded facilities obtained from financial institutions.
- 9.2 This relates to term finance certificate having face value of Rs. 100 million (30 June 2022: Rs. 100 million) and carry mark up at the rate of 6 months KIBOR + 2.25 % (30 June 2022: 6 Months KIBOR + 2.25%). it has maturity period of 180 days (30 June 2022: 180 days). This term finance certificate is under lien against funded facilities obtained from financial institutions.
- 9.3 This amount relates to 463,234.44 units (30 June 2022: 454,629.56 units) of JS Islamic Hybrid Fund of Funds II (JS Islamic Capital Preservation Allocation Plan III) managed by JS Investments Limited.

9.4 Movement in financial assets is as follows:

31-Dec-2022	At amortized cost		At fair value through profit and loss	Total
	Term Deposits	Term Finance Certificates	Investment in mutual funds	
Opening balance 1 July	864,693,864	100,000,000	44,833,159	1,009,527,023
Additions	265,000,000	-	-	265,000,000
Deletions	(172,600,000)	-	-	(172,600,000)
Mark up accrued	39,746,359	8,862,247	-	48,608,606
Fair value gain on investment	-	-	3,215,948	3,215,948
Mark up received	(17,309,148)	(8,862,247)	-	(26,171,395)
Closing Balance 31 December	979,531,075	100,000,000	48,049,107	1,127,580,182

30-Jun-2022	At amortized cost		At fair value through profit and loss	Total
	Term Deposit	Term Finance Certificate	Investment in mutual funds	
Opening balance 1 July	368,190,162	100,000,000	41,310,624	509,500,786
Additions	479,200,000	-	-	479,200,000
Deletions	-	-	-	-
Mark up accrued	37,378,154	11,809,098	-	49,187,252
Fair value gain on investment	-	-	3,522,535	3,522,535
Mark up received	(20,074,452)	(11,809,098)	-	(31,883,550)
Closing Balance 30 June	864,693,864	100,000,000	44,833,159	1,009,527,023

9.5 Movement in gain on remeasurement of financial assets at fair value through profit or loss is as follows:

	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
Opening balance	44,833,159	41,310,624
Fair value gain during the period / year	3,215,948	3,522,535
Closing balance	48,049,107	44,833,159

10	ISSUED, SUBSCRIBED AND PAID UP CAPITAL	31 December 2022 (Un-audited) No. of shares	30 June 2022 (Audited)	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
	Opening Balance				
	- Ordinary shares of Rs. 10 each fully paid in cash	192,692,308	125,000,000	1,926,923,080	1,250,000,000
	- Bonus shares of Rs. 10 each	202,576,923	175,000,000	2,025,769,230	1,750,000,000
	Movement during the period				
	- Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share	-	7,692,308	-	76,923,080
	- Issuance of shares (see note 1.2)	-	60,000,000	-	600,000,000
	- Bonus shares of Rs. 10 each	-	27,576,923	-	275,769,230
	Closing Balance				
	- Ordinary shares of Rs. 10 each fully paid in cash	192,692,308	192,692,308	1,926,923,080	1,926,923,080
	- Bonus shares of Rs. 10 each	202,576,923	202,576,923	2,025,769,230	2,025,769,230
		395,269,231	395,269,231	3,952,692,310	3,952,692,310

11	LONG TERM LOANS	Note	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
	JS Bank Limited & PCF Communication Investments (Private) Limited	11.1	-	133,333,333
	JS Bank Limited	11.2	-	22,832,239
	Orix Leasing Pakistan Limited		61,419,143	77,236,273
	Saudi Pak Industrial and Agricultural Investment Company Limited		800,000,000	800,000,000
	Pak Oman Investment Company		210,000,000	270,000,000
	Add: Accrued markup		73,916,080	39,455,067
			1,145,335,223	1,342,856,912
	Less: Current portion shown under current liabilities		(342,404,975)	(426,789,550)
	Less: Accrued markup presented in current liabilities		(73,916,080)	(39,455,067)
			729,014,168	876,612,295

- 11.1 During the period, entire amount of loan from JS Bank Limited and PCF Communication Investments (Private) Limited was repaid.
- 11.2 During the current period, salary loan obtained from JS Bank was repaid.

12 LEASE LIABILITIES	Note	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
Opening balance		346,246,222	711,057,063
Lease liabilities acquired during the period / year		-	17,727,490
Mark-up on lease liabilities - rented premises		17,140,883	83,663,854
Termination of lease		-	(336,149,214)
		<u>363,387,105</u>	<u>476,299,193</u>
Lease rentals paid		<u>(54,566,101)</u>	<u>(130,052,971)</u>
		308,821,004	346,246,222
Less: Current portion of long term lease		<u>(123,808,741)</u>	<u>(104,179,241)</u>
		<u>185,012,263</u>	<u>242,066,981</u>

13 SHORT TERM BORROWINGS

JS Bank Limited	13.1	886,253,103	1,765,788,891
Bank AL Habib Limited	13.2	788,193,022	938,310,383
Dubai Islamic Bank	13.3	470,952,080	131,481,501
Bank of Khyber	13.4	816,707	863,475,959.0
Askari Bank Limited	13.5	177,000,000	237,000,000
Industrial and Commercial Bank of China	13.6	344,300,934	-
Accrued markup		73,916,080	82,482,513
		<u>2,741,431,926</u>	<u>4,018,539,247</u>
Less: Accrued markup presented in current liabilities		<u>(73,916,080)</u>	<u>(82,482,513)</u>
		<u>2,667,515,846</u>	<u>3,936,056,734</u>

- 13.1 Working capital facilities obtained from JS Bank comprise of letter of credit (sight) amounting to Rs. 2,300 million (30 June 2022: Rs. 2,300 million), shipping guarantees of Rs. 1,200 million [30 June 2022: Rs. 1,200 Million] (sublimit of finance against trust receipt), short term finance of Rs. 1,500 million (30 June 2022: Rs. 1,500 million), running finance of Rs. 200 million (30 June 2022: Rs. 200 million), short term running finance facility of Rs. 200 million (30 June 2022: Rs. Nil) (Sublimit of FATR-1), Finance against trust receipt of PKR 1,200 million (30 June 2022: 1,200) and bank guarantee of Rs. 20 million [30 June 2022: Rs. 20 million (sublimit of running finance)]. Finance against trust receipt (FATR) of Rs. 600 million (30 June 2022: Rs. Nil) and Bank Guarantee of Rs. 10 million [30 June 2022: Rs. Nil]. These facilities are secured against mortgage of residential properties belonging to sponsors and shareholders having fair market value amounting to Rs. 195.60 million (30 June 2022: Rs. 187.55 million), first pari passu hypothecation charge of Rs. 3,700 million (30 June 2022: Rs. 3,700 million) over all present and future current assets, lien of term deposits and personal guarantees of all directors. The rate of mark up on funded facilities is 3 months KIBOR + 2% (30 June 2022: 3 months KIBOR + 2%).
- 13.2 Working capital facilities obtained from Bank AL Habib comprise of LC sight amounting Rs. 5,000 million (30 June 2022: Rs. 2,500 million), running finance facility of Rs. 560 million (30 June 2022: Rs. 3,060 million) (sublimit of FATR), running finance facility of Rs. 4,000 million (30 June 2022: Rs. Nil) (Sublimit of LC Sight), finance against trust receipt (FATR is sublimit of RF) of Rs. 4,000 million (30 June 2022: Rs. 640 million). These facilities are secured against mortgage of residential properties belonging to sponsors and shareholders having fair market value amounting to Rs. 347 million (30 June 2022: Rs. 347 million) and pari passu / joint pari passu charge over current assets of Rs. 5,500 million (30 June 2022: Rs. 5,500 million), cash margin, lien over term deposits, term certificates, current accounts and import documents, personal guarantees of Directors and mortgagors of Rs. 7,800 million (30 June 2021: Rs. 7,800 million) and cross corporate guarantees. The rate of mark up on funded facilities is 3 months KIBOR + 1%(RF) & 3 months KIBOR + 2% (FATR) (30 June 2022: 3 months KIBOR + 1%(RF) & 3 months KIBOR + 2% (FATR).
- 13.3 Working capital facilities obtained from Dubai Islamic Bank comprise of LC sight amounting Rs. 1,200 million (30 June 2022: Rs. 700 million), shipping guarantee (sublimit of LC) of Rs. 1,200 million (30 June 2022: Rs. 700 million) and import Murabaha / Istisna cum Wakala of Rs. 800 million (30 June 2022: Rs. 525 million) and Running Muhsarika of Rs. 800 million (30 June 2022: Rs Nil) (Sublimit of LC sight). The security comprise of Lien over Import Documents and 15% Cash Margin/ Lien over Deposit/ TDR in the name of Company/Sponsors account being maintained with DIBPL or as per SBP requirements whichever is higher.
- 13.4 Working capital facilities obtained from Bank of Khyber comprise of letter of credit (sight) amounting to Rs. 600 million (30 June 2022: Rs.600 million), shipping guarantees of Rs. 350 million (30 June 2022: 350 million) (sublimit of finance against trust receipt), finance against trust receipt of Rs. 600 million [30 June 2022: Rs 600 million (sublimit of letter of credit)], one time running finance pf Rs. 300 million (30 June 2022: 300 million). These facilities are secured against personal guarantees of directors along with their net worth statements. These facilities are secured against ranking charge of Rs 400 million (30 June 2022: Rs 400 million) over all present and future current assets of the company, TDR / Lien covering 50% of outstanding exposure of Finance against trust receipt at all times. The rate of mark up on funded facilities is 3 months KIBOR + 2% (30 June 2022: 3 months KIBOR + 2%).
- 13.5 Working capital facilities obtained from Askari Bank Limited comprise of letter of credit (sight) amounting to Rs. 500 million (30 June 2022: Rs. 500 million), shipping guarantees of Rs. 500 million [30 June 2022: Rs. 500 million (sublimit of letter of credit (sight))] and short term finance of Rs. 500 million (30 June 2022: Rs. 500 million) (sublimit of letter of credit (sight)). These facilities are secured against personal guarantees of directors along with their net worth statements. These facilities are secured against ranking charge of Rs. Nil (30 June 2022: Rs. Nil) and joint pari passu charge of Rs. 334 million (30 June 2022: Rs. 334 million) over all present and future current assets of the company, TDR covering 50% of outstanding exposure at all times. The rate of mark up on funded facilities is 3 months KIBOR + 1.9% (30 June 2022: 3 months KIBOR + 1.9%).
- 13.6 Working capital facilities obtained from Industrial and Commercial Bank of China comprise of LC sight amounting Rs. 1,500 million (30 June 2022: Rs. Nil), shipping guarantee of Rs. 1,500 million (30 June 2022: Rs. Nil), finance against trust receipt of Rs. 750 million (30 June 2022: Rs. Nil), running finance facility of Rs. 425 million (30 June 2020: Rs. Nil), finance against trust receipt (FATR/ Money Market is sublimit of RF) of Rs. 425 million (30 June 2022: Rs. Nil) and lien of 425 million (30 June 2022: Rs. Nil). These facilities are secured against joint pari passu charge of Rs. 1,000 million over present and future current assets of the company and personal guarantee of sponsor Directors. The rate of mark up on funded facilities is 3 months KIBOR + 2% (30 June 2022: Nil).

14 CONTINGENCIES AND COMMITMENTS

14.1 Contingencies

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2022.

14.2 Commitments	31 December 2022		30 June 2022	
	(Un-audited)	(Rupees)	(Audited)	(Rupees)
Letters of credit	1,434,887,639		1,871,704,954	
Bank guarantees	3,500,000		3,500,000	
	1,438,387,639		1,875,204,954	
	Six month period ended		Three month period ended	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021
	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
	(Rupees)	(Rupees)	(Rupees)	(Rupees)
15 REVENUE FROM CONTRACTS WITH CUSTOMERS - NET				
Sales - local	15,155,731,157	25,037,563,887	7,849,633,474	15,046,285,373
Sales - export	-	60,588,645	-	-
Service income	17,504,653	34,193,418	7,631,343	17,648,960
Gross sales	15,173,235,810	25,132,345,950	7,857,264,817	15,063,934,333
Less: Sales tax	(21,666,024)	(31,326,448)	(2,720,661)	(19,857,756)
	15,151,569,786	25,101,019,502	7,854,544,156	15,044,076,577
Less: Discount	(1,092,257,600)	(1,098,716,830)	(624,445,567)	(478,429,471)
	14,059,312,186	24,002,302,672	7,230,098,589	14,565,647,106
Geographical region:				
Pakistan	15,173,235,810	25,071,757,305	7,857,264,817	15,063,934,333
UAE	-	60,588,645	-	-
	15,173,235,810	25,132,345,950	7,857,264,817	15,063,934,333
Timing of transfer of goods and services:				
At a point in time	15,173,235,810	25,132,345,950	7,857,264,817	15,063,934,333
16 COST OF SALES				
Raw material consumed (16.1)	3,159,831,782	6,326,377,455	1,324,331,370	2,860,520,412
Packing material consumed	908,777	856,142	426,141	381,641
Cost of export sales	-	36,107,226	-	-
Sales tax - Mobiles	7,704,193	305,165,150	3,221,898	176,296,471
Sales tax - tablets	-	7,608,143	-	6,101,775
Regulatory duty	1,703,129	1,295,250,140	528,350	733,071,400
Insurance	595,166	2,143,118	308,707	1,452,876
Clearing charges	15,637,834	12,050,611	5,934,568	6,146,196
Salaries, wages and benefits	16,002,000	131,934,964	8,001,000	50,479,393
Custom duty - tablets	1,775,338	2,501,112	1,188,259	1,896,044
Depreciation	42,572,672	12,064,337	24,719,439	6,678,085
Amortization	1,097,103	1,097,103	548,552	-
Staff retirement benefits - gratuity scheme	103,672	98,193	-	32,731
Domestic carriage	1,198,100	706,900	872,500	396,429
	3,249,129,766	8,133,960,594	1,370,080,784	3,843,453,453
Decrease in work-in-process	(3,230,714)	1,506,712	(3,770,693)	(69,253,841)
Cost of goods assembled	3,245,899,052	8,135,467,306	1,366,310,091	3,774,199,612
Increase in finished goods	(1,063,557)	1,084,802	1,063,556	1,084,802
Cost of goods sold - own assembled	3,244,835,495	8,136,552,108	1,367,373,647	3,775,284,414
Cost of goods sold - imported for resale	69,993,136	6,470,132,958	9,220,789	3,281,951,870
Cost of goods sold - purchased locally for resale	9,644,269,838	6,798,034,399	5,283,077,898	5,947,358,816
	12,959,098,469	21,404,719,465	6,659,672,333	13,004,595,100
16.1 Opening	437,698,159	393,763,974	218,849,080	196,881,987
Purchases during the period	3,113,737,373	6,704,227,825	1,301,284,166	3,049,445,597
	3,551,435,532	7,097,991,799	1,520,133,246	3,246,327,584
Closing	(391,603,750)	(771,614,344)	(195,801,875)	(385,807,172)
Consumption	3,159,831,782	6,326,377,455	1,324,331,371	2,860,520,412

	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
17 TAXATION		
Current year income tax		
Charge for the year	13,002,094	315,356,313
Adjustments in respect of current income tax of previous year	(321,157,273)	-
Deferred tax:		
Relating to origination of temporary differences	(21,626,587)	-
	(329,781,766)	315,356,313

18 RELATIONSHIPS AND TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of subsidiary, associated companies, other related companies and the Company's directors and key management personnel. Balances with related parties are disclosed in respective notes to the financial statements. Significant transactions with related parties other than those disclosed elsewhere in financial statements are as follows:

Name of related party	Basis of relationship	Nature of transaction	31 December 2022 Rupees	30 June 2022 Rupees
Select Technologies (Private) Limited	Subsidiary	Investment in subsidiary	3,173,344,301	5,000,000,000

19 REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the interim financial statements in respect of remuneration, including all benefits to Chief Executives and Executives of the Company are as follows:

	Chief Executive		Executives	
	Six month period ended		Six month period ended	
	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
Managerial remuneration	28,633,720	24,000,000	101,571,497	86,560,676
Number of persons	1	1	62	41

20 OPERATING SEGMENT INFORMATION

	Distribution and retail		Assembly		Inter segment eliminations		Total	
	Amount in Rupees							
	Six-month period ended		Six-month period ended		Six-month period ended		Six-month period ended	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021	31 December 2022	31 December 2021	31 December 2022	31 December 2021
	(Un-audited)							
Revenue								
-External customer	10,388,495,612	24,002,302,672	3,670,816,574	-	-	-	14,059,312,186	24,002,302,672
-Inter-segment	-	-	-	8,691,489,056	-	(8,691,489,056)	-	-
	10,388,495,612	24,002,302,672	3,670,816,574	8,691,489,056	-	(8,691,489,056)	14,059,312,186	24,002,302,672
Cost of sales								
-External customer	(9,714,366,646)	(21,959,656,413)	(3,244,731,823)	-	-	-	(12,959,098,469)	(21,404,719,465)
-Inter-segment	-	-	-	(8,136,552,108)	-	8,691,489,056	-	-
Gross profit	674,128,966	2,042,646,259	426,084,751	554,936,948	-	-	1,100,213,717	2,597,583,207
Administrative expenses	(249,143,967)	(387,279,461)	(70,925,806)	(81,925,806)	-	-	(320,069,773)	(469,205,267)
Selling and distribution cost	(173,844,615)	(265,834,348)	(845,926)	(845,926)	-	-	(175,536,467)	(266,680,274)
Operating profit	251,140,384	1,389,532,450	354,313,019	472,165,216	-	-	604,607,477	1,861,697,666
Other income	51,824,554	18,603,371	-	-	-	-	51,824,554	18,603,371
Other expenses	-	-	(24,231,682)	(25,735,962)	-	-	(24,231,682)	(25,735,962)
Finance cost	(289,083,933)	(512,699,549)	-	-	-	-	(289,083,933)	(512,699,549)
Profit before taxation	13,881,005	895,436,272	330,081,337	446,429,254	-	-	343,116,416	1,341,865,526
Taxation	329,781,766	(315,356,313)	-	-	-	-	329,781,766	(315,356,313)
Profit for the period	343,662,771	580,079,959	330,081,337	446,429,254	-	-	672,898,182	1,026,509,213
	31 December 2022	30 June 2022	31 December 2022	30 June 2022	31 December 2022	30 June 2022	31 December 2022	30 June 2022
	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)
Segment assets	17,096,778,186	17,633,500,939	403,843,443	1,255,773,078	-	-	17,500,621,629	18,889,274,017
Segment liabilities	(3,211,733,661)	(5,264,019,728)	(2,243,576,703)	(1,850,743,778)	-	-	(5,455,310,364)	(7,114,763,506)
Capital expenditure	543,572	32,412,818	223,004	-	-	-	766,576	32,412,818
							Six month period ended	
							31 December 2022	31 December 2021
							(Un-audited)	(Un-audited)
							(Rupees)	(Rupees)

20.1 Geographical information

The Company's revenue from external customers by geographical location is detailed below:

Pakistan	14,059,312,186	23,941,714,027
UAE	-	60,588,645
	14,059,312,186	24,002,302,672

All non-current assets of the Company as at reporting dates are located and operating in Pakistan.

20.2 The Company's revenue is earned from a large mix of customers.

20.3 Inter segment sales, purchases and balances have been eliminated.

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2022

	Note	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	6,457,933,460	6,126,596,812
Intangibles		12,629,658	15,654,520
Long term deposit		5,736,000	5,736,000
Deferred tax asset		45,046,221	23,762,797
		6,521,345,339	6,171,750,129
CURRENT ASSETS			
Stock in trade	6	6,008,088,162	5,333,571,199
Stores and spares		19,051,601	18,394,867
Trade debts	7	1,573,565,031	3,752,501,028
Loans and advances		984,442,921	99,508,357
Trade deposits and short term prepayments		88,472,174	100,698,737
Other receivables		7,316,516,239	3,905,064,773
Tax refunds due from the Government		195,969,775	167,742,313
Short term investments		2,892,580,182	1,009,527,023
Cash and bank balances		987,165,251	1,101,488,794
		20,065,851,336	15,488,497,091
TOTAL ASSETS		26,587,196,675	21,660,247,220
EQUITY AND LIABILITIES			
EQUITY AND RESERVES			
Authorized share capital 600,000,000 (30 June 2021: 400,000,000) ordinary shares of Rs.10 each		6,000,000,000	6,000,000,000
Issued, subscribed and paid up capital	8	3,952,692,310	3,952,692,310
Share premium - capital reserve		3,556,176,808	3,556,176,808
General reserves - revenue reserve		44,559,977	44,559,977
Accumulated profit - revenue reserve		4,492,191,117	4,081,140,221
Long term loan - equity portion		-	21,372,477
		12,045,620,212	11,655,941,793
NON CURRENT LIABILITIES			
Long term loan	9	2,779,014,168	1,636,612,295
Lease liabilities		185,012,263	242,066,981
Defined benefit liability		25,117,818	24,930,028
Deferred tax liability		-	233,401,360
		2,989,144,249	2,137,010,664
CURRENT LIABILITIES			
Current portion of long term loans		342,404,975	466,789,550
Current maturity of lease liabilities		123,808,741	104,179,241
Short term borrowings		6,362,340,988	5,571,643,558
Accrued markup		174,110,282	206,814,630
Refund liabilities		363,577	309,084
Contract liabilities		190,485,222	153,168,178
Provision for taxation		663,755,050	766,923,311
Trade payables, accrued and other liabilities		3,532,676,330	502,168,984
Unclaimed dividend		162,487,049	95,298,227
		11,552,432,214	7,867,294,763
TOTAL EQUITY AND LIABILITIES		26,587,196,675	21,660,247,220
CONTINGENCIES AND COMMITMENTS	10		

The annexed notes from 1 to 14 form an integral part of these consolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Note	Six month period ended		Three month period ended	
		31 December 2022	31 December 2021	31 December 2022	31 December 2021
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
		(Rupees)	(Rupees)	(Rupees)	(Rupees)
Revenue from contracts with customers - net	11	23,288,081,698	24,129,543,514	13,870,668,207	14,692,887,948
Cost of sales		(21,250,703,836)	(21,530,484,515)	(12,745,961,986)	(13,130,360,150)
Gross profit		2,037,377,862	2,599,058,999	1,124,706,221	1,562,527,798
Administrative expenses		(513,189,816)	(469,736,080)	(316,059,217)	(316,884,381)
Selling and distribution cost		(175,536,467)	(266,680,274)	(55,646,612)	(138,111,238)
		(688,726,283)	(736,416,354)	(371,705,829)	(454,995,619)
Operating profit		1,348,651,579	1,862,642,645	753,000,392	1,107,532,179
Other income		98,574,109	18,603,371	79,103,795	8,242,379
Other expenses		(24,231,786)	(25,735,962)	(12,115,841)	(25,735,962)
Finance cost		(960,656,659)	(512,699,549)	(574,301,557)	(317,331,977)
Profit before taxation		462,337,243	1,342,810,505	245,686,789	772,706,619
Taxation		329,438,603	(317,689,011)	179,845,626	(167,467,939)
Profit for the period		791,775,846	1,025,121,494	425,532,415	605,238,680
Attributable to:					
Equity holders of the parent		791,775,846	1,025,121,494	425,532,415	605,238,680
Earnings per share					
- Basic		2.05	3.02	1.10	1.65
- Diluted		2.05	2.98	1.10	1.63

The annexed notes from 1 to 14 form an integral part of these consolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Note	Six month period ended		Three month period ended	
		31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
Profit for the period	A	791,775,846	1,025,121,494	425,532,415	605,238,680
Items not to be reclassified to profit or loss in subsequent periods					
Re-measurement losses on defined benefit plan		(9,617,177)	(11,332,954)	(9,617,177)	(11,332,954)
Related tax effect		2,788,981	3,286,557	2,788,981	3,286,557
Re-measurement losses on defined benefit plan - net of tax		(6,828,196)	(8,046,397)	(6,828,196)	-
Items to be reclassified to profit or loss in subsequent periods					
Other comprehensive loss	B	(6,828,196)	(8,046,397)	(6,828,196)	-
Total comprehensive income for the period		<u>784,947,650</u>	<u>1,017,075,097</u>	<u>418,704,219</u>	<u>605,238,680</u>
Attributable to:					
Equity holders of the parent		<u>784,947,650</u>	<u>1,017,075,097</u>	<u>418,704,219</u>	<u>605,238,680</u>

The annexed notes from 1 to 14 form an integral part of these consolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Capital reserve		----- Revenue reserve -----		Long term loan - equity portion	Total
	Issued, subscribed and paid up capital	Share Premium	General reserves	Accumulated profit		
	(Rupees)					
Balance as at 1 July 2021 (Audited)	3,000,000,000	-	44,559,977	2,991,850,517	42,744,954	6,079,155,448
Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share (note 10.1)	76,923,080	323,076,920	-	21,372,477	(21,372,477)	400,000,000
Issuance of shares against initial public offering (note 1.2)	600,000,000	3,690,000,000	-	-	-	4,290,000,000
Transaction cost on issuance of ordinary shares (note 1.2)	-	(181,130,882)	-	-	-	(181,130,882)
Final dividend for the year ended 30 June 2021 at the rate of Rs. 1.25 per share	-	-	-	(459,615,385)	-	(459,615,385)
Issuance of bonus shares for the year ended 30 June 2021 at rate of 7.5%	275,769,230	(275,769,230)	-	-	-	-
Profit for the period (Un-audited)	-	-	-	1,026,509,213	-	1,026,509,213
Other comprehensive income for the period (Un-audited)	-	-	-	(8,046,397)	-	(8,046,397)
Total comprehensive income for the period (Un-audited)	-	-	-	1,018,462,816	-	1,018,462,816
Balance as at 31 December 2021 (Un-audited)	<u>3,952,692,310</u>	<u>3,556,176,808</u>	<u>44,559,977</u>	<u>3,572,070,425</u>	<u>21,372,477</u>	<u>10,746,871,997</u>
Balance as at 1 July 2022 (Audited)	3,952,692,310	3,556,176,808	44,559,977	4,081,140,221	21,372,477	11,655,941,793
Transactions with owners in their capacity as owners:						
Extinguishment of equity upon repayment of long-term loan	-	-	-	21,372,477	(21,372,477)	-
Final dividend for the year ended 30 June 2022 at the rate of Rs. 1.25 per share	-	-	-	(395,269,231)	-	(395,269,231)
Profit for the period (Un-audited)	-	-	-	791,775,846	-	791,775,846
Other comprehensive loss for the period (Un-audited)	-	-	-	(6,828,196)	-	(6,828,196)
Total comprehensive income for the period (Un-audited)	-	-	-	784,947,650	-	784,947,650
Balance as at 31 December 2022 (Un-audited)	<u>3,952,692,310</u>	<u>3,556,176,808</u>	<u>44,559,977</u>	<u>4,492,191,117</u>	<u>-</u>	<u>12,045,620,212</u>



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

	Six month period ended	
	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	462,337,243	1,342,810,505
Adjustments for :		
Depreciation of property, plant and equipment	296,563,897	146,238,225
Amortization of intangible assets	4,308,065	4,197,555
Provision for net realizable value reversed	-	(11,216,176)
Allowance for expected credit loss - trade debts	3,200,000	13,191,235
Provision for gratuity	9,511,184	9,365,561
Provision for workers welfare fund	7,727,615	25,735,962
Provision for WPPF	16,504,067	-
Gain on lease termination	-	(441,594)
Finance cost	617,361,563	512,699,549
Provision written off	-	-
Unrealized gain on financial assets	(3,215,948)	(1,923,869)
Finance income	(48,608,606)	(16,237,908)
	903,351,837	681,608,540
Operating profit before working capital changes	1,365,689,080	2,024,419,045
(Increase)/decrease in current assets		
Stock in trade	(674,516,963)	(1,343,225,879)
Stores and spares	(656,734)	(5,458,916)
Trade debts	2,175,735,997	(3,176,174)
Loans and advances	(884,934,564)	(983,825,885)
Trade deposits and short term prepayments	12,226,563	20,030,630
Other receivables	(3,411,451,466)	587,292,955
Tax refunds due from the Government	(28,227,462)	(10,241,900)
	(2,811,824,629)	(1,738,605,169)
Increase/(decrease) in current liabilities		
Trade payables, accrued and other liabilities	3,030,507,346	(410,687,690)
Contract liabilities	37,317,044	(2,078,708)
	1,621,688,841	(126,952,522)
Financial cost paid	(642,740,803)	(501,466,452)
Gratuity paid	(18,940,571)	(18,343,183)
Income tax paid	(36,425,877)	(170,481,465)
NET CASH (USED IN) / GENERATED FROM OPERATING ACTIVITIES	923,581,590	(817,243,622)
CASH FLOW FROM INVESTING ACTIVITIES		
Additions in property, plant and equipment - owned assets	(622,560,991)	(12,088,032)
Additions in capital work in progress	(8,900,656)	(767,640,669)
Additions in intangibles	(1,283,203)	(4,921,346)
Long term deposits	-	(5,736,000)
Interest income received	26,171,395	16,237,908
Short term investments	(1,857,400,000)	(348,745,436)
NET CASH USED IN INVESTING ACTIVITIES	(2,463,973,455)	(1,122,893,575)
CASH FLOW FROM FINANCING ACTIVITIES		
Lease liability repaid	(54,566,101)	(92,642,158)
Long term loans repaid	(231,982,598)	(45,067,084)
Long term loans obtained	1,250,000,000	1,128,962,063
Proceeds from issuance of shares	-	4,290,000,000
Share issuance cost	-	(181,130,882)
Dividend paid	(328,080,409)	(364,306,593)
Short term borrowings - net	790,697,430	(2,626,024,684)
NET CASH GENERATED FROM / (USED IN) FINANCING ACTIVITIES	1,426,068,322	2,109,790,662
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	(114,323,543)	169,653,465
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	1,101,488,794	832,153,312
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	987,165,251	1,001,806,777



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2022

1 THE GROUP AND ITS OPERATIONS

1.1 Air Link Communication Limited ("ACL") is part of Air Link Group ("The Group") which consist of:

Parent (Holding) Company

Air Link Communication Limited ("ACL")

Subsidiary Company

Select Technologies (Private) Limited ("STPL") - 100% shareholding by ACL

1.2 Air Link Communication Limited - Parent (Holding) Company

Air Link Communication Limited ('the Holding Company') was incorporated in Pakistan on 02 January 2014 as a private limited company, later on converted to a public limited company on 24 April 2019, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) having registered office at LG 2, AI - Qadeer Heights, 1 Babar Block, New Garden Town, Lahore, Punjab. The Company is engaged in the business of import, export distribution, indenting, wholesale, retail of communication and IT related products and services including cellular mobile/smart phones, tablets, laptops, accessories and allied products.

The Holding Company also has a facility for assembly of smart phones and feature phones located at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. Initial assembling capacity has been planned for 400,000 mobile sets per month which is expandable according to market demand.

In prior financial year, the Holding Company initiated the process to raise funds through Initial Public Offering (IPO) to meet working capital requirements in order to expand the existing business of the Company. During the period, the Securities and Exchange Commission of Pakistan (SECP) granted approval dated 19 July 2021 to the Holding Company to issue, circulate and publish Prospectus for the Initial Public Offering (IPO) of 90 million ordinary shares. On 31 August 2021, book-building and institutional / large investors' bidding process was completed for new issue of 60 million shares at strike price of Rs. 71.5 per share, whereas public subscription of remaining 30 million shares was completed on 07 September 2021. Consequently, 25% of the total share capital of the Holding Company stands offered to the public and institutional investors whilst the process of listing of shares on Pakistan Stock Exchange was completed on 22 September 2021.

1.3 Select Technologies (Private) Limited - Subsidiary Company

Select Technologies (Private) Limited ('the subsidiary company') was incorporated in Pakistan on 13 October 2021 as a private limited company under the Companies Act, 2017 having registered office at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. The principal line of business of the subsidiary shall be to set up, establish and operate plants for the assembly and production of mobile phones of all sorts and description, accessories, components, attachments and bodies used for or in connection with the aforementioned mobile phones.

2 STATEMENT OF COMPLIANCE

2.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International

Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have

- 2.2** These consolidated condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Group for the year ended 30 June 2021.
- 2.3** The consolidated condensed interim financial statements have been prepared under the historical cost convention except for the defined benefit obligation which are measured at present value. These financial statements are prepared in Pak Rupees, which is the functional currency of the Group. Figures have been rounded off to the nearest Pak Rupees unless otherwise stated.
- 2.4** Provisions in respect of taxation, retirement benefit obligations and Workers' Welfare Fund (WWF) are provisional and subject to final adjustments in the annual audited financial statements.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the following new amended standards effective for annual period beginning on 01 July 2021, as listed below. The Group has not early-adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

New Standards, Interpretations and Amendments

IFRS 9, IAS 39, IFRS 7, IFRS 4 and - Interest Rate Benchmark Reform – Phase 2 – Amendments
IFRS 16

The adoption of above amendments applied for the first time in the period did not have any material impact on the consolidated condensed interim financial statements of the Group.

4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of consolidated condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited financial statements of the Group for the year ended 30 June 2022.

	Note	31 December 2022 (Un-audited)	30 June 2022 (Audited)
		(Rupees)	(Rupees)
5 PROPERTY AND EQUIPMENT			
Operating fixed assets	5.1	6,236,505,165	5,852,827,262
Capital work in progress	5.2	6,538,206	-
Right-of-use assets	5.3	214,890,089	273,769,550
		6,457,933,460	6,126,596,812
6 STOCK IN TRADE			
Raw material		1,661,320,404	1,029,483,708
Work in process		115,198,940	128,106,849
Mobile phones		1,097,818,981	1,459,389,775
Spare parts		177,564,555	146,012,883
		3,051,902,880	2,762,993,215
Provision for net realizable value	6.1	(1,910,788)	(2,274,365)
		3,049,992,092	2,760,718,850
Goods in transit		2,958,096,070	2,572,852,349
		6,008,088,162	5,333,571,199
7 TRADE DEBTS			
Considered good - unsecured			
Local		1,586,803,715	3,762,539,710
		1,586,803,715	3,762,539,710
Allowance for expected credit loss		(13,238,684)	(10,038,682)
		1,573,565,031	3,752,501,028
8 ISSUED, SUBSCRIBED AND PAID UP CAPITAL		31 December 2022 (Un-audited)	30 June 2022 (Audited)
		No. of shares	(Rupees)
		31 December 2022 (Un-audited)	30 June 2022 (Audited)
		(Rupees)	(Rupees)
Opening Balance			
- Ordinary shares of Rs. 10 each fully paid in cash		125,000,000	125,000,000
- Bonus shares of Rs. 10 each		175,000,000	175,000,000
Movement during the period			
- Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share		7,692,308	7,692,308
- Issuance of shares (see note 1.2)		60,000,000	60,000,000
- Bonus shares of Rs. 10 each		27,576,923	27,576,923
Closing Balance			
- Ordinary shares of Rs. 10 each fully paid in cash		192,692,308	192,692,308
- Bonus shares of Rs. 10 each		202,576,923	202,576,923
		395,269,231	395,269,231
		3,952,692,310	3,952,692,310

9 LEASE LIABILITIES

Opening balance	346,246,222	711,057,063
Lease liabilities acquired during the period / year	-	17,727,490
Mark-up on lease liabilities - rented premises	17,140,883	83,663,854
Termination of lease	-	(336,149,214)
	363,387,105	476,299,193
Lease rentals paid	(54,566,101)	(130,052,971)
	308,821,004	346,246,222
Less: Current portion of long term lease	(123,808,741)	(104,179,241)
	185,012,263	242,066,981

10 CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2022.

	31 December 2022 (Un-audited) (Rupees)	30 June 2022 (Audited) (Rupees)
10.2 Commitments		
Letters of credit	6,479,366,430	2,862,776,370
Bank guarantees	3,500,000	3,500,000
	6,482,866,430	2,866,276,370

	Six month period ended		Three month period ended	
	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
11 REVENUE FROM CONTRACTS WITH CUSTOMERS - NET				
Sales - local	15,155,731,157	25,164,804,729	14,490,203,092	15,173,526,215
Sales - export	-	60,588,645	-	-
Service income	17,504,653	34,193,418	7,631,343	17,648,960
Gross sales	15,173,235,810	25,259,586,792	14,497,834,435	15,191,175,175
Less: Sales tax	(21,666,024)	(31,326,448)	(2,720,661)	(19,857,756)
	15,151,569,786	25,228,260,344	14,495,113,774	15,171,317,419
Less: Discount	(1,092,257,600)	(1,098,716,830)	(624,445,567)	(478,429,471)
	23,288,081,698	24,129,543,514	13,870,668,207	14,692,887,948
Geographical region:				
Pakistan	15,173,235,810	25,198,998,147	14,497,834,435	15,191,175,175
UAE	-	60,588,645	-	-
	15,173,235,810	25,259,586,792	14,497,834,435	15,191,175,175
Timing of transfer of goods and services:				
At a point in time	15,173,235,810	25,259,586,792	14,497,834,435	15,191,175,175

12 RELATIONSHIPS AND TRANSACTIONS WITH RELATED PARTIES

The related party transactions includes remuneration of key management personnel which is disclosed in note 16.

13 REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the interim financial statements in respect of remuneration, including all benefits to Chief Executives and Executives of the Group are as follows:

	Chief Executive		Executives	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2022 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)
Managerial remuneration	28,633,720	24,000,000	101,571,497	86,560,676
Number of persons	1	1	62	41

14 GENERAL

These consolidated condensed interim financial statements were authorized for issue by the Board of Directors of the Group on 24-02-2023.


Chief Executive


Chief Financial Officer


Director