



BESTWAY CEMENT LIMITED

# BUILDING ON STRENGTH



HALF YEARLY FINANCIAL REPORT  
JULY - DEC 2022

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# COMPANY INFORMATION

## Board of Directors

Sir Mohammed Anwar Pervez, O.B.E., H. Pk	Chairman
Lord Zameer Choudrey, CBE, SI Pk	Chief Executive
Mr. Mohammed Younus Sheikh	Director
Mr. Dawood Pervez	Director
Mr. Muhammad Irfan A. Sheikh	Managing Director
Ms. Najma Naheed Pirzada	Director
Mr. Haider Zameer Choudrey	Director
Ms. Nazia Nazir	Director

## Audit Committee

Ms. Najma Naheed Pirzada	Chairperson
Mr. Dawood Pervez	
Mr. Haider Zameer Choudrey	

## Human Resource & Remuneration Committee

Ms. Nazia Nazir	Chairperson
Mr. Muhammad Irfan A. Sheikh	
Mr. Mohammed Younus Sheikh	

## Nomination Committee

Lord Zameer Choudrey	Chairperson
Mr. Muhammad Irfan Anwar Sheikh	
Mr. Haider Zameer Choudrey	

## Risk Management Committee

Lord Zameer Choudrey	Chairperson
Mr. Muhammad Irfan Anwar Sheikh	
Mr. Haider Zameer Choudrey	

## Company Secretary

Hassan Niazi

## Registered / Head Office

Bestway Building, 19-A, College Road,  
F-7 Markaz, Islamabad.  
Tel: +92 (0) 51 265 4856 – 64  
Fax: +92 (0) 51 265 4865  
Email: management@bestway.com.pk

## Plant Sites

### Hattar

Suraj Gali Road, Village Shadi, Hattar, Distt. Haripur,  
Khyber Pakhtunkhwa, Pakistan.  
Tel: +92 (0) 995 639 261 – 3  
Fax: +92 (0) 995 639 265  
Email: gmworks1@bestway.com.pk

### Farooqia

12 km, Taxila-Haripur Road,  
Farooqia, Tehsil & Distt. Haripur,  
Khyber Pakhtunkhwa, Pakistan.  
Tel: +92 (0) 995 639 501 – 3  
Fax: +92 (0) 995 639 505  
Email: gmworks2@bestway.com.pk

### Chakwal

Village Tatral, Near PSO Petrol Pump,  
22 km Kallar Kahar, Choa Saiden Shah Road,  
Chakwal, Pakistan.  
Tel: +92 (0) 543 584 560 – 62  
Fax: +92 (0) 543 584 274  
Email: gmworks3@bestway.com.pk

## Kallar Kahar

Choie Mallot Road, Tehsil Kallar Kahar,  
Distt. Chakwal, Pakistan.  
Tel: +92 (0) 51 402 0111  
Fax: +92 (0) 51 402 0230  
Email: gmworks4@bestway.com.pk

## Mianwali

Main Kalabagh Road,  
Dhair Umaid Ali Shah Pakka,  
Tehsil & District Mianwali,  
Punjab, Pakistan.  
Email: gmproject.mwl@bestway.com.pk

## Sales Office

House 276, Near Riphah University,  
Opposite Roomi Park, Peshawar Road,  
Rawalpindi.  
Tel: +92 (0) 51 551 3110, 512 5128 – 9  
Fax: +92 (0) 51 551 3109

## Statutory Auditors

A. F. Ferguson & Co., Chartered Accountants

## Legal Advisor

Muhammad Umer Khan Vardaq, Advocate High Court

## Shares Department

THK Associates (Pvt.) Ltd.  
Plot No. 32-C, Jami Commercial  
Street 2, D.H.A., VII, Karachi-75500, Pakistan  
Tel: +92 (0) 21 353 101 91-6  
Fax: +92 (0) 21 353 101 90

## Bankers

- Allied Bank Limited
- Askari Bank Limited
- Bank Alfalah Limited
- Bank Islami Pakistan Limited
- Bank of Khyber
- Bank of Punjab
- Dubai Islamic Bank Pakistan Limited
- Faysal Bank Limited
- Habib Bank Limited
- Habib Metropolitan Bank Limited
- Industrial and Commercial Bank of China
- MCB Bank Limited
- MCB Islamic Bank Limited
- Meezan Bank Limited
- National Bank of Pakistan
- Soneri Bank Limited
- United Bank Limited

# DIRECTORS' REPORT

The Board of Directors take pleasure in presenting their report together with unaudited financial statements for the half year ended 31 December 2022.

## Industry Overview

Domestic cement dispatches decreased by 17% to 20.1 million tonnes from 24.1 million tonnes in the same period of last year. Export volumes declined by 48% from 3.3 million tonnes to 1.7 million tonnes. Overall, dispatches by the industry shrunk by 20% from 27.4 million tonnes to 21.8 million tonnes for the period under review. The decrease in sales volumes was primarily driven by persistently high inflation, and economic and political instability causing a dent in consumer confidence.

## Production and Sales Review

	Quarter ended 31 December 2022	Quarter ended 31 December 2021	Increase/ (Decrease)	Percentage
	Tonnes	Tonnes	Tonnes	%
Clinker production	3,050,689	3,581,986	(531,297)	(15%)
Cement production	3,304,934	4,023,654	(718,720)	(18%)
Cement and Xtreme Bond sales	3,275,742	4,028,369	(752,627)	(19%)

Your Company's total cement dispatches showed a decline of 19% mainly due to reduction in local sales volumes. This was driven by the factors explained above.

Despite fierce competition, Bestway successfully retained its position as one of the largest cement producers and the market leader in the country.

## Operating Highlights

The Company recorded gross turnover of Rs. 58.2 billion in the half year ended 31 December 2022, 20% higher compared with Rs. 48.4 billion during the same period of last year. Net turnover for the period increased by 28%, from Rs. 33.5 billion to Rs. 42.8 billion. Higher revenue was driven by increase in selling prices which was necessitated by an exorbitant increase in the input costs.

Gross profit for the period was reported at Rs. 14.0 billion as compared with Rs. 10.4 billion during the same period of last year.

Financial charges increased to Rs. 2.1 billion for the period as against Rs. 0.5 billion for the half year period of last year. This increase is due to much higher interest rates and increase in borrowings.

Profit before tax amounted to Rs. 11.6 billion in the current period as compared to Rs. 9.3 billion for the half year ended 31 December 2021. Profit after taxation for the period amounted to Rs. 8.1 billion as compared to Rs. 6.6 billion for the same period of last year.

Earnings per share of the Company for the period stood at Rs. 13.53 as against Rs. 11.01 for the same period of last year.

## Plants' Performance

Your Company's management follows an elaborate plan of preventative maintenance, which is adopted right from the beginning. This proactive approach ensures efficient and stable operations with minimum disruptions. Our well-knit team of dedicated managers, engineers, technicians and other members of management and administrative staff play a key role in the successful implementation of this plan. During the year under review, all our cement plants and the waste heat recovery plants operated satisfactorily.

## Alternative Energy Initiatives

Cement manufacturing is an energy-intensive process. Power represents one of the largest costs of production. Your Company has Waste Heat Recovery Power Plants (WHRPP) at all four sites Chakwal, Hattar, Farooqia and Kallar Kahar. These plants serve to significantly reduce the Company's dependence on external source of electricity thus helping in reduction of production costs, improving operational efficiency and protecting the environment.

### Solar Power Generation

Bestway is an environmentally conscious Company. In order to significantly reduce reliance on the predominantly thermal power from the National Grid and to substantially insulate itself from ever-increasing cost of electricity, your Company has set up solar power plants at all four locations. Our total solar capacity of 58.75 MWs is the largest distributed captive power generation capacity to date, not only in Pakistan but in the entire region. Your Company is currently working to enhance its solar power generation capacity at all four plants.

The solar power generation has not only reduced your Company's reliance on the National Grid further but has also enabled it to reduce its carbon foot print by more than 3.3 million Tonnes of CO<sub>2</sub> emissions over the life of the project, which is equal to plantation of approximately 5.2 million trees.

Acknowledged for its vision and relentless pursuit of environmental excellence Bestway recently received the prestigious "Carbon Neutralization Pioneer Award" from LONGI Green Energy Technology Co. Ltd during the period under review.

## Capacity Expansion

### Greenfield plant at Paikhel

Work on our Greenfield cement plant of 7,200 tonnes of clinker per day along with 9 MWs Waste Heat Recovery Power Plant near Paikhel, District Mianwali is almost complete. Its kiln was lit up on 20th October 2022 and the plant is expected to be fully operational in March 2023.

Brownfield plant at Hattar

We are pleased to inform that our brownfield line of 7,200 tonnes of clinker per day along with 9 MWs Waste Heat Recovery Power Plant at our Hattar site has commenced cement production on 17 February 2023.

### **Environment and Water Conservation**

Bestway Cement reposes itself as a responsible corporate citizen and gives highest priority to protecting and creating a healthier environment for not only its own employees, but also for our communities where the Company has established its four plants. The wellbeing of the social environment in which Bestway operates is considered an integral part of the Company's success. Our plants are ISO 14001:2004 Environmental Management System (EMS) certified.

Your Company is now the leader in water conservation after installation of Air-Cooled Condenser Systems, the first and only one in the Cement industry, instead of the conventional water-cooled system which has enabled reduction of about 80% of industrial water requirements.

Rainwater harvesting has been a key area of focus and your Company has made huge strides in not only improving the existing rainwater harvesting ponds significantly but also setting up new ones. You would be pleased to learn that 100% of industrial water requirement at our Chakwal and Kallar Kahar plants are being fulfilled through rainwater harvesting.

Bestway regularly participates in various environment uplift programmes including tree plantation drives and quarry rehabilitation initiatives. Comprehensive quarry rehabilitation plan is being implemented Company-wide to gradually restore the consumed portions of the quarries.

Bestway Cement ardently supports WWF Pakistan. Your Company has been praised and endorsed for its efforts in reducing the carbon footprint while working towards conservation and protection of environment. It is one of the only few companies in Pakistan which has been certified as a Green Office by WWF Pakistan.

### **Corporate Social Responsibility**

Bestway invests in its operations for long term and appreciates that it has a special responsibility towards the local communities. The Company takes pride in its proactive development and welfare of the under-privileged through activities such as improving access to health services, education, vocational trainings, environmental conservation programmes, and helping create jobs and local employment. Your Company conducts its corporate social responsibility activities mainly through its charitable trust, Bestway Foundation.

### **Return to Shareholders**

Your company remains mindful of providing a superior return to its shareholders. The directors therefore feel great pleasure in declaring a second interim cash dividend of Rs. 6 per share.

### **Future Outlook**

Pakistan's economy is facing unprecedented pressure due to persistently high inflation and depleted foreign exchange reserves. Pak Rupee, having already suffered sharp depreciation, is likely to face further headwinds. In an effort to control inflation, State Bank of Pakistan has resorted to rapid increases in interest rates and further increases are likely. The Banks have also placed restrictions on import of a whole range of items in an effort to arrest depletion of foreign exchange reserves. As Pakistan is heavily dependent on imported fuel, machinery, equipment and various industrial inputs, economic activity in the Country will be badly impacted by this.

The recent round of monetary, fiscal and other measures announced by the Government are likely to further dampen the consumer confidence and erode their buying power. It seems unlikely that the economy will be able to recover from these challenges in the foreseeable future. Economic pressures may however ease somewhat once the Government has signed an agreement with the IMF which should also raise the possibility of securing funds from some friendly countries.

All these factors, coupled with unreasonably high taxation, will continue to bear down on the cement industry and cement manufacturers may find it increasingly difficult to pass on unprecedented increase in costs which will have a knock on impact on the profit margins.

A number of new Cement plants are also expected to come online during the year, thereby significantly increasing production capacity.

Economic challenges being faced by Afghanistan have massively dented exports of cement from the North and this situation is likely to persist for the foreseeable future.

Bestway is one of the lowest cost-producers in the country which means that it is better placed to face off any headwinds as compared to most of its competitors. Your management is always cognisant of the challenges that might lie ahead and will continue to proactively adapt in order to ensure optimum performance by your Company and superior returns for its shareholders.

### **Acknowledgements**

The directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, bankers and various government agencies throughout the quarter.

**For and on behalf of the Board**



**Lord Zameer Mohammad Choudrey**

Chief Executive

Islamabad

22 February 2023



**Muhammad Irfan A. Sheikh**  
Managing Director



## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Bestway Cement Limited

Report on review of Interim Financial Statements

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Bestway Cement Limited as at 31 December 2022 and the related condensed interim statement of profit or loss, condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and condensed interim statement of profit or loss and other comprehensive income for three month period ended 31 December 2022 and 2021 have not been reviewed, as we are required to review only the cumulative figures for the six month period ended 31 December 2022.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Asim Masood Iqbal.

Chartered Accountants  
Islamabad

Date: 27 February 2023

UDIN: RR202210053vPXANm2Ls

# PRODUCT PORTFOLIO



**XTREME TILE BOND**  
SUPERIOR TILE ADHESIVE FOR  
FLOOR AND WALL TILES

**XTREME TILE GROUT**  
LONG-LASTING,  
FAST COLORS



**BESTWAY**  
ORDINARY PORTLAND CEMENT  
ALL PURPOSE CEMENT



**PAKCEM**  
ORDINARY PORTLAND CEMENT  
ALL PURPOSE CEMENT



**LOW ALKALI**  
CEMENT

**LOW ALKALI**  
INFRASTRUCTURE PROJECTS  
ESPECIALLY FOR DAMS & BRIDGES



**DURA CEM**  
ASTM C150  
CEMENT

**DURA CEM**  
ORDINARY PORTLAND CEMENT  
ASTM C150 (TYPE I)



**ECOCEM**

**ECOCEM**  
ECONOMY WITH STRENGTH  
ALL PURPOSE CEMENT



**STALLION**

**STALLION**  
EARLY SETTING CEMENT  
FOR PRE-CAST



**LOW HEAT CEMENT**

**LOW HEAT CEMENT**  
LOW HEAT OF HYDRATION CEMENT  
FOR MASS CONCRETING & DAMS



**SRC**

**SRC**  
SULPHATE RESISTANT CEMENT  
PROTECTS AGAINST  
WATER LOGGED & SALINE SOILS



**STALLION**

**STALLION**  
HIGH QUALITY CEMENT  
ALL PURPOSE CEMENT



**BUZKASH**  
CEMENT

**BUZKASH**  
STRONG, DURABLE, ECONOMICAL  
ALL PURPOSE CEMENT



**LION**

**LION**  
LOW CHROME CEMENT

BESTWAY CEMENT LIMITED  
**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2022**

	Note	31 December 2022 ------(Rupees '000)----- (Un-audited)	30 June 2022 (Audited)
<b>EQUITY</b>			
Authorised share capital 700,000,000 (30 June 2022: 700,000,000) ordinary shares of Rs. 10 each		<b>7,000,000</b>	7,000,000
<b>Share capital and reserves</b>			
Share capital		<b>5,962,528</b>	5,962,528
Capital reserves		<b>7,706,191</b>	7,947,234
Revenue reserves		<b>50,197,914</b>	46,848,144
		<b>63,866,633</b>	60,757,906
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Long term financing	5	<b>38,688,345</b>	21,982,181
Deferred income - Government grant		<b>2,118,441</b>	1,870,253
Deferred tax liability - net		<b>13,282,087</b>	13,312,922
Employee benefit obligations		<b>15,887</b>	19,150
		<b>54,104,760</b>	37,184,506
<b>Current liabilities</b>			
Trade and other payables		<b>16,402,009</b>	15,289,731
Short-term borrowings	6	<b>26,097,997</b>	11,985,105
Current portion of long term financing		<b>5,201,805</b>	4,528,015
Current portion of deferred income - Government grant		<b>450,184</b>	340,875
Unpaid Dividend	7	<b>4,985,295</b>	1,661,765
Unclaimed dividend		<b>2,208,075</b>	1,696,190
		<b>55,345,365</b>	35,501,681
<b>Total liabilities</b>		<b>109,450,125</b>	72,686,187
<b>Total equity and liabilities</b>		<b>173,316,758</b>	133,444,093
<b>CONTINGENCIES AND COMMITMENTS</b>			
	8		

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE



BESTWAY CEMENT LIMITED  
**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2022**

	Note	31 December 2022 ----- <b>(Rupees '000)</b> ----- <b>(Un-audited)</b>	30 June 2022 <b>(Audited)</b>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	9	109,137,965	85,670,447
Intangible assets and goodwill		7,380,618	7,446,549
Investment property		197,096	197,094
Long term investments		14,791,879	14,309,190
Long term deposits		125,966	130,456
		<b>131,633,524</b>	107,753,736
<b>Current assets</b>			
Stores, spare parts and loose tools		9,843,801	12,290,537
Stock in trade		6,797,522	4,437,506
Trade debts		1,221,951	915,966
Advances		1,467,472	916,750
Deposits and prepayments		102,992	76,544
Other receivables		1,936,733	2,696,551
Advance tax - net		1,266,924	2,170,949
Short term investments		18,327,496	1,000,000
Cash and bank balances		718,343	1,185,554
		<b>41,683,234</b>	25,690,357
<b>Total assets</b>		<b>173,316,758</b>	133,444,093



CHIEF FINANCIAL OFFICER

DIRECTOR



CHIEF EXECUTIVE

BESTWAY CEMENT LIMITED

**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS  
(UN-AUDITED)**

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

	Six month period ended		Three month period ended	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021
	----- (Rupees '000) -----		----- (Rupees '000) -----	
Gross turnover	<b>58,246,119</b>	48,431,710	<b>32,849,712</b>	26,174,173
Less: rebates and discounts	<b>(1,476,219)</b>	(1,490,922)	<b>(761,951)</b>	(860,049)
Less: sales tax and excise duty	<b>(14,015,935)</b>	(13,487,505)	<b>(7,939,855)</b>	(7,216,047)
Net turnover	<b>42,753,965</b>	33,453,283	<b>24,147,906</b>	18,098,077
Cost of sales	<b>(28,740,731)</b>	(23,004,899)	<b>(16,222,678)</b>	(12,266,722)
<b>Gross profit</b>	<b>14,013,234</b>	10,448,384	<b>7,925,228</b>	5,831,355
Selling and distribution expenses	<b>(471,065)</b>	(530,844)	<b>(276,460)</b>	(221,078)
Administrative expenses	<b>(708,807)</b>	(624,739)	<b>(296,417)</b>	(327,634)
Other operating expenses	<b>(748,675)</b>	(610,689)	<b>(428,733)</b>	(351,283)
<b>Operating profit</b>	<b>12,084,687</b>	8,682,112	<b>6,923,618</b>	4,931,360
Other income / (expenses) - net	<b>144,945</b>	(108,985)	<b>106,225</b>	(178,414)
Finance cost	<b>(2,088,760)</b>	(497,810)	<b>(1,192,400)</b>	(242,709)
Share of profit of equity-accounted investees, net of tax	<b>1,525,785</b>	1,184,261	<b>1,027,859</b>	664,906
<b>Profit before tax</b>	<b>11,666,657</b>	9,259,578	<b>6,865,302</b>	5,175,143
Income tax expense	<b>(3,597,034)</b>	(2,696,321)	<b>(2,104,765)</b>	(1,602,306)
<b>Profit for the period</b>	<b>8,069,623</b>	6,563,257	<b>4,760,537</b>	3,572,837
<b>Earnings per share - basic and diluted (Rupees)</b>	<b>13.53</b>	11.01	<b>7.98</b>	5.99

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE

BESTWAY CEMENT LIMITED

**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND  
OTHER COMPREHENSIVE INCOME (UN-AUDITED)**

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

	Six month period ended		Three month period ended	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021
	------(Rupees '000)-----		------(Rupees '000)-----	
<b>Profit for the period</b>	<b>8,069,623</b>	6,563,257	<b>4,760,537</b>	3,572,837
<b>Other comprehensive income (OCI):</b>				
<b>Items that will not be reclassified to profit or loss</b>				
<i>Company's share of equity-accounted investees' OCI</i>				
Re-measurement of defined benefit liability	<b>75,335</b>	96,380	<b>75,335</b>	96,380
Related tax	<b>(14,314)</b>	(14,457)	<b>(14,314)</b>	(14,457)
	<b>61,021</b>	81,923	<b>61,021</b>	81,923
<b>Items that may be reclassified subsequently to profit or loss</b>				
<i>Company's share of equity-accounted investees' OCI</i>				
Effect of translation of net investment in foreign branches and subsidiaries	<b>780,168</b>	344,329	<b>229,610</b>	20,973
- Gain reclassified to profit or loss on liquidation of subsidiaries	<b>(520,978)</b>	-	<b>(520,978)</b>	-
(Loss) / income from Window Takaful Operations	-	(2)	-	(7)
Available-for-sale financial assets - net change in fair value	<b>(617,572)</b>	(356,231)	<b>(70,613)</b>	(207,977)
Related tax	<b>117,339</b>	53,435	<b>13,417</b>	31,198
	<b>(241,043)</b>	41,531	<b>(348,564)</b>	(155,813)
Other comprehensive income / (loss) - net of tax	<b>(180,022)</b>	123,454	<b>(287,543)</b>	(73,890)
<b>Total comprehensive income for the period</b>	<b>7,889,601</b>	6,686,711	<b>4,472,944</b>	3,498,947

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

## FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

	Share capital issued, subscribed and paid up share capital	Share premium	Capital reserves		Statutory reserve	Revenue reserves		Total equity
			Exchange translation reserve	Revaluation reserve		Unappropriated profit	Total revenue reserves	
	(Rupees '000)							
<b>Balance at 01 July 2021 (Audited)</b>	5,962,528	5,381,821	2,526,537	137,320	2,623,258	43,491,070	46,114,328	60,122,534
Total comprehensive income	-	-	-	-	-	6,563,257	6,563,257	6,563,257
Profit for the period	-	-	344,329	(302,798)	-	81,923	81,923	123,454
Other comprehensive (loss) / income	-	-	344,329	(302,798)	-	6,645,180	6,645,180	6,686,711
Total comprehensive (loss) / income	-	-	-	-	-	(121,544)	-	-
Transfer to statutory reserve by equity-accounted investee	-	-	-	-	121,544	-	-	-
<b>Transactions with owners of the Company</b>								
<b>Distributions</b>								
Dividend - Final 2021 @ Rs. 4 per share	-	-	-	-	-	(2,385,011)	(2,385,011)	(2,385,011)
Dividend - Interim 2022 @ Rs. 4 per share	-	-	-	-	-	(2,385,011)	(2,385,011)	(4,770,022)
Total transactions with owners of the Company	-	-	-	-	-	(4,770,022)	(4,770,022)	(4,770,022)
<b>Balance at 31 December 2021 (Un-audited)</b>	5,962,528	5,381,821	2,870,866	(165,478)	2,744,802	45,244,684	47,989,486	62,039,223
<b>Balance at 01 July 2022 (Audited)</b>	5,962,528	5,381,821	3,470,275	(904,862)	2,835,546	44,012,598	46,848,144	60,757,906
Total comprehensive income	-	-	-	-	-	8,069,623	8,069,623	8,069,623
Profit for the period	-	-	259,190	(500,233)	-	61,021	61,021	(180,022)
Other comprehensive (loss) / income	-	-	259,190	(500,233)	-	8,130,644	8,130,644	7,889,601
Total comprehensive (loss) / income	-	-	-	-	-	(154,536)	(154,536)	(10,852)
Transfer to statutory reserve by equity-accounted investee	-	-	-	-	154,536	-	-	-
Transfer from statutory reserve on liquidation of subsidiary by equity-accounted investee	-	-	-	-	(10,852)	-	(10,852)	-
<b>Transactions with owners of the Company</b>								
<b>Distributions</b>								
Dividend - Final 2022 @ Rs. 4 per share	-	-	-	-	-	(2,385,011)	(2,385,011)	(2,385,011)
Dividend - Interim 2023 @ Rs. 4 per share	-	-	-	-	-	(2,385,011)	(2,385,011)	(4,770,022)
Total transactions with owners of the Company	-	-	-	-	-	(4,770,022)	(4,770,022)	(4,770,022)
<b>Balance at 31 December 2022 (Un-audited)</b>	5,962,528	5,381,821	3,729,465	(1,405,095)	2,979,230	47,218,684	50,197,914	63,866,633

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE

BESTWAY CEMENT LIMITED

**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**  
FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

	Note	Six month period ended	
		31 December 2022	2021
------(Rupees '000)-----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax		11,666,657	9,259,578
<i>Adjustments for:</i>			
Loss/(gain) on disposal of property, plant and equipment		(10,276)	232,883
Depreciation		1,682,833	1,587,235
Amortisation		65,935	65,935
Provision for obsolete / slow moving stores		-	320,413
Provision for slow moving stock		-	7,320
Provision for doubtful debt		-	133,776
Rental income from investment property		(15,498)	(11,602)
Profit on deposit accounts		(1,025)	(7,361)
Share of profit of equity-accounted investees, net of tax		(1,525,785)	(1,184,261)
Interest on short term investment		(103,586)	-
Compensation against court order		7,073	7,073
Finance costs		2,088,760	497,810
Provision of employee retirement benefits		54,414	36,383
		2,242,845	1,685,604
		13,909,502	10,945,182
Changes in:			
Stores, spare parts and loose tools		2,445,065	(3,418,408)
Stock in trade		(2,360,016)	(796,276)
Trade debts		(305,985)	14,089
Advances		(550,722)	(54,833)
Deposits and prepayments		(26,448)	(65,647)
Other receivables		759,818	48,972
Trade and other payables		868,874	1,909,207
		830,586	(2,362,896)
Cash generated from operating activities		14,740,088	8,582,286
Long term deposits		4,490	(23,322)
Finance cost paid		(1,834,700)	(544,017)
Employee retirement benefits paid		(116)	(197)
Income tax paid		(2,620,819)	(1,681,686)
		(4,451,145)	(2,249,222)
<b>Net cash generated from operating activities</b>		10,288,943	6,333,064
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Acquisition of property, plant and equipment		(24,005,899)	(9,660,857)
Proceeds from sale of property, plant and equipment		17,953	36,026
Short term investment		(14,441,978)	-
Rent received from investment property		22,535	20,432
Profit received on deposit accounts		1,025	7,361
Dividend received		749,198	749,198
<b>Net cash (used in) investing activities</b>		(37,657,166)	(8,847,840)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from financing		34,719,625	2,430,526
Repayments of financing		(4,189,990)	(523,323)
Dividend paid		(934,608)	(2,132,085)
<b>Net cash generated from / (used in) financing activities</b>		29,595,027	(224,882)
<b>Net increase / (decrease) in cash and cash equivalents</b>		2,226,804	(2,739,658)
Cash and cash equivalents at beginning of the period		(7,798,775)	2,148,914
<b>Cash and cash equivalents at end of the period</b>	10	(5,571,971)	(590,744)

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE

# BESTWAY CEMENT LIMITED

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

### FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

#### 1. THE COMPANY AND ITS OPERATIONS

1.1 Bestway Cement Limited ("the Company") is a public limited company incorporated in Pakistan on 22 December 1993 under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on 30 May 2017) and its shares are quoted on the Pakistan Stock Exchange Limited since 09 April 2001. The Company is principally engaged in production and sale of cement. Registered office of the Company is located at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

The Company is a subsidiary of Bestway International Holdings Limited (BIHL), "the holding company", which holds 56.43% shares in the Company. Bestway International Holdings Limited is a wholly owned subsidiary of Bestway Group Limited (BGL), "the ultimate parent company". Both BIHL and BGL have been incorporated in Guernsey.

#### 2. BASIS OF PREPARATION

##### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed. The applicable financial reporting framework for equity-accounted investees also includes Banking Companies Ordinance, 1962, Insurance Ordinance, 2001 Islamic Financial Accounting Standards (IFAS) and underlying Rules and Directives issued by the Securities and Exchange Commission of Pakistan and State Bank of Pakistan.

2.2 These condensed interim financial statements should be read in conjunction with the Company's last annual financial statements as at and for the year ended 30 June 2022 ('last annual financial statements'). These condensed interim financial statements do not include all of the information required for a complete set of financial statements prepared in accordance with the approved accounting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

2.3 The condensed interim financial statements are un-audited and are prepared for submission to the members and the Pakistan Stock Exchange as required under section 237 of the Companies Act, 2017.

##### 2.4 Use of judgments and estimates

In preparing these condensed interim financial statements, management has made judgments, estimates and assumptions that affect the application of Company's accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key source of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2022. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

##### *Measurement of fair values*

A number of the Company's accounting policies and disclosures require the measurement of fair value, both for financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

BESTWAY CEMENT LIMITED  
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If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

**3. CHANGES IN ACCOUNTING STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS**

A number of amendments to the standards and interpretations are effective for the annual periods beginning on or after 01 July, 2022. Management believes that adoption of these new amendments do not have any material impact on the Company's condensed interim financial statements.

**4. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the Company's financial statements as at and for the year ended 30 June 2022.

**5. LONG TERM FINANCING**

There is no material change in the terms and conditions of the long term loans as disclosed in note 8 to the annual audited financial statements of the Company as at 30 June 2022, except that the Company obtained and repaid certain loans, with details as follows:

- Syndicated Term Finance Facility ("the Facility") of Rs 22 billion with Allied Bank Limited ("ABL") as the mandated lead advisor and arranger acting on behalf of the participants. The syndicate is comprised of ABL, Habib Bank Limited ("HBL"), MCB Bank Limited ("MCB"), Bank of Punjab ("BOP"), Bank of Khyber ("BOK"), Bank of Khyber - Islamic ("BOK-I"), Faysal Bank Limited ("FBL") and Meezan Bank Limited ("MEBL"). Out of the total Facility of Rs 22 billion, Rs 9 billion are under Musharaka Agreement with MEBL, FBL, BOK-I and BOP. Purpose of the loan is to finance the setting up of brownfield cement plant located at Hattar, KPK and greenfield cement plant located at Minawali, Punjab. As at 31 December 2022 an amount of Rs. 10 billion was utilised from the Facility and a balance of Rs. 12 billion remained unutilised. The Facility is repayable in 8 equal semi-annual installments, which will start from February 2025.
- A demand finance loan ("DFL") amounting to Rs. 4.5 billion from MCB Bank Limited. As at 31 December 2022 an amount of Rs. 3.2 billion was utilised from the DFL and a balance of Rs.1.3 billion remained unutilised. The DFL is repayable in 8 equal semi-annual installments, which will start from February 2026.
- Long term financing facility under SBP refinance scheme ("LTFF") amounting to Rs 2 billion from Soneri Bank Limited ("SNBL"). As at 31 December 2022 full amount of the facility was utilised. The LTFF is repayable in 16 equal semi-annual installments, which will start from August 2024. The facility carries mark-up at 6-month KIBOR plus 0.5% per annum, which will reduce to SBP rate plus 0.9% per annum once refinanced by SBP.
- First repayments in respect of HBL term loan (Rs 5 billion) and ABL term loan (Rs 5 billion) have been made during October 2022 and November 2022 amounting to Rs. 833.3 million each. Rs. 300 million and Rs 111 million have been paid as per repayment schedule in the month of December 2022 for ICBC term loan (Rs 1.2 billion) and MCB Salary Refinance loan (Rs 893 million) in the month of October 2022.

The above facilities carry markup ranging from 6-month KIBOR plus 0.05% to 0.15%.

- Diminishing Muhsarika Facility ("DMF") amounting to Rs. 1.9 billion from FBL. As at 31 December 2022 an amount of Rs. 1.8 billion was utilised and a balance of Rs.0.1 billion remained unutilised. The DMF is repayable in 16 equal semi-annual installments, which will start from August 2024. The facility carries mark-up at 3-month KIBOR plus 0.05% per annum, which will reduce to SBP rate plus 0.9% per annum once refinanced by SBP.

**6. SHORT-TERM BORROWINGS**

There is no material change in the terms and conditions of the short term borrowings as disclosed in note 13 to the annual audited financial statements of the Company as at June 30, 2022, except that the Company obtained:

- A short term finance facility ("STFF") amounting to Rs. 15 billion was obtained from MCB Bank Limited. As at 31 December 2022 an amount of Rs. 13.9 billion has been utilised. The STFF is repayable on demand maximum by 31 March 2023. The facility carries mark-up at 3-month KIBOR minus 0.25% per annum.

**7. UNPAID DIVIDEND**

This mainly includes dividend payable to the holding company and other foreign shareholders awaiting remittance by the authorised bank due to pending regulatory formalities.

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	<b>31 December 2022</b>	30 June 2022
	----- <b>(Rupees '000)</b> -----	
	<b>(Un-audited)</b>	(Audited)
<b>8. CONTINGENCIES AND COMMITMENTS</b>		
<b>8.1 Contingencies</b>		
<b><i>Guarantees and claims</i></b>		
Letters of guarantee issued by banks on behalf of the Company	<b>1,912,874</b>	2,340,600
Company's share of guarantees and claims of equity-accounted investees:		
- Guarantees	<b>16,877,583</b>	15,304,248
- Other contingent liabilities	<b>2,459,461</b>	2,535,558

As at 31 December 2022, facilities of letters of guarantee amounting to Rs. 2.36 billion (30 June 2022: Rs. 2.73 billion) were available to the Company out of which Rs. 0.5 billion (30 June 2022: Rs. 0.4 billion) remained unavailed as at period end. Facilities of letters of guarantee are secured by first pari passu charge on present and future assets of the Company (excluding land, buildings and long term investments).

**Litigations**

There are no significant changes in the status of contingencies as reported in note 15 to the annual audited financial statements of the Company for the year ended June 30, 2022, except as disclosed below.

Out of Rs. 4.07 billion income tax exposure disclosed in the annual audited financial statements, the Commissioner Inland Revenue (appeals) (CIRA) has remanded back certain matters pertaining to tax year 2012 and 2020 amounting to Rs. 1.36 billion to the assessing officer for reassessment. The matters remanded back mainly pertain to disallowances of deductions relating to rebates, discounts and provision of employees gratuity fund.

The Company remains confident that the above matters will ultimately be decided in favour of the Company. Accordingly no provision has been made in the respect of above in the financial statements.

	<b>31 December 2022</b>	30 June 2022
	----- <b>(Rupees '000)</b> -----	
	<b>(Un-audited)</b>	(Audited)
<b>8.2 Commitments</b>		
Outstanding letters of credit including capital expenditure	<b>6,348,368</b>	13,326,424
Capital expenditure	<b>6,090,776</b>	4,677,805
Rentals for use of land	<b>119,335</b>	120,180
Company's share of commitments of equity-accounted investees:		
- Letters of credit	<b>16,235,998</b>	16,947,480
- Forward foreign exchange contracts	<b>56,842,356</b>	67,032,139
- Forward government securities transactions	<b>3,270,918</b>	3,446,952
- Derivatives	<b>268,840</b>	2,052,526
- Forward lending	<b>11,572,750</b>	13,536,827
- Capital expenditure	<b>189,887</b>	331,882
- Operating leases	<b>8,723</b>	19,030
- Other	<b>-</b>	13,952

As at 31 December 2022, facilities of letters of credit amounting to Rs. 29.4 billion (30 June 2022: Rs. 32.08 billion) are available to the Company, out of which Rs. 23.1 billion (30 June 2022: Rs. 18.75 billion) remained unavailed.



BESTWAY CEMENT LIMITED  
**NOTES TO THE CONDENSED INTERIM FINANCIAL  
STATEMENTS (UN-AUDITED)**  
FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

**9 PROPERTY, PLANT AND EQUIPMENT**

During the six month period ended 31 December 2022, the Company made additions to property, plant and equipment amounting to Rs. 25.16 billion (31 December 2021: Rs. 9.7 billion) including additions to capital work in progress amounting to Rs. 23.69 billion (31 December 2021: Rs. 9.4 billion). During the period additions include borrowing costs capitalised amounted to Rs. 1.15 billion (31 December 2021: Rs. 79.7 million). Property, plant and equipment with carrying amounts of Rs. 7.7 million were disposed off during the six month period ended 31 December 2022 (31 December 2021: Rs. 269 million) resulting in a gain on disposal of Rs. 10.28 million (31 December 2021 loss of Rs. 233 million).

Depreciation amounting to Rs. 1.68 billion was charged for the six month period ended 31 December 2022 (31 December 2021: Rs. 1.59 billion).

	Note	31 December 2022	31 December 2021
		----- (Rupees '000) -----	
		(Un-audited)	(Un-audited)
<b>10. CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances		718,343	737,189
Running finance facilities from banking companies - secured		(10,072,247)	(4,811,081)
Short term Investments	10.1	3,781,933	3,483,148
Cash and cash equivalents for the purpose of statement of cash flows		<u>(5,571,971)</u>	<u>(590,744)</u>

10.1 Total short term investments amounting to Rs. 18.3 billion (30 June 2022: Rs. 1 billion) include investments having carrying value of Rs. 14.5 billion (30 June 2022: Nil) under lien against short term finance facility obtained from MCB Bank.

**11. FINANCIAL INSTRUMENTS**

The following table shows the carrying amounts of financial assets and financial liabilities by categories:

	31 December 2022			30 June 2022		
	Financial assets at amortised cost	Other financial liabilities at amortised cost	Total	Financial assets at amortised cost	Other financial liabilities at amortised cost	Total
----- (Un-audited) -----			----- (Audited) -----			
----- Rupees '000 -----						
<b>Financial assets</b>						
Deposits	133,477	-	133,477	138,452	-	138,452
Trade debts	1,221,951	-	1,221,951	915,966	-	915,966
Advances	7,920	-	7,920	6,924	-	6,924
Short term investments	18,327,496	-	18,327,496	1,000,000	-	1,000,000
Other receivables	195,837	-	195,837	2,696,551	-	2,696,551
Cash and bank balances	718,343	-	718,343	1,185,554	-	1,185,554
	<u>20,605,024</u>		<u>20,605,024</u>	<u>5,943,447</u>		<u>5,943,447</u>
<b>Financial liabilities</b>						
Current portion of long term financing	-	5,201,805	5,201,805	-	4,528,015	4,528,015
Long term financing	-	38,688,345	38,688,345	-	21,982,181	21,982,181
Trade and other payables	-	11,797,651	11,797,651	-	11,040,931	11,040,931
Unpaid dividend	-	4,985,295	4,985,295	-	1,661,765	1,661,765
Unclaimed dividend	-	2,208,075	2,208,075	-	1,696,190	1,696,190
Short-term borrowings	-	26,097,997	26,097,997	-	11,985,105	11,985,105
	-	<u>88,979,168</u>	<u>88,979,168</u>		<u>52,894,187</u>	<u>52,894,187</u>

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

### 12. FAIR VALUES

#### 12.1 Fair value versus carrying amounts

The carrying amounts of financial assets and financial liabilities are reasonable approximation of their fair values.

#### 12.2 Determination of fair values

A number of the Company's accounting policies and disclosures require determination of fair values, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

##### **Financial assets**

Fair values of non-derivative financial assets are estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. These fair values are determined for disclosure purposes.

##### **Financial liabilities**

Fair values which are determined for disclosure purposes, are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

##### **Long term investment**

Fair value (as determined for disclosure purposes) of investment in associate (i.e. United Bank Limited) as at 31 December 2022 is Rs. 9.44 billion (30 June 2022: Rs. 10.59 billion). The fair value is placed in level 1 of the fair value hierarchy as defined in note 2.

### 13. TRANSACTIONS WITH RELATED PARTIES

The Company is a subsidiary of Bestway International Holdings Limited, Guernsey. ("the holding company"). Bestway International Holdings Limited, Guernsey is a wholly owned subsidiary of Bestway Group Limited ("the ultimate parent company") therefore, all subsidiaries and associated undertakings of the ultimate parent company are related parties of the Company. Other related parties comprise of directors, key management personnel, entities with common directorships, entities over which the directors are able to exercise influence and employee retirement funds. Significant transactions and balances with related parties during and as at the six month period ended 31 December 2022 are as follows:

BESTWAY CEMENT LIMITED  
**NOTES TO THE CONDENSED INTERIM FINANCIAL  
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FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2022

	<b>Six month period ended</b>	
	<b>31 December 2022</b>	31 December 2021
	----- <b>(Rupees '000)</b> -----	
<b>Transactions with Bestway International Holdings Limited</b>		
Royalty to BIHL	<b>103,367</b>	131,747
<b>Transactions with associated undertakings under common directorship</b>		
Dividend received	<b>749,198</b>	749,198
Sale of cement - gross	<b>23,854</b>	11,869
Purchase of packing material	<b>1,383,061</b>	-
Management fee income	<b>15,000</b>	15,000
Interest earned	<b>748</b>	510
Insurance claims received	<b>841</b>	206
Dividend paid	<b>186,587</b>	186,587
Donations	<b>180,696</b>	65,633
Service / bank charges paid	<b>10,722</b>	8,203
Rent paid	<b>25,562</b>	21,614
Maintenance fee paid	<b>5,741</b>	1,786
Insurance premium paid	<b>29,282</b>	29,850
<b>Transactions with key management personnel</b>		
Remuneration, allowances and benefits	<b>54,151</b>	31,048
Dividend paid	<b>266,391</b>	818,316
	<b>31 December 2022</b>	30 June 2022
	----- <b>(Rupees '000)</b> -----	
	<b>(Un-audited)</b>	<b>(Audited)</b>
<b>Balances with related parties</b>		
Unclaimed / unpaid dividend (including holding company)	<b>6,039,223</b>	2,795,553
Bank balances	<b>702,158</b>	1,155,570
Advances	<b>1,001,166</b>	458,960
Royalty payable to BIHL	<b>378,279</b>	274,912
Donation payable to Bestway Foundation	<b>1,229,014</b>	1,048,318
Payable to employees' gratuity fund	<b>297,420</b>	239,859
Other receivables	<b>57,097</b>	15,873

**14. CORRESPONDING FIGURES**

In the statement of financial position Rs 1,662 million as of 30 June 2022 is now separately presented on the face of the statement of financial position as unpaid dividend, which was previously included in unclaimed dividend.

**15. PROPOSED DIVIDEND**

The Board of Directors in its meeting held on 22 February 2023 has declared an interim dividend of Rs. 6 per share.

**16. DATE OF AUTHORISATION**

These condensed interim financial statements were authorised for issue by the Board of Directors of the Company in the meeting held on 22 February 2023.



CHIEF FINANCIAL OFFICER



DIRECTOR



CHIEF EXECUTIVE

سرا ہا گیا ہے اور اس کی تعریف کی گئی ہے جبکہ کمپنی ماحول کے تحفظ و بقا کی طرف بھی بھرپور توجہ دے رہی ہے۔ یہ پاکستان کے اندر چند ہی اداروں میں شامل ہے جنہیں WWF پاکستان کی جانب سے سبز دفتر کے طور پر سند سے نوازا گیا ہے۔

ادارہ جاتی سماجی ذمہ داری

بیسٹ وے اپنے کاموں میں طویل المدت سرمایہ کاری کرتی ہے اور اس بات کو سراہتی ہے کہ مقامی برادریوں اور سماج کی جانب ایک خصوصی ذمہ داری کی حامل ہے۔ کمپنی مختلف سرگرمیوں مثلاً خدمات صحت، تعلیم، ہنرمندانہ تربیت، بقائے ماحولیات پروگرامز تک رسائی کو بہتر بنانے اور روزگار کی تشکیل میں اعانت کرنے اور مقامی روزگار میں مدد کرنے کے ذریعے محروم و پسماندہ افراد کی فلاح، بہبود اور فعال ترقی میں فخر محسوس کرتی ہے۔ آپ کی کمپنی اپنی ادارہ جاتی سماجی ذمہ داری سرگرمیوں کو زیادہ تر اس کے رفاهی ٹرسٹ، بیسٹ وے فاؤنڈیشن کے ذریعے انجام دیتی ہے۔

شیر ہولڈرز کے لئے منافع

آپ کی کمپنی اس کے شیر ہولڈرز کو عمدہ منافع جات کی فراہمی کے لئے ہمیشہ متفکر رہتی ہے۔ اسی لئے ڈائریکٹرز 6 روپے فی حصص دوسرے عبوری منافع منقہ کا اعلان کرتے ہوئے خوشی محسوس کرتے ہیں۔

مستقبل کی توقعات:

پاکستان کی معیشت مسلسل بلند افراط زر اور زرمبادلہ کے ذخائر میں کمی کی وجہ سے غیر معمولی دباؤ کا سامنا کر رہی ہے۔ پاکستانی روپے کی قدر میں پہلے ہی شدید کمی کا سامنا ہے اور آنے والے وقت میں بھی اسے مزید مشکلات کا سامنا کرنا پڑ سکتا ہے۔ افراط زر پر قابو پانے کی کوشش میں اسٹیٹ بینک آف پاکستان نے شرح سود میں تیزی سے اضافے کا سہارا لیا ہے اور مزید اضافے کا امکان ہے۔ عالمی بینکوں نے زرمبادلہ کے ذخائر میں کمی کو روکنے کے لئے مختلف اقسام کی اشیاء کی درآمد پر بھی پابندیاں عائد کر دی ہیں۔ چونکہ پاکستان درآمدی ایندھن، مشینری، ساز و سامان اور مختلف صنعتی اچٹس پر بہت زیادہ انحصار کرتا ہے، اس سے ملک میں معاشی سرگرمیاں بری طرح متاثر ہوں گی۔

حکومت کی جانب سے اعلان کردہ حالیہ بجٹ، مالیاتی اور دیگر اقدامات سے صارفین کے اعتماد میں مزید کمی آئی ہے اور ان کی قوت خرید میں مسلسل کمی واقع ہو رہی ہے۔ ایسا لگتا ہے کہ مستقبل قریب میں معیشت ان چیلنجوں سے نکلنے کے قابل نہیں ہو پائے گی۔ تاہم حکومت کی جانب سے آئی ایم ایف کے ساتھ معاہدے پر دستخط کے بعد معاشی دباؤ میں کمی حد تک کی آسکتی ہے جس سے کچھ دوست ممالک سے فنڈز حاصل کرنے کے امکانات بھی بڑھ جائیں گے۔

ان تمام عوامل کے ساتھ ساتھ غیر مناسب طور پر زیادہ ٹیکس لگانے سے سینٹ کی صنعت متاثر ہو رہی ہے اور سینٹ سازوں کے لئے لاگتوں میں اس بے پناہ اضافے کو لوگوں کو منتقل کرنے میں مشکل ہو سکتی ہے، جس سے مستقبل قریب میں منافع کے فرق پر ممکنہ اثرات ہو سکتے۔

توقع ہے کہ سال کے دوران متعدد نئے سینٹ پلانٹس بھی عمل میں لائے جائیں گے جس سے پیداواری صلاحیت میں نمایاں اضافہ ہوگا۔

افغانستان کو درپیش اقتصادی چیلنجوں نے شمال سے سینٹ کی درآمدات کو بڑے پیمانے پر روک دیا ہے اور یہ صورتحال مستقبل قریب تک برقرار رہنے کا امکان ہے۔

بیسٹ وے ملک کے اندر سب سے کم لاگت والی سینٹ ساز کمپنیوں میں سے ناصرف ایک ہے بلکہ قدرے کم لیور ایجڈ کمپنی ہے جس کا مطلب یہ ہے کہ زیادہ تر تحریکوں کے مقابلے میں کسی بھی پریشانی کا سامنا کرنے کیلئے بہت بہتر ہے۔ آپ کی انتظامیہ ہمیشہ چیلنجز سے باخبر رہتی ہے جن کے آگے سامنا ممکن ہوتا ہے اور پوری مستعدی سے خود کو حالات میں ڈھالنے کے تسلسل کو برقرار رکھے گی تاکہ زیادہ سے زیادہ کارکردگی کو اور اپنے شیئرز ہولڈرز کیلئے عمدہ منافع جات کو یقینی بنایا جائے۔

اعترافات:

ڈائریکٹرز کمپنی میں اپنے شیئرز ہولڈرز، عملے کے ارکان، صارفین، سپلائرز، بینکرز اور اس پورے عرصے میں مختلف سرکاری ایجنسیوں کی جانب سے کمپنی میں ان کے مسلسل تعاون، شراکت اور اعتماد کے اظہار کیلئے ان کی تمام تر کوششوں کا اعتراف کرتے ہوئے اظہار تشکر کرتے ہیں۔

برائے و مخانب بورڈ:

محمد عرفان اے شیخ  
منجنگ ڈائریکٹر

لارڈ حمیر چوہدری  
چیف ایگزیکٹو

اسلام آباد

22 فروری، 2023ء

## متبادل توانائی کے اقدامات

سیمنٹ کی تیاری توانائی پر مبنی عمل ہے اور اس کی تیاری کے عمل میں بے پناہ توانائی صرف ہوتی ہے۔ بجلی پیداواری لاگت میں سب سے بڑے اجزاء میں سے ایک ہے۔ آپ کی کمپنی نے اپنے چاروں مقامات چکوال، حطار، فاروقیہ اور کلہار پور ڈیم ہیٹ ریکوری پاور پلانٹ (WHRPP) قائم کر چکی ہے۔ یہ پلانٹس بجلی کے بیرونی ذرائع پر کمپنی کے انحصار کو نمایاں طور پر کم کرتے ہیں اسی طرح پیداواری لاگت کو کم کرنے، عملیاتی کارکردگی کو بہتر بنانے اور ماحول کی حفاظت میں مدد کرتے ہیں۔

## شمسی توانائی کی پیداوار

ہیٹ وے ماحولیات کے حوالے سے باشعور کمپنی ہے۔ نیشنل گرڈ سے بنیادی طور پر تھرمل پاور پراجیکٹوں کو نمایاں طور پر کم کرنے اور بجلی کی مسلسل بڑھتی ہوئی لاگت سے خود کو کافی حد تک محفوظ رکھنے کیلئے آپ کی کمپنی نے چاروں مقامات پر شمسی توانائی کے پلانٹ لگائے ہیں۔ ہماری 158.75 ایم ڈی بیو کی کل گنجائش نہ صرف پاکستان بلکہ پورے خطے میں اب تک کی سب سے بڑی تقسیم شدہ کپٹیو بجلی پیدا کرنے کی صلاحیت رکھتی ہے۔ آپ کی کمپنی مستقبل قریب میں چاروں پلانٹس میں شمسی توانائی کی پیداواری صلاحیت کو بڑھانے کا ارادہ رکھتی ہے۔

شمسی توانائی کی پیداوار نے نہ صرف آپ کی کمپنی کے قومی گرڈ پر انحصار کو واضح کم کیا ہے بلکہ اس پروجیکٹ کی حیات میں سے اس کے کاربن فٹ پرنٹ کو، 3.3 ملین ٹن کے برابر کاربن ڈائی آکسائیڈ کے اخراج میں کمی کے قابل بنایا ہے، جو تقریباً 5.2 ملین درختوں کی شجرکاری کے مساوی ہے۔

ہیٹ وے کو اس کے وزن اور ماحولیات کے لئے بہترین کارکردگی کی بنیاد پر ایک ذمہ دار اور عمدہ ادارہ تسلیم کیا گیا ہے اور حال ہی میں جائزہ مدت کے دوران لوگی گرین انرجی ٹیکنالوجی کمپنی لمیٹڈ کی طرف سے باوقار "کاربن نیوٹرلائزیشن پائینفر ایوارڈ" سے بھی نوازا گیا ہے

## گنجائش میں توسیع

پائے نیل میں گرین فیلڈ پلانٹ

ڈسٹرکٹ میانوالی میں پائے نیل کے قریب ہمارے گرین فیلڈ سیمنٹ پلانٹ پر کام تقریباً مکمل ہو چکا ہے جس کی گنجائش 7200 ٹن کلینکر یومیہ ہے۔ اس کی بجٹی 20 اکتوبر 2022 کو جلائی گئی تھی۔ ہم توقع کرتے ہیں کہ یہ پلانٹ مارچ 2023 تک مکمل طور پر فعال ہو جائے گا۔

حطار میں براؤن فیلڈ

ہم یہ بتانے میں خوشی محسوس کر رہے ہیں کہ ہمارے حطار پلانٹ پر 7200 ٹن کلینکر یومیہ براؤن فیلڈ لائن ہمراہ 9 میگا واٹس ہیٹ وے ریکوری پاور پلانٹ نے 17 فروری کو پیداوار کا آغاز کر دیا ہے

بقائے ماحولیات و آب

ہیٹ وے سیمنٹ بطور ذمہ دار ادارہ جاتی بائسنس شہرت کی حامل ہے اور نا صرف اپنے ملازمین ہی کیلئے صحت مندانہ ماحول کے تحفظ و تشکیل کو اولین ترجیح دیتی ہے بلکہ کمپنی ان معاشروں میں بھی اس کو ترجیح دیتی ہے جہاں اس کے چاروں پلانٹس قائم ہیں۔ ہیٹ وے جہاں کام کرتی ہے وہاں سماجی ماحول کی فلاح و بہبود کمپنی کی کامیابی کا ایک لازمی جزو سمجھا جاتا ہے۔ ہمارے پلانٹس کو ISO 2004:14001 کی انوائزمنٹ مینجمنٹ سسٹم (EMD) کی سند حاصل ہے۔

پانی سے ٹھنڈا کرنے کے روایتی طریقے کے بجائے آپ کی کمپنی نے ہوا سے ٹھنڈا کرنے کے نظام کی تنصیب کے بعد پانی کے تحفظ میں سرفہرست ہے۔ جس نے صنعتی پانی کی تقریباً 80 فیصد ضروریات کو کم کرنے کے قابل بنایا ہے۔

بارش کے پانی کو ذخیرہ کرنا کمپنی کی توجہ کا مرکز رہا ہے اور آپ کی کمپنی نے نا صرف بارش کے پانی کے ذخیرہ کے موجود تالابوں کو اچھا خاصا بہتر بنایا ہے بلکہ کئی نئے تالاب بھی تعمیر کئے ہیں۔

آپ کو یہ جان کر خوشی ہوگی کہ ہمارے چکوال اور کلہار پلانٹس پر صنعتی پانی کی 100 فیصد ضروریات بارش کے پانی ہی سے پوری کی جارہی ہیں۔

ہیٹ وے ماحولیاتی بہتری کے کئی پروگرامز میں باقاعدگی سے شریک ہو رہی ہے جس میں شجرکاری مہم اور کان کنی کی جگہوں کے بحالی کے اقدامات بھی شامل ہیں۔ کان کنی کی جگہوں کی بحالی کے جامع منصوبے کمپنی کی سطح پر نافذ کئے جارہے ہیں تاکہ کان کنی کی جگہوں کے استعمال شدہ حصوں کو بہتر ترقی بحال کر دیا جائے۔ یہ آپ کی کمپنی کی طرف سے وسیع پیمانے پر ایک منفرد قدم ہے۔

ہیٹ وے سیمنٹ WWF پاکستان کو پرجوش انداز سے مدد فراہم کرتی ہے۔ آپ کی کمپنی کی ان کاوشوں کو جس میں کاربن کے تقش پائیں کی کی جانب توجہ کی گئی ہے، بے حد

## ڈائریکٹرز کی رپورٹ

بورڈ آف ڈائریکٹرز 31 دسمبر 2022ء کو ختم شدہ شمالی کیلئے غیر آڈٹ شدہ مالیاتی گوشواروں کے ہمراہ ان کی رپورٹ پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

### صنعتی جائزہ:

سینٹ کی مقامی ترسیل 17 فیصد کم ہو کر 20.1 ملین ٹن رہ گئی جو گزشتہ سال کی اسی مدت میں 24.1 ملین ٹن تھی۔ برآمدات کا حجم 3.3 ملین ٹن سے 48 فیصد کم ہو کر 1.7 ملین ٹن رہ گیا۔ مجموعی طور پر صنعت کی جانب سے ترسیل 20 فیصد کم ہو کر 27.4 ملین ٹن سے کم ہو کر 21.8 ملین ٹن ہو گئی۔ اسکی بنیادی وجہ فروخت کے حجم میں کمی، مسلسل بلند افراط زر اور معاشی اور سیاسی عدم استحکام ہے۔ جس کی وجہ سے صارفین کے اعتماد کو چھپکا لگا۔

### پیداوار اور فروخت کا جائزہ

فیصد	اضافہ/ (کمی)	31 مارچ 2021ء کو ختم شدہ	31 دسمبر 2022ء کو ختم شدہ	ششماہی	ششماہی
%	ٹن	ٹن	ٹن	ٹن	ٹن
(15%)	(531,297)	3,581,986	3,050,689	کلنکر کی پیداوار	
(18%)	(718,720)	4,023,654	3,304,934	سینٹ کی پیداوار	
(19%)	(752,627)	4,028,369	3,275,742	سینٹ اور ایکسٹریکٹڈ بونڈ کی فروخت	

آپ کی کمپنی کی مجموعی سینٹ ترسیل میں 19 فیصد کمی دیکھی گئی جس کی بنیادی وجہ مقامی فروخت کے حجم میں کمی ہے۔ یہ اور پر بیان کردہ عوامل کی وجہ سے تھا۔ شدید مسابقت کے باوجود سینٹ وے نے کامیابی کے ساتھ ملک کے سب سے بڑے سینٹ ساز ادارے اور مارکیٹ لیڈر کی حیثیت سے اپنی پوزیشن برقرار رکھی۔

### پیداواری جھلکیاں:

کمپنی نے 31 دسمبر 2022ء کو ختم ہونے والی ششماہی میں 58.2 ارب روپے کا مجموعی کاروبار ریکارڈ کیا جو گزشتہ سال کے اسی مدت کے 48.4 ارب روپے کے مقابلے میں 20 فیصد زیادہ ہے۔ اسی عرصے کے دوران خالص کاروبار میں 28 فیصد اضافہ ہوا جو 33.5 ارب روپے سے بڑھ کر 42.8 ارب روپے ہو گیا۔ زیادہ آمدنی فروخت کی قیمتوں میں اضافے کی وجہ سے تھی جو ان پٹ لاگت میں بہت زیادہ اضافے کی وجہ سے ضروری تھی۔

اس عرصے میں مجموعی منافع 14.0 ارب روپے ریکارڈ کیا گیا جو گزشتہ سال کے اسی عرصے میں 10.4 ارب روپے تھا۔

اس عرصے کے دوران مالیاتی چارجز 2.1 ارب روپے تک بڑھ گئے جو کہ گزشتہ سال کی ششماہی کے دوران 0.5 ارب روپے تھے۔ یہ اضافہ بہت زیادہ شرح سود اور قرضوں میں اضافے کی وجہ سے ہے

رواں مالی سال کے دوران قبل از ٹیکس منافع 11.6 ارب روپے رہا جو 31 دسمبر 2021ء کو ختم ہونے والی ششماہی کے دوران 9.3 ارب روپے تھا۔ اس مدت کے دوران بعد از ٹیکس منافع 8.1 ارب روپے رہا جو گزشتہ سال کے اسی عرصے میں 6.6 ارب روپے تھا۔

اس مدت کے دوران کمپنی کی فی حصص آمدنی 13.53 روپے رہی جو گزشتہ سال کے اسی عرصے میں 11.01 روپے تھی۔

### پلانٹ کی کارکردگی:

آپ کی کمپنی کی انتظامیہ خفاتی دیکھ بھال کے مفصل پلان کی پیروی کرتی ہے، جسے وہ شروع سے اختیار کیے ہوئے ہے۔ یہ فعال طرز فکر کم سے کم رکاوٹوں کے ساتھ موثر و مستحکم افعال کو یقینی بناتی ہے۔ ہمارے پرعزم نیچرز، انجینیرز، فنی ماہرین اور مینجمنٹ و ایڈمنسٹریٹو عملے کے ارکان کی مربوط و منظم ٹیم اس منصوبے کے نفاذ میں کلیدی کردار ادا کرتی ہے۔ زیر جائزہ عرصے کے دوران، ہمارے تمام سینٹ پلانٹس اور ویسٹ ہیٹ ریکوری پلانٹس اطمینان بخش طریقے سے کام کرتے رہے۔



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