CORPORATE BRIEFING SESSION DATED 27-03-2023

For The Financial Year Ended June 30,2022 & Half Year Ended 31-12-2022 HALA ENTERPRISES LIMITED

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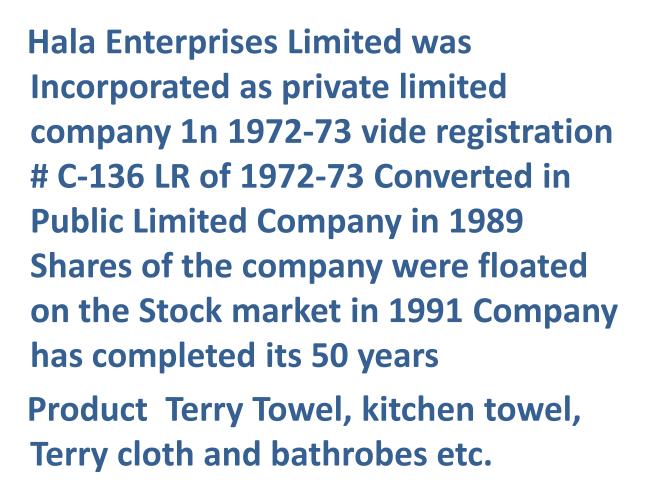
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- 1. HALA ENTERPRISES LIMITED
- 2. PUNJAB OIL MILLS LTD
- 3. (LISTED ON PAKISTAN STOCK EXCHANGE) Producer of premium quality of Edible oils Brands Canoilve, Zaiqa, Naturall, Raja soaps
- 4. One of the leading brand of Pakistan (Revenue 8,837 M) net profit 67 M, EPS Rs 12.49

Company Profile



Management



BOARD OF DIRECTORS

Mr Tahir Jahangir Chairman/ Non executive Director Mr Jillani Jahangir Chief Executive Officer Mrs Munizae Jahangir Non- Executive Director Mrs Sulema Jahangir Non- Executive Director Mr Rashid Ahmad Khan Independent Director Mr Hassan Ahmad - Independent Director Mr Abdul Munaf- Executive Director

Business Segments



Weaving • Production capacity of 510,000 KGS Annual of Grey Terry

Dyeing • Dyeing capacity of 2000 KGS per day (Terry Fabric)

Home Textile • Processing capacity of 1000 PCS of Bathrobes Per day



Particulars

Numbers of Share & %

14.42

Directors, CEO, and Their Spouse etc. 7,117,429 54.77

Associated Companies 3,979,393 30.62

Others (NIT Banks Etc) 25,605 0.19

General Public 1,873,877

Turnover/ Net profit/ (Loss) of Last 5 Years



Earning Per Shares



YEARS	Earning Per Share Basic
2018	0.80
2019	0.60
2020	0.99
2021	0.54
2022	0.90
Half yearly Dec-20	22 0.85

Challenges



- 1. Long Awaited Government Refunds/Sales Tax
- 2. Instability in prices of Raw Material
- 3. Higher Cost of doing business in Pakistan (Cost of Electricity & Gas) higher than neighboring Countries
- 4. Security Issues In Pakistan
- 5. Higher Mark up Rates



Q&A Session