

# CORPORATE BRIEFING



## SESSION

### DATED 27-03-2023

**For The Financial Year Ended  
June 30,2022**

**& Half Year Ended 31-12-2022**

**HALA ENTERPRISES LIMITED**



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# Group Profile



## HALA GROUP CONSIST OF TWO LISTED COMPANIES

1. *HALA ENTERPRISES LIMITED*
2. *PUNJAB OIL MILLS LTD*
3. (LISTED ON PAKISTAN STOCK EXCHANGE) Producer of premium quality of Edible oils Brands Canoilve , Zaiqa, Naturall, Raja soaps
4. One of the leading brand of Pakistan (Revenue 8,837 M) net profit 67 M, EPS Rs 12.49

# Company Profile



**Hala Enterprises Limited was  
Incorporated as private limited  
company in 1972-73 vide registration  
# C-136 LR of 1972-73 Converted in  
Public Limited Company in 1989  
Shares of the company were floated  
on the Stock market in 1991 Company  
has completed its 50 years  
Product Terry Towel, kitchen towel,  
Terry cloth and bathrobes etc.**

# Management



## **BOARD OF DIRECTORS**

Mr Tahir Jahangir Chairman/ Non executive Director

Mr Jillani Jahangir Chief Executive Officer

Mrs Munizae Jahangir Non- Executive Director

Mrs Sulema Jahangir Non- Executive Director

Mr Rashid Ahmad Khan Independent Director

Mr Hassan Ahmad - Independent Director

Mr Abdul Munaf- Executive Director

# Business Segments



**Weaving • Production capacity of 510,000 KGS Annual of Grey Terry**

**Dyeing • Dyeing capacity of 2000 KGS per day (Terry Fabric)**

**Home Textile • Processing capacity of 1000 PCS of Bathrobes Per day**

# Shareholding Pattern



**Particulars**

**Numbers of Share & %**

**Directors, CEO, and Their Spouse etc. 7,117,429 54.77**

**Associated Companies 3,979,393 30.62**

**Others (NIT Banks Etc) 25,605 0.19**

**General Public 1,873,877 14.42**

# Turnover/ Net profit/ (Loss) of Last 5 Years



| YEARS                | TURN OVER (M) | PROFIT (M) |
|----------------------|---------------|------------|
| 2018                 | 314.091       | 5.42       |
| 2019                 | 385.707       | 7.84       |
| 2020                 | 346.417       | 12.88      |
| 2021                 | 389.822       | 7.04       |
| 2022                 | 549.651       | 11.78      |
| Half Yearly Dec-2022 | 322.971       | 11.15      |



# Earning Per Shares



**YEARS**

**Earning Per Share Basic**

**2018**

**0.80**

**2019**

**0.60**

**2020**

**0.99**

**2021**

**0.54**

**2022**

**0.90**

**Half yearly Dec-2022**

**0.85**

# Challenges



- 1. Long Awaited Government Refunds/Sales Tax**
- 2. Instability in prices of Raw Material**
- 3. Higher Cost of doing business in Pakistan (Cost of Electricity & Gas ) higher than neighboring Countries**
- 4. Security Issues In Pakistan**
- 5. Higher Mark up Rates**





# Q & A Session