

Dated: August 18th, 2023

The General Manager,
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Attention: Market & Business Development Department

Subject: CORPORATE BRIEFING SESSION FOR THE FINANCIAL YEAR ENDED SEPTEMBER 30, 2022

Ref: Our letter dated August 11, 2023

Dear Sir,

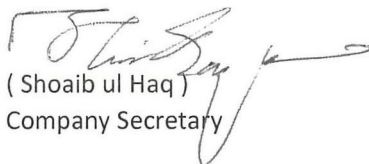
The Company Secretary welcomed the shareholders, analysts, and other participants. The session commenced with a recitation from the Holy Quran.

In accordance with the schedule, the Corporate/Analyst Briefing session of Khairpur Sugar Mills Limited for the financial year ended September 30, 2022, was held on Friday, August 18, 2023, at its registered office at 02:30 PM. The Chief Financial Officer briefed the participants and highlighted the status of ongoing projects. The presentation was followed by a question-and-answer session, which was very effectively addressed to the satisfaction of the attendees, including shareholders, analysts, and others.

At the conclusion, Mr. Shoaib ul Haq, the Company Secretary of Khairpur Sugar Mills Limited, expressed gratitude to the participants.

Thank you,

Yours faithfully,
For Khairpur Sugar Mills Limited



(Shoaib ul Haq)
Company Secretary

Our Existence

Khairpur
Sugar Mills Limited



Our Values



Innovation is our passion



Respect is our way of life

Superiority is our legacy



COMPANY
INFORMATION

Head Office

51/II/IV Khayaban e Janbaz, Phase V Ext., D.H.A., Karachi

Factory

Naroo Dhoru, Taluka Kot Diji, Khairpur

Muhammad Mubeen Jumani



Mr. Muhammad Mubeen Jumani is the Chairman of Jumani Group of Companies completing his education from University of Karachi in 1972 with a Bachelor in Commerce degree, stepped into the construction industry in 1974 by founding Jumani Group of Companies. Under his leadership and guidance more than 25 high rise projects have been completed so far and at the moment two residential societies are also under development in the Gulshan-e-Iqbal area of Karachi Pakistan. Khairpur Sugar Mills Limited was set up in the year 1989 in the Khairpur District region of Sindh with a crushing capacity of 4,000 TCD under the Jumani Group of Companies umbrella. Today, the plant's crushing capacity is 7,000 TCD and all long-term loans on the project have been paid.

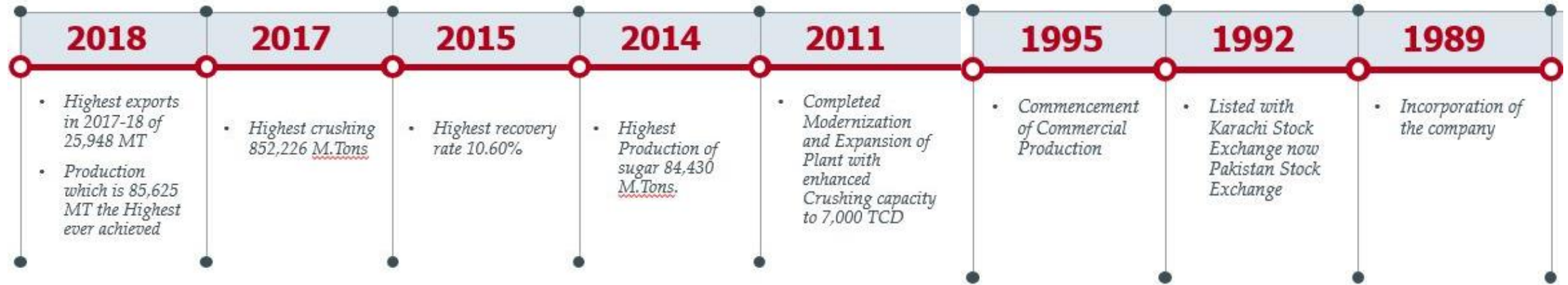
Financial Highlights & Reports	2022	2021
OPERATIONAL TRENDS		
Sugarcane crushed - M. Tons	791,716	573,858
Sugar produced - M. Tons	82,865	57,294
Average sucrose recovery - %	10.47	9.98
Crushing days	136	122
Average crushing per day - M. Tons	5,821	4,704
BALANCE SHEET	FIGURES IN MILLION	
Share capital	160.18	160.18
Shareholders' equity	2,673.16	1,563.08
Non-current liabilities	327.02	1,234.78
Current liabilities	3,148.04	2,436.43
Total Equity & Liabilities	6,148.22	5,234.29
Fixed Assets	3,338.54	3,255.52
Other non-current assets	21.79	9.22
Current assets	2,787.91	1,969.55
Total assets	6,148.22	5,234.29
FINANCIAL TRENDS	FIGURES IN MILLION	
Turnover	6,180.85	4,589.43
Gross profit/(loss)	856.09	698.58
Operating profit/(loss)	545.4	471.84
Pre-tax (loss)/profit	219.33	178.74
After-tax (loss)/profit	116.92	82.54
CASH FLOWS	FIGURES IN MILLION	
Operating activities	47.67	-179.35
Investing activities	-202.16	-218.6
Financing activities	238.33	440.3
Cash and cash equivalents at the end of the year	176.57	92.72
PROFITABILITY INDICATIONS		
Gross profit/(loss) margin (%)	13.85	15.22
Net (loss)/profit margin (%)	1.89	1.8
LIQUIDITY RATIOS		
Current Ration (Times)	0.89	0.81
Quick/Acid test ratio (Times)	0.39	0.42

Khairpur

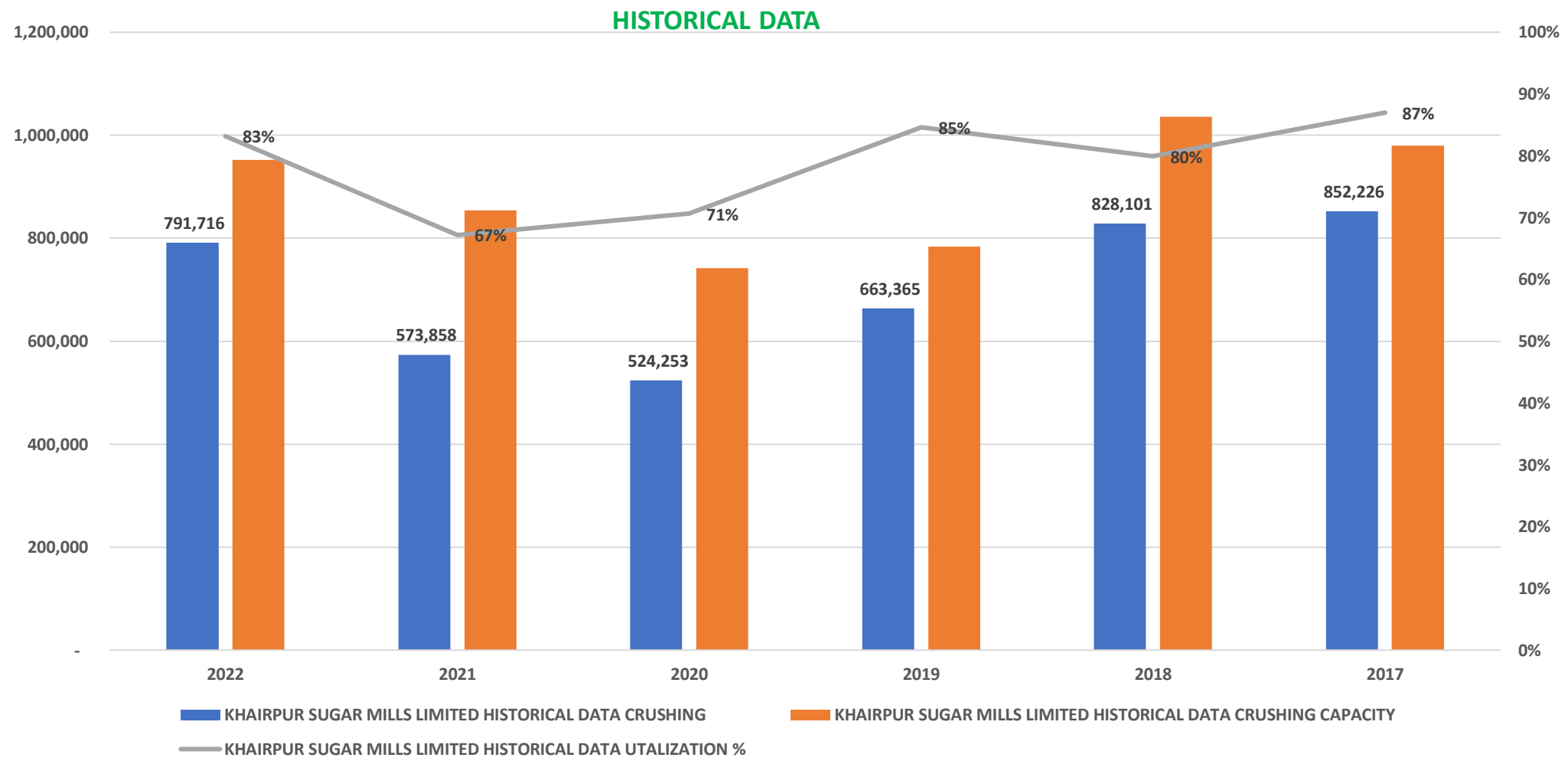
Sugar Mills Limited

QUANTITATIVE ANALYSIS				
	2022	2021	VARIANCE	INCREASE/ (DECREASE)
Sugarcane crushed - M. Tons	791,716	573,858	217,858	38%
Sugar produced - M. Tons	82,865	57,294	25,571	45%
Sugar Recovery	10.47	9.98		

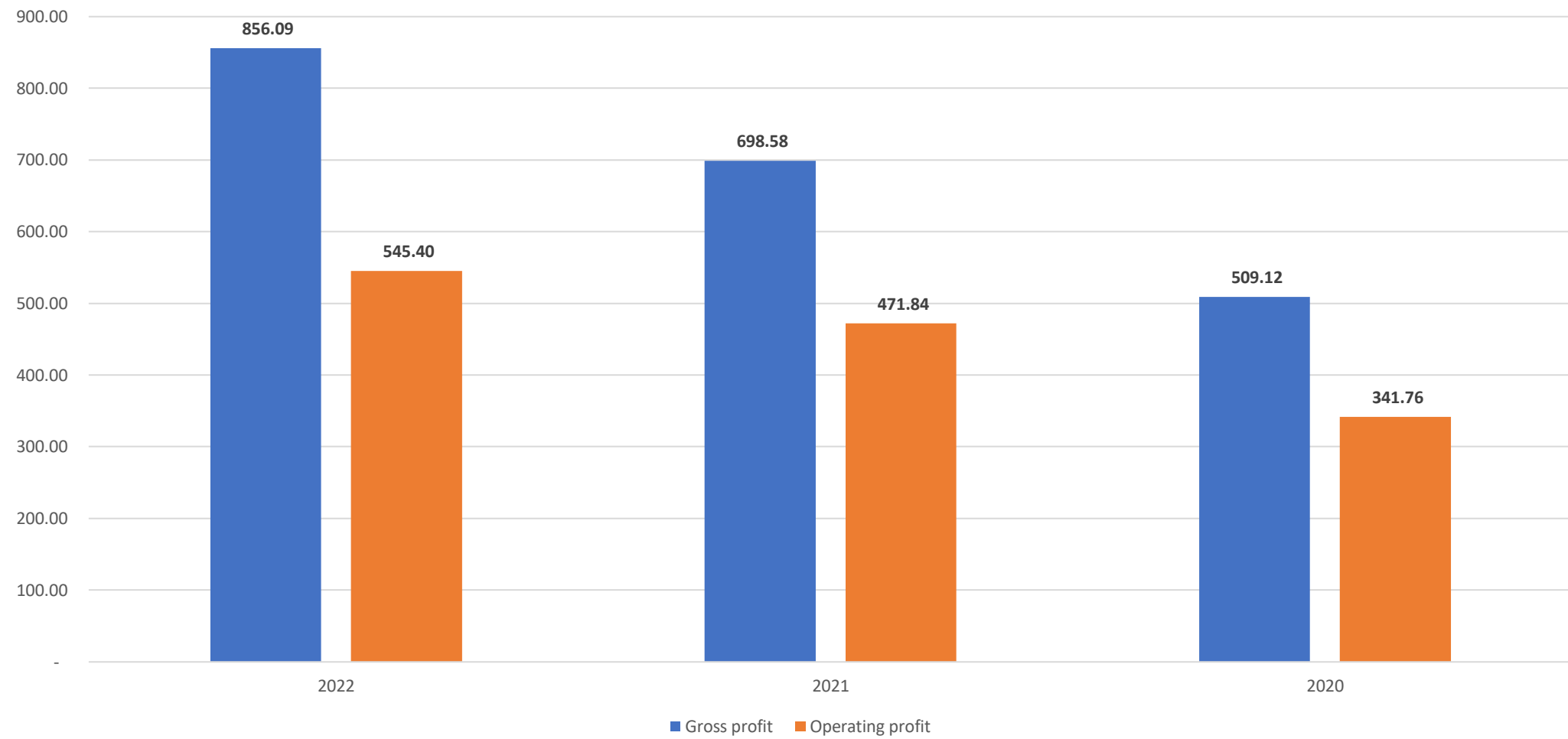
MAJOR MILESTONES



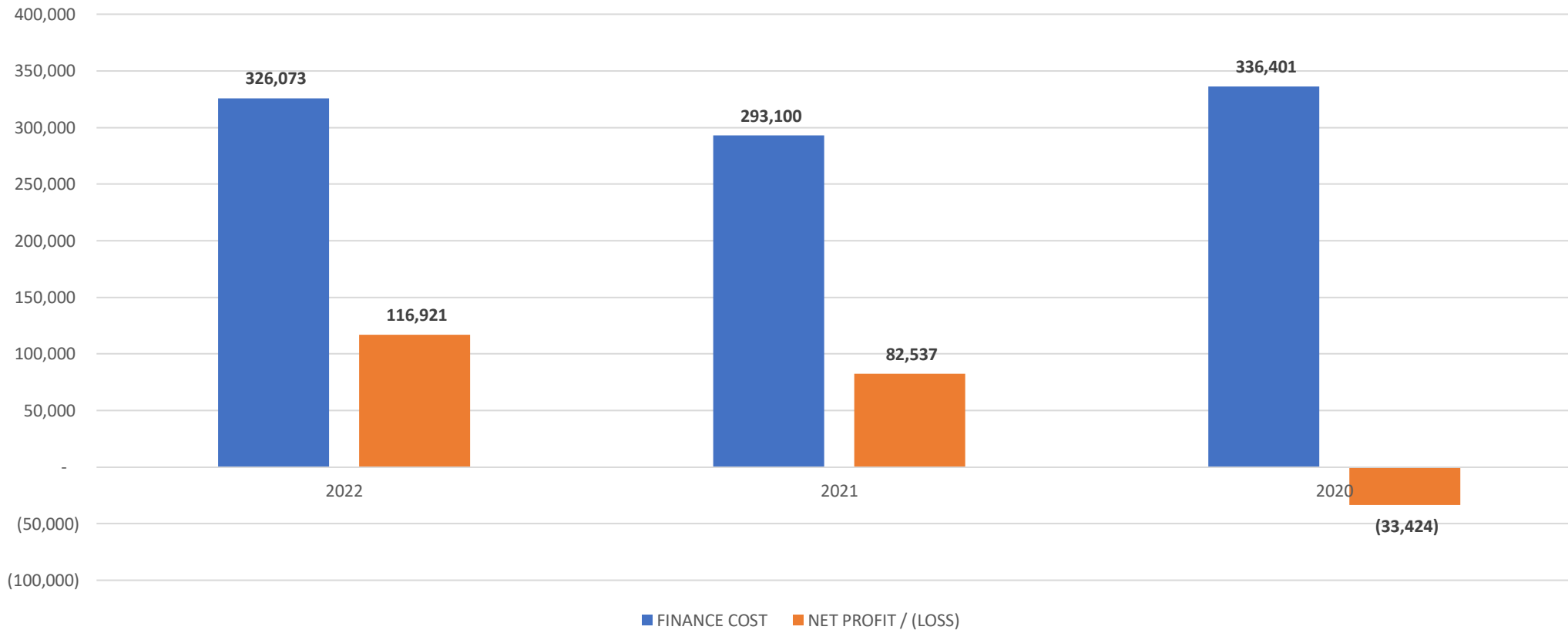
KEY FINANCIAL RATIOS		
Ratios	2022	2021
Gross Profit Ratio	13.85	15.22
Operating Margin (%)	8.82	10.28
Asset Turnover (Times)	1.09	1.03
Current Ratio	0.89	0.81
Quick/Acid test ratio	0.39	0.42
Interest burden/ efficiency (%)	53.31	46.18
Tax burden /efficiency (%)	40.21	37.88
Leverage (Equity Multiplier)	2.3	3.35
Return on Equity (%)	4.37	5.28



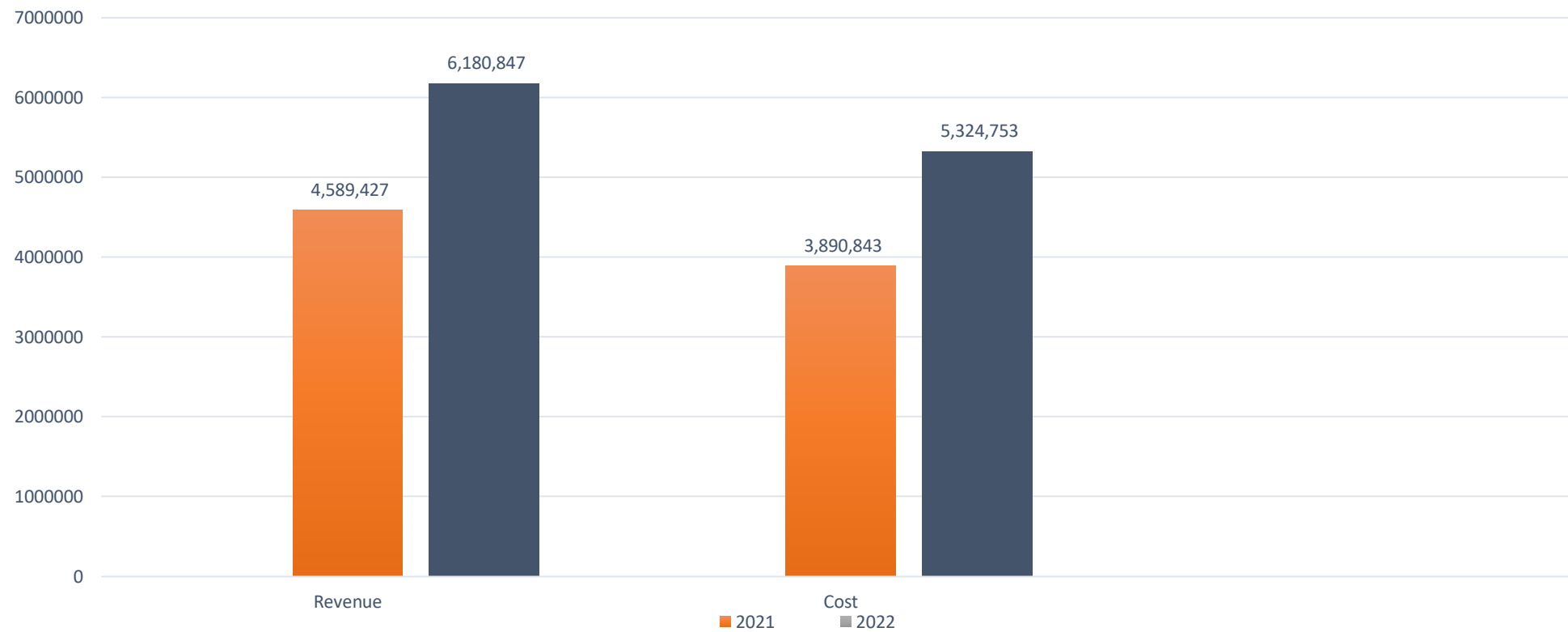
Gross Profit and Operating Profits (Millions)



Finance Cost and Net Profit (Millions)



REVENUE



Thank you