



SINCE 1980

AL-Khair Gadoon Ltd.

Ref: Al-Khair/Shares/2.5/2035/2023

October 23, 2023

Hafiz Maqsood Munshi,
Head, Listed Companies Compliance – RAD,
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Karachi.

Subject: **Holding of Corporate Briefing Session (CBS)**

Dear Sir,

With reference to your letter dated Gen-1695 dated 18-10-2023 on the subject captioned above. In compliance with PSX Notice No. PSX/N-654 dated May 23, 2019 and subsequent Notifications to hold Mandatory Corporate Briefing Session (CBS) by Listed Companies, Al-Khair Gadoon Limited (“the Company”) is holding its CBS on Company’s annual audited financial statements for the year ended June 30, 2023 on October 26, 2023 at 11:00 a.m. at its Registered Office at 92/3, Phase III, Industrial Estate, Gadoon Amazai, Distt. Swabi, Khyber Pakhtunkhwa wherein the Company’s Senior Management will brief the investors and analysts about the Company’s Strategic/Operational Developments, current Financial Performance and Outlook. The Flyer of the CBS is attached herewith.

The Shareholders/analysts who are interested to participate in CBS may join through ZOOM Meeting Link as well. In order to participate in the CBS, the participants are requested to get register themselves by sending their particulars at corporate@alkhairgadoon.com latest by 12:00 noon on October 25, 2023.

After validation of credentials of participants, the Company will send the ZOOM Meeting Link details to the registered participants before the meeting.

We would appreciate your assistance in communicating this information to the Trading Right Entitlements Certificate (TRE Certificate) Holders of the Exchange.

Thanking you.

Sincerely yours,
For Al-Khair Gadoon Limited,

(Samina Kokab)
Company Secretary

Encl: as above.

HEAD OFFICE:

Al-Khair House, 43-T, Al-Khair Chowk, Al-Khair Road, Gulberg II, Lahore - 54660, Pakistan
Ph: (92-42) UAN 111-111-043 Fax: (92-42) 35716588-35753719 E-mail: alkhaigroup@hotmail.com

REGISTERED OFFICE:

92/3, Phase III, Industrial Estate, Gadoon Amazai, District SWABI, KPK, Tel: (0938) 70260 Fax: (0938) 70270

PESHAWAR OFFICE:

Room No.103 Amin Mansion, G.T. Road, Peshawar - Pakistan Ph: (92 - 091) 252793 Fax: (92 - 091) 218891

COMPANY INFORMATION

BOARD OF DIRECTORS:	Mohammad Afzal Sheikh Mohammad Amin Sheikh Mohammad Saeed Sheikh Mrs. Parveen Afzal Mrs. Farnaz Saeed Mrs. Nafisa Amin Mr. Asif Sajjad Mr. Kamal Subhani	Chairman Chief Executive Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Independent Director Independent Director
AUDIT COMMITTEE:	Mr. Kamal Subhani Mrs. Farnaz Saeed Mr. Asif sajjad Mr. Khurram Iftikhar	Chairman Member Member Secretary
HUMAN RESOURCE & REMUNERATION COMMITTEE:	Mr. Kamal Subhani Mrs. Farnaz Saeed Mrs. Parveen Afzal Miss Samina Kokab	Chairman Member Member Secretary
CFO / CHIEF ACCOUNTANT:	Jehanzeb Chaudhury	
COMPANY SECRETARY:	Miss Samina Kokab	
AUDITORS:	M/s. Tahir Siddiqi & Co., Chartered Accountants.	
LEGAL ADVISOR:	Mr. Umer Jamil (Advocate High Court)	
SHARES REGISTRAR:	Shemas International (Pvt) Limited 533-Imperial Garden Block, Main Boulevard, Paragon City, Barki Road, Lahore.	
BANKERS:	Meezan Bank Limited Bank Alfalah Limited. Habib Metropolitan Bank Limited Allied Bank Limited Soneri Bank Limited	
REGISTERED OFFICE & FACTORY SITE:	92/3, 94A & 94B Phase III, Industrial Estate, Gadoon Amazai, District Swabi, (K.P.K) Tel: (0938) 270260 Fax: (0938) 270270	
CORPORATE OFFICE:	Al-Khair House, 43-T, Gulberg II, Lahore. Tel: (0342)-4311111 Fax: (042) 35716588, 35753719 Email: info@alkhairgadoon.com Website: www.alkhairgadoon.com	

YEAR WISE STATISTICAL SUMMARY

	2023	2022	2021	2020	2019	2018
	(Rupees in millions)					
Investment Measures						
Share Capital	100	100	100	100	100	100
Shareholders' Equity	295.54	280.51	252.93	230.12	222.32	203.76
Profit / (loss) before taxation	25.19	45.93	39.68	16.02	27.77	11.16
Profit after taxation	13.02	30.57	22.81	8.00	19.39	7.38
Dividend Per share	-	-	-	-	-	-
Earnings / (Loss) per share - Rs.	1.30	3.06	2.28	0.80	1.94	0.74
Break-up value per share - Rs.	29.55	28.05	25.29	23.01	22.20	20.38
Measures of Financial Status						
Current Ratio	1.60:1	1.45:1	1.44:1	1.44:1	1.36:1	1.65:1
No of days - Stock	120	107	133	203	143	199
No of days - Debtors	18.10	17.29	23.76	41.89	31.31	29.90
Measures of Financial Performance						
Return on Capital Employed	3.93%	9.52%	7.84%	3.25%	8.25%	3.09%
Gross Profit Ratio	12.80%	12.84%	14.41%	16.08%	14.99%	15.13%
Profit before tax to sales	2.37%	3.97%	4.94%	3.66%	4.83%	3.01%
Profit after tax to sales	1.22%	2.65%	2.84%	1.83%	3.38%	1.99%
Debt Equity Ratio	24.85%	40.39%	39.68%	26.23%	38.91%	50.80%

Future Outlook

The major threat to business specially at retail level is ever rising inflation and dearness prevailing in the country which has severely affected the purchasing power of customers resultantly affecting the sales targets of foam and allied products. The management of the Company is fully aware of state of affairs of the Company and economic conditions of the country in terms of inflation, prevailing dearness in the country, in addition to intense competition from existing players and new entrants which are major challenges to meet in coming future. But now the flood situation of country may adversely affect the business of the company for short time.

The management of the Company is fully cognizant of the situation and will overcome through the strategies of improved operational efficiencies, synergies, best product mix management, effective cost control measures and better trade partnering with customers. The Company has been exhibiting strong performance against challenges over the years, be it vulnerability of increased competition, fluctuation in raw material prices or exchange rate. Operational excellence and management skills have positioned the Company for sustainable growth to meet challenges ahead. Being socially responsible, financially viable and operationally smart will remain the key objectives of the Company.

QUESTIONS & ANSWERS

THANK YOU