



(HEAD OFFICE)
Secretariat (Corporate Affairs)

UNDER SEALED COVER

Ref No. 6.12-KSE/S/FFC
October 25, 2023

To : **The General Manager**
Pakistan Stock Exchange Limited
Stock Exchange Building, Stock Exchange Road
KARACHI - Fax No. 021-111-573-329 E-mail: info@psx.com.pk

Director / HOD (Offsite-II Department)
Supervision Division
Securities and Exchange Commission of Pakistan
63, NIC Building, Jinnah Avenue, Blue Area,
Islamabad - Fax No. 051-9100454 E-mail: info@secp.gov.pk

Subject: **Financial Results for the Quarter Ended September 30, 2023**

Dear Sir,

1. We have to inform you that the Board of Directors of our Company in their Meeting held on October 25, 2023 at 1100 hours at FFC Head Office, Rawalpindi recommended the following: -

- a. **Cash Dividend**
An Interim Cash Dividend for the quarter ended September 30, 2023 at Rs. 3.98 per share i.e. 39.80%. This is in addition to Interim Dividends already paid at Rs. 7.41 per share i.e. 74.10%.
- b. **Bonus Shares**. NIL
- c. **Right Shares**. NIL
- d. **Any other Price-Sensitive Information**. The Board of Directors has resolved to propose to the members of the Company to consider and approve, in terms of Section 199 of the Companies Act, 2017 in their upcoming Extraordinary General Meeting, the creation of a *pari passu* charge on the Company's fixed assets, in the maximum amount (inclusive of margin) of USD 3.5 million (United States Dollars Three Million Five Hundred Thousand Only) or its equivalent, in favor of Thar Energy Limited's ("TEL") lenders (or their agent) ("Security Charge") as security for the Standby Letter of Credit under TEL's Power Purchase Agreement ("PPA SBLC").

2. The Financial Results of the Company are attached as **Annexure 'A'** and **'B'**. Financial Result's overview is given below:

- 2.1 We are pleased to inform you that your Company has earned a net profit of Rs. 22.21 billion for the period ended on September 30, 2023. The Company registered an EPS of Rs. 17.46 compared to Rs. 11.67 last




year. However, the earnings in dollarized terms stood at USD 80 million compared to USD 75 million in the previous year.

- 2.2 This achievement is attributable to various initiatives including our continued drive for cost economization and efficiency optimization, especially in view of persistent high rates of inflation, financial cost and weak rupee.
- 2.3 Our plant sites delivered urea output of 1,926 thousand tonnes, around 7% higher than last year mainly due to improved reliability of our production facilities. Higher production, favourable weather and anticipation of increase in urea selling prices due to impending gas price increase resulted in a surge in sales volume to 1,911 thousand tonnes.
- 2.4 It is worth noting that urea selling prices exhibited significant variation within the fertilizer industry, with FFC offering urea at lower selling prices by around Rs. 200/ Rs. 500 per bag compared to the market. Sona urea prices towards the close of the period stood at around Rs. 3,200 per bag in contrast to international prices hovering around Rs. 7,200 per bag.

3. The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on November 06, 2023. The Share Transfer Books of the Company will be closed from November 07, 2023 to November 09, 2023 (both days inclusive). Transfers received at the CDC Share Registrar Services Limited, CDC House 99-B, Block 'B', S.M.C.H.S Main Shakra-e-Faisal, Karachi-74400 at the close of business on November 06, 2023 will be treated in time for the purpose of above entitlement to the transferees.

4. The quarterly report for the quarter ended September 30, 2023 will be transmitted through PUCARS separately, within specified time.


Company Secretary
Brig Irfan Khan (Retd)

cc: M-IS, FFC

FAUJI FERTILIZER COMPANY LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)
FOR THE NINE MONTH PERIOD ENDED SEPTEMBER 30, 2023

Annexure- A

	Note	Three month period ended		Nine month period ended	
		September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
		(Rupees '000)		(Rupees '000)	
Turnover - net	13	44,135,176	24,474,094	116,093,225	79,179,807
Cost of sales		(30,482,254)	(15,034,126)	(71,212,769)	(48,839,767)
GROSS PROFIT		13,652,922	9,439,968	44,880,456	30,340,040
Distribution cost		(2,988,327)	(2,615,242)	(8,726,626)	(6,921,760)
		10,664,595	6,824,726	36,153,830	23,418,280
Finance cost		(1,347,814)	(1,210,419)	(4,004,797)	(3,227,567)
Other losses					
Unwinding of GIDC liability		(259,615)	(414,486)	(963,897)	(1,589,250)
Loss allowance on subsidy receivable from GoP		(100,000)	-	(600,000)	(350,000)
		(359,615)	(414,486)	(1,563,897)	(1,939,250)
Other expenses		(1,313,516)	(630,191)	(3,571,626)	(2,272,892)
		7,643,650	4,569,630	27,013,510	15,978,571
Other income		6,231,264	2,879,046	12,525,883	10,288,448
PROFIT BEFORE TAXATION		13,874,914	7,448,676	39,539,393	26,267,019
Provision for taxation		(4,740,062)	(2,205,000)	(17,325,543)	(11,424,000)
PROFIT FOR THE PERIOD		9,134,852	5,243,676	22,213,850	14,843,019
Earnings per share - basic and diluted (Rupees)		7.18	4.12	17.46	11.67

FAUJI FERTILIZER COMPANY LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)
FOR THE NINE MONTH PERIOD ENDED SEPTEMBER 30, 2023

Annexure- B

	Note	Three month period ended		Nine month period ended	
		September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
		(Rupees '000)		(Rupees '000)	
Turnover - net	13	52,199,122	30,686,415	134,717,469	92,747,642
Cost of sales		(32,615,004)	(16,771,856)	(77,176,578)	(53,236,138)
GROSS PROFIT		19,584,118	13,914,559	57,540,891	39,511,504
Administrative and distribution expenses		(3,429,683)	(2,898,035)	(9,886,331)	(7,650,831)
		16,154,435	11,016,524	47,654,560	31,860,673
Finance cost		(1,661,078)	(1,500,840)	(4,955,124)	(3,977,068)
Other losses					
Unwinding of remeasurement gain on GIDC liability		(259,615)	(414,486)	(963,897)	(1,589,250)
Loss allowance on subsidy receivable from GoP		(100,000)	-	(600,000)	(350,000)
		(359,615)	(414,486)	(1,563,897)	(1,939,250)
Other expenses		(1,313,396)	(638,856)	(3,571,626)	(2,300,630)
		12,820,346	8,462,342	37,563,913	23,643,725
Other income		4,737,820	2,795,947	11,574,592	8,202,354
Share of profit of associates and joint venture		3,788,069	1,774,347	6,362,306	7,788,899
PROFIT BEFORE TAX		21,346,235	13,032,636	55,500,811	39,634,978
Provision for taxation		(5,724,617)	(2,934,111)	(19,109,738)	(14,156,727)
PROFIT FOR THE PERIOD		15,621,618	10,098,525	36,391,073	25,478,251
ATTRIBUTABLE TO:					
Equity Holders of Fauji Fertilizer Company Limited		15,164,497	9,774,809	35,480,312	24,860,071
Non - Controlling Interest		457,121	323,716	910,761	618,180
		15,621,618	10,098,525	36,391,073	25,478,251
Earnings per share - basic and diluted (Rupees)		11.92	7.68	27.89	19.54