



**ATTOCK CEMENT PAKISTAN LIMITED**

**CORPORATE BRIEFING SESSION 2023**  
**OCTOBER 31, 2023**  
**AT PSX AUDITORIUM**

**Transforming**  
Dreams into Structures



# ABOUT THE COMPANY

- Located at Hub, District Lasbela, Balochistan, Attock Cement Pakistan Limited (ACPL) is a subsidiary of Pharaon Investment Group Limited, commonly known as Attock Oil Group, which is one of the largest foreign investment groups in Pakistan.
- The journey of Attock Cement started from the year 1981 and the Company started its commercial production in 1988. In 4 decades, the Company has shown steady growth.
- ACPL's total installed clinker production capacity is 2.88 million metric tons.
- The Company is expanding its production capacity and installing Line-4 of 4,000 TPD. It is expected that the plant erection would be completed during 1Q 2024.
- After commissioning of Line-4, total clinker production capacity would be enhanced to 4,080,000 tons per annum.



# SECTORAL ANALYSIS





# CAPACITY VERSUS DISPATCHES

Qty in Million Tons.

	2020	2021	2022	2023	AVG. GROWTH PER ANNUM
Capacity	69	69	70	74.2	6%
Domestic Sales	40.0	48.1	47.5	40.0	(16%)
Export	7.8	9.3	5.3	4.6	(13%)
Total	47.8	57.4	52.8	44.6	(16)%
Growth in %		20%	(8%)	(16%)	
Utilization (%)	69	83	75	60	



# CEMENT INDUSTRY DISPATCH ANALYSIS

## JUL – JUN 2023

Qty in Million Tons.

REGION`	INSTALLED CAPACITY	LOCAL	EXPORT	TOTAL	SURPLUS	SURPLUS %
NORTH	58.0	32.8	1.1	33.9	24.1	42%
SOUTH	16.2	7.2	3.5	10.7	5.5	34%
TOTAL	74.2	40.0	4.6	44.6	29.6	40%

ACPL					
INSTALLED CAPACITY	LOCAL	EXPORT	TOTAL	SURPLUS	SURPLUS %
3.0	1.4	0.70	2.1	0.9	30%



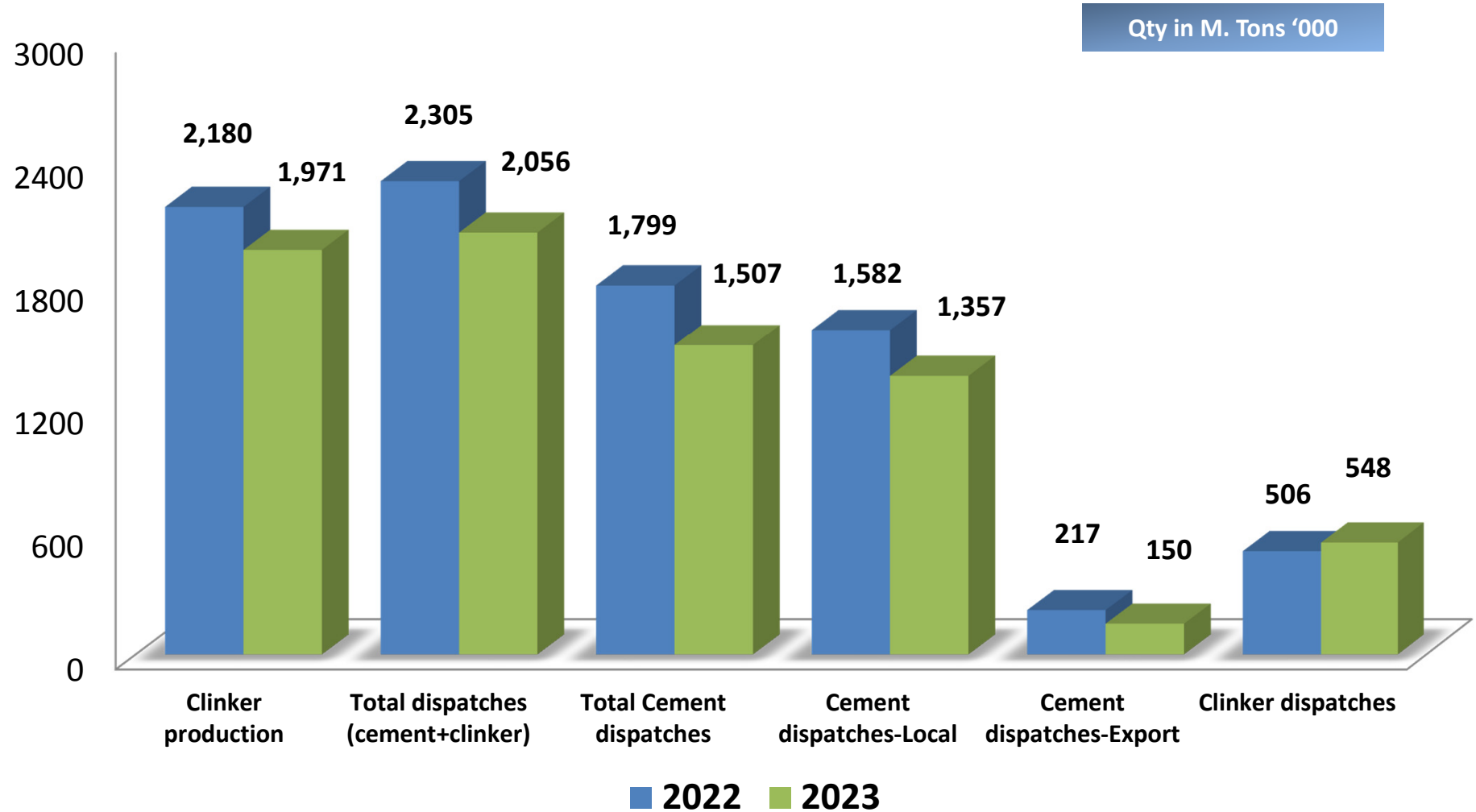
# YEARLY REVIEW

## FOR THE YEAR ENDED JUNE 30, 2023 VS 2022



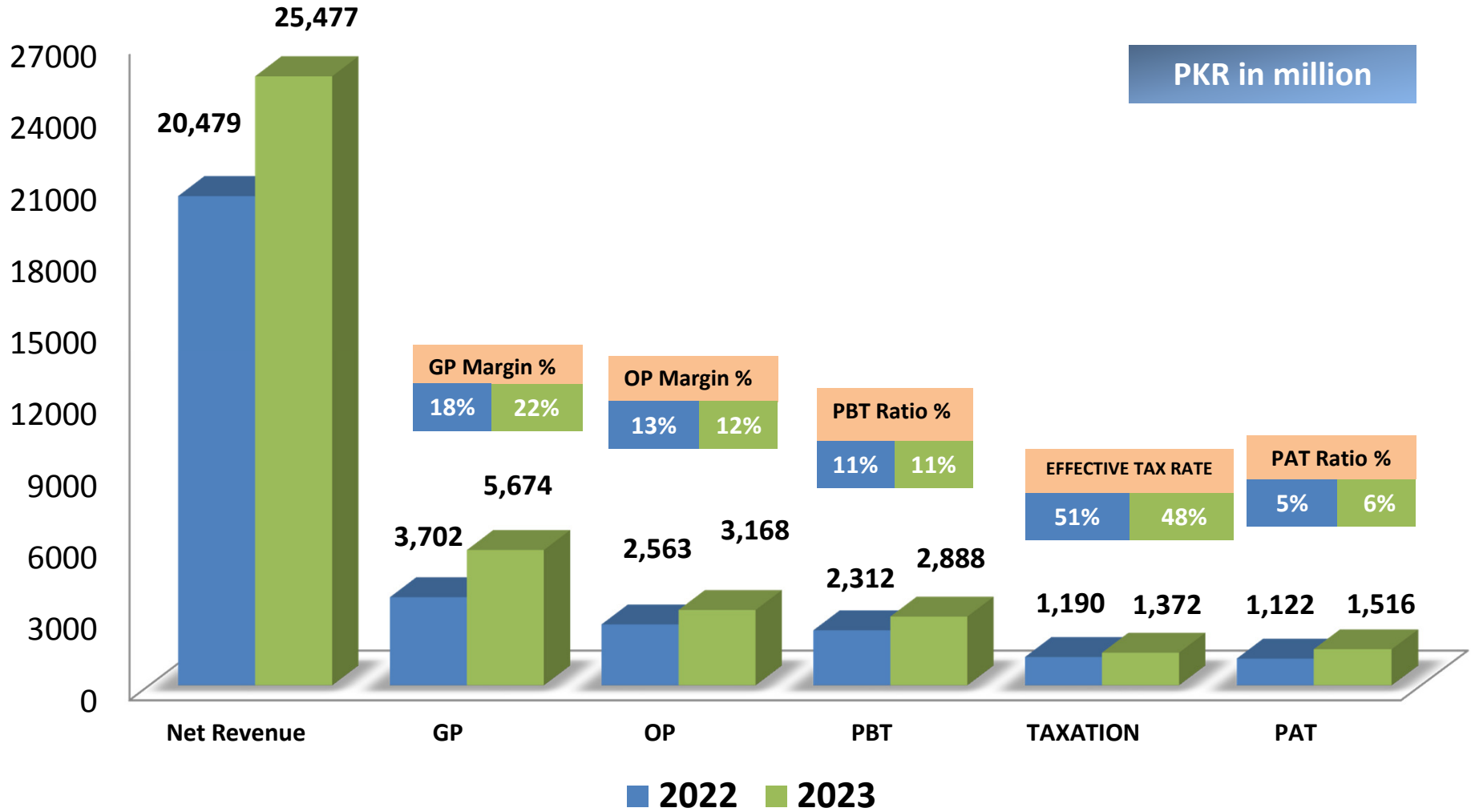


# OPERATIONAL REVIEW 2023 VS 2022





# PROFIT & LOSS ACCOUNTS 2023 VS 2022







# QUARTERLY REVIEW

## FOR THE PERIOD ENDED SEP' 30, 2023 VS SEP' 30, 2022

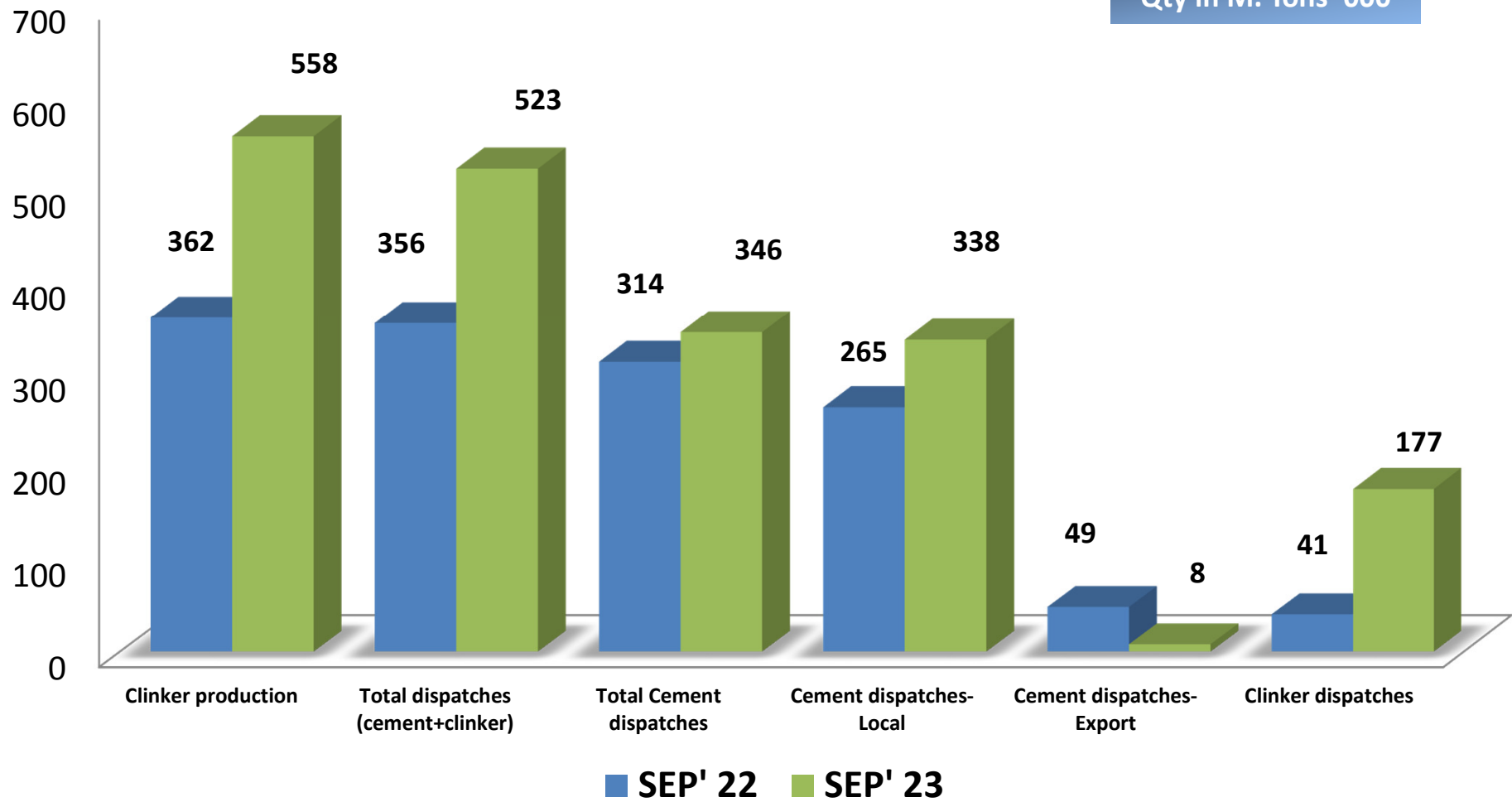




# OPERATIONAL REVIEW

## SEP' 23 VS SEP' 22

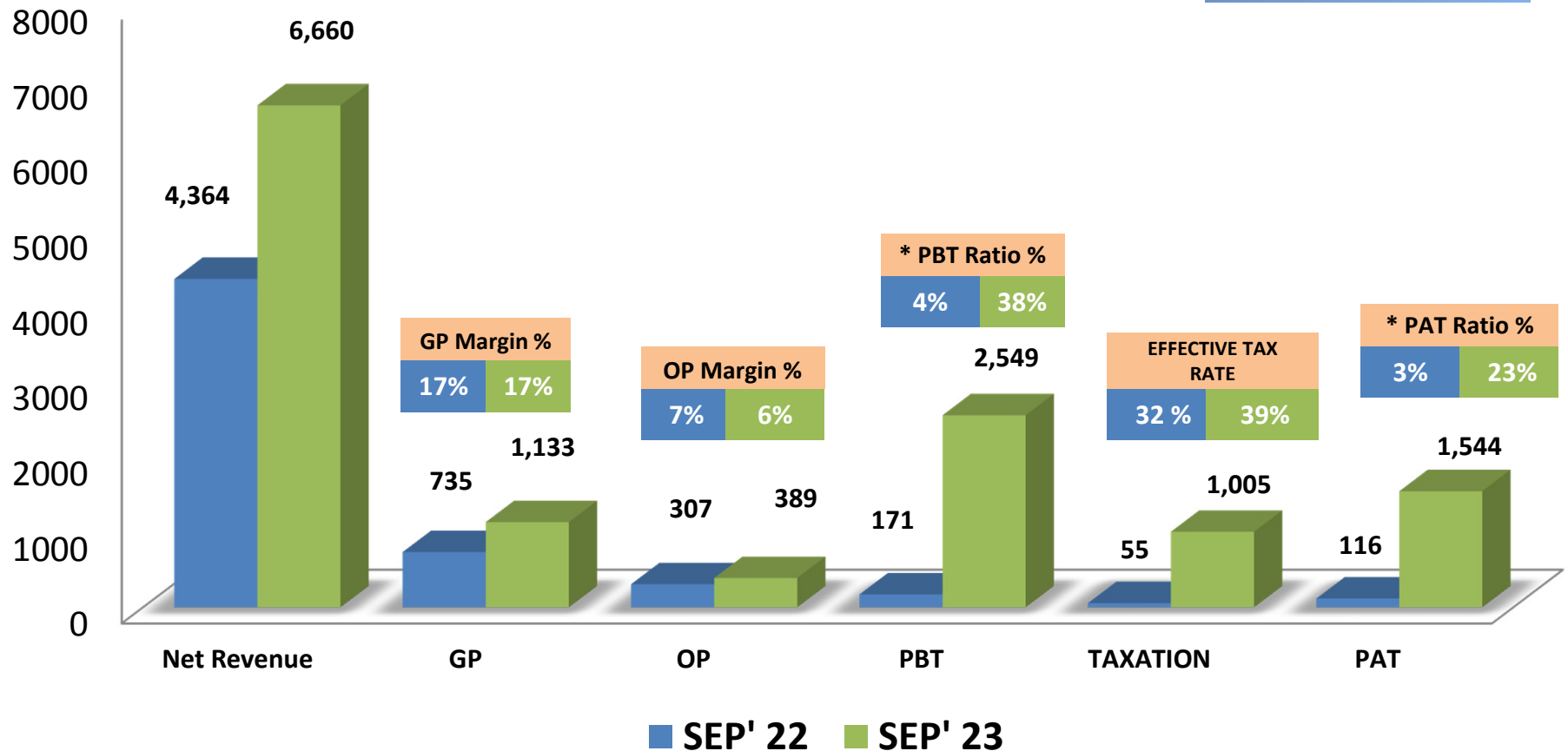
Qty in M. Tons '000





# PROFIT & LOSS ACCOUNTS SEP' 23 VS SEP' 22

PKR in million



\*PBT from normal business operations is Rs.352 million, higher by Rs.181 million (105%) as compared to SPLY.

\*PAT from normal business operations is Rs.207 million, higher by Rs.91 million (78%) as compared to SPLY.



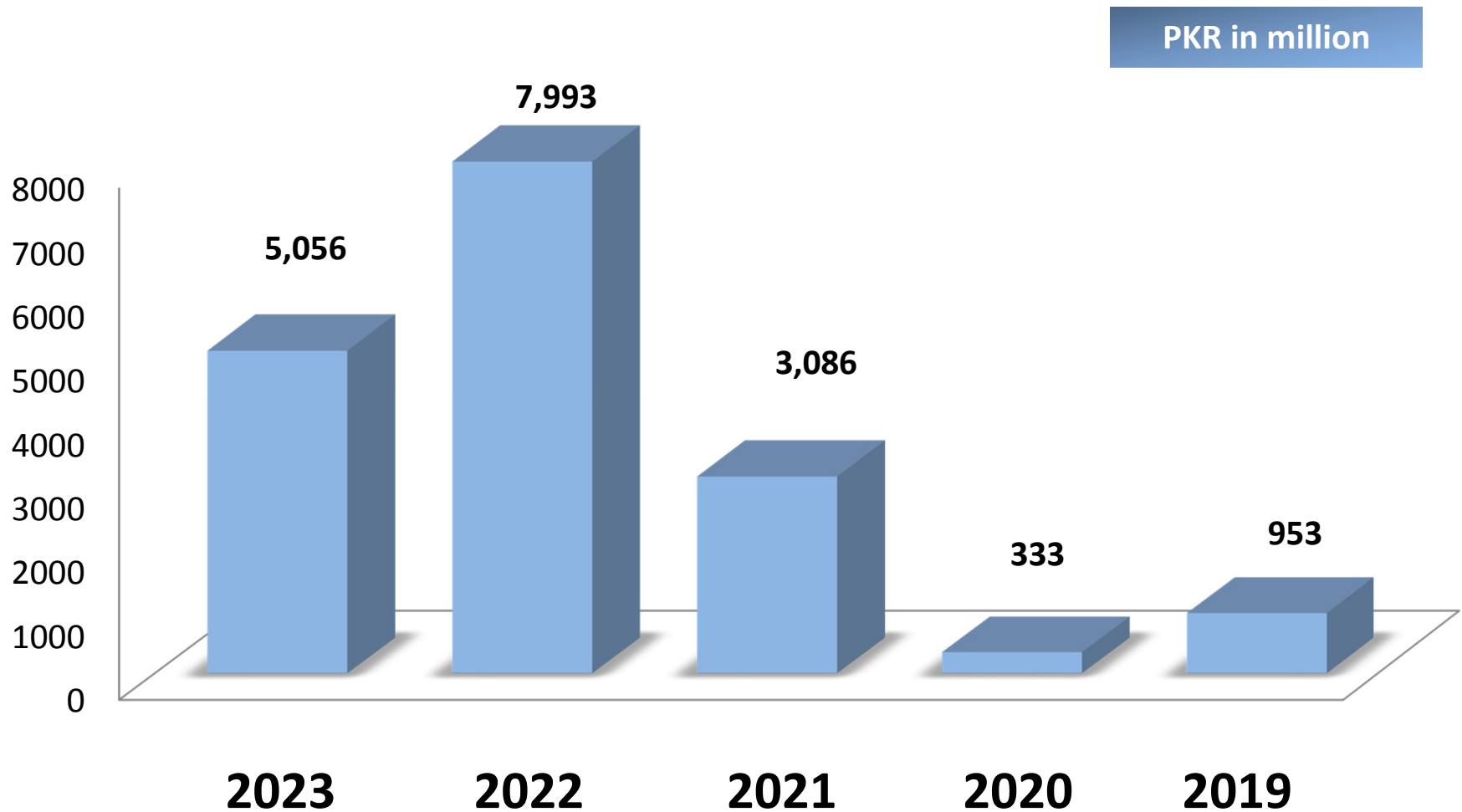
# EXTRACTS FROM FINANCIAL POSITION

PKR in million

	Q1 - FY 2024	FY 2023	FY 2022
Property, plant & equipment	31,668	31,068	26,730
Other long-term assets	210	210	2,035
Current assets	10,174	10,566	10,479
Investment in Subsidiary held for sale-divestment	912	1,823	-
<b>Total Assets</b>	<b>42,985</b>	<b>43,667</b>	<b>39,244</b>
<b>Financed by</b>			
Share capital	1,374	1,374	1,374
Unappropriated profit	19,138	17,594	16,118
<b>Total Equity</b>	<b>20,512</b>	<b>18,969</b>	<b>17,492</b>
Long-term loans	5,910	6,436	7,212
Short term financing	4,649	3,709	4,648
<b>Total Debt</b>	<b>10,559</b>	<b>10,145</b>	<b>11,860</b>
Deferred liabilities	2,721	2,761	1,850
Other liabilities	9,193	11,792	8,042
<b>Total Equity &amp; Liabilities</b>	<b>42,985</b>	<b>43,667</b>	<b>39,244</b>

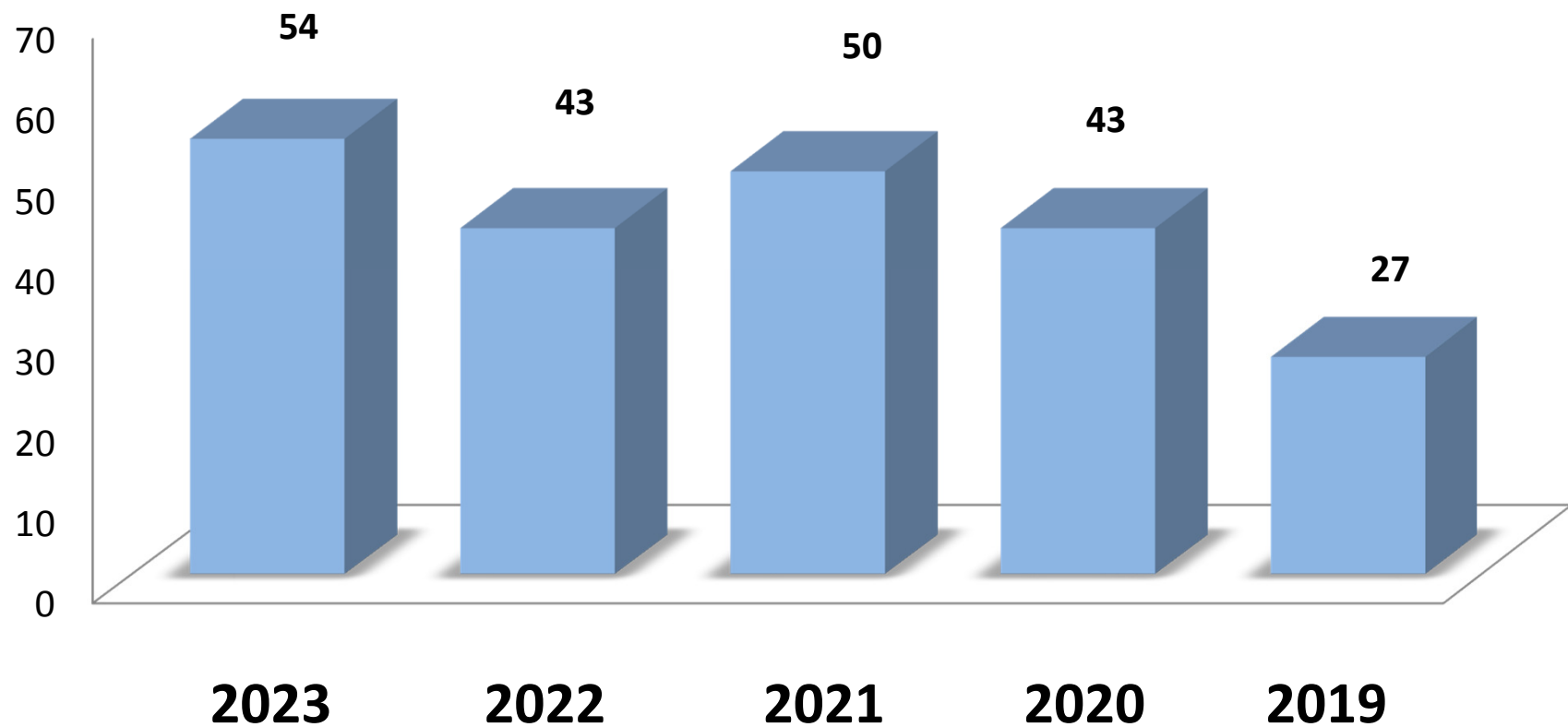


# CAPITAL EXPENDITURE INCURRED IN LAST 5 YEARS





## DIVIDEND PAYOUT RATIO (IN %) IN LAST 5 YEARS





**ATTOCK CEMENT PAKISTAN LIMITED**

**QUESTIONS AND ANSWERS**

**CORPORATE BRIEFING SESSION**

*Thank*

*you*

