



FIRST AL-NOOR MODARABA

(An Islamic Financial Institution)

November 3, 2023

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

Corporate Briefing Session 2022-23

This is to inform you that the Corporate Briefing Session of First Al-Noor Modaraba is scheduled to be held on Monday, November 13, 2023 at 04:00 p.m. at NBF & Modaraba Association of Pakistan, located at office number 602, Progressive Centre, 30-A, Block 6, P.E.C.H. Society, Shahrah-e-Faisal, Karachi

Furthermore, in accordance with the Pakistan Stock Exchange notice # PSX/N-1160 dated November 18, 2022, the following video link is being provided to join the session:

Topic : Corporate Briefing Session
Date : November 13, 2023
Time : 4:00 p.m.

Join Zoom Meeting

<https://us04web.zoom.us/j/5482213851?pwd=JsVD59KxNdyGEI2Cw8iQxpxq8Bn9ja.1>

Meeting ID: 548 221 3851
Passcode: fanm2023

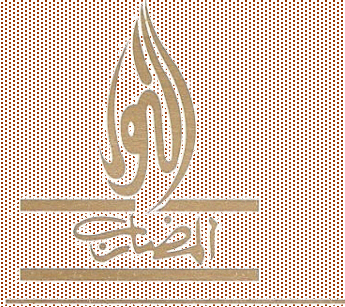
Please find enclosed the presentation on the Corporate Briefing Session for the year 2022-23, which will also be uploaded on the Modaraba's website, www.fanm.co

You may please inform the TRE Certificate holders of the Exchange.

Yours sincerely,
for FIRST AL-NOOR MODARABA,


Roofi Abdul Razzak
Company Secretary





Corporate Briefing Session

FY 2022-2023

First Al-Noor Modaraba

June 30, 2023

Corporate briefing

- ↳ **About First Al-Noor Modaraba**
- ↳ **Operational Activities**
- ↳ **Financial Performance**
- ↳ **Future Outlook**

About
First Al-Noor Modaraba

About First Al-Noor Modaraba

First Al-Noor Modaraba (FANM) was established in 1992 by highly credible business, Al-Noor Group of Industries, as Non-Bank Islamic Financial Institution as one of the pioneers within Modaraba Sector. FANM Completed 30 years of successful business operations within the Modaraba Sector of Pakistan. Over the years, FANM has been continuously recognizing for its satisfactory results and good corporate governance, pose our commitment to enhance value for our stakeholders

FAM initially engaged in various business segments including Ijarah, Diminishing Musharika, Equity investments and commodities trading.

Operational Activities

Operational Activities

↳ **Diminishing Musharika**

Diminishing Musharakah (DM) is a form co-ownership between the financial institution (FI) and the customer on fixed asset. Customer gradually buy the ownership units from FI through pre-agreed instalments. Since, quite a while, Modaraba divested from engaging new contracts under Diminishing Musharika to focus on other activities.

↳ **Commodity Trading**

Presently, FANM is engaged in trading of rice of various varieties and initiated maize as other commodity product.

↳ **Investments**

This comprises of investments in Shariah Compliant equity and mutual funds with the aim to generate enough revenue to compliment yields from of other revenue streams.

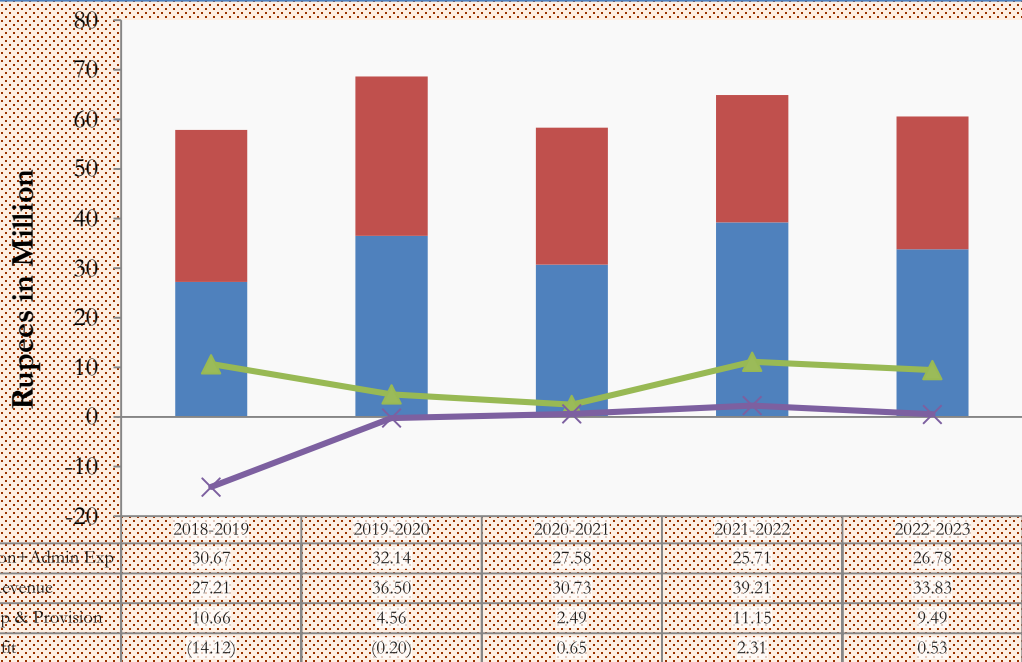
Financial Performance

Major Facets of financial year 2022-2023

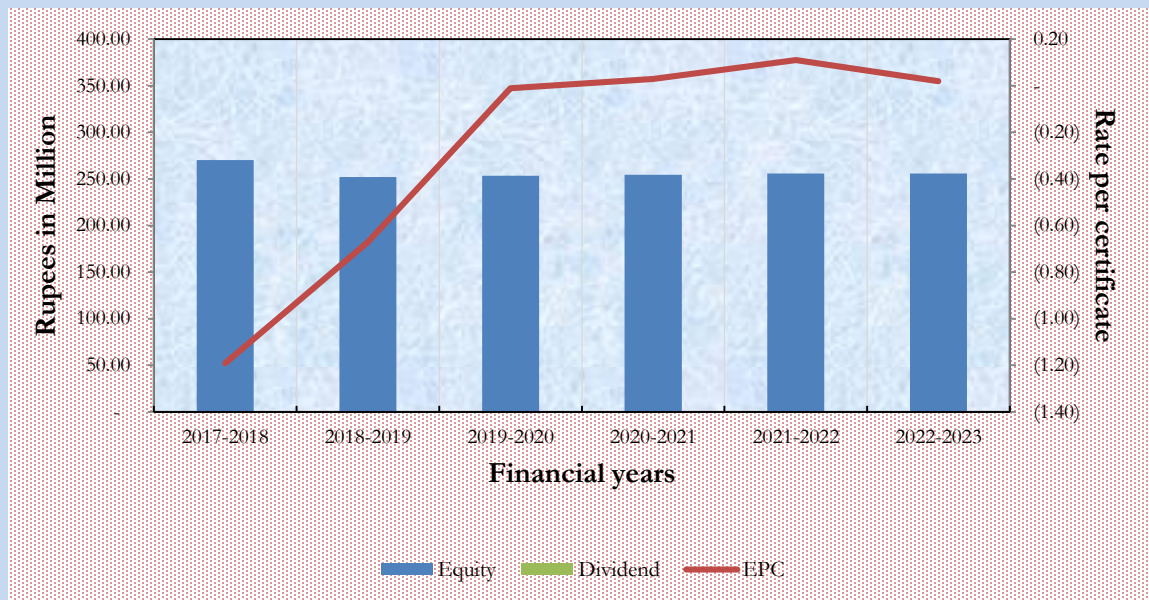
- Decrease in gross revenue by nearly 5% (Trading /Diminishing Musharika / Investments)
- Increase in operations in cost of operation for current year nearly by nearly 3%
- Contribution of over 85% of profit before tax to national exchequer

The graphical presentation of aspects of business for the year ended is presented in the subsequent slides.

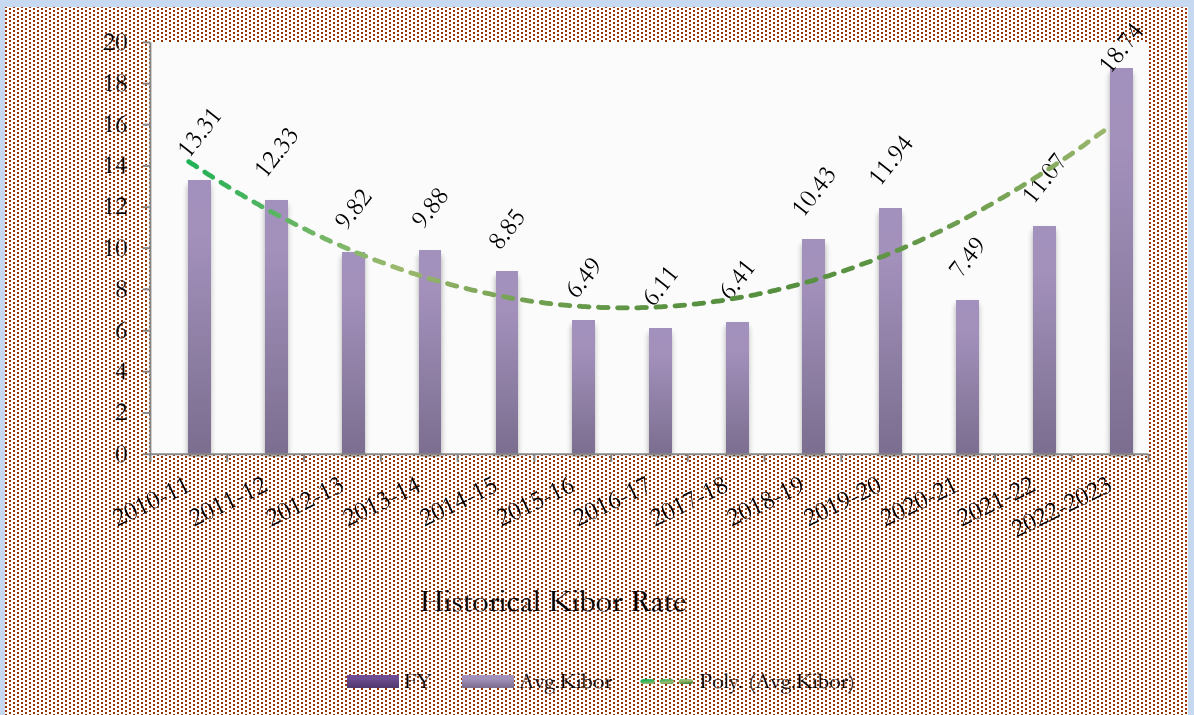
Modaraba's profitability (Last 5 years)



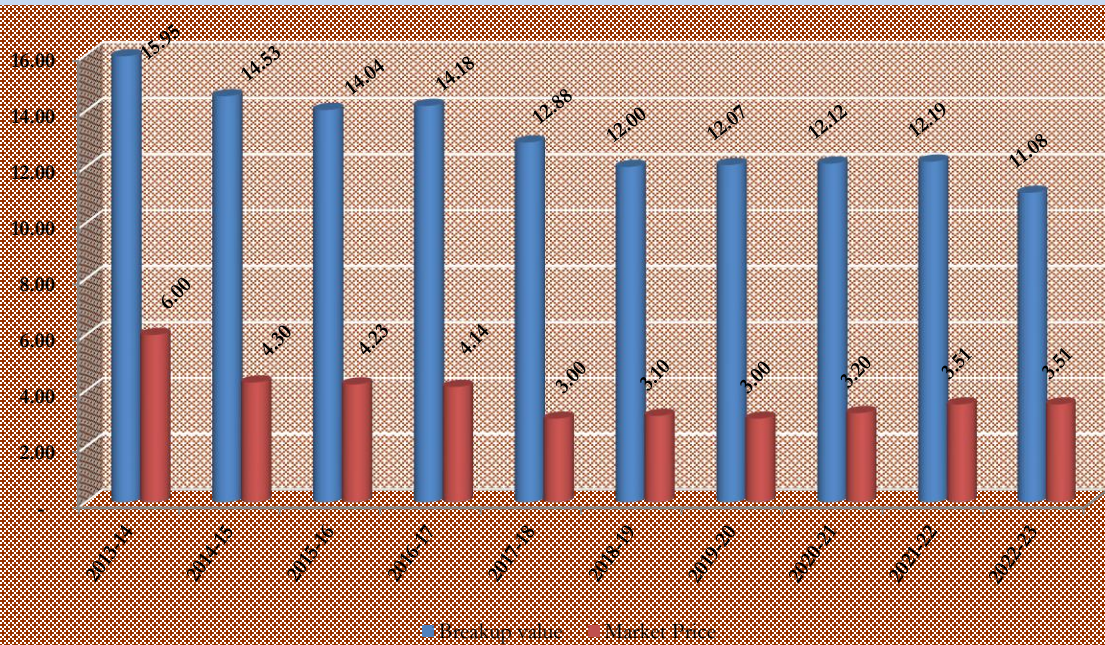
Equity growth, Earning and Dividend per Certificate 2015-2020



Historical Kibor Rate (6 months) Movements



BREAKUP VALUE VS MARKET RATE TREND (PER CERTIFICATE)



Future Outlook

- **First Al-Noor Modaraba is pursuing gradual shift from Diminishing Musharaka to trading of commodities.**
- **FANM is pursuing basket of trading products to boost sustainable earnings on regular intervals.**
- **With the anticipated ease in inflation, Modaraba is expecting to yield better after tax returns for all the stakeholders.**

**Open for Question
Answer Session**