

Corporate Briefing Session - 2023



FEROZE 1888
Weaving a Better World®

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FEROZE1888 AT A GLANCE

- Leading Manufacturer and Exporter of Specialized Yarn & Textile Products in Pakistan.
- An eminent presence in the global textile market, maintaining high level of standards in all areas.
- Vertically and backward integrated manufacturing facility, overseeing processes from spinning to stitching including packaging.
- Striving to achieve excellence across all the three domains of sustainability - People, Planet & Prosperity
- Workforce of 13,000+ employees

CREDIT
RATING

LONG TERM

AA-

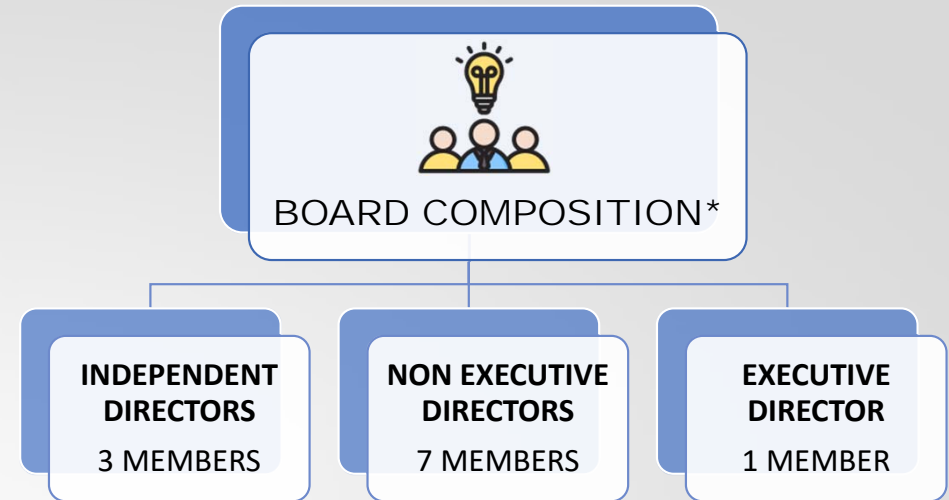
SHORT TERM

A-1

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GOVERNANCE STRUCTURE



*Includes representation of 2 female members



** Chaired by independent directors

PRODUCT CATEGORIES



BATH SECTION



BEACH SECTION



KITCHEN SECTION



HOME TEXTILE



HOSPITALITY



INSTITUTIONAL



APPARELS



BABY ESSENTIALS

EXPORT DESTINATIONS



AWARDS & ACHIEVEMENTS



Secured “**Supplier of the year**” 2022 in All categories by JYSK



GDEIB Award 2023 in the “**Best Practices category**” for our L&D initiatives.



“**Most Innovative Customer from Pakistan**” in Sangfor EPIC Global Summit Dubai.



Secured 3rd position in “**Best Corporate Reporting**” for year 2022



WEAVING A “SUSTAINABLE” NARRATIVE

AT A GLANCE



Scholarships to 11 financially challenged students for higher education



Marriages of 21 female employees / workers and workers' daughters through combined marriage.



Positively impacted 150+ employees through wellness program



16% increase in female strength in management cadre



50,000 mangroves planted to combat climate change



18.8% increase in energy generation through solar



Reclaimed 250+M gallons of water sufficient for 1500+ households.

CERTIFICATIONS & UNDERTAKINGS



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COMPANY'S PERFORMANCE

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FINANCIAL PERFORMANCE

REVENUE



FY'23	PKR 57 Bn
FY'22	PKR 49 Bn

PAT



FY'23	PKR 8.9 Bn
FY'22	PKR 3.4 Bn

EBITDA



FY'23	PKR 14 Bn
FY'22	PKR 7.5 Bn

FINANCIAL PERFORMANCE

TOTAL ASSETS



23%

FY'23 **PKR 77 Bn**

FY'22 **PKR 62 Bn**

BREAKUP VALUE / SHARE



23%

FY'23 **PKR 91.85**

FY'22 **PKR 74.94**

WEALTH GENERATED



58%

FY'23 **PKR 23.5 Bn**

FY'22 **PKR 14.8 Bn**

KEY PERFORMANCE INDICATORS

ROCE



FY'23 23.84%

FY'22 11.87%

EPS - PKR



FY'23 22.46

FY'22 8.76

CURRENT RATIO



FY'23 1.47

FY'22 1.57

WC - DAYS



FY'23 149

FY'22 129

D/E %



FY'23 27.19%

FY'22 26.56%

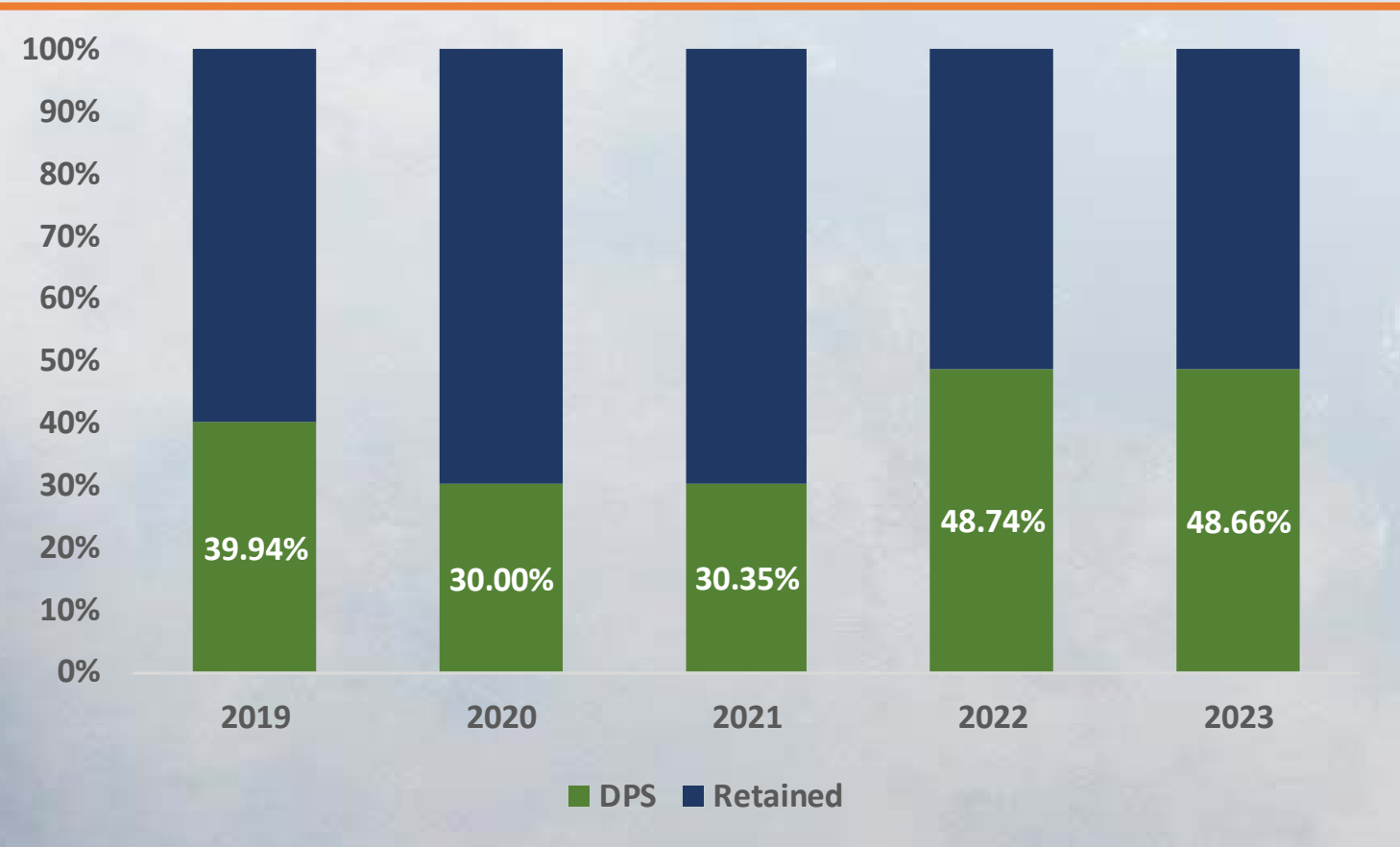
INTEREST COVER



FY'23 1.10

FY'22 1.08

EARNINGS VS PAYOUT RATIO



Year	in PKR	
	EPS	DPS
2019	15.9	6.35
2020	7.8	2.34
2021	11.3	3.43
2022	8.76	4.27
2023	22.46	10.93



ECONOMIC OUTLOOK



IMF

Reached
SLA – USD
700Mn



CAD

Declined
58% to USD
0.9Bn

USD



Volatility
still persists

POWER



Another
increase on
the cards.

COTTON



Production
increased
127%

FINANCE



Higher
Monetary
policy rate –
22%

EXPORTS



Remained
stable in USD
– SPLY (Jul –
Oct'23)

TOWEL



Exports ▲
6.7% SPLY
(July – Oct
22)

COMPANY'S SALES

Q1FY'24 - **PKR 17.6B**

Q1FY'23 - **PKR 9B**

COMPANY'S PROFIT

Q1FY'24 - **PKR 1B**

Q1FY'23 - **PKR 1.7B**

Q&A



Thank You!