

# CORPORATE BRIEFING SESSION

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SURAJ COTTON MILLS LIMITED

FOR THE YEAR ENDED JUNE 30, 2023

# COMPANY PROFILE

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CORPORATE BRIEFING

FOR FY 2022-23

# COMPANY PROFILE

## CORPORATE BRIEFING SESSION - SCML



- We are a Public Listed Company, incorporated in 1984.
- Scrip of Suraj Cotton Mills Limited (SCML) is traded on PSX with market ticker of **SURC**.
- Being a textile composite manufacturing concern we are engaged in manufacturing and trading of High Quality Yarn and Woven Fabrics.
- Our Units are located at Noori Abad (Sindh), Shahkot and Raiwind (Punjab).

# VISION & MISSION STATEMENT

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CORPORATE BRIEFING

FOR FY 2022-23

# VISION & MISSION STATEMENT

CORPORATE BRIEFING SESSION - SCML



## VISION

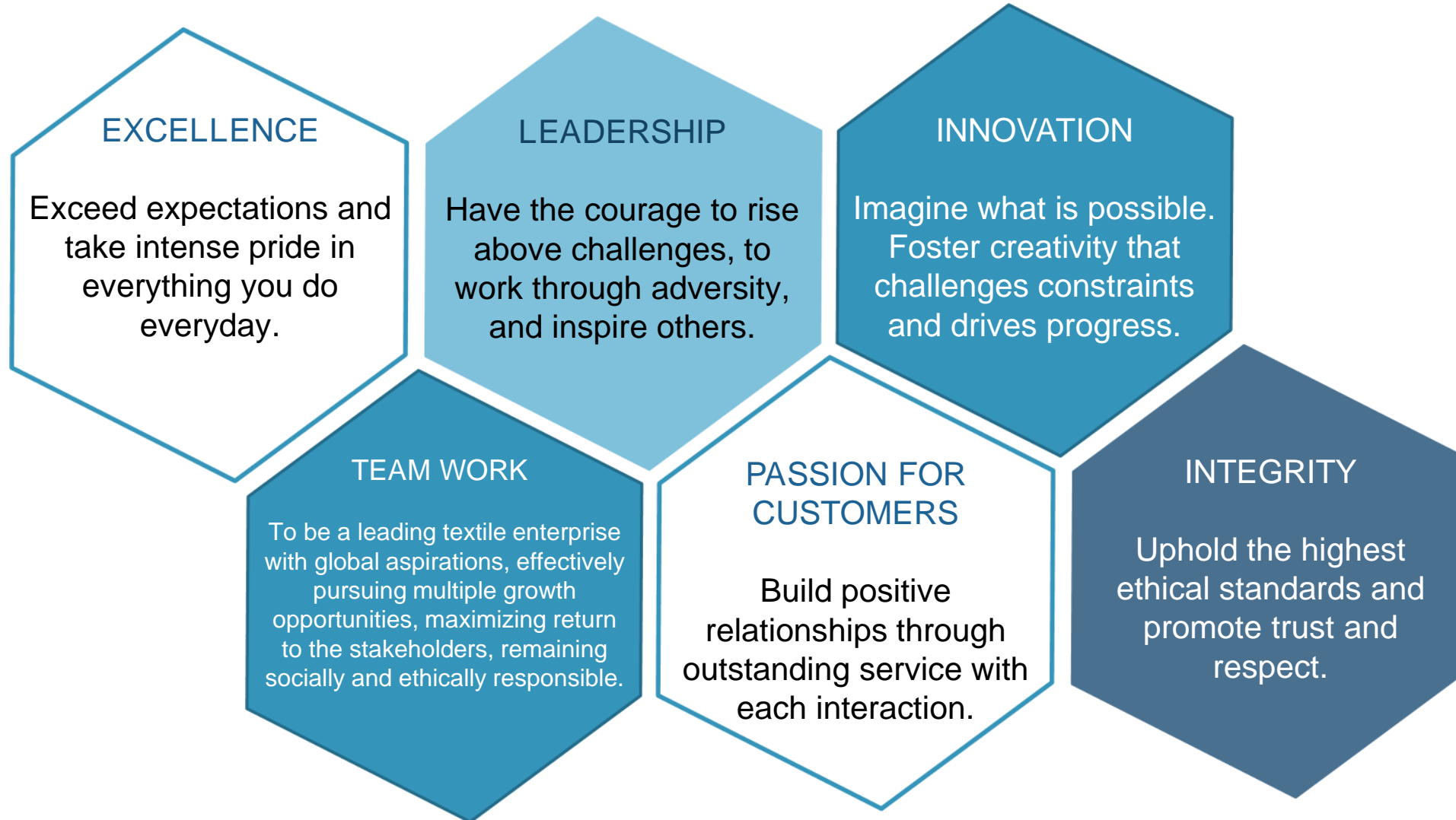
To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

## MISSION STATEMENT

We are committed to become a premier manufacturing organization in the textile industry maintaining market leadership in the present business and diversifying / integrating into value added projects with the goal of maximizing returns for all stakeholders.

# CORE VALUES

CORPORATE BRIEFING SESSION - SCML



# OPERATIONAL PERFORMANCE

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CORPORATE BRIEFING

FOR FY 2022-23

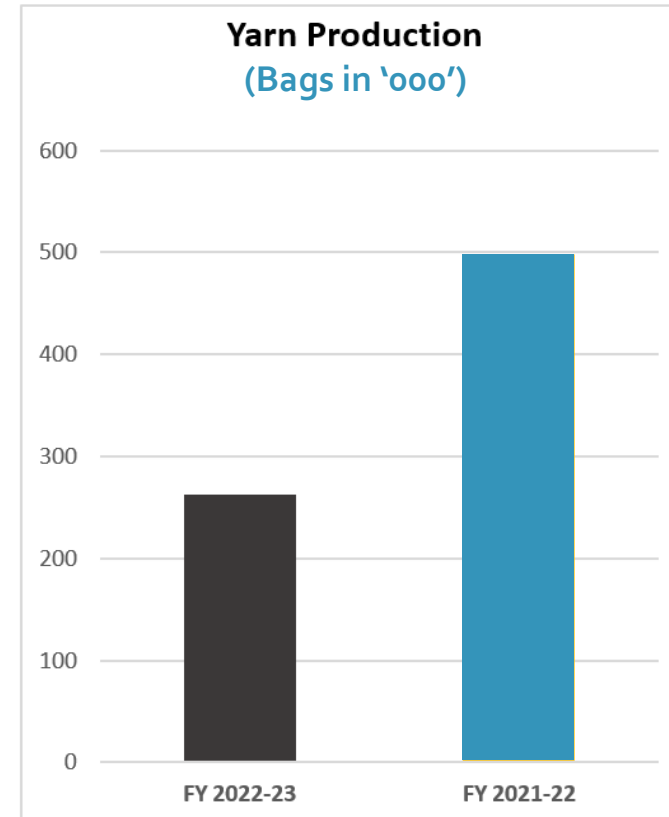
# PRODUCTION - SPINNING

## CORPORATE BRIEFING SESSION - SCML

Cumulatively, for Yarn production; we have installed 122,304 Spindles and have annual capacity to produce over 55.2 Million Kgs of Yarn (in 20s Count).

Following are our Yarn Production Numbers:

Particulars	UOM	FY 2022-23	FY 2021-22	Growth / (Decline)
		'Quantities in 000'		
Yarn Production	Bags	262.73	498.42	-47.29%





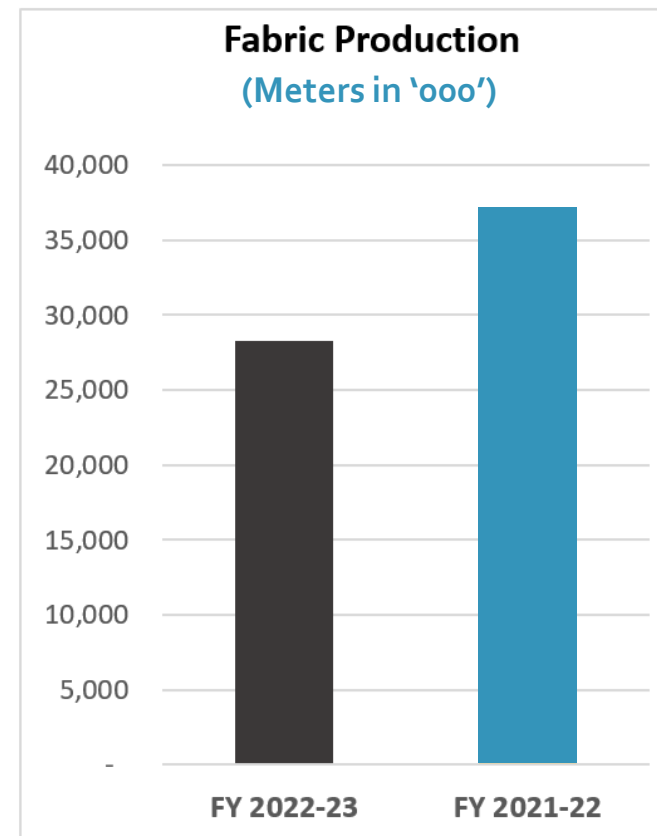
# PRODUCTION - WEAVING

## CORPORATE BRIEFING SESSION - SCML

We have installed annual production capacity of over 130.6 Million Square Meters (at 50 Picks) of Fabric.

Following are our Fabric Production Numbers:

Particulars	UOM	FY 2022-23	FY 2021-22	Growth / (Decline)
		'Quantities in 000'		
Fabric Production	Meters	28,290	37,189	-23.93%

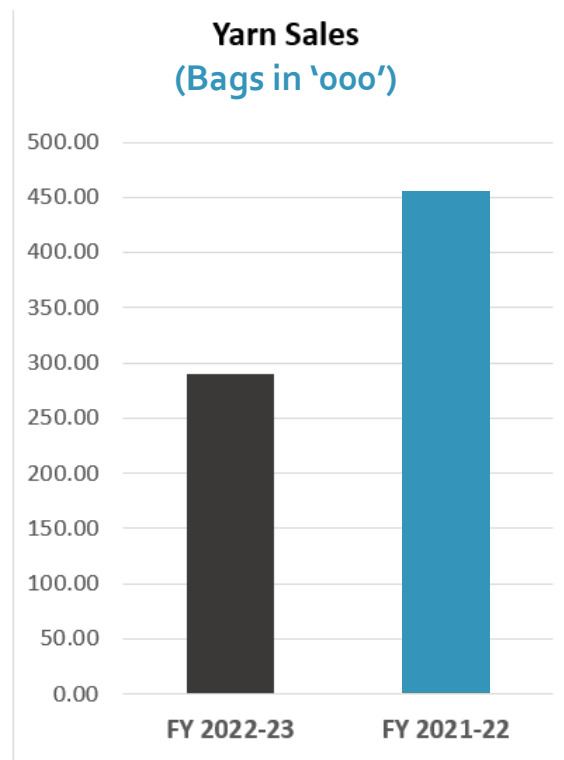
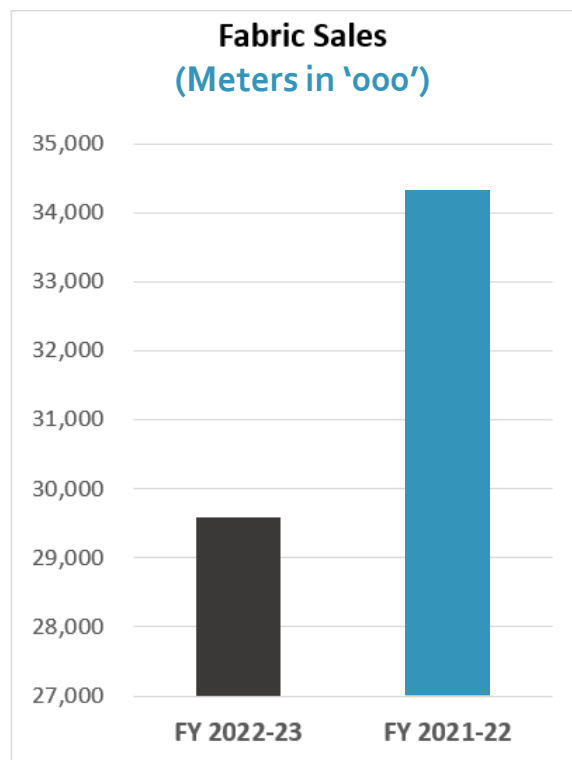


# SALES SUMMARY

## CORPORATE BRIEFING SESSION - SCML

Sales Summary for the FY 2022-23:

Particulars	UOM	FY 2022-23	FY 2021-22	Growth / (Decline)
		'Quantities in 000'		
Yarn Sales	Bags	289.75	453.66	-36.13%
Fabric Sales	Meters	29,594	34,316	-13.76%



# FINANCIAL PERFORMANCE

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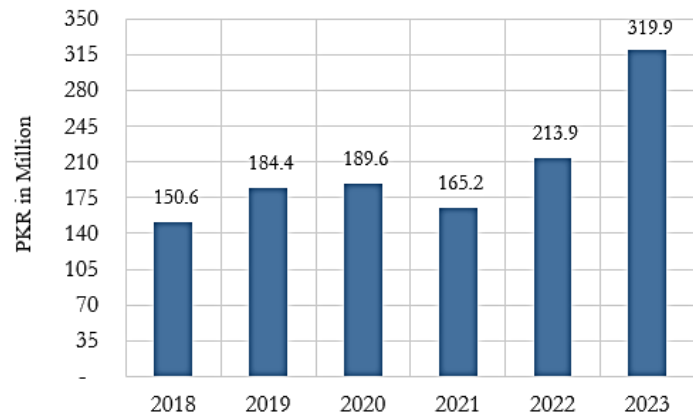
CORPORATE BRIEFING

FOR FY 2022-23

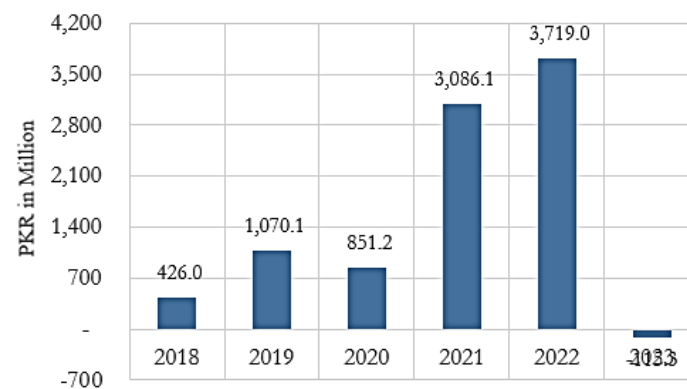
# FINANCIAL PERFORMANCE

## CORPORATE BRIEFING SESSION - SCML

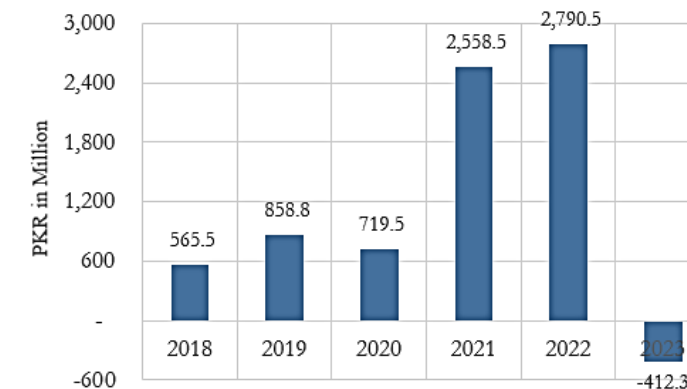
### Finance Cost



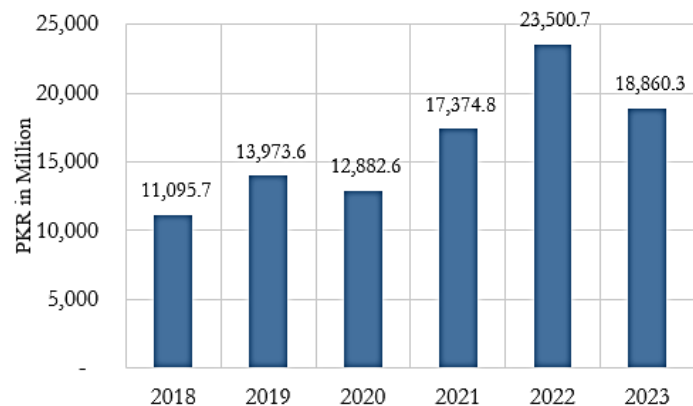
### Profit Before Tax



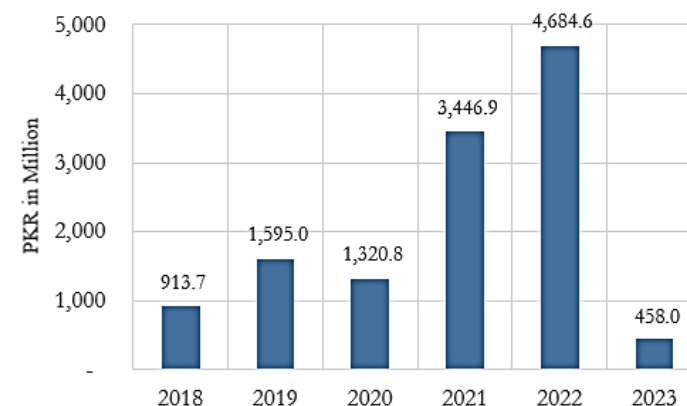
### Profit After Tax



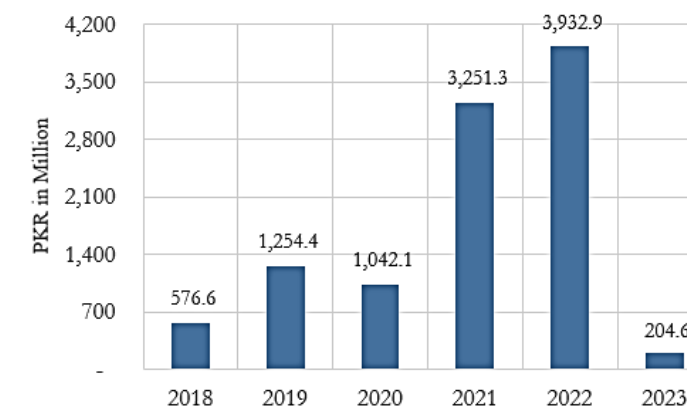
### Sales



### Gross Profit



### Operating Profit



# FINANCIAL PERFORMANCE

## CORPORATE BRIEFING SESSION - SCML

Profitability Ratios		2023	2022	2021	2020	2019	2018
Gross profit ratio	(%)	2.4	19.9	19.8	10.3	11.4	8.2
Operating profit margin to sales	(%)	1.1	16.7	18.7	8.1	9.0	5.2
Net profit margin to sales (net)	(%)	-2.2	11.9	14.7	5.6	6.1	5.1
Return on average equity	(%)	-3.7	26.9	32.2	11.3	14.7	10.8
Return on capital employed	(%)	1.4	26.4	27.4	11.4	14.7	6.8
Return on average assets	(%)	-2.0	15.3	17.8	5.8	7.5	6.3

Capital Structure Ratios		2023	2022	2021	2020	2019	2018
Debt equity ratio		25:75	23:77	22:78	27:73	29:71	34:67
Total liabilities to total assets	(%)	49.0	44.6	41.1	49.1	48.5	49.8

# FINANCIAL PERFORMANCE

## CORPORATE BRIEFING SESSION - SCML

Liquidity Ratios		2023	2022	2021	2020	2019	2018
Current ratio	(times)	2.5	2.9	2.8	1.9	1.8	2.1
Quick ratio	(times)	1.1	1.4	1.8	0.9	0.8	1.0

Activity / Turnover Ratios		2023	2022	2021	2020	2019	2018
Debtors turnover ratio	(times)	6.7	11.6	14.4	13.7	17.0	19.0
No. of days in receivables / Average collection period	(days)	54.7	31.4	25.4	26.7	21.5	19.2
Inventory turnover ratio	(times)	3.1	4.0	4.0	3.4	4.3	5.5
No. of days in inventory	(days)	118.8	90.9	90.7	107.4	85.5	66.4
Creditors turnover ratio	(times)	4.3	5.8	4.4	4.3	5.5	6.0
No. of days in creditors / Average payment period	(days)	85.0	63.0	82.3	85.0	66.4	60.8
Total assets turnover	(times)	0.9	1.3	1.2	1.0	1.2	1.2

# FINANCIAL PERFORMANCE

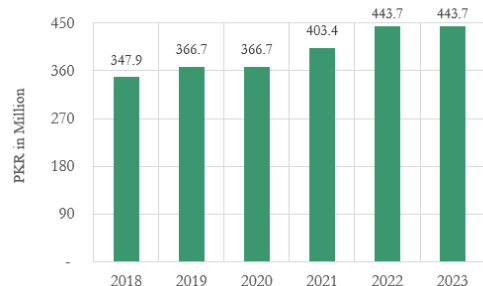
## CORPORATE BRIEFING SESSION - SCML

Summary of Profit and Loss Account	2023	2022	2021	2020	2019	2018
Sales - net	18,860,335	23,500,659	17,374,800	12,882,572	13,973,634	11,095,688
Cost of sales	18,402,367	18,816,100	13,927,861	11,561,798	12,378,649	10,181,955
Gross profit	457,968	4,684,559	3,446,939	1,320,774	1,594,985	913,733
Distribution and selling expenses	209,728	240,476	155,936	119,088	125,353	141,279
Administrative expenses	260,627	311,233	331,791	204,325	165,718	147,379
Other operating expenses	115,083	601,664	261,179	226,241	157,119	145,039
Other operating income	332,030	401,703	553,232	271,003	107,647	96,596
Operating profit before finance costs	204,560	3,932,889	3,251,265	1,042,123	1,254,442	576,632
Share of loss from joint ventures	-	-	-	(1,359)	-	-
Finance costs	319,866	213,906	165,182	189,563	184,370	150,626
Profit before taxation	(115,306)	3,718,983	3,086,083	851,201	1,070,072	426,006
Taxation - net	296,972	928,452	527,562	131,652	211,317	(139,455)
<b>Net income</b>	<b>(412,278)</b>	<b>2,790,531</b>	<b>2,558,521</b>	<b>719,549</b>	<b>858,755</b>	<b>565,461</b>

# FINANCIAL PERFORMANCE

## CORPORATE BRIEFING SESSION - SCML

### Share Capital



### Reserves



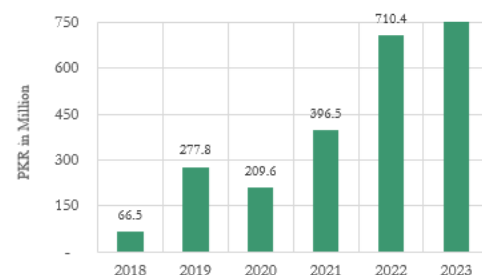
### Shareholder's Equity



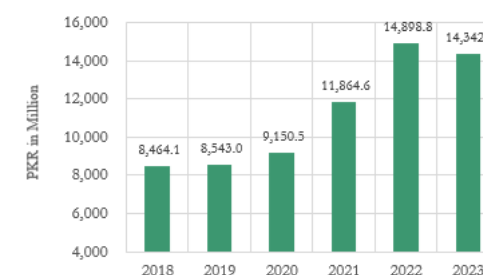
### Long Term Financing



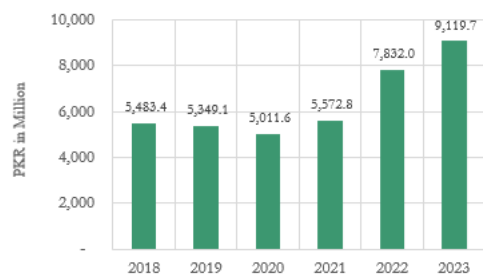
### Deferred Liabilities



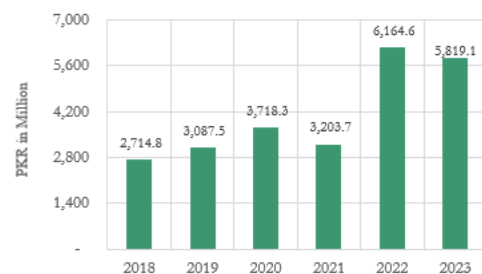
### Capital Employed



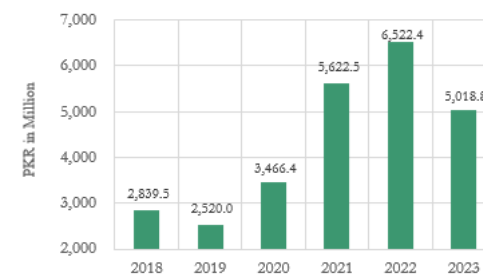
### Property, Plant & Equipment



### Stock In Trade



### Working Capital





# FINANCIAL PERFORMANCE

## CORPORATE BRIEFING SESSION - SCML

Summary of Balance Sheet	2023	2022	2021	2020	2019	2018
Property, plant and equipment	9,119,661	7,832,040	5,572,818	5,011,641	5,349,114	5,483,352
Stock-in-trade	5,819,052	6,164,550	3,203,682	3,718,268	3,087,533	2,714,766
Trade debts	3,046,691	2,604,817	1,439,847	974,012	913,047	732,216
Trade and other payables	3,279,900	3,013,743	2,206,833	2,270,877	1,870,028	1,581,088
Current assets	10,911,939	11,535,417	8,662,469	7,117,734	5,483,953	5,457,726
Total assets	21,177,055	20,665,526	15,730,546	13,011,465	11,788,505	11,190,743
Reserves	10,353,692	10,999,558	8,864,618	6,249,900	5,701,265	5,230,342
Shareholders' equity	10,797,414	11,443,280	9,268,002	6,616,613	6,067,978	5,620,199
Long term financing	3,545,300	3,455,552	2,596,566	2,533,850	2,474,995	2,885,828
Deferred liabilities	727,530	727,530	396,510	209,633	277,828	66,511
Short term financing	1,226,258	726,496	429,454	1,278,365	698,968	993,116
Current liabilities	4,447,557	3,972,681	3,040,014	3,651,369	2,967,704	2,618,205

Summary of Cash Flow Statement	2023	2022	2021	2020	2019	2018
Cash and cash equivalents at the beginning of the year	420,735	282,975	207,139	433,938	64,827	41,676
Net cash (used in) / generated from operating activities	(439,637)	28,925	3,419,448	618,688	1,313,394	(788,753)
Net cash used in investing activities	(678,966)	(1,052,560)	(2,883,184)	(1,012,956)	(418,710)	(355,569)
Net cash (used in) / generated from financing activities	840,435	1,161,395	(460,428)	167,469	(525,573)	1,167,473
Net increase / (decrease) in cash and cash equivalents	(278,168)	137,760	75,836	(226,799)	369,111	23,151
Cash and cash equivalents at the end of the year	142,567	420,735	282,975	207,139	433,938	64,827

### D Other Data

Depreciation and amortization	587,082	587,082	464,109	499,630	500,542	406,544
Capital expenditure	2,889,142	2,889,142	1,044,886	183,214	392,528	1,018,986
No. of ordinary shares (no. of shares in millions)	44,372	44,372	40,338	36,671	36,671	31,888

# FINANCIAL PERFORMANCE

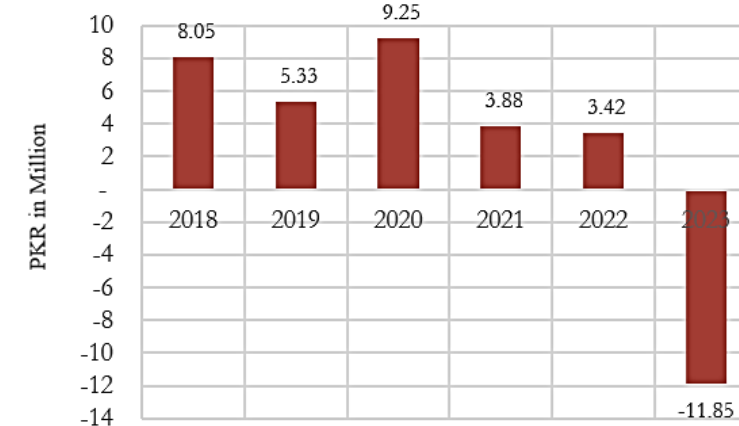
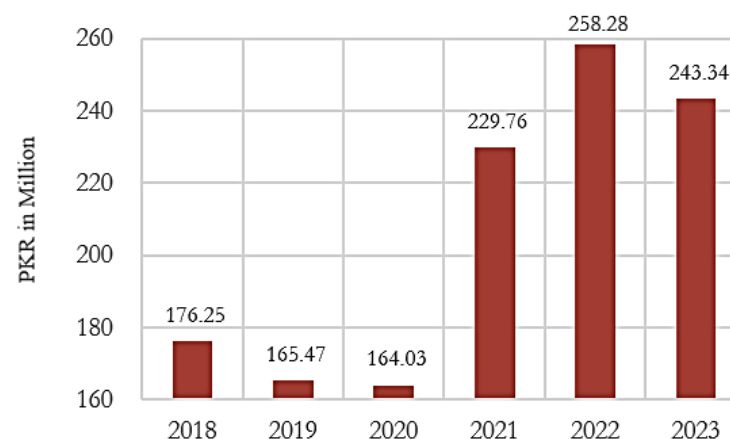
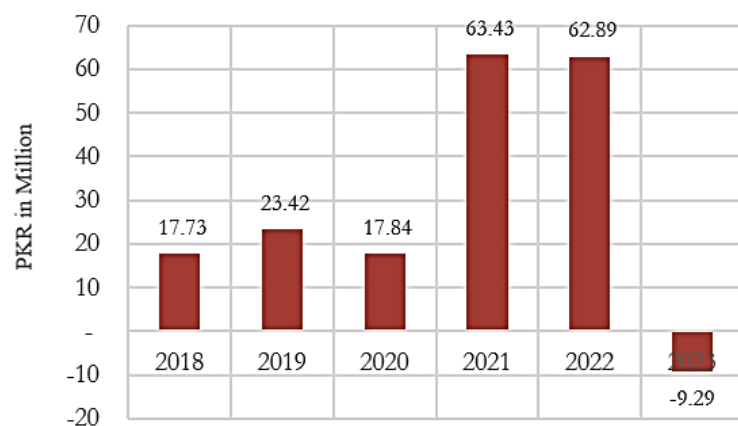
## CORPORATE BRIEFING SESSION - SCML

Investment / Market Ratios		2023	2022	2021	2020	2019	2018
Earnings per share	(Rs.)	-9.3	62.9	63.4	19.6	23.4	17.7
Price earnings ratio	(times)	-11.8	3.4	3.8	8.4	5.3	8.0
Cash dividend per share	(Rs.)	1.0	4.0	10.0	4.0	5.0	4.0
Stock dividend / Bonus shares	(%)	10.0	-	10.0	10.0	-	15.0
Break-up value per share	(Rs.)	243.3	257.9	229.8	180.4	165.5	176.2

### Earnings Per Share (EPS)

### Break-Up Value per Share

### Price to Earning



# STRATEGIC DEVELOPMENTS

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CORPORATE BRIEFING

FOR FY 2022-23

# QUERIES

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CORPORATE BREIFING

FOR FY 2022-23

THANKYOU

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