

**QUARTERLY ACCOUNTS  
FOR THE FIRST QUARTER  
ENDED SEPTEMBER 30, 2023  
(UN-AUDITED)**



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**ARUJ INDUSTRIES LTD.**

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**COMPANY INFORMATION**

**BOARD OF DIRECTORS**

- |                                |   |                 |
|--------------------------------|---|-----------------|
| 1. Mr. Ali Maqsood Butt        | : | Chair Person    |
| 2. Mr. Faisal Khan             | : | Chief Executive |
| 3. Mr. SH. Ghulam Mustafa      | : | Director        |
| 4. Mrs. Durray Zara Butt       | : | Director        |
| 5. Dr. Aruj Butt               | : | Director        |
| 6. Mr. Muhammad Sajjad Hussain | : | Director        |
| 7. Miss Amara Javid            | : | Director        |

**CHIEF FINANCIAL OFFICER**

Mrs. Durray Zara Butt

**COMPANY SECRETARY**

Mr. Muhammad Sajjad Hussain

**SHARE REGISTRARS**

M/s. Corplink (Pvt.) Ltd.  
Wings Arcade, 1-K , Commercial  
Model Town Lahore.  
Tel: 35839182, 35869037

**LEGAL ADVISOR**

Mr.Mian Waheed Akhtar,  
Advocate High Court/ Supreme Court  
Lahore.

**AUDITORS**

M/s. Qadeer & Co.  
Chartered Accountants,  
32-A Lawrence Road,  
Lahore.

**REGISTERED OFFICE**

2-KM Off Raiwind-Manga Road,  
Raiwind, Lahore.  
Tel: (92 - 42) 35393125-6, 38102800  
Fax: (92 - 42) 35393127  
E-mail: info@aruj.com  
Website: www.aruj.com

**AUDIT COMMITTEE**

Mr. Muhammad Sajjad Hussain	Chairman
Mr. SH. Ghulam Mustafa	Member
Miss Amara Javid	Member

**REGISTERED OFFICE**

2-KM Off Raiwind-Manga Road,  
Raiwind, Lahore.  
Tel: (92 - 42) 35393125-6, 38102800  
Fax: (92 - 42) 35393127  
E-mail: info@aruj.com  
Website: www.aruj.com

**HR & REMUNERATION COMMITTEE**

Mr. Muhammad Sajjad Hussain	Chairman
Dr. Aruj Butt	Member
Miss Amara Javid	Member

**BANKERS**

Bank Alfalah Limited.  
Habib Bank Limited.  
Bank of Punjab.  
JS Bank Limited.  
Habib Metropolitan Bank Ltd.  
Faysal Bank Limited.  
Meezan Bank  
Bank Al Habib



DIRECTOR'S REPORT

The Directors of Aruj Industries Ltd would like to present the unaudited accounts of the 1st Quarter ended 30th September, 2023. In brief, the results are as follows:

	3 Months ended Jul, 23 to Sep, 23 Rupees In Million	3 Months ended Jul, 22 to Sep, 22 Rupees In Million
Net Sale	116.592	337.404
Net Loss before Taxation	(30.299)	(11.977)
Loss per Share	(3.04)	(1.52)

Your company has experienced a tough first quarter in the new financial year. The USD peaked in about August of the quarter, which has resulted in both supply and demand side issues. We are however seeing leveling out of the USD since the 2nd quarter, and believe sales should improve accordingly. The climate of political uncertainty has also added to the risk, however we also see this hurdle to clear up in the 3rd quarter.

We expect a similar scenario to continue until the Q3 of the current financial year. There is a massive political instability in the country, which is hampering business confidence. The continued energy crisis and fear of war in Europe have also massively decreased the demand for Pakistani textile products.

Despite this grim outlook, we are confident in maintaining the sales figure for the coming quarter, as we believe we have firm orders for our product.

For and on behalf of the Board

Lahore:  
27<sup>th</sup> November, 2023

FAISAL KHAN  
(Chief Executive Officer)

ڈائریکٹرز رپورٹ

آپ کی کھٹی عروج اظہر بریلینڈ کے ڈائریکٹرز کمیٹی کے 30 ستمبر 2023ء میں ختم ہونے والے سرمایہ کے لیے غیر آڈٹ شدہ اکاؤنٹس کے ساتھ ساتھ ماہی رپورٹ پیش کرنا چاہیں گے۔

سہ ماہی اہتمام سہ ماہی جولائی سے ستمبر 2022	سہ ماہی اہتمام سہ ماہی جولائی سے ستمبر 2023	کل فروخت
کے اہتمام پر	کے اہتمام پر	
روپے بلین میں	روپے بلین میں	
337.404	116.592	
(11.977)	(30.299)	تفصیل ٹیکسٹن سے پہلے
(1.52)	(3.04)	نی شیئر تفصیل

آپ کی کمپنی نے نئے مالی سال کی پہلی سہ ماہی کا تجربہ کیا ہے۔ USD سہ ماہی کے تقریباً اگست میں عروج پر تھا، جس کے نتیجے میں طلب اور رسد دونوں کے مسائل پیدا ہوئے۔ تاہم ہم دوسری سہ ماہی کے بعد سے USD کی سطح میں کمی دیکھ رہے ہیں، اور یقین رکھتے ہیں کہ اسی کے مطابق فروخت میں بہتری آنی چاہیے۔ سیاسی غیر یقینی کی فضا نے بھی خطرے میں اضافہ کر دیا ہے، تاہم ہم تیسری سہ ماہی میں اس رکاوٹ کو دور کرنے کے لیے بھی دیکھتے ہیں۔

ہم توقع کرتے ہیں کہ اسی طرح کا منظر نامہ موجودہ مالی سال کی سہ ماہی تک جاری رہے گا۔ ملک میں بڑے پیمانے پر سیاسی عدم استحکام ہے جس سے کاروباری اعتماد متاثر ہو رہا ہے۔ توانائی کے مسلسل بحران اور یورپ میں جنگ کے خوف نے بھی پاکستانی ٹیکسٹائل مصنوعات کی مانگ میں بڑے پیمانے پر کمی کی ہے۔

اس سنگین منظر نامے کے باوجود، ہم آنے والی سہ ماہی کے لیے فروخت کے اعداد و شمار کو برقرار رکھنے میں پراعتماد ہیں، کیونکہ ہمیں یقین ہے کہ ہمارے پاس اپنی مصنوعات کے لیے پختہ آرڈرز ہیں۔

یورڈ کی جانب سے:-

فیصل خان

چیف ایگزیکٹو

لاہور

مورخہ: 27 نومبر 2023

**BALANCE SHEET  
AS AT SEPTEMBER 30, 2023**

	(UN-AUDITED) SEP. 30, 2023 Rupees	(AUDITED) June 30, 2023 Rupees
<b>CAPITAL AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised Capital 12,500,000 ordinary shares of Rs. 10/- each	<u>125,000,000</u>	<u>125,000,000</u>
Issued, Subscribed & Paid up Capital:	104,578,900	104,578,900
Capital Reserve	100,000,000	100,000,000
Director Loan	97,058,538	94,308,538
Retained earning	(71,376,874)	(39,620,161)
	<b>230,260,564</b>	<b>259,267,277</b>
<b>NON-CURRENT LIABILITIES</b>		
Liabilities against assets subject to finance lease	14,547,319	15,797,489
Deferred liabilities	42,766,362	42,766,362
	<b>57,313,681</b>	<b>58,563,851</b>
<b>CURRENT LIABILITIES:</b>		
Short Term Finance	675,795,876	681,317,985
Finance Lease	6,234,563	6,808,540
Long Term Loan	6,006,540	6,006,540
Trade and other payable	245,323,890	194,185,582
Unclaim Dividend	2,290,218	2,290,218
Accrued Markup of short term loans-secured	7,926,512	7,926,512
Provision for Taxation	11,828,577	10,371,171
	<b>955,406,176</b>	<b>908,906,548</b>
<b>CONTINGENCIES AND COMMITMENTS</b>		
	-	-
	<u>1,242,980,421</u>	<u>1,226,737,676</u>
<b>PROPERTY PLAND AND EQUIPMENT</b>		
<b>Operating Fixed Assets - Tangible</b>		
At Written down value	402,307,878	410,604,548
<b>CAPITAL WORK IN PROGRESS - P &amp; M</b>		
	6,548,799	6,548,799
<b>LONG TERM SECURITY DEPOSITS</b>		
	1,733,341	1,733,341
<b>CURRENT ASSETS:</b>		
Stores and spares	24,526,245	24,526,245
Stock in trade	278,991,015	280,184,309
Trade Debts	303,385,346	285,554,958
Loan & Advances	171,597,721	159,936,412
Other Receivable	47,557,637	48,761,540
Cash and bank balances	6,332,439	8,887,383
	<b>832,390,403</b>	<b>807,850,847</b>
<b>TOTAL ASSETS</b>	<u><b>1,242,980,421</b></u>	<u><b>1,226,737,535</b></u>

Chief Executive

Director

Chief Financial Officer



**ARUJ INDUSTRIES LTD.**

**PROFIT AND LOSS ACCOUNT ( UN - AUDITED)  
FOR THE FIRST QUATER ENDED  
SEPTEMBER 30, 2023**

	Jul-23 To Sep-23 Rupees	Jul-22 To Sep-22 Rupees
<b>Sales - net</b>	<b>116,592,514</b>	<b>337,404,009</b>
<b>Less: Cost of sales</b>	<b>(138,709,828)</b>	<b>(317,178,722)</b>
<b>Gross Profit / (Loss)</b>	<b>(22,117,314)</b>	<b>20,225,287</b>
<b>Less: Operating expenses:</b>		
Administrative and General	<b>(7,099,177)</b>	<b>(8,758,711)</b>
Selling and Distribution	<b>(332,848)</b>	<b>(1,978,341)</b>
	<b>(7,432,025)</b>	<b>(10,737,052)</b>
<b>Operating Profit / (Loss)</b>	<b>(29,549,339)</b>	<b>9,488,235</b>
<b>Finance Cost</b>	<b>(749,968)</b>	<b>(21,465,623)</b>
	<b>(30,299,307)</b>	<b>(11,977,388)</b>
	<b>(30,299,307)</b>	<b>(11,977,388)</b>
<b>Loss before taxation</b>	<b>(30,299,307)</b>	<b>(11,977,388)</b>
<b>Provision for taxation</b>	<b>(1,457,406)</b>	<b>(3,895,002)</b>
<b>Loss after taxation</b>	<b>(31,756,713)</b>	<b>(15,872,390)</b>
<b>Loss per share - basic</b>	<b>(3.04)</b>	<b>(1.52)</b>

Chief Executive

Director

Chief Financial Officer

**CASH FLOW STATEMENT (UN-AUDITED)****FOR THE FIRST QUATER ENDED  
SEPTEMBER 30, 2023**

	SEP. 30, 2023 Rupees	SEP. 30, 2022 Rupees
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Profit before taxation	(30,299,307)	(11,977,388)
<b>Adjustments for:</b>		
Depreciation	8,296,670	12,196,854
Financial Charges	749,968	21,465,623
	<u>9,046,638</u>	<u>33,662,477</u>
<b>Cash Flow Before Working Capital Changes</b>		
<b>Working Capital Changes</b>	(21,252,669)	21,685,089
(Increase) / Decrease in current assets		
Stores, spare parts and loose tools and	-	(3,497,344)
Stock in trade	1,193,294	53,527,710
Trade debts	(17,830,388)	11,669,835
Loan and advances	(11,661,309)	(6,985,331)
Other Receivables	1,204,044	4,202,501
Increase/ (decrease) in current liabilities		
Trade and other payables	51,138,308	(79,928,091)
	<u>24,043,949</u>	<u>(21,010,720)</u>
<b>Cash Generated from Operations</b>	2,791,280	674,369
Financial Cost Paid	(749,968)	(21,257,282)
<b>Net Cash inflow /(outflow) from operating activities</b>	<u>2,041,312</u>	<u>(20,582,913)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Fixed capital expenditure	-	(20,200)
Capital Work In Progress	-	-
<b>Net Cash inflow /(outflow) from Investing activities</b>	<u>-</u>	<u>(20,200)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Long Term loans (Paid)/Received	-	(5,674,433)
Directors' loan	2,750,000	-
Payment of liabilities against assets subject to finance lease	(1,824,147)	(2,985,484)
<b>Net Cash inflow /(outflow) from Financing activities</b>	<u>925,853</u>	<u>(8,659,917)</u>
<b>Net (Increase) / Decrease in cash and cash equivalents</b>	2,967,165	(29,263,030)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<u>(672,430,602)</u>	<u>(642,248,822)</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF FIRST QUARTER</b>	<u><u>(669,463,437)</u></u>	<u><u>(671,511,852)</u></u>
<b>A CASH AND CASH EQUIVALENTS</b>		
Short term finance	(675,795,876)	(682,042,544)
Cash and Bank balances	6,332,439	10,530,692
	<u><u>(669,463,437)</u></u>	<u><u>(671,511,852)</u></u>

Chief Executive

Director

Chief Financial Officer

**STATEMENT OF CHANGES IN EQUITY  
FOR THE FIRST QUARTER ENDED  
SEPTEMBER 30, 2023**

	<u>Share Capital Rupees</u>	<u>Capital Reserves Rupees</u>	<u>Directors' Loan Rupees</u>	<u>Un-appropriat- ed Profit Rupees</u>	<u>Total Rupees</u>
Balance as at July 01.2022	104,578,900	100,000,000	93,168,538	89,198,025	386,945,463
Loan From Directors			-		-
Net Loss for 3 Months upto September 30 , 2022				(15,872,389)	(15,872,389)
Balance as at September 30.2022	<u>104,578,900</u>	<u>100,000,000</u>	<u>93,168,538</u>	<u>73,325,636</u>	<u>371,073,074</u>
Balance as at July 01.2023	104,578,900	100,000,000	94,308,538	(39,620,161)	259,267,277
Loan From Directors			2,750,000		2,750,000
Net Loss for 3 Months upto September 30, 2023				(31,756,713)	(31,756,713)
Balance as at September 30.2023	<u>104,578,900</u>	<u>100,000,000</u>	<u>97,058,538</u>	<u>(71,376,874)</u>	<u>230,260,564</u>

1. These Accounts are un-audited and are being presented as required under the Companies Act 2017.
2. The accounting policies adopted for the preparation of the third Quarter Accounts are the same as those applied in the preparation of the preceding annual published accounts for the year ended June 30. 2023 of the company
3. Figures for previous period have been re-arranged where-ever necessary, for the purpose of comparison and have been rounded off to the nearest rupee.

Chief Executive

Director

Chief Financial Officer

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