



DIN GROUP

Din[®]

DIN TEXTILE MILLS LIMITED

Corporate Briefing Session 2023

DIN TEXTILE MILLS LIMITED

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Introduction

Din Textile Mills Limited (DTML) is limited by shares, incorporated in Pakistan on June 13, 1988 and is quoted on Pakistan stock exchange (Formerly: Karachi Stock Exchange Limited). DTML is principally engaged in manufacturing and sales of yarn and Greige Fabrics.



134,928 Spindles

4 Spinning Units



1 Dyeing Unit 13 Ton /day



144 Air-Jet Looms

1 Weaving Unit



Historical Financial Highlights

KEY HIGHLIGHTS FOR THE YEAR



Sales Revenue	Rupees in '000'
2023 ↑ 3%	32,313,735
2022	31,352,709



Total Assets	Rupees in '000'
2023 ↑ 35%	37,991,974
2022	28,110,695



(Loss) / Earning Per Share	Rupees
2023 ↓ 125%	(16.53)
2022	65.63



(Loss)\Profit After Tax	Rupees in '000'
2023 ↓ 125%	(867,523)
2022	3,443,296



Capital Expenditure	Rupees in '000'
2023 ↑ 223%	4,010,270
2022	1,798,928



Donations	Rupees in '000'
2023 ↑ 804%	12,150
2022	1,510

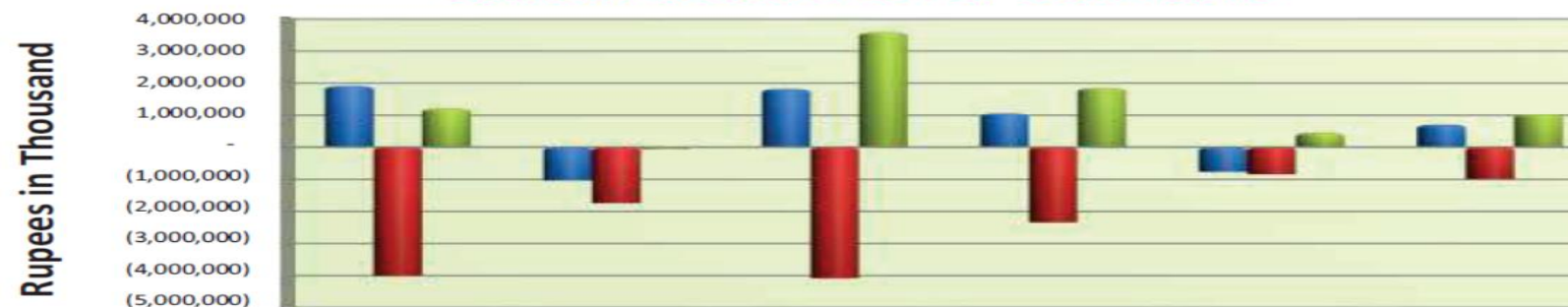
SUMMARY OF STATEMENT OF CASH FLOWS



	Year ended June 30,					
	2023	2022	2021	2020	2019	2018
	Rupees in '000'					
Cash Flows from / (Used in)						
Operating activities	1,882,554	(1,029,873)	1,791,677	1,038,174	(762,702)	690,836
Investing activities	(3,969,168)	(1,727,977)	(4,041,225)	(2,320,203)	(838,292)	(982,739)
Financing activities	1,189,247	(55,734)	3,541,017	1,820,810	439,114	1,005,605
Net Cash Flows	(897,367)	(2,813,584)	1,291,469	538,781	(1,161,880)	713,702
Opening Cash and Cash Equivalents	(3,187,274)	(373,690)	(1,665,159)	(2,203,940)	(1,042,060)	(1,755,762)
Closing Cash and Cash Equivalents	(4,084,641)	(3,187,274)	(373,690)	(1,665,159)	(2,203,940)	(1,042,060)

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SUMMARY OF STATEMENT OF CASH FLOWS



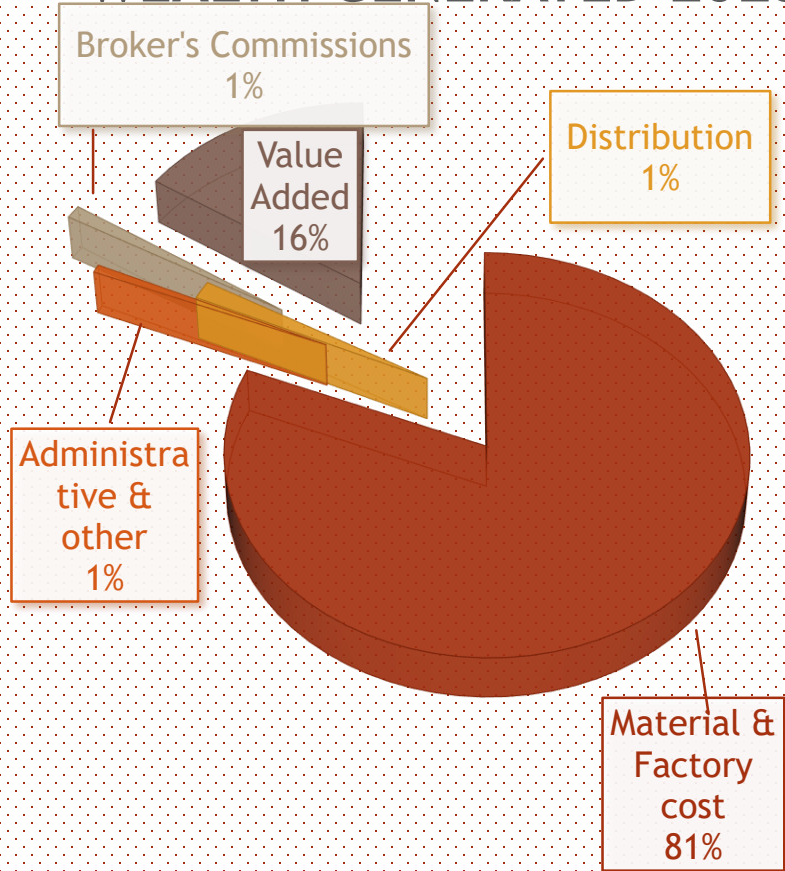
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STATEMENT OF VALUE ADDED

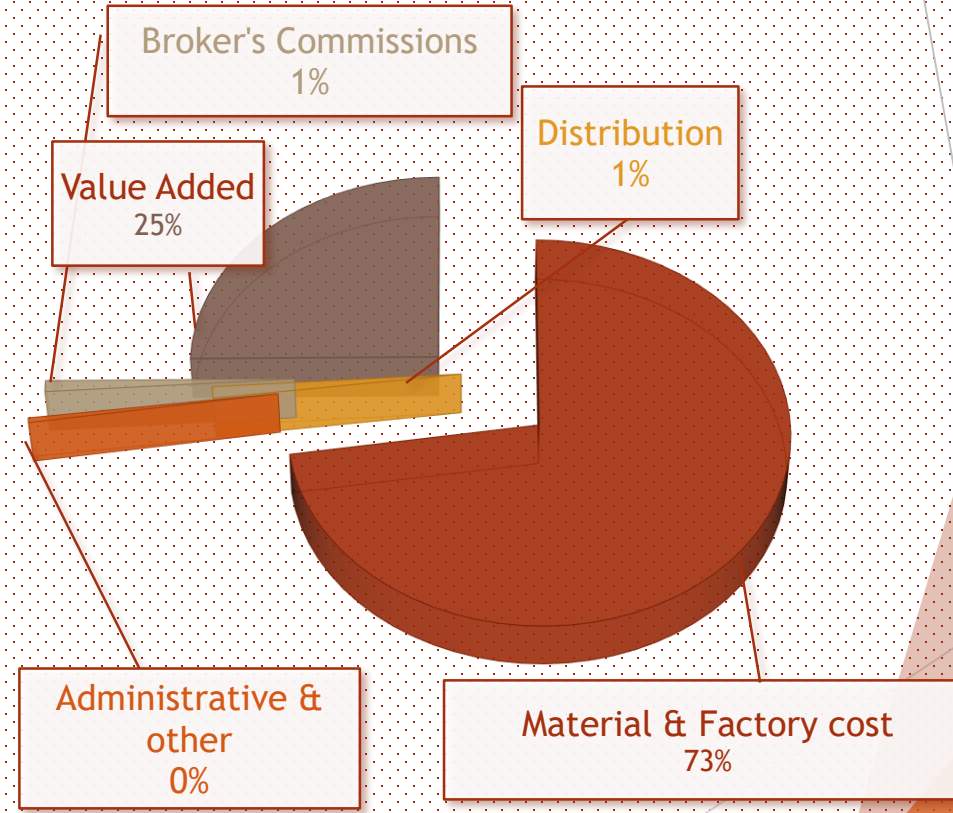
WEALTH GENERATED	2023		2022	
	Rupees	%	Rupees	%
Gross Sales Revenue	32,661,044,692	99.43	31,645,876,872	99.6
Other Receipts	187,214,398	0.57	126,472,842	0.4
Less: Material & services				
Material & Factory cost	26,688,843,188	-81.25	23,059,330,818	-72.58
Administrative & other	208,396,743	-0.63	123,669,990	-0.39
Distribution	470,566,053	-1.43	306,503,114	-0.96
Broker's Commissions	347,309,799	-1.06	293,167,847	-0.92
Value Add	5,133,143,307	15.63	7,989,677,945	25.15

STATEMENT OF VALUE ADDED

WEALTH GENERATED 2023



TOTAL REVENUE 2022

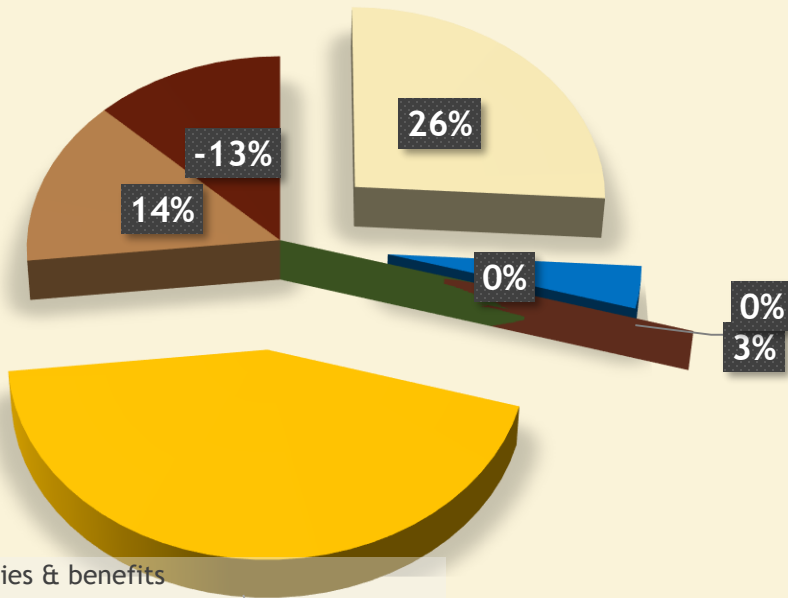


STATEMENT OF VALUE ADDED - CONTINUED

WEALTH DISTRIBUTED	2023		2022	
	Rupees	%	Rupees	%
To Employees				
Salaries & benefits	1,786,149,524	34.80	1,663,201,574	20.82
To Government				
Tax	242,411,645	4.72	289,491,312	3.62
Worker Profit Participation fund	-	-	200,497,724	2.51
Worker Welfare Fund	-	-	76,189,135	0.95
To Providers of Capital				
Mark up/Interest on Borrowed Fund	3,013,394,602	58.70	1,388,924,178	17.38
To Provide for Maintenance & Expansion of Assets				
Depreciation	963,812,131	18.78	934,597,760	11.70
Profit Retained / (Loss)	(872,624,595)	(17.00)	3,436,776,262	43.02
	5,133,143,307	100	7,989,677,945	100

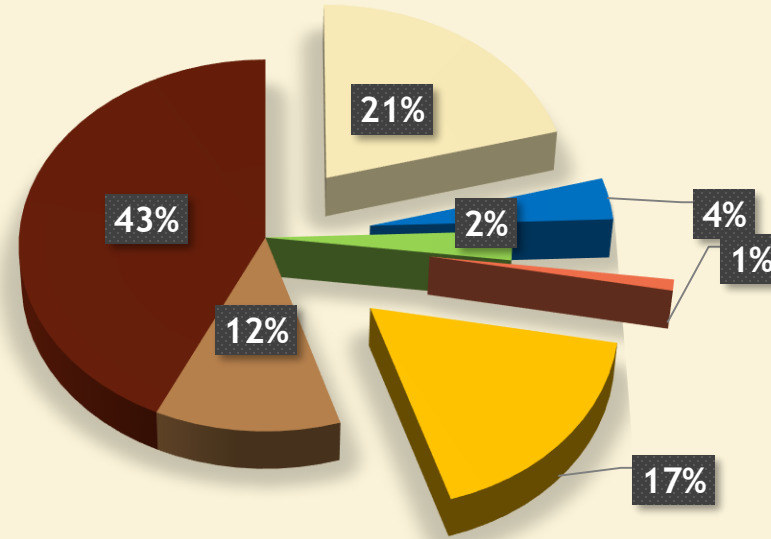
STATEMENT OF VALUE ADDED

Wealth Distributed 2023



- Salaries & benefits
- Tax
- Worker Profit Participation fund
- Worker Welfare Fund
- Mark up/Interest on Borrowed Fund
- Depreciation
- Profit Retained

Wealth Distributed 2022



- Salaries & benefits
- Tax
- Worker Profit Participation fund
- Worker Welfare Fund
- Mark up/Interest on Borrowed Fund
- Depreciation
- Profit Retained

DuPont Analysis

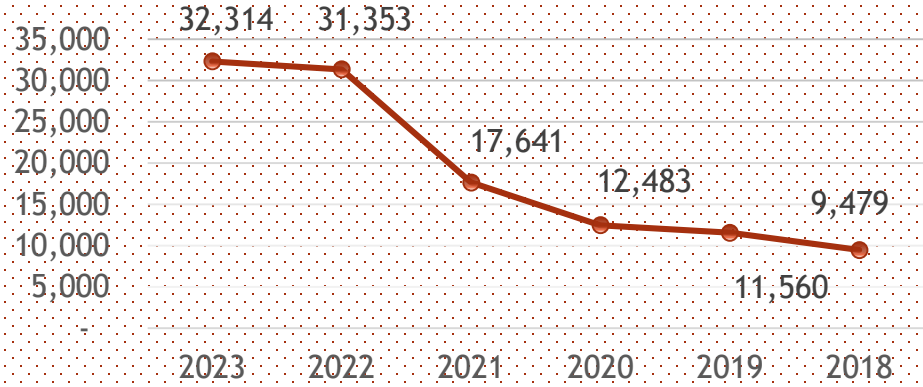


Year	Return on Equity (ROE) D=A*B*C	Profit Margin = Pre tax Profit / Net Sales A	Assets Turnover = Net Sales / AVG. Assets B	Equity Multiplier = Avg. Assets / Avg. Equity C
2023	-6.69%	-1.93%	0.98	3.54
2022	58.38%	11.91%	1.37	3.57
2021	49.75%	10.98%	1.17	3.86
2020	6.74%	1.42%	1.09	4.36
2019	21.12%	3.62%	1.19	4.92
2018	13.38%	2.44%	1.16	4.71

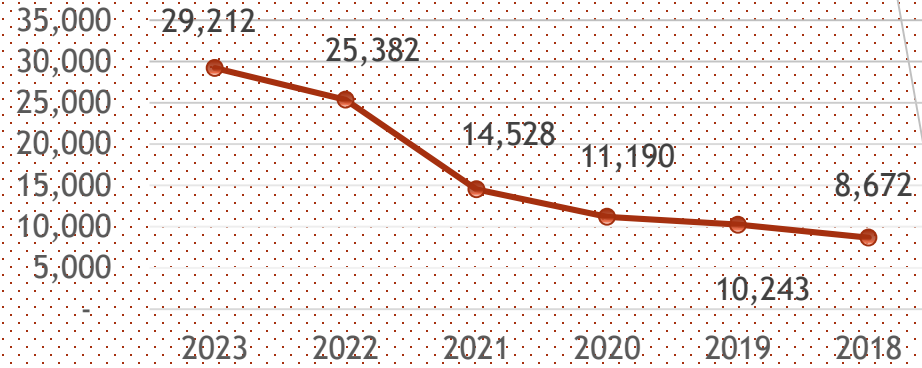


Rs. in Million

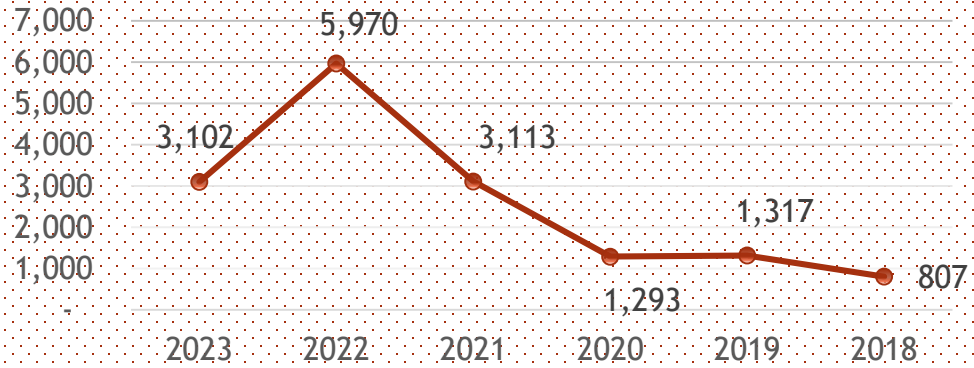
Net Sales



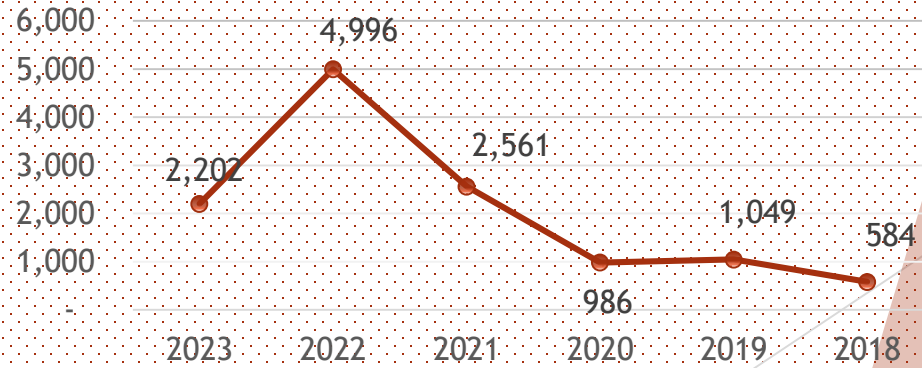
Cost of Sales



Gross Profit

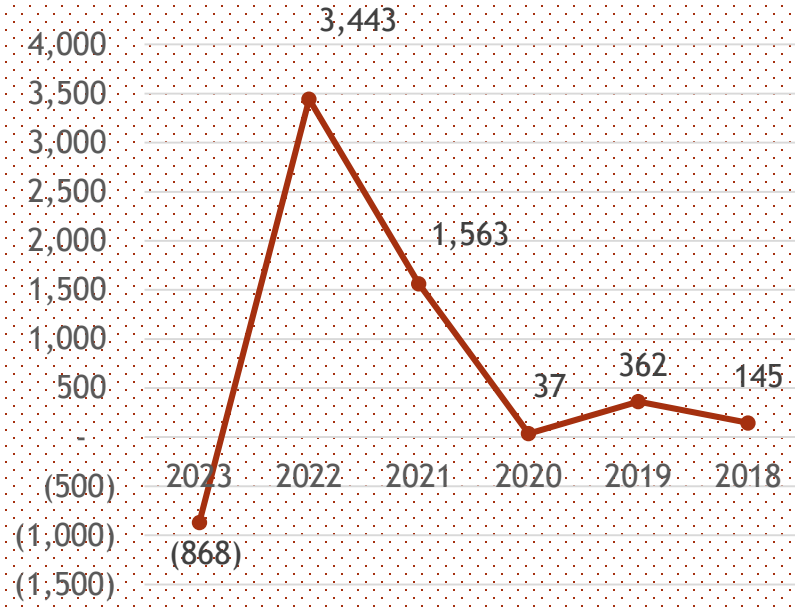


Operating Profit

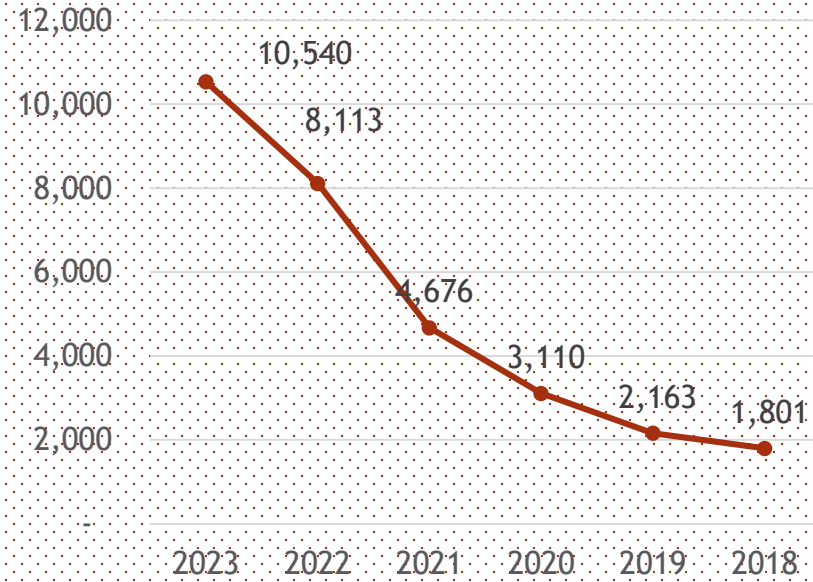




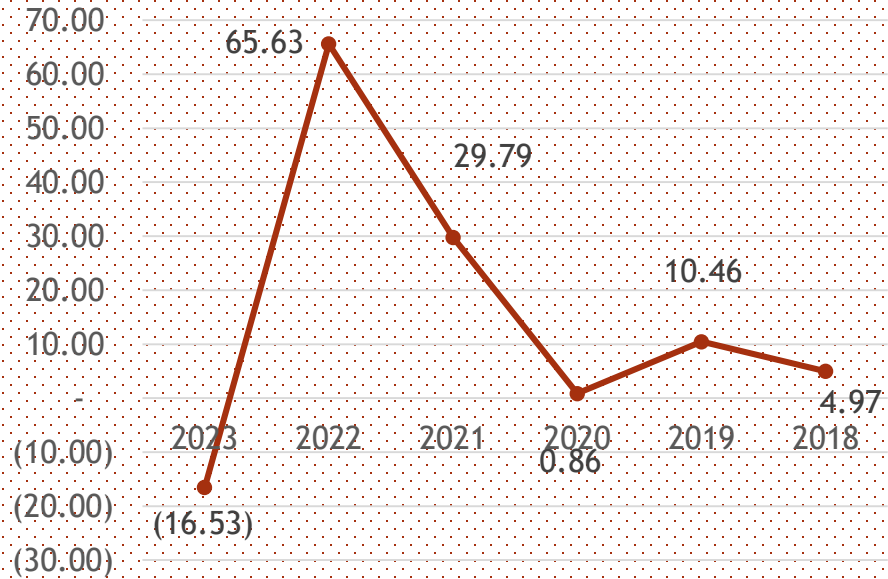
Profit After Tax - Rs. In Million



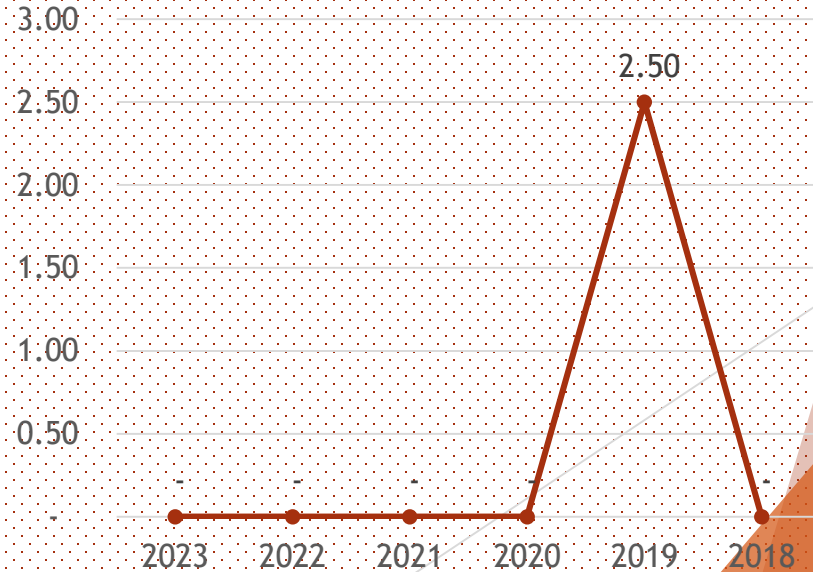
Shareholders' Equity - Rs. In Million



Earnings Per Share - Rs.

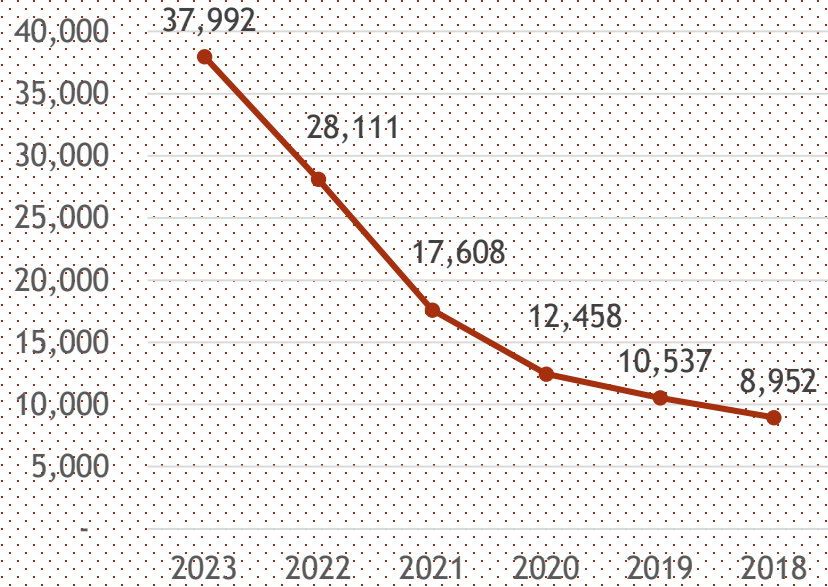


Cash Dividend per Share - Rs.

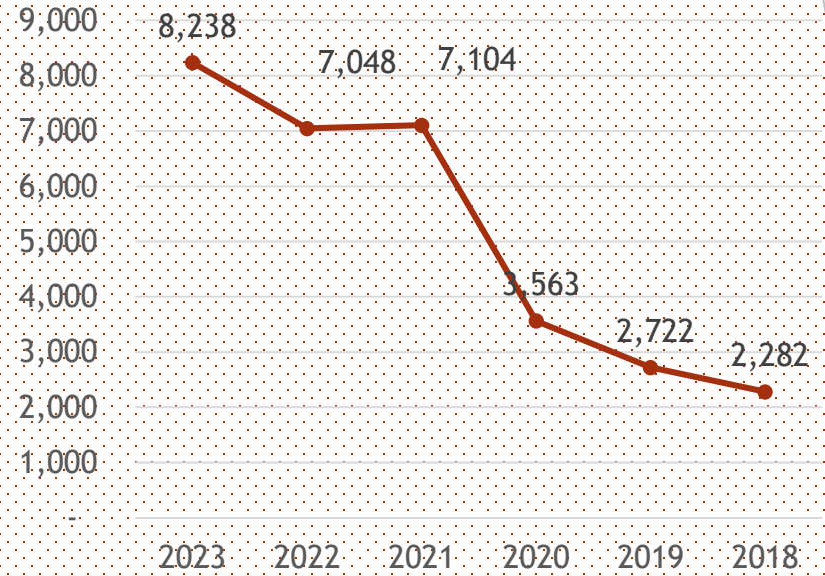




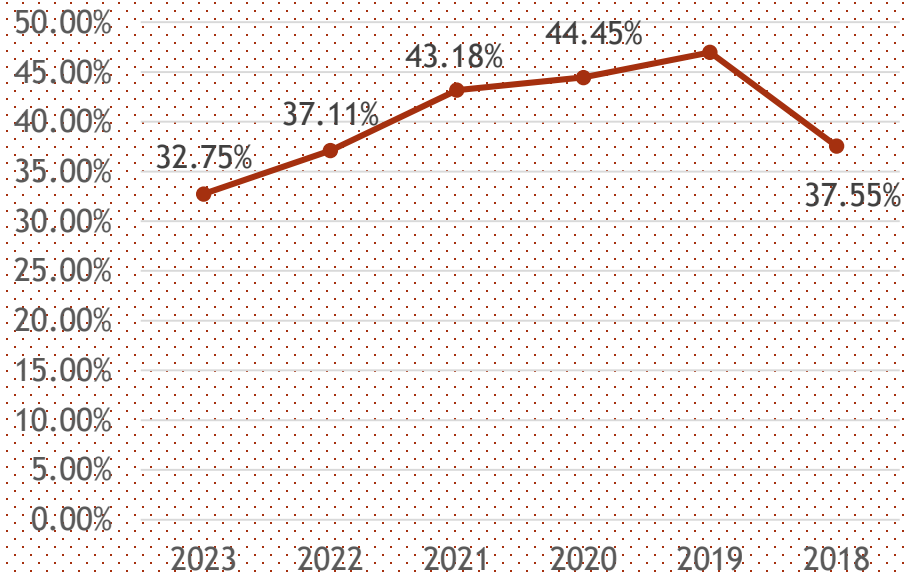
Total Assets - Rs. In Million



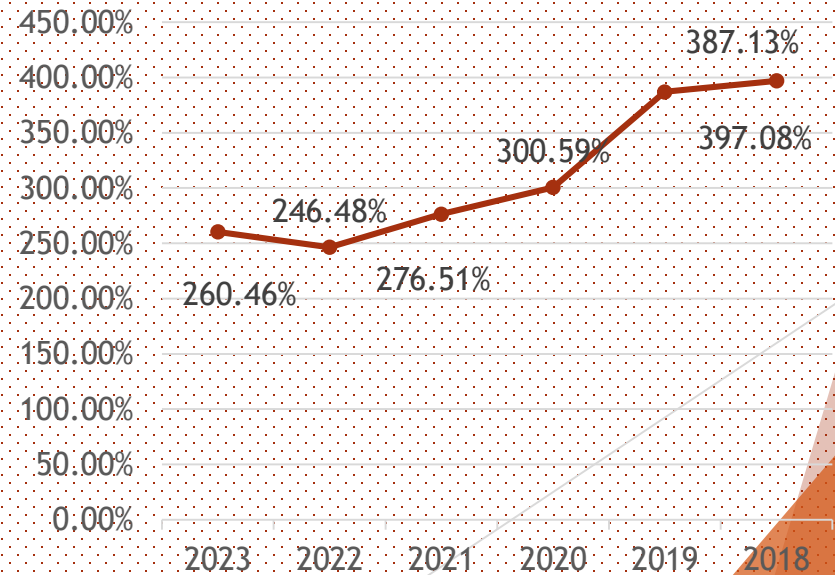
Long Term Debts - Rs. In Million



Debts to Total Assets %



Debt to Equity %



Textile Outlook

- ▶ From \$19.3 billion recorded in 2021-22, the level of textile exports from Pakistan fell by 15 percent to reach \$16.5 billion in 2022-2023. Basic textiles recorded a 22% decline, while value-added products declined by 13% compared to the previous year. The slowdown in textile exports is attributed to the global recession, lower export orders, and challenges within the domestic environment. Challenges in the domestic economy include the removal of subsidies, unavailability of locally produced cotton, delays in the clearance of imported cotton and other essential inputs, elevated gas and electricity tariffs, and increased finance costs..
- ▶ Market experts anticipate an increase in volumetric terms for textile exports as the inventory pileup gradually declines and demand resurges at export destinations. However, the decline in product prices is likely to offset the impact. Furthermore, headwinds in the domestic economy will continue to hamper textile players, further exacerbating the challenges faced by the industry.
- ▶ Government is paying significant attention towards cotton growth by increasing sowing area as well as working on good quality cotton. It is expected that, these measures will have positive impact for textile sector and overall economy in coming days

Q & A Session



Thank you !