

ZAHIDJEE TEXTILE MILLS LIMITED

**Corporate Briefing Session
For the Year Ended
June 30, 2023**

Presentation Outlines

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Introduction

Strategic / Operational Developments

Historical Financial Highlights

Financial Results 2023 VS 2022

Future Outlook

Question and Answers

Company Information

Zahidjee Textile Mills Limited (the Company) is incorporated in Pakistan on July 17, 1990 as a public limited company. The Company is listed on Pakistan Stock Exchange Limited.

The principal business of the Company is export of all kinds of value-added fabrics and textile made-ups. The Company is also engaged in the business of manufacturing and sale of yarn.

- Head office Zahidjee house 2H Gulberg II, Jail Road Lahore
- Weaving Unit 32 KM Tandalian Wala Road Faisalabad
- Stitching Small Industrial Estate Faisalabad
- Spinning Unit-1 32 KM Sheikhupura Road Faisalabad
- Spinning Unit-9 M-3 Industrial Estate, Faisalabad

The Company is supplying to its customers various type of Cotton Yarn and PC Yarn.

The installed capacity of spinning units is 133,344 Spindles (57,347,935 Kgs) and 280 looms (42,536,384 Square meters of Fabrics)

CEO Profile

Mr. Muhammad Zahid

He is currently the Chief Executive officer of Zahidjee Textile Mills Limited. He has experience and is competent in business dealings, especially for procurement of plant and machinery, raw material. He has experience in sale promotion and has successfully created goodwill for Zahidjee products in local as well as in Export Markets. In addition to good knowledge and experience of production Sales and procurement, he is a good administrator and handled the administration of the group very successfully. He holds bachelor's degree in commerce from Faisalabad.

Strategic / Operational Developments

Expansion:

The Company has successfully completed an expansion of a new spinning unit comprising 40,320 spindles, at M-3 Industrial City Faisalabad having total production capacity of 16.3 Million Kgs Per Annum after conversion into 20/s count, at estimated cost outlay of 4.99 Billion.

After Completion of new spindles, 40,320 the company has planned to install a new unit of 50,400 spindles in three phase ,machinery of first phase have already reached at site M3 - industrial city Faisalabad ,The unit is being installed at same industrial city and Building .

Historical Financial Highlights



Particulars	2023	2022	2021	2020	2019	2018
	(Rupees in '000')					
Net Assets Employed						
Fixed assets	13,608,051	14,362,509	8,115,970	6,613,186	6,083,842	6,204,294
Intangible assets	-	-	-	330	1,123	1,969
Investment in subsidiary	-	-	-	359,200	359,200	359,200
Long term deposits	20,476	27,976	35,976	4,476	4,476	4,450
Current assets	13,194,534	12,381,238	6,298,233	5,443,587	4,696,860	4,810,746
Non current assets- held for sale	-	-	359,200			
Current liabilities	(6,383,552)	(6,289,933)	(3,981,464)	(4,335,041)	(4,045,774)	(4,729,949)
	6,810,982	6,091,305	2,675,969	1,108,546	651,085	80,797
Long term liabilities	(4,677,117)	(5,790,442)	(2,983,193)	(1,618,623)	(1,185,062)	(1,479,684)
Net Assets	15,762,391	14,691,348	7,844,722	6,467,116	5,914,664	5,171,025
Represented By						
Paid up capital	1,914,211	1,914,211	1,914,211	1,914,211	1,914,211	1,914,211
Reserves	9,963,781	8,700,490	4,833,889	3,395,636	2,771,705	1,935,360
Revaluation surplus	3,884,399	4,076,647	1,096,622	1,157,269	1,228,748	1,321,454
	15,762,391	14,691,348	7,844,722	6,467,116	5,914,664	5,171,025
Operating Results						
Sales	32,317,373	27,935,802	16,614,520	13,902,387	13,444,689	10,329,177
Gross profit	2,611,169	5,631,999	2,381,227	1,676,825	1,461,704	1,034,163
Operating profit	3,161,854	5,769,563	2,434,054	1,690,596	1,466,586	1,075,465
Profit before taxation	1,597,288	4,272,277	1,718,983	993,637	744,404	574,964

Historical Financial Highlights

Financial Ratios		2023	2022	2021	2020	2019	2018
Gross profit	%	8.08	20.16	14.33	12.06	10.87	10.01
Operating profit	%	9.78	20.65	14.65	12.16	10.91	10.41
Profit/(loss) before taxation	%	4.94	15.29	10.35	7.15	5.54	5.57
Earning / (Loss) per share	Rs.	6.34	20.78	8.13	3.75	4.08	1.70
Current ratio	Times	2.07	1.97	1.58	1.26	1.16	1.02
Fixed assets turnover	Times	2.37	1.95	2.05	2.10	2.21	1.66
Total Debt to Capital	%	70	82	89	92	88	120
Book value per share	Rs.	62.05	55.45	35.25	27.74	24.48	20.11

Historical Financial Highlights

BALANCE SHEET EQUITY AND LIABILITIES

Years	2023 (Rupees in Thousands)	2022	Percentage Change
Net Assets Employed			
Fixed assets	13,608,051	14,362,509	-5%
Intangible assets	0	0	0%
Investment in subsidiary	0	0	0%
Long term security deposits	20,476	27,976	-27%
Current assets	13,194,533	12,381,238	7%
Current liabilities	(6,383,552)	(6,289,933)	1%
	6,810,981	6,091,305	12%
Long term liabilities	(4,677,117)	(5,790,442)	-19%
Net Assets	15,762,391	14,691,348	7%
Represented By			
Paid up capital	1,914,211	1,914,211	0.0%
Reserves	9,963,781	8,700,490	15%
Revaluation surplus	3,884,399	4,076,647	-5%
Total Equity	15,762,391	14,691,348	7%

Financial Results 2022 VS 2023

Statement of Value Addition and its Distribution

	2023	2022	Percentage Change
	Rupees	Rupees	
Value Addition			
Sales	32,317,373,245	27,935,802,398	68.1%
Trading (loss) / profit	80,253,444	2,115,382	-74.2%
Other income	470,431,583	135,448,853	247.3%
	32,868,058,272	28,073,366,633	68.4%
Value distribution			
Cost of sales	29,706,204,512	22,303,803,332	56.7%
Distribution cost	372,039,505	413,981,830	164.4%
Administrative Expenses	234,183,669	187,015,122	51.4%
Other operating Expenses	142,796,586	260,589,945	71.1%
Finance cost	815,546,474	635,699,531	124.9%
Dividends	191,421,099	248,847,497	-23.08%
Provision for taxation	383,912,863	294,539,407	82.0%
	31,846,104,708	24,344,476,664	30.81%
Retained for growth	1,021,953,564	3,728,889,969	-72.59%

• Despite the current economic and country financial position, your company has been able to achieve considerable growth in terms of sales and profitability compared to previous years. However, future dynamics of textile sector are quite challenging due to volatility in the prices of raw material like cotton and polyester in the international markets.

Future Outlook



Question & Answer Session



Thank You