



JAUHARABAD
Sugar Mills Limited
**CORPORATE
BRIEFING
SESSION
2023**



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Company Brief

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Operational Performance

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Financial Performance

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Future Prospects

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Question & Answers



Company Brief

Jauharabad Sugar Mills Limited is a Public Limited Company and has a privilege of being one of the pioneer sugar mills of Pakistan. Initially, in 1953, it was setup by THAL Development Corporation of Pakistan which was later privatized and was listed as of December 1973 at Pakistan Stock Exchange Limited The Mill has been in operation for the past 70 years.

Current sponsors acquired the Company in March 2013 by taking over the assets and liabilities, paying-off the old sponsors, injecting Rs. 1 billion as sponsors' loan (on an interest free basis) and renamed the Mill as Jauharabad Sugar Mills Limited after its hometown.

This takeover enabled the Company to settle previous bank /grower/ creditor debts. A major Balancing, Modernization and Replacement of Machinery has been carried out thus enabling the Company to achieve stated capacity to 9,500 TCD of its currently operating crushing line-II, in addition to non-operating crushing line -I having stated capacity to 3,000 TCD. The name plate capacity of the mill is 12,500 TCD.



Company Brief

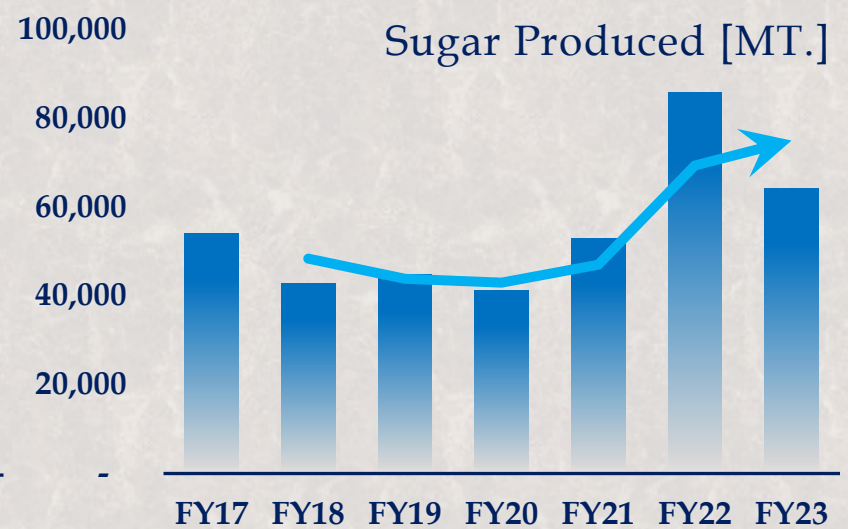
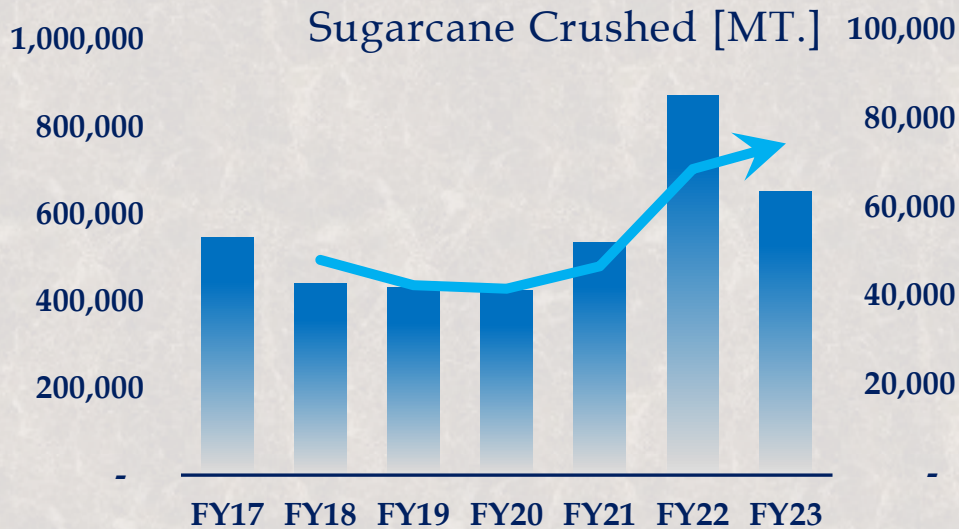
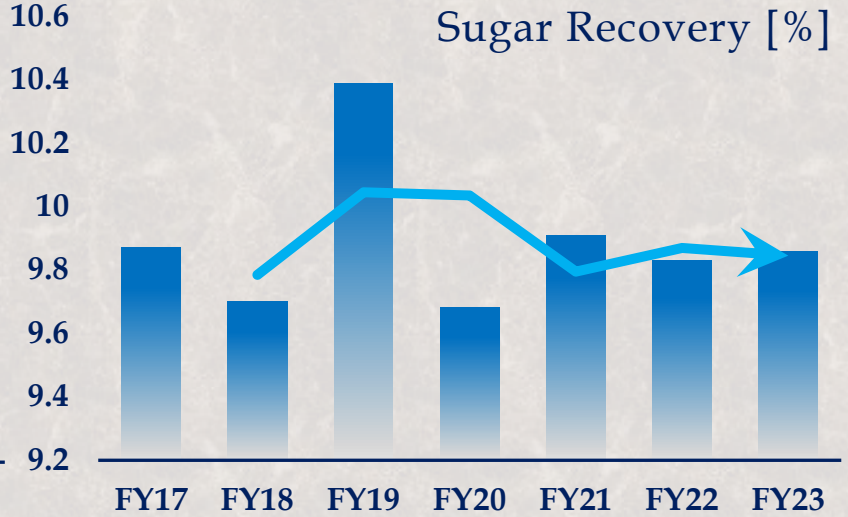
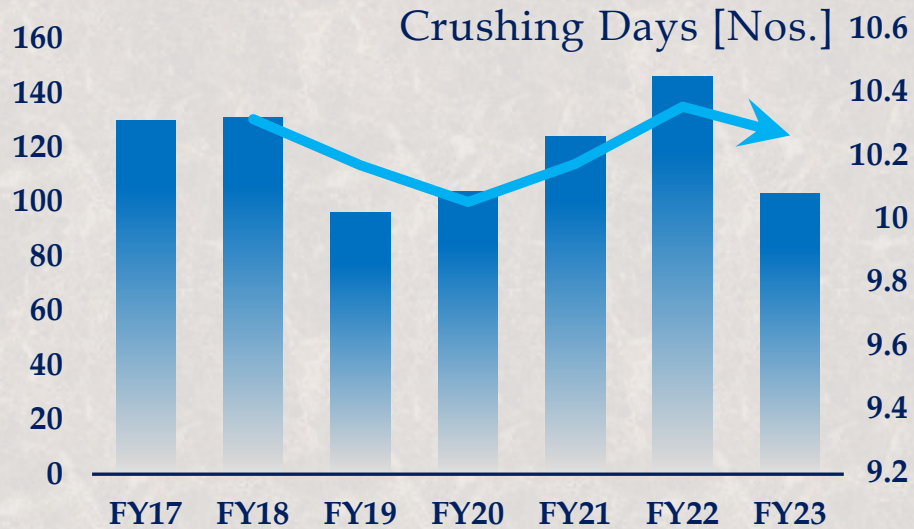
Company Name	Jauharabad Sugar Mills Limited
Company Symbol on PSX	JSML
Registered Office	125-B, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore
Mills	Jauharabad, District Khushab
Credit Rating [Agency: PACRA]	Long Term: BBB+ & Short Term: A2 Outlook: Stable
Authorized Capital	Rs. 700.000 Million
Paid-up Capital [30-Sept-2023]	Rs. 341.285 Million
Market Capitalization [30-Sept-2023]	Rs. 554.587 Million
Volume of Trade	4.4 Million Number of Shares
Name of Holding Company	Cane Processing (Pvt) Limited
Shareholding of Associated Companies, Undertakings and Related Parties	63.66 Percent i.e. 21.726 Million Number of Shares
NIT, Banks, Insurance Companies and Mutual Funds	3.05 Percent i.e. 1.040 Million Number of Shares
Free Float	35.41 Percent i.e. 12.084 Million Number of Shares
Contribution to National Exchequer	Rs. 1,174 Million [In Shape of Taxes]



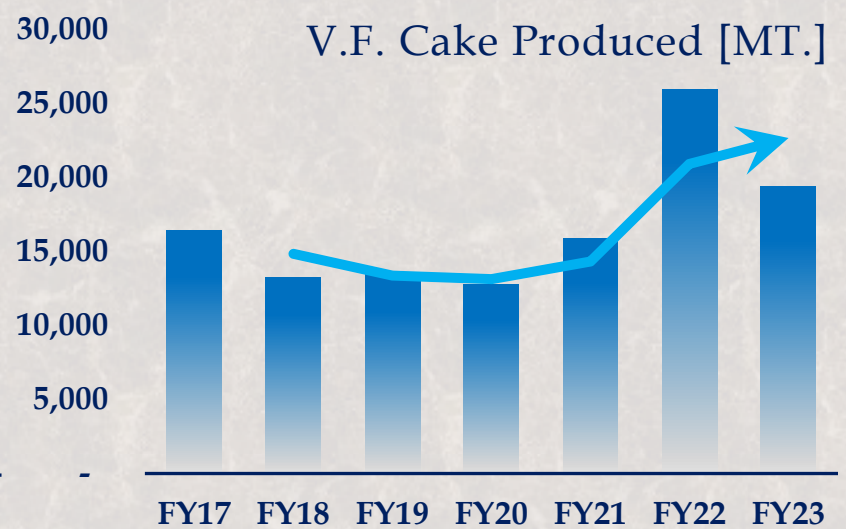
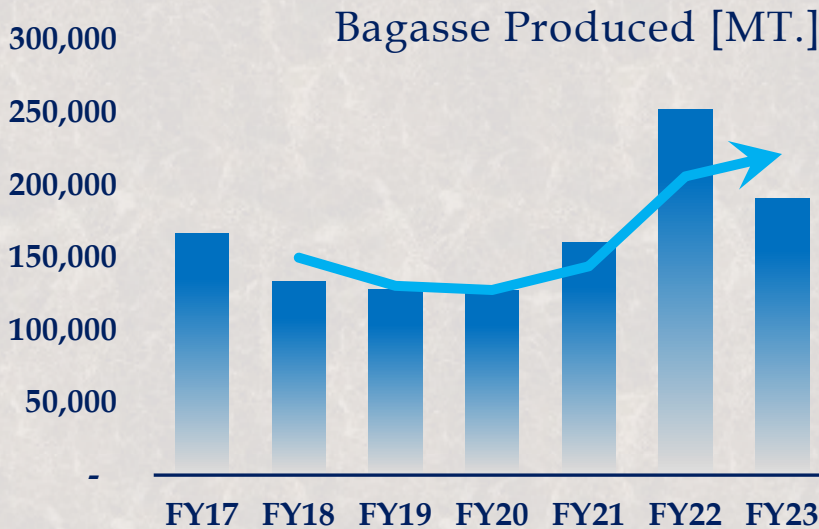
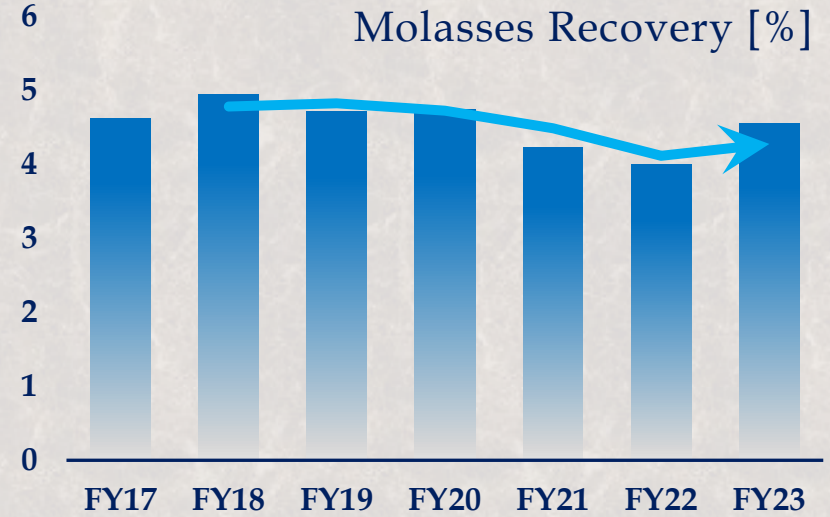
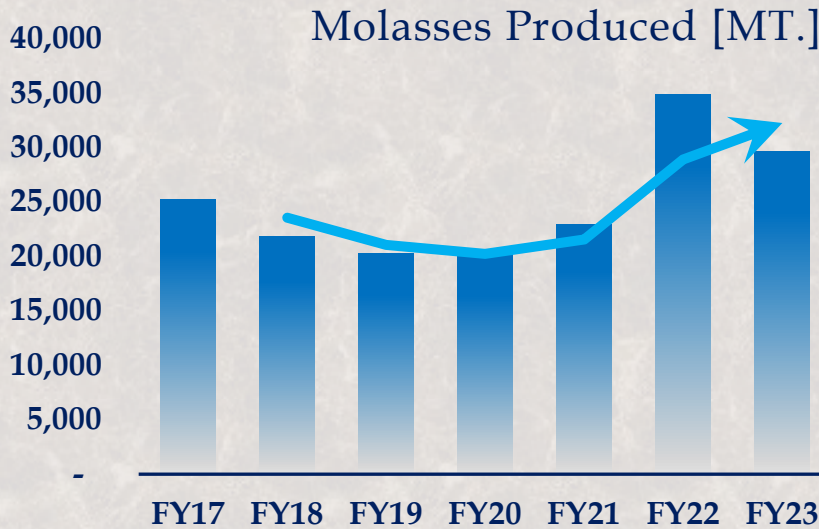
Operational Performance

Descriptions	Units	FY2022/23	FY2021/22	YOY Change
Working Days	Days	103	146	(29.45%)
Sugarcane Crushed	M. Tons	651,476	872,378	(25.32%)
Sugar Produced	M. Tons	64,198	85,774	(25.25%)
Sugar Recovery	Percentage	9.86%	9.83	0.3%
Sugar Sold	M. Tons	69,697	61,992	12.42%
Molasses Produced	M. Tons	29,630	34,909	(15.12%)
Molasses Recovery	Percentage	4.55%	4.00	12.75%
Bagasse Produced	M. Tons	190,740	251,897	(24.28%)
V.F. Cake Produced	M. Tons	19,360	25,946	(25.38%)

Operational Performance



Operational Performance



Financial Performance

Horizontal Analysis

Descriptions	FY2022/23	FY2021/22	YOY Change
Sales - Net	6,925,893	5,180,431	33.69%
Cost of Sales	5,851,908	4,371,867	33.85%
Gross Profit	1,073,985	828,564	29.62%
Selling and Distribution Expenses	29,748	18,943	57.04%
Administrative and General Expenses	211,487	200,903	5.27%
Operating Profit	832,749	608,718	36.80%
Other Operating Income/(Expenses)	(6,375)	(3,977)	(60.30%)
Financial Cost	560,136	333,829	67.79%
Profit Before Tax	266,238	270,912	(1.73%)
Taxation	54,005	143,191	(62.28%)
Profit After Tax	212,233	127,721	66.17%
Earnings Per Share (Rs. /Share)	6.22	3.74	66.31%

Financial Performance

Vertical Analysis

Descriptions	FY2022/23	%	FY2021/22	%
Sales - Net	6,925,893	100.00	5,180,431	100.00
Cost of Sales	(5,851,908)	(84.50)	(4,371,867)	(84.01)
Gross Profit	1,073,985	15.51	828,564	15.99
Selling and Distribution Expenses	(29,748)	(0.43)	(18,943)	(0.37)
Administrative and General Expenses	(211,487)	(3.05)	(200,903)	(3.88)
Other Operating Income/ (Expenses)	(6,375)	(0.09)	(3,977)	(0.08)
Operating Profit	832,749	12.02	608,718	11.67
Financial Cost	(560,136)	(8.09)	(333,829)	(6.44)
Profit Before Tax	266,238	3.84	270,912	5.23
Taxation	(54,005)	(0.78)	(143,191)	(2.76)
Profit After Tax	212,233	3.06	127,721	2.47



Future Prospects

Going forward, the industry has entered the crushing year 2023/24 with carryforward stocks, lack of working capital, higher cost of funds, lower yield, lower sucrose recovery and increase in MSP of sugarcane by 33.33 percent i.e. Rs. 400 per maund [CY2022/23: Rs. 300 per maund]. As per the Ministry of National Food Security and Research on Pakistan's sugar it is forecasted that 6.19 million tons of projected sugar production for CY2023/24 along with carry 0.55 million tons of carry forward sugar stocks for CY2022/23 will barely be sufficient to meet the historic annualized domestic demand of the country. Strategic reserves and pilferage/ market distortion factors are not taken into account which may result in deficit stock for the year which may require import of sugar for the upcoming year.

The Company aligned with its vision to improve mills efficiency is continuously investing in BMR and maintenance of the plant. Going forward the Company has planned to focus on corporate and retail segment under its marketing strategy. To bring diversification in revenue stream, the Company is focusing to enhance share of byproducts to topline and is exploring avenues to export surplus power in absence of EPA with FESCO.

In a long run, the management is focusing to maximize returns on shareholders' equity along with growth of the Company.

Q & A Session





Thank You

