



**TANGLIANWALA
SUGAR MILLS LIMITED**

**CORPORATE BRIEFING
SESSION (2022-23)**

**Presented by:
Ahmad Jehanzeb Khan
(Chief Financial Officer &
Company Secretary)**

Executive Summary



TANDLIANWALA
SUGAR MILLS LIMITED



- **Group Overview**
- **Financial Highlights**
- **Operational Information**
- **Corporate Social Responsibility**
- **Questions & Answers Session**



TANGLIANWALA
SUGAR MILLS LIMITED



GROUP OVERVIEW



TANDLIANWALA
SUGAR MILLS LIMITED

INTRODUCTION



- Tandlianwala Sugar Mills Limited (“The Company”) was incorporated on 01 November 1988 as a Public Limited Company under the Companies Ordinance, 1984 (Now Companies Act 2017). In 1992, the Company got listed on the Lahore & Karachi Stock Exchange (now Pakistan Stock Exchange Limited).
- The Company started as a small Sugar Mill, gradually extending its operations in the Distillery & Top Gas sector.
- The principal activity of the Company is production and sale of White Crystalline Sugar, Ethanol and other allied by-products.

Board of Directors:

Mr. Ghazi Khan (Chairman)
Mr. Akbar Khan (Chief Executive)
Mr. Haroon Khan
Mr. Humayun Akhtar Khan
Mrs. Rasheeda Begum
Mrs. Mobina Akbar Khan
Mr. Tahir Farooq Malik

Chief Financial Officer & Company Secretary:

Mr. Ahmad Jehanzeb Khan

Locations:

Head Office: 66-L, Gulberg-II, Lahore.

Faisalabad: Sugar Unit-I, Distillery-I, Top Gas

Dera Ismail Khan: Sugar Unit-II

Muzzaffargarh: Sugar Unit-III, Distillery-II

OPERATING SEGMENTS



TANGLIANWALA
SUGAR MILLS LIMITED



SUGAR



DISTILLERY



TOP GAS



TANDLIANWALA
SUGAR MILLS LIMITED

OUR JOURNEY



KANJWANI

REHMAN HAJIRA

TOP GAS





WHAT ARE WE PROUD OF:



Corporate Vision

- Sustainability
- Growth
- Wealth Maximization
- Innovation
- Equal Opportunity

Management

- Visionary
- Qualified
- Action Oriented
- Vigilant
- Cooperative
- Experienced
- Versatile

Milestones

- Groundbreaking success over three decades
- From 1 Small Unit to six state of the art Plants
- First ever CO₂ plant in Pakistan
- International Recognition

Future Outlook

- Going International
- Opening New doors
- Catching up with the new & better technologies
- Corporate Farming



TANGLIANWALA
SUGAR MILLS LIMITED



FINANCIAL HIGHLIGHTS



TANGLIANWALA
SUGAR MILLS LIMITED

SIX YEARS AT A GLANCE

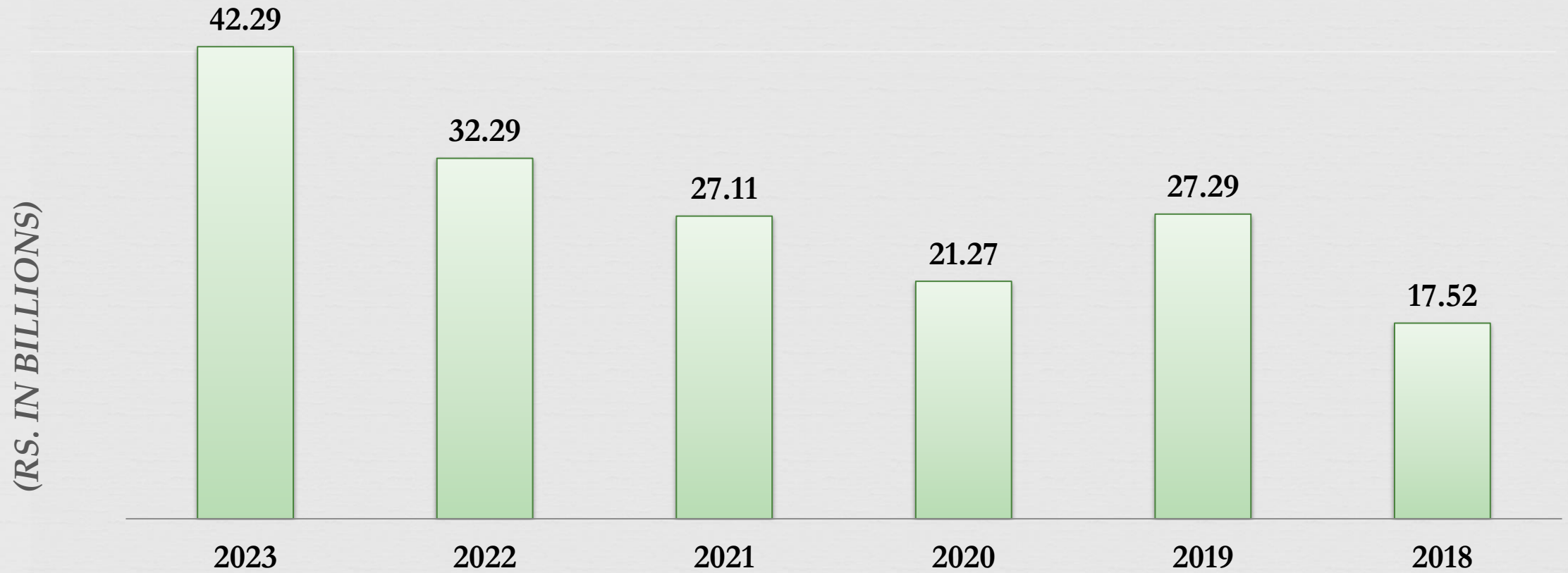


	2023	2022	2021	2020	2019	2018
Sales	42,290,087,513	32,299,965,782	27,114,404,208	21,271,884,733	27,295,874,630	17,522,463,922
Cost of Sales	(36,617,314,126)	(28,536,941,441)	(23,995,408,711)	(19,430,945,446)	(23,142,769,339)	(14,665,516,017)
Gross Profit	5,672,773,387	3,763,024,341	3,118,995,497	1,840,939,287	4,153,105,291	2,856,947,905
Admin & Distribution Expense	(1,223,272,759)	(1,097,559,923)	(868,665,215)	(846,011,622)	(937,766,947)	(939,936,285)
Other Income	287,041,015	69,346,782	87,506,695	97,729,521	65,485,087	79,728,679
Profit from Operations	4,736,541,643	2,734,811,200	2,337,836,977	1,092,657,186	3,280,823,431	1,996,740,299

SALES ANALYSIS



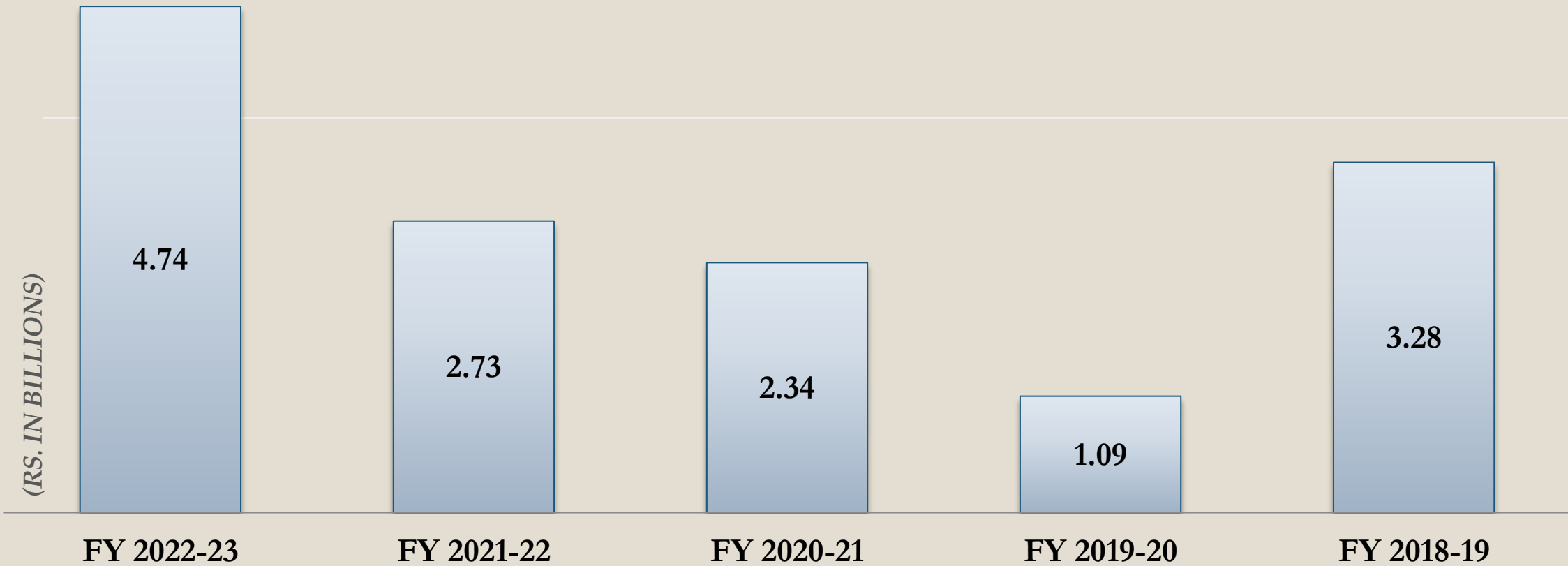
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SUGAR MILLS LIMITED





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OPERATING RESULTS



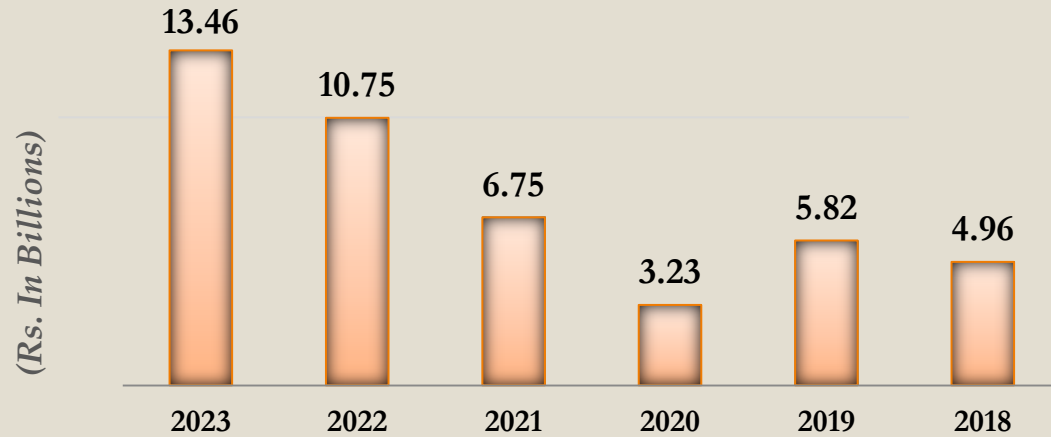
SEGMENT RESULTS



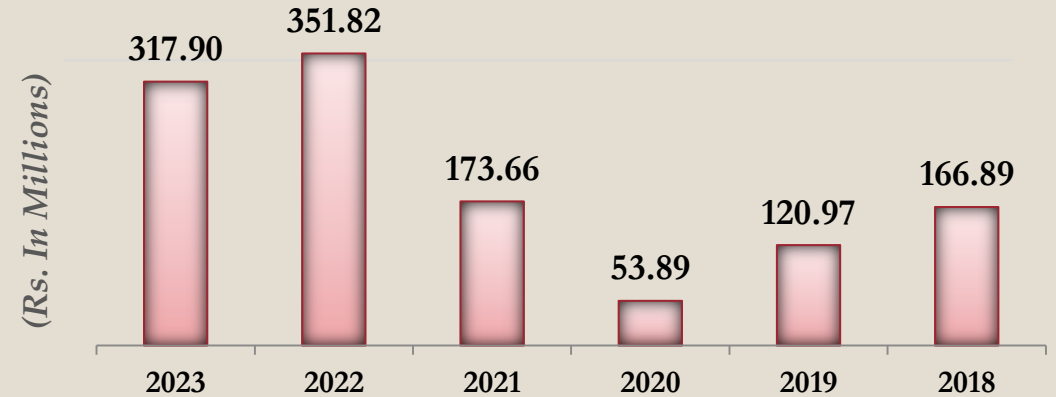
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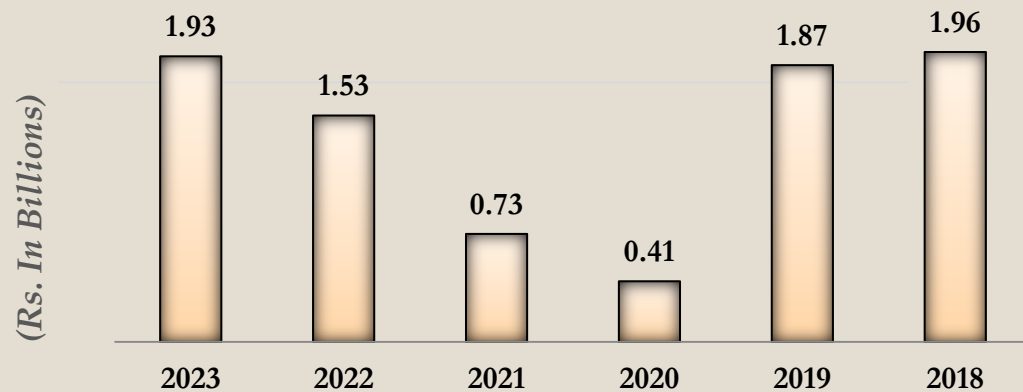
Ethanol Sales



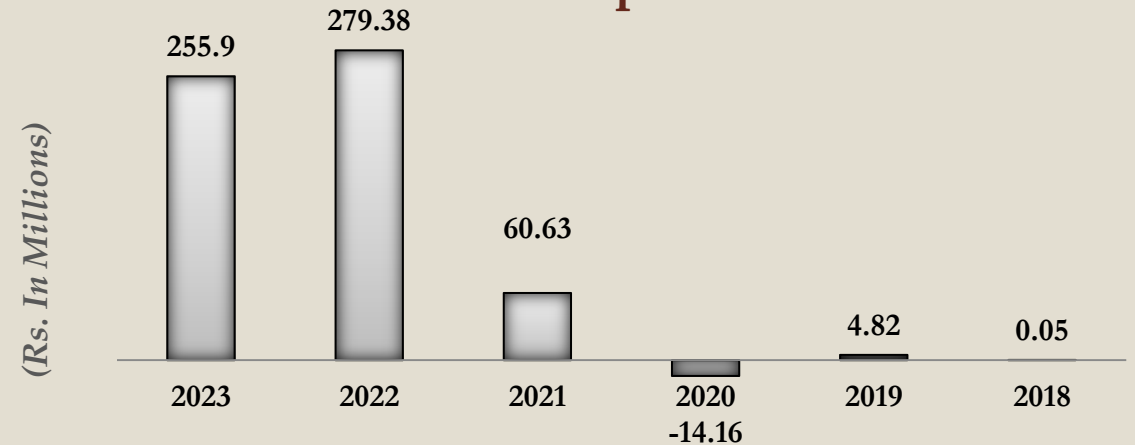
Top Gas Sales



Gross Profit - Ethanol



Gross Profit - Top Gas



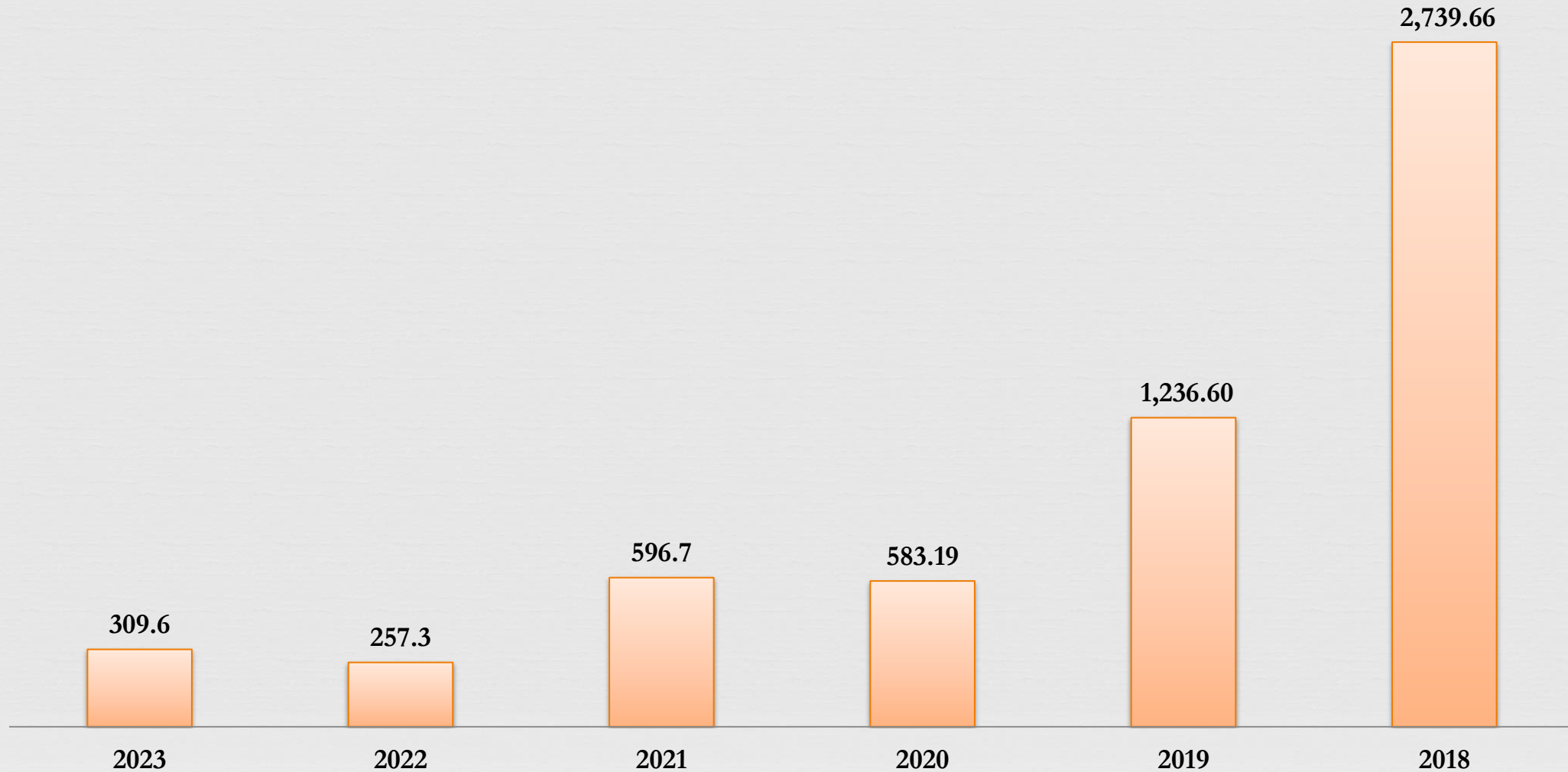


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CAPITAL EXPENDITURE



(Rs. In Millions)





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OPERATIONAL INFORMATION

ANNUAL PRODUCTION



TANGLIANWALA
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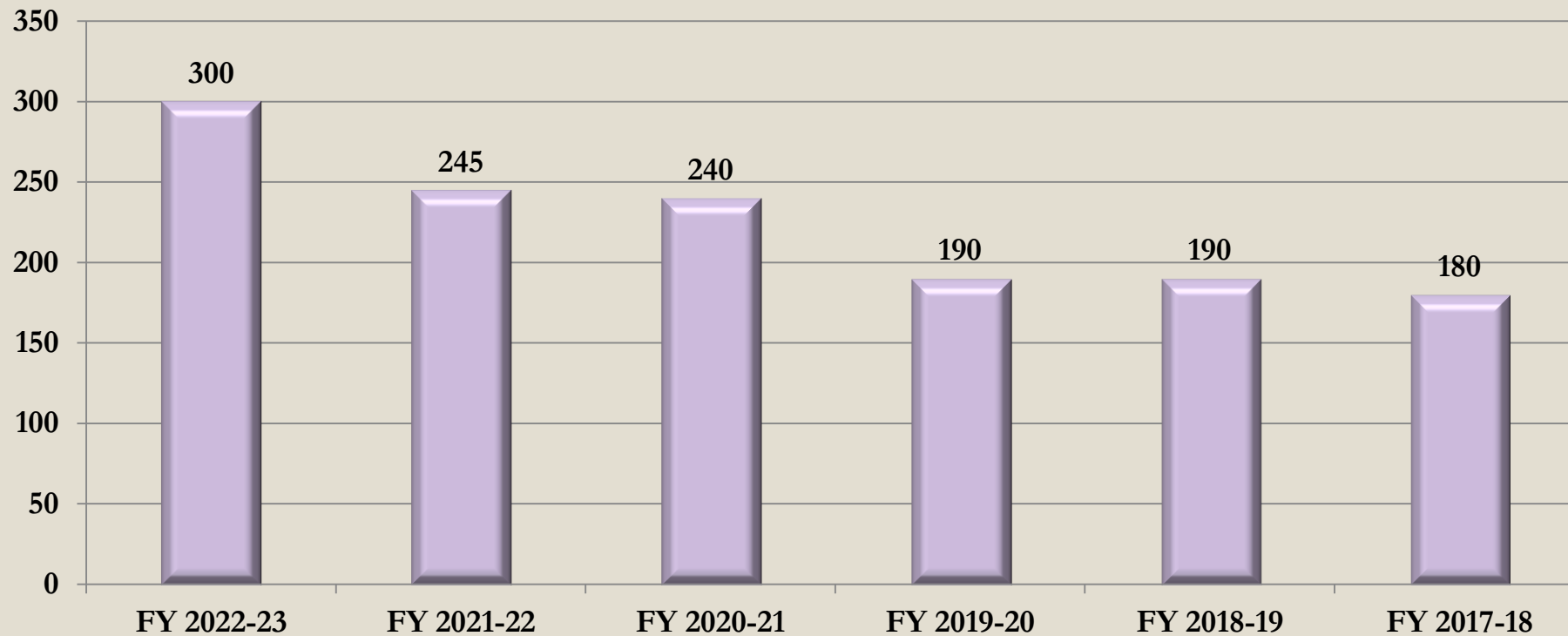


	2023	2022	2021	2020	2019	2018
<u>SUGAR (M. Tons):</u>						
Annual Production	333,663	356,613	316,669	265,420	255,375	245,582
<u>ETHANOL (Liters):</u>						
Per Day Capacity	265,000	265,000	265,000	255,000	255,000	255,000
Annual Production	75,351,538	74,976,250	74,802,500	35,847,500	73,398,542	81,569,402
<u>TOP GAS (M. Tons):</u>						
Annual Capacity	14,400	14,400	14,400	14,400	14,400	14,400
Annual Production	5,398	6,136	6,617	3,749	8,826	9,992



TANGLIANWALA
SUGAR MILLS LIMITED

SUGARCANE PRICE PER 40 KG

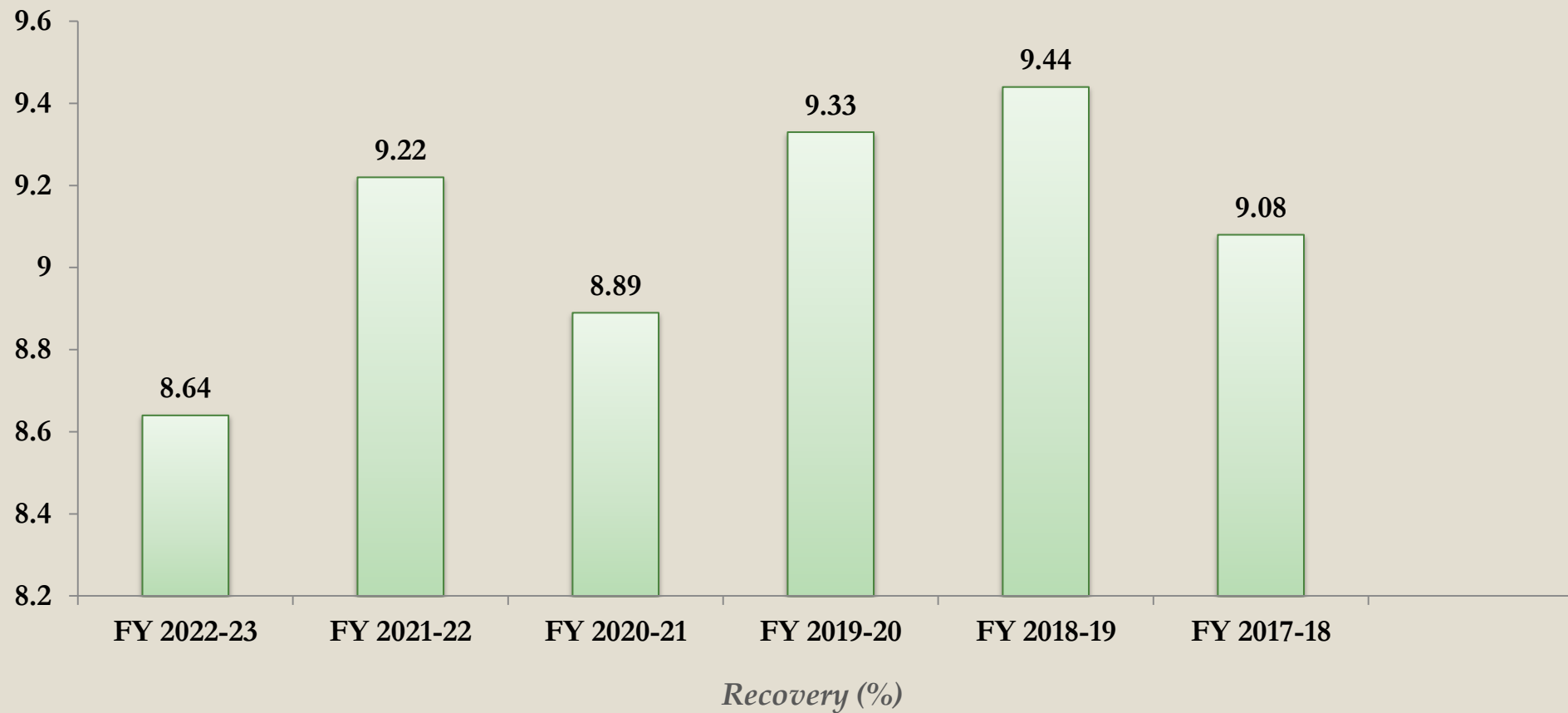


(SUGARCANE PRICE PER 40 KG)



TANGLIANWALA
SUGAR MILLS LIMITED

SUCROSE RECOVERY RATIO





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CORPORATE SOCIAL RESPONSIBILITY



TANGLIANWALA
SUGAR MILLS LIMITED

Corporate Social Responsibility (CSR)



- ❖ 0% Direct Energy (Gas/Electricity) Consumption during crushing season;
- ❖ More than 50% Reduction of CO₂ Emission;
- ❖ Interest Free Loans;
- ❖ Free Electricity, Education to Mill Employees;
- ❖ Safe Drinking Water & Shelters to Mill Employees.



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Q & A SESSION



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THANK YOU