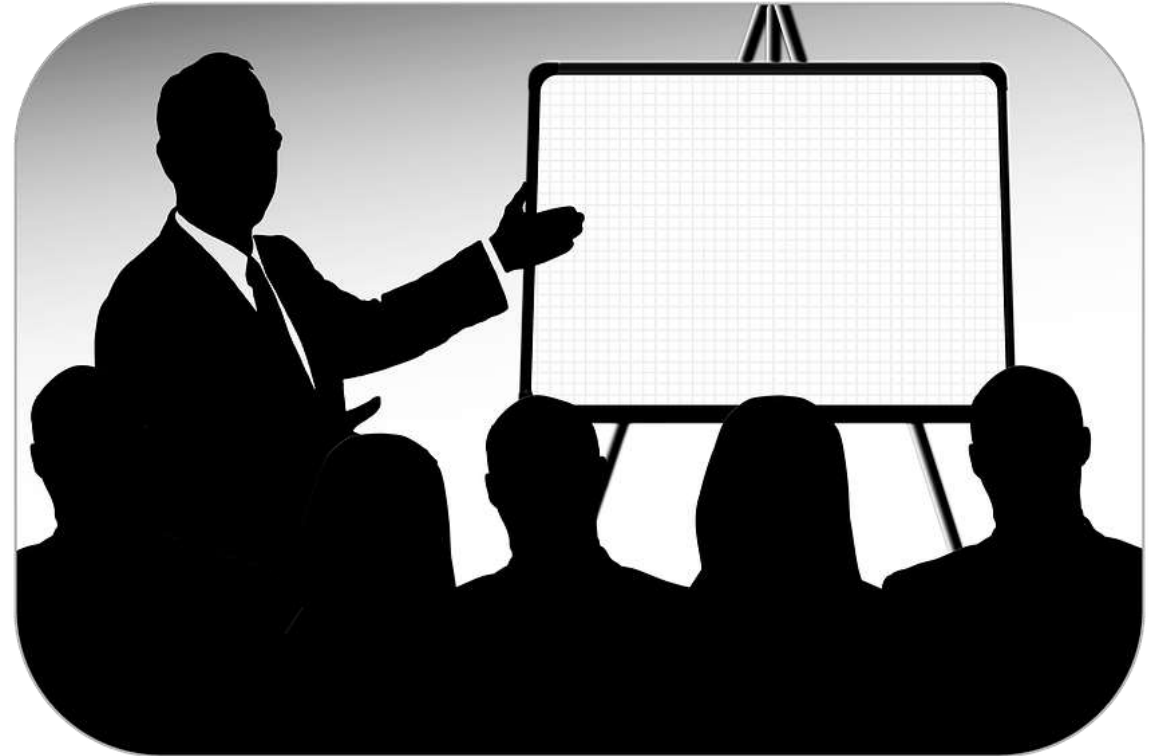


Corporate Briefing Session (CBS) Saudi Pak Leasing Company Limited FY 22-23

Presented By

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Company Profile



Incorporation and Listing: Saudi Pak Leasing Company Limited was incorporated in Pakistan on January 8, 1991, and is listed on the Pakistan Stock Exchanges.

Offices: The company operates from its registered office in Karachi and has a branch in Lahore.

Business Focus: Specializes in asset leasing.

License Status: Has not issued new leases since 2010 due to an expired and subsequently cancelled license.

Major Shareholder: Saudi Pak Industrial & Agricultural Investment Company Limited holds 35.06% of the ordinary share capital and 63% of the preference share capital.

Authorized Share Capital: 2 Billion (Preferred: 1 Billion , Ordinary 1 Billion)

Issued, Subscribed & Paid-Up Capital: 979.813 Million (Preferred : 528.208 Million, Ordinary 451.605 Million)

Strategic & Operational Developments (Forecasted)



Recovery Efforts:

- Active pursuit of decreed cases via Banking Courts & High Courts.
- Planned auctioning of collaterals and out-of-court settlements targeted to improve cash inflows significantly.
- Goal to generate substantial recoveries continuously up to September 2024.

Settlement of Liabilities:

- Ongoing proposed settlements with major creditors such as First Women Bank Ltd, Al-Ghazi Tractors Limited, PICT, Silk Bank Ltd and TFC Holders aimed at reducing accrued markup and principal amounts.
- Focus on leveraging settlements to significantly benefit the company's financial standing.

Reduction of Negative Equity:

- Significant reduction in negative equity already achieved; further targeted reductions planned through strategic settlements.
- Objective to eliminate negative equity by September 2024.

Sustained Profitability and Operational Stability:

- Focus on maintaining profitability through efficient recovery processes and proactive liability management by crossing 100 Million by the end of Mar-24.
- Enhancement of financial health and stability to make the company a more attractive investment proposition by September 2024.

Regulatory Compliance and Extension Requests:

- Requesting an extension from SECP to meet Minimum Equity Requirement (MER) considering the extended strategic timeline.
- Confidence in fulfilling regulatory requirements and achieving financial targets by September 2024 based on ongoing improvements and strategic initiatives.



Details of Financial Information

Balance Sheet

	2023	2022	Variance (amount)	Variance (percentage)
ASSETS	----- (Rupees) -----			
Current assets				
Cash and bank balances	27,576,426	253,806	27,322,620	10,765.16
Short term loans	120,530,176	136,636,011	(16,105,835)	(11.79)
Short term investments	49,936,112	54,220,500	(4,284,388)	(7.90)
Trade deposits and short term prepayments	1,061,280	979,871	81,409	8.31
Other receivables	27,194,559	-	27,194,559	-
Taxation-net	3,354,569	1,250,545	2,104,024	168.25
Current maturity of non-current assets	464,280,605	489,385,960	(25,105,355)	(5.13)
	693,933,727	682,726,693	11,207,034	1.64
Non-current assets			-	-
Long-term loans	-	-	-	-
Net investment in finance leases	-	-	-	-
Investment properties	38,043,307	39,461,923	(1,418,616)	(3.59)
Intangible assets	-	-	-	-
Property, plant and equipment	79,607,042	61,172,944	18,434,098	30.13
	117,650,349	100,634,867	17,015,482	16.91
Total assets	811,584,076	783,361,560	28,222,516	3.60

Balance Sheet Cont.

LIABILITIES				-	-
				-	-
Current liabilities				-	-
				-	-
Borrowings from financial institutions	162,801,588	162,801,588		-	-
Certificates of investment	43,000,000	43,000,000		-	-
Accrued mark-up	557,461,484	512,034,439	45,427,045		8.87
Provision for taxation - net	-	-	-		-
Accrued expenses and other payables	7,455,769	5,773,867	1,681,902		29.13
Current maturity of non-current liabilities	607,638,797	669,638,793	(61,999,996)		(9.26)
Unclaimed dividend	1,661,291	1,661,291	-		-
	1,380,018,929	1,394,909,978	(14,891,049)		(1.07)
Non-current liabilities				-	-
				-	-
Certificates of investment	-	-	-		-
Deferred tax liability - net	-	-	-		-
Long term finances	-	-	-		-
Security deposits against finance leases	-	-	-		-
	-	-	-		-
Total liabilities	1,380,018,929	1,394,909,978	(14,891,049)		(1.07)
				-	-
NET ASSETS	(568,434,853)	(611,548,418)	43,113,565		(7.05)

Profit & Loss Statement

	2023	2022	Variance (amount)	Variance (Percentage)
	----- (Rupees) -----			
Revenue:				
- Finance leases	32,437,564	20,852,888	11,584,676	55.55
- Operating leases	-	-	-	
	32,437,564	20,852,888	11,584,676	55.55
			-	
Administrative and operating expenses	(44,245,840)	(40,885,205)	(3,360,635)	8.22
	(11,808,276)	(20,032,317)	8,224,041	(41.05)
			-	
Reversal of provision for non-performing exposures	9,866,394	(6,527,457)	16,393,851	(251.15)
			-	
Operating loss	(1,941,882)	(26,559,774)	24,617,892	(92.69)
			-	
Other operating income	55,747,840	2,554,902	53,192,938	2,082.00
Finance costs	(45,460,128)	(40,888,981)	(4,571,147)	11.18
			-	
Loss before taxation for the year	8,345,830	(64,893,853)	73,239,683	(112.86)
			-	
Taxation	6,235,549	287,368	5,948,181	2,069.88
			-	
Profit / (loss) after taxation for the year	14,581,379	(64,606,485)	79,187,864	(122.57)
			-	
Earnings / (loss) per share:				
- Basic	0.32	(1.43)	2	(122.38)
- Diluted	0.15	(0.66)	1	(122.73)

Cash Flow Statement

	2023	2022	Variance Amount	Variance %
	(Rupees)			
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash used in operation	(3,299,168)	(17,377,016)	14,077,848	(81)
Finance cost paid	(33,083)	(27,089)	(5,994)	22
Taxes paid	(2,198,048)	(875,632)	(1,322,416)	151
Finance Lease Rental Recived	38,772,903	15,374,866	23,398,037	152
	36,541,772	14,472,145	22,069,627	152
Net cash flows from operating activities	33,242,604	(2,904,871)	36,147,475	(1,244)
CASH FLOW FROM INVESTING ACTIVITIES				
Capital Expenditure Incurred	(589,700)	(1,366,730)	777,030	(57)
Short term investments - net(Including Interest)	4,284,388	1,282,014	3,002,374	234
Proceeds from sale of property, plant and equipment	-	1,662,276	(1,662,276)	(100)
Short term loans-net	18,280,835	-		
Dividend received	7,104,493	9,651	7,094,842	73,514
Net cash generated from investement activities	29,080,016	1,587,211	27,492,805	1,732
CASH FLOW FROM FINANCING ACTIVITIES				
Repayment of long term finances	(35,000,000)	-		
Net cash used in financing activities	(35,000,000)	-		
Net decrease in cash and cash equivalents during the period	27,322,620	(1,317,660)	28,640,280	(2,174)
Cash and cash equivalents at beginning of the period	253,806	1,571,466	(1,317,660)	(84)
Cash and cash equivalents at end of the period	27,576,426	253,806	27,322,620	10,765

KPI 2023

Ratio	2023	2022	2021	2020	2019	2018
Break up Value	(12.59)	(13.54)	(13.54)	(13.54)	(13.44)	(15.12)
Current Ratio	0.50	0.49	0.53	0.49	0.48	0.47
Debt to Assets Ratio	0.94	0.81	0.86	0.86	0.86	0.94
Dividend per Share	-	-	-	-	-	-
Earnings / (Loss) per Share	0.32	(1.43)	0.03	(1.18)	0.60	(1.17)
Financial Charges / Total Expenses	50.68	50.00	50.53	56.23	43.46	47.31
Financial Charges / Total Gross Income	51.55	174.68	90.03	565.76	120.66	299.51
Market Value per Share (Rs.)	-	-	2.45	0.59	-	-
Return on Assets	1.80	(8.25)	0.16	(6.50)	3.65	(7.50)
Total Assets / Net Worth	(1.43)	(1.28)	(1.52)	(1.45)	(1.23)	(1.03)
Total Financing / Net Worth	(3.15)	(3.03)	(3.44)	(3.36)	(3.16)	(2.88)

Financial Highlights

	2023	2022	2021	2020	2019	2018
Operational results						
Total disbursement	-	-	-	-	-	-
Revenues / Gross Income	88	23	43	9	36	12
Profit / (Loss) before tax	8	(65)	(4)	(54)	6	(52)
Profit / (Loss) after tax	15	(65)	1	(53)	7	(53)
Financial charges	(45)	(41)	(39)	51	(43)	36
(Reversal) / Provision against non-performing portfolio	10	(7)	29	27	62	(12)
Cash dividend - ordinary shares	-	-	-	-	-	-
Cash dividend - preference shares	-	-	-	-	-	-
Balance sheet						
Gross lease receivables	1,466	1,505	1,544	1,583	1,614	1,683
Net investment in leases	411	437	494	503	507	480
Net worth	(568)	(612)	(546)	(568)	(517)	(525)
Fixed assets - owned & operating lease	80	61	64	67	61	64
Total assets	812	783	833	822	824	838
Long term liabilities including current portion	608	670	693	725	728	770
Long term investments	38	39	41	42	44	45

Thank you

- Question & Answers