

**GILLETTE PAKISTAN LIMITED**  
**Condensed Interim Profit or Loss and Other Comprehensive Income - (Unaudited)**  
**For the Nine Months Ended March 31, 2024**

|  | Nine months period ended |                   | Quarter ended     |                   |
|--|--------------------------|-------------------|-------------------|-------------------|
|  | March 31,<br>2024        | March 31,<br>2023 | March 31,<br>2024 | March 31,<br>2023 |
| Revenue from contract with customers - net                                     | 1,079,702                | 2,613,212         | 335,939           | 1,000,079         |
| Cost of goods sold   | (610,851)                | (1,227,763)       | (198,837)         | (333,230)         |
| <b>Gross profit</b>  | <b>468,851</b>           | <b>1,385,449</b>  | <b>137,102</b>    | <b>666,849</b>    |
| Selling, marketing and distribution expenses                                   | (173,086)                | (248,305)         | (38,642)          | (42,455)          |
| Administrative expenses  | (98,998)                 | (73,050)          | (19,306)          | (36,103)          |
| Other operating expenses   | (29,514)                 | (829,735)         | (6,967)           | (500,709)         |
| Other income   | 109,787                  | 69,668            | 16,999            | 40,695            |
| Interest expense   | (161,499)                | (73,353)          | (53,182)          | (2,440)           |
| Bank charges   | (1,781)                  | (59)              | (1,693)           | (12)              |
|  | (355,091)                | (1,154,834)       | (102,791)         | (541,024)         |
| <b>Profit before tax</b>   | <b>113,760</b>           | <b>230,615</b>    | <b>34,311</b>     | <b>125,825</b>    |
| Income tax expense   | (81,052)                 | (118,001)         | (26,690)          | (29,500)          |
| <b>Profit after tax</b>  | <b>32,708</b>            | <b>112,614</b>    | <b>7,621</b>      | <b>96,325</b>     |
| <b>Other comprehensive income for the period</b>                               |                          |                   |                   |                   |
| Items that may be reclassified subsequently to the statement of profit or loss | -                        | -                 | -                 | -                 |
| Items that will not be reclassified to the statement of profit or loss         | -                        | -                 | -                 | -                 |
| Remeasurement of retirement benefit obligation                                 | -                        | -                 | -                 | -                 |
| <b>Total comprehensive income for the period</b>                               | <b>32,708</b>            | <b>112,614</b>    | <b>7,621</b>      | <b>96,325</b>     |
| <b>Earnings per share - basic and diluted</b>                                  | <b>1.03</b>              | <b>3.53</b>       | <b>0.24</b>       | <b>3.02</b>       |

The annexed notes 1 to 10 form an integral part of these financial statements.

