

# CONQUER NEW HEIGHTS



ISMAIL  
INDUSTRIES  
LIMITED

QUARTERLY  
REPORT  
MARCH 31,  
2024

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# COMPANY PROFILE

## Board of Directors

Mr. Muhammad M. Ismail	Chairman
Mr. Munsarim Saifullah	Chief Executive Officer
Mr. Ahmed Muhammad	Executive Director
Mr. Hamid Maqsood Ismail	Non-Executive Director
Mr. Maqsood Ismail Ahmed	Non-Executive Director
Mr. M. Zubair Motiwala	Independent Director
Ms. Tasneem Yusuf	Independent Director

## Human Resource & Remuneration Committee

Mr. M. Zubair Motiwala	Chairman
Mr. Maqsood Ismail Ahmed	Member
Mr. Hamid Maqsood Ismail	Member

## Company Secretary

Mr. Ghulam Farooq

## Chief Financial Officer

Mr. Ahmed Raza Parekh

## Audit Committee Members

Ms. Tasneem Yusuf	Chairperson
Mr. Muhammad M. Ismail	Member
Mr. Maqsood Ismail Ahmed	Member

## Auditor

Grant Thornton Anjum Rahman  
Chartered Accountants

## Registered Office

17, Bangalore Town,  
Main Shahrah-e-Faisal, Karachi

## Legal Advisor

Mohsin Tayebaly & Co.

## Factories

Unit-1: C-230, Hub H.I.T.E.,  
Balochistan. Pakistan

Unit -2: B-140, Hub H.I.T.E.,  
Balochistan. Pakistan

Unit-3: G-1, Hub H.I.T.E.,  
Balochistan. Pakistan

Unit-4: G-22, Hub H.I.T.E.,  
Balochistan. Pakistan

Unit-5: 38-C, Sundar Industrial Estate  
Rairwind Road, Lahore, Pakistan

Unit-6: D-91, D-92 & D-94 North Western Zone,  
Port Qasim , Karachi, Sindh, Pakistan

Unit-7: E164-168, North Western Zone,  
Port Qasim, Karachi, Sindh, Pakistan

Unit-8: E154-157, North Western Zone,  
Port Qasim, Karachi, Sindh, Pakistan

Unit-9: G-1, Hub H.I.T.E.,  
Balochistan. Pakistan

Unit-10: E164-168, North Western Zone,  
Port Qasim Karachi, Karachi, Sindh, Pakistan

## Share Registrar

THK Associates (Pvt) Limited

## Bankers / Institutions

Allied Bank Limited  
Askari Bank Limited  
Al Baraka Bank Limited  
Bank Alfalah Limited  
Bank Al-Habib Limited  
Bank Islami Pakistan Limited  
Dubai Islamic Bank (Pakistan) Limited  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
Industrial & Commercial Bank of China Limited  
JS Bank Limited  
MCB Bank Limited  
MCB Islamic Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
PAIR Investment Company Limited  
Pak Brunei Investment Co. Ltd  
Pak Oman Investment Co. Ltd  
Soneri Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
The Bank of Punjab

## DIRECTOR'S REVIEW REPORT

The Directors of the Company are pleased to present the brief performance review together with Standalone and Consolidated Condensed Interim Financial Statements of the Company for the quarter and nine months period ended March 31, 2024. Financial highlights for the period under consideration are as follows:

Particulars	Mar-24	Mar-23	Change%
	PKR in Million		
Gross Sales	95,819	72,479	32%
Gross Profit	18,497	13,154	41%
Operating Profit	11,558	7,172	61%
Profit after tax	5,239	4,335	21%
EPS in (PKR)	78.95	65.32	21%

## BUSINESS OUTLOOK

Pakistan is currently experiencing one of the worst and most challenging economic phases in its history with inflation rate higher than the ones seen in the decades, drastic current account deficit, substantial increase in utilities tariffs, consequently damaging industrial sectors nationwide. These factors have badly affected businesses, but during the period under review, the Company showed a remarkable growth of 32% in gross revenue resulting in a 41% increase in gross profit and 21% in profit after tax compared to the corresponding period.

Creating top and bottom-line value is therefore an important area of focus. Firstly, by offering a range of products to consumers, from affordable to more premium, and secondly, through cost management and productivity improvements. We increased net margins through productivity and savings programs, as well as a premium category-focused organization. We prioritize creating strong bottom-line value for all our brands, particularly our Power Brands.

## FUTURE PROSPECT

Our portfolio has led the industry for many years, our strong fundamentals can sustain our leadership. By stepping up our productivity, performance and accelerating market development in emerging markets, we will increase our domestic and global market share.

'Good-Better-Best' portfolio is a core element of our strategy. Our strategy initiatives include preimmunizing our portfolio through technology that fits consumer expectations, leveraging partnerships for category expansion, and increasing impact through gross margin, portfolio optimization, and sustainability. We believe that our dedicated and focused efforts will allow us to provide better value to meet consumers' everyday needs and deliver profitable growth for the benefit of all stakeholders.

## ACKNOWLEDGEMENT

The Board would like to express their deepest appreciation to our stakeholders, who have always shown confidence in company. We would also like to place on record our sincere appreciation for the commitment and dedication put in by each staff member of the Company. We are confident that they will continue to do so in future.

On behalf of the Board of Directors



**Munsarim Saifullah**  
Chief Executive



**Maqsood Ismail**  
Director

Karachi: April 24, 2024

## ڈائریکٹران کی جائزہ رپورٹ

کینیڈا ڈائریکٹران انجمنی مسرت کے ساتھ ۳۱ مارچ ۲۰۲۳ء کے سہ ماہی اور نو ماہ کی مدت کے لیے حکمت عملی کینیڈا کے مالیاتی گوشواروں کو نہایت مسرت کے ساتھ پیش کر رہے ہیں۔ زیر جائزہ مدت کے دوران کینیڈا کی کارکردگی کا جائزہ درج ذیل ہے۔

گلد-بیر-بیٹ پورٹ فولیو ہماری حکمت عملی کا بنیادی عنصر ہے۔ ہماری حکمت عملی کے اقدامات میں نیکنالوجی کے ذریعے اپنے پورٹ فولیو کو پھیلے سے محفوظ کرنا شامل ہے، جو صارفین کی توقعات پر پورا اترتی ہے۔ مجموعی مارجن، پورٹ فولیو کی اصلاح اور پانچویں اری کے ذریعے اثر بڑھانا شامل ہے۔

ہم ایم IMT کے ساتھ مضبوط شراکت داری قائم کرنا چاہتے ہیں، تاکہ سپلائی چین، ڈیجیٹل کارکردگی اور پورٹ فولیو کو بہتر کرنے میں کارگر ثابت ہوں، جس کے ہمارے کاروبار پر دور رس اثرات مرتب ہوں۔

تفصیل	مارچ 2024	مارچ 2023	تبدیلی %
	پاکستانی روپے ملین میں		
مجموعی فروخت	95,819	72,479	32%
خام منافع	18,497	13,154	41%
کاروباری منافع	11,558	7,172	61%
خالص منافع	5,239	4,335	21%
فی حصص آمدن	78.95	65.32	21%

## اعتراف

بورڈ ہمارے اسٹیک ہولڈرز کے اعتماد کا بے حد متعرف ہے۔ ہم انتظامیہ اور عملے کے عزم اور لگن کے مشکور ہیں۔ ہمیں یقین ہے کہ مستقبل میں یہ شراکت مزید مضبوط اور مضبوط ہوگی۔

## معاشی اور کاروباری پیش بینی

عالمی سطح پر ہموافق معاشی حالات کی وجہ سے FMCG کاروبار اجناس کی قیمتوں میں افراط زر سے نمایاں طور پر متاثر ہوا ہے۔ اس لیے کاروباری استحکام کے لیے مجموعی فروخت اور منافع بعد از محصول پر خصوصی توجہ مرکوز رہی۔ ان اہداف کے حصول کو صارفین کو متنوع ایشیا کی فراہمی، لاگت کو مستحکم رکھنے اور پیداواری صلاحیت میں بہتری کے ذریعے ممکن بنایا گیا۔



مفتحووا اسماعیل احمد  
ڈائریکٹر



مضمربسبف اللہ  
چیف ایگزیکٹو آفیسر

کراچی ۲۳ اپریل ۲۰۲۳ء

ہم پیداواری بہتری اور لاگت کی بچت کے ساتھ ساتھ اعلیٰ معیار کی مصنوعات کے ذریعے خام منافع کو بڑھانے میں کامیاب ہوئے۔ ہم اپنے تمام براہ نژدہ خاص طور پر اپنے پاور براہ نژدہ کے ذریعے منافع بعد از محصول کو بہتر کرنے میں کامیاب ہوئے۔

ہم اعلیٰ معیار کی مصنوعات تیار کرتے اور ان پر توجہ مرکوز کرتے رہتے ہیں جو صارفین کی توقعات کے عین مطابق ہوں اور بہتر فائدہ مہیا کرتے ہیں۔

## مستقبل کی پیش بینی

ہمارا پورٹ فولیو کئی سالوں سے اعلیٰ سٹری میں قائم ہے اور گراوا کر رہا ہے۔ مربوط اور تسلسل ہماری قیادت کو پانچویں اری بناتی رہتی ہیں۔ اپنی پیداواری صلاحیت اور کارکردگی کو بڑھا کر اور اچھری ہوئی منڈیوں میں مصنوعات کی فراہمی کو تیز کر کے، ہم اپنے ملکی اور عالمی مارکیٹ شیئر میں اضافہ کر سکیں گے۔

**UNCONSOLIDATED CONDENSED INTERIM  
FINANCIAL INFORMATION (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD  
ENDED MARCH 31, 2024**

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION  
AS AT MARCH 31, 2024

		(Un-audited) March 31, 2024	(Audited) June 30, 2023
	Note	-----Rupees-----	
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	7	31,921,938,870	28,838,283,325
Intangible assets		250,000	2,226,707
Long term investments	8	9,585,168,144	8,751,140,930
Long term deposits		26,866,015	26,314,265
<b>Total non-current assets</b>		<b>41,534,223,029</b>	<b>37,617,965,227</b>
<b>Current assets</b>			
Stores and spares		742,474,027	628,624,878
Stock-in-trade	9	14,878,452,439	15,884,922,017
Trade debts	10	14,776,622,343	10,504,519,178
Loans and advances		5,439,568,299	3,217,437,351
Loans to subsidiaries and associate	11	5,810,500,000	-
Trade deposits and short-term prepayments	12	71,361,839	286,829,531
Short term investment		1,413,725,850	1,151,277,927
Other receivables	13	3,441,305,030	1,229,970,513
Taxation - net		1,163,765,702	1,003,831,065
Cash and bank balances	14	475,527,384	1,530,218,047
<b>Total current assets</b>		<b>48,213,302,913</b>	<b>35,437,630,507</b>
<b>Total assets</b>		<b>89,747,525,942</b>	<b>73,055,595,734</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized share capital			
250,000,000 (June 30, 2023: 250,000,000) ordinary share of Rs. 10 each		2,500,000,000	2,500,000,000
Issued, subscribed and paid-up share capital		663,569,400	663,569,400
Reserves		22,490,903,028	17,052,163,857
<b>Total shareholders' equity</b>		<b>23,154,472,428</b>	<b>17,715,733,257</b>
<b>Non-current liabilities</b>			
Long term finances - secured	15	20,783,295,530	23,192,131,400
Deferred liabilities	16	2,854,057,863	2,474,283,601
<b>Total non-current liabilities</b>		<b>23,637,353,393</b>	<b>25,666,415,001</b>
<b>Current liabilities</b>			
Trade and other payables	17	9,833,196,490	8,369,012,245
Accrued mark-up		1,349,755,941	1,091,598,751
Short term finances - secured	18	20,506,517,422	15,108,282,892
Islamic Redeemable Sukuk	19	4,000,000,000	-
Current portion of:			
- long term finances - secured	15	5,961,795,519	4,096,392,253
Unclaimed dividend		5,228,293	5,069,267
Advances from customers - unsecured		1,299,206,456	1,003,092,068
<b>Total current liabilities</b>		<b>42,955,700,121</b>	<b>29,673,447,476</b>
<b>Total liabilities</b>		<b>66,593,053,514</b>	<b>55,339,862,477</b>
<b>Total equity and liabilities</b>		<b>89,747,525,942</b>	<b>73,055,595,734</b>
<b>Contingencies and commitments</b>	20		

The annexed selected notes from 1 to 28 form an integral part of these unconsolidated condensed interim financial statements.

  
Munsarim Saifullah  
Chief Executive Officer

  
Maqsood Ismail Ahmed  
Director

  
Ahmed Raza Parekh  
Chief Financial Officer

**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS  
AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024**

Note	Nine-months Period Ended		Three-months Period Ended		
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023	
	-----Rupees-----		-----Rupees-----		
<b>Sales - gross</b>	22.1	95,819,270,709	72,478,566,812	28,504,972,680	25,673,235,978
Sales returns and discounts		(2,190,515,760)	(1,624,698,973)	(711,326,275)	(518,258,296)
Export Rebate		13,948,378	21,495,613	2,137,388	14,129,043
		(2,176,567,382)	(1,603,203,360)	(709,188,887)	(504,129,253)
		93,642,703,327	70,875,363,452	27,795,783,793	25,169,106,725
Sales tax		(7,735,071,084)	(6,724,332,690)	(2,606,516,485)	(2,117,860,265)
Sales - net		85,907,632,243	64,151,030,762	25,189,267,308	23,051,246,460
Cost of sales	22.1	(67,410,955,288)	(50,997,201,666)	(19,615,893,419)	(18,432,510,137)
<b>Gross profit</b>		18,496,676,955	13,153,829,096	5,573,373,889	4,618,736,323
Selling and distribution expenses		(5,897,406,718)	(5,115,961,205)	(1,737,853,453)	(1,652,079,229)
Administrative expenses		(1,041,168,847)	(866,023,738)	(348,810,082)	(360,947,427)
<b>Operating profit</b>		11,558,101,390	7,171,844,153	3,486,710,354	2,605,709,667
Other operating expenses		(792,194,720)	(627,355,198)	(221,464,006)	(271,433,305)
		10,765,906,670	6,544,488,955	3,265,246,348	2,334,276,362
Other income		1,078,979,986	1,225,377,024	(30,002,685)	775,527,530
		11,844,886,656	7,769,865,979	3,235,243,663	3,109,803,892
Finance cost		(5,882,938,479)	(2,631,722,466)	(1,816,043,968)	(1,133,963,748)
		5,961,948,177	5,138,143,513	1,419,199,695	1,975,840,144
Share of profit from associated company-net		437,867,945	15,555,899	246,306,536	42,772,249
<b>Profit before taxation</b>		6,399,816,122	5,153,699,412	1,665,506,231	2,018,612,393
Taxation		(1,161,124,725)	(818,937,814)	(325,100,574)	(440,818,109)
<b>Profit after taxation</b>		5,238,691,397	4,334,761,598	1,340,405,657	1,577,794,284
<b>Other Comprehensive Income / (loss)</b>					
<i>Item that will not be reclassified to unconsolidated statement of profit or loss in subsequent periods</i>					
Share of other comprehensive income / (loss) from associated company - net of tax		336,735,379	(40,058,100)	234,314,360	(75,378,005)
Unrealized loss on remeasurement of investment classified as fair value through OCI - net of tax		(3,973,725)	-	(1,083,825)	(1,728,900)
Other comprehensive income / (loss) for the period - net of tax		332,761,654	(40,058,100)	233,230,535	(77,106,905)
<b>Total comprehensive income for the period</b>		5,571,453,051	4,294,703,498	1,573,636,192	1,500,687,379
<b>Earnings per share - basic &amp; diluted</b>	24	78.95	65.32	20.20	23.78

The annexed selected notes from 1 to 28 form an integral part of these unconsolidated condensed interim financial statements.

  
**Munsarim Saifullah**  
Chief Executive Officer

  
**Maqsood Ismail Ahmed**  
Director

  
**Ahmed Raza Parekh**  
Chief Financial Officer



UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

Issued, subscribed and paid-up share capital	Total reserves					Total shareholders' equity
	Capital reserve		Revenue reserves			
	Share premium	Amalgamation reserves	Re-measurement of investment in associated company	Re-measurement of investments at fair value through OCI	Unappropriated profit	
663,569,400	1,472,531,500	916,862,067	(406,125,879)	(7,645,000)	9,940,389,165	11,911,601,1853
-	-	-	(40,038,100)	-	4,334,761,598	4,334,761,598
-	-	-	(40,038,100)	-	4,334,761,598	(40,038,100)
-	-	-	(40,038,100)	-	4,334,761,598	4,294,703,498
-	-	-	-	-	(2,65,427,760)	(2,65,427,760)
663,569,400	1,472,531,500	916,862,067	(446,183,979)	(7,645,000)	14,009,223,003	15,945,287,391
663,569,400	1,472,531,500	916,862,067	(701,503,995)	(11,962,300)	15,376,236,485	17,052,163,857
-	-	-	-	-	5,238,691,397	5,238,691,397
-	-	-	-	(3,973,725)	-	(3,973,725)
-	-	-	336,735,379	-	-	336,735,379
-	-	-	336,735,379	(3,973,725)	-	5,571,453,051
-	-	-	-	-	(132,713,880)	(132,713,880)
663,569,400	1,472,531,500	916,862,067	(364,768,516)	(15,936,025)	20,482,214,002	22,490,903,028
-	-	-	-	-	22,490,903,028	22,490,903,028

Balance as at July 01, 2022 - audited

Total comprehensive income/ (loss) for the period

Profit for the nine months period ended March 31, 2023

Share of other comprehensive loss from associated company - net of tax

Total comprehensive (loss) / income for the period

Transaction with owners, recognised directly in equity

Final cash dividend for the year ended June 30, 2022 @ Rs. 4 per share

Balance as at March 31, 2023

Balance as at July 01, 2023

Total comprehensive income / (loss) for the period

Profit for the nine months period ended March 31, 2024

Unrealized loss on re-measurement of investment classified as fair value through OCI - net of tax

Share of other comprehensive loss from associated company - net of tax

Total comprehensive (loss) / income for the period

Transaction with owners, recognised directly in equity

Final cash dividend for the year ended June 30, 2023 @ Rs. 2 per share

Balance as at March 31, 2024

The annexed selected notes from 1 to 28 form an integral part of these unconsolidated condensed interim financial statements.



Munsarim Saifullah  
Chief Executive Officer



Maqsood Ismail Ahmed  
Director



Ahmed Raza Parekh  
Chief Financial Officer

**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024**

	Note	March 31, 2024	March 31, 2023
-----Rupees-----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash generated / (used in) from operations after working capital changes	21	2,468,495,879	(3,733,818,700)
Gratuity paid		(78,114,722)	(58,941,473)
Income tax paid - net		(1,096,347,914)	(747,787,860)
Long-term deposits - net		(551,750)	(2,629,297)
<b>Net cash generated / (used in) from operating activities</b>		<b>1,293,481,493</b>	<b>(4,543,177,330)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure (including CWIP)		(5,330,853,895)	(4,933,893,278)
Payments for short-term investment		(262,447,923)	(341,223,299)
Proceeds from disposal of property, plant and equipment		147,663,879	76,445,456
<b>Net cash used in investing activities</b>		<b>(5,445,637,939)</b>	<b>(5,198,671,121)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
(Payment) / Receipts from long term finances - net		(543,432,604)	3,736,998,258
Payments against lease liabilities		-	(7,145,793)
Short term finance obtained - net		5,520,581,710	994,702,854
Finance cost paid		(5,624,781,289)	(2,244,877,279)
Dividends paid		(132,554,854)	(265,107,028)
<b>Net cash (used in) / generated from financing activities</b>		<b>(780,187,037)</b>	<b>2,214,571,012</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(4,932,343,483)</b>	<b>(7,527,277,439)</b>
Cash and cash equivalents at the beginning of the period		(3,910,330,488)	(915,742,282)
<b>Cash and cash equivalents at the end of the period</b>		<b>(8,842,673,971)</b>	<b>(8,443,019,721)</b>
Cash and bank balances	14	475,527,384	994,685,682
Running finances under mark-up arrangement	18.5	(9,318,201,355)	(9,437,705,403)
		<b>(8,842,673,971)</b>	<b>(8,443,019,721)</b>

The annexed selected notes from 1 to 28 form an integral part of these unconsolidated condensed interim financial statements.

  
**Munsarim Saifullah**  
Chief Executive Officer

  
**Maqsood Ismail Ahmed**  
Director

  
**Ahmed Raza Parekh**  
Chief Financial Officer

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

### 1 LEGAL STATUS AND OPERATIONS

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, main Shahrah-e-Faisal, Karachi, Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, nutritional products, flour, cereal, cast polypropylene (CPP) and biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity', 'Ismail nutrition', 'Ghiza', 'Super Cereal' and 'Astro films' respectively.

### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

During the nine-months period, no significant event occurred.

### 3 STATEMENT OF COMPLIANCE

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 4 BASIS OF PREPARATION

These unconsolidated condensed interim financial statements of the Company do not include all of the information and disclosure required in the unconsolidated annual audited financial statements and should be read in conjunction with the unconsolidated annual audited financial statements of the Company as at and for the year ended June 30, 2023. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

The figures in the unconsolidated condensed interim statement of financial position, unconsolidated condensed interim statement of profit or loss and other comprehensive income, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim statement of cash flows together with the relevant notes to the unconsolidated condensed interim financial statements for the nine-months period ended March 31, 2024 are not audited. Further, the figures for the three-months period ended March 31, 2024 and 2023 have not been reviewed by the auditors.

#### 4.1 Functional And Presentation Currency

These unconsolidated condensed interim financial statements are presented in Pakistani Rupees which is also Company's functional currency and presentation currency.

#### 4.2 Standard, Amendment or interpretation to published approved accounting standards

##### 4.2.1 Standards, amendments and interpretations to the published standards that may be relevant to the Company and adopted in the current period.

There were certain amendments to accounting and reporting standards which became effective for the Company for the current year. However, these are considered not to be relevant or to have any significant impact on the Company's financial reporting and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

##### 4.2.2 Standards, amendments and interpretations to the published standards that may be relevant but not yet effective and not early adopted by the Company

There are standards and certain other amendments to accounting and reporting standards that are not yet effective and notified and are considered either not to be relevant or to have any significant impact on the Company's financial statements and operations and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

##### 4.2.3 Standards, amendments and interpretations to the published standards that may be relevant but not early adopted by the Securities exchange commission of Pakistan.

There are standards and certain other amendments to accounting and reporting standards that are not yet effective and notified and are considered either not to be relevant or to have any significant impact on the Company's unconsolidated condensed interim financial statements and operations and, therefore, have not been adopted by the SECP.

### 5 MATERIAL ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the unconsolidated financial statements for the year ended June 30, 2023.

## 6 USE OF JUDGEMENTS AND ESTIMATES AND FINANCIAL RISK MANAGEMENT

The estimates / judgements and associated assumptions used in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the unconsolidated financial statements of the Company for the year ended June 30, 2023.

The Company's financial risk management objective and policies are consistent with those disclosed in the Company's unconsolidated annual audited financial statements for the year ended June 30, 2023.

	Note	(Un-audited) March 31, 2024	(Audited) June 30, 2023
-----Rupees-----			
7 <b>PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	7.1	29,667,339,867	24,468,208,608
Capital work in progress - at cost	7.2	2,254,599,003	4,370,074,717
		<b>31,921,938,870</b>	<b>28,838,283,325</b>

7.1 Detail of additions and disposals to operating fixed assets and right-of-use assets during the nine-months period are as follows:

	(Un-audited)			
	Additions/Transfers		Disposals	
	-----At cost-----		-----At net book value-----	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
-----Rupees-----				
<b>Owned assets</b>				
Building on leasehold land	1,579,752,294	164,173,961	-	-
Leasehold land	-	498,886,221	-	-
Plant and machinery	5,158,628,032	2,422,986,167	6,394,857	47,909
Furniture and fittings	32,789,262	37,258,220	-	56,625
Equipment's	376,322,955	35,452,920	-	66,100
Computers	16,298,195	11,051,596	2,270,819	1,661,472
Vehicles	282,538,856	391,636,788	86,774,672	55,871,468
	<b>7,446,329,594</b>	<b>3,561,445,873</b>	<b>95,440,348</b>	<b>57,703,574</b>
<b>Right-of-use assets</b>				
Vehicles	-	(43,086,540)	-	-
	-	(43,086,540)	-	-
	<b>7,446,329,594</b>	<b>3,518,359,333</b>	<b>95,440,348</b>	<b>57,703,574</b>

7.2 Detail of additions in and transfers from capital work in progress during the nine-months period are as follows:

	(Un-audited)			
	Additions		Transfers	
	-----At cost-----			
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
-----Rupees-----				
Civil works	1,662,831,947	1,130,358,154	1,579,752,294	164,173,961
Plant and machinery	3,104,308,457	2,725,342,446	5,158,628,032	2,422,986,167
Equipment and Furniture	280,283,204	210,157,556	424,518,981	63,164,083
	<b>5,047,423,608</b>	<b>4,065,858,156</b>	<b>7,162,899,307</b>	<b>2,650,324,211</b>

	Note	(Un-audited) March 31, 2024	(Audited) June 30, 2023
-----Rupees-----			
8 <b>LONG-TERM INVESTMENTS</b>			
<i>Investment in subsidiary companies- unquoted shares</i>			
Hudson Pharma (Private) Limited		2,525,984,000	2,525,984,000
Ismail Resin (Private) Limited		3,000,000,000	3,000,000,000
		<b>5,525,984,000</b>	<b>5,525,984,000</b>
<i>Investment in associated undertakings</i>			
The Bank of Khyber - quoted shares	8.1	4,059,184,144	3,225,156,930
		<b>9,585,168,144</b>	<b>8,751,140,930</b>

### 8.1 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 269,383,781 (June 30, 2023: 269,383,781) shares which represents 24.43% of the paid-up capital of the Bank (June 2023: 24.43%). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these unconsolidated condensed interim financial statements have been taken from audited financial statements of the Bank for the year ended December 31, 2023. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2024 was Rs. 3,211.05 million (June 30, 2023: Rs. 3,633.98 million).

This investment is accounted for under the equity method. The aggregate amount of the investment in associated company recognized in these unconsolidated condensed interim financial statements are as follows:

	<b>The Bank of Khyber</b>	
	<b>(Un-audited)</b>	<b>(Audited)</b>
	<b>March 31, 2024</b>	<b>June 30, 2023</b>
	-----Rupees-----	
Carrying value at beginning of the period	3,225,156,930	3,144,584,786
Share of profit from associate	437,867,945	428,075,707
Share of other comprehensive income / (loss)	396,159,269	(347,503,563)
	<b>4,059,184,144</b>	<b>3,225,156,930</b>

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associated company. During the period, no bonus shares and cash dividend has been received from the Bank (June 30, 2023: 5% and Rs. nil per share) respectively.

	<b>Note</b>	<b>(Un-audited)</b>	<b>(Audited)</b>
		<b>March 31, 2024</b>	<b>June 30, 2023</b>
		-----Rupees-----	
<b>9 STOCK-IN-TRADE</b>			
Raw materials		9,177,486,149	9,788,455,953
Packing materials		1,707,297,061	2,229,628,657
Work-in-process		436,140,937	640,053,565
Finished goods		3,557,528,292	3,226,783,842
		<b>14,878,452,439</b>	<b>15,884,922,017</b>
<b>10 TRADE DEBTS</b>			
Considered good			
- export - secured		5,402,892,950	5,805,638,355
- local - unsecured		9,583,095,655	4,857,344,865
		<b>14,985,988,605</b>	<b>10,662,983,220</b>
Allowance for expected credit loss		(209,366,262)	(158,464,042)
<b>Trade debts - net</b>		<b>14,776,622,343</b>	<b>10,504,519,178</b>
<b>11 LOANS TO SUBSIDIARIES AND ASSOCIATE</b>			
Subsidiaries			
- Ismail Resin (Private) Limited		5,495,000,000	-
- Hudson Pharma (Private) Limited		192,000,000	-
Associate			
- Innovita Nutrition (Private) Limited		123,500,000	-
		<b>5,810,500,000</b>	<b>-</b>
<b>12 TRADE DEPOSITS AND SHORT TERM PREPAYMENTS</b>			
Trade deposits - unsecured		53,646,647	286,277,691
Short term prepayments		17,715,192	551,840
		<b>71,361,839</b>	<b>286,829,531</b>
<b>13 OTHER RECEIVABLE</b>			
Export rebate		50,888,392	36,605,266
Sales tax carry forward		2,624,963,075	1,092,963,220
Markup receivable		424,928,757	-
Other receivables	13.1 & 13.2	340,524,806	100,402,027
		<b>3,441,305,030</b>	<b>1,229,970,513</b>

- 13.1 This amount includes Rs. 100.217 million (June 2023; Rs 100.217 million) due from Nazir of the Sindh High Court as referred in note. 27.1.2 of unconsolidated financial statement of the Company for the year ended June 30, 2023.
- 13.2 These includes advance paid during the period to the Nazir of Court as mentioned in note no. 20.1.2 of this unconsolidated condensed interim financial statements for the nine months period ended March 31, 2024. (June 2023: Nil)

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
<b>14 CASH AND BANK BALANCES</b>	-----Rupees-----	
Cash in hand	87,088,821	5,723,588
Cash with banks in:		
- current accounts- conventional	167,419,047	1,123,432,695
- current accounts- islamic	221,019,516	401,061,764
	<b>475,527,384</b>	<b>1,530,218,047</b>

**15 LONG TERM FINANCES - secured**

	(Un-audited) March 31, 2024			(Audited) June 30, 2023		
	-----Rupees-----					
	Conventional	Islamic	Total	Conventional	Islamic	Total
At beginning of the period / year	19,946,072,320	7,342,451,333	27,288,523,653	15,415,662,067	7,654,387,206	23,070,049,273
Obtained during the period / year	2,647,544,024	-	2,647,544,024	7,342,147,636	142,163,389	7,484,311,025
Repaid during the period / year	(2,236,262,238)	(954,714,390)	(3,190,976,628)	(2,811,737,383)	(454,099,262)	(3,265,836,645)
	20,357,354,106	6,387,736,943	26,745,091,049	19,946,072,320	7,342,451,333	27,288,523,653
Less: Current maturity	(4,301,820,361)	(1,659,975,158)	(5,961,795,519)	(2,727,894,540)	(1,368,497,713)	(4,096,392,253)
	<b>16,055,533,745</b>	<b>4,727,761,785</b>	<b>20,783,295,530</b>	<b>17,218,177,780</b>	<b>5,973,953,620</b>	<b>23,192,131,400</b>

- 15.1 These represent financing for property, plant and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and pari-passu / ranking charge over present and future fixed assets of the Company and personal guarantees of directors. Further terms and conditions are consistent with financial information as presented in the unconsolidated financial statements of the Company for the year ended June 30, 2023.

- 15.2 The Company's total limit for long term loan amounting to Rs. 35,648 million. (June 2023: Rs. 34,187 million)

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
<b>16 DEFERRED LIABILITIES</b>	-----Rupees-----	
Provision for staff gratuity scheme - unfunded	793,370,694	696,630,495
Deferred tax liability	2,060,687,169	1,777,653,106
	<b>2,854,057,863</b>	<b>2,474,283,601</b>

**17 TRADE AND OTHER PAYABLES**

Trade creditors	6,434,016,395	5,907,554,310
Other liabilities	3,399,180,095	2,461,457,935
	<b>9,833,196,490</b>	<b>8,369,012,245</b>

**18 SHORT TERM FINANCES - SECURED**

Term finances - Conventional	18.1	2,300,000,000	1,649,997,917
Term finances - Islamic	18.2	378,476,940	452,236,440
Export refinances	18.3	8,210,500,000	7,565,500,000
Finance against discounting of export bills / receivables	18.4	299,339,127	-
Running finance utilized under mark-up arrangement	18.5	9,318,201,355	5,440,548,535
		<b>20,506,517,422</b>	<b>15,108,282,892</b>

- 18.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 3,305 million (June 2023: Rs. 6,365 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Company along with the personal guarantees of directors. These carry mark-up at the rates ranging from 20.83% to 24.69% per annum (June 2023: 16.20% to 22.20% per annum).

- 18.2 These represent facilities for term finances arranged from various banks aggregating to Rs. 800 million (June 2023: Rs. 800 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of directors. These carry mark-up at the rates ranging from 21.85% to 23.28% per annum (June 2023: 12.64% to 22.27% per annum).

- 18.3 These represent facilities for export refinance arranged from various banks aggregating to Rs. 8,260.50 million (June 2023: Rs. 7,665 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credit of the Company along with the personal guarantees of directors. These carried mark-up at the rate 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2023: 0.25% to 1% above SBP rate per annum).

**18.4** These represent facilities for finance against discounting of export bills / receivable arranged from bank aggregating to Rs. 1,441 million (June 2023: Rs.1,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of directors. These carry mark-up at the rate 1% above the State Bank of Pakistan (SBP) rate per annum (June 2023: 1% above SBP rate per annum).

**18.5** These represent facilities for running finances available from various banks aggregated to Rs. 13,899.50 million (June 2023: Rs. 9,155 million). These are secured against pari-passu / ranking hypothecation of stocks, book debts and personal guarantees of directors. These carry mark-up at the rates ranging from 21.61% to 23.91% per annum (June 2023: 14.50% to 22.98% per annum).

**19 ISLAMIC REDEEMABLE SUKUK**

During the period, the Company has raised short term financing in the form of privately placed Islamic Redeemable Sukuk to meet the working capital requirements. This carries mark-up based on 6 months KIBOR plus 50 bps and having maturity of six months from the date of its drawdown.

**20 CONTINGENCIES AND COMMITMENTS**

**20.1 Contingencies**

**20.1.1** Except note no. 20.1.2 there are no material change in the status of contingencies as reported in note no. 27 to the unconsolidated financial statement of the Company for the year ended June 30, 2023.

**20.1.2** The Company had filed a Suit S-2535 before the High Court of Sindh and challenged the OGRA notification bearing no. OGRA-(10)-3(8)/2023 dated November 08, 2023 for increase in the price of natural gas and different prices for industrial and captive connection where the same is used for self-consumption by industrial undertaking. The Court vide its order dated December 18, 2023 passed an interim stay order in favour of the Company and suspended the afore-mentioned notification by allowing to pay monthly gas charges as per previous notification and directed the Company to pay the differential amount by way of cash in favour of the Nazir of Court. The cumulative differential amount is approximately Rs 240.12 million (exclusive of sales tax) which has not been recorded in this unconsolidated condensed interim financial statements.

**20.1.3** With reference to the contingency of associated company, The Bank of Khyber (BOK), please refer the note 22 of audited financial statement for the year ended December 31, 2023 of associated Company.

**20.2 Commitments**

- 20.2.1** Outstanding letters of guarantee
- 20.2.2** Cross Corporate guarantees issued by the Company on behalf of subsidiaries / associated company
- 20.2.3** Outstanding letters of credit for:
  - capital expenditures
  - raw material

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
	-----Rupees-----	
	<b>2,716,099,990</b>	3,065,474,545
	<b>8,124,037,000</b>	4,838,811,644
	<b>16,311,302</b>	726,605,896
	-	5,585,776,940

		(Un-audited) March 31, 2024	(Un-audited) March 31, 2023
	Note	-----Rupees-----	
<b>21 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES</b>			
Profit before taxation		6,399,816,122	5,153,699,412
<b>Adjustments for non-cash and other items:</b>			
Depreciation		2,151,758,004	1,755,011,543
Amortization charge		1,976,705	2,826,550
Gain on disposal of property, plant and equipment - net		(52,223,531)	(18,741,882)
Provision for staff gratuity scheme - unfunded		174,854,921	148,373,781
Provision for doubtful debts		50,902,220	-
Provision for slow moving - Stock in trade		24,057,766	123,154,713
Share of profit from associated undertaking		(437,867,945)	(15,555,899)
Unrealized exchange gain on short term investment		(5,075,000)	-
Unrealized exchange (gain) / loss		18,723,442	(255,971,604)
Finance cost		5,882,938,479	2,631,722,466
Net changes in working capital	21.1	<b>(11,741,365,304)</b>	<b>(13,258,337,780)</b>
Cash generated / (used in) from operations after working capital changes		<b>2,468,495,879</b>	<b>(3,733,818,700)</b>
<b>21.1 Working capital changes</b>			
<b>Increase in current assets</b>			
Stores and spares		(113,849,149)	(122,272,911)
Stock-in-trade		982,411,812	(6,413,547,199)
Trade debts		(4,346,414,327)	(6,788,169,414)
Loans and advances		(8,032,630,948)	(1,656,202,772)
Trade deposits and short-term prepayments		215,467,692	(418,863,219)
Other receivables		(2,211,334,517)	(13,267,448)
		<b>(13,506,349,437)</b>	<b>(15,412,322,963)</b>
<b>Increase in current liabilities</b>			
Trade and other payables		1,468,869,745	2,061,102,051
Advances from customers - unsecured		296,114,388	92,883,132
		<b>1,764,984,133</b>	<b>2,153,985,183</b>
<b>Net increase in working capital</b>		<b>(11,741,365,304)</b>	<b>(13,258,337,780)</b>





		(Un-audited) March 31, 2024	(Audited) June 30, 2023
<b>23 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES</b>	<b>Note</b>	-----Rupees-----	
<b>Assets</b>			
Total assets for reportable segments	22.2	70,675,002,600	61,423,033,674
Administrative capital assets		1,838,200,591	1,730,143,203
Long term investments	8	9,585,168,144	8,751,140,930
Loans to subsidiaries and associate	11	5,810,500,000	-
Short term investments		1,413,725,850	1,151,277,927
Other receivable	13	424,928,757	-
Total assets		89,747,525,942	73,055,595,734
<b>Liabilities</b>			
Total liabilities for reportable segments	22.4	37,787,275,296	26,273,685,718
Deferred tax liabilities		2,060,687,169	1,777,653,106
Long term finance - secured	15	26,745,091,049	27,288,523,653
Total liabilities		66,593,053,514	55,339,862,477
		(Un-audited) March 31, 2024	(Un-audited) March 31, 2023
<b>24 EARNINGS PER SHARE - Basic and Diluted</b>		-----Rupees-----	
<b>Earnings per share</b>			
Profit for the period		5,238,691,397	4,334,761,598
		----- (Number) -----	
Weighted average number of ordinary shares during the period		66,356,940	66,356,940
		----- (Rupees) -----	
Basic earnings per share		78.95	65.32
There is no dilutive potential ordinary shares outstanding as at March 31, 2024. (June-2023 Nil)			
<b>25 TRANSACTIONS AND BALANCES WITH RELATED PARTIES</b>			
Detail of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the unconsolidated condensed interim financial statements are as follows:			
		(Un-audited)	
		March 31, 2024	March 31, 2023
<b>Transactions</b>		-----Rupees-----	
<b>Plastiflex Films (Private) Limited</b>			
Common Directorship			
- Purchase of raw and packing materials		20,490,468	49,199,529
- Metallization service		(15,011,132)	(3,978,621)
- Recovery against sales		12,291,051	3,978,621
- Payment against purchases		(11,034,027)	(42,599,116)
<b>Innovita Nutrition (Private) Limited</b>			
Common Directorship			
- Purchase of raw materials		1,088,754,826	-
- Payment against purchases		(471,353,926)	-
<b>Ismail Resin (Private) Limited</b>			
Subsidiary Company			
- Purchase of raw materials		1,892,731,836	-
- Payment against purchases		(1,550,531,826)	-

**Others****Remuneration to directors and other key management personnel:**

Chief Executive Officer	14,683,480	13,725,000
Directors	12,651,967	11,737,503
Executives	714,295,221	658,244,144
	<b>741,630,668</b>	<b>683,706,647</b>

In addition to the above, Company maintained cars are provided to the chief executive officer, directors and executives.

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
-----Rupees-----		
<b>Balances</b>		
<b>Plastiflex Films (Private) Limited</b>		
-Payable to associate - net	6,736,360	-
<b>Innovita Nutrition (Private) Limited</b>		
- (Payable) / Advance to associate	(184,993,899)	432,407,000
<b>Ismail Resin (Private) Limited</b>		
- Payable to subsidiary	(342,200,010)	-

**26 FAIR VALUE MEASUREMENT**

The Company's policies with the regards to fair value measurement are consistent with those disclosed in the annual financial statements for the year ended June 30, 2023. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Company for the year ended June 30, 2023.

The carrying values of financial assets and liabilities are approximate of their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1 : Quoted prices in active markets for identical assets and liabilities;
- Level 2 : Observable inputs; and
- Level 3 : Unobservable inputs

The Company held the following financial assets at fair value;

	March 31, 2024			Total	June 30, 2023
	(Level 1)	(Level 2)	(Level 3)		
-----Rupees-----					
Investment in associated company	3,211,054,670	-	-	3,211,054,670	3,633,987,206
Short term investment	932,385,000	-	-	932,385,000	834,465,000
	<b>4,143,439,670</b>	-	-	<b>4,143,439,670</b>	<b>4,468,452,206</b>

**27 FINANCIAL RISK MANAGEMENT**

The Company's financial risk management objectives and policies are consistent with those disclosed in the unconsolidated financial statements for the year ended June 30, 2023.

**28 DATE OF AUTHORIZATION FOR ISSUE**

These unconsolidated condensed interim financial statements were authorized for issue on April 24, 2024 by the Board Directors of the Company.

  
Munsarim Saifullah  
Chief Executive Officer

  
Maqsood Ismail Ahmed  
Director

  
Ahmed Raza Parekh  
Chief Financial Officer

**CONSOLIDATED CONDENSED INTERIM  
FINANCIAL INFORMATION (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD  
ENDED MARCH 31, 2024**

**CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION  
AS AT MARCH 31, 2024**

		(Un-audited) March 31, 2024	(Audited) June 30, 2023
	Note	-----Rupees-----	
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	7	44,660,352,368	38,374,111,226
Right-of-use assets	7.1	35,396,230	42,412,009
Intangible assets		250,000	2,226,707
Goodwill		12,173,553	12,173,553
Long term investments	8	4,059,184,144	3,225,156,930
Long term deposits		32,490,658	33,172,123
<b>Total non-current assets</b>		<b>48,799,846,953</b>	<b>41,689,252,548</b>
<b>Current assets</b>			
Stores and spares		869,465,593	655,628,210
Stock-in-trade	9	21,819,488,828	16,276,555,986
Trade debts	10	16,936,781,714	10,669,814,953
Loans and advances		5,744,162,176	3,352,311,584
Trade deposits and short-term prepayments		118,673,952	313,867,170
Short term investment		1,559,768,917	1,671,884,971
Other receivables		5,135,259,197	2,320,979,357
Taxation - net		1,542,044,873	1,115,183,469
Cash and bank balances	12	665,304,723	1,651,166,603
<b>Total current assets</b>		<b>54,390,949,973</b>	<b>38,027,392,303</b>
<b>Total assets</b>		<b>103,190,796,926</b>	<b>79,716,644,851</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized share capital		2,500,000,000	2,500,000,000
250,000,000 (June 30, 2023: 250,000,000) ordinary share of Rs. 10 each		663,569,400	663,569,400
Issued, subscribed and paid-up share capital		20,825,975,387	15,543,088,252
Reserves		1,139,696,219	1,180,807,449
Non-controlling interest		22,629,241,006	17,387,465,101
<b>Total shareholders' equity</b>		<b>22,629,241,006</b>	<b>17,387,465,101</b>
<b>Non-current liabilities</b>			
Long-term finances - secured	13	25,327,802,964	27,813,006,872
Lease liabilities		16,069,627	22,111,918
Deferred liabilities	14	2,907,891,090	2,519,366,746
<b>Total non-current liabilities</b>		<b>28,251,763,681</b>	<b>30,354,485,536</b>
<b>Current liabilities</b>			
Trade and other payable	15	17,521,002,260	10,418,992,220
Accrued mark-up		1,582,948,664	1,200,346,240
Short-term finances - secured	16	21,293,621,526	15,108,282,892
Islamic Redeemable Sukuk	17	4,000,000,000	-
Current portion of:			
- long-term finances - secured	13	6,460,759,657	4,208,884,532
- lease liabilities		9,487,177	10,826,930
Unclaimed dividend		5,228,293	5,069,267
Advances from customers - unsecured		1,436,744,662	1,022,292,133
<b>Total current liabilities</b>		<b>52,309,792,239</b>	<b>31,974,694,214</b>
<b>Total liabilities</b>		<b>80,561,555,920</b>	<b>62,329,179,750</b>
<b>Total equity and liabilities</b>		<b>103,190,796,926</b>	<b>79,716,644,851</b>

**Contingencies and commitments**

18

The annexed selected notes from 1 to 25 form an integral part of these consolidated condensed interim financial statements.

  
Munsarim Saifullah  
Chief Executive Officer

  
Maqsood Ismail Ahmed  
Director

  
Ahmed Raza Parekh  
Chief Financial Officer

CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER  
COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

Note	Nine-months Period Ended		Three-months Period Ended	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
	Rupees	Rupees	Rupees	Rupees
<b>Sales - gross</b>	102,843,401,027	73,094,654,560	34,872,743,425	25,895,480,389
Sales returns and discounts	(2,353,480,361)	(1,747,477,703)	(773,411,852)	(553,148,396)
Export Rebate	13,948,378	21,495,613	2,137,388	14,129,043
	(2,339,531,983)	(1,725,982,090)	(771,274,464)	(539,019,353)
	100,503,869,044	71,368,672,470	34,101,468,961	25,356,461,036
Sales tax	(8,410,497,639)	(6,724,332,690)	(3,281,943,040)	(2,117,860,265)
Sales - net	92,093,371,405	64,644,339,780	30,819,525,921	23,238,600,771
Cost of sales	(73,176,285,451)	(51,399,481,161)	(24,974,179,333)	(18,589,674,402)
<b>Gross profit</b>	18,917,085,954	13,244,858,619	5,845,346,588	4,648,926,369
Selling and distribution expenses	(6,292,400,963)	(5,338,487,364)	(1,914,328,201)	(1,742,722,394)
Administrative expenses	(1,209,086,767)	(1,053,892,277)	(400,486,093)	(419,596,173)
<b>Operating profit</b>	11,415,598,224	6,852,478,978	3,530,532,294	2,486,607,802
Other operating expenses	(818,829,528)	(630,038,078)	(154,580,488)	(270,219,944)
	10,596,768,696	6,222,440,900	3,375,951,806	2,216,387,858
Other income	1,193,006,594	1,294,538,230	27,521,894	818,503,439
	11,789,775,290	7,516,979,130	3,403,473,700	3,034,891,297
Finance cost	(5,945,842,113)	(2,673,768,954)	(1,935,513,042)	(1,146,519,818)
	5,843,933,177	4,843,210,176	1,467,960,658	1,888,371,479
Share of profit from associated company	437,867,945	15,555,899	246,306,536	42,772,249
<b>Profit before taxation</b>	6,281,801,122	4,858,766,075	1,714,267,194	1,931,143,728
Taxation	(1,240,072,990)	(819,323,524)	(390,560,455)	(441,203,819)
<b>Profit after taxation</b>	5,041,728,132	4,039,442,551	1,323,706,739	1,489,939,909
<b>Profit for the period attributable to:</b>				
Shareholders of the Holding Company	5,082,839,362	4,103,609,191	1,326,237,362	1,508,992,394
Non-controlling interest	(41,111,230)	(64,166,640)	(2,530,623)	(19,052,485)
	5,041,728,132	4,039,442,551	1,323,706,739	1,489,939,909
<b>Other Comprehensive income / (loss)</b>				
<i>Item that will not be reclassified to consolidated statement of profit or loss in subsequent periods</i>				
Share of other comprehensive income / (loss) from associated company - net of tax	336,735,378	(40,058,100)	234,314,359	(75,378,005)
Unrealized loss on remeasurement of investment classified as fair value through OCI - net of tax	(3,973,725)	-	(1,083,825)	(1,728,900)
Other comprehensive income / (loss) for the period - net of tax	332,761,653	(40,058,100)	233,230,534	(77,106,905)
<b>Total comprehensive income for the period</b>	5,374,489,785	3,999,384,451	1,556,937,273	1,412,833,004
<b>Total comprehensive income for the period attributable to:</b>				
Shareholders of the Holding Company	5,415,601,015	4,063,551,091	1,559,467,896	1,431,885,489
Non-controlling interest	(41,111,230)	(64,166,640)	(2,530,623)	(19,052,485)
	5,374,489,785	3,999,384,451	1,556,937,273	1,412,833,004
<b>Earnings per share - basic &amp; diluted</b>	21			
	76.60	61.84	19.99	22.74

The annexed selected notes from 1 to 25 form an integral part of these consolidated condensed interim financial statements.

  
Munsarim Saifullah  
Chief Executive Officer

  
Maqsood Ismail Ahmed  
Director

  
Ahmed Raza Parekh  
Chief Financial Officer

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

	Capital reserve				Total reserves			Non-Controlling Interest	Total shareholders' equity
	Issued, subscribed and paid-up share capital	Amalgamation reserves		Share of OCI from associated company	Revenue reserve				
		Share premium	Share of OCI from associated company		Share of OCI from associated company	Re-measurement of investments at fair value through OCI	Unappropriated profit		
	663,569,400	1,472,531,500	916,862,067	(406,125,879)	(7,645,000)	8,814,914,136	10,790,536,824	812,707,126	12,266,813,350
	-	-	-	-	-	4,103,609,191	4,103,609,191	(64,166,640)	4,039,442,551
	-	-	-	(40,058,100)	-	(40,058,100)	(40,058,100)	-	(40,058,100)
	-	-	-	(40,058,100)	-	4,103,609,191	4,063,551,091	(64,166,640)	3,999,384,451
	-	-	-	-	-	(265,427,760)	(265,427,760)	-	(265,427,760)
	663,569,400	1,472,531,500	916,862,067	(446,183,979)	(7,645,000)	12,653,095,367	14,588,660,155	748,540,486	16,000,770,041
	663,569,400	1,472,531,500	916,862,067	(701,503,895)	(11,962,300)	13,867,160,880	15,543,088,252	1,180,807,449	17,387,465,101
	-	-	-	-	-	5,082,839,362	5,082,839,362	(41,111,230)	5,041,728,132
	-	-	-	-	(3,973,725)	-	(3,973,725)	-	(3,973,725)
	-	-	-	336,735,378	-	336,735,378	336,735,378	-	336,735,378
	-	-	-	336,735,378	(3,973,725)	5,082,839,362	5,415,601,015	(41,111,230)	5,374,489,785
	-	-	-	-	-	(132,713,880)	(132,713,880)	-	(132,713,880)
	663,569,400	1,472,531,500	916,862,067	(364,768,517)	(15,936,025)	18,817,286,362	20,825,975,387	1,139,696,219	22,629,241,006

**Balance as at July 01, 2022 - audited**  
**Total comprehensive income / (loss) for the period**  
 Profit / (loss) for the nine months period ended March 31, 2023  
 Share of other comprehensive loss from associated company - net of tax  
 Total comprehensive income / (loss) for the period  
**Transaction with owners, recognised directly in equity**  
 Final cash dividend for the year ended June 30, 2022 @ Rs. 4 per share  
**Balance as at March 31, 2023**  
**Balance as at July 01, 2023 - audited**  
**Total comprehensive income / (loss) for the period**  
 Profit / (loss) for the nine months period ended March 31, 2024  
 Unrealized loss on remeasurement of investment classified as fair value through OCI - net of tax  
 Share of other comprehensive loss from associated company - net of tax  
 Total comprehensive income / (loss) for the period  
 Final cash dividend for the year ended June 30, 2023 @ Rs. 2 per share  
**Balance as at March 31, 2024**

The annexed selected notes from 1 to 25 form an integral part of these consolidated condensed interim financial statements.

  
**Munsarim Saifullah**  
 Chief Executive Officer

  
**Maqsood Ismail Ahmed**  
 Director

  
**Ahmed Raza Parekh**  
 Chief Financial Officer

**CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024**

	Note	March 31, 2024	March 31, 2023
-----Rupees-----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash generated / (used in) from operations after working capital changes	19	4,687,470,057	(4,535,953,086)
Gratuity paid		(82,555,826)	(66,526,830)
Income tax paid - net		(1,442,222,945)	(818,100,860)
Long-term deposits - net		681,465	(6,938,559)
<b>Net cash generated / (used in) from operating activities</b>		<b>3,163,372,751</b>	<b>(5,427,519,335)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure (including CWIP)		(8,663,648,513)	(10,126,363,731)
Short term investments		112,116,054	(372,949,302)
Proceeds from disposal of property, plant and equipment		153,464,564	239,157,856
<b>Net cash used in investing activities</b>		<b>(8,398,067,895)</b>	<b>(10,260,155,177)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net receipts from long-term financing - secured		(233,328,783)	6,728,046,472
Sponsors' loan		-	2,862,297,724
Lease repayments		(7,382,044)	(7,145,793)
Short term finances - secured		6,009,719,788	994,702,855
Finance cost paid		(5,563,239,689)	(2,213,187,827)
Dividends paid		(132,554,854)	(265,107,028)
<b>Net cash generated from financing activities</b>		<b>73,214,418</b>	<b>8,099,606,403</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(5,161,480,726)</b>	<b>(7,588,068,109)</b>
Cash and cash equivalents at the beginning of the period		(3,789,381,932)	(785,025,151)
<b>Cash and cash equivalents at the end of the period</b>		<b>(8,950,862,658)</b>	<b>(8,373,093,260)</b>
<b>CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances	12	665,304,723	1,064,612,142
Running finances under mark-up arrangement	16.5	(9,616,167,381)	(9,437,705,403)
		<b>(8,950,862,658)</b>	<b>(8,373,093,261)</b>

The annexed selected notes from 1 to 25 form an integral part of these consolidated condensed interim financial statements.

  
**Munsarim Saifullah**  
Chief Executive Officer

  
**Maqsood Ismail Ahmed**  
Director

  
**Ahmed Raza Parekh**  
Chief Financial Officer



## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

### 1 LEGAL STATUS AND OPERATIONS

The Group consist of:

**Holding Company:** Ismail Industries Limited

**Subsidiary Companies:** Hudson Pharma (Private) Limited and Ismail Resin (Private) Limited

#### a) Ismail Industries Limited

Ismail Industries Limited (the Holding Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Holding Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Holding Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange Limited effective from January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange Limited. Principal activities of the Holding Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, flour, cereal, nutritional products, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'Candyland', 'Bisconni', 'Snackcity', 'Ismail Nutrition', 'Ghiza', 'Super Cereal' and 'Astro films' respectively.

#### b) Hudson Pharma (Private) Limited

Hudson Pharma (Private) Limited (HPPL) was incorporated in Pakistan as a private limited company on May 5, 2010. The registered office of the HPPL is located at 17, Bangalore Town, Main Shahrah-e-Faisal, Karachi. Principal activities of HPPL are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail trading and selling of all kinds of pharmaceutical, animal health, allied consumer products, drugs, medicines and derma products.

#### c) Ismail Resin (Private) Limited

Ismail Resin (Private) Limited (IRPL) was incorporated in Karachi, Pakistan on January 13, 2021. The registered office of IRPL is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Principal activities of IRPL are manufacturing and selling of Polyester Resin.

### 2 SIGNIFICANT EVENTS & TRANSACTIONS

During the nine-months period, there was no significant event occurred.

### 3 STATEMENT OF COMPLIANCE

These consolidated condensed interim financial statements of the Group have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 4 BASIS OF PREPARATION

These consolidated condensed interim financial statements of the Group does not include all of the information and disclosure required in the consolidated annual audited financial statements and should be read in conjunction with the consolidated annual audited financial statements of the Group as at and for the year ended June 30, 2023. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

The figures in the consolidated condensed interim statement of financial position, consolidated condensed interim statement of profit or loss and other comprehensive income, consolidated condensed interim statement of changes in equity and consolidated condensed interim statement of cash flows together with the relevant notes to the consolidated condensed interim financial statements for the nine-months period ended March 31, 2024 are not audited. Further, the figures for the three-months period ended March 31, 2024 and 2023 have been reviewed by auditors of the Group.

#### 4.1 Functional And Presentation Currency

These consolidated condensed interim financial statemnts are presented in Pakistani Rupees which is also Group's functional currency and presentation currency.

#### 4.2 Standard, Amendment or interpretation to approved accounting standards

#### 4.2.1 Standards, amendments and interpretations to the published standards that may be relevant to the Group and adopted in the current period

There were certain amendments to accounting and reporting standards which became effective for the Group for the current year. However, these are considered not to be relevant or to have any significant impact on the Group's financial reporting and, therefore, have not been disclosed in these consolidated condensed interim financial statements.

#### 4.2.2 Standards, amendments and interpretations to the published standards that may be relevant but not yet effective and not early adopted by the Group

There are standards and certain other amendments to accounting and reporting standards that are not yet effective and notified and are considered either not to be relevant or to have any significant impact on the Group's financial statements and operations and, therefore, have not been disclosed in these consolidated condensed interim financial statements.

#### 4.2.3 Standards, amendments and interpretations to the published standards that may be relevant but not early adopted by the Securities exchange commission of Pakistan

There are standards and certain other amendments to accounting and reporting standards that are not yet effective and notified and are considered either not to be relevant or to have any significant impact on the Group's consolidated condensed interim financial statements and operations and, therefore, have not been adopted by the SECP.

### 5 MATERIAL ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2023.

### 6 USE OF JUDGEMENTS / ESTIMATES AND FINANCIAL RISK MANAGEMENT

The estimates / judgements and associated assumptions used in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated financial statements of the Group for the year ended June 30, 2023.

The Group's financial risk management objectives and policies are consistent with those disclosed in the Group's consolidated annual audited financial statements for the year ended June 30, 2023.

	Note	(Un-audited) March 31, 2024	(Audited) June 30, 2023
-----Rupees-----			
<b>7 PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	7.2	32,025,437,574	26,889,151,820
Capital work in progress - at cost	7.3	12,634,914,794	11,484,959,406
		44,660,352,368	38,374,111,226
7.1 Right-of-use assets	7.2	35,396,230	42,412,009

7.2 Detail of additions and disposals of operating and right-of-use assets during the nine-months period are as follows:

	(Un-audited)			
	Additions/Transfers		Disposals	
	-----At cost-----		-----At net book value-----	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
----- Rupees -----				
<b>Owned assets</b>				
Building on leasehold land	1,588,917,098	225,196,954	-	-
Leasehold land	-	498,886,221	-	-
Plant and machinery	5,160,603,236	2,472,209,307	6,394,857	157,497,340
Furniture and fittings	41,654,217	40,477,234	-	56,625
Equipment	388,707,591	43,194,806	-	66,100
Computers	19,971,075	16,841,747	2,270,819	1,661,472
Vehicles	313,839,892	406,064,300	89,643,994	60,557,867
	7,513,693,109	3,702,870,569	98,309,670	219,839,404
<b>Right-of-use assets</b>				
Vehicles	-	(11,169,140)	-	-
	-	(11,169,140)	-	-
	7,513,693,109	3,691,701,429	98,309,670	219,839,404

7.3 Detail of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

	(Un-audited)			
	Additions		Transfers	
	-----At cost-----			
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
----- Rupees -----				
Civil works	2,529,155,163	1,488,364,163	1,579,752,294	164,173,961
Leasehold land	-	-	-	-
Plant and machinery	5,346,382,774	7,382,408,041	5,127,677,762	2,422,986,167
Equipment and computers	406,366,504	237,490,698	424,518,981	63,164,083
	8,281,904,441	9,108,262,902	7,131,949,037	2,650,324,211

		(Un-audited) March 31, 2024	(Audited) June 30, 2023
		-----Rupees-----	
8	<b>LONG-TERM INVESTMENTS</b>		
	<i>Investment in associated undertakings</i>		
	The Bank of Khyber - quoted shares	8.1	
		<b>4,059,184,144</b>	3,225,156,930
		<b>4,059,184,144</b>	<b>3,225,156,930</b>

**8.1 The Bank of Khyber**

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 269,383,781 (June 30, 2023: 269,383,781) shares which represents 24.43% of paid-up capital of the Bank (June 2023: 24.43%). In addition to this, the Holding Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these consolidated condensed interim financial statements have been taken from audited financial statements of the Bank for the year ended December 31, 2023. Adjustment to conform to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2024 was Rs. 3,211.05 million (June 30, 2023: Rs. 3,633.98 million).

These investments are accounted for under the equity method. The aggregate amount of the investments in associated company recognized in these financial statements are as follows:

	<b>The Bank of Khyber</b>	
	(Un-audited)	(Audited)
	March 31, 2024	June 30, 2023
Carrying value at beginning of the period	3,225,156,930	3,144,584,786
Share of profit	437,867,946	428,075,707
Share of other comprehensive income / (loss)	396,159,269	(347,503,563)
	<b>4,059,184,144</b>	<b>3,225,156,930</b>

All transfers of funds to the Group, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associated company. During the period, no bonus shares and cash dividend has been received from the Bank (June 30, 2023: 5% and Rs. nil per share) respectively.

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
		-----Rupees-----
9	<b>STOCK-IN-TRADE</b>	
	Raw materials	10,716,384,989
	Packing materials	1,808,056,299
	Work-in-process	669,287,024
	Finished goods	8,625,760,516
		<b>21,819,488,828</b>
		<b>16,276,555,986</b>
10	<b>TRADE DEBTS</b>	
	Considered good	
	- export - secured	5,887,616,267
	- local - unsecured	11,258,531,709
		<b>17,146,147,976</b>
	Allowance for expected credit loss	(209,366,262)
	<b>Trade debts - net</b>	<b>16,936,781,714</b>
		<b>10,669,814,953</b>
11	<b>TRADE DEPOSITS AND SHORT TERM PREPAYMENTS</b>	
	Trade deposits - unsecured	75,704,232
	Short term prepayments	37,818,626
		<b>113,522,858</b>
		<b>312,583,280</b>
		<b>1,283,890</b>
		<b>313,867,170</b>
12	<b>CASH AND BANK BALANCES</b>	
	Cash in hand	113,405,949
	Cash with banks in:	-
	- current accounts- conventional	202,659,045
	- current accounts- islamic	349,239,729
		<b>665,304,723</b>
		<b>1,651,166,603</b>

## 13 LONG TERM FINANCES - secured

	(Un-audited)			(Audited)		
	March 31, 2024			June 30, 2023		
-----Rupees-----						
	Conventional	Islamic	Total	Conventional	Islamic	Total
At beginning of the period / year	24,449,440,071	7,572,451,333	32,021,891,404	16,698,616,806	7,924,387,206	24,623,004,012
Obtained during the period / year	3,102,754,170	-	3,102,754,170	10,649,467,081	142,163,389	10,791,630,470
Repaid during the period / year	(2,331,368,563)	(1,004,714,390)	(3,336,082,953)	(2,898,643,816)	(494,099,262)	(3,392,743,078)
	25,220,825,678	6,567,736,943	31,788,562,621	24,449,440,071	7,572,451,333	32,021,891,404
Less: Current maturity	(4,730,784,499)	(1,729,975,158)	(6,460,759,657)	(2,770,386,819)	(1,438,497,713)	(4,208,884,532)
	20,490,041,179	4,837,761,785	25,327,802,964	21,679,053,252	6,133,953,620	27,813,006,872

13.1 These represent financing for property, plant and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and pari-passu / ranking charge over present and future fixed assets of the Group and personal guarantees of directors. Further terms and conditions are consistent with financial information as presented in the consolidated financial statements of the Group for the year ended June 30, 2023

13.2 The Group's total limit for long term loan amounting to Rs. 41,018 million. (June 2023: Rs. 39,557 million)

14 DEFERRED LIABILITIES	Note	(Un-audited)	(Audited)
		March 31, 2024	June 30, 2023
-----Rupees-----			
Provision for staff gratuity scheme - unfunded		847,203,920	741,713,640
Deferred tax liability		2,060,687,169	1,777,653,106
		<b>2,907,891,090</b>	<b>2,519,366,746</b>

## 15 TRADE AND OTHER PAYABLES

15 TRADE AND OTHER PAYABLES	Note	-----Rupees-----	
		March 31, 2024	June 30, 2023
Trade creditors		13,043,007,228	7,316,148,050
Other liabilities		4,477,995,032	3,102,844,170
		<b>17,521,002,260</b>	<b>10,418,992,220</b>

## 16 SHORT TERM FINANCES - SECURED

Term finances - conventional	16.1	2,789,138,078	1,649,997,917
Term finances - islamic	16.2	378,476,940	452,236,440
Export refinance	16.3	8,210,500,000	7,565,500,000
Finance against discounting of export bills / receivables	16.4	299,339,127	-
Running finance utilized under mark-up arrangement	16.5	9,616,167,381	5,440,548,535
		<b>21,293,621,526</b>	<b>15,108,282,892</b>

16.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 4,305 million (June 2023: Rs. 6,365 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Group along with the personal guarantees of directors. These carry mark-up at the rates ranging from 20.38% to 24.69% per annum (June 2023: 16.20% to 22.20% per annum).

16.2 These represent facilities for term finances arranged from various banks aggregating to Rs. 800 million (June 2023: Rs. 800 million). These are secured against pari-passu hypothecation over stocks and book debts of the Group along with the personal guarantees of directors. These carry mark-up at the rates ranging from 21.58% to 23.28% per annum (June 2023: 12.64% to 22.27% per annum).

16.3 These represent facilities for export refinance arranged from various banks aggregating to Rs. 8,260.50 million (June 2023: Rs. 7,665 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credit of the Company along with the personal guarantees of directors. These carried mark-up at the rate ranging from 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2023: 0.25% to 1% above SBP rate per annum).

16.4 These represent facilities for finance against discounting of export bills / receivable arranged from bank aggregating to Rs. 1,441 million (June 2023: Rs. 1,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Group along with the personal guarantees of directors. These carry mark-up at the rate 1% above the State Bank of Pakistan (SBP) rate per annum (June 2023: 1% above SBP rate per annum).

16.5 These represent facilities for running finances available from various banks aggregated to Rs. 14,699.5 million (June 2023: Rs. 9,155 million). These are secured against pari-passu / ranking hypothecation of stocks, book debts and personal guarantees of directors. These carry mark-up at the rates ranging from 21.61% to 23.91% per annum (June 2023: 14.50% to 22.98% per annum).

**17 ISLAMIC REDEEMABLE SUKUK**

During the period, the Holding Company has raised short term financing in the form of privately placed Islamic Redeemable Sukuk to meet the working capital requirements. This carries mark-up based on 6 months KIBOR plus 50 bps and having maturity of six months from the date of its drawdown.

**18 CONTINGENCIES AND COMMITMENTS**

**18.1 Contingencies**

**18.1.1** Except note no. 18.1.2, there are no material changes in the status of contingencies as reported in note no. 28 to the consolidated financial statements of the Group for the year ended June 30, 2023.

**18.1.2** The Company had filed a Suit S-2535 before the High Court of Sindh and challenged the OGRA notification bearing no. OGRA-(10)-3(8)/2023 dated November 08, 2023 for increase in the price of natural gas and different prices for industrial and captive connection where the same is used for self-consumption by industrial undertaking. The Court vide its order dated December 18, 2023 passed an interim stay order in favour of the Company and suspended the afore-mentioned notification by allowing to pay monthly gas charges as per previous notification and directed the Company to pay the differential amount by way of cash in favour of the Nazir of Court. The cumulative differential amount is approximately Rs 259.66/= million (exclusive of sales tax) which has not been recorded in the statement of financial position.

**18.1.3** With reference to the contingency of associated company, The Bank of Khyber (BOK), please refer the note 22 of audited financial statement for the year ended December 31, 2023 of associated Company.

**18.2 Commitments**

**18.2.1** Outstanding letter of guarantees

**18.2.2** Cross Corporate guarantees

**18.2.3** Outstanding letters of credit for:  
- capital expenditures  
- raw material

**18.2.4** The Holding Company has executed sponsors support agreement with the lenders of M/s. Ismail Resin (Private) Limited for investment in the form of equity or subordinated debts to cover the cost over-run, or to cover the funding shortfall or any other obligation that may arise under financing documentations / agreements executed with them.

**18.2.5** The Group's share of commitments of associated company is based on latest available financial information.

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
	-----Rupees-----	
	2,966,004,252	3,158,894,750
	8,124,037,000	4,838,811,644
	162,124,154	1,404,832,375
	440,742,960	7,088,433,702

**19 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES**

Profit before taxations

**Adjustments for non-cash and other items:**

Depreciation

Ammortization charge

Gain on disposal of property, plant and equipment - net

Provision for staff gratuity scheme - unfunded

Provision for doubtful debts

Provision for slow moving - Stock in trade

Share of profit from associated undertaking

Unrealized exchange gain on short term investment

Unrealized exchange (gain) / loss

Finance cost

Net increase in working capital

Cash generated / (used in) from operations after working capital changes

	(Un-audited) March 31, 2024	(Un-audited) March 31, 2023
	-----Rupees-----	
Note	6,281,801,122	4,858,766,075
	2,286,113,480	1,882,361,568
	1,976,705	2,826,550
	(55,154,894)	(19,318,451)
	188,046,106	157,939,954
	50,902,220	-
	24,057,766	123,154,713
	(437,867,945)	(15,555,899)
	(5,075,000)	-
	18,723,442	(255,971,604)
	5,945,842,113	2,673,768,954
19.1	(9,611,895,058)	(13,943,924,946)
	4,687,470,057	(4,535,953,086)

**19.1 Working capital changes**

**Increase in current assets**

Stores and spares

Stock-in-trade

Trade debts

Loan and advances

Trade deposits and short-term prepayments

Other receivables

**Decrease in current liabilities**

Trade and other payables

Advances from customers - unsecured

**Net increase in working capital**

(213,837,383)	(130,015,917)
(5,566,990,608)	(6,514,954,856)
(6,341,277,923)	(6,855,214,601)
(2,391,850,592)	(1,679,019,504)
195,193,218	(463,106,157)
(2,814,279,840)	(13,267,448)
(17,133,043,128)	(15,655,578,483)
7,106,695,540	1,618,770,405
414,452,529	92,883,132
7,521,148,070	1,711,653,537
(9,611,895,058)	(13,943,924,946)



		(Un-audited) March 31, 2024	(Audited) June 30, 2023
		-----Rupees-----	
<b>20.6 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES</b>	<b>Note</b>		
<b>Assets</b>			
Total assets for reportable segments	20.2	95,587,927,442	73,597,893,239
Administrative capital assets		1,838,200,591	1,730,143,202
Good will		12,173,553	12,173,553
Long term investment	8	4,059,184,144	3,225,156,930
Short term investment		1,559,768,917	1,151,277,927
Loan and Advances		123,500,000	-
Other receivable		10,042,278	-
Total assets		<u>103,190,796,925</u>	<u>79,716,644,851</u>
<b>Liabilities</b>			
Total liabilities for reportable segments	20.4	46,686,749,325	33,263,002,991
Deferred tax		2,060,687,169	1,777,653,106
Long term finance - secured	13	31,788,562,621	27,288,523,653
Lease liabilities		25,556,804	-
Total liabilities		<u>80,561,555,919</u>	<u>62,329,179,750</u>
		(Un-audited) March 31, 2024	(Un-audited) March 31, 2023
		-----Rupees-----	
<b>21 EARNINGS PER SHARE - Basic and Diluted</b>			
<b>Basic earnings per share</b>			
Profit for the period attributable to Shareholders of Holding Company		<u>5,082,839,362</u>	<u>4,103,609,191</u>
		-----Number-----	
Weighted average number of ordinary shares as at March 31.		<u>66,356,940</u>	<u>66,356,940</u>
		-----Rupees-----	
Basic and diluted earnings per share		<u>76.60</u>	<u>61.84</u>
As at March 31, 2024 there is no diluted effect on the basic earnings per share of the Holding Company.			
<b>22 TRANSACTIONS AND BALANCES WITH RELATED PARTIES</b>			
Details of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the consolidated condensed interim financial statements are as follows:			
		(Un-audited)	
		March 31, 2024	March 31, 2023
		-----Rupees-----	
<b>Transactions</b>			
<b>Plastiflex Films (Private) Limited</b>			
Common Director:			
- Purchase of raw and packing materials		20,490,468	49,199,529
- Metallization service		(15,011,132)	(3,978,621)
- Recovery against sales		12,291,051	3,978,621
- Payment against purchases		(11,034,027)	(42,599,116)
<b>Innovita Nutrition (Private) Limited</b>			
Common Director:			
- Purchase of raw and packing materials		1,088,754,826	-
- Payment against purchases		(471,353,926)	-
<b>Others</b>			
<b>Remuneration to directors and other key management personnel:</b>			
Chief Executive Officer		37,408,480	36,450,000
Directors		24,389,470	23,475,087
Executives		787,914,103	710,248,160
		<u>849,712,053</u>	<u>770,173,247</u>

In addition to the above, Group maintained cars are provided to the chief executive officer, directors and executives.

	(Un-audited) March 31, 2024	(Audited) June 30, 2023
-----Rupees-----		
<b>Balances</b>		
<b>Plastiflex Films (Private) Limited</b>		
- Payable to associate - net	6,736,360	-
<b>Innovita Nutrition (Private) Limited</b>		
- (Payable) / Advance to associate	(184,993,899)	432,407,000

## 23 FAIR VALUE MEASUREMENT

The Group's policies with the regards to fair value measurement are consistent with those disclosed in the annual financial statements for the year ended June 30, 2023. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Group for the year ended June 30, 2023.

The carrying values of financial assets and liabilities are approximate at their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1 : Quoted prices in active markets for identical assets and liabilities;
- Level 2 : Observable inputs; and
- Level 3 : Unobservable inputs

The Group held the following financial assets at fair value;

	March 31, 2024			Total	June 30, 2023
	(Level 1)	(Level 2)	(Level 3)		
-----Rupees-----					
Investment in associated undertaking	3,211,054,670	-	-	3,211,054,670	3,633,987,206
Short term investment	932,385,000	-	-	932,385,000	834,465,000
	4,143,439,670	-	-	4,143,439,670	4,468,452,206

## 24 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements for the year ended June 30, 2023.

## 25 DATE OF AUTHORIZATION FOR ISSUE

These consolidated condensed interim financial statements were authorized for issue on April 24, 2024 by the Board of Directors of the Group.

  
Munsarim Saifullah  
Chief Executive Officer

  
Maqsood Ismail Ahmed  
Director

  
Ahmed Raza Parekh  
Chief Financial Officer





## ISMAIL INDUSTRIES LIMITED

### HEAD OFFICE

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