



SINCE 1980

# AL-KHAIR GADOON LTD.

Condensed Interim  
Financial Statements  
Half Year Ended

March  
31, 2024  
(Un-Audited)

[www.alkhairgadoon.com](http://www.alkhairgadoon.com)

**COMPANY INFORMATION****BOARD OF DIRECTORS:**

Mohammad Afzal Sheikh	Chairman
Mohammad Amin Sheikh	Chief Executive
Mohammad Saeed Sheikh	Non-Executive Director
Mrs. Parveen Afzal	Non-Executive Director
Mrs. Farnaz Saeed	Non-Executive Director
Mrs. Nafisa Amin	Non-Executive Director
Mr. Asif Sajjad	Independent Director
Mr. Kamal Subhani	Independent Director

**AUDIT COMMITTEE:**

Mr. Kamal Subhani	Chairman
Mrs. Farnaz Saeed	Member
Mr. Asif Sajjad	Member
Mr. Khurram Iftikhar	Secretary

**HUMAN RESOURCE &  
REMUNERATION COMMITTEE:**

Mr. Kamal Subhani	Chairman
Mrs. Farnaz Saeed	Member
Mrs. Parveen Afzal	Member
Miss Samina Kokab	Secretary

**CFO / CHIEF ACCOUNTANT:**

Mr. Jehanzeb Chaudhury

**COMPANY SECRETARY:**

Miss Samina Kokab

**AUDITORS:**

M/s. Tahir Siddiqi & Co., Chartered Accountants.

**LEGAL ADVISOR:**

Mr. Umer Jamil (Advocate High Court)

**SHARES REGISTRAR:**

Shemas International (Pvt) Limited  
533-Imperial Garden Block, Main Boulevard,  
Paragon City, Barki Road, Lahore.

**BANKERS:**

Meezan Bank Limited  
Bank Alfalah Limited.  
Habib Metropolitan Bank Limited  
Allied Bank Limited  
Soneri Bank Limited

**REGISTERED OFFICE  
& FACTORY SITE:**

92/3, 94A & 94B Phase III, Industrial  
Estate, Gadoon Amazai,  
District Swabi, (K.P.K)  
Tel: (0938) 270260  
Fax: (0938) 270270

**CORPORATE OFFICE:**

Al-Khair House,  
43-T, Gulberg II, Lahore.  
Tel: (0342)-4311111  
Fax: (042) 35716588, 35753719  
Email: info@alkhairegadoon.com  
Website: www.alkhairegadoon.com

**DIRECTORS' REVIEW REPORT  
FOR THE NINE MONTHS ENDED MARCH, 31 2024**

On behalf of the board of directors of the Company, we are pleased to present before you Condensed Interim Financial Statements of the Company for the nine months ended March 31, 2024.

**Operational Results**

During the nine months ended March 31, 2024, the Company has recorded net sales of Rs. 952,251,567 compared to Rs. 781,420,025 for the same period of last year with an increase of Rs. 170,831,542 (21.86%). During the period under review, the Company earned a gross profit of Rs. 110,922,567 and net profit of Rs. 16,126,650 as compared to gross profit of Rs. 104,352,948 and net profit of Rs. 10,846,472 respectively for the same period of last year.

**Future Outlook**

The major threat to business is facing problems in imports due to trade deficit of the country which results in problems in import payments. Other problem is devaluation of rupee which increases the cost of product. Thirdly at retail level is ever rising inflation and dearness prevailing in the country which has severely affected the purchasing power of customers, resultantly affecting the sales targets of foam and allied products. The management of the Company is fully aware of state of affairs of the Company and economic conditions of the country in terms of inflation, prevailing dearness in the country, in addition to intense competition from existing players and new entrants which are major challenges to meet in coming future.

The management of the Company is fully cognizant of the situation and will overcome through the strategies of improved operational efficiencies, synergies, best product mix management, effective cost control measures and better trade partnering with customers. The Company has been exhibiting strong performance against challenges over the years, be it vulnerability of increased competition, fluctuation in raw material prices or exchange rate. Operational excellence and management skills have positioned the Company for sustainable growth to meet challenges ahead. Being socially responsible, financially viable and operationally smart will remain the key objectives of the Company.

**Appreciation**

We would like to acknowledge and appreciate the devoted and sincere services of our workers, staff members of the management team. We are grateful to our bankers and other stakeholders. We also thank for continued co-operation extended by our customers and retailers who are the key element of our Company.



**MOHAMMIAD AFZAL SHEIKH**  
Chairman



**MOHAMMAD AMIN SHEIKH**  
Chief Executive

Lahore: April 26, 2024



## ڈائریکٹرز کی جائزہ رپورٹ

31 مارچ 2024 کو ختم ہونے والی نو ماہی کے لئے

کمپنی کے بورڈ آف ڈائریکٹرز کی جانب سے، ہمیں 31 مارچ 2024 کو ختم ہونے والی تیسری سہ ماہی کے لیے کمپنی کے مجموعی عبوری مالیاتی بیانات آپ کے سامنے پیش کرتے ہوئے خوشی ہو رہی ہے۔

### آپریٹل نتائج

31 مارچ 2024 ختم ہونے والی تیسری سہ ماہی کے دوران کمپنی نے 952.2516 ملین روپے جو کہ گزشتہ سال کی اسی مدت کے لیے 781.4200 ملین روپے کے مقابلے میں 170.8315 (21.86%) ملین روپے کے اضافے کے ساتھ خالص فروخت کی۔ زیر جائزہ مدت کے دوران کمپنی نے مجموعی منافع 110.9226 ملین روپے اور 104.3529 ملین روپے خالص منافع جو کہ گذشتہ سال کی اسی مدت کے مجموعی منافع 16.1267 ملین روپے اور 10.8465 ملین روپے کے خالص منافع کے مقابلے میں تھا۔

### مستقبل کے خدوخال

کاروبار کو سب سے بڑا خطرہ ملک کے تجارتی خسارے کی وجہ سے درآمدات میں مسائل کا سامنا ہے جس کے نتیجے میں درآمدی ادائیگیوں میں مشکلات کا سامنا ہے۔ دوسرا مسئلہ روپے کی قدر میں کمی ہے جس سے مصنوعات کی لاگت میں اضافہ ہوتا ہے۔ تیسرا یہ کہ خوردہ سطح پر مہنگائی میں مسلسل اضافہ اور مہنگائی کا راج ہے۔ وہ ملک جس نے صارفین کی قوت خرید کو بری طرح متاثر کیا ہے جس کے نتیجے میں نوم اور اس سے منسلک مصنوعات کی فروخت کے اہداف متاثر ہوئے ہیں۔ کمپنی کی انتظامیہ کمپنی کے حالات اور ملک کے معاشی حالات سے مہنگائی، موجودہ مہنگائی سے پوری طرح آگاہ ہے۔ ملک، موجودہ نوم حریف اور نئے داخل ہونے والوں سے شدید مقابلے کے علاوہ جو آنے والے مستقبل میں سامنا کرنے کے لیے بڑے چیلنجز ہیں۔

کمپنی کی انتظامیہ صورتحال سے پوری طرح باخبر ہے اور بہتر آپریشنل افادیت، ہم آہنگی، بہترین پروڈکٹ مکس بیجمنٹ، لاگت پر قابو پانے کے موثر اقدامات اور صارفین کے ساتھ بہتر تجارتی شراکت داری کی حکمت عملیوں کے ذریعے قابو پائے گی۔ کمپنی کئی سالوں سے چیلنجوں کے خلاف مضبوط کارکردگی کا مظاہرہ کر رہی ہے، چاہے وہ بڑھتی ہوئی مسابقت کا خطرہ ہو، خام مال کی قیمتوں میں اتار چڑھاؤ ہو یا شرح مبادلہ۔ آپریشنل فضیلت اور انتظامی مہارتوں نے کمپنی کو پائیدار ترقی کے لیے پیش کیا ہے تاکہ آنے والے چیلنجوں کا مقابلہ کیا جاسکے۔ سماجی طور پر ذمہ دار، مالی طور پر قابل عمل اور آپریشنل طور پر ہوشیار ہونا کمپنی کے اہم مقاصد میں سے ہیں۔

### اظہار تشکر

ہم اپنے کارکنوں، انتظامی ٹیم کے عملے کے اراکین کی مخلصانہ خدمات کا اعتراف اور تعریف کرنا چاہیں گے۔ ہم اپنے بینکرز اور دیگر اسٹیک ہولڈرز کے شکر گزار ہیں۔ ہم اپنے صارفین اور خوردہ فروشوں کی طرف سے جاری تعاون کے لیے بھی شکریہ ادا کرتے ہیں جو ہماری کمپنی کا کلیدی عنصر ہیں۔

Muhammad Arna

محمد امین شیخ  
چیف ایگزیکٹو

محمد افضل شیخ  
چیرمین

لاہور: 26 اپریل 2024

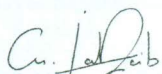


## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

	Note	Un-Audited March, 31 2024 Rupees	Audited June, 30 2023 Rupees
<b>ASSETS</b>			
<b>NON CURRENT ASSETS</b>			
Property, Plant and Equipment	5	163,474,503	157,747,545
		<b>163,474,503</b>	<b>157,747,545</b>
<b>CURRENT ASSETS</b>			
Stores and Spares		3,456,982	5,498,300
Stock in Trade		314,167,053	307,481,742
Trade Debts		64,990,438	50,050,660
Advances, Deposits and Prepayments		25,510,608	27,500,933
Advance Taxes - Net		55,911,994	51,178,846
Cash and Bank Balances		49,046,433	19,266,710
		<b>513,083,508</b>	<b>460,977,191</b>
<b>TOTAL ASSETS</b>		<b>676,558,011</b>	<b>618,724,736</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Authorized Capital</b>			
30,000,000 Ordinary shares of Rs. 10 each		300,000,000	120,000,000
<b>Issued, Subscribed and Paid up Capital</b>			
		100,000,000	100,000,000
Capital Reserves - Share Premium		25,000,000	25,000,000
Unappropriated Profit		186,669,946	170,543,296
<b>Shareholders' Equity</b>		<b>311,669,946</b>	<b>295,543,296</b>
<b>NON CURRENT LIABILITIES</b>			
Long Term Loan	6	4,629,622	7,407,391
Deferred Liabilities		28,550,814	28,550,814
		<b>33,180,436</b>	<b>35,958,205</b>
<b>CURRENT LIABILITIES</b>			
Current portion of Long Term Loan	6	3,703,692	3,703,692
Trade and Other Payables		178,312,333	194,670,703
Taxes Payable		525,356	479,600
Short Term Borrowings	7	147,388,548	86,591,540
Un-Claimed Dividend		1,777,700	1,777,700
		<b>331,707,629</b>	<b>287,223,235</b>
<b>CONTINGENCIES AND COMMITMENTS</b>			
		-	-
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>676,558,011</b>	<b>618,724,736</b>

  
MOHAMMAD AFZAL SHEIKH  
CHAIRMAN


  
MUHAMMAD AMIN SHEIKH  
CHIEF EXECUTIVE

  
JEHANZEB CHAUDHURY  
CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS  
AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2024

	Nine Months Ended		Quarter Ended	
	July-Mar, 2024	July-Mar, 2023	Jan-Mar, 2024	Jan-Mar, 2023
	Rupees		Rupees	
Sales - net	952,251,567	781,420,025	352,768,512	225,422,015
Cost of sales	(841,329,000)	(677,067,077)	(313,872,251)	(189,727,345)
<b>Gross profit</b>	<b>110,922,567</b>	<b>104,352,948</b>	<b>38,896,261</b>	<b>35,694,670</b>
Administrative expenses	(49,764,524)	(38,301,067)	(17,142,938)	(13,308,204)
Distribution expenses	(28,785,873)	(24,035,059)	(9,823,973)	(8,184,583)
	<b>(78,550,397)</b>	<b>(62,336,126)</b>	<b>(26,966,911)</b>	<b>(21,492,787)</b>
<b>Operating profit</b>	<b>32,372,170</b>	<b>42,016,822</b>	<b>11,929,350</b>	<b>14,201,883</b>
Finance cost	(9,576,105)	(22,095,517)	(2,951,868)	(5,994,852)
Other operating income	5,233,730	692,917	2,878,194	280,892
Profit before taxation	28,029,795	20,614,222	11,855,676	8,487,923
<b>Income tax expenses</b>	<b>(11,903,145)</b>	<b>(9,767,750)</b>	<b>(4,409,606)</b>	<b>(2,817,775)</b>
<b>Profit after taxation</b>	<b>16,126,650</b>	<b>10,846,472</b>	<b>7,446,070</b>	<b>5,670,148</b>
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	<b>16,126,650</b>	<b>10,846,472</b>	<b>7,446,070</b>	<b>5,670,148</b>
Earnings per share - before tax (basic and diluted - Rupees)	2.80	2.06	1.19	0.85
Earnings per share - after tax (basic and diluted - Rupees)	1.61	1.08	0.74	0.57

  
MOHAMMAD AFZAL SHEIKH  
CHAIRMAN

  
MOHAMMAD AMIN SHEIKH  
CHIEF EXECUTIVE

  
JEHANZEB CHAUDHRY  
CHIEF FINANCIAL OFFICER

Lahore: April 26, 2024






**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)  
FOR THE NINE MONTHS ENDED MARCH 31, 2024**

	Note	July-Mar 2024 Rupees	July-Mar-2023 Rupees
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Cash (used in) / generated from operations	10	15,127,666	152,963,978
Finance cost paid		(10,257,648)	(22,844,749)
Taxes (paid) / refunds received		(15,238,555)	(12,622,690)
		(25,496,203)	(35,467,439)
<b>Net cash (used in) generated from operating activities</b>		<b>(10,368,536)</b>	<b>117,496,539</b>
<b>Cash flows from investing activities</b>			
Fixed capital expenditure		(17,870,980)	(3,907,900)
<b>Net cash (used in) investing activities</b>		<b>(17,870,980)</b>	<b>(3,907,900)</b>
<b>Cash flows from financing activities</b>			
Short term borrowings		60,797,008	(105,526,939)
Long Term Loans		(2,777,769)	(2,411,395)
Lease Liabilities		-	(375,676)
<b>Net cash generated / (used in) financing activities</b>		<b>58,019,239</b>	<b>(108,314,010)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>29,779,723</b>	<b>5,274,629</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>19,266,710</b>	<b>17,399,686</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>49,046,433</b>	<b>22,674,315</b>

  
MOHAMMAD AFZAL SHEIKH  
CHAIRMAN

  
MOHAMMAD AMIN SHEIKH  
CHIEF EXECUTIVE

  
JEHANZEB CHAUDHURY  
CHIEF FINANCIAL OFFICER

Lahore: April 26, 2024



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)  
FOR THE NINE MONTHS ENDED MARCH 31, 2024

	Issued, Subscribed and Paid up			Total
	Share Capital	Share Premium	Unappropriated Profit	
	(-----Rupees-----)			
Balance as at 1 July 2022 ( Audited)	100,000,000	25,000,000	155,511,610	280,511,610
<b>Comprehensive income for the year</b>				
Profit for the period	-	-	10,846,472	10,846,472
Other comprehensive income (loss)	-	-	-	-
			10,846,472	10,846,472
Balance as at March 31, 2023 ( Un-audited)	100,000,000	25,000,000	166,358,082	291,358,082
Balance as at 1 July 2023 ( Audited)	100,000,000	25,000,000	170,543,296	295,543,296
<b>Comprehensive income for the period</b>				
Profit for the period	-	-	16,126,650	16,126,650
Other comprehensive income (loss)	-	-	-	-
			16,126,650	16,126,650
Balance as at March 31, 2024 (Un-audited)	100,000,000	25,000,000	186,669,946	311,669,946

  
MOHAMMAD AFZAL SHEIKH  
CHAIRMAN

  
MOHAMMAD AMIN SHEIKH  
CHIEF EXECUTIVE

  
JEHANZEB CHAUDHURY  
CHIEF FINANCIAL OFFICER

Lahore: April 26, 2024

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
FOR THE NINE MONTHS ENDED MARCH 31, 2024

**1 THE COMPANY AND ITS OPERATIONS**

Al-Khair Gadoon Limited (the Company) was incorporated on August 27, 1990 as a Private Limited Company under the Companies Ordinance, 1984 (the Ordinance) [now Companies Act, 2017] and converted into Public Limited Company on August 31, 1995 and is listed on the Pakistan Stock Exchange Limited. It is primarily engaged in manufacturing of foam and allied products. The company's registered office is located at 92/3, Phase-III, Industrial Estate, Gadoon Amazai, District Swabi, KPK and corporate office is located at Al-khair house, 43-T, Gulberg-II, Lahore. The manufacturing plant of the company is located at 92/3, Phase-III, Industrial Estate, Gadoon Amazai, District Swabi, KPK and 94-A, 94-B, Phase-III, Industrial Estate, Gadoon Amazai, District Swabi, KPK.

**2 STATEMENT OF COMPLIANCE**

2.1 These condensed interim financial statements of the Company for the nine months ended March 31, 2024 have been prepared in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the Inter-national Accounting Standards Board (IASB) as notified under the Companies Act, 2017, and Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with Company's annual audited financial statements for the year ended June 30, 2023.

**3 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies for the preparation of quarterly financial statements for the quarter ended March, 31 2024 are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2023.

**4 ACCOUNTING ESTIMATES AND JUDGMENTS**

4.1 The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain accounting estimates. It also requires exercising judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

- 4.2 During the preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the audited annual financial statements for the year ended June 30, 2023.
- 4.3 The provision for taxation for the nine months ended March 31, 2024 has been made on an estimated basis.

5 PROPERTY, PLANT & EQUIPMENT

	31-Mar-24 Un-audited Rupees	30-Jun-23 Audited Rupees
<b>Operating Assets</b>		
Book value at the beginning of the period	157,747,546	171,692,983
Addition during the period	17,870,980	4,278,000
Deletion during the period	-	-
	<u>175,618,526</u>	<u>175,970,983</u>
Depreciation charged during the period	<u>(12,144,022)</u>	<u>(18,223,437)</u>
Book value at the end of the period	<u>163,474,503</u>	<u>157,747,546</u>

5.1 Following additions made during the period

	Additions	Deletions
Plant and Machinery	14,490,580	-
Tools and Equipment	20,700	-
Office Equipment	-	-
Furniture and Fixture	8,100	-
Computers	352,600	-
Vehicle	2,999,000	-
Vehicle ( Leased)	-	-
	<u>17,870,980</u>	<u>-</u>

6 LONG TERM LOAN

	31-Mar-24 Un-audited Rupees	30-Jun-23 Audited Rupees
6.1 Long Term Loan (Sindh Bank)-Secured	8,333,314	11,111,083
Less: Current portion of long term loan	<u>(3,703,692)</u>	<u>(3,703,692)</u>
	<u>4,629,622</u>	<u>7,407,391</u>

There is no material change in the terms and conditions of the long term loans as disclosed in the annual audited financial statements as at and for the year ended June 30, 2023.

7 SHORT TERM BORROWINGS

	31-Mar-24 Un-audited Rupees	30-Jun-23 Audited Rupees
BAFL - Finance Against Imported Material	77,283,207	16,486,199
Loan from Directors - Unsecured	70,105,341	70,105,341
	<u>147,388,548</u>	<u>86,591,540</u>

- 7.1 This represents the interest free loan received from directors to meet working capital requirement of the Company. It is unsecured and interest free which is repayable on demand.



8 CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

There is no material change in the status of contingencies as reported in the financial statements for the preceding financial year ended June 30, 2023

8.2 Commitments

Commitments in respect of letter of credits for raw materials at the terminal date were Rs.191.23M (June 30, 2023 Rs.160.00 M)

9 TRANSACTIONS WITH RELATED PARTIES

There were no related parties transactions during the period.

The transactions with related parties are executed on arms' length prices. Directors are interested to the extent of their directorship / shareholding. There is no change in nature of relationship with related parties as reported in the financial statements for the preceding financial year ended June 30, 2023.

	31-Mar-24 Un-audited Rupees	31-Mar-23 Un-audited Rupees
<b>10 CASH GENERATED FROM OPERATIONS</b>		
Profit before taxation	28,029,795	20,614,222
Adjustments for non cash items:		
Depreciation on property, plant and equipment	12,144,022	13,682,562
Finance cost	9,576,105	22,095,517
Provision for loss Allowance	-	(112,565)
<b>Operating profit before working capital changes</b>	<u>21,720,127</u>	<u>35,665,514</u>
	49,749,922	56,279,736
<b>Decrease/(increase) in current assets</b>		
Stores and spares	2,041,318	1,946,187
Stock-in-trade	(6,685,311)	(19,224,484)
Trade debts	(14,939,778)	7,504,350
Advances, deposits and prepayments	1,990,325	21,474,508
	<u>(17,593,447)</u>	<u>11,700,561</u>
<b>(Decrease)/increase in current liabilities</b>		
Trade and other payables	(17,028,809)	84,983,681
<b>Net cash flow from Operating Activities</b>	<u>15,127,666</u>	<u>152,963,978</u>

11 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of all financial assets and liabilities in these financial statements approximate their fair values.

12 FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risk: market risk (including foreign currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2023.

There has been no change in Company's sensitivity to these risks since June 30, 2023 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.



There have been no significant changes in the business or economic circumstances during the period that would have affected the fair values of the financial assets of the Company. Further, no re-classifications in the categories of financial assets have been made since June 30, 2023.

- 14 Figures have been rounded off to the nearest rupee and previous period's figures have been re-classified where necessary.
- 15 The Condensed interim financial statements were authorized for issue on April 26, 2024 by the board of directors of the company.

**MOHAMMAD AFZAL SHEIKH**  
CHAIRMAN

**MOHAMMAD AMIN SHEIKH**  
CHIEF EXECUTIVE

**JEHANZEB/CHAUDHURY**  
CHIEF FINANCIAL OFFICER

Lahore: April 26, 2024

## AL-KHAIR GADOON LTD.



**Alkhair Foam**



**-FOAM**  
THE KINGDOM OF COMFORT

**FOAMAGE**



**SERENEFOAM**  
No.1 Nationwide



**Araamco** آرامکو


## CONTACT US

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