# FIRST QUARTER REPORT 2024



#### **COMPANY INFORMATION**

#### DIRECTORS

Lt Gen (Retd) Anwar Ali Hyder, HI(M) Chairman Mr. Arif-ur-Rehman Chief Executive Officer Mr. Jahangir Piracha Maj Gen (Retd) Muhammad Ihsanullah, HI(M) Mr. Qamar Haris Manzoor Syed Bakhtiyar Kazmi Ms. Pouruchisty Sidhwa Ms. Saira Nasir Mr. Bahauddin Khan COMPANY SECRETARY Brig. (Retd) Khurram Shahzada, SI(M)

CHIEF FINANCIAL OFFICER Mr. Muhammad Javed Akhtar

REGISTERED OFFICE FFBL Tower, C1 / C2, Sector B, Jinnah Boulevard, Phase II, DHA Islamabad. Tel: +92 51 8763325, Fax: +92 51 8763304-05 E-mail: secretary@ffbl.com

PLANTSITE Plot No. EZ/I/P-1 Eastern Zone, Port Qasim, Karachi 75020. Tel: +92 21 34724500-29, Fax : +92 21 34750704 Email: information@ffbl.com

WEB PRESENCE www.ffbl.com

#### BANKERS

Habib Bank Limited MCB Bank Limited United Bank Limited National Bank of Pakistan Allied Bank Limited Askari Bank Limited Faysal Bank Limited Standard Chartered Bank (Pakistan) Limited Habib Metropolitan Bank Limited Soneri Bank Limited Summit Bank Limited JS Bank Limited HBI Microfinance Bank Limited Samba Bank Limited Industrial & Commercial Bank of China The Bank of Khyber Al-Baraka Bank (Pakistan) Limited Dubai Islamic Bank Pakistan Limited Bank Islami Pakistan Limited McB Islamic Bank Limited Bank Al-Falah Limited Bank Al-Habib Limited Silk Bank Limited The Bank of Punjab

#### LEGAL ADVISORS

Orr Dignam & Co, Advocates, Marina Heights, 2nd floor, 109 East, Jinnah Avenue, Blue Area, Islamabad. Tel: (051) 2348645-9

#### AUDITORS

A.F. Ferguson & Co. Chartered Accountants, 74- East, 2nd Floor, Blue Area, Jinnah Avenue, P.O Box 3021, Islamabad -44000 Tel: (051) 2273457-60

#### SHARES REGISTRAR

Corplink (Pvt) Limited Wings Arcade, 1-K, Commercial, Model Town, Lahore. Tel: (042) 35839182, 35916719 Fax: (042) 35869037



### DIRECTORS' REVIEW FOR THE QUARTER ENDED 31 MARCH 2024

We are pleased to inform our stakeholders that the Company has achieved highest ever first quarter profit of Rs. 4.3 Bn profit after tax, as against a loss after tax of Rs. 5.4 Bn in same quarter last year (SQLY).

This performance is attributed to higher international DAP margins, significant forward sales and higher DAP sales volume. DAP production continued throughout the quarter (2024: 177KT vs 2023: 52KT), owing to deferment of plant turnaround, which is now performed on alternate years. The DAP sales also includes 10KT of imported DAP. The Company also did not incur significant exchange loss during the quarter due to stability in Pak Rupee- Dollar parity, which had adversely impacted the results of the SQLY by Rs. 4.6 Bn.

The Company remained steadfast in its commitment to cost optimization as a fundamental pillar of its operational strategy. At its core, this strategy entails a meticulous examination of both fixed and variable costs across all aspects of the business.

Management proactively managed the working capital, leading to substantial reduction of finance cost by Rs. 1.5 Bn as compared to SQLY. On the other hand, significant forward sales helped in improving cash flow, resulting in increase in bank deposit income by Rs. 2.2 Bn as compared to SQLY. Other income includes dividend of Rs. 0.8 Bn received from Askari Bank Limited.

On a consolidated basis, the Group is reporting a profit after tax of Rs. 7.6 Bn, marking a significant improvement from a loss of Rs. 4.6 billion in SQLY. This upswing is primarily attributed to the first-quarter profit by the Parent Company (FFBL). The improved financial performance of our joint venture (PMP) has also contributed a profit after tax of Rs. 1.7 Bn in the consolidated results as compared to a loss of Rs. 1.8 Bn in SQLY.

### PLANT OPERATIONS

The Company successfully achieved 25.9 million safe man hours of plant operations by the end of this quarter.

The company received 3,116 MMSCF of natural gas during the quarter, which is 40% lower in comparison to the allocated level of 5,168 MMSCF resulting in under-utilization of Urea production capacity. Urea production decreased by 21% to 70 KT (SQLY: 89 KT). DAP production increased by 240% to 177 KT (SQLY: 52 KT) as the DAP plant underwent an additional 33 day shutdown for inventory management in SQLY.

### MARKET PERFORMANCE

Domestic DAP market size is estimated at 292 KT, representing an increase of 23% as compared to 238 KT in SQLY. FFBL's DAP sales increased by 41% to 179 KT (SQLY: 127 KT) increasing it's market share to 58% (SQLY: 54%).

Domestic Urea market size is estimated at 1,798 KT, representing an increase of 11% from 1,620 KT in SQLY. Due to lower production, FFBL's Urea sales declined by 26% to 64 KT (SQLY: 87 KT) with a market share of 3.5% (SQLY: 5%).



### **SUBSIDIARIES**

Fauji Foods Limited achieved a profit after tax of Rs. 103 Mn (since acquisition in 2016), a highest ever first quarter profit, in comparison to loss after tax of Rs. 169 Mn in SQLY. This performance is driven by growth in revenue and improvement in margins. The operations of FFBL Power Company Limited were consistently safe, efficient, and profitable.

### OUTLOOK

As part of its strategic business sustainability initiative, the company is expanding its product portfolio by introducing Boron Fortified DAP to enhance yield, promote sustainable agriculture and strengthening the market share.

Gas curtailment continues to be the biggest challenge for FFBL which has adversely affected Urea production. We strongly urge the Government to prioritize this sector for gas supply to avoid fertilizer shortage in the country and save scarce foreign exchange on import of Urea.

Going forward, the supply of allocated volumes of gas and its pricing, DAP price trend in the international phosphate market, domestic DAP market size and stability of Pak Rupee against the US Dollar will remain critical for the Company's financial performance.

Together, we shall strive to achieve sustainable food security for our communities.

For and on behalf of the Board

Arlamm

Arif-ur-Rehman Chief Executive Officer

Anever Ali Hapler

Lt Gen (Retd) Anwar Ali Hyder, HI(M) Chairman



گیس کی کٹوتی FFBL کے لیے بد ستور سب سے بڑا چیکنج ہے جس نے یوریا کی پیداوار کو بری طرح متاثر کیا۔ہم حکومت سے پرزور مطالبہ کرتے ہیں کہ گیس کی فراہمی کے لیے اس شعبے کو ترجیح دی جائے تاکہ ملک میں کھاد کی قلت سے بچا جا سکے اور یوریا کی درآمد پر قلیل زر مبادلہ بچایا جا سکے۔ آگے بڑھتے ہوئے، گیس کے مختص شدہ حجم کی فراہمی اور اس کی قیمتوں کا تعین، بین الاقوامی فاسفیٹ مارکیٹ میں DAP کی قیمت کا رجمان، مقامی DAP مارکیٹ کا سائز اور امریکی ڈالر کے مقابلے میں پاکسانی روپے کا استحکام کمپنی کی مالی کارکردگی کے لیے اہم رہے گا۔

منجانب بورد

Annar Ali Hapter ليفتينن جزل (ريائرد) انور على حدر، الله آئي(ايم) چيئر مين

Arlalm

عارف الرحمان چیف ایگز یکٹو آفیسر



پ**لانٹ آپریشز** <sup>کمپن</sup>ی نے کامیابی کے ساتھ اس سہ ماہی کے اختتام تک پلانٹ آپریشز کے25.9 ملین سیف میں آور حاصل کیے ہیں۔

کمپنی نے سہ ماہی کے دوران 3,116MMSCF قدرتی گیس حاصل کی جو کہ 5,168MMSCF کی مختص شدہ سطح کے مقابلے میں 40 فیصد کم ہے جس کے نتیج میں یوریا کی پیداوار اس کی صلاحیت سے کم رہی۔ یوریا کی پیداوار 21 فیصد کم ہو کر 70KT(گزشتہ: 89KT)ہوگئ۔DAP کی پیداوار 240 فیصداضافہ کے ساتھ 177KT (گزشتہ: 52KT) ہو گئی کیونکہ DAP پلانٹ کو گزشتہ سال کی اس سہ ماہی میں انوینٹری کے انتظام کے لیے 33 دن کے اضافی شٹ ڈاؤن سے گزرنا پڑا۔ مارکیٹ کی کارکردگی

مقامی DAP مارکیٹ کے سائز کا تخمینہ 292KT لگایا گیا ہے، جو گزشتہ سال کی اسی سہ ماہی میں 238KT کے مقابلے میں 23فیصد کے اضافے کی نمائندگی کرتا ہے۔ FFBL کی DAP سلز 41فیصد بڑھ کر179KT (گزشتہ: 127KT) ہو گئی جس سے اس کا مارکیٹ شیئر 58فیصد (گزشتہ:54 فیصد) ہو گیا۔

مقامی یوریا مارکیٹ سائز کا تخمینہ 1,798KT ہے جو گزشتہ سال کی اسی سہ ماہی میں 1,620KT سے 11 فیصد زیادہ ہے۔ کم پیداوار کی وجہ سے، FFBL کی یوریا کی فروخت 26 فیصد کم ہو کر 64KT(گزشتہ: 87KT )ہو گئی جس کا مارکیٹ شیئر 3.5 فیصد (گزشتہ:5 فیصد)ہے۔

ماتحت ادارے

فوجی فوڈز کمیٹڈ نے(2016 میں حصول کے بعد سے)103 ملین روپے کا بعد از لیکس منافع حاصل کیاجو کہ گزشتہ سال کی اسی سہ ماہی کے 169 ملین روپے بعد از لیکس نقصان کے مقابلے میں پہلی سہ ماہی کا سب سے زیادہ منافع ہے۔یہ کار کردگی آمدنی میں اضافے اور مارجن میں بہتری سے کار فرما ہے۔ FFBL پاور کمپنی کمیٹڈ کے آپریشز مستقل طور پر محفوظ، موثر اور منافع بخش تھے۔ مستقبل یہ نظر

اپنے تزویراتی کاروباری پائیداری کے اقدام کے ایک جسے کے طور پر، کمپنی بورون فور ٹیفائیڈ DAP کو متعارف کراتے ہوئے اپنے پروڈکٹ پورٹ فولیو کو بڑھا رہی ہے تاکہ پیداوار میں اضافہ، پائیدار زراعت کو فروغ اور مارکیٹ شیئر کو مضبوط کیا جا سکے۔



### دائر يكثرز كالتجزيه

31 مارچ 2024 کو ختم ہونے والی سہ ماہی کے لیے ہمیں اپنے اسٹیک ہولڈرز کو یہ بتاتے ہوئے خوشی ہو رہی ہے کہ تمپنی نے پہلی سہ ماہی میں گزشتہ سال کے اسی عرصے کے 5.4 ارب روپے کے بعد از طیکس نقصان کے مقابلے میں پہلی سہ ماہی میں اب تک کا سب سے زیادہ 4.3 ارب روپے کا بعد از طیکس منافع حاصل کیا ہے۔

یہ کار کردگی اعلیٰ بین الا قوامی ڈی اے پی مارجن، نمایاں فارورڈ سیلز اور ڈی اے پی کی زیادہ فروخت سے منسوب ہے۔ ڈی اے پی کی پیداوار پوری سہ ماہی میں جاری رہی (2024) 177KT بمقابلہ 52KT:2023) جس کی وجہ پلانٹ ٹرن اراؤنڈ میں تاخیر ہے، جو اب متبادل سالوں میں انجام دیا جاتا ہے۔ DAP کی فروخت میں 10KT درآمد شدہ DAP بھی شامل ہے۔ پاکستانی روپے اور ڈالر کی برابری میں استخکام کی وجہ سے کمپنی کو سہ ماہی کے دوران نمایاں زر مبادلہ کا نقصان بھی نہیں پہنچا،

کمپنی اپنی آ پریشل حکمت عملی کے بنیادی ستون کے طور پر لاگت کی اصلاح کے اپنے عزم پر ثابت قدم رہی۔ بنیادی طور پر، یہ حکمت عملی کاروبار کے تمام پہلوؤں میں مقررہ اور متغیر اخراجات دونوں کی ایک پیچیدہ جائج پر مشتمل ہے۔

انظامیہ نے فعال طور پر ور کنگ کیپیٹل کا انتظام کیاجس کی وجہ سے گزشتہ سال کی اسی سہ ماہی کے مقابلے میں مالیاتی لاگت میں 1.5 ارب روپے کی نمایاں کمی ہوئی۔ دوسری طرف، نمایاں فارورڈ سلز نے نفذ بہاؤ کو بہتر بنانے میں مدد کی جس کے نتیج میں بینک ڈپازٹ کی آمدنی میں گزشتہ سال کی اس سہ ماہی کے مقابلے میں 2.2 ارب روپے کا اضافہ ہوا۔ دیگر آمدنی میں عسکری بینک کمیٹڈ سے موصول ہونے والا 0.8 ارب روپے کا ڈیویڈنڈ شامل ہے۔

زیرِجائزہ سہ ماہی میں گروپ کو مجموعی طور پر 7.6ارب روپے کا بعد از لیکس منافع ہواجو کہ گزشتہ سال اس سہ ماہی کے4.6 ارب روپے کے بعداز لیکس نقصان سے نمایاں بہتری کی نشاند ہی کرتا ہے۔یہ اضافہ بنیادی طور پر پیرنٹ تمپنی (FFBL) کے پہلی سہ ماہی کے منافع سے منسوب ہے۔ ہمارے مشتر کہ منصوبے (PMP) کی بہتر مالی کارکردگی نے بھی گزشتہ سال کی اس سہ ماہی کے 1.8 ارب روپے کے نقصان کے مقابلے میں 1.7ارب روپے کے لیکس کے بعد منافع کی صورت میں مجموعی نتائج میں حصہ ڈالا ہے۔



**Condensed Interim Financial Statements** 

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

EQUITY AND LIABILITIES	Note	(Rupee	
EQUITY AND LIABILITIES		(	s '000)
SHARE CAPITAL AND RESERVES			
Share capital	4	12,912,529	12,912,529
Capital reserve			
Share premium		1,632,729	1,632,729
Revenue reserve			
Accumulated profit		15,561,080	12,546,061
		30,106,338	27,091,319
NON CURRENT LIABILITIES			
Long term loans	5	11,250,001	13,458,334
Deferred liabilities	6	2,197,074	2,241,115
		13,447,075	15,699,449
CURRENT LIABILITIES			
Trade and other payables	7	66,991,618	55,384,376
Advances from customers		13,774,102	25,257,715
Unpaid dividend		11,120	10,954
Unclaimed dividend		137,628	114,695
Provision for income tax - net		5,118,404	3,414,028
Accrued interest		377,984	513,960
Short term borrowings		2,731,180	13,385,291
Current portion of long term loans	5	4,166,666	5,000,000
		93,308,702	103,081,019
		136,862,115	145,871,787

#### CONTINGENCIES AND COMMITMENTS

8

The annexed notes, from 1 to 22, form an integral part of these condensed interim financial statements.



		March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
	Note	(Rupee	es '000)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	9	9,482,481	9,616,371
Investment property		270,242	270,242
Long term investments	10	25,139,282	25,139,282
Long term advances		37,816	62,398
Long term deposits		78,643	78,643
		35,008,464	35,166,936
CURRENT ASSETS			
Stores and spares		2,584,414	2,441,627
Stock in trade	11	17,205,950	13,786,594
Trade debts		318,433	378,685
Advances		3,654,518	941,341
Trade deposits and short term prepayments		132,484	250,460
Interest accrued		39,635	32,712
Other receivables	12	3,473,641	8,443,847
Sales tax refundable - net		8,917,129	10,780,047
Short-term investments	13	36,986,059	33,685,524
Cash and bank balances		28,541,388	39,964,014
		101,853,651	110,704,851
		136,862,115	145,871,787

Annar Ali Hyper Anlel

CHAIRMAN

CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



### CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

		Quarter ended March 31,		
		2024	2023	
	Note	(Rupees	'000)	
Sales - net	14	46,523,738	31,522,701	
Cost of sales	15	(37,747,877)	(29,379,987)	
Gross profit		8,775,861	2,142,714	
Selling and distribution expenses		(2,392,731)	(686,542)	
Administrative expenses		(398,883)	(172,013)	
Operating profit		5,984,247	1,284,159	
Finance costs		(1,019,699)	(2,487,988)	
Exchange loss - net		(6,445)	(4,619,834)	
Other expenses	16	(727,493)	(1,316)	
Other income	17	4,024,996	898,275	
		8,255,606	(4,926,704)	
Unwinding cost of GIDC payable	6	(59,338)	(162,632)	
Profit / (loss) before taxation		8,196,268	(5,089,336)	
Taxation - net	18	(3,889,996)	(339,877)	
Profit / (loss) after taxation		4,306,272	(5,429,213)	
Earnings / (loss) per share - basic and diluted (Rupees)		3.33	(4.20)	

The annexed notes, from 1 to 22, form an integral part of these condensed interim financial statements.

Annar Ali Hyper

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CHAIRMAN



CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

	Quarter ended March 31,		
	2024	2023	
	(Rupe	es '000)	
Profit / (loss) after taxation	4,306,272	(5,429,213)	
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss			
Remeasurement of post employment benefit obligation	-	-	
Total comprehensive income / (loss)	4,306,272	(5,429,213)	

The annexed notes, from 1 to 22, form an integral part of these condensed interim financial statements.

Arear Ali Hapter

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CHAIRMAN

CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

Share capital	Capital reserve	Accumulated profit	Total
	(Rupees '000)		
12,912,529	1,632,729	8,177,107	22,722,365
-	-	(5,429,213)	(5,429,213)
-	-	-	-
-	-	(5,429,213)	(5,429,213)
12,912,529	1,632,729	2,747,894	17,293,152
12,912,529	1,632,729	12,546,061	27,091,319
-		4,306,272	4,306,272
-		-	
-	-	4,306,272	4,306,272
-	-	(1,291,253)	(1,291,253)
12,912,529	1,632,729	15,561,080	30,106,338
	12,912,529 12,912,529  12,912,529  12,912,529	Share capital     reserve       (Ruped       12,912,529     1,632,729       -     -       -     -       12,912,529     1,632,729       12,912,529     1,632,729       12,912,529     1,632,729       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -	Share capital         reserve         profit           (Rupees '000)         12,912,529         1,632,729         8,177,107           -         -         (5,429,213)         -           -         -         (5,429,213)         -           -         -         (5,429,213)         -           -         -         (5,429,213)         -           12,912,529         1,632,729         2,747,894           12,912,529         1,632,729         2,747,894           -         -         4,306,272           -         -         4,306,272           -         -         4,306,272           -         -         (1,291,253)

The annexed notes, from 1 to 22, form an integral part of these condensed interim financial statements.

Anner Ali Hapter

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CHAIRMAN



CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER

### CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

	Quarter end	led March 31,
	2024	2023
Note	(Rupe	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated from / (used in) operating activities 19	7,201,157	(12,727,668)
Taxes paid	(2,243,312)	(914,290)
Finance costs paid	(1,154,614)	(2,178,750)
Compensated absences paid	(10,284)	(7,216)
Payment to Gratuity Fund	-	(304,231)
Payment to Workers' (Profit) Participation Fund	(67,577)	(161,543)
Net cash generated from / (used in) operating activities	3,725,370	(16,293,698)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditures and advances	(106,763)	(289,425)
Sale proceeds from disposal of property, plant and equipment	16,121	1,392
Investment at fair value through profit and loss - net	(3,271,187)	9,384,870
Profit received on bank balances and term deposits	3,028,292	782,105
Net cash (used in) / generated from investing activities	(333,537)	9,878,942
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term loans - repaid	(3,041,666)	(1,085,418)
Short term borrowings - net	(700,000)	-
Dividend paid	(1,118,682)	(652)
Net cash used in financing activities	(4,860,348)	(1,086,070)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(1,468,515)	(7,500,826)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	27,278,723	991,821
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	25,810,208	(6,509,005)
CASH AND CASH EQUIVALENTS		
Cash and cash equivalents included in the condensed interim statement of cash flows comprise of the following condensed interim statement of financial position amounts:		
- Cash and bank balances	28,541,388	16,156,453
- Short term running finance	(2,731,180)	(22,665,458)
	25,810,208	(6,509,005)

The annexed notes, from 1 to 22, form an integral part of these condensed interim financial statements.

Annar Ali Hyper

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CHAIRMAN

CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



#### 1. THE COMPANY AND ITS OPERATIONS

Fauji Fertilizer Bin Qasim Limited ("the Company") is a public limited Company incorporated in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 ("the Act") with effect from May 31, 2017). The shares of the Company are quoted on Pakistan Stock Exchange. The registered office of the Company is situated at FFBL Tower, C1/C2, Sector B, Jinnah Boulevard, DHA Phase II, Islamabad, Pakistan. The principal objective of the Company is manufacturing, purchasing and marketing of fertilizers. The Company commenced its commercial production effective January 1, 2000.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in these condensed interim financial statements do not include the information reported for complete annual financial statements and should therefore be read in conjunction with the financial statements for the year ended December 31, 2023. The comparative Statement of Financial Position is extracted from the annual financial statements, as of December 31, 2023, whereas the Statement of Profit or Loss, the Statement of Comprehensive Income, the Statement of Cash Flows and the Statement of Changes in Equity are extracted from the un-audited condensed interim financial statements, for the period ended March 31, 2023.

These condensed interim financial statements are unaudited and are being submitted to the members, as required under Section 237 of the Companies Act, 2017, and the Listed Companies (Code of Corporate Governance) Regulations, 2019. The condensed interim consolidated financial statements of the Company are prepared separately.

In these condensed interim financial statements, the investments in subsidiaries and associates are accounted for on the basis of direct equity interest at cost, rather than on the basis of reported results.

#### 3. SIGNIFICANT ACCOUNTING POLICIES, ESTIMATES AND JUDGEMENTS

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are similar to those applied in the preparation of the financial statements for the preceding year, ended December 31, 2023.

The significant estimates and judgements adopted for the preparation of these condensed interim financial statements are similar to those applied in the preparation of the financial statements for the preceding year, ended December 31, 2023.

#### 4. SHARE CAPITAL

#### 4.1 The status of significant shareholdings, as at March 31, 2024, are given below:

	No. of Shares	Percentage (%)
Fauji Fertilizer Company Limited	644,018,629	49.88
Fauji Foundation	236,161,393	18.29



			March 31, 2024	December 31, 2023
		N. (.	(Un-audited)	(Audited)
5.	LONG TERM LOANS	Note	(Rupee	es 1000)
5.	LONG TERM LOANS			
	Loans from banking companies - secured		15,416,667	18,458,334
	Less: Current portion shown under current liabilities		4,166,666	5,000,000
			11,250,001	13,458,334
6.	DEFERRED LIABILITIES			
	Compensated leave absences		518,703	505,051
	Deferred taxation	6.1	1,678,371	1,736,064
	Payable against GIDC	6.2	-	-
			2,197,074	2,241,115
6.1	The balance of deferred tax is in respect of the following major taxable / (deductible) temporary differences:			
	Accelerated tax depreciation		1,776,288	1,810,839
	Provision for inventory obsolescence		(112,853)	(112,853)
	Remeasurement gain on GIDC		14,936	38,078
			1,678,371	1,736,064
6.2	Payable against GIDC			
	Opening balance		22,236,209	21,738,026
	Unwinding cost on GIDC payable		59,338	498,183
			22,295,547	22,236,209
	Current portion of GIDC	7	(22,295,547)	(22,236,209)
			-	-

On September 22, 2020, the Company obtained stay from the Honorable Sindh High Court against payment of GIDC.

			March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
7.	TRADE AND OTHER PAYABLES	Note	(Rupe	es '000)
	Creditors	7.1	30,371,338	20,560,604
	Payable against GIDC	6.2	22,295,547	22,236,209
	Accrued liabilities		12,168,953	10,981,381
	Workers' (Profit) Participation Fund		440,454	66,516
	Workers' Welfare Fund		1,531,955	1,359,596
	Payable to Gratuity Fund		108,900	94,566
	Security deposits		74,471	85,504
			66,991,618	55,384,376

7.1 Creditors include payables to related parties amounting to Rs. 25,181 million (December 31, 2023: Rs. 16,587 million) against purchase of raw material, steam and power. The Company purchases raw material for use in production of fertilizer from PMP at discounted price, with a credit limit of 75 days.



			March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
		Note	(Rupe	es '000)
8.	CONTINGENCIES AND COMMITMENTS			
8.1	Contingencies			
	i) Guarantees issued by banks on behalf of the Company		219,669	109,227
8.2	Commitments			
	i) Capital expenditure - contracted		1,057,053	245,667
	ii) Letters of credit for purchase of stores, spares and raw mate	erials	25,550,434	14,935,594
	For further commitments refer note 20.			
9.	PROPERTY, PLANT AND EQUIPMENT			
	Opening written down value		9,616,371	9,731,853
	Additions during the period / year		131,345	881,647
	Cost of disposals during the period / year		(43,816)	(91,933)
	Depreciation charged during the period / year		(258,900)	(986,931)
	Accumulated depreciation on disposals during the period / year		37,481	81,735
			9,482,481	9,616,371
10.	LONG TERM INVESTMENTS			
	Joint venture	10.1	1,411,150	1,411,150
	Associated company	10.2	5,230,991	5,230,991
	Subsidiary companies	10.3	18,497,141	18,497,141
	Other long term investments	10.4	-	-
			25,139,282	25,139,282
10.1	Investment in joint venture - at cost			
	Pakistan Maroc Phosphore S.A, Morocco (PMP)		1,411,150	1,411,150
10.2	Investments in associates - at cost			
	Quoted			
	Askari Bank Limited (AKBL)		5,230,991	5,230,991



	March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
	(Rupe	es '000)
10.3 Investments in subsidiaries - at cost		
Quoted		
Fauji Foods Limited (FFL)		
Gross value	14,055,516	14,055,516
Impairment in value of investment	(1,999,000)	(1,999,000)
	12,056,516	12,056,516
FFBL Power Company Limited (FPCL)	6,440,625	6,440,625
	18,497,141	18,497,141
10.4 Investment - available for sale - unquoted		
Arabian Sea Country Club Limited (ASCCL)		
300,000 ordinary shares of Rs.10 each	3,000	3,000
Impairment in value of investment	(3,000)	(3,000)
		-

#### 11. STOCK IN TRADE

This includes finished goods stock amounting to Rs.1,958 million (December 31, 2023: Rs. 154 million) and raw material in transit amounting to Rs.12,136 million (December 31, 2023: Rs. 9,234 million).

#### 12. OTHER RECEIVABLES

This includes an amount of Rs. 1,739 million (December 31, 2023: Rs. 4,487 million) receivable from Fauji Fertilizer Company Limited (FFCL), an associated company, on account of amounts received from customers against sales of the Company's products by FFCL under an inter-company services agreement.

		March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
		(Rupees '000)	
13.	SHORT TERM INVESTMENTS		
	Investments at fair value through profit or loss		
	Mutual Funds	36,986,059	33,685,524



		Note	Quarter ended March 31,	
			2024	2023
			(Rupe	es '000)
14.	SALES - NET			
	Gross sales			
	Manufactured fertilizers		48,426,876	31,527,010
	Purchased and packaged fertilizer		2,594,163	-
			51,021,039	31,527,010
	Less:			
	Sales tax		2,165,995	-
	Federal Excise Duty		2,326,431	-
	Commission	14.1	4,875	4,309
			4,497,301	4,309
			46,523,738	31,522,701

14.1 Commission is paid at the rate of Re.1 per bag sold by Fauji Fertilizer Company Limited, based on an intercompany services agreement.

	Quarter ended March 31,			
	2024	2023		
	(Rupees '000)			
15. COST OF SALES				
Raw materials consumed	29,157,457	8,459,563		
Packing materials consumed	312,279	172,708		
Fuel and power	5,649,186	4,902,523		
Chemicals and supplies consumed	88,714	83,711		
Salaries, wages and benefits	1,318,083	544,783		
Rent, rates and taxes	15,554	13,935		
Insurance	108,030	80,607		
Travel and conveyance	51,732	66,397		
Repairs and maintenance	652,234	788,339		
Communication, establishment and other expenses	88,010	34,804		
Cost Recharge - FF	265,000	22,500		
Depreciation	225,665	215,947		
Opening stock - work in process	426,396	140,442		
Closing stock - work in process	(671,159)	(29,325)		
Cost of goods manufactured	37,687,181	15,496,934		
Opening stock - finished goods	153,980	32,411,182		
Closing stock - finished goods	(1,957,893)	(18,528,129)		
Cost of sales- manufactured fertilizers	35,883,268	29,379,987		
Cost of sales- purchased fertilizer for resale	1,864,609	-		
	37,747,877	29,379,987		



		Note	Quarter ended March 31,		
			2024 2023		
			(Rupees '000)		
16.	OTHER EXPENSES				
	Workers' (Profit) Participation Fund		440,454		
	Workers' Welfare Fund		172,359	-	
	Donations		111,260	-	
	Others		3,420	1,316	
			727,493	1,316	
17.	OTHER INCOME				
	Profit on bank balances and term deposits		1,499,502	484,778	
	Cash dividend on mutual funds		1,565,060	285,493	
	Income from subsidiaries		116,928	94,074	
	Dividend income		781,667	-	
	Guarantee fee		-	2,712	
	Scrap sale and other receipts		52,053	31,191	
	Gain on disposal of property, plant and equipment		9,786	27	
			4,024,996	898,275	
18.	TAXATION - NET				
	Current tax		3,947,690	436,858	
	Deferred tax		(57,694)	(96,981)	
			3,889,996	339,877	
19.	CASH GENERATED FROM / (USED IN) OPERATIONS				
	Profit / (loss) before taxation		8,196,268	(5,089,336)	
	Adjustment for non-cash charges and other items:				
	Provision for gratuity		14,334	20,695	
	Exchange loss		6,445	4,619,834	
	Provision for compensated absences		23,936	14,958	
	Provision for Workers' (Profit) Participation Fund		440,454	-	
	Provision for Workers' Welfare Fund		172,359	-	
	Provision for sales tax		1,718,486	-	
	Unwinding cost of GIDC	6.2	59,338	162,632	
	Depreciation		258,900	249,786	
	Finance costs		1,019,699	2,487,988	
	Dividend from associate		(781,667)	-	
	Profit on bank balances and term deposits		(3,064,562)	-	
	Fair value gain and related income on mutual funds		-	(770,271)	
	Gain on disposal of property, plant and equipment		(9,786)	(27)	
	Guarantee fee		-	(2,712)	
	Operating profit before working capital changes		8,054,204	1,693,547	



	Quarter end	Quarter ended March 31,		
	2024	2023		
	(Rupe	es '000)		
Changes in working capital				
Stores and spares	(142,787)	21,339		
Stock in trade	(3,419,356)	13,398,955		
Trade debts	60,252	6,755,843		
Advances	(2,713,177)	(611,876)		
Trade deposits and short term prepayments	117,976	64,655		
Other receivables	5,751,873	(3,878,079)		
Sales tax refundable	144,432	16,597		
Trade and other payables	10,831,353	(30,423,892)		
Advances from customers	(11,483,613)	235,243		
	(853,047)	(14,421,215)		
Cash generated from / (used in) operations	7,201,157	(12,727,668)		

#### 20. RELATED PARTY TRANSACTIONS

The Company has related parties which comprise of subsidiaries, a joint venture, entities under common directorship, directors, key management personnel, share holders and employees funds. Fauji Fertilizer Company Limited (FFCL) has a 49.88% share holding in the Company (2023: 49.88%), while Fauji Foundation (FF) holds 18.29% shares (2023: 18.29%) in the Company. Transactions with related parties and balances outstanding, other than those have been disclosed elsewhere in these condensed interim financial statements are given below. The carrying values of investments and balance receivable from related parties are disclosed in notes 10 and 12 respectively to these condensed interim financial statements.

	Quarter ended March 31,		
	2024	2023	
	(Rupe	es '000)	
Transactions with Fauji Foundation:			
Services received	265,000	22,772	
Payments against services	-	38,108	
Donation	360,835	-	
Balance payable	370,353	356,428 *	
Transactions with subsidiary companies:			
FFBL Power Company Limited			
Material / services provided	237,471	199,761	
Material / services received	5,788,730	3,653,778	
Balance payable	2,241,871	2,462,406 *	
Balance receivable	182,714	145,400 *	
Receipts against material / services	200,157	189,540	
Payments against material / services	6,009,265	6,784,190	



IN THE I ENOD ENDED MANON 31, 2024	Quarter ended March 31,	
	2024	2023
	(Rupee	s '000)
Fauji Foods Limited		
Material / services provided	1,522	1,570
Receipts against material / services	16,476	-
Balance receivable	500	15,454
Share deposit money converted into ordinary share capital	-	708,750
Guarantee fee	-	2,712
Guarantee fee and mark-up receivable	32,712	32,712
Transactions with associates		
Fauji Fertilizer Company Limited		
Services and material received	477,948	261,869
Receipts under consignment account	42,002,454	36,159,398
Commission charged	4,875	4,309
Fauji Meat Limited		
Balance receivable	32,587	24,184
Material / services provided	8,403	7,812
Askari Bank Limited		
Balances at bank	1,391,576	3,325,649
Profit on bank balances	680,354	261,326
Pakistan Maroc Phosphore S.A, Morocco		
Purchase of raw materials	11,742,111	6,971,883
Expenses incurred on behalf of joint venture	3,681	-
Balance payable - secured	22,938,739	14,188,385
Balance receivable - unsecured	5,189	3,337
Other related parties:		
Contribution to Provident Fund	20,484	18,262
Payment to Workers' (Profit) Participation Fund	67,577	161,543
Meeting fee to directors	3,850	2,800
Balance payable - unsecured (WPPF)	440,454	66,516
Payable to gratuity fund	108,900	94,566
Remuneration of key management personnel	450.054	100 400
Short term benefits	156,054	102,409
Post employment benefits	9,055	7,607

\* These balance of accounts, appearing as comparatives, are as at December 31, 2023 (audited).



In addition to the above:

- the Company has provided sponsor support, to lenders of project financing arranged by FPCL, to fund any shortfall, to the extent FPCL is unable to fulfill its financial obligations:

(i) up to Rs. 29,150 million (2023: Rs. 29,150 million) and all cost over runs, till technical completion date; and (ii) up to Rs. 8,000 million after project completion date.

#### 21. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

#### 21.1 Financial risk factors

The Company's activities expose it to a variety of financial risks including market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period; consequently these condensed interim financial statements do not include all the financial risk management information and disclosures required in the annual financial statements.

#### 21.2 Fair value estimation

The table below analyzes financial instruments carried at fair value by the valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)

- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2)

- Inputs for the asset or liability that are not based on observable market data (level 3)

	Level 1	Level 2	Level 3
		(Rupees '000)	
March 2024 - un-audited			
ASSETS			
Financial assets at fair value through profit or loss			
- Short term investments	36,986,059	-	-
December 2023 - audited			
ASSETS			
Financial assets at fair value through profit or loss			
- Short term investments	33,685,524	-	-

#### 22. GENERAL

- 22.1 Figures have been rounded off to the nearest thousand rupees.
- 22.2 Corresponding figures have been re-arranged / re-classified, wherever necessary, for the purpose of comparison.
- 22.3 These condensed interim financial statements have been authorized for issue on April 25, 2024 by the Board of Directors of the Company.

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Condensed Interim Consolidated Financial Statements

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

		March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
	Note	(Rupee	s '000)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES		/ /	
Share capital	4	12,912,529	12,912,529
Capital reserve		4 000 700	4 000 700
Share premium		1,632,729	1,632,729
Acquisition reserve		(1,713,593)	-
Statutory reserve		3,532,092	3,385,259
Revenue reserves			
Translation reserve		8,219,093	8,265,137
Revaluation reserve on available for sale investments, net of tax		(1,468,613)	(2,365,483)
Accumulated profit		24,926,763	19,207,320
		48,041,000	43,037,491
Non-Controlling Interest		9,612,764	10,301,373
		57,653,764	53,338,864
NON-CURRENT LIABILITIES			
Long term loans	5	19,429,803	22,297,987
Lease liabilities		163,136	-
Deferred liabilities	6	11,798,905	10,507,541
		31,391,844	32,805,528
CURRENT LIABILITIES AND PROVISIONS			
Trade and other payables	7 [	71,829,643	55,454,825
Advances from customers		14,269,609	25,677,617
Unpaid dividend		11,120	10,954
Unclaimed dividend		138,595	115,661
Provision for income tax		5,203,670	3,414,027
Accrued interest		702,819	519,736
Short term borrowings		5,649,949	18,922,131
Current portion of long term loans	5	7,558,755	8,341,949
Current portion of lease liabilities		62,339	52,636
	ľ	105,426,499	112,509,536
	[	194,472,107	198,653,928

#### CONTINGENCIES AND COMMITMENTS

8

The annexed notes, from 1 to 23, form an integral part of these condensed interim consolidated financial statements.



		March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
	Note	(Rupees '000)	
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	9	40,662,856	40,348,135
Intangible assets		383,776	384,788
Long term investments	10	34,252,864	30,465,208
Investment property		270,242	270,242
Long term advances		37,816	62,398
Long term deposits		88,962	88,962
		75,696,516	71,619,733
CURRENT ASSETS			
Stores and spares	[	3,939,953	3,784,588
Stock in trade	11	20,872,389	18,406,766
Trade debts		3,878,091	3,027,723
Advances		4,239,962	1,314,733
Trade deposits and short-term prepayments		446,128	531,372
Interest accrued		20,025	62,215
Other receivables	12	4,465,348	8,327,237
Income tax refundable - net		1,180,838	1,151,690
Sales tax refundable - net		10,390,836	12,448,934
Short term investments	13	38,386,059	34,685,524
Cash and bank balances		30,955,962	43,134,845
	L	118,775,591	126,875,627
Assets held for sale		-	158,568
		194,472,107	198,653,928

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### CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

		Quarter ended March 31,		
		Re-present		
	Note	2024 (Rupee	2023 c (000)	
			,	
Sales - net	14	53,719,949	39,625,645	
Cost of sales	15	(41,224,295)	(34,520,629)	
Gross profit		12,495,654	5,105,016	
Selling and distribution expenses		(2,819,774)	(1,134,970)	
Administrative expenses		(624,421)	(459,612)	
Operating profit		9,051,459	3,510,434	
Finance costs		(1,854,184)	(3,381,788)	
Exchange loss - net		(4,381)	(4,859,637)	
Other operating expenses	16	(1,215,197)	(66,278)	
Unwinding of GIDC payable		(59,338)	(162,632)	
		5,918,359	(4,959,901)	
Other income	17			
Share of profit of associate and joint venture - net		3,419,470	138,634	
Others		3,341,082	893,306	
		6,760,552	1,031,940	
Profit / (loss) before taxation		12,678,911	(3,927,961)	
Taxation - net	18	(5,055,384)	(638,144)	
Profit / (loss) after taxation from Continuing operations		7,623,527	(4,566,105)	
Loss from discontinued operations - FML		-	(68,055)	
Profit / (loss) for the period		7,623,527	(4,634,160)	
Profit / (loss) attributable to:				
- Owners of the Holding Company		7,158,406	(4,854,881)	
- Non-controlling interest		465,121	220,721	
		7,623,527	(4,634,160)	
Earnings / (loss) per share - basic and diluted (Rupees)		5.54	(3.76)	

The annexed notes, from 1 to 23, form an integral part of these condensed interim consolidated financial statements.

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### CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

	Quarter ended March 31,			
	2024	2023		
	(Rupees '000)			
Profit / (loss) after taxation	7,623,527	(4,566,105)		
Other comprehensive (loss) / income				
Exchange difference on translating a joint venture	210	489,000		
Effect of translation - share of associate	(46,254)	(85,074)		
	(46,044)	403,926		
Revaluation reserve on available for sale investments	1,195,827	(449,663)		
Related deferred tax	(298,957)	67,449		
	896,870	(382,214)		
Items that will not be reclassified to profit or loss				
Remeasurement of post employment benefits obligation	-	-		
Other comprehensive income / (loss) - net of tax	8,474,353	(4,544,393)		
Attributable to:				
- Owners of the Holding Company	8,009,232	(4,765,114)		
- Non-controlling interest	465,121	220,721		
	8,474,353	(4,544,393)		

The annexed notes, from 1 to 23, form an integral part of these condensed interim consolidated financial statements.

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## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

		Ca	apital Reserve	s	Revenue Reserve				
	Share capital	Share Premium	Acquisition Reserve	Statutory reserve	Translation reserve	Revaluation reserve on available for sale investments	Accumulated profit	Non- controlling Interest	Total
					(Rupees '00	0)			
Balance as at January 01, 2023 - audited	12,912,529	1,632,729	-	2,855,162	5,317,939	(1,179,693)	14,810,495	7,167,343	43,516,504
Total comprehensive income									
Profit for the period after taxation	-	-	-	]	-	-	(4,854,881)	220,721	(4,634,160)
Other comprehensive loss for the period	-	-	-	-	403,926	(382,214)	-	-	21,712
Total comprehensive Income for the period					403,926	(382,214)	(4,854,881)	220,721	(4,612,448)
Transfer to statutory reserve	-	-	-	88,997	-	-	(88,997)	-	-
Transactions with owners, recorded directly in equity									
Advance against equity reclassified to loan								(2,000,000)	(2,000,000)
Change in ownership interest									
Cash injection by NCI of FFL				-				4,650,000	4,650,000
Transaction cost - FFL		-		-				(5,425)	(5,425)
Gain by NCI acquisition			-	-			1,920,246	(1,920,246)	-
Balance as at March 31, 2023	12,912,529	1,632,729	-	2,944,159	5,721,865	(1,561,907)	11,786,863	8,112,393	41,548,631
Balance as at January 01, 2024 - audited	12,912,529	1,632,729		3,385,259	8,265,137	(2,365,483)	19,207,320	10,301,373	53,338,864
Total comprehensive income									
Profit for the period after taxation		•	· ·	· .	•	•	7,158,406	465,121	7,623,527
Transaction cost adjustment		.	.	.	· ·		(877)	809	(68)
Acquisition reserve recognized by FFL (Note 1.2)		.	(1,713,593)	.				(1,154,539)	(2,868,132)
Other comprehensive income for the period		.		.	(46,044)	896,870		· ·	850,826
Total comprehensive loss for the period			(1,713,593)		(46,044)	896,870	7,157,529	(688,609)	5,606,153
Transfer to statutory reserve				146,833			(146,833)		
Distribution to owners									
FFBL Final dividend 2023 (Rs. 1 per ordinary share)							(1,291,253)		(1,291,253)
Balance as at March 31 2024	12,912,529	1,632,729	(1,713,593)	3,532,092	8,219,093	(1,468,613)	24,926,763	9,612,764	57,653,764

The annexed notes, from 1 to 23, form an integral part of these condensed interim consolidated financial statements.

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CHAIRMAN



CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2024

Quarter ended March 3		
	2024	2023
Note	(Rupee	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES	(	(11.0=1=10)
Cash generated from / (used in) operations 19	10,880,233	(11,054,740)
Taxes paid	(2,332,601)	(1,000,550)
Finance cost paid	(1,661,556)	(3,411,140)
Payment to Gratuity Fund	(18,456)	(311,075)
Compensated absences paid	(9,778)	(10,101)
Payment to Workers Welfare Fund	(3,449)	(2,677)
Payment to Workers' (Profit) Participation Fund	(287,527)	(383,342)
Net cash generated from / (used in) operating activities	6,566,866	(16,173,625)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditures and advances	(442,680)	(710,355)
Sale proceeds from disposal of property, plant and equipment	279,532	1,999
Investment at fair value through profit or loss - net	(3,271,187)	9,384,870
Profit received on bank balances and term deposits	3,159,915	870,836
Net cash (used in) / generated from investing activities	(274,420)	9,547,350
CASH FLOWS FROM FINANCING ACTIVITIES		
Short term borrowings - net	(700,000)	-
Long term loans received	-	4,350,000
Long term loans paid	(3,658,568)	(7,867,714)
Issue of shares - net of transaction costs	-	4,636,524
Finance lease liability	(21,897)	218,668
Dividend paid	(1,118,682)	(652)
Net cash (used in) / generated from financing activities	(5,499,147)	1,336,826
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	793,299	(5,289,449)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	25,912,714	(4,643,054)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	26,706,013	(9,932,503)
CASH AND CASH EQUIVALENTS		
Cash and cash equivalents included in the condensed interim consolidated statement		
of cash flows comprise the following condensed interim consolidated statement of		
financial position amounts:		
- Cash and bank balances	30,955,962	16,273,879
- Short term highly liquid investments 13	1,400,000	1,503,000
- Short-term running finance	(5,649,949)	(27,777,437)
	26,706,013	(10,000,558)

The annexed notes, from 1 to 23, form an integral part of these condensed interim consolidated financial statements.

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CHAIRMAN

CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



#### 1. THE GROUP AND ITS OPERATIONS

Fauji Fertilizer Bin Qasim Limited is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 with effect from May 31, 2017). The shares of the Company are quoted on Pakistan Stock Exchange (PSX). The registered office of FFBL is situated at FFBL Tower, C1/C2, Sector B, Jinnah Boulevard, DHA Phase II, Islamabad, Pakistan. The principal objective of FFBL is manufacturing, purchasing and marketing of fertilizers. FFBL commenced its commercial production effective January 01, 2000.

1.1 Fauji Fertilizer Bin Qasim Limited group comprises of Fauji Fertilizer Bin Qasim Limited (FFBL / the Holding Company) and its subsidiaries, FFBL Power Company Limited (FPCL) and Fauji Foods Limited (FFL) collectively referred as ("Group"). The Holding Company disposed-off its entire (95.07%) shareholding in Fauji Meat Limited (FML) with effect from September 28, 2023. Accordingly, the Holding Company has derecognized assets and liabilities (along with the related Non-controlling Interest) of FML from its consolidated statements of financial position on that date, whereas, its operations for first quarter 2023 have been consolidated as discontinued operations.

FFBL Power Company Limited is a public limited company incorporated on June 27, 2014 in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 with effect from May 31, 2017). The principal activity is generation and supply of electricity and all other forms of energy.

Fauji Foods Limited (FFL) was incorporated in Pakistan on September 26, 1966 as a public company and its shares are quoted on PSX. It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products.

- 1.2 During the period, pursuant to the regulatory approvals, Fauji Foods Limited finalised the transactions of acquisitons of Fauji Foundation's shares in Fauji Infraavest Foods Limited on February 20, 2024 and Fauji Foundation's Cereals business operating under the name of Fauji Cereals on February 19, 2024 respectively. These financial statements have taken the impacts of both transactions. FFL adopted the predecessor accounting method for both transactions as per the S.R.O 53 (i)/2022 issued by Securitites and Exchange Commission of Pakistan to cater for common control transactions.
- 1.3 The purchase consideration determined for both transactions amounting to PKR 3.3 billion for Fauji Cereals (Project of Fauji Foundation) and PKR 210 million for Fauji Infraavest Foods Limited respectively. The amount is payable to Fauji Foundation (Ultimate Parent). The amount is payable on demand with an all-time option to convert it to shares by way of other than right.

#### 2. BASIS OF PREPARATION

These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provision of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in these condensed interim consolidated financial statements do not include the information reported for full annual consolidated financial statements and should therefore be read in conjunction with the consolidated financial statements for the year ended December 31, 2023. The comparative Consolidated Statement of Financial Position is extracted from the annual consolidated financial statements, as of December 31, 2023, whereas the Consolidated Statement of Profit or Loss and the Consolidated Statement of Other Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity are extracted from the unaudited condensed interim consolidated financial statements, for the period ended March 31, 2023.



These condensed interim consolidated financial statements are unaudited and are being submitted to the members, as required under Section 237 of the Companies Act, 2017, and the Listed Companies (Code of Corporate Governance) Regulations, 2019.

#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim consolidated financial statements are similar to those applied in the preparation of the consolidated financial statements for the preceding year, ended December 31, 2023.

The significant estimates and judgements adopted for the preparation of these condensed interim consolidated financial statements are similar to those applied in the preparation of the consolidated financial statements for the preceding year, ended December 31, 2023.

#### 4. SHARE CAPITAL

#### 4.1 Group consists of following subsidiary companies:

	Ownership in 2024	Ownership in 2023
FFBL Power Company Limited	75.00%	75.00%
Fauji Foods Limited	59.75%	59.75%

The condensed interim financial statements of subsidiary companies have been consolidated on line by line basis. The carrying value of investments held by the Holding Company is eliminated against the subsidiaries' share capital and pre-acquisition reserves. All material intercompany balances and transactions have been eliminated.

			March 31,	December 31,
			2024	2023
		Note	(Un-audited)	(Audited)
			(Rupe	es '000)
5.	LONG-TERM LOANS			
	Loans from banking companies-secured		26,988,558	30,639,936
	Less: Current portion shown under current liabilities		7,558,755	8,341,949
			19,429,803	22,297,987
6.	DEFERRED LIABILITIES			
	Compensated leave absences		752,917	722,867
	Deferred taxation	6.1	11,045,988	9,784,674
	Payable against GIDC	6.2	-	-
			11,798,905	10,507,541
6.1	DEFERRED TAXATION - NET			
	The balance of deferred tax is in respect of the follo taxable / (deductible) temporary differences:	wing major		
	Accelerated depreciation		2,545,961	2,577,544
	Share of profit of joint venture and associates - net		5,484,747	4,825,227
	Share of profit of subsidiary		3,342,771	2,985,210
	Remeasurement gain on GIDC		14,936	38,078
	Provision for inventory obsolescence		(112,853)	(112,853)
	Deferred tax on revaluation of available for sale investmen	ts	(129,463)	(428,421)
	Deferred tax on minimum tax/alternate corporate tax		(100,111)	(100,111)
			11,045,988	9,784,674



March 31

December 31

			March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
		Note	(Rupee	es '000)
6.2	Payable against GIDC			
	Opening balance		22,236,209	21,738,026
	Unwinding of GIDC		59,338	498,183
			22,295,547	22,236,209
	Current portion of GIDC	7	(22,295,547)	(22,236,209)
	Closing balance		-	

On September 22, 2020, the Holding Company obtained stay from the Honorable Sindh High Court against payment of GIDC.

			March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
		Note	(Rupe	es '000)
7.	TRADE AND OTHER PAYABLES			
	Creditors	7.1	33,526,795	18,945,941
	Payable against GIDC	6.2	22,295,547	22,236,209
	Accrued liabilities		13,301,313	12,161,004
	Workers' (Profit) Participation Fund		535,676	290,887
	Workers' Welfare Fund		1,544,387	1,369,200
	Payable to Gratuity Fund		148,675	138,897
	Payable to Provident Fund		10,929	11,509
	Security deposits		74,471	85,506
	Withholding tax payable		134,937	114,038
	Sales tax payable		97,002	15,310
	Other payables		159,911	86,324
			71,829,643	55,454,825

7.1 Creditors include payables to a related party amounting to Rs. 22,939 million (December 31, 2023: Rs. 14,188 million) against purchase of raw material. The Holding Company purchases raw material for use in production of fertilizer from PMP at discounted price, with a credit limit of 75 days.





		,	March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
_			(Rupe	es '000)
8.	CO	NTINGENCIES AND COMMITMENTS		
	Со	ntingencies		
	i)	Guarantees issued by banks on behalf of FFBL	219,669	109,227
	ii)	Group's share of contingent liabilities of Askari Bank Limited as at December 31, 2023 (September 30, 2023)	75,867,408	76,663,420
	iii)	Contingent liabilities of FFL	702,988	681,098
	Со	nmitments		
	i)	Capital expenditures - FFBL	1,057,053	245,667
	ii)	Letters of credit - FFBL	25,550,434	14,935,594
	iii)	Group's share of commitments of PMP as at December 31, 2023 (September 30, 2023)	18,308	19,999
	iv) v)	Group's share of commitments of Askari Bank Limited as at December 31, 2023 (September 30, 2023) Commitments of FPCL	109,310,282	88,287,135
	,	-Capital expenditure	220,740	74,740
		<sup>1</sup> -Outstanding against Letter of Credits out of total facility of Rs. 11,800 million (2023: Rs. 11,425 million), secured by lien on valid import documents	1,760,020	2,337,470
	vi)	Commitments of FFL	169,100	210,030
9.	PR	OPERTY, PLANT AND EQUIPMENT		
	Оре	ening written down value	40,348,135	45,892,685
	Add	litions during the period / year	467,262	2,187,224
	Acq	uisition by group / adjustment	637,726	-
	Dis	posals during the period / year	(280,810)	(257,377)
	Dep	preciation during the period / year	(625,040)	(2,654,237)
	Dep	preciation charged on disposals during the period / year	115,583	163,978
	Dis	continued operations - FML	-	(4,984,138)
	Clo	sing written down value	40,662,856	40,348,135



		Note	March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
			(Rupe	es '000)
10.	LONG-TERM INVESTMENTS			
	Investment in joint venture - equity method			
	Pakistan Maroc Phosphore S.A, Morocco (PMP)			
	Opening balance		13,956,140	12,247,699
	Share of profit / (loss)		1,920,059	(2,323,660)
	Effect of translation		280	4,032,101
	Closing balance		15,876,479	13,956,140
	Investment in associates - equity method			
	Askari Bank Limited			
	Opening balance		16,509,068	13,925,756
	Share of profit		1,499,411	3,862,029
	Dividend	10.1	(781,667)	-
	Revaluation reserve of available for sale investments		1,195,827	(1,395,047)
	Effect of translation		(46,254)	116,330
	Closing balance		18,376,385	16,509,068
	Investment - available for sale - unquoted			
	Arabian Sea Country Club Limited (ASCCL)			
	300,000 ordinary shares of Rs. 10 each		3,000	3,000
	Less: Impairment in value of investment		3,000	3,000
			-	
			34,252,864	30,465,208

10.1 SBP 10.1 through BPRD Circular Letter No. 7 of 2023 dated April 13, 2023 has further deferred the application of IFRS 9 "Financial Instruments" till January 01, 2024 for banking companies. AKBL will adopt with modified retrospective approach for restatement. In accordance with IFRS 9, AKBL will not restate comparative information with respect to impairment changes. Any differences in the carrying amounts of financial assets and financial liabilities consequent to the adoption of IFRS 9 will be recognised in retained earnings and reserves as at 1 January 2024.

#### 11. STOCK-IN-TRADE

This includes finished goods stock amounting to Rs. 3,116 million (December 31, 2023: Rs. 958 million) and raw material in transit amounting to Rs. 12,170 million (December 31, 2023: Rs. 9,248 million).

#### 12. OTHER RECEIVABLES

This includes an amount of Rs. 1,739 million (December 31, 2023: Rs. 4,487 million) receivable from Fauji Fertilizer Company Limited (FFCL), a related party, on account of amounts received from customers, against sales of the Holding Company's products under an inter-company services agreement.



			March 31, 2024 (Un-audited)	December 31, 2023 (Audited)
		Note	(Rupee	s '000)
13.	SHORT TERM INVESTMENTS			
	Amortized cost			
	Term deposits with banks and financial institutions	13.1	1,400,000	1,000,000
	Investments at fair value through profit or loss			
	Mutual funds		36,986,059	33,685,524
			38,386,059	34,685,524

**13.1** These deposits carry interest at rates ranging from 20.15% to 22.50% (2023: 22.5%) per annum maturing on various dates.

		Quarter ended March 31,	
	-	2024	Re-presented 2023
	Note	(Rupee	
14. SALES - NET			
Gross sales			
Manufactured fertilizers		57,339,820	41,180,702
Purchased and packaged fertilizer		2,594,163	
		59,933,983	41,180,702
Less:			
Sales tax		3,275,311	1,156,341
Federal Excise Duty		2,326,431	-
Trade discount		460,543	275,951
Advance Tax u/s 235		146,874	118,456
Commission to FFC	14.1	4,875	4,309
		6,214,034	1,555,057
		53,719,949	39,625,645

**14.1** It represents commission paid by the Holding Company at the rate of Re.1 per bag to Fauji Fertilizer Company Limited, based on an inter-company services agreement.



		Quarter ended March 31,	
			Re-presented
		2024	2023
		(Rupee	s '000)
15.	COST OF SALES		
	Raw materials consumed	35,499,052	15,848,348
	Packing materials consumed	1,101,042	783,201
	Fuel and power	431,030	1,190,321
	Ash dumping	2,772	2,735
	Stores and supplies consumed	297,186	209,249
	Salaries, wages and benefits	1,708,590	925,815
	Repairs and maintenance	984,247	1,035,942
	Travel and conveyance	85,016	75,801
	Rent, rates and taxes	15,713	13,956
	Insurance	186,970	123,715
	Utilities	115,231	97,308
	Communication, establishment and other expenses	510,076	149,338
	Depreciation and amortization	573,475	575,101
	Opening stock - work in process	514,772	297,490
	Closing stock - work in process	(779,844)	(190,598)
	Cost of goods manufactured	41,245,328	21,137,722
	Opening stock - finished goods	1,018,557	32,954,947
	Closing stock - finished goods	(2,904,199)	(19,572,040)
	Cost of sales- manufactured product	39,359,686	34,520,629
	Cost of sales- purchased fertilizer for resale	1,864,609	-
		41,224,295	34,520,629
16.	OTHER EXPENSES		
	Workers' (Profit) Participation Fund	531,255	54,813
	Workers' Welfare Fund	178,636	1,532
	Donations	180,920	-
	Others	324,386	9,933
		1,215,197	66,278
47			
17.	OTHER INCOME		
	Share of profit / (loss) from joint venture and associate	4 020 050	(576 520)
	Pakistan Maroc Phosphore S.A Askari Bank Limited	1,920,059 1,499,411	(576,538)
	Askarı Barık Limiteu		715,172
		3,419,470	138,634
	Profit on bank balances and term deposits	1,582,013	555,787
	Cash dividend / income on mutual funds	1,565,060	285,493
	Scrap sale and other receipts	194,009	52,026
		3,341,082	893,306
		6,760,552	1,031,940



		Quarter ended March 31,	
		2024	2023
		(Rupee	s '000)
18.	TAXATION - NET		
	Current tax	4,093,097	534,324
	Deferred tax	962,287	103,820
		5,055,384	638,144
19.	CASH GENERATED FROM / (USED IN) OPERATIONS		
	Profit / (loss) before taxation	12,678,911	(3,927,961)
	Adjustment for non-cash charges and other items:		
	Provision for gratuity	28,233	31,422
	Exchange loss	4,381	4,859,626
	Provision for compensated absences	39,829	28,461
	Provision for Workers' (Profit) Participation Fund	531,255	54,813
	Provision for Workers' Welfare Fund	178,636	1,532
	Unwinding of GIDC	59,338	162,632
	Provision for sales tax refundable	1,718,486	-
	Amortization of transaction cost of long-term finance	7,191	7,582
	Transaction Cost	-	8,051
	Depreciation and amortization	625,040	696,957
	Amortization	1,012	4,415
	Lease charges	1,293	8,863
	Finance cost	1,845,700	3,365,501
	Profit on bank balances and term deposits	(1,611,361)	(859,714)
	Cash dividend on mutual funds	(1,535,712)	-
	Profit from joint venture and associates - net	(3,419,470)	(138,634)
	(Gain) / loss on disposal of property, plant and equipment	(114,305)	156
	Operating profit before working capital changes	11,038,457	4,303,702
	Changes in working capital:		
	Stores and spares	(155,365)	(34,788)
	Stock-in-trade	(2,199,004)	12,855,499
	Trade debts	(381,934)	5,844,996
	Advances	(2,925,229)	(235,451)
	Trade deposits and short term prepayments	85,244	102,733
	Other receivables	4,643,556	(3,823,973)
	Sales tax receivable	339,612	(248,889)
	Trade and other payables	11,842,904	(30,113,896)
	Advances from customers	(11,408,008)	295,327
		(158,224)	(15,358,442)
	Cash generated from / (used in) operations	10,880,233	(11,054,740)



#### 20. RELATED PARTY TRANSACTIONS

Fauji Fertilizer Company Limited (FFCL) has 49.88% share holding in FFBL (2023: 49.88%), while Fauji Foundation (FF) holds 18.29% shares (2023: 18.29%) in the Holding Company. The Group has related parties which comprise of a joint venture, entities under common directorship, directors, key management personnel and employees' funds. Transactions with related parties and the balances outstanding at the period end are given below. The carrying value of investment in associates and joint venture are disclosed in note 10 to the condensed interim consolidated financial statements.

	Quarter ended March 31,		
	2024	2023	•
	(Rupee	es '000)	
Transactions with Fauji Foundation (FF)			
Services received	319,666	25,597	
Services provided	63	97	
Payment against services	4,015	38,108	
Donations paid	430,495	-	
Advance against equity	-	2,000,000	
Long term loan received	-	350,000	
Accrued finance cost	5,001	-	*
Balance payable	370,353	356,428	*
Transactions with associated undertakings due to common directorship			
Fauji Fertilizer Company Limited			
Services and material acquired	520,150	261,869	
Receipts under consignment account	42,002,454	36,159,398	
Commission charged	4,875	4,309	
Askari Bank Limited			
Balances at Bank and TDR	3,347,245	5,088,265	*
Profit on bank balances	706,651	304,240	
Mark-up on long term loans	-	13,178	
Finance cost charged		23,529	
Income earned from TDRs	54,701	21,081	
Fauji Meat Limited			
Balance receivable	32,587	24,184	*
Material / services provided	8,402	7,812	
Transactions with joint venture			
Purchase of raw materials	11,742,111	6,971,883	
Expenses incurred on behalf of joint venture	3,681	-	
Balance payable	22,938,739	14,188,385	*
Balance receivable - unsecured	5,189	3,337	*



Quarter ended March 31,		
2024	2023	
(Rupees '000)		
48,907	41,065	
18,456	311,075	
287,527	383,342	
5,070	6,360	
535,676	290,887	*
148,675	138,898	*
10,929	11,509	*
-	5,829	
2,152	-	
249,223	202,580	
23,706	18,756	
	2024 (Rupees 48,907 18,456 287,527 5,070 535,676 148,675 10,929 - 2,152 249,223	2024         2023 (Rupees '000)           48,907         41,065           18,456         311,075           287,527         383,342           5,070         6,360           535,676         290,887           148,675         138,898           10,929         11,509           -         5,829           2,152         -           249,223         202,580

\*Balance of accounts appearing as comparatives are as at December 31, 2023 (audited).

#### 21. SEGMENT REPORTING

A business segment is a group of assets and operations engaged in providing products that are subject to risk and returns that are different from those of other business segments.

	Fertilizer	Power	Meat	Food	Elimination-net	Consolidated	
	(Rupees' 000)						
March 31, 2024							
Revenue	46,523,738	6,988,111	-	5,574,454	(5,366,354)	53,719,949	
External Customer	46,523,738	1,621,757	-	5,574,454		53,719,949	
Inter-Segment	-	5,366,354	-	-	(5,366,354)	-	
Total Revenue	46,523,738	6,988,111	-	5,574,454	(5,366,354)	53,719,949	
Profit after tax	4,306,272	1,430,243	-	267,203	1,566,612	7,570,330	
March 31, 2023							
Revenue	31,522,701	6,936,921	115,991	5,169,069	(4,119,037)	39,625,645	
External Customer	31,522,701	2,933,875	115,991	5,169,069	-	39,741,636	
Inter-Segment	-	4,003,046	-	-	(4,119,037)	(115,991)	
Total Revenue	31,522,701	6,936,921	115,991	5,169,069	(4,119,037)	39,625,645	
Loss after tax	(5,429,213)	1,038,278	(68,055)	(141,179)	34,064	(4,566,105)	
March 31, 2024							
Assets	136,862,115	38,798,954		15,811,821	2,999,217	194,472,107	
Liabilities	106,755,777	16,840,372	-	6,548,863	6,673,331	136,818,343	
December 31, 2023							
Assets	145,871,787	41,839,240	6,415,068	12,703,658	(8,175,825)	198,653,928	
Liabilities	118,780,468	22,243,159	187,693	10,107,134	(6,003,390)	145,315,064	



#### 22. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

#### 22.1 Financial risk factors

The group's activities expose it to a variety of financial risk including market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently these condensed interim consolidated financial statements do not include all the financial risk management information and disclosures required in the annual consolidated financial statements.

#### 22.2 Fair Value estimation

The table below analyzes financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices level 2)
- Inputs for the asset or liability that are not based on observable market data (level 3)

	Level 1	Level 2	Level 3	
		(Rupees' 000)		
March 2024 - unaudited				
ASSETS				
Financial assets at fair value through profit and loss				
- Short term investments	36,986,059	-	-	
December 2023 - audited				
ASSETS				
Financial assets at fair value through profit and loss				
- Short term investments	33,685,524	-	-	

#### 23. GENERAL

- 23.1 Figures have been rounded off to the nearest thousand rupees.
- 23.2 Corresponding figures have been re-arranged / re-classified, wherever necessary, for the purpose of comparison.
- 23.3 These condensed interim consolidated financial statements have been authorized for issue on April 25, 2024 by the Board of Directors of the Holding Company.

Arear Ali Hapt

Anlel

CHAIRMAN



CHIFF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



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